



Digital Information Technologies Corporation

# **Financial Results for the Third Quarter of the Fiscal Year Ending June 2025**



# 1 — Q3 FY6/25 Financial Report

## 2 — FY6/25 Business Forecasts

## 3 — Vision for 2030 and Medium-term Management Plan (Partially extracted from the financial results materials disclosed on August 9, 2024)

## 4 — Appendix



# Q3 FY6/25 Overview of Financial Results

- We saw large increases in both sales and profits mainly due to robust demand and contribution of two subsidiaries acquired in the previous fiscal year.
- All business segments saw favorable growth, allowing us to absorb rising personnel and investment costs and deliver profits above our internal forecasts.

## Key performance

### Net sales:

18,149 million yen (+23.2% YoY)

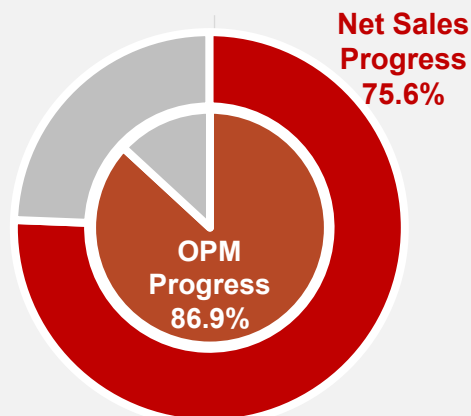
### Operating profit :

2,519 million yen (+34.1% YoY)

### Operating profit margin: 13.9%

(+1.2ppt. YoY)

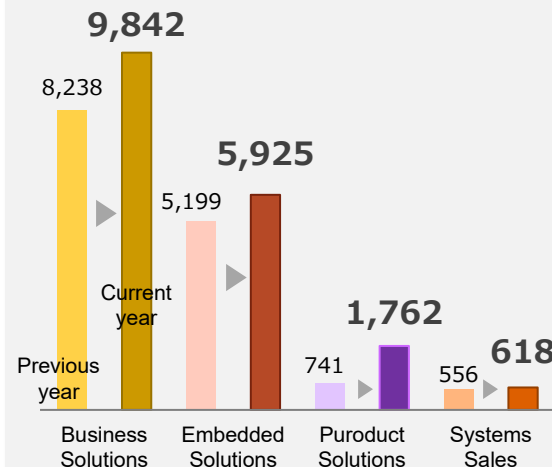
## Progress to full-year forecasts



Full-year forecasts  
 Net Sales: 24,000 million yen  
 OPM: 2,900 million yen

## Sales by business

(Million yen)

