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May 13, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: Systena Corporation
Listing: Tokyo Stock Exchange

Securities code: 2317

URL: https://www.systena.co.jp/

Representative: Yoshichika Hemmi, Representative Director and Chairman

Inquiries: Hiroshi Kotani, Managing Director

Telephone: +81-3-6367-3840

Scheduled date of annual general meeting of shareholders: June 20, 2025 Scheduled date to commence dividend payments: June 6, 2025 Scheduled date to file annual securities report: June 18, 2025

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-----------------|-----|------------------|-------|-----------------|-------|---|-------|
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 83,621 | 8.7 | 12,067 | 24.2 | 11,855 | 19.2 | 8,480 | 17.2 |
| March 31, 2024 | 76,940 | 3.2 | 9,713 | (1.3) | 9,942 | (0.1) | 7,232 | (1.2) |

Note: Comprehensive income For the fiscal year ended March 31, 2025: \$\frac{\pmax}{48,375}\$ million [12.4%] For the fiscal year ended March 31, 2024: \$\frac{\pmax}{47,451}\$ million [1.5%]

| | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------|----------------------------|------------------|--|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2025 | 23.17 | _ | 24.0 | 22.4 | 14.4 |
| March 31, 2024 | 18.67 | _ | 20.0 | 19.3 | 12.6 |

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended March 31, 2025: \$\fomma36\$ million
For the fiscal year ended March 31, 2024: \$\fomma51\$ million

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio | Net assets per share |
|----------------|-----------------|-----------------|-----------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| March 31, 2025 | 51,762 | 32,950 | 62.7 | 90.82 |
| March 31, 2024 | 54,038 | 38,601 | 70.5 | 98.34 |

Reference: Equity

As of March 31, 2025: \quad \text{\frac{\cute{4}}{32,464}} \text{ million} \\
As of March 31, 2024: \quad \text{\frac{\cute{3}}{38,099}} \text{ million} \\
\]

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period | |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|--|
| Fiscal year ended | Millions of yen | Millions of yen | Millions of yen | Millions of yen | |
| March 31, 2025 | 7,979 | (2,576) | (14,024) | 21,464 | |
| March 31, 2024 | 9,036 | (251) | (3,504) | 30,092 | |

2. Cash dividends

| | Annual dividends per share | | | | | | | Ratio of |
|--|----------------------------|--------------------|-------------------|--------------------|-------|------------------------------------|--------------------------------|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | Total cash dividends (Total) | Payout ratio (Consolidated) | dividends to net assets (Consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Fiscal year ended March 31, 2024 | - | 5.00 | - | 5.00 | 10.00 | 3,890 | 53.6 | 10.7 |
| Fiscal year ended March 31, 2025 | - | 6.00 | - | 6.00 | 12.00 | 4,453 | 51.8 | 12.7 |
| Fiscal year ending March 31, 2026 (Forecast) | _ | 6.00 | _ | 6.00 | 12.00 | | 48.5 | |

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

| | Net sales Operating profit | | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share | |
|-----------------------------------|----------------------------|-----|--------------------|-----------------|--------------------|---|--------------------|-----------------------------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Fiscal year ending March 31, 2026 | 89,100 | 6.6 | 12,700 | 5.2 | 12,700 | 7.1 | 8,850 | 4.4 | 24.76 |

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2025 | 425,880,000 shares |
|----------------------|--------------------|
| As of March 31, 2024 | 450,880,000 shares |

(ii) Number of treasury shares at the end of the period

| As of March 31, 2025 | 68,424,163 shares |
|----------------------|-------------------|
| As of March 31, 2024 | 63,439,188 shares |

(iii) Average number of shares outstanding during the period

| Fiscal year ended March 31, 2025 | 366,054,843 shares |
|----------------------------------|--------------------|
| Fiscal year ended March 31, 2024 | 387,440,812 shares |

Notes: 1 The total number of issued shares decreased by 25,000,000 due to the cancellation of treasury shares on September 20, 2024, based on the resolution of the Board of Directors meeting held on August 21, 2024.

