

*Note: This document is a translation of a part of the original Japanese version and provided for reference purposes only. In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.*



# Summary of Results of Operations for the Nine Months Ended March 31, 2026

May 14, 2026

Market Enterprise Co., Ltd.

Securities code: 3135



# Overview of the Financial Results for the Nine Months



## Net sales / Gross profit

✓ Net sales continues to break records. Gross profit finished at the same level as the previous fiscal year; although Mobile segment struggled, it is now recovering, and Second-hand segment remains strong.

•Net sales	:	19,445 million	(YoY + 9.5%)
•Gross profit	:	6,056 million	(YoY - 1.9%)

## Operating profit / Ordinary profit

✓ Mobile became profitable on a monthly basis in March. Consolidated operating profit has also turned positive.

•Operating profit	:	77 million	(YoY - 83.6%)
•Ordinary profit	:	39 million	(YoY - 92.8%)

## Loss attributable to owners of parent

✓ Furthermore, reflecting income taxes-deferred and other adjustments,

•Loss attributable to owners of parent	:	- 72 million	(In the previous fiscal year, Profit: ¥277M)
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# Quarterly Consolidated Statement of Income for the Nine Months Ended March 31, 2026



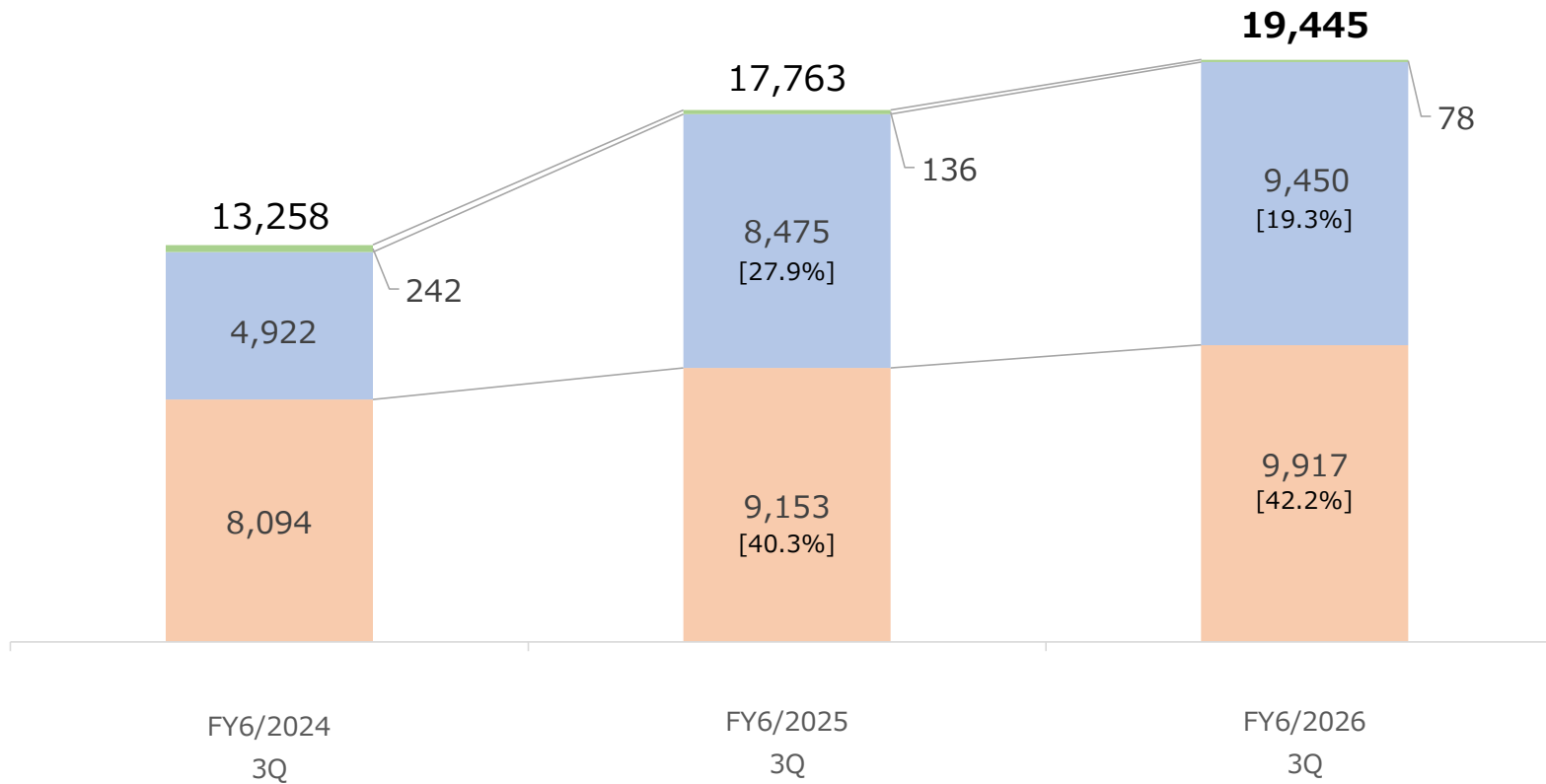
(¥ millions)	3Q FY6/2025	3Q FY6/2026	Change	YoY
Net sales	17,763	19,445	1,681	109.5%
Gross profit	6,171 [34.7%]	6,056 [31.1%]	(114)	98.1%
Operating profit	474 [ 2.7%]	77 [ 0.4%] [Shareholder Incentive Program Expenses :(69)]	(396)	16.4%
Ordinary profit	545 [ 3.1%] [Profit on valuation of derivatives:+137]	39 [ 0.2%]	(506)	7.2%
Profit (loss) attributable to owners of parent	277 [ 1.6%]	(72) [ - %]	(349)	-