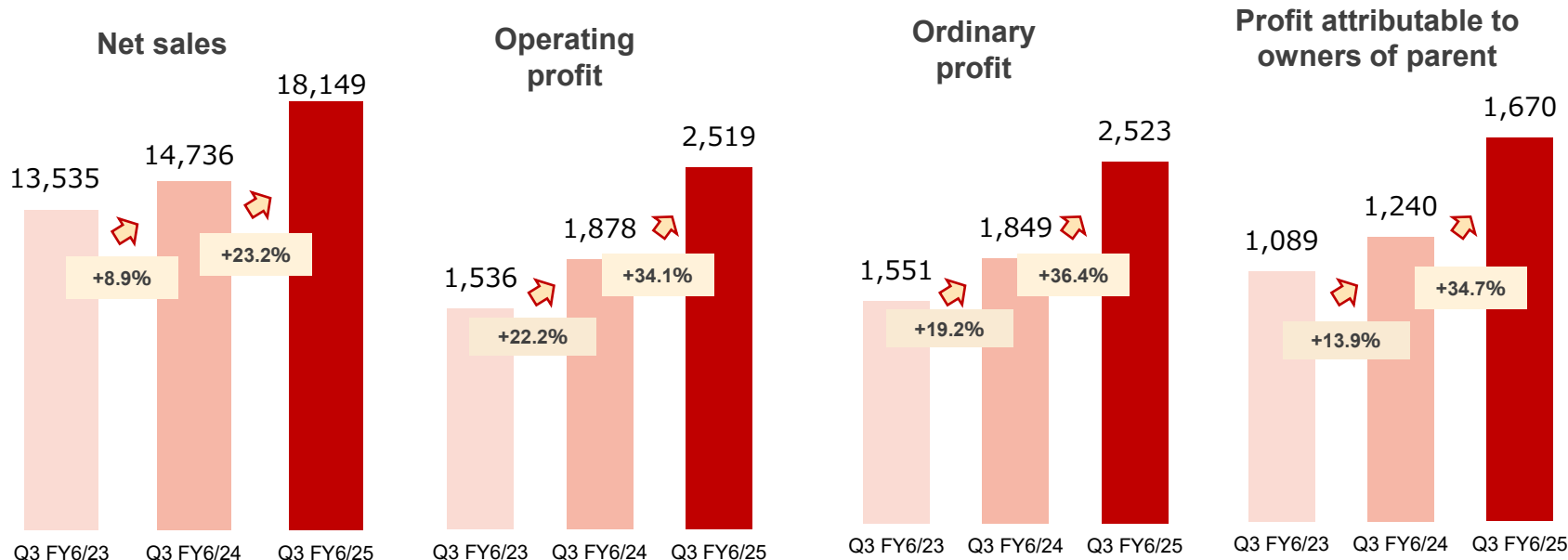




# Q3 FY6/25 Financial Highlights

■ All profit items reached record highs, supported by strong demand offsetting cost increases.

(Millions of yen)

