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Summary of Results of Operations for the Nine Months Ended March 31, 2025

May 14, 2025

Market Enterprise Co., Ltd.

Securities code: 3135



Overview of the Financial Results for the Nine Months



Net sales / Gross profit

- ✓ Second-hand online business and mobile & telecommunications business drove revenue growth. Following the second quarter, both net sales and gross profit reached record highs in the third quarter.

•Net sales	:	17,763 million yen	(YoY +34.0%)
•Gross profit	:	6,171 million yen	(YoY +28.0%)

Operating profit

- ✓ Operating profit margin continues to improve by refining cost control (1Q: 1.3%→2Q: 3.0%→3Q: 3.6%). Following an operating profit of 180 million yen in Q2, the Q3 figure of 224 million yen also marked a record high.

•Operating profit	:	474 million yen	(YoY +344.9%)
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Ordinary profit / Profit attributable to owners of parent

- ✓ Non-operating income included a 69 million yen gain on cancellation of derivatives and a 68 million yen gain on valuation of derivatives.

•Ordinary profit	:	545 million yen	(In the previous fiscal year, Loss: 227 million yen)
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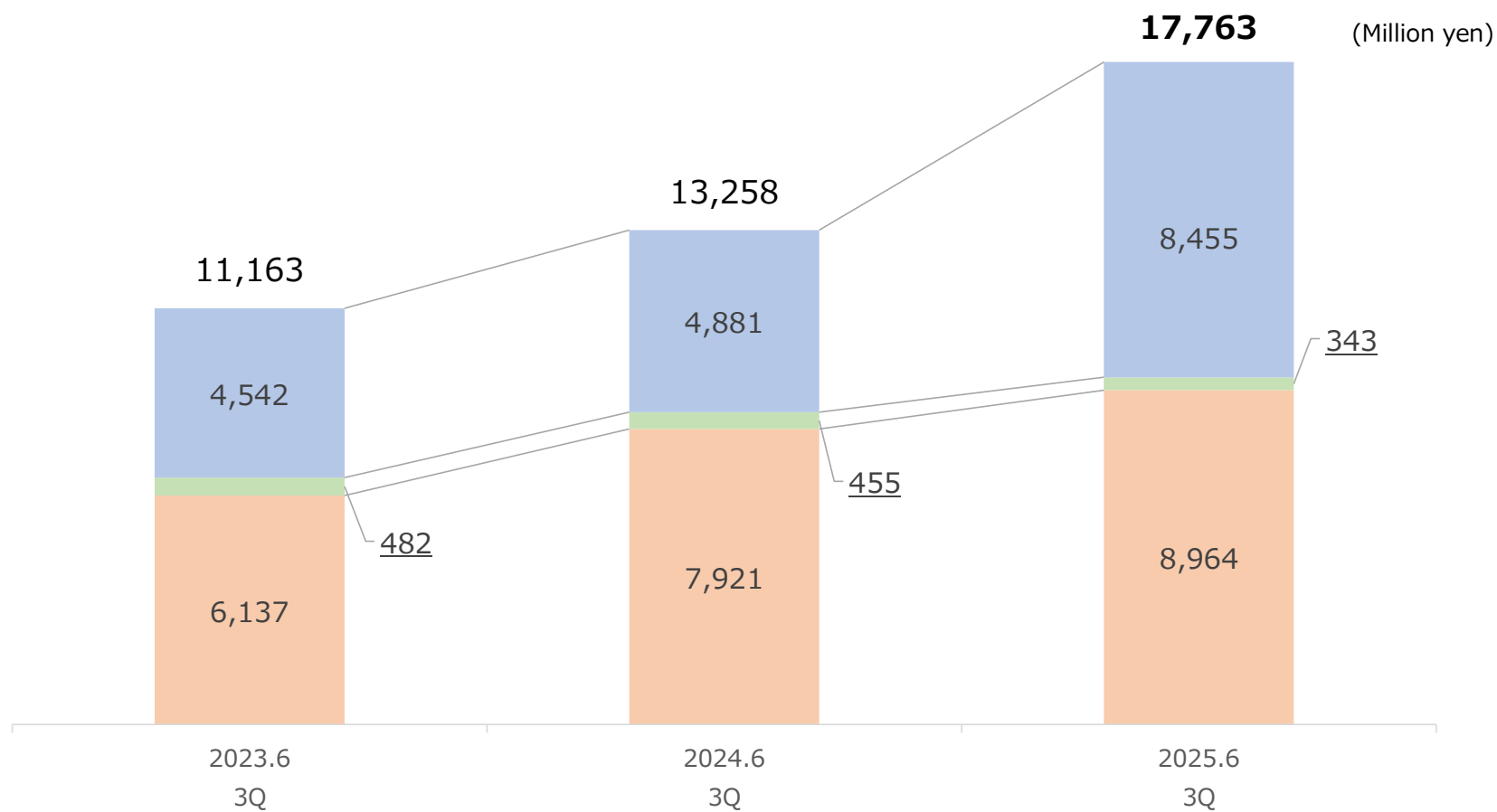
- ✓ Total income taxes amounted to 170 million yen.

