

(Translation)

To Whom It May Concern

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### Monthly Sales Report (Year-on-Year Comparison)

#### **Monthly Retail Sales (YoY) of January 2026**

(Unit:%)

		Mar	Apr	May	Jun	Jul	Aug	1H Total
All Retail Channels	Physical stores	92.0	91.7	94.8	89.6	92.0	99.3	93.0
	E-commerce	92.1	82.9	86.0	80.6	85.9	84.0	85.3
	Total	92.1	89.5	92.6	87.3	90.3	95.3	91.1
Existing Retail Channels	Physical stores	95.3	96.1	99.4	93.8	97.4	104.8	97.5
	E-commerce	94.4	84.7	90.0	84.9	89.9	88.3	88.7
	Total	95.1	93.1	97.0	91.4	95.2	100.3	95.2

		Sep	Oct	Nov	Dec	Jan	Feb	2H Total	Full Year
All Retail Channels	Physical stores	108.4	117.5	<u>124.1</u>	117.1	119.0		117.7	105.1
	E-commerce	163.1	179.8	<u>186.7</u>	181.8	172.6		177.6	131.2
	Total	121.7	133.2	<u>139.8</u>	134.3	134.9		133.4	111.9
Existing Retail Channels	Physical stores	95.6	103.0	106.0	97.5	101.0		100.8	99.1
	E-commerce	85.7	91.0	95.2	92.7	89.3		91.1	89.9
	Total	93.2	99.9	103.2	96.2	97.4		98.2	96.7

#### <Remarks>

1. The above data is based on sales (retail price basis) at the group's own retail stores and e-commerce sales channels in Japan, which is available to be aggregated on a monthly basis.
2. Sales of the Existing Retail Channels are calculated pursuant to sales at stores that were open for at least twenty days during the same months of the previous year and this year.
3. Monthly Retail Sales (YoY) are calculated on a retail price basis. Hence, there is no impact from the change in revenue recognition standards.
4. The figures for the latest month are preliminary and subject to revision. They will be considered final upon publication of the Monthly Sales Report for the following month. Any revised figures are underlined for clarity.
5. If there is a significant variance between preliminary and finalized figures, we will release the corrected information immediately.

## < January Overview>

The sales results for this month were 134.9% and 97.4% year-on-year for the All Retail Channels and the Existing Retail Channels, respectively.

Sales of spring merchandise and buzzworthy items held steady, driven primarily by men's brands. While some core brands saw strong sales from markdowns, overall performance was weighed down by sluggish sales in the Company's own e-commerce channel, resulting in Existing Retail Channels sales falling below last year's level.

In addition, the Company estimates that the number of holidays was one day higher than in the same month of the previous year, which had an approximately 2.1 percentage-point positive impact on sales.

Excluding the impact of Daytona International, which has been consolidated since September 2025, sales for the All Retail Channels came to 93.5% year-on-year.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.