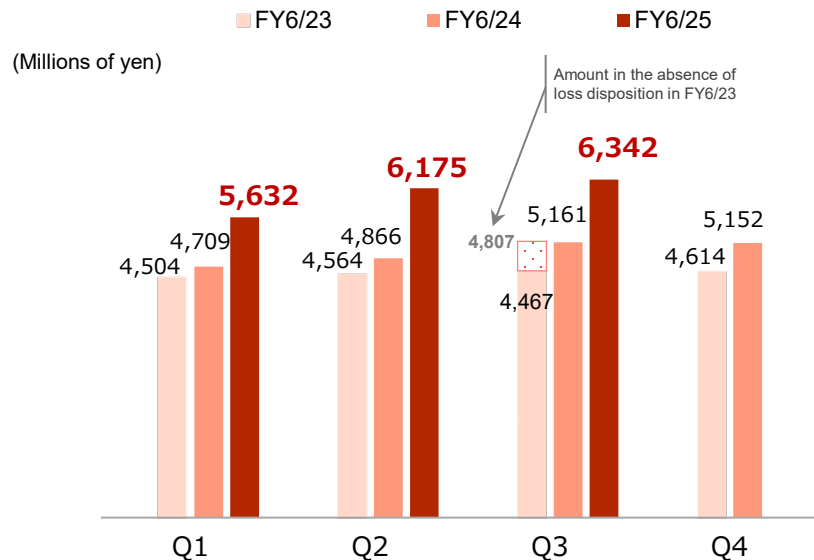




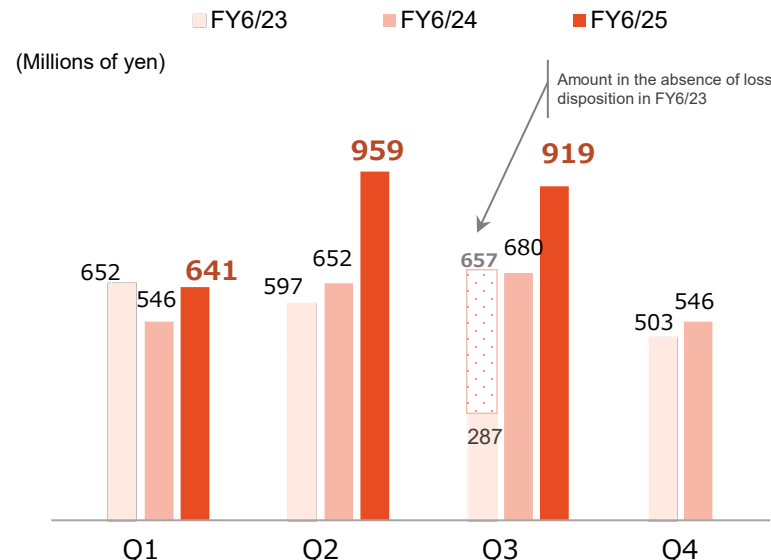
# Changes in Quarterly Net Sales & Operating Profit

- All quarterly sales recorded historical highs, surpassing the previous record set in Q2.
- Operating profit remained at the same high level as in Q2 thanks to the improvement of basic profitability, despite the fact that the number of high unit-price public sector projects and Jungle Inc.'s sales volume both peaked in Q2.

## Net sales



## Operating profit



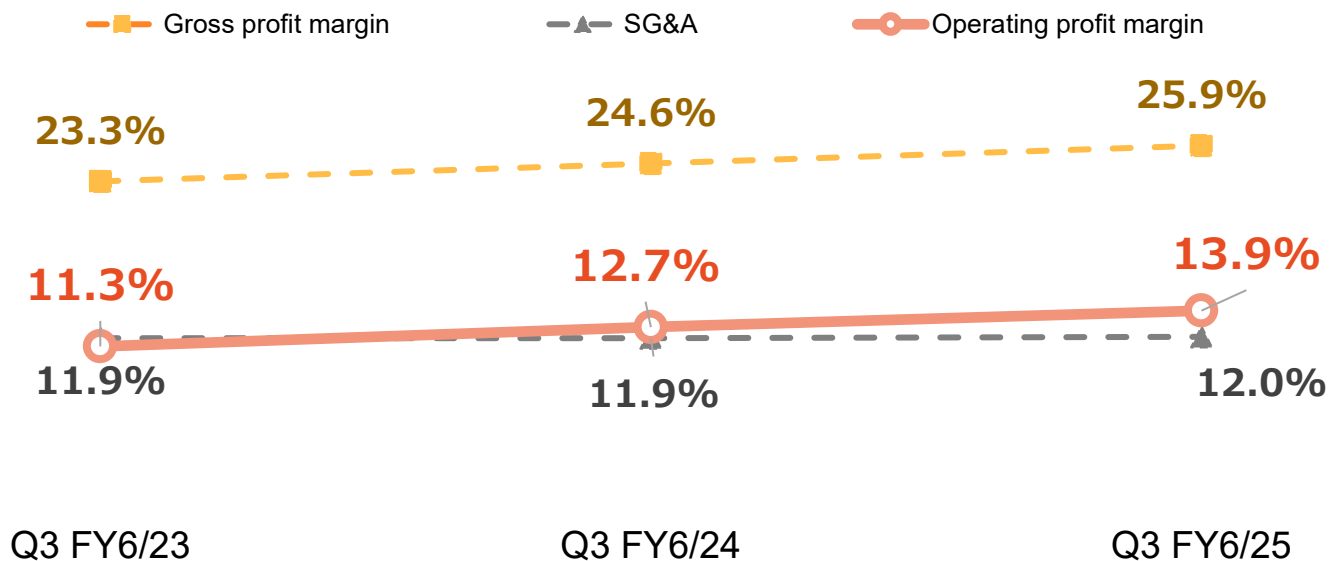
Note: Operating profit typically declines in Q4 due to seasonal factors such as the onboarding of new employees and year-end bonuses.