•Profit attributable to owners of parent	:	277 million yen	(In the previous fiscal year, Loss: 651 million yen)
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Consolidated Sales for the Nine Months by Business Segment





Second-hand online Media Mobile & Telecommunications



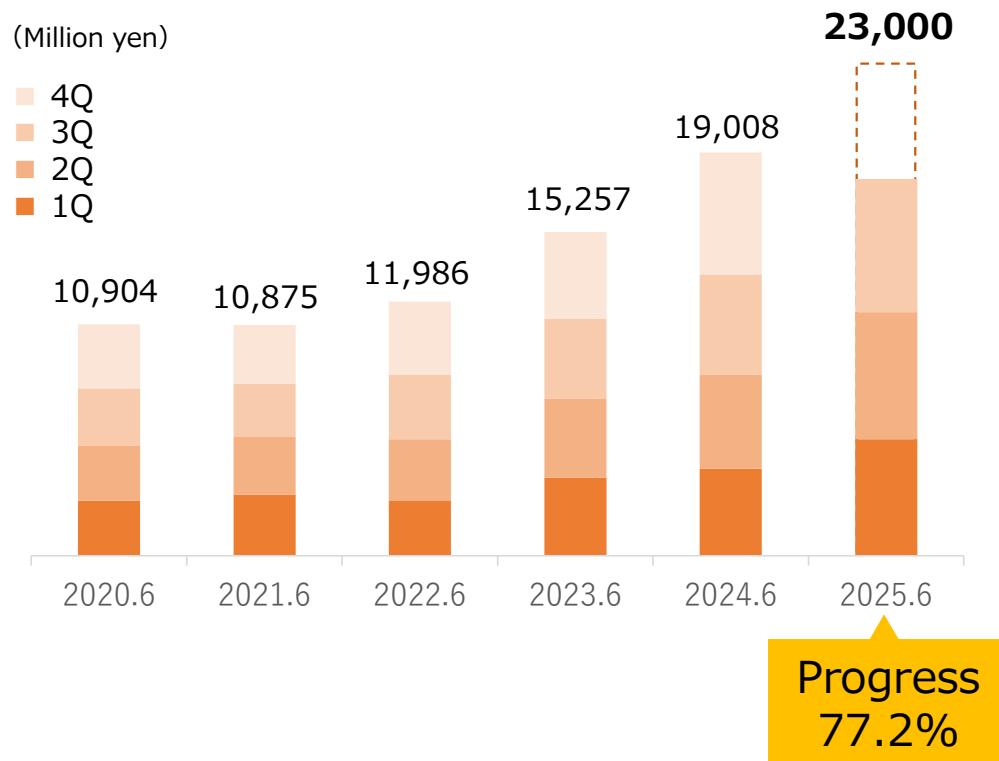
Earnings Forecast for FY6/2025 (1)

✓ The revised full-year forecasts for net sales and operating profit remain unchanged from the initial projections, while the forecasts for ordinary profit and profit attributable to owners of parent have been revised upward to reflect gain on cancellation of stock forward transaction contract.

