

Digital Information Technologies Corporation

Financial Results for the Fiscal Year Ended June 2022

(TSE Prime: 3916)

August 2022



1. Financial Results for FY6/2022

**2. Key Measures and Business
Forecasts for FY6/2023**

**3. DIT Group's Vision for 2030 and
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1. Financial Results for FY6/2022

FY6/2022 Financial Summary

- Sales and profits grew for 12 consecutive years
- Operating income margin rose by 0.5 percentage points to 12.4%

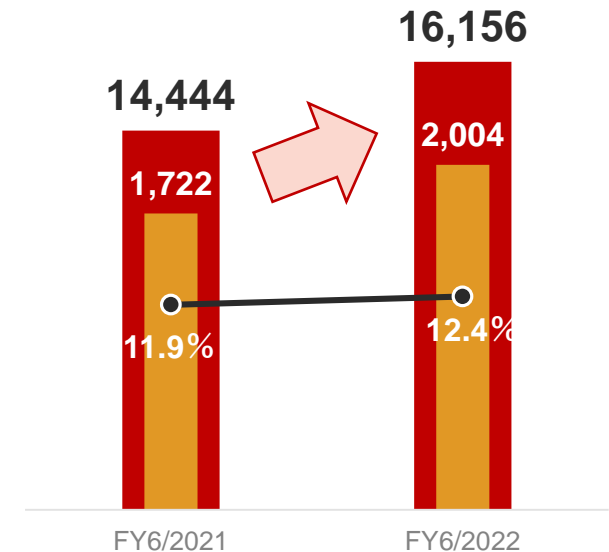
**Net sales : 16,156 million yen
(+11.9% YoY)**

**Operating income : 2,004 million yen
(+16.4% YoY)**

**Operating income margin : 12.4%
(+0.5 ppt. YoY)**

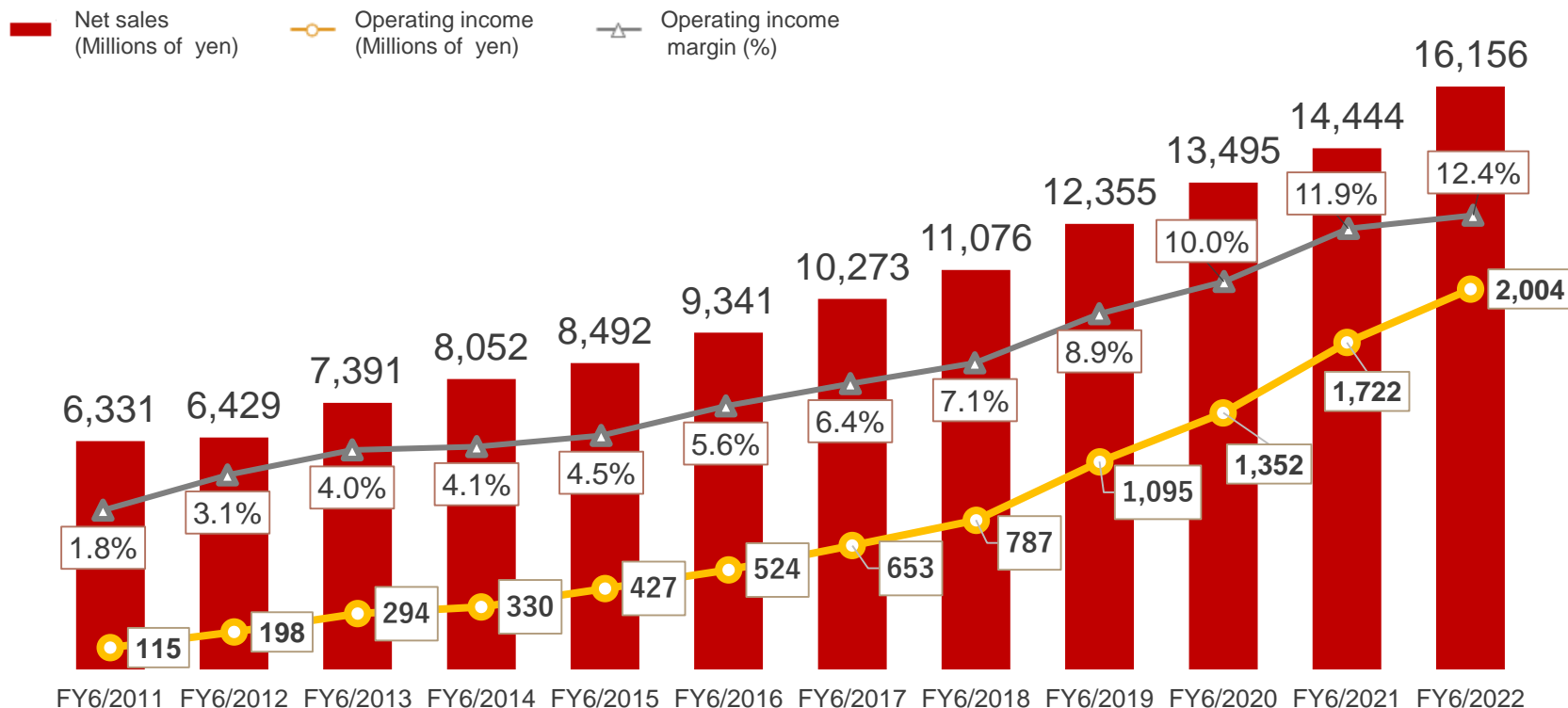
Changes in results

■ Net sales
■ Operating income
●—● Operating income margin (Millions of yen)



Trends of Business Results

- Sales and profits grew for 12 consecutive years
- We got off to a good start in FY6/2022 as the first year of the medium-term management plan.



FY6/2022 Overview of Financial Results (by Business)

All services in our core Software Development Businesses achieved double-digit growth, driving the strong performance

■ Software Development Business

- **In the Business Solutions Unit (+11.0% YoY)**, sales and profits increased thanks to the substantial growth in the mainstay business system development. In business system development, pharmaceutical-related projects showed a large growth, and orders for communication, manufacturing, and ERP-related projects increased more than expected. In operational support, it was partly affected by the major client's business reforms, but the performance exceeded the previous year's level as it steadily captured the needs for cloud infrastructure construction, etc.
- **In the Embedded Solutions Unit (+14.2% YoY)**, sales and profits increased thanks to significant growth in semiconductor-related projects and an increase in system verifications beyond previous levels. In embedded system development, sales and profits significantly increased YoY, as the mainstay automobile-related projects got out of the stagnant phase, and the semiconductor-related projects largely increased. In embedded system verification, sales and profits significantly increased YoY thanks to significant growth in automotive and medical-related projects, as well as growth in 5G.
- **In the Original Product Unit (+18.7% YoY)**, both xoBlos and WebARGUS grew steadily despite continuing constraints on business negotiations due to COVID-19. Inquiries for DD-CONNECT, a cloud-based electronic contract service, increased. We increased product lineups with the launch of "shield cms" in September.
- **In the System Sales Business (Net sales -1.9% YoY)**, sales and segment profit slightly decreased YoY due to the impact of COVID-19 since these products are sold mainly by face-to-face and transfer of some personnel to the Original Product Unit (sale of xoBlos).

Summary of Consolidated Financial Results for FY6/2022

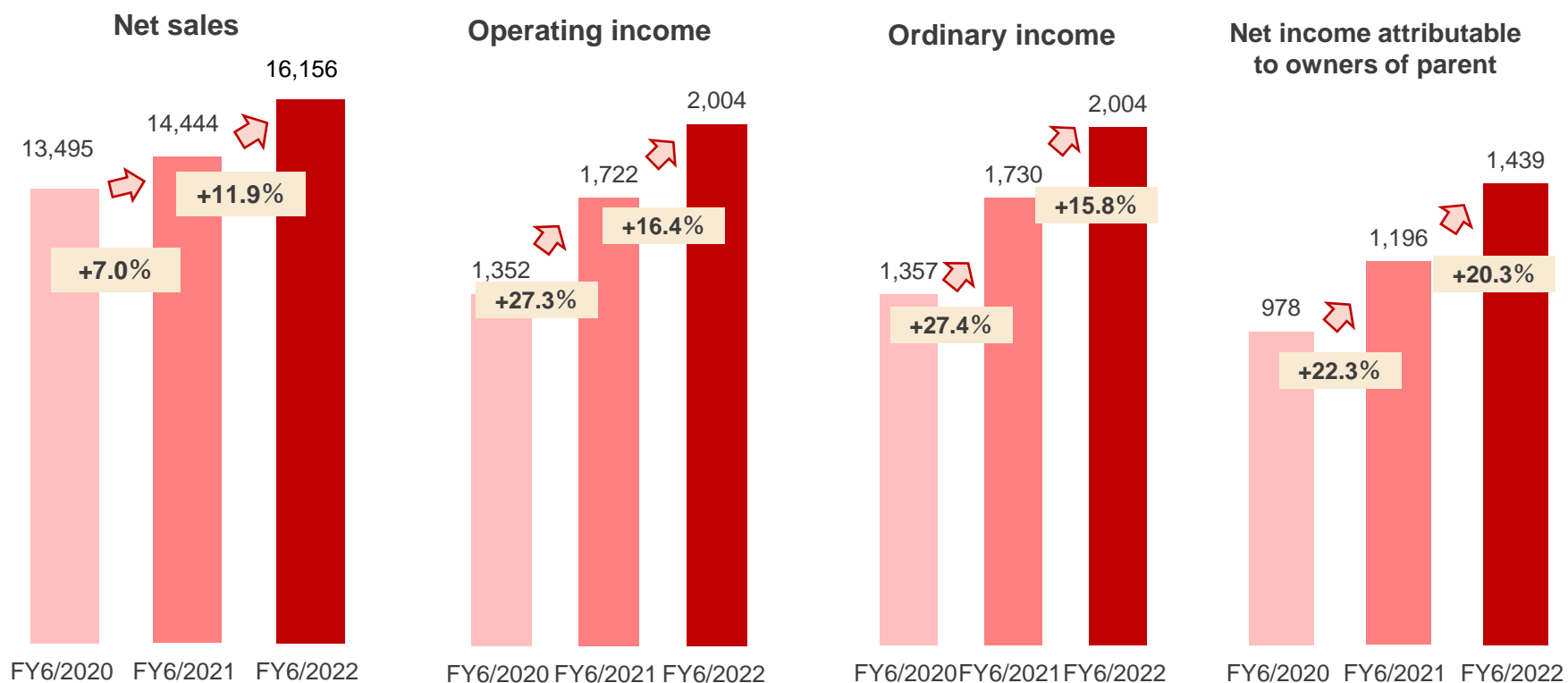
- Sales and profits increased YoY, exceeding the upwardly revised targets in May, as we appropriately responded to the demand and made qualitative improvements in the business portfolio.