## Changes in Gross Margin/SG&A Expenses/Operating Profit Margin

- Gross profit margin continued to improve, supported by higher project unit prices and contributions from the high-margin Product Solutions Unit.
- Although the SG&A expense ratio increased due to enhancements in the sales structure and goodwill amortization, it remained controlled at a level similar to the previous year.
- Operating profit margin reached a high level of 13.9%, as the growth in gross profit effectively absorbed the increase in SG&A expenses.

Ratio of each profit and SG&A to sales





# Q3 FY6/25 Summary of Financial Results

- Following Q2, the Company continued to capture strong demand, resulting in a significant year-on-year increase in both sales and profits.

(Millions of yen)	Q3 FY6/24 Result	Composition %	Q3 FY6/25 Result	Composition %	YoY change %
<b>Net sales</b>	<b>14,736</b>	100.0%	<b>18,149</b>	100.0%	+23.2%
<b>Gross profit</b>	<b>3,630</b>	24.6%	<b>4,697</b>	25.9%	+29.4%
<b>SG&amp;A</b>	<b>1,751</b>	11.9%	<b>2,177</b>	12.0%	+24.3%
<b>Operating profit</b>	<b>1,878</b>	12.7%	<b>2,519</b>	13.9%	+34.1%
<b>Ordinary profit</b>	<b>1,849</b>	12.6%	<b>2,523</b>	13.9%	+36.4%
<b>Profit attributable to owners of parent</b>	<b>1,240</b>	8.4%	<b>1,670</b>	9.2%	+34.7%

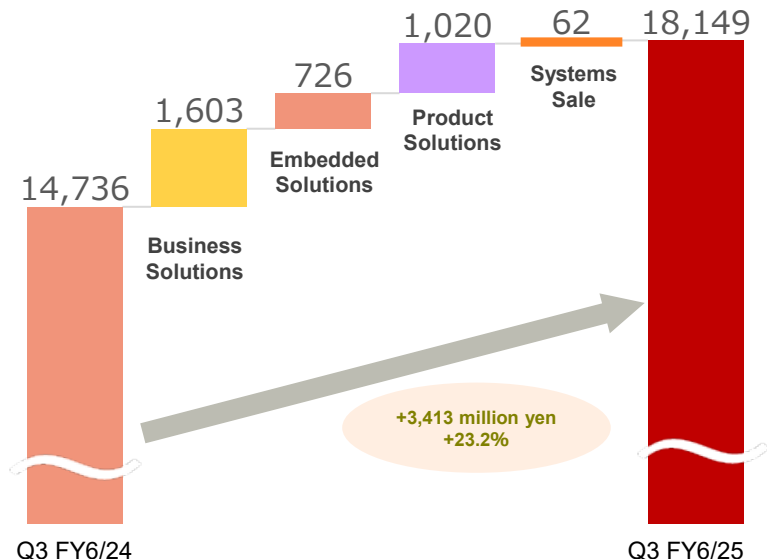


# Factors behind Changes in Net Sales and Operating Profit (YoY)

- All three core segments—Business Solutions, Embedded Solutions, and Product Solutions—continued to perform strongly.
- Operating profit increased significantly, as the growth in gross profit absorbed the rise in SG&A expenses, including personnel costs and goodwill amortization.