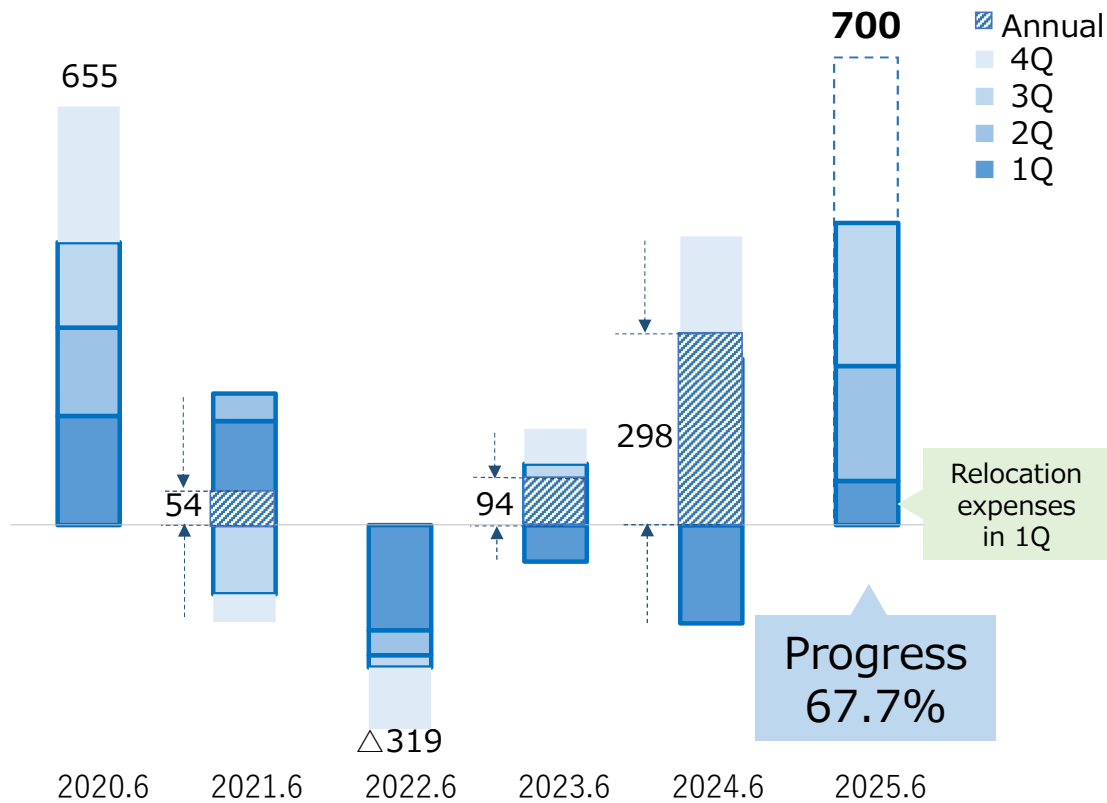
(Million yen)	Initial Full-Year Forecast for FY6/2025 (As of Aug. 14)①	Revised Full-Year Forecast for FY6/2025 (As of May 14)②	3Q FY6/2025 Results ③	Progress ③÷②
Net sales	23,000	23,000	17,763	77.2%
Operating profit	700	700	474	67.7%
Ordinary profit	650	 700	545	77.9%
Profit attributable to owners of parent	330	 360	277	77.0%

Earnings Forecast for FY6/2025 (2)