(Millions of yen)	FY6/2021 Result	Composition %	FY6/2022 Revised plan	Composition %	FY6/2022 Result	Composition %	YoY %
Net sales	14,444	100.0%	16,000	100.0%	16,156	100.0%	+11.9%
Gross profit	3,574	24.7%	-	-	4,082	25.3%	+14.2%
SG&A	1,852	12.8%	-	-	2,078	12.9%	+12.2%
Operating Income	1,722	11.9%	2,000	12.5%	2,004	12.4%	+16.4%
Ordinary income	1,730	12.0%	2,000	12.5%	2,004	12.4%	+15.8%
Net income attributable to owners of parent	1,196	8.3%	1,387	8.7%	1,439	8.9%	+20.3%

FY6/2022 Financial Highlights

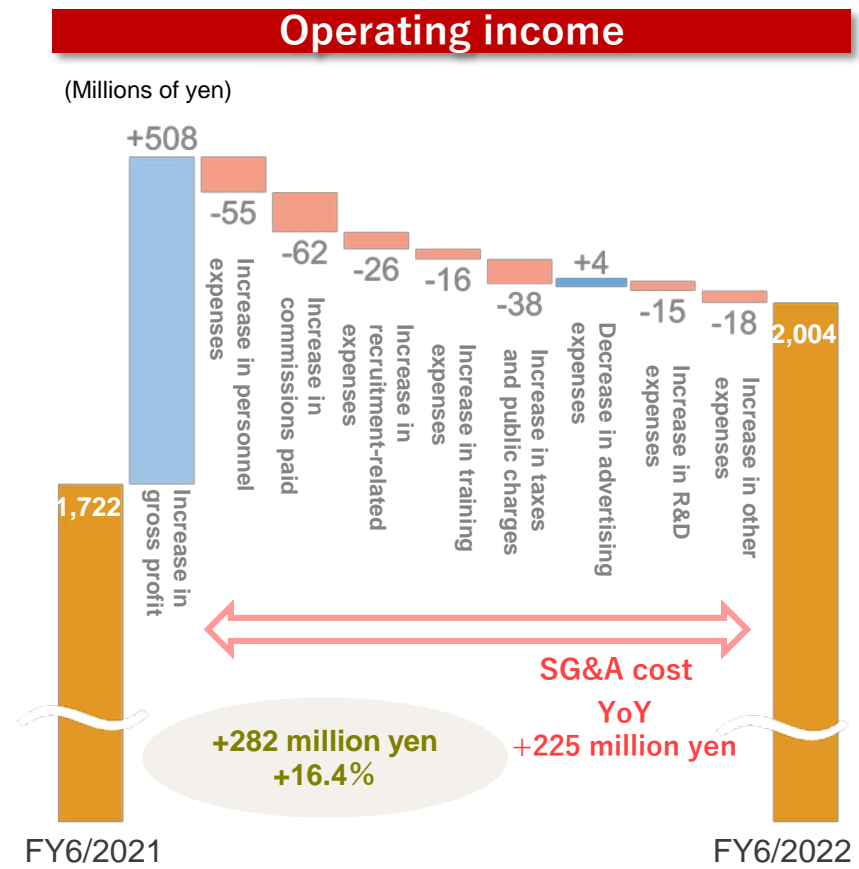
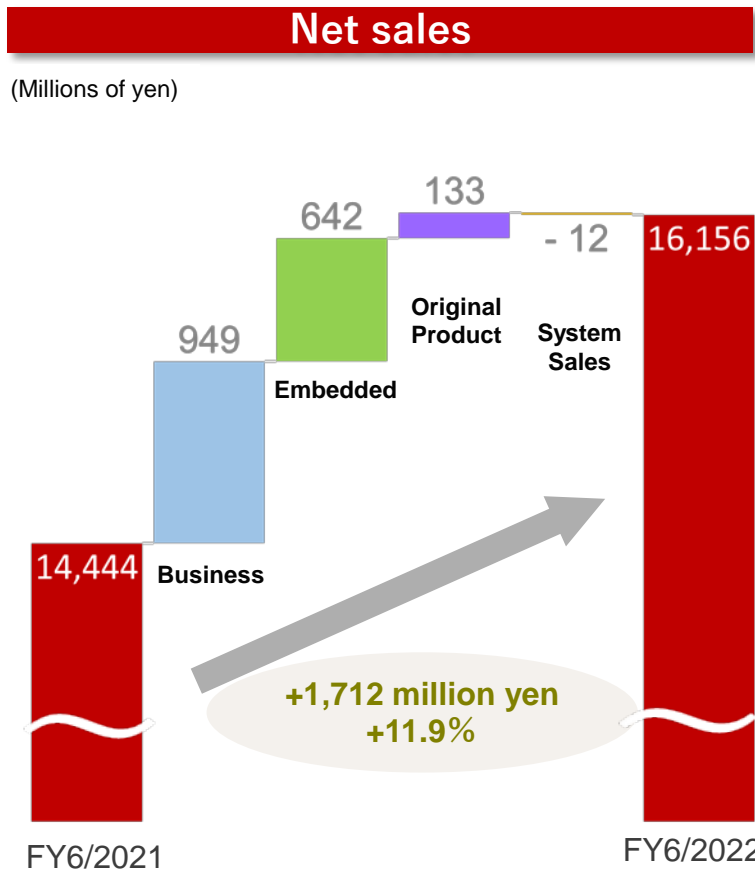
Net sales and each profit achieved record highs.

(Millions of yen)



Factors behind Changes in Net Sales and Operating Income (YoY)

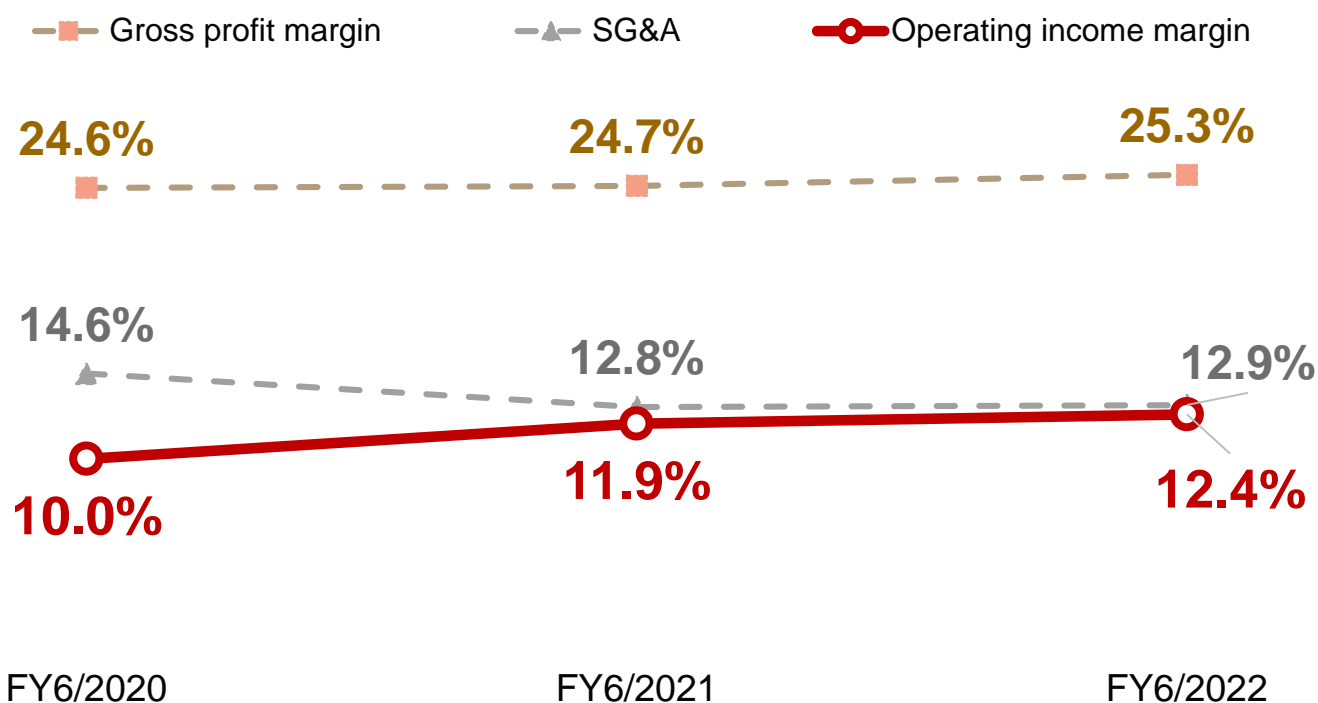
- Sales were strong in both the Business Solutions Unit and the Embedded Solutions Unit, and the Original Product Unit steadily grew.
- Growth in gross profit exceeded growth in SG&A expenses reflecting the expanded business size.



Changes in Operating Income Margin

- Gross margin improved owing to the increase in contract projects, a qualitative improvement in operations, and the growth in the Original Product Unit.
- Operating income margin improved as the SG&A-to-sales ratio remained flat, even after absorbing increased labor costs.

Ratio of each profit and SG&A to sales



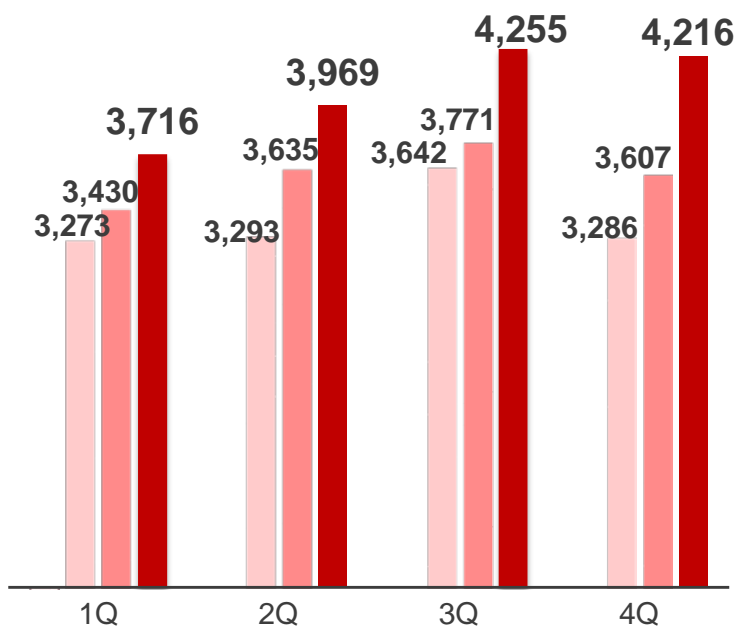
Quarterly Net Sales & Operating Income

■ Record-high net sales and operating income in each quarter

Net sales

(Millions of yen)

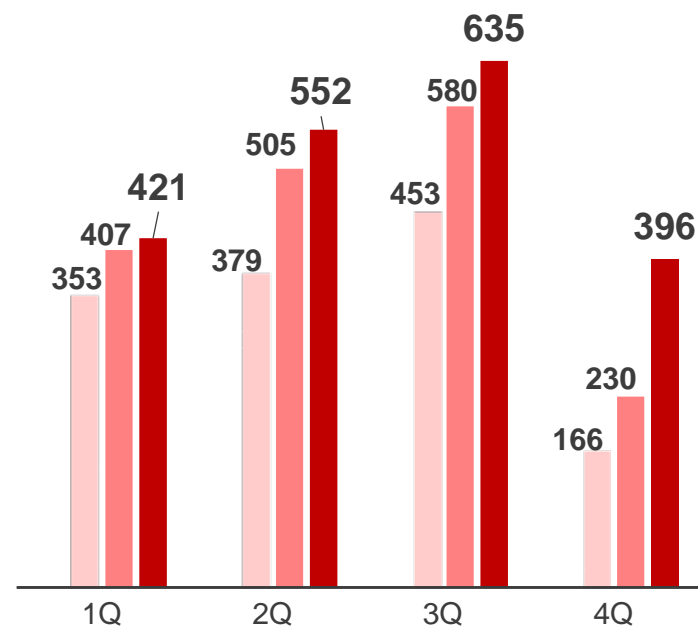
■ FY6/2020 ■ FY6/2021 ■ FY6/2022



Operating income

(Millions of yen)

■ FY6/2020 ■ FY6/2021 ■ FY6/2022



*Operating income is seasonally lower in 4Q due to new hires and year-end allowances, but we are working to reduce the decline by increasing the salary and bonus payment rate starting this fiscal year.

