Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

January 15, 2024

# Consolidated Financial Results for the Nine Months Ended November 30, 2023 (Under Japanese GAAP)

Company name: Yoshimura Food Holdings K.K.

Listing: Tokyo Stock Exchange

Securities code: 2884

URL: http://y-food-h.com

Representative: Motohisa Yoshimura, Representative Director and CEO

Inquiries: Shun Ando, Director and CFO

Telephone: +81-3-6206-1271

Scheduled date to file quarterly securities report:

January 15, 2024

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results briefing:

Yes (Video presentation of financial results

will be available on the Company's website)

(Yen amounts are rounded down to millions, unless otherwise noted.)

# 1. Consolidated financial results for the nine months ended November 30, 2023 (from March 1, 2023 to November 30, 2023)

### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales	S	Operating profit		Ordinary profit		Profit attributable to owners of parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
November 30, 2023	34,645	35.7	1,389	134.0	1,933	54.2	589	(7.7)
November 30, 2022	25,526	17.0	593	10.7	1,253	65.3	638	52.8

Note: Comprehensive income For the nine months ended November 30, 2023: \$\frac{\pmath{\cup{41}}}{\pmath{41}}\text{,091 million}\$ [(35.8)%] For the nine months ended November 30, 2022: \$\frac{\pmath{\cup{41}}}{\pmath{41}}\text{,700 million}\$ [151.3%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
November 30, 2023	24.86	24.71
November 30, 2022	26.83	26.67

### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
November 30, 2023	55,405	11,997	15.0
February 28, 2023	31,900	9,850	23.4

Reference: Equity

As of November 30, 2023: \$\$4,333 million As of February 28, 2023: \$\$7,478 million

## 2. Dividends

	Annual dividends per share					
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended February 28, 2023	-	0.00	-	0.00	0.00	
Fiscal year ending February 29, 2024	-	0.00	-			
Fiscal year ending February 29, 2024 (Forecast)				0.00	0.00	

Note: Revisions to the most recently announced forecast: None

# 3. Consolidated financial results forecast for the fiscal year ending February 29, 2024 (from March 1, 2023 to February 29, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating pr	ofit	Ordinary pro	ofit			Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	46,679	33.6	1,574	131.9	1,575	19.0	749	22.2	31.48

Note: Revisions to the most recently announced forecast: None

#### \* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes
  - Newly included: 3 companies (Marukichi Co., Ltd., YS Foods Co., Ltd., Matatsu Suisan Co., Ltd.)
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2023	23,876,621 shares
As of February 28, 2023	23,810,944 shares

(ii) Number of treasury shares at the end of the period

As of November 30, 2023	208,823 shares
As of February 28, 2023	2,323 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended November 30, 2023	23,694,263 shares
Nine months ended November 30, 2022	23,797,985 shares

<sup>\*</sup> Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The forward-looking statements contained in this document are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable. They are not intended as a promise by the Company that they will be achieved, and actual results may differ significantly due to various factors.

## **Consolidated Financial Statements**

## (1) Consolidated Balance Sheet

(Thousands of yen)

	As of February 28, 2023	As of November 30, 2023
Assets	•	
Current assets		
Cash and deposits	5,000,847	9,420,316
Notes and accounts receivable - trade,	5 402 126	8,049,745
and contract assets	5,493,126	8,049,743
Merchandise and finished goods	5,337,167	10,123,067
Raw materials and supplies	1,977,252	2,318,368
Other	673,006	1,095,067
Allowance for doubtful accounts	(99,913)	(183,847)
Total current assets	18,381,487	30,822,718
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	3,134,849	6,717,530
Machinery, equipment and vehicles, net	855,415	1,239,480
Other, net	2,926,866	2,906,143
Total property, plant and equipment	6,917,132	10,863,154
Intangible assets		
Goodwill	4,726,058	9,992,313
Other	443,171	423,442
Total intangible assets	5,169,230	10,415,755
Investments and other assets		
Other	1,455,248	3,333,149
Allowance for doubtful accounts	(22,191)	(29,252)
Total investments and other assets	1,433,056	3,303,897
Total non-current assets	13,519,420	24,582,807
Total assets	31,900,907	55,405,525