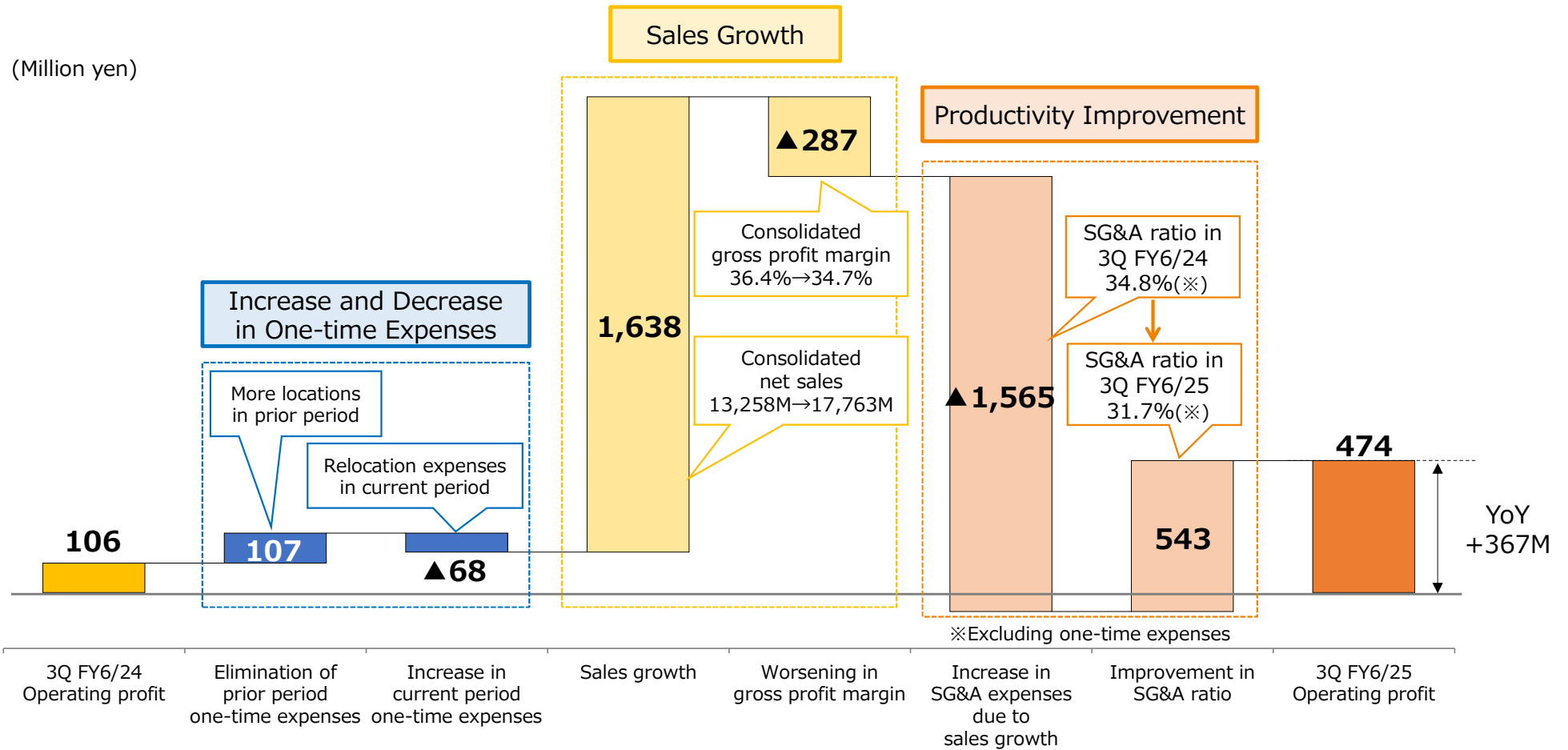
Net sales



Operating profit

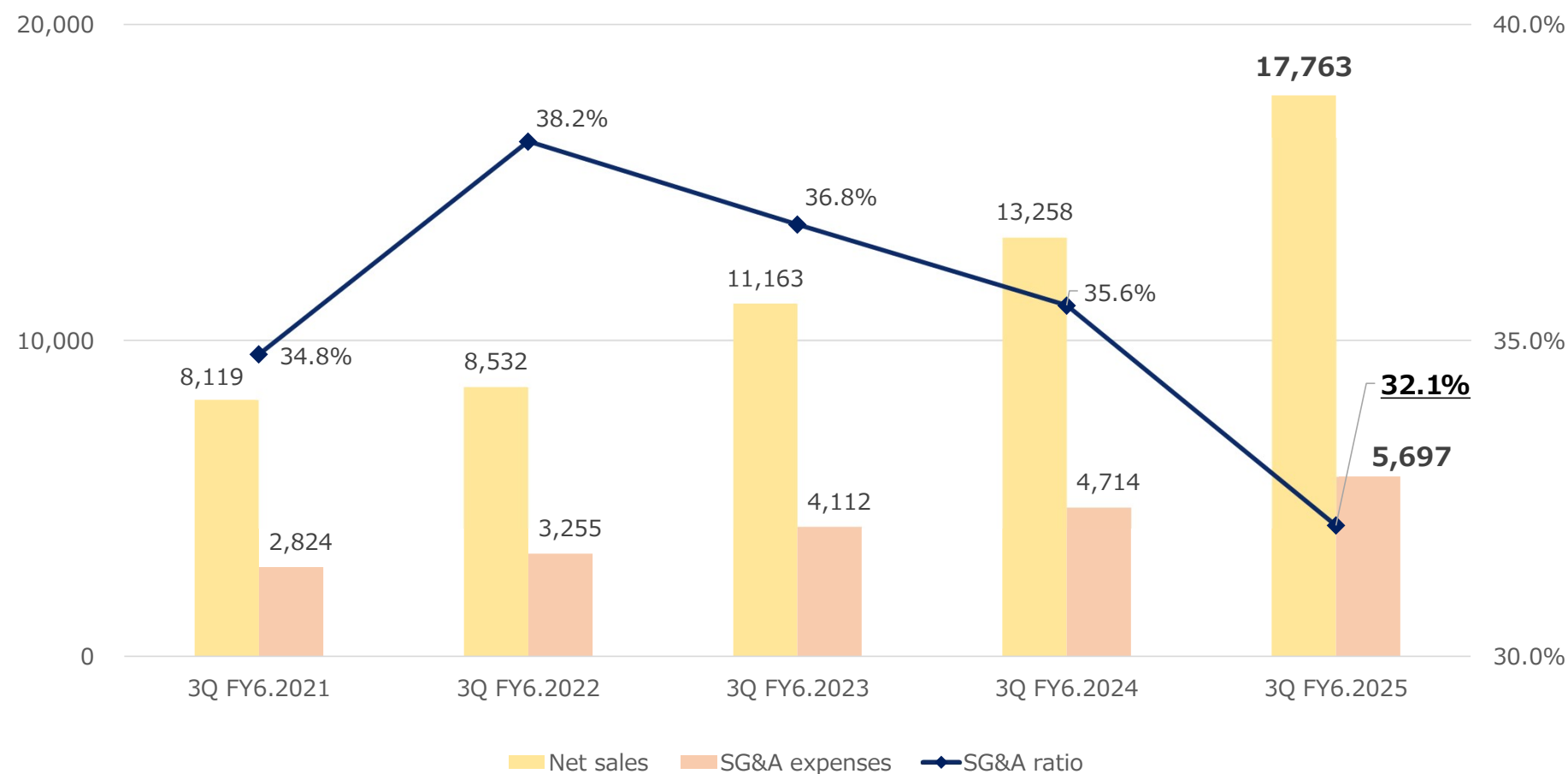


3Q Analysis of Change in Operating Profit



Prior year results: Changes in SG&A expenses

(Million yen)



Forward looking statements in this document, such as forecasts of business performance, include forward-looking statements, assumptions and projections that are the basis of our plans. Actual business results may differ substantially due to various factors.

For IR-Related Inquiries and Inquiries about this Document
MarketEnterprise IR
ir@marketenterprise.co.jp



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for the creation of Sustainable Society