Business Domains: Positioning of Each Business



Business Segment and Composition of Sales

- Business system development and embedded system verification grew. Ratio of the Original Product Unit exceeded 5%

Businesses segment	Classification	FY6/2020 Sales composition	FY6/2021 Sales composition	FY6/2022 Sales composition
Software Development Business		94.5%	95.8%	96.3%
Business Solutions Unit	Business Bases	58.1%	59.6%	59.1%
Business System Development		58.1%	56.8%	60.1%
Operational Support		41.9%	43.2%	39.9%
Embedded Solutions Unit	Business Bases	31.9%	31.3%	32.0%
Embedded Product Development		77.6%	77.8%	75.3%
Embedded Product Verification		22.4%	22.2%	24.7%
Original Product Unit	Growth Field	4.5%	4.9%	5.2%
System Sales Business	Business Bases	5.5%	4.2%	3.7%

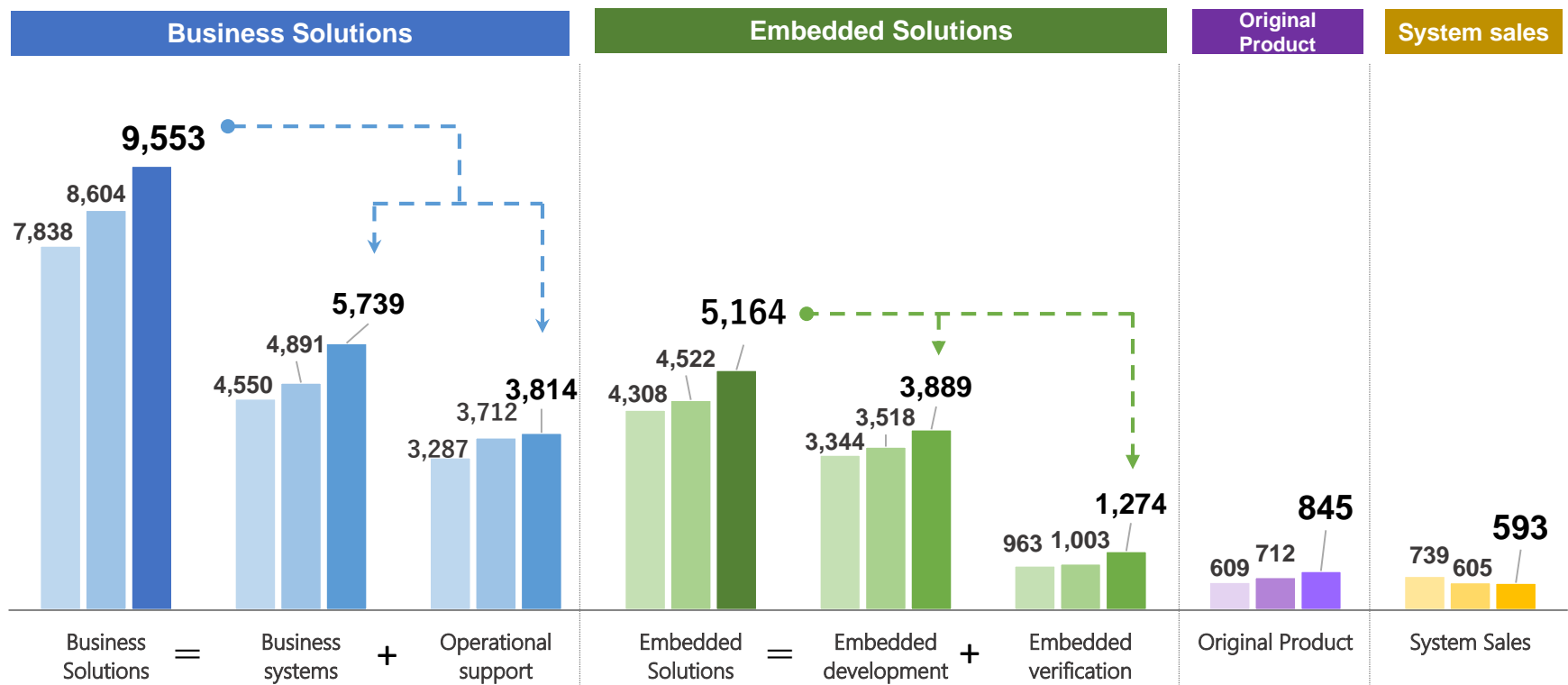
Sales by Business Segment

- Sales of the Business Solution, the Embedded Solution, and the Original product units significantly increased YoY, showing a double-digit growth.
- Sales of the System sales business declined YoY, but the range of reduction decreased.

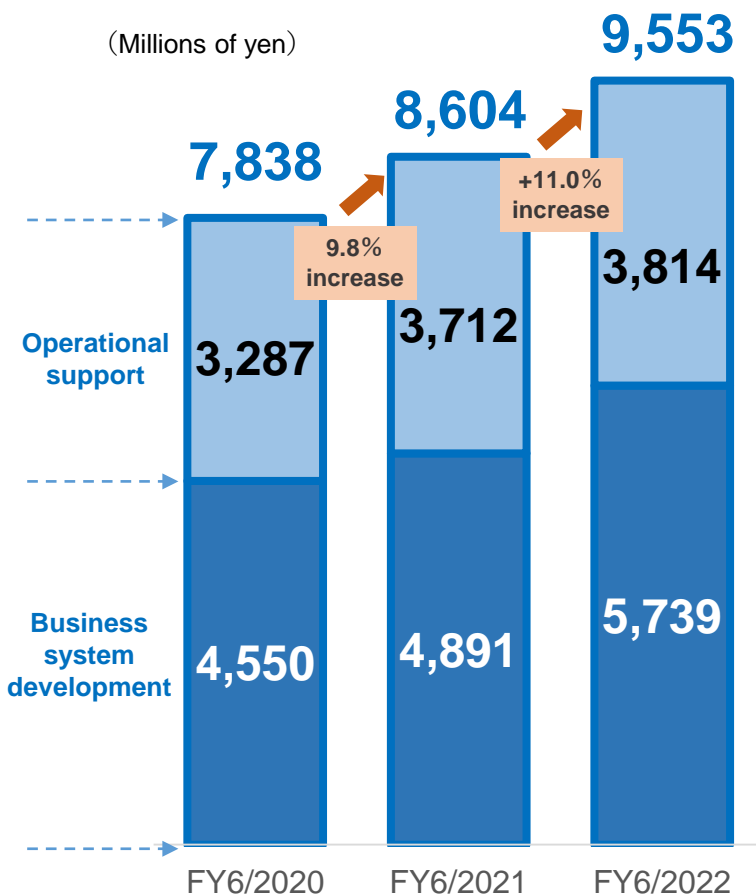
Net Sales by Business

(Graphs from left to right: FY6/2020, FY6/2021, FY6/2022)

(Millions of yen)



Net Sales by Segment: Business Solutions Unit



Net sales : 9,553 million yen
YoY change : +11.0%

<Entire business>

Thanks to the efforts of ongoing business portfolio review, the segment showed double-digit growth in sales even under COVID-19. In particular, in the fiscal year under review the mainstay business system development significantly grew.

■ Business System Development

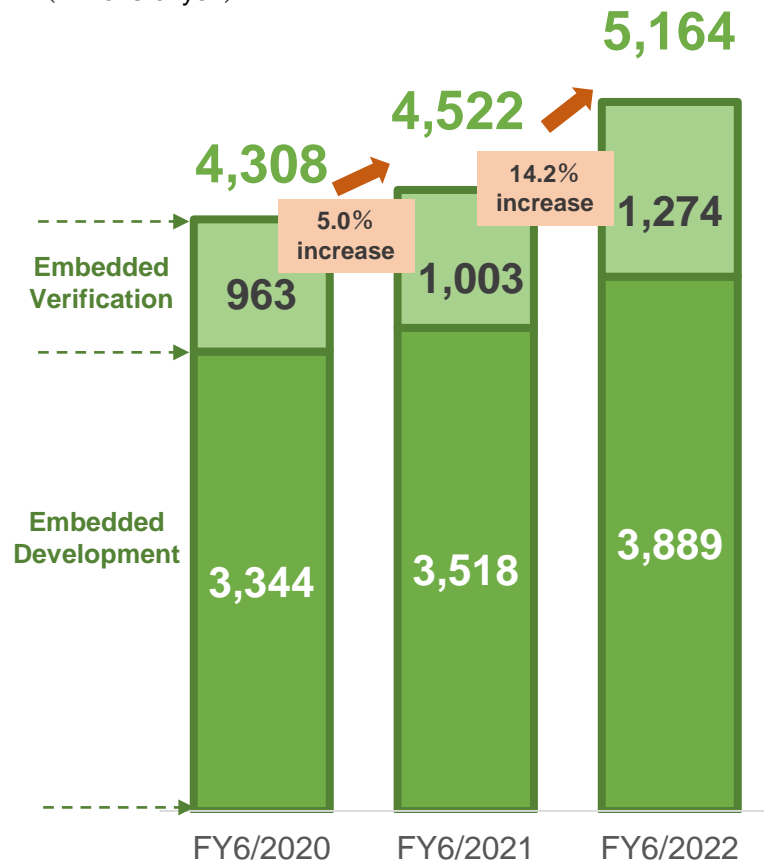
Sales and profits largely increased since the pharmaceutical-related projects grew significantly, and orders in the communications, manufacturing, and ERP-related projects progressed more than expected, while sales of the financial-related projects remained flat due to a personnel shift.

■ Operational Support

Despite some impacts from the business reforms of major clients following the COVID-19 crisis, sales exceeded the same period of the previous year by capturing needs for cloud infrastructure construction, etc.

Net Sales by Segment: Embedded Solutions Unit

(Millions of yen)



Net sales : 5,164 million yen
YoY : +14.2%

<Entire business>

Double-digit growth in both development and verification, as the semiconductor-related projects significantly increased YoY, and the verification services grew more than usual.

■ Embedded Development

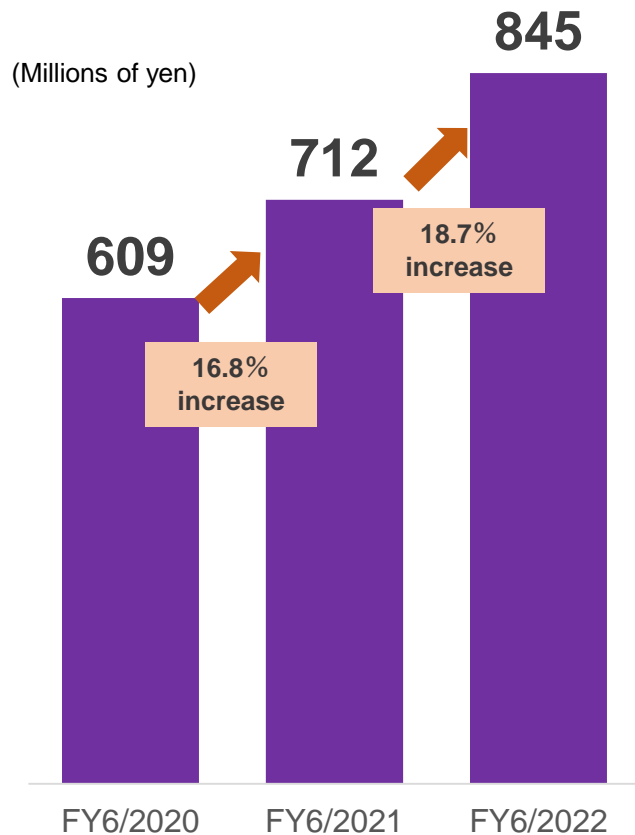
Sales and profits largely increased as automobile-related sales, including mainstay semiconductors, leveled off, although IoT-related sales, including those related to mobile devices and consumer electronics, remained flat.

■ Embedded System Verification

Sales and profits largely increased thanks to a significant growth in automotive and medical-related projects, as well as a steady growth in 5G-related projects (mobile terminals and base stations).

Net sales : 845 million yen

YoY : +18.7%



<Entire business>

Despite the remaining impact of COVID-19, the segment showed a YoY growth. The product lineups expanded with the launch of new products.

■ 【 WebARGUS: Cybersecurity product 】

Both sales and profits were solid due to the accumulation of license sales. Continued collaboration with external cybersecurity specialist companies.

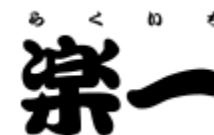
■ 【 xoBlos: Operational efficiency products 】

Both sales and profits grew due to increase in the number of customers and expansion of horizontal deployment within existing customers. We are working to enhance product appeal through expanding linkage functions with various systems such as RPA and ERP.

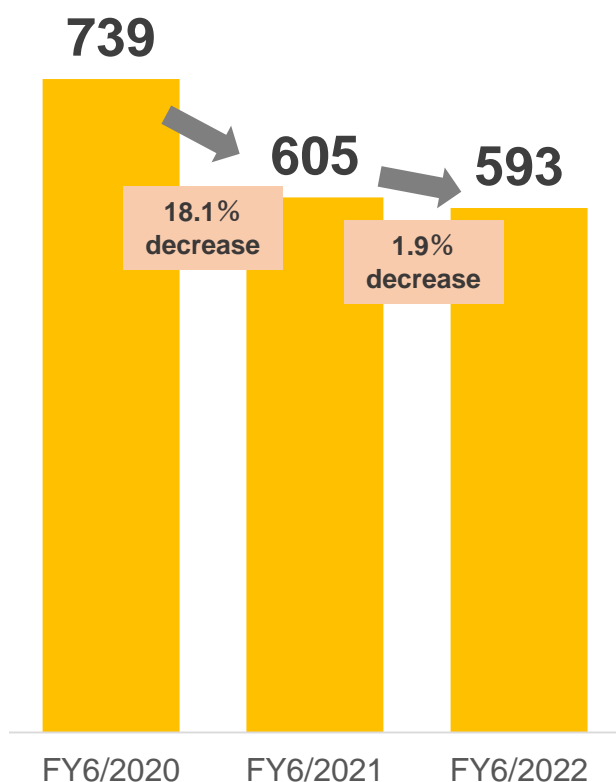
■ 【 Other new products 】

Inquiries for DD-CONNECT, an electronic contract service increased, and negotiations with large customers progressed. Develop sales agents for new product "shield cms".

