



(Translation)

To Whom It May Concern

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Monthly Sales Report (Year-on-Year Comparison)**Monthly Retail Sales (YoY) of June 2026**

(Unit:%)

| | | Mar | Apr | May | Jun | Jul | Aug | 1H Total |
|--------------------------|-----------------|-------|--------------|--------------|-------|-----|-----|----------|
| All Retail Channels | Physical stores | 119.5 | 116.7 | 124.4 | 113.8 | | | 118.7 |
| | E-commerce | 190.0 | 194.5 | 197.5 | 214.2 | | | 198.7 |
| | Total | 136.2 | 134.6 | 141.0 | 137.7 | | | 137.4 |
| Existing Retail Channels | Physical stores | 106.5 | <u>103.0</u> | <u>107.8</u> | 97.8 | | | 103.9 |
| | E-commerce | 103.5 | <u>104.0</u> | <u>97.6</u> | 102.2 | | | 101.9 |
| | Total | 105.8 | 103.3 | <u>105.4</u> | 98.9 | | | 103.4 |

| | | Sep | Oct | Nov | Dec | Jan | Feb | 2H Total | Full Year |
|--------------------------|-----------------|-----|-----|-----|-----|-----|-----|----------|-----------|
| All Retail Channels | Physical stores | | | | | | | | 118.7 |
| | E-commerce | | | | | | | | 198.7 |
| | Total | | | | | | | | 137.4 |
| Existing Retail Channels | Physical stores | | | | | | | | 103.9 |
| | E-commerce | | | | | | | | 101.9 |
| | Total | | | | | | | | 103.4 |

<Remarks>

1. The above data is based on sales (retail price basis) at the group's own retail stores and e-commerce sales channels in Japan, which is available to be aggregated on a monthly basis.
2. Sales of the Existing Retail Channels are calculated pursuant to sales at stores that were open for at least twenty days during the same months of the previous year and this year.
3. Monthly Retail Sales (YoY) are calculated on a retail price basis. Hence, there is no impact from the change in revenue recognition standards.
4. The figures for the latest month are preliminary and subject to revision. They will be considered final upon publication of the Monthly Sales Report for the following month. Any revised figures are underlined for clarity.
5. If there is a significant variance between preliminary and finalized figures, we will release the corrected information immediately.

< **June Overview** >

Sales for the month were 137.7% year-on-year for the All Retail Channels and 98.9% year-on-year for the Existing Retail Channels.

In June, customer traffic at physical stores, including outlet stores, was affected by unfavorable weather conditions, including lower temperatures and a typhoon in the latter half of the month. As a result, sales of summer merchandise and the initial performance of the summer sale were weaker than expected, and sales for the Existing Retail Channels fell below the previous year's level.

In addition, we estimate that having one fewer holiday than in the same month of the previous year had a negative impact of approximately two percentage points on sales.

Excluding the impact of Daytona International Co., Ltd., which was consolidated from September of the previous year, and Waterfront Co., Ltd., which was consolidated from December of the previous year, sales for the All Retail Channels were 97.5% year-on-year.

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| <p>Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.</p> |
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