2 The Company has introduced a stock compensation plan, and in calculating the number of treasury shares of common shares at the end of the period and the average number of shares outstanding during the period, the number of treasury shares includes shares of the Company held by Japan Custody Bank, Ltd. (the Trust Account) as trust assets for the "Trust for Granting Shares to Directors" and the "Trust for Granting Shares to Executive Officers." The numbers of treasury shares held by the Trust Account included in the number of treasury shares at the ends of the fiscal years ended March 31, 2025 and March 31, 2024 were 1,552,600 shares and 1,567,700 shares, respectively, and the numbers of treasury shares held by the Trust Account excluded from the calculation of the average number of shares outstanding during the fiscal years ended March 31, 2025 and March 31, 2024 were as follows: the average numbers of treasury shares of common shares held by the Trust Account for the fiscal years ended March 31, 2025 and March 31, 2024 were 1,559,770 shares and 1,567,700 shares, respectively.

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

| | | | ` ' | | , , | 0 / | | |
|-------------------|-----------------|------|------------------|-------|-----------------|-------|-----------------|-------|
| | Net sales | | Operating profit | | Ordinary profit | | Profit | |
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 74,889 | 10.8 | 11,689 | 34.0 | 11,412 | 28.4 | 8,100 | 24.5 |
| March 31, 2024 | 67,603 | 2.7 | 8,725 | (2.4) | 8,887 | (1.0) | 6,503 | (2.1) |

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|-------------------------------|
| Fiscal year ended | Yen | Yen |
| March 31, 2025 | 22.13 | - |
| March 31, 2024 | 16.79 | - |

(2) Non-consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio | Net assets per share | |
|----------------|-----------------|-----------------|-----------------------|----------------------|--|
| As of | Millions of yen | Millions of yen | % | Yen | |
| March 31, 2025 | 46,225 | 28,497 | 61.6 | 79.72 | |
| March 31, 2024 | 48,440 | 34,474 | 71.2 | 88.98 | |

Reference: Equity

As of March 31, 2025: \quad \text{\frac{\cute{2}}{2}} \text{8,497 million} \\
As of March 31, 2024: \quad \text{\frac{\cute{3}}{4}} \text{4,474 million} \\

* Proper use of earnings forecasts, and other special matters

Forward-looking statements in this material, including earnings forecasts, are based on information currently available to the Company and on certain assumptions deemed reasonable. Actual results may differ significantly due to various factors.

^{*} Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

Consolidated financial statements

(1) Consolidated balance sheet

| | | (Millions of y |
|---|----------------------|----------------------|
| | As of March 31, 2024 | As of March 31, 2025 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 30,168 | 21,860 |
| Notes receivable - trade | 783 | 774 |
| Accounts receivable - trade | 13,576 | 17,031 |
| Contract assets | 557 | 799 |
| Securities | 727 | 833 |
| Merchandise | 1,216 | 2,053 |
| Work in process | 4 | - |
| Other | 1,054 | 830 |
| Total current assets | 48,088 | 44,184 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings | 1,171 | 1,226 |
| Accumulated depreciation | (468) | (537 |
| Buildings, net | 702 | 688 |
| Vehicles | 63 | 69 |
| Accumulated depreciation | (41) | (44 |
| Vehicles, net | 22 | 25 |
| Tools, furniture and fixtures | 2,479 | 2,620 |
| Accumulated depreciation | (1,907) | (2,111 |
| Tools, furniture and fixtures, net | 572 | 509 |
| Land | 97 | 97 |
| Other | 11 | 11 |
| Accumulated depreciation | (10) | (11 |
| Other, net | 0 | 0 |
| Total property, plant and equipment | 1,395 | 1,321 |
| Intangible assets | | |
| Software | 251 | 153 |
| Software in progress | _ | 12 |
| Other | 3 | 3 |
| Total intangible assets | 254 | 169 |
| Investments and other assets | | |
| Investment securities | 1,546 | 3,293 |
| Long-term loans receivable from subsidiaries and associates | 498 | 417 |
| Leasehold and guarantee deposits | 1,649 | 1,676 |
| Deferred tax assets | 974 | 1,020 |
| Other | 129 | 97 |
| Allowance for doubtful accounts | (498) | (417 |
| Total investments and other assets | 4,299 | 6,087 |
| Total non-current assets | 5,950 | 7,578 |
| Total assets | 54,038 | 51,762 |