Net Sales by Segment: System Sales Business



(Millions of yen)



Net sales : 593 million yen
YoY : -1.9%

<Entire business>

After the special demand related to the introduction of the reduced tax rate system, sales and profits declined for two consecutive years but have been improving.

- Both sales and profits declined due to the impact of COVID-19 and the shift of some personnel to the Original Product Unit (sales of xoBlos), but improved from the previous fiscal year.

*The System Sales business mainly sells Rakuichi, which is a core system for providing operational support and management support to small-and medium-sized enterprises created by Casio Computer Co., Ltd.

Balance Sheet

■ Maintained a high capital adequacy ratio of 72.3%

(Millions of yen)

	End-Jun. 2021	End-Jun. 2022	Change
Cash and deposits	3,333	3,843	510
Accounts receivable	2,084	2,529	444
Accounts receivable and contract assets	—	312	312
Work in progress	131	90	-41
Others	114	142	27
Total current assets	5,664	6,917	1,253
Property, plant and equipment	110	144	34
Intangible fixed assets	15	210	194
Investments and other assets	598	409	-189
Total fixed assets	724	764	39
Total assets	6,388	7,681	1,292

	End-Jun. 2021	End-Jun. 2022	Change
Notes and accounts payable-trade	487	592	105
Short-term borrowings	—	2	2
Others	1,263	1,365	102
Total current liabilities	1,750	1,960	209
Long-term debt	—	2	2
Others	111	166	54
Total fixed liabilities	111	168	57
Total liabilities	1,861	2,129	267
Capital stock	453	453	—
Capital surplus	459	459	—
Retained earnings	3,614	4,639	1,025
Total net assets	4,526	5,552	1,025
Total liabilities and net assets	6,388	7,681	1,292

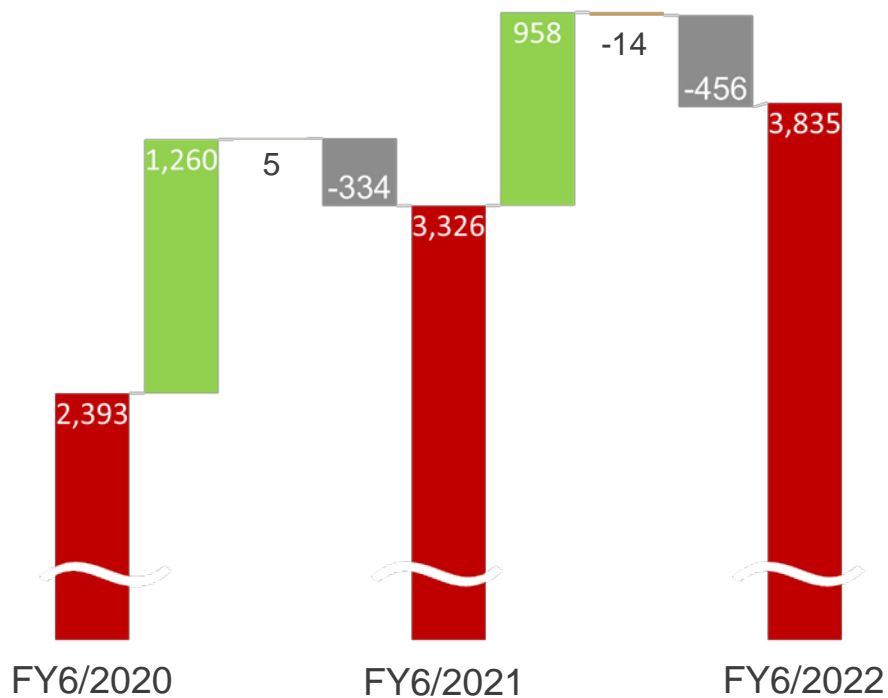
*Amounts less than one million yen are rounded down

Cash Flows

■ Cash increased significantly due to an increase in operating CF

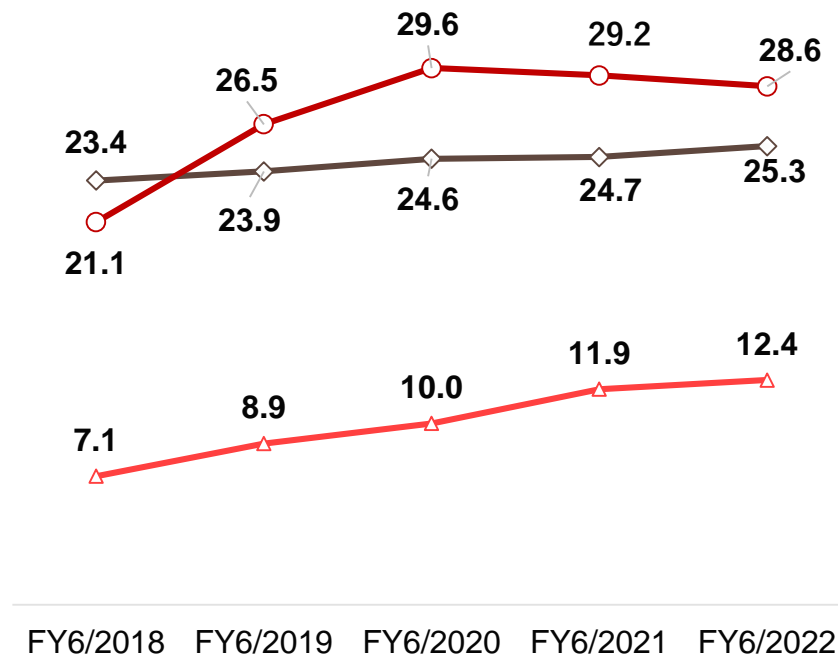
(Millions of yen)

- Operating CF
- Investment CF
- Finance CF
- Cash & cash equivalents at end of year



Gross profit margin / Operating profit margin / ROE(%)

- ◆ Gross profit margin
- ▲ Operating income margin
- ROE



Topics: Acquisition of “simplism inc,” as a subsidiary

An IT solution service provider, simplism inc, became our subsidiary. Aiming to capture more projects by strengthening the IT engineer staff.



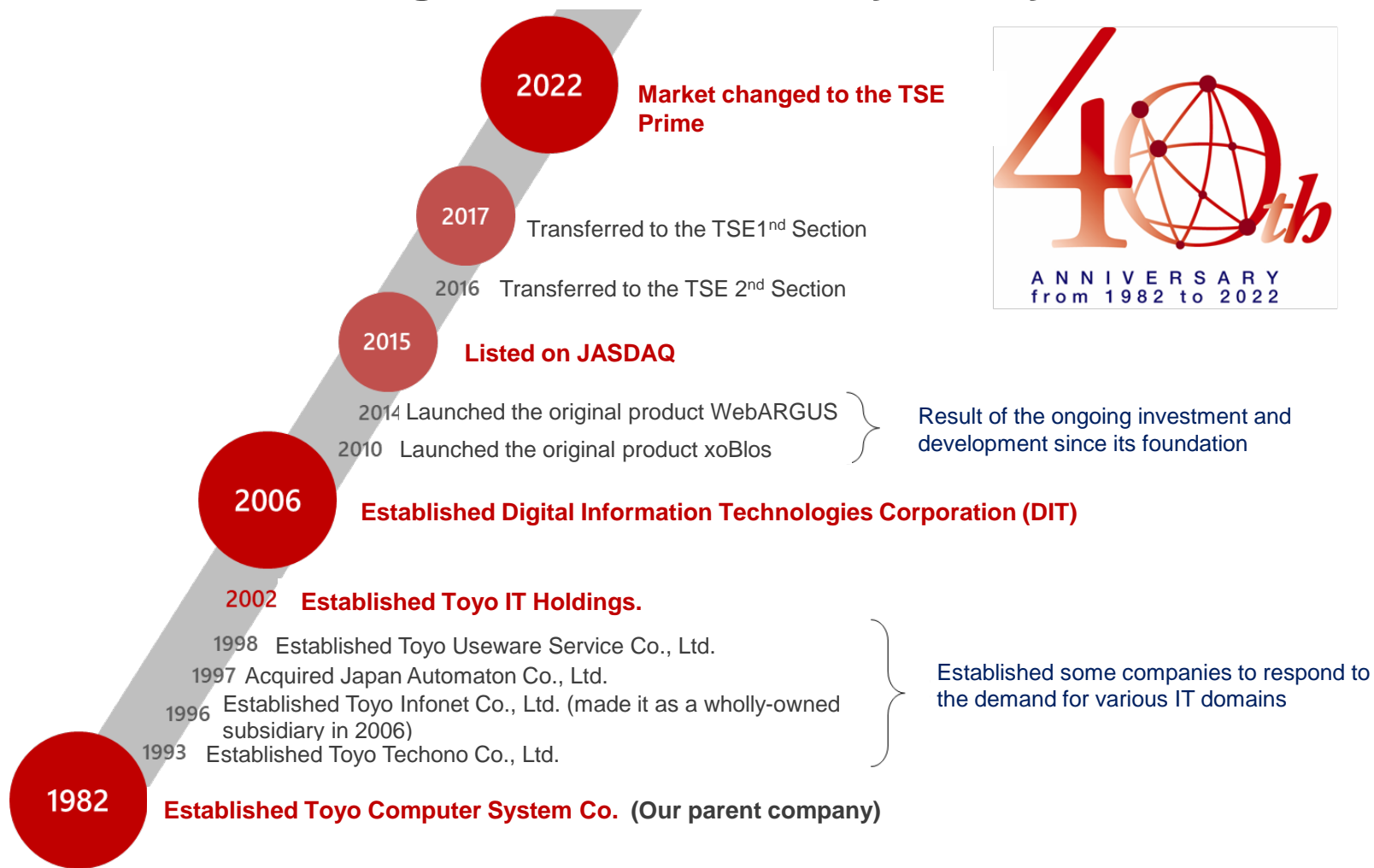
About simplism inc,

Establishment	April 2011
Number of employees	85 employees (Engineers: over 80 people)
Business	IT system operation and maintenance services, etc.
Latest Financial Results	Net sales: 530 million yen, Operating income: 10 million yen

- ✓ With the consolidation of simplism, which specializes in system operational support, we intend to strengthen our operational support business.
- ✓ **Strengthening our operational support business will enable us to further develop our unique business model of “Acquiring projects from operation and maintenance and linking them to highly profitable development projects”.**
- ✓ We will consider more M&A projects toward achieving the medium-term management plan “Challenge 500”.

Topics: 40th anniversary of our founding

We are celebrating our 40th anniversary in July 2022





2. Key Measures and Business Forecasts for FY6/2023

Business Forecasts for FY6/2023

- Based on the two axes of "stabilizing the business base" and "strengthening growth factors" set forth in the medium-term management plan, we aim to achieve the 2 consecutive years of double-digit growth and 13 consecutive years of growth in sales and profits.