[\*Figures in brackets show profit margin.]

# Consolidated Sales for the Nine Months by Business Segment

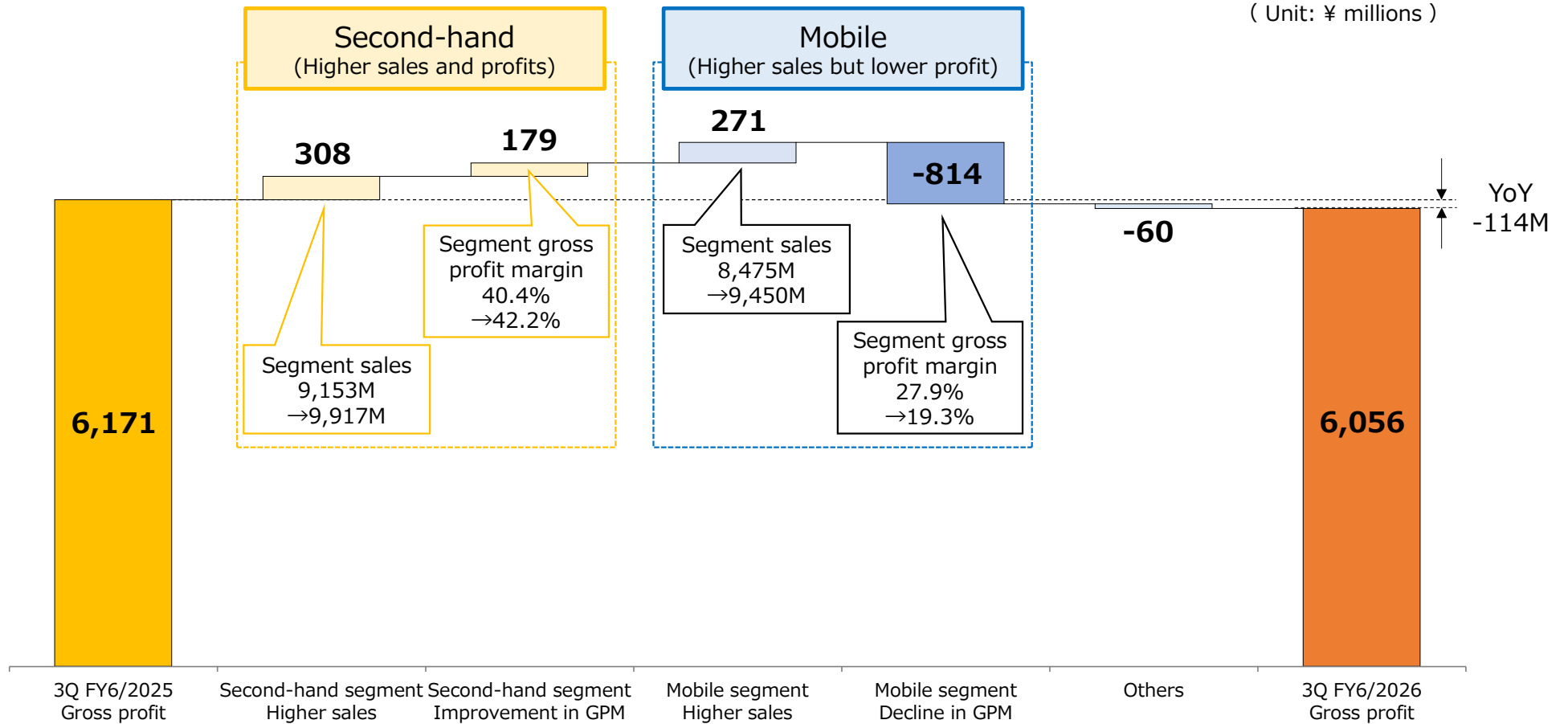
■ Second-hand online   
 ■ Mobile & Telecommunications   
 ■ Others