| | | () |
|---|----------------------|----------------------|
| | As of March 31, 2024 | As of March 31, 2025 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 6,438 | 9,063 |
| Short-term borrowings | 1,550 | 1,550 |
| Accounts payable - other, and accrued expenses | 2,463 | 2,530 |
| Income taxes payable | 1,656 | 2,167 |
| Accrued consumption taxes | 926 | 888 |
| Provision for bonuses | 1,872 | 2,068 |
| Other | 366 | 353 |
| Total current liabilities | 15,273 | 18,621 |
| Non-current liabilities | | |
| Long-term accounts payable - other | 13 | 12 |
| Provision for share-based payments | 141 | 169 |
| Other | 9 | 9 |
| Total non-current liabilities | 164 | 190 |
| Total liabilities | 15,437 | 18,812 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 1,513 | 1,513 |
| Capital surplus | 6,023 | 2,188 |
| Retained earnings | 35,440 | 39,817 |
| Treasury shares | (5,022) | (11,099) |
| Total shareholders' equity | 37,955 | 32,419 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 17 | (72) |
| Foreign currency translation adjustment | 125 | 117 |
| Total accumulated other comprehensive income | 143 | 45 |
| Non-controlling interests | 501 | 485 |
| Total net assets | 38,601 | 32,950 |
| Total liabilities and net assets | 54,038 | 51,762 |
| | | |

(2) Consolidated statement of income and consolidated statement of comprehensive income Consolidated statement of income

| | | (Willions of year |
|---|-------------------------------------|-------------------------------------|
| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
| Net sales | 76,940 | 83,621 |
| Cost of sales | 58,862 | 62,642 |
| Gross profit | 18,078 | 20,978 |
| Selling, general and administrative expenses | 8,364 | 8,910 |
| Operating profit | 9,713 | 12,067 |
| Non-operating income | - | - |
| Interest income | 30 | 55 |
| Dividend income | 11 | 10 |
| Gain on sale of securities | 86 | - |
| Share of profit of entities accounted for using equity method | 51 | 36 |
| Subsidy income | 39 | 33 |
| Gain on investments in investment partnerships | 42 | _ |
| Other | 42 | 32 |
| Total non-operating income | 304 | 168 |
| Non-operating expenses | | |
| Interest expenses | 7 | 11 |
| Loss on sale of securities | _ | 182 |
| Loss on valuation of securities | 14 | 151 |
| Loss on sale of investment securities | 41 | 2 |
| Loss on investments in investment partnerships | _ | 11 |
| Other | 12 | 21 |
| Total non-operating expenses | 76 | 380 |
| Ordinary profit | 9,942 | 11,855 |
| Extraordinary losses | | |
| Loss on liquidation of subsidiaries and associates | _ | 9 |
| Total extraordinary losses | _ | 9 |
| Profit before income taxes | 9,942 | 11,846 |
| Income taxes - current | 2,806 | 3,376 |
| Income taxes - deferred | (117) | (4) |
| Total income taxes | 2,688 | 3,371 |
| Profit | 7,253 | 8,474 |
| Profit (loss) attributable to non-controlling interests | 20 | (5) |
| Profit attributable to owners of parent | 7,232 | 8,480 |
| <u> </u> | .,.= | -, |

| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|---|-------------------------------------|-------------------------------------|
| Profit | 7,253 | 8,474 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 109 | (90) |
| Foreign currency translation adjustment | 115 | (10) |
| Share of other comprehensive income of entities accounted for using equity method | (26) | 2 |
| Total other comprehensive income | 198 | (98) |
| Comprehensive income | 7,451 | 8,375 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 7,431 | 8,381 |
| Comprehensive income attributable to non-controlling interests | 20 | (5) |

