

## [REFERENCE TRANSLATION]

Please note that this translation is to be used solely as reference and the financial statements in this material are unaudited.

In case of any discrepancy between this translation and the Japanese original, the latter shall prevail.

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## Consolidated Financial Results for the Nine Months Ended December 31, 2021 (Japanese GAAP)

February 14, 2022

Company name : Linical Co., Ltd.  
 Stock Listing : Tokyo Stock Exchange  
 Code No. : 2183  
 URL : <https://www.linical.co.jp/>  
 Representative : Kazuhiro Hatano, President & Chief Executive Officer  
 Contact : Akihiro Takahashi, Executive Vice President, Chief Financial Officer

Scheduled date of filing of quarterly report : February 14, 2022  
 Scheduled date of start of dividend payment : —  
 Preparation of supplementary materials for the quarterly financial statements : No  
 Holding of presentation for the quarterly financial results : No

(All amounts are rounded down to the nearest million yen)

### 1. Consolidated Financial Results for the Nine Months Ended December 31, 2021 (April 1, 2021 to December 31, 2021)

#### (1) Consolidated Financial Results (cumulative)

(% figures show year-on-year change)

Nine Months Ended	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	(¥ million)	change(%)	(¥ million)	change(%)	(¥ million)	change(%)	(¥ million)	change(%)
December 31, 2021	8,613	14.4	836	302.9	846	683.8	524	234.1
December 31, 2020	7,532	△8.2	207	△76.1	107	△86.1	157	△60.6

(Note) Comprehensive income Nine Months Ended December 31, 2021: ¥673million (278.8%)  
 Nine Months Ended December 31, 2020: ¥177 million (△52.7%)

Nine Months Ended	Net income per share (¥)	Diluted net income per share (¥)
December 31, 2021	23.24	—
December 31, 2020	6.96	—

#### (2) Consolidated Financial Position

	Total assets (¥ million)	Net assets (¥ million)	Shareholders' equity ratio (%)	Net asset per share (¥)
As of December 31, 2021	15,336	6,057	39.5	268.20
As of March 31, 2021	15,280	5,712	37.4	252.92

(Reference) Shareholder's equity: As of December 31, 2021: ¥6,057 million  
 As of March 31, 2021: ¥5,712 million

## 2. Dividends

	Annual dividends per share (¥)				
	1st Quarter End	2nd Quarter End	3rd Quarter End	Fiscal Year End	Total
Year Ended March 31, 2021	—	0.00	—	14.00	14.00
Year Ending March 31, 2022	—	0.00	—		
Year Ending March 31, 2022(Forecast)				14.00	14.00

(Note) Change in the dividend forecast from the most recent announcement: No

## 3. Forecast of Consolidated Financial Result for the Year Ending March 31, 2022

(April 1, 2021 to March 31, 2022)

(% figures show year-on-year change)

	Net sales		Operating income	
	(¥ million)	%	(¥ million)	%
Full year	10,700	4.1	683	50.6

The forecast of Ordinary income and Profit attributable to owners of parent are undetermined since there are many uncertain factors such as exchange rate fluctuations.

(Note) Change in forecasts of consolidated financial results from the most recent announcement: No

### ※ Notes

(1)Changes in significant subsidiaries during the period(changes in specified subsidiaries that caused changes in scope of consolidation) : No

New: - (Company Name) -

Exclusion: - (Company Name) -

(2)Adoption of accounting methods specific to the preparation of quarterly consolidated financial statements : No

(3)Changes in accounting policies, accounting estimates and restatements

1)Changes in accounting policies resulting from the revision of the accounting standards and other regulations : Yes

2)Changes in accounting policies other than 1) : No

3)Changes in accounting estimates : No

4)Restatements : No

(4)Number of issued shares (Common share)

(a)Number of issued shares at the end of the period (including treasury shares)

As of December 31, 2021 : 24,740,000 shares

As of March 31, 2021 : 24,740,000 shares

(b) Number of treasury shares at the end of the period

As of December 31, 2021 : 2,153,564 shares

As of March 31, 2021 : 2,153,564 shares

(c) Average number of shares during the period

Nine Months Ended December 31, 2021 : 22,586,436 shares

Nine Months Ended December 31, 2020 : 22,586,510 shares

\* This release is outside the scope of the external auditor's quarterly review procedure.

