



To All Concerned Parties

May 14, 2024

Company Name: BuySell Technologies Co., Ltd.

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# **Notice of Revision of Consolidated Earnings Forecast**

Based on recent business performance trends and other factors, we at this moment announce our consolidated earnings forecast for the fiscal year ending December 31, 2024, which was announced on February 14, 2024, as follows.

#### Note

## 1. Revision of consolidated financial forecast for the second quarter (January 1, 2024 - June 30, 2024)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecast (A)	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
	24,550	1,390	1,350	710	49.70
Revised forecast (B)	27,263	1,547	1,435	767	53.59
C h a n g e ( B - A )	2,713	157	85	57	
Change (%)	11.1	11.3	6.3	8.1	
(Reference) Actual results in the previous period (Fiscal year ended June 30, 2023)	19,561	1,313	1,291	635	43.66

## 2. Revision of Full-year Consolidated Earnings Forecast (January 1, 2024 - December 31, 2024)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecast (A)	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
	52,480	3,400	3,310	1,890	132.30
Revised forecast (B)	59,070	3,800	3,600	2,010	140.42
C h a n g e ( B - A )	6,590	400	290	120	
Change (%)	12.6	11.8	8.8	6.3	
(Reference) Actual results in the previous period (Fiscal year ended December 31, 2023)	42,574	2,796	2,754	1,453	100.11

#### 3. Reason for revision

Although the Company had planned for higher sales and lower profits in the first quarter of the current fiscal year due to M&A-related expenses and other factors, both sales and profits increased due to steady growth in purchases and sales in both the At-home pick-up business and the group store purchasing business, as well as progress in improving the efficiency of SG&A expenses. In addition to this, we have revised our consolidated earnings forecasts for the first half of the current fiscal year and the full fiscal year due to the consolidation of the income statement of Musubi Co., Ltd. (April-December 2024), which became a subsidiary in March 2024, from the second quarter of the current fiscal year.

(Note) The above forecasts are based on information currently available and certain assumptions deemed reasonable.

End.