

(Translation)

To Whom It May Concern

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Stock Listing	Tokyo Stock Exchange Prime Market (Code: 3608)
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Monthly Sales Report (Year-on-Year Comparison)

Monthly Retail Sales (YoY) of Aug 2026

(Unit: %)

		Mar	Apr	May	Jun	Jul	Aug	1H Total
All Retail Channels	Physical stores	119.5	116.7	124.4	113.8	126.6	122.6	120.5
	E-commerce	190.0	194.5	197.5	214.2	217.1	210.9	203.8
	Total	136.2	134.6	141.0	137.7	151.1	143.1	140.5
Existing Retail Channels	Physical stores	106.5	103.0	107.8	97.8	105.9	105.7	104.5
	E-commerce	103.5	104.0	97.6	102.2	104.5	102.8	102.5
	Total	105.8	103.3	105.4	98.9	105.5	105.1	104.0

		Sep	Oct	Nov	Dec	Jan	Feb	2H Total	Full Year
All Retail Channels	Physical stores								120.5
	E-commerce								203.8
	Total								140.5
Existing Retail Channels	Physical stores								104.5
	E-commerce								102.5
	Total								104.0

<Remarks>

1. The above data is based on sales (retail price basis) at the group's own retail stores and e-commerce sales channels in Japan, which is available to be aggregated on a monthly basis.
2. Sales of the Existing Retail Channels are calculated pursuant to sales at stores that were open for at least twenty days during the same months of the previous year and this year.
3. Monthly Retail Sales (YoY) are calculated on a retail price basis. Hence, there is no impact from the change in revenue recognition standards.
4. The figures for the latest month are preliminary and subject to revision. They will be considered final upon publication of the Monthly Sales Report for the following month. Any revised figures are underlined for clarity.
5. If there is a significant variance between preliminary and finalized figures, we will release the corrected information immediately.

< August Overview >

Sales for the month were 143.1% year-on-year for the All Retail Channels and 105.1% year-on-year for the Existing Retail Channels.

In August, cooler-than-usual temperatures supported strong full-price sales of late-summer and early-fall items at some brands. Meanwhile, certain brands saw weaker sales of discounted merchandise, particularly in outlet and e-commerce channels.

There was no calendar impact from the number of holidays compared with the same month of the previous year.

Excluding the impact of Daytona International Co., Ltd. and Waterfront Co., Ltd., which were consolidated in September and December of the previous year, respectively, sales for the All Retail Channels were 103.6% year-on-year.

Please note that Toyo Enterprise Co., Ltd., which became a consolidated subsidiary in August 2026, is not included in the current figures. Once the necessary data compilation preparations are complete, the figures will be revised retroactively to include the company's August sales and disclosed accordingly.

Some stores were temporarily closed or operated with reduced hours due to natural disasters across various regions, but the impact on sales in the Existing Retail Channels was minimal. These stores remained part of the Existing Retail Channels.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.