\*1 Unit: ¥ millions, \*2 Figures in [ ] indicate the gross profit margin.



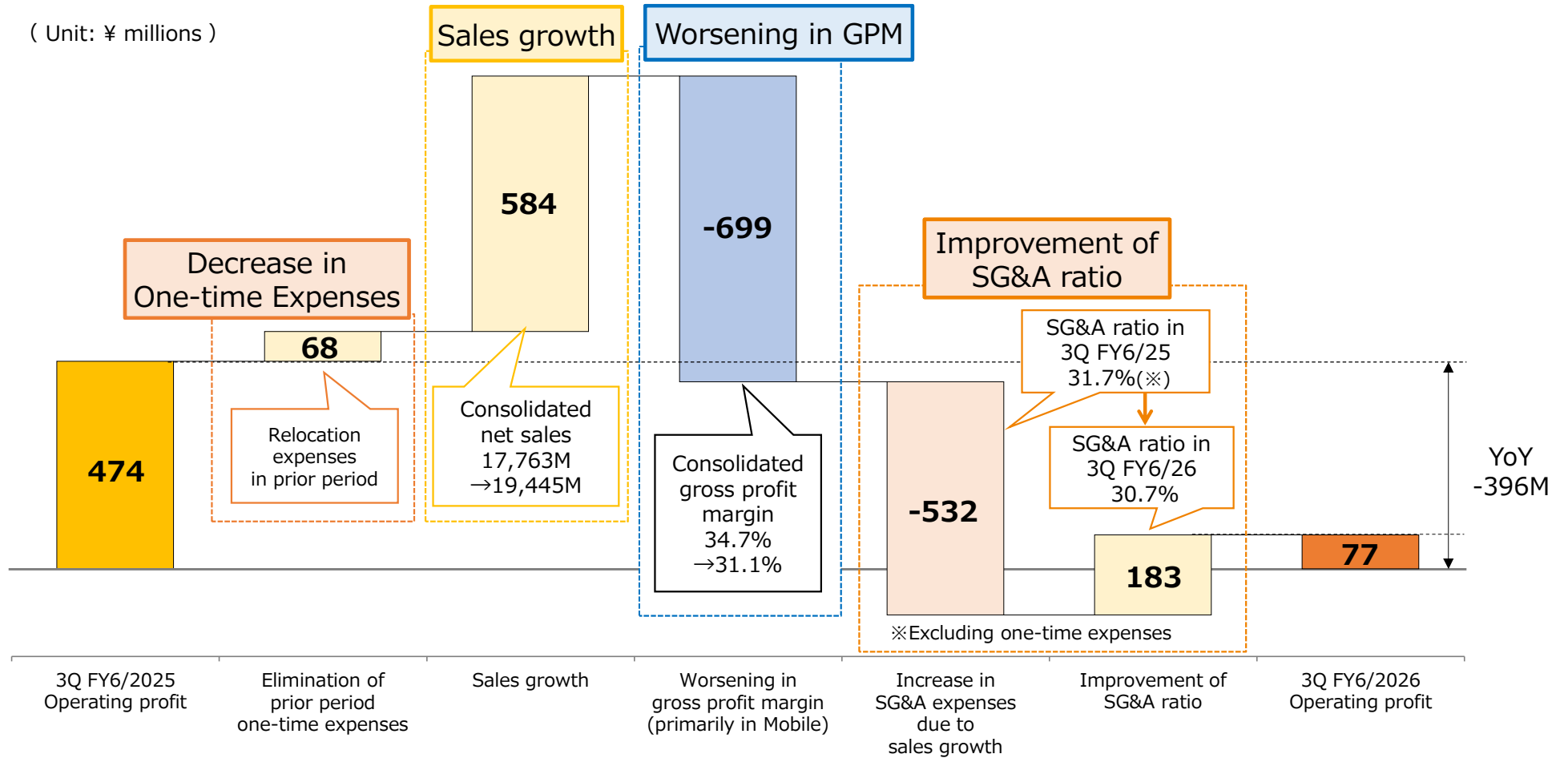
# 3Q Analysis of Change in Gross profit

( Unit: ¥ millions )



# 3Q Analysis of Change in Operating Profit

( Unit: ¥ millions )



# Earnings Forecast for FY6/2026



(Million yen)	3Q FY6/2026 Results	FY6/2026 Full-year Forecast (Revised on February 13)	Progress
Net sales	19,445	26,900	72.3%
Operating profit	77	180	43.2%
Ordinary profit	39	130	30.2%
Profit (loss) attributable to owners of parent	(72)	10	- %

# Segment Information

(Million yen)		1Q		2Q		3Q		4Q		Full-year	
FY6.2025	<b>Net sales</b>	<b>5,492</b>	[-]	<b>5,983</b>	[-]	<b>6,288</b>	[-]	<b>7,008</b>	[-]	<b>24,771</b>	[-]
	Second-hand	2,858	[-]	3,174	[-]	3,119	[-]	3,568	[-]	12,721	[-]
	Mobile	2,584	[-]	2,766	[-]	3,124	[-]	3,403	[-]	11,877	[-]
	Others	49	[-]	42	[-]	44	[-]	36	[-]	172	[-]
	<b>Operating profit</b>	<b>69</b>	[-]	<b>180</b>	[-]	<b>224</b>	[-]	<b>151</b>	[-]	<b>625</b>	[-]
	Second-hand	226	[-]	252	[-]	311	[-]	256	[-]	1,046	[-]
	Mobile	197	[-]	213	[-]	161	[-]	284	[-]	857	[-]