\* Explanation on appropriate use of forecast and other special items

This material contains business forecast and other forward-looking statements which are based on available information and certain assumptions that are considered reasonable at the time of preparation. Various factors may cause actual results, etc. to be materially different from those expressed in these forward-looking statements.

## Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2021	As of December 31, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	5,084,201	5,557,893
Accounts receivable - trade	2,982,090	-
Accounts receivable - trade and contrac	-	3,138,747
Prepaid expenses	153,407	199,415
Advances paid	1,183,907	950,163
Other	355,957	167,304
Allowance for doubtful accounts	△36,850	△32,870
Total current assets	9,722,712	9,980,653
Non-current assets		
Property, plant and equipment	701,164	660,998
Intangible assets		
Goodwill	3,463,418	3,308,168
Other	188,469	162,183
Total intangible assets	3,651,888	3,470,351
Investments and other assets		
Investment securities	294,423	369,095
Long-term prepaid expenses	4,368	6,027
Guarantee deposits	449,803	436,197
Deferred tax assets	456,286	413,119
Total investments and other assets	1,204,882	1,224,440
Total non-current assets	5,557,935	5,355,790
Total assets	15,280,647	15,336,444

## Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2021	As of December 31, 2021
<b>Liabilities</b>		
Current liabilities		
Notes payable - trade	-	211
Short-term borrowings	610,799	600,000
Current portion of long-term borrowings	539,976	539,976
Accounts payable - other	665,588	679,574
Accrued expenses	455,003	411,898
Income taxes payable	203,409	78,152
Accrued consumption taxes	38,793	47,317
Advances received	1,909,343	2,092,502
Deposits received	635,639	766,670
Provision for bonuses	177,114	104,440
Other	98,155	143,362
Total current liabilities	5,333,824	5,464,108
Non-current liabilities		
Long-term borrowings	3,073,542	2,668,560
Lease obligations	468,192	429,339
Retirement benefit liability	645,066	679,511
Other	47,400	37,204
Total non-current liabilities	4,234,202	3,814,615
Total liabilities	9,568,027	9,278,724
Net assets		
Shareholders' equity		
Share capital	214,043	214,043
Retained earnings	6,142,987	6,339,391
Treasury shares	△657,461	△657,461
Total shareholders' equity	5,699,568	5,895,973
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	11,084	50,357
Foreign currency translation adjustment	△1,451	106,334
Remeasurements of defined benefit plans	3,418	5,054
Total accumulated other comprehensive income	13,052	161,747
Total net assets	5,712,620	6,057,720
Total liabilities and net assets	15,280,647	15,336,444

## Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Net sales	7,532,256	8,613,651
Cost of sales	5,552,087	5,934,911
Gross profit	1,980,168	2,678,739
Selling, general and administrative expenses	1,772,515	1,842,072
Operating profit	207,653	836,666
Non-operating income		
Interest income	10,052	423
Gain on valuation of investment securities	10,674	-
Foreign exchange gains	-	24,311
Insurance claim income	22,560	-
Total non-operating income	43,287	24,734
Non-operating expenses		
Interest expenses	11,486	10,979
Foreign exchange losses	129,533	-
Loss on valuation of investment securities	-	2,781
Other	1,977	1,561
Total non-operating expenses	142,997	15,322
Ordinary profit	107,943	846,079
Extraordinary income		
Settlement received	-	※ <sub>1</sub> 160,486
Total extraordinary income	-	160,486
Extraordinary losses		
Arbitration related expenses	※ <sub>2</sub> 107,673	※ <sub>2</sub> 136,594
Information security expenses	-	※ <sub>4</sub> 99,053
Settlement money	※ <sub>3</sub> 134,630	-
Total extraordinary losses	242,303	235,648
Profit (loss) before income taxes	△134,359	770,917
Income taxes - current	39,335	230,399
Income taxes - refund	△285,122	-
Income taxes - deferred	△45,695	15,623
Total income taxes	△291,482	246,023
Profit	157,122	524,893
Profit attributable to owners of parent	157,122	524,893

## Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2020	Nine months ended December 31, 2021
Profit	157,122	524,893
Other comprehensive income		
Valuation difference on available-for-sale securities	△10,515	39,273
Foreign currency translation adjustment	28,865	107,786
Remeasurements of defined benefit plans, net of tax	2,342	1,635
Total other comprehensive income	20,691	148,695
Comprehensive income	177,814	673,588
Comprehensive income attributable to owners of parent	177,814	673,588