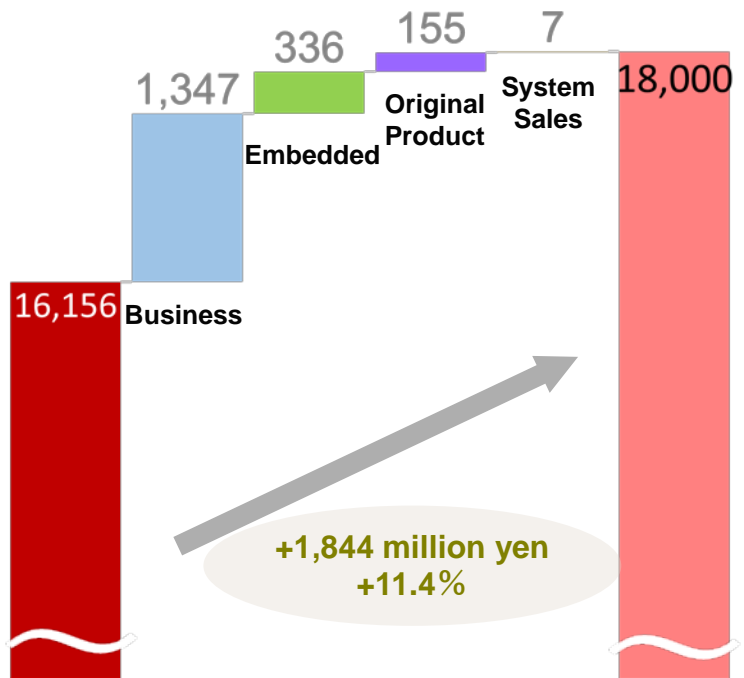
(Millions of yen)	FY6/2022 Result	Composition %	FY6/2023 Forecast	Composition %	YoY %
Net sales	16,156	100.0%	18,000	100.0%	+11.4%
Operating income	2,004	12.4%	2,250	12.5%	+12.2%
Ordinary income	2,004	12.4%	2,250	12.5%	+12.3%
Net income attributable to owners of parent	1,439	8.9%	1,561	8.7%	+8.5%

Key KPIs (Net sales, Operating Income / Operating Income Margin)

- Sales of the Business Solutions Unit are expected to increase reflecting the acquisition of simplism

Net sales

(Millions of yen)



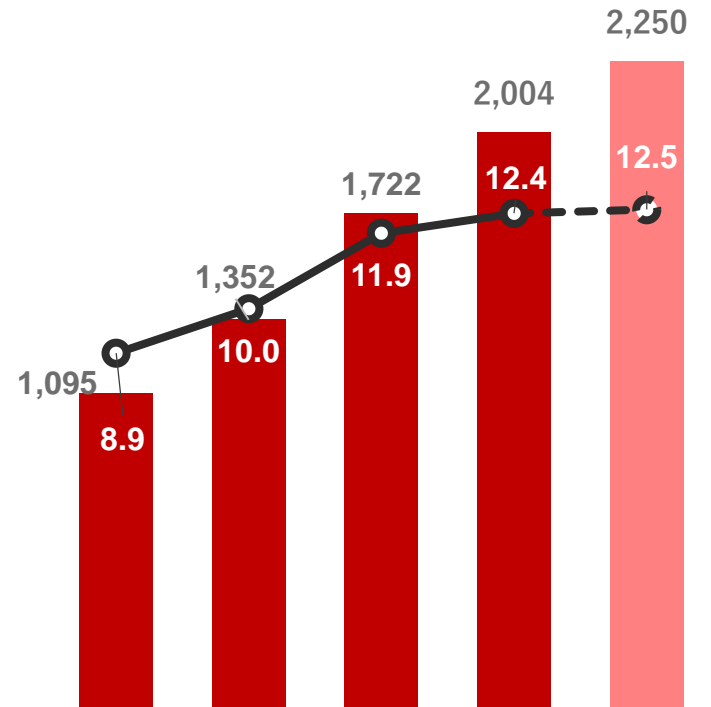
FY6/2022

FY6/2023
(Forecast)

Operating Income / Operating Income Margin

(Millions of yen)

(Unit : %)



FY6/2019 FY6/2020 FY6/2021 FY6/2022 FY6/2023
(Forecast)

Business Forecasts by Segment

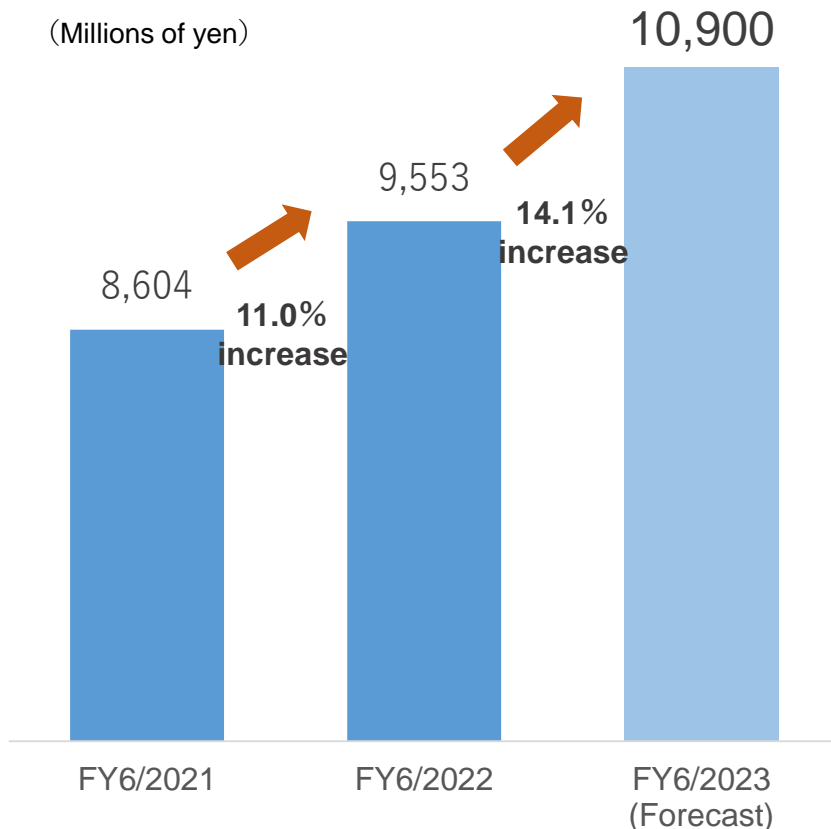
- In the Software Development Business, we plan to increase sales by 11.8% YoY, and in the Original Product Unit, we aim to increase sales by 18.3%.

(Millions of yen)

Business Segment	FY6/2022 Net sales	FY6/2023 Net sales Forecast	Change	% Change	Composition
Software Development Business	15,562	17,400	1,838	11.8%	96.7%
Business Solutions Unit	9,553	10,900	1,347	14.1%	60.6%
Embedded Solutions Unit	5,164	5,500	336	6.5%	30.6%
Original Product Unit	845	1,000	155	18.3%	5.6%
System Sales Business	593	600	7	1.2%	3.3%
Total	16,156	18,000	1,844	11.4%	

Forecast by Segment: Business Solutions Unit

Net sales : 10,900 million yen
YoY change : +14.1%



<Entire business>

Expand share among existing customers and develop a new customer base by certainly capturing the growing demand.

- In business system development, we continue to aim to improve profitability by appropriately seizing the demand for DX in various fields, as well as receiving more contract projects and steadily working on them.
- In operational support, we aim to return to the growth path by working to expand the coverage of the support field and using the human resources of simplism that became our subsidiary. (simplism's contribution to net sales is approximately 500 million yen).

*SAP is an ERP product offered by SAP

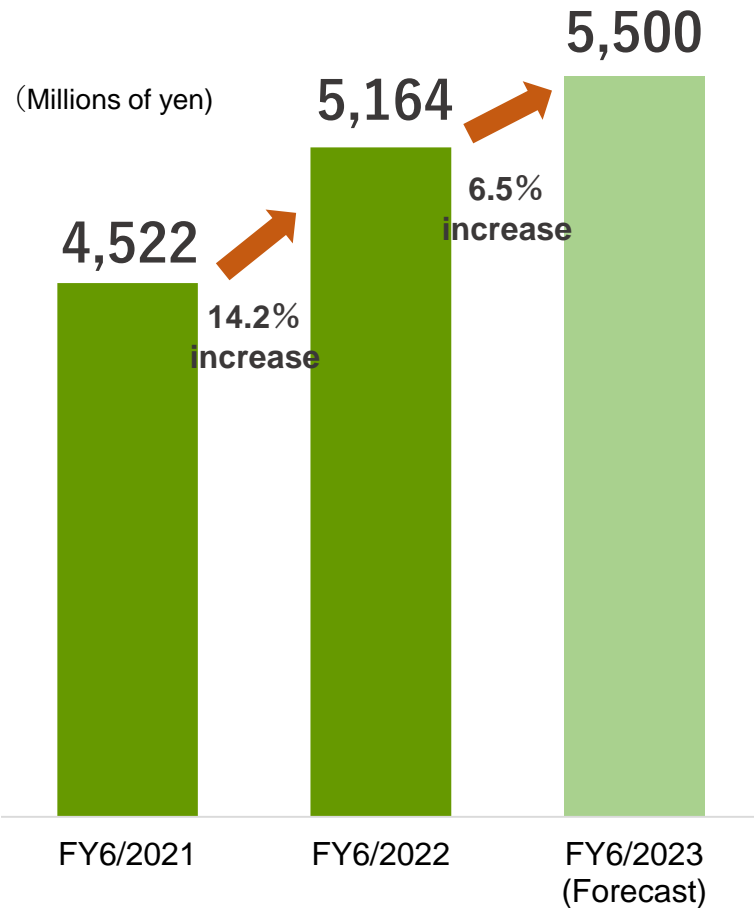
Priority Measures by Segment: Business Solutions Unit

In addition to cultivating existing customers, the Company is developing new customers, and it is aiming for growth through the following measures.

Priority Measures

1.	Steadily promote the large-scale contract project in the pharmaceutical field
2.	Increase the ERP projects (SAP, etc.) and expand the development and operation of projects related to the restructuring of telecommunications operators
3.	Receive more orders for technological projects that promote DX using the cloud, AI, and robot-based technologies
4.	Expand direct contracts with end-users and promote service proposal-based business
5.	Increase the ratio of contract projects and thoroughly implement project management
6.	Collaboration with subsidiary simplism in operational support business
7.	Utilize local offices as "Advanced Near Shore Development Center" to expand business

Forecast by Segment: Embedded Solutions Unit



Net sales : 5,500 million yen
YoY change : +6.5%

<Entire business>

Expand share among existing customers like complete vehicle manufacturers and promote horizontal deployment of proprietary technologies

- In embedded system development, we intend to expand share with blue-chip clients in the automotive and semiconductor industries, as well as IoT-related and industrial equipment industries for more growth.
- We aim to accelerate the growth of embedded system verification by expanding the domains of automotive, medical-equipment, and 5G-related products.

Priority Measures by Segment: Embedded Solutions Unit

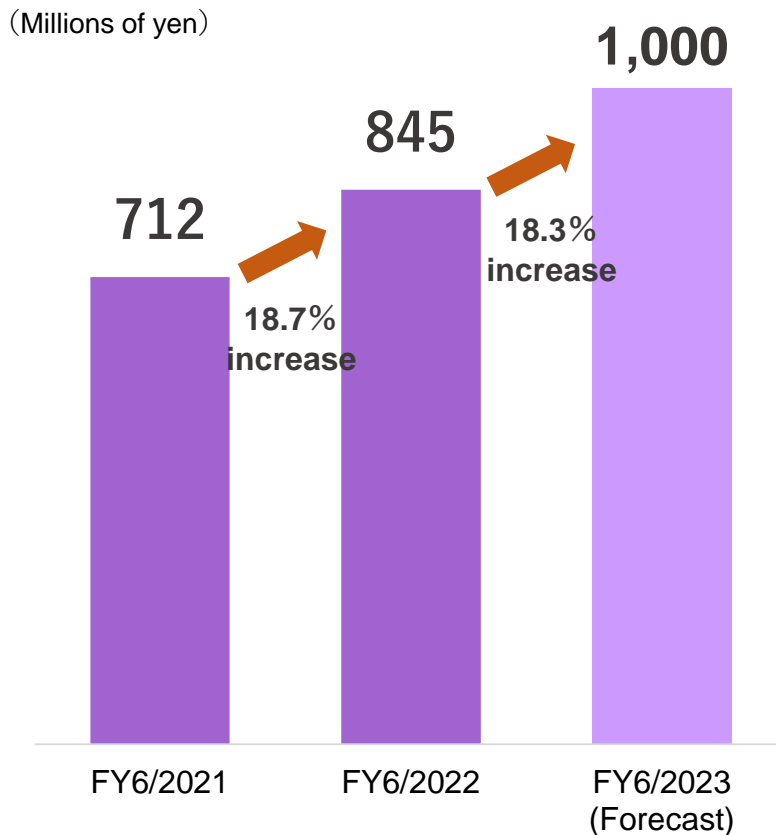
It is responsible for many core areas with high social needs, and it aims for growth through the following measures.

Priority Measures

1.	Maintain and expand (laterally and in depth) existing customers in automotive-related fields (automated driving, automotive communication devices, safety standards)
2.	Expand the IoT across industries such as automobiles (development of communication modules) and consumer electronics
3.	Develop a new customer base mainly in the Chubu area
4.	Improves quality and expand the scale of order through standardization of verification work
5.	Expand the coverage of the verification services to the business systems through improved cloud system know-how.

Net sales : 1,000 million yen

YoY change : +18.3%



<Entire business>

The products in this segment, including new product, can demonstrate effects in a "new normal" society under the COVID-19 crisis, so we aim for continued substantial growth.

We will focus on the following in addition to the current initiatives

- In cyber security products, we will launch anti-ransomware products by the end of the year to capture further demand.
- Aim to increase brand awareness and expand sales of the highly secure website creation platform "shieldcms" released last year.

Inquiries have been increasing, and growth is expected through the following measures.