(3) Consolidated statement of changes in equity

Fiscal year ended March 31, 2024

| | Shareholders' equity | | | | |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 1,513 | 6,023 | 31,709 | (5,022) | 34,223 |
| Changes during period | | | | | |
| Dividends of surplus | | | (3,501) | | (3,501) |
| Profit attributable to owners of parent | | | 7,232 | | 7,232 |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | _ | _ | 3,731 | _ | 3,731 |
| Balance at end of period | 1,513 | 6,023 | 35,440 | (5,022) | 37,955 |

| | Accumu | lated other comprehensiv | e income | | | |
|--|---|---|--|------------------------------|------------------|--|
| | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Total accumulated other comprehensive income | Non-controlling interests | Total net assets | |
| Balance at beginning of period | (91) | 36 | (54) | 481 | 34,650 | |
| Changes during period | | | | | | |
| Dividends of surplus | | | | | (3,501) | |
| Profit attributable to owners of parent | | | | | 7,232 | |
| Net changes in items other than shareholders' equity | 109 | 88 | 198 | 20 | 218 | |
| Total changes during period | 109 | 88 | 198 | 20 | 3,950 | |
| Balance at end of period | 17 | 125 | 143 | 501 | 38,601 | |

| | | | Shareholders' equity | | |
|---|---------------|-----------------|----------------------|-----------------|----------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 1,513 | 6,023 | 35,440 | (5,022) | 37,955 |
| Changes during period | | | | | |
| Dividends of surplus | | | (4,103) | | (4,103) |
| Profit attributable to owners of parent | | | 8,480 | | 8,480 |
| Purchase of treasury shares | | | | (9,889) | (9,889) |
| Disposal of treasury shares | | | | 6 | 6 |
| Cancellation of treasury shares | | (3,805) | | 3,805 | - |
| Change in ownership interest of parent due to transactions with non-controlling interests | | (29) | | | (29) |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | _ | (3,835) | 4,376 | (6,077) | (5,535) |
| Balance at end of period | 1,513 | 2,188 | 39,817 | (11,099) | 32,419 |

| | Accumulated other comprehensive income | | | | |
|---|---|---|--|------------------------------|------------------|
| | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Total accumulated other comprehensive income | Non-controlling interests | Total net assets |
| Balance at beginning of period | 17 | 125 | 143 | 501 | 38,601 |
| Changes during period | | | | | |
| Dividends of surplus | | | | | (4,103) |
| Profit attributable to owners of parent | | | | | 8,480 |
| Purchase of treasury shares | | | | | (9,889) |
| Disposal of treasury shares | | | | | 6 |
| Cancellation of treasury shares | | | | | _ |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | (29) |
| Net changes in items other than shareholders' equity | (90) | (7) | (98) | (16) | (115) |
| Total changes during period | (90) | (7) | (98) | (16) | (5,651) |
| Balance at end of period | (72) | 117 | 45 | 485 | 32,950 |

| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|---|-------------------------------------|-------------------------------------|
| Cash flows from operating activities | | |
| Profit before income taxes | 9,942 | 11,846 |
| Depreciation | 576 | 460 |
| Increase (decrease) in allowance for doubtful accounts | (2) | (0) |
| Increase (decrease) in provision for bonuses | 411 | 196 |
| Increase (decrease) in provision for share-based payments | 27 | 27 |
| Interest and dividend income | (42) | (65) |
| Interest expenses | 7 | 11 |
| Loss (gain) on sale of securities | (86) | 182 |
| Loss (gain) on valuation of securities | 14 | 151 |
| Loss (gain) on investments in investment partnerships | (42) | 11 |
| Loss (gain) on sale of investment securities | 41 | 2 |
| Share of loss (profit) of entities accounted for using | | 2 |
| equity method | (51) | (36) |
| Loss (gain) on liquidation of subsidiaries and associates | - | 9 |
| Decrease (increase) in trade receivables | 86 | (3,691) |
| Decrease (increase) in inventories | 281 | (833) |
| Decrease (increase) in advance payments to suppliers | (19) | 20 |
| Increase (decrease) in trade payables | 341 | 2,625 |
| Increase (decrease) in accounts payable - other, and accrued expenses | 52 | (2) |
| Increase (decrease) in accrued consumption taxes | 132 | (38) |
| Increase (decrease) in advances received | (23) | 132 |
| Other, net | 20 | (218) |
| Subtotal | 11,667 | 10,791 |
| Interest and dividends received | 50 | 73 |
| Interest paid | (7) | (11) |
| Income taxes paid | (2,674) | (2,873) |
| Net cash provided by (used in) operating activities | 9,036 | 7,979 |
| Cash flows from investing activities | 7,020 | 1,515 |
| Payments into time deposits | (101) | _ |
| Proceeds from withdrawal of time deposits | 100 | 0 |
| Purchase of property, plant and equipment and | | |
| intangible assets | (341) | (318) |
| Proceeds from sale of property, plant and equipment | | |
| and intangible assets | 4 | 2 |
| Purchase of securities | (6,720) | (7,741) |
| Proceeds from sale of securities | 6,064 | 7,356 |
| Purchase of investment securities | (10,546) | (1,925) |
| Proceeds from sale of investment securities | 11,231 | 33 |
| Payments of leasehold and guarantee deposits | (91) | (66) |
| Proceeds from refund of leasehold and guarantee | 30 | 38 |
| deposits | 20 | 30 |
| Proceeds from distributions from investment partnerships | 121 | 39 |
| Other payments | (5) | (6) |
| Other proceeds | 1 | 11 |
| Net cash provided by (used in) investing activities | (251) | (2,576) |

| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|--|-------------------------------------|-------------------------------------|
| Cash flows from financing activities | | |
| Purchase of shares of subsidiaries not resulting in change in scope of consolidation | _ | (40) |
| Purchase of treasury shares | - | (9,895) |
| Proceeds from sale of treasury shares | _ | 6 |
| Dividends paid | (3,504) | (4,095) |
| Net cash provided by (used in) financing activities | (3,504) | (14,024) |
| Effect of exchange rate change on cash and cash equivalents | 19 | (7) |
| Net increase (decrease) in cash and cash equivalents | 5,300 | (8,628) |
| Cash and cash equivalents at beginning of period | 24,792 | 30,092 |
| Cash and cash equivalents at end of period | 30,092 | 21,464 |

Non-consolidated financial statements

(1) Non-consolidated balance sheet

| | As of March 31, 2024 | As of March 31, 2025 |
|---|----------------------|----------------------|
| ssets | | |
| Current assets | | |
| Cash and deposits | 25,863 | 17,688 |
| Notes receivable - trade | 783 | 774 |
| Accounts receivable - trade | 12,576 | 16,054 |
| Contract assets | 512 | 748 |
| Securities | 727 | 833 |
| Merchandise | 1,133 | 1,998 |
| Work in process | 4 | _ |
| Advance payments to suppliers | 0 | 0 |
| Prepaid expenses | 355 | 390 |
| Other | 530 | 197 |
| Total current assets | 42,489 | 38,685 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings | 896 | 940 |
| Accumulated depreciation | (386) | (437 |
| Buildings, net | 510 | 502 |
| Structures | 0 | 0 |
| Accumulated depreciation | (0) | (0 |
| Structures, net | 0 | 0 |
| Vehicles | 55 | 60 |
| Accumulated depreciation | (33) | (42 |
| Vehicles, net | 22 | 18 |
| Tools, furniture and fixtures | 1,877 | 1,963 |
| Accumulated depreciation | (1,480) | (1,611 |
| Tools, furniture and fixtures, net | 397 | 352 |
| Land | 92 | 92 |
| | 1,021 | 966 |
| Total property, plant and equipment | 1,021 | 900 |
| Intangible assets Software | 210 | 122 |
| | 219 | 133 |
| Other | 1 | 12.4 |
| Total intangible assets | 220 | 134 |
| Investments and other assets | 057 | 2.542 |
| Investment securities | 856 | 2,542 |
| Shares of subsidiaries and associates | 1,394 | 1,360 |
| Long-term prepaid expenses | 96 | 69 |
| Long-term loans receivable | 1 | 0 |
| Long-term loans receivable from subsidiaries and associates | 370 | 370 |
| Leasehold and guarantee deposits | 1,380 | 1,404 |
| Deferred tax assets | 839 | 888 |
| Other | 0 | 0 |
| Allowance for doubtful accounts | (228) | (197 |
| Total investments and other assets | 4,708 | 6,439 |
| Total non-current assets | 5,951 | 7,539 |
| Total assets Total assets | 48,440 | 46,225 |