	Others	19	[-]	18	[-]	66	[-]	(35)	[-]	68	[-]
	Adjustment	(375)	[-]	(304)	[-]	(315)	[-]	(353)	[-]	(1,347)	[-]
	FY6.2026	<b>Net sales</b>	<b>6,334</b>	[115.3%]	<b>6,631</b>	[110.8%]	<b>6,479</b>	[103.0%]			
Second-hand		3,101	[108.5%]	3,456	[108.9%]	3,358	[107.6%]				
Mobile		3,203	[124.0%]	3,148	[113.8%]	3,097	[99.2%]				
Others		28	[58.2%]	26	[63.0%]	23	[53.4%]				
<b>Operating profit (loss)</b>		<b>(80)</b>	[-]	<b>(12)</b>	[-]	<b>169</b>	[75.6%]				
Second-hand		167	[74.1%]	351	[139.5%]	395	[127.0%]				
Mobile		(50)	[-]	(135)	[-]	(24)	[-]				
Others		(4)	[-]	(6)	[-]	(6)	[-]				
Adjustment		(192)	[-]	(221)	[-]	(193)	[-]				

[\*Figures in brackets indicate YoY changes.]

Forward looking statements in this document, such as forecasts of business performance, include forward-looking statements, assumptions and projections that are the basis of our plans. Actual business results may differ substantially due to various factors.

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To be an Optimized Trading Company  
for the creation of Sustainable Society