Priority Measures :WebARGUS

1.	Proactively approach to large scale users, mainly financial institutions, based on our introduction results
2.	Provide total security services under DIT Security Brand <ul style="list-style-type: none">· Promote activities through joint seminars with partner companies· Strengthen lineup of cyber security products
3.	Launch “WebARGUS for Ransomware Protection” (tentative name) in this year Based on the premise that malicious intrusions can occur, this product protects critical data from various risks (cyber-attacks, inside crimes, data encryption by ransomware, etc.) with the ability to block changes and deletions to critical data in real time
4.	Set and execute strategies to increase brand awareness via various advertisements including commercials
5.	Introduce IoT-version WebARGUS based on the concept of system resilience (self-detection and self-restoration)



Demand is expected to expand further through the following measures.

Priority Measures : xoBlos

1.	As cumulative number of users exceeded 550 companies, further strengthen sales to large-scale users
2.	Steadily respond to projects delayed due to COVID-19 in the previous year
3.	Strengthen user support and increase license fees from existing customers
4.	Actively promote integration with other systems such as xoBlos-based RPA and ERP to expand sales opportunities
5.	Strengthen support for sales agents and acquire new licenses via agents
6.	Develop new OEM license business by providing OEM to alliance partners

Implement the following measures to expand new business areas.

Priority Measures : New Product · DX

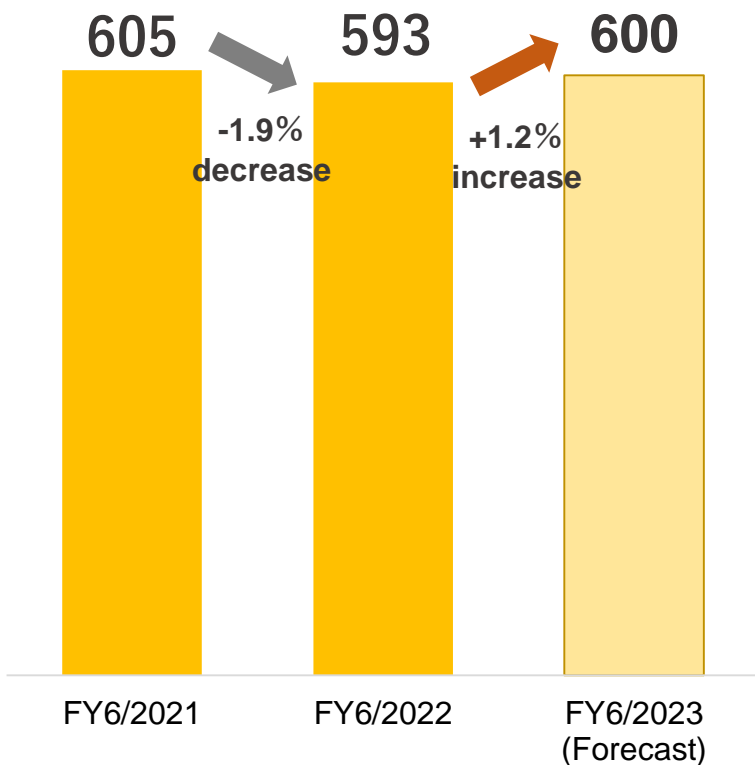
- | | |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. | Win large-scale orders of DD-CONNECT as a first step for subscription services |
| 2. | Develop sales agents for shield cms and strengthen sales through transition tools from other companies' CMS
<small>*CMS: Content Management System is a general term for systems that integrate and systematically manage digital content such as the text and images that make up web content and perform the necessary processing such as distribution.</small> |
| 3. | Launch new services to provide DX-related services (AI, RPA, voice recognition, etc.) |

Forecast by Segment: System Sales Business



(Millions of yen)

Net sales : 600 million yen
YoY change : +1.2%



<Entire business>

Strengthen proposal activities in response to changes in sales management systems to increase sales

- Strengthen proposals in preparation for the introduction of the invoice system and the mandatory storage of transaction data
- Contribute to the promotion of DX among SMEs by effectively utilizing "IT introduction subsidies".

* Rakuichi is a business and management support system for SMEs manufactured by Casio Computer Co., Ltd.

Priority Measures by segment: System Sales Business

We aim to secure more sales than planned through the following measures.

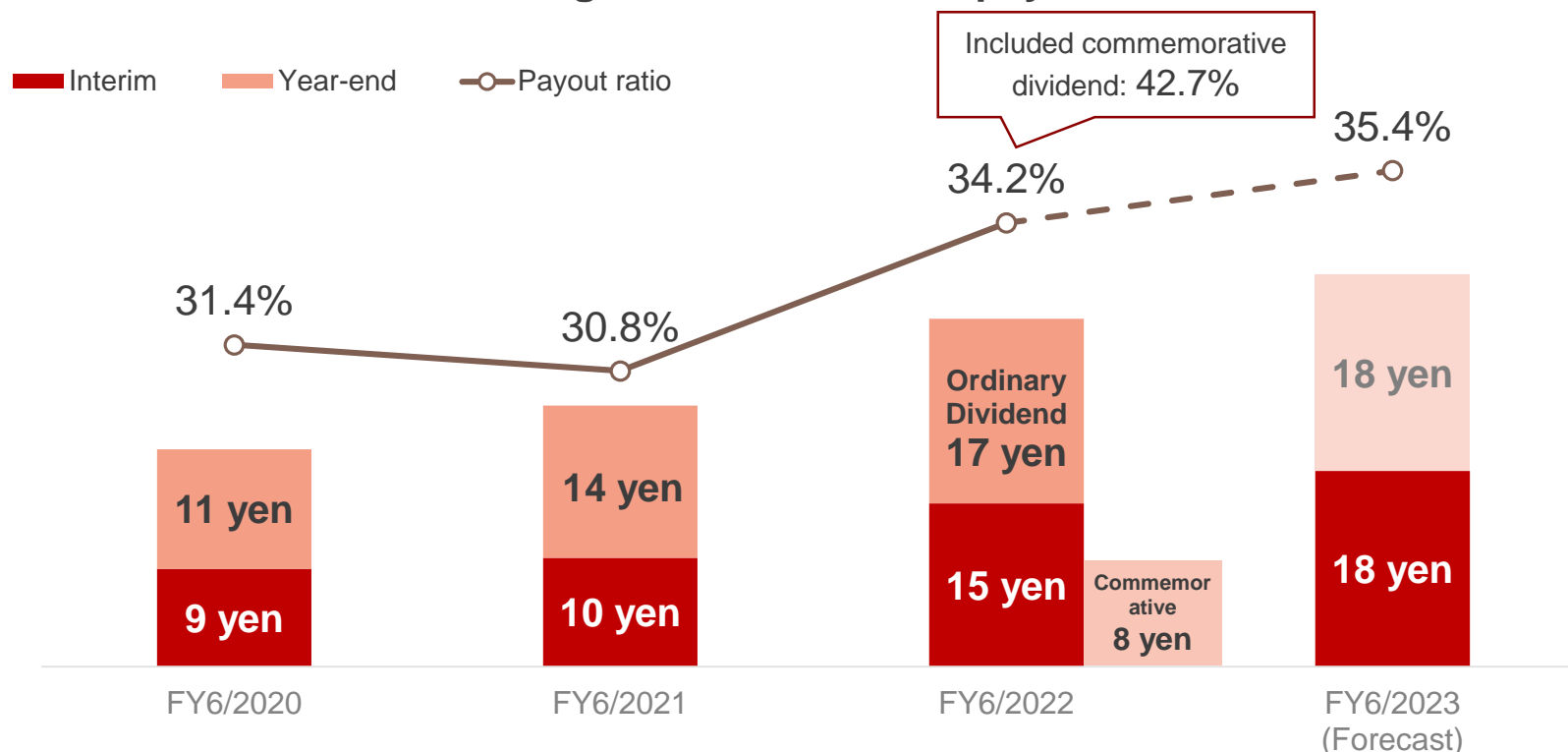
Priority Measures

1.	Strengthen sale of Rakuichi in response to the "qualified invoice storage method (invoice system)" to be introduced on October 1, 2023 and "electronic transaction data storage in accordance with the revision of the "Electric Book Storage Act" to be made mandatory from January 2024
2.	Propose IT tools to promote medium-term DX of SMEs by effectively utilizing "IT introduction subsidy," a government measure to support introduction of IT tools for SMEs
3.	Strengthen proposals for a variety of services that customers need, such as networks and security products.

Return to Shareholders(Dividend Forecasts)

- For FY6/2022, we plan to pay an annual dividend of 40 yen per share, including a commemorative dividend of 8 yen per share for our 40th anniversary.
- Based on the target dividend payout ratio of 35% or more in the medium-term management plan, an annual dividend for FY6/2023 is forecasted to be 36 yen per share.

Changes in dividend and payout ratio



・ Payout ratio = Total amount of dividend payment ÷ Net income attributable to owners of parent

3. DIT Group's Vision for 2030 and New Mid-term Management Plan (FY6/2022-FY6/24) (Excerpted from explanatory materials disclosed on Aug. 20, 2021)