	As of February 28, 2023	As of November 30, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	3,890,428	3,601,720
Short-term borrowings	1,570,444	12,308,80
Current portion of bonds	_	340,00
Current portion of long-term borrowings	3,396,285	6,195,30
Income taxes payable	471,361	482,60
Accrued consumption taxes	98,359	288,84
Provision for bonuses	275,730	397,24
Other	1,474,092	2,177,46
Total current liabilities	11,176,702	25,791,993
Non-current liabilities		
Bonds payable	_	200,00
Long-term borrowings	9,918,368	15,881,37
Retirement benefit liabilities	84,919	98,30
Other	870,871	1,436,71
Total non-current liabilities	10,874,159	17,616,40
Total liabilities	22,050,861	43,408,39
Net assets		
Shareholders' equity		
Share capital	1,114,393	1,125,27
Capital surplus	1,974,489	1,985,35
Retained earnings	3,728,934	4,318,03
Treasury shares	(759)	(167,611
Total shareholders' equity	6,817,058	7,261,05
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	826	4,37
Foreign currency translation adjustment	660,583	1,068,42
Total accumulated other comprehensive income	661,409	1,072,79
Share acquisition rights	546	41
Non-controlling interests	2,371,031	3,662,85
Total net assets	9,850,046	11,997,13
Total liabilities and net assets	31,900,907	55,405,52

## (2) Consolidated Statement of Income and Comprehensive Income

## Consolidated Statement of Income

(Thousands of yen)

	Nine months ended November 30, 2022	Nine months ended November 30, 2023
Net sales	25,526,087	34,645,483
Cost of sales	20,329,868	27,649,971
Gross profit	5,196,218	6,995,511
Selling, general and administrative expenses	4,602,548	5,606,117
Operating profit	593,669	1,389,394
Non-operating income		
Rental income	26,915	46,142
Compensation income	1,456	8,763
Subsidy income	52,261	92,723
Foreign exchange gains	511,866	303,512
Other	148,323	257,348
Total non-operating income	740,824	708,490
Non-operating expenses	-	
Interest expenses	65,495	144,102
Commission expenses	_	15,000
Other	15,111	4,944
Total non-operating expenses	80,607	164,046
Ordinary profit	1,253,886	1,933,838
Extraordinary income		
Gain on sales of non-current assets	1,151	4,284
Insurance claim income	14,555	211,202
Total extraordinary income	15,706	215,487
Extraordinary losses		
Loss on retirement of non-current assets	1,581	7,567
Loss on sales of non-current assets	1,595	_
Loss on liquidation of subsidiaries	5,788	_
Impairment loss	31,447	72,644
Loss on valuation of inventory	_	1,012,658
Total extraordinary losses	40,413	1,092,871
Profit before income taxes	1,229,180	1,056,454
Income taxes - current	524,620	795,050
Income taxes - deferred	64,895	(260,488)
Total income taxes	589,515	534,561
Profit	639,664	521,892
Profit (loss) attributable to non-controlling interests	1,235	(67,205)
Profit attributable to owners of parent	638,429	589,098

	Nine months ended November 30, 2022	Nine months ended November 30, 2023
Profit	639,664	521,892
Other comprehensive income		
Valuation difference on available-for-sale securities	10,615	5,081
Foreign currency translation adjustment	1,050,141	564,998
Share of other comprehensive income of entities accounted for using equity method	156	(112)
Total other comprehensive income	1,060,913	569,966
Comprehensive income	1,700,578	1,091,858
Comprehensive income attributable to	·	
Comprehensive income attributable to owners of parent	1,284,369	1,000,485
Comprehensive income attributable to non-controlling interests	416,208	91,373