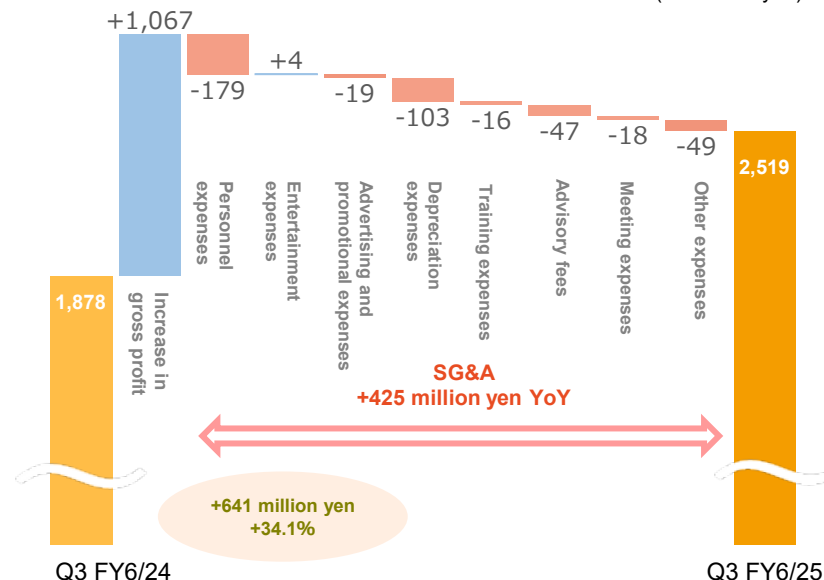
## Net sales

(Millions of yen)



## Operating profit

(Millions of yen)







# Business Segments and Composition of Sales

- The addition of sales from Jungle Inc., acquired through M&A, significantly increased the sales share of the Product Solutions Unit.
- Within the Business Solutions Unit, the share of business system development expanded due to increased sales from System Products Co., Ltd. (also acquired via M&A) and a recovery from unprofitable projects recorded in the previous fiscal year.

Sales composition by business segment	Classification	Q3 FY6/23	Q3 FY6/24	Q3 FY6/25
<b>Software Development Business</b>		<b>96.3%</b>	<b>96.2%</b>	<b>96.6%</b>
<b>Business Solutions Unit</b>	Business Bases	<b>56.8%</b>	<b>55.9%</b>	<b>54.2%</b>
Business System Development		55.4%	55.4%	59.6%
Operational Support		44.6%	44.6%	40.4%
<b>Embedded Solutions Unit</b>	Business Bases	<b>35.0%</b>	<b>35.3%</b>	<b>32.6%</b>
Embedded Product Development		73.5%	73.7%	70.6%
Embedded Product Verification		26.5%	26.3%	29.4%
<b>Product Solutions Unit</b>	Growth Field	<b>4.6%</b>	<b>5.0%</b>	<b>9.7%</b>
<b>Systems Sales Business</b>	Business Bases	<b>3.7%</b>	<b>3.8%</b>	<b>3.4%</b>