| | | , , |
|---|----------------------|----------------------|
| | As of March 31, 2024 | As of March 31, 2025 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 6,263 | 9,039 |
| Short-term borrowings | 1,550 | 1,550 |
| Accounts payable - other | 1,869 | 1,895 |
| Income taxes payable | 1,495 | 2,161 |
| Accrued consumption taxes | 759 | 788 |
| Accrued expenses | 47 | 64 |
| Advances received | 39 | 169 |
| Deposits received | 198 | 98 |
| Provision for bonuses | 1,568 | 1,744 |
| Other | 24 | 37 |
| Total current liabilities | 13,815 | 17,550 |
| Non-current liabilities | | |
| Long-term lease and guarantee deposited | 9 | 9 |
| Provision for share-based payments | 141 | 169 |
| Total non-current liabilities | 150 | 178 |
| Total liabilities | 13,965 | 17,728 |
| Net assets | · | |
| Shareholders' equity | | |
| Share capital | 1,513 | 1,513 |
| Capital surplus | | |
| Legal capital surplus | 1,428 | 1,428 |
| Other capital surplus | 4,623 | 817 |
| Total capital surplus | 6,051 | 2,246 |
| Retained earnings | • | |
| Other retained earnings | | |
| General reserve | 0 | 0 |
| Retained earnings brought forward | 31,913 | 35,909 |
| Total retained earnings | 31,913 | 35,910 |
| Treasury shares | (5,022) | (11,099) |
| Total shareholders' equity | 34,456 | 28,570 |
| Valuation and translation adjustments | 2 .,100 | 23,270 |
| Valuation difference on available-for-sale securities | 17 | (72) |
| Total valuation and translation adjustments | 17 | $\frac{(72)}{(72)}$ |
| Total net assets | 34,474 | 28,497 |
| Total liabilities and net assets | 48,440 | 46,225 |
| Total natifities and het assets | 40,440 | 40,223 |

(2) Non-consolidated statement of income

| | | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|
| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
| Net sales | | |
| Service sales | 38,758 | 43,675 |
| Net sales of goods | 28,845 | 31,214 |
| Total net sales | 67,603 | 74,889 |
| Cost of sales | | |
| Cost of service sales | 27,745 | 30,054 |
| Cost of goods sold | | |
| Beginning merchandise inventory | 1,438 | 1,133 |
| Cost of purchased goods | 24,132 | 27,008 |
| Total | 25,571 | 28,142 |
| Ending merchandise inventory | 1,133 | 1,998 |
| Cost of goods sold | 24,437 | 26,143 |
| Total cost of sales | 52,183 | 56,198 |
| Gross profit | 15,420 | 18,691 |
| Selling, general and administrative expenses | , | |
| Remuneration for directors (and other officers) | 314 | 308 |
| Payroll and allowances | 2,243 | 2,218 |
| Provision for share-based payments | 27 | 34 |
| Retirement benefit expenses | 203 | 198 |
| Bonuses | 59 | 80 |
| Provision for bonuses | 219 | 280 |
| Legal welfare expenses | 401 | 410 |
| Travel and transportation expenses | 125 | 128 |
| Recruiting expenses | 167 | 496 |
| Advertising expenses | 106 | 88 |
| Supplies expenses | 19 | 33 |
| Taxes and dues | 419 | 410 |
| Commission expenses | 450 | 578 |
| Rent expenses | 1,012 | 970 |
| Depreciation | 441 | 336 |
| Provision of allowance for doubtful accounts | 0 | (0) |
| Other | 483 | 428 |
| Total selling, general and administrative expenses | 6,694 | 7,001 |
| Operating profit | 8,725 | 11,689 |

| | Fiscal year ended March 31, 2024 | Fiscal year ended March 31, 2025 |
|--|-------------------------------------|-------------------------------------|
| Non-operating income | | |
| Interest income | 2 | 4 |
| Dividend income | 19 | 18 |
| Gain on sale of securities | 86 | _ |
| Gain on investments in investment partnerships | 51 | _ |
| Subsidy income | 8 | 12 |
| Reversal of allowance for doubtful accounts | 30 | 31 |
| Other | 30 | 17 |
| Total non-operating income | 230 | 85 |
| Non-operating expenses | | |
| Interest expenses | 7 | 11 |
| Loss on sale of securities | _ | 182 |
| Loss on valuation of securities | 14 | 151 |
| Loss on sale of investment securities | 41 | 2 |
| Other | 4 | 15 |
| Total non-operating expenses | 68 | 362 |
| Ordinary profit | 8,887 | 11,412 |
| Extraordinary losses | | |
| Loss on liquidation of subsidiaries and associates | 9 | 0 |
| Loss on valuation of shares of subsidiaries and associates | _ | 73 |
| Total extraordinary losses | 9 | 74 |
| Profit before income taxes | 8,877 | 11,337 |
| Income taxes - current | 2,494 | 3,246 |
| Income taxes - deferred | (120) | (8) |
| Total income taxes | 2,373 | 3,237 |
| Profit | 6,503 | 8,100 |