Vision for 2030

Toward a Trusted and Selected DIT Brand

DIT Brand

- Enhance Customer Value! -

DIT Services Providing a higher level of value



DIT Spirits

DIT
Security



Safety and
robustness

DIT
Efficiency



Efficiency
improvement

DIT
Support



Reliable
operation

DIT
Consulting



Ability to
resolve issues
and propose
solutions

DIT
Quality



High quality

DIT
Technologie



Advanced
technology

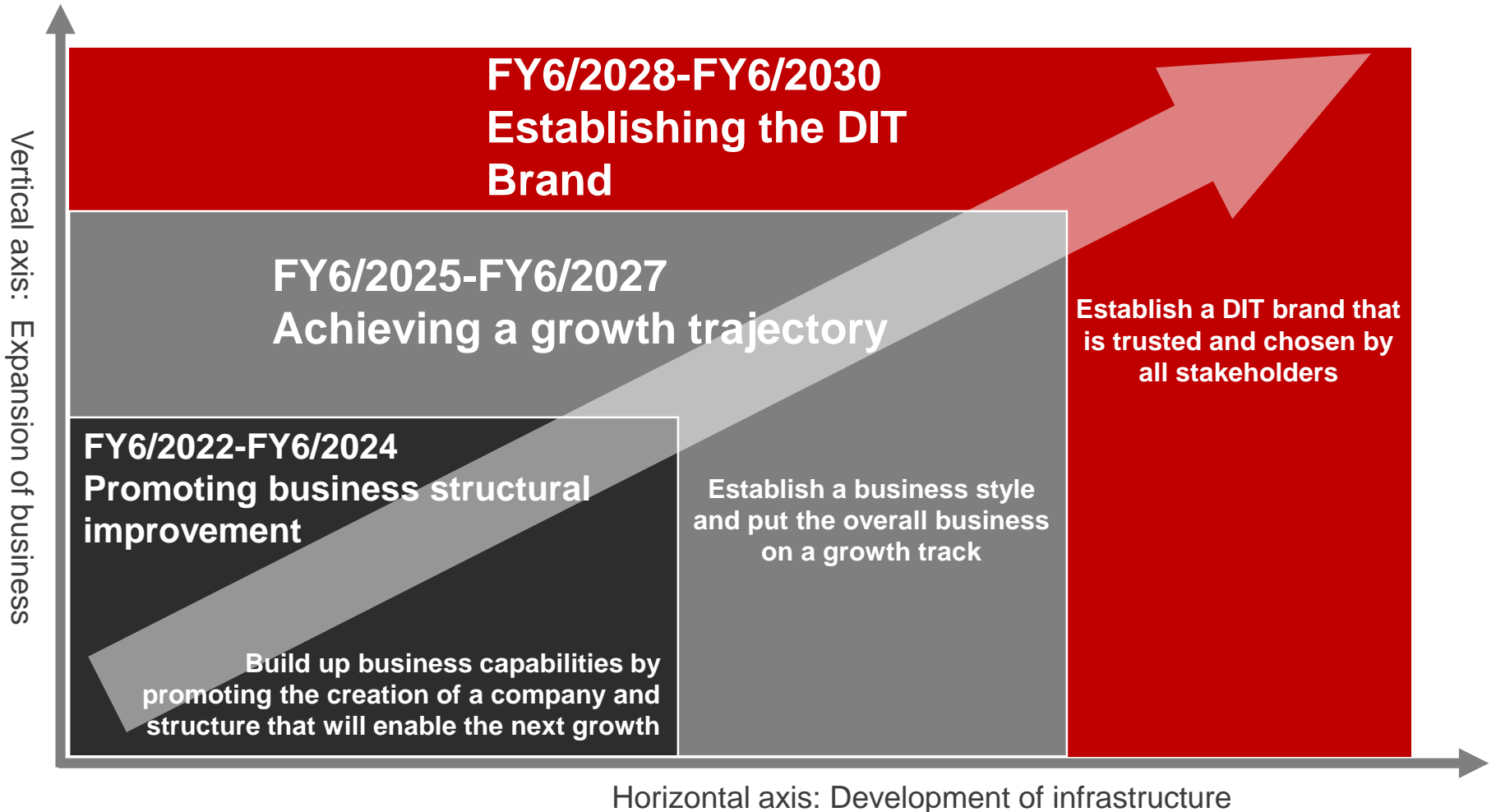


Professional group

Steps to Realize the 2030 Vision



DIT 2030 Vision

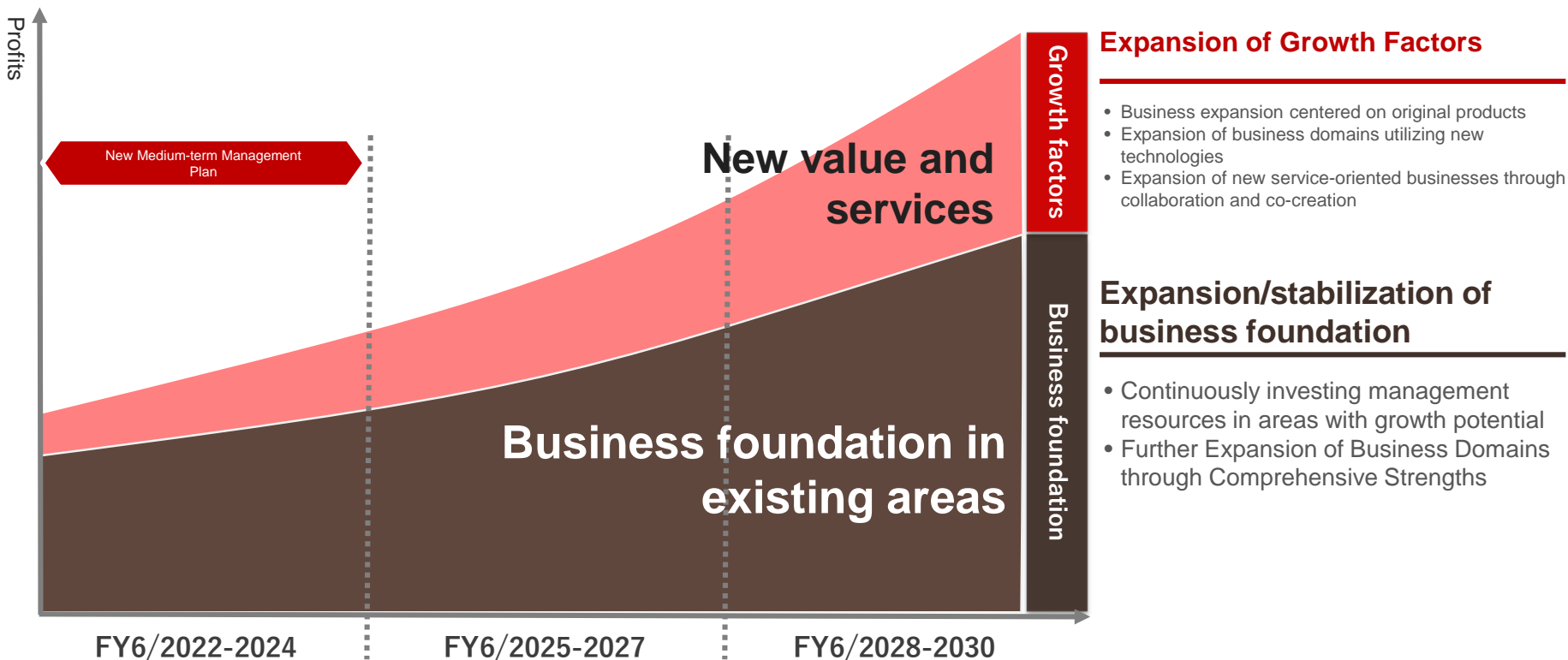


Mid-term Growth Model

■ We will further strengthen the "2-axis business promotion," which has supported growth up to the present time, and promote further expansion of our business foundation and the provision of new value and services.

1	Business foundation
2	Growth factors

- • • Further expanding the base by leveraging stable exchanges in a wide range of business domains as a strength
- • • Providing new value and services in response to social change



Management Targets

Challenge to sales of 50 billion yen ! <Challenge 500>

FY6/2022 Results

FY6/2030 Target

Net sales
Operating income

16.1 billion yen

2 billion yen

Organic growth

+New business · M&A, etc.

30 billion yen or more

50 billion yen or more

4 billion yen or more

5 billion yen or more

FY6/2022-FY6/2030

Dividend payout ratio

35% or more

35% or more

Management Targets in the Medium-Term Management Plan

- Medium-term management targets for FY6/2023 have been revised upward due to business expansion, acquisition of simplism as a subsidiary, and other factors.
- Targets for FY6/24 remain unchanged as we are still examining them.

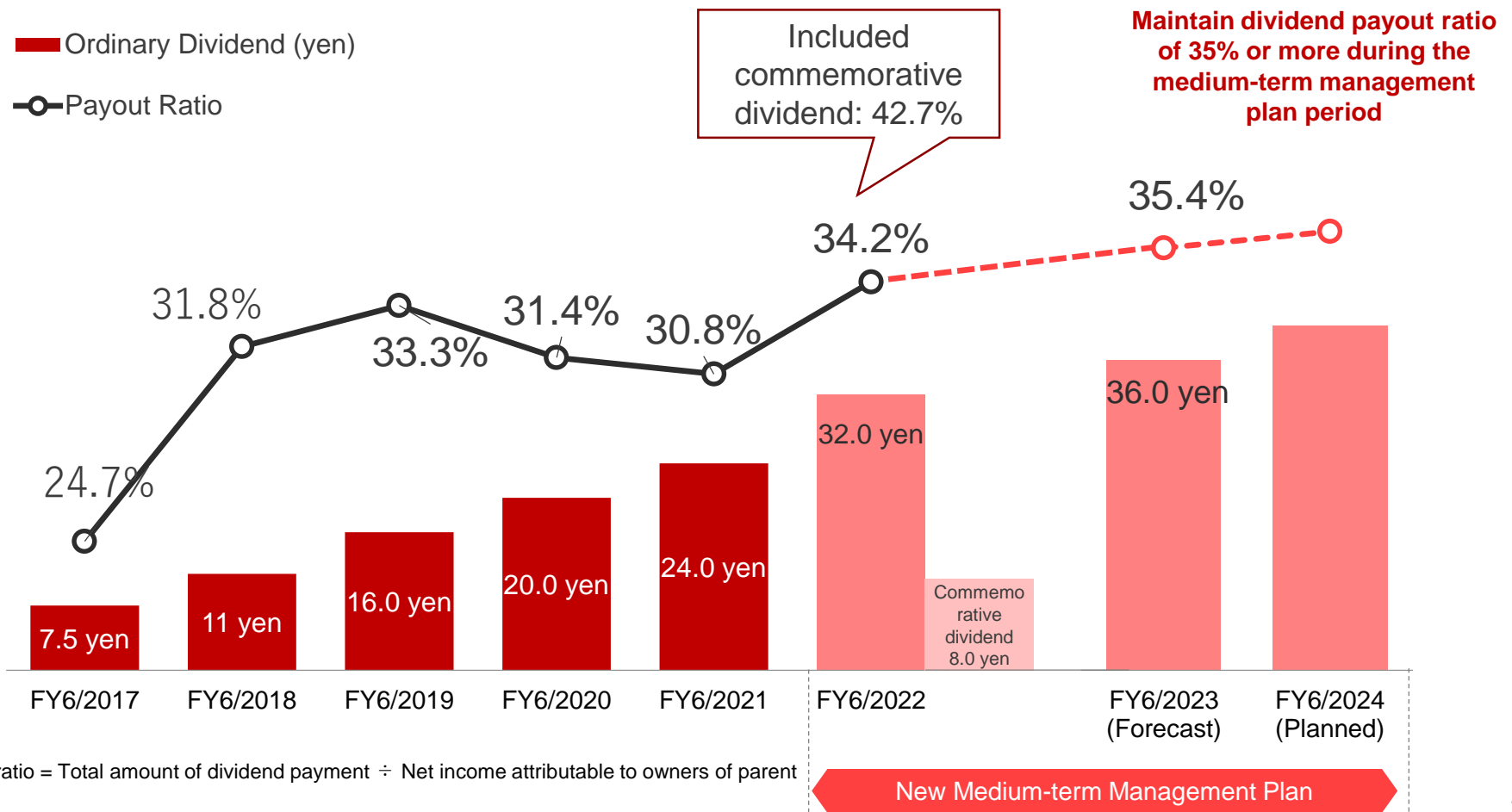
	FY6/2021 (Results)	FY6/2022 (Results)	FY6/2023 (Forecast)	FY6/2024 (Planned)
Net sales	14.4 billion yen	16.1 billion yen	18 billion yen (↑ 16.8 billion yen)	18.5 billion yen
Operating income	1.72 billion yen	2 billion yen	2.25 billion yen (↑ 2.15 billion yen)	2.50 billion yen
Ordinary income	11.9%	12.4%	12.5%	13.5%
ROE	29.2%	28.6%	Maintain 20% or more	
Dividend payout ratio	30% or more	42.7% (Commemorative dividend paid)	35.4%	35% or more

■ Dividend Forecast

Annual dividend per share	24.0 yen (Ordinary dividend)	40.0 yen (Ordinary dividend: 32 yen, Commemorative dividend: 8 yen)	36.0 yen (Ordinary dividend)
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Management Targets of the Medium-Term Management Plan (Dividend Payout Ratio)

- Target dividend payout ratio of 35% or more to be maintained from FY6/2022
- Dividend payout ratio to be 42.7% in FY6/2022, including commemorative dividend



SDGs: Contributing to the Realization of a Sustainable Society

We will strive to support a sustainable society through appropriate corporate management and the introduction of our original products to customers.

Contribution from corporate management



Contribute to a sustainable society by enhancing employee benefits, promoting diversity through the appointment of women to managerial positions, and appropriate business management with an emphasis on governance, etc.

Relevant SDGs goals



Contribution from introduction of original products, etc.



Contribute to establishing a comfortable and secure Internet-based society and improving social productivity by introducing security products (WebARGUS) and work style reform-related products (xoBlos, DD-CONNECT), etc.

