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May 14, 2024

Consolidated Financial Results for the Three Months Ended March 31, 2024 (Under Japanese GAAP)

Company name: BuySell Technologies Co., Ltd.

Listing: Tokyo Stock Exchange

Securities code: 7685

URL: https://buysell-technologies.com/
Representative: Kosuke Tokushige, President and CEO

Inquiries: Koji Ono, CFO
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Scheduled date to file quarterly securities report: May 14, 2024

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results briefing:

Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended March 31, 2024 (from January 1, 2024 to March 31, 2024)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales	S	Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2024	12,121	33.8	689	28.7	600	14.7	293	16.4
March 31, 2023	9,056	29.6	535	(30.6)	523	(32.0)	252	(45.1)

Note: Comprehensive income For the three months ended March 31, 2024: ¥293 million [(17.6%)] For the three months ended March 31, 2023: ¥249 million [(45.4%)]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2024	20.54	20.45
March 31, 2023	17.33	17.21

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	
As of	Millions of yen	Millions of yen	%	
March 31, 2024	26,531	8,584	31.6	
December 31, 2023	21,320	8,610	39.5	

Reference: Equity

As of March 31, 2024: ¥8,378 million As of December 31, 2023: ¥8,421 million

2. Cash dividends

		Annua	l dividends pe	Total cash		Ratio of			
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total	dividends	Payout ratio (Consolidated)	dividends to net assets (Consolidated)	
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%	
Fiscal year ended December 31, 2023	-	0.00	-	25.00	25.00	357	25.0	4.3	
Fiscal year ended December 31, 2024	-								
Fiscal year ending December 31, 2024 (Forecast)	-	0.00	1	25.00	25.00		-		

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2024 (from January 1, 2024 to December 31, 2024)

(Percentages indicate changes from the previous corresponding period.)

	Net sales	S	Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ended June 30, 2024	27,263	39.4	1,547	17.8	1,435	11.1	767	20.6	53.59
Full Year	59,070	38.7	3,800	35.9	3,600	30.7	2,010	38.3	140.42

Note: Revisions to the forecast of financial results most recently announced: Yes

* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

New inclusion: one company (MUSUBI CO., Ltd.)

Exclusion: -

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	14,600,320 shares
As of December 31, 2023	14,585,640 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2024	300,129 shares
As of December 31, 2023	300,129 shares

(iii) Average number of shares outstanding during the period

Three months ended March 31, 2024	14,290,509 shares
Three months ended March 31, 2023	14,552,274 shares

^{*} These quarterly financial results are outside the scope of audit by a certified public accountant or an audit corporation.

* Proper use of earnings forecasts, and other special matters

The earnings forecasts and other forward-looking statements herein are based on information that is available and certain assumptions deemed reasonable as of the date of publication of this document. Actual results may differ significantly from these forecasts due to a wide range of factors.