(3) Non-consolidated statement of changes in equity

Fiscal year ended March 31, 2024

| | Shareholders' equity | | | | | | | | |
|--|----------------------|--------------------------|-------|--------------------|--|-------------------------------|---------|--------------------|---------------------------------------|
| | | Capital surplus Retained | | | etained earnin | ained earnings | | | |
| | | | Other | Tetal | Other retained earnings | | T.4.1 | Treasury shares | Total share- holders' equity |
| Share capital | | capital surplus | | General reserve | Retained earnings brought forward | Total retained earnings | | | |
| Balance at beginning of period | 1,513 | 1,428 | 4,623 | 6,051 | 0 | 28,910 | 28,910 | (5,022) | 31,454 |
| Changes during period | | | | | | | | | |
| Dividends of surplus | | | | | | (3,501) | (3,501) | | (3,501) |
| Profit | | | | | | 6,503 | 6,503 | | 6,503 |
| Net changes in items other than shareholders' equity | | | | | | | | | |
| Total changes during period | - | - | - | _ | - | 3,002 | 3,002 | - | 3,002 |
| Balance at end of period | 1,513 | 1,428 | 4,623 | 6,051 | 0 | 31,913 | 31,913 | (5,022) | 34,456 |

| | Valuation ar adjust | | |
|--|---|---|---------------------|
| | Valuation difference on available- for-sale securities | Total valuation and translation adjust- ments | Total net assets |
| Balance at beginning of period | (91) | (91) | 31,362 |
| Changes during period | | | |
| Dividends of surplus | | | (3,501) |
| Profit | | | 6,503 |
| Net changes in items other than shareholders' equity | 109 | 109 | 109 |
| Total changes during period | 109 | 109 | 3,112 |
| Balance at end of period | 17 | 17 | 34,474 |

| | Shareholders' equity | | | | | | | | |
|--|----------------------|---------------------------------|-----------------------------|-----------------------------|-------------------------|--|-------------------------------|----------|--------------------|
| | | Capital surplus Retained earnin | | | ıgs | | | | |
| | | | 0.4 | T 1 | Other retained earnings | | T . 1 | Treasury | Total share- |
| | Snare capital | Legal capital surplus | Other capital surplus | Total capital surplus | General reserve | Retained earnings brought forward | Total retained earnings | shares | holders' equity |
| Balance at beginning of period | 1,513 | 1,428 | 4,623 | 6,051 | 0 | 31,913 | 31,913 | (5,022) | 34,456 |
| Changes during period | | | | | | | | | |
| Dividends of surplus | | | | | | (4,103) | (4,103) | | (4,103) |
| Profit | | | | | | 8,100 | 8,100 | | 8,100 |
| Purchase of treasury shares | | | | | | | | (9,889) | (9,889) |
| Disposal of treasury shares | | | | | | | | 6 | 6 |
| Cancellation of treasury shares | | | (3,805) | (3,805) | | | | 3,805 | - |
| Net changes in items other than shareholders' equity | | | | | | | | | |
| Total changes during period | - | - | (3,805) | (3,805) | - | 3,996 | 3,996 | (6,077) | (5,886) |
| Balance at end of period | 1,513 | 1,428 | 817 | 2,246 | 0 | 35,909 | 35,910 | (11,099) | 28,570 |

| | | d translation ments Total valuation and translation adjust- ments | Total net assets |
|--|------|--|------------------|
| Balance at beginning of period | 17 | 17 | 34,474 |
| Changes during period | | | |
| Dividends of surplus | | | (4,103) |
| Profit | | | 8,100 |
| Purchase of treasury shares | | | (9,889) |
| Disposal of treasury shares | | | 6 |
| Cancellation of treasury shares | | | - |
| Net changes in items other than shareholders' equity | (90) | (90) | (90) |
| Total changes during period | (90) | (90) | (5,977) |
| Balance at end of period | (72) | (72) | 28,497 |