Relevant SDGs goals





4. Reference materials

Corporate Data

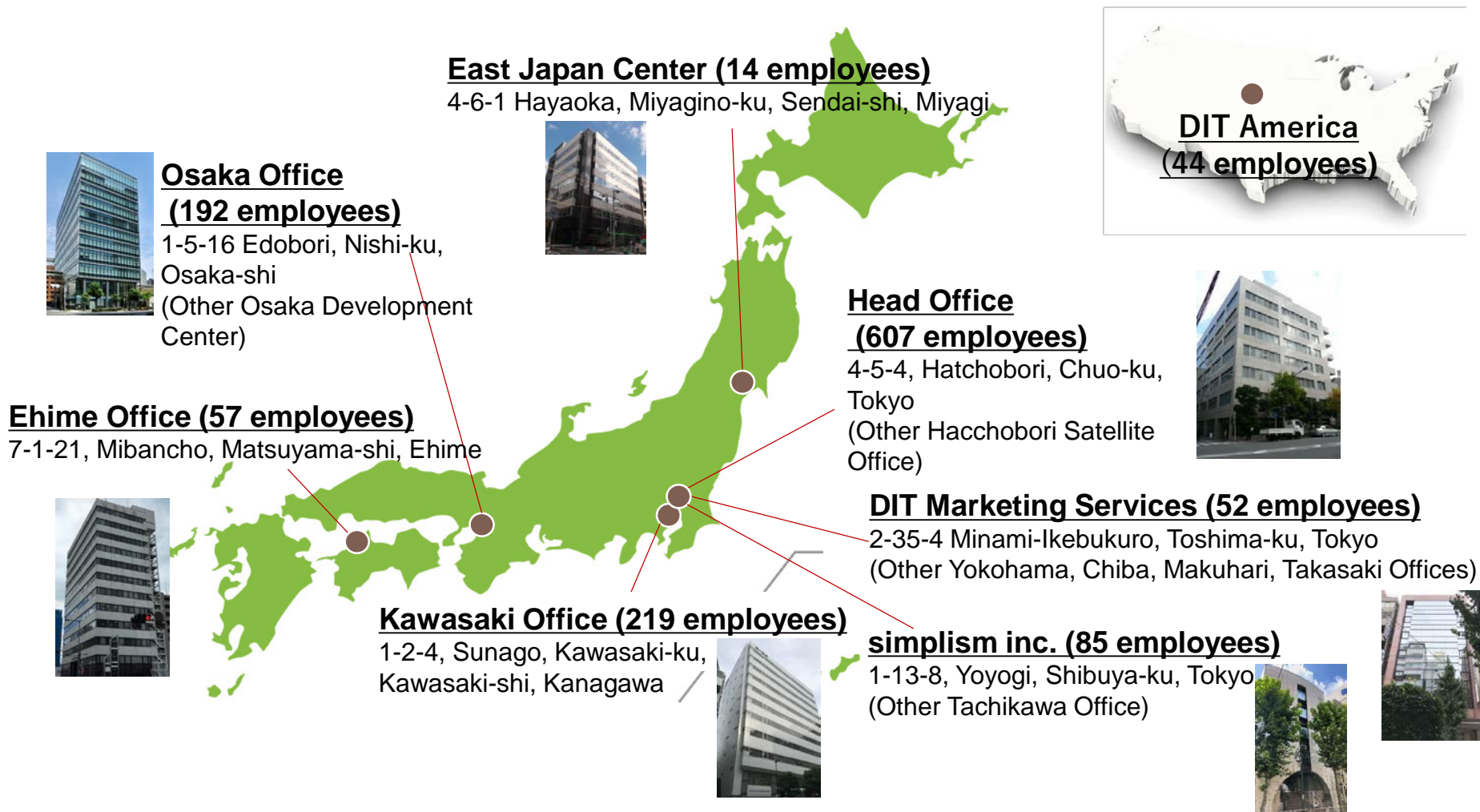
Trade name	Digital Information Technologies Corporation
Establishment	January 4, 2002
Contents of business	Development of business systems, development and verification of embedded systems, system operation services, sales of in-house developed software, and system sales business
Location of head office	5F, FORECAST Sakurabashi, 4-5-4 Hacchobori, Chuo-ku, Tokyo
Capital stock :	453,156 thousand yen (As of the end of June 2022)
Fiscal year end :	June 30
Number of the employees	1,270 (1,089 on a non-consolidated basis) (As of the end of June 2022)
Officer	Satoshi Ichikawa, Representative Director and President 6 other internal directors and 4 outside directors 1 full-time auditor and 2 outside auditors (As of the end of June 2022)
Group Companies :	DIT Marketing Service Co., Ltd., DIT America, LLC., simprism inc.



Satoshi Ichikawa, Representative Director and President

March 2004 Joined the Company
July 2007 Executive Officer, General Manager, Corporate Planning Division
July 2010 Executive Officer, General Manager of Business Division
September 2012 Director and Executive Director, General Manager of Corporate Planning Department and Product Planning and Development Department
July 2015 Managing Director, General Manager of Business Division
July 2016 Representative Director and Senior Managing Executive Officer
July 2018 Representative Director and President

Domestic and overseas development bases and the number of employees



Corporate Philosophy

Corporate philosophy	Over-all	Client-driven	Management philosophy	Guarantee our employees' livelihood while contributing to society
	Company	Employee training/growth, Communication		
	Individuals	Increase in value added, Sense of objective / target, Passion and dedication		

Management Policy
 Deliver on our commitment to value generation and adaptability to change, while aiming to realize stable growth for the company

Business strategy

5 Basic Business Strategies

- 1. (Strengthen our business foundation through the renovation of existing businesses)**
- 2. (Create new value centered around original products)**
- 3. (Expand our business through partnerships)**
- 4. (Expand our business through the perspective of services)**
- 5. Hire personnel and aid employee growth**

Organizational strategy

Organizational strategy involving dispersion (sub-optimization) and concentration (total optimization)

Dispersion (sub-optimization) Adaptability to change / Specialization / Development of Managerial talent	BS Company	CS Division	TS Division	PS Division	DIT America, LLC	DIT Marketing Service Co., Ltd.
	eB company					
	SB Company					
	ES Company	Administration division				
	NN Company	Corporate Planning Division				
	QE Company	Concentration (total optimization) Control / Unification / Collaboration				
	EM Company					
	Xoblos Division					
	Business Division					
	IT Security					
Laboratory						
Dx Business						
Development Office						
New Product						

Selected as One of Stocks Constituting JPX-Nikkei Mid and Small Cap Index

We continued to be selected as one of stocks used by Tokyo Stock Exchange, Inc. and Nikkei Inc. for calculating "JPX-Nikkei Mid and Small Cap Index" in fiscal 2022*



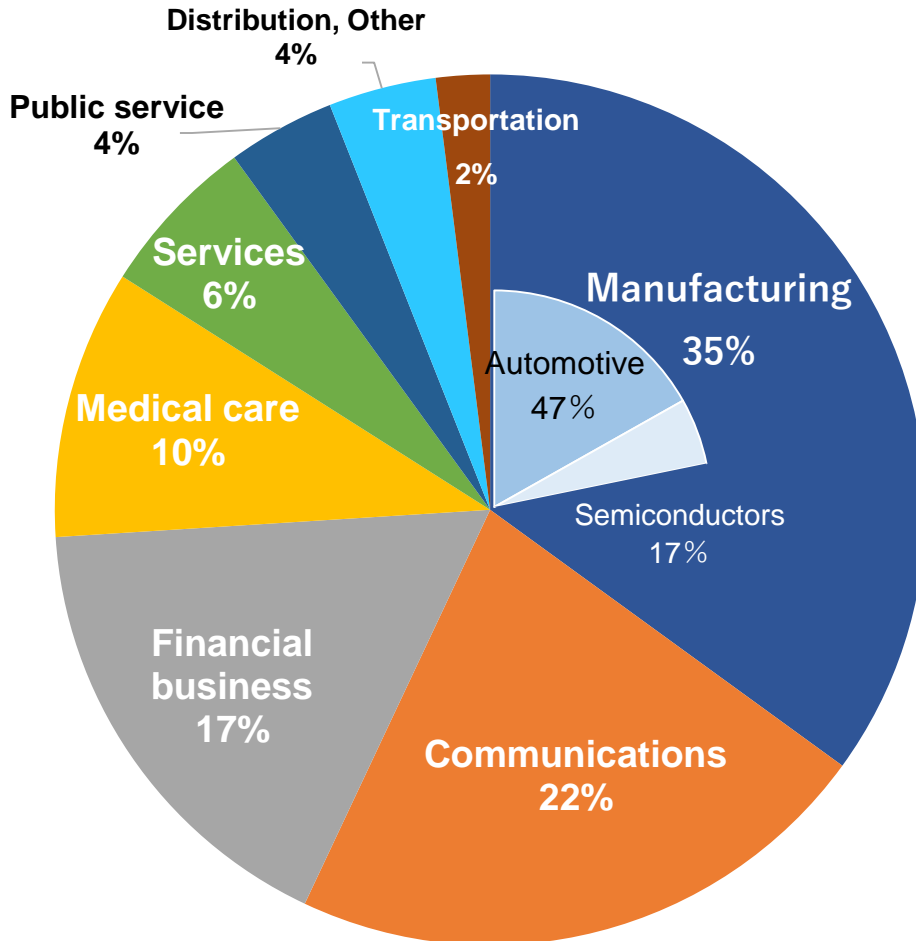
JPX-NIKKEI Mid Small

In order to live up to the expectations of stakeholders, we will strive to improve corporate value sustainably and conduct business administration while caring for shareholders, in accordance with the purpose of the selection.

*This index will be applied from August 31, 2022 to August 30, 2023.

Customer Base

Sales Composition by Industry



■ Customers of the DIT Group are Approx. 2,800 companies

- Software development business mainly attend listed companies and their affiliates, and system sales business mainly attend SMEs.

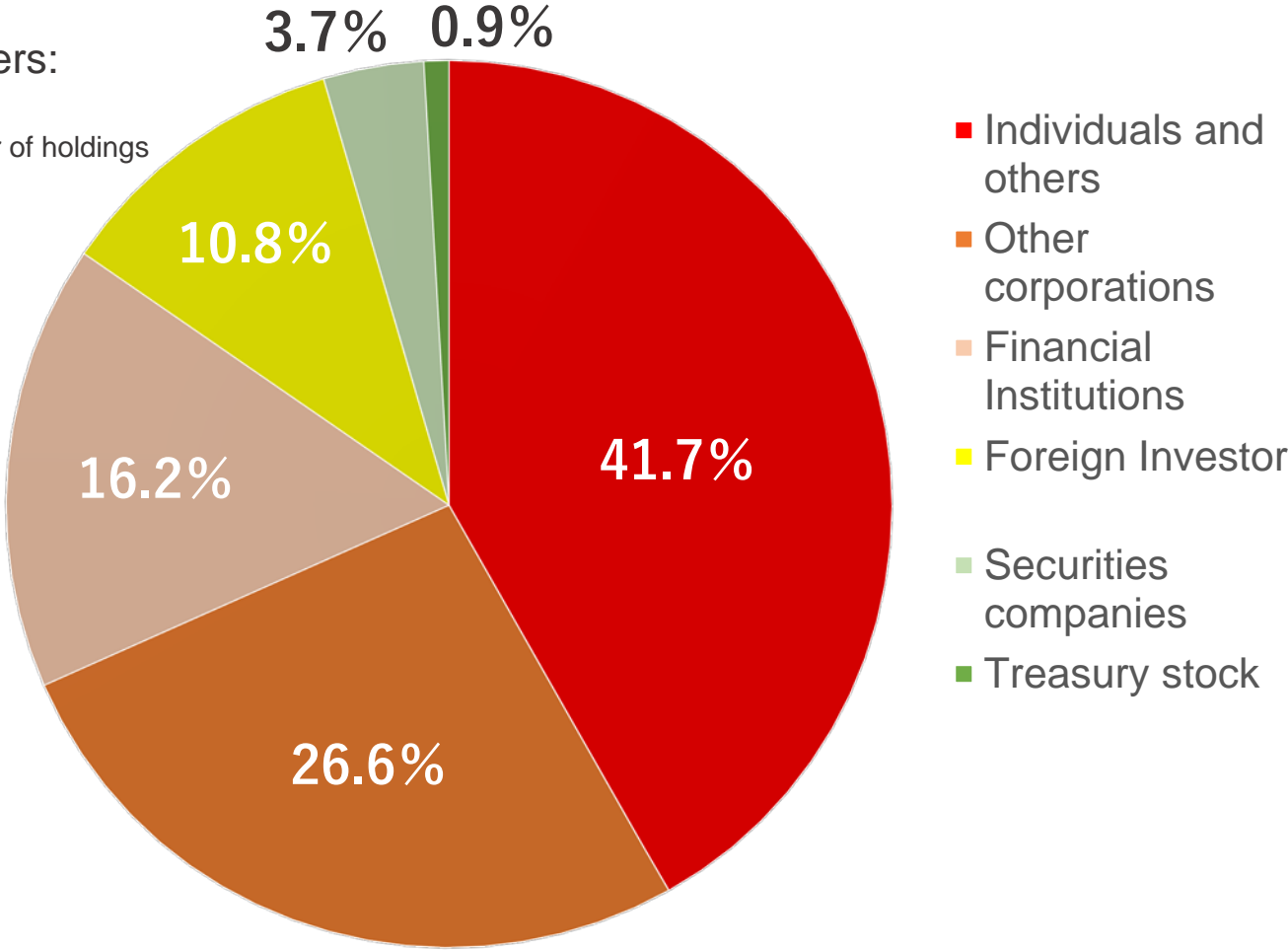
■ Sales Composition by Industry of Software Development Business (Left chart)

- Including information systems subsidiaries, sales for end users accounted for 80% of total sales.

Composition of Shareholders

End of June 2022
Number of shareholders:
6,287 persons

*The graph is based on number of holdings





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- The content of these materials is based on generally accepted economic and social conditions and certain assumptions that we deem reasonable. However, the content of these materials may change without notice due to changes in the business environment or other factors.
- The information provided in this presentation contains forward-looking statements. These forward-looking statements are based on current expectations, estimates and assumptions that involve risks. These statements are subject to uncertainties that could cause actual results to differ materially from those described in these statements.
- Such risks include, but are not limited to, general domestic and international economic conditions, such as general industry and market conditions, interest rate and currency exchange rate fluctuations.
- We shall not be obligated to update or revise any forward-looking statements contained in this report, even if there is any new information or future events.