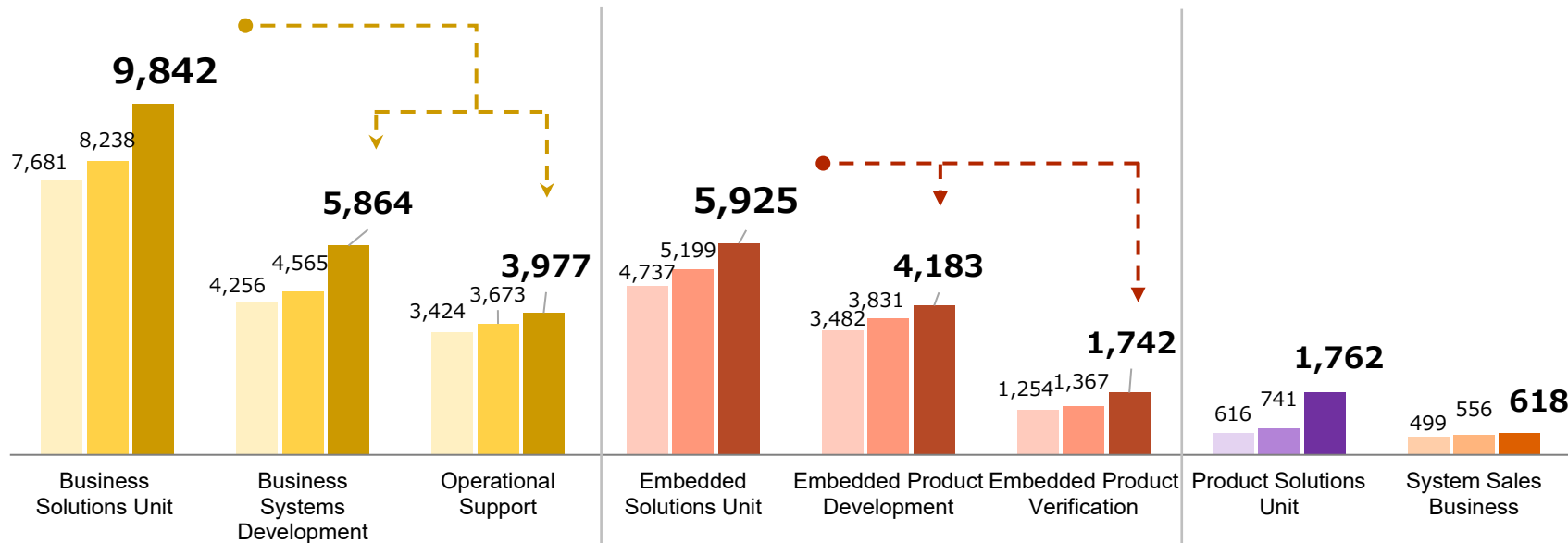


# Sales by Business Segment

- All business segments recorded sales growth, with notable increases in the stable Business Solutions and Embedded Solutions units.
- The Product Solutions Unit, positioned as a growth driver, saw its sales double year-on-year.

## Quarterly Sales by Business

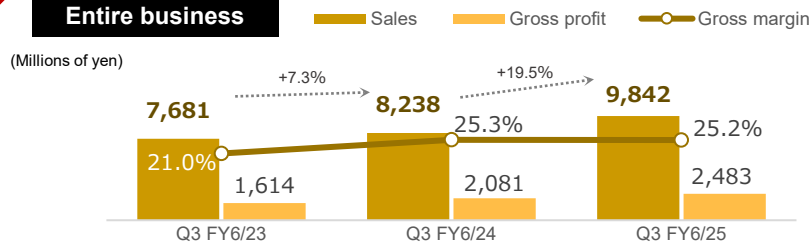
(From left to right: Q3 FY6/23, Q3 FY6/24, Q3 FY6/25)



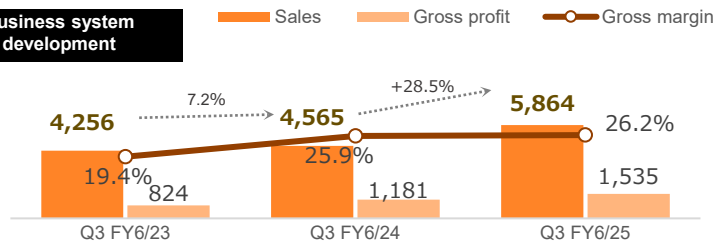


# Sales by Segment: Business Solutions Unit

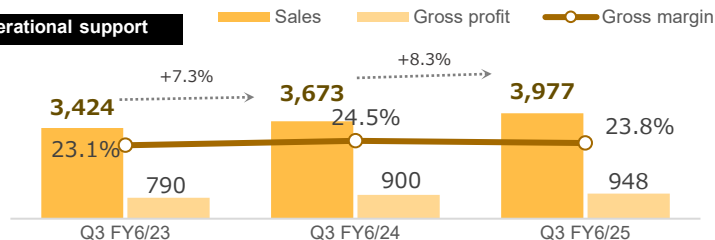
## Entire business



## Business system development



## Operational support



# Net sales: 9,842 million yen

## YoY change: +19.5%

### < Segment-wide performance >

The segment achieved a significant year-on-year increase in both sales and profits. This was thanks to the robust demand and the effect of a rebound following elevated costs related to the handover of an unprofitable project in the previous fiscal year, as well as the contribution of System Product Co, Ltd., which joined the Group (added 636 million yen in sales.)

### ■ Business System Development

Our strategic re-engagement with the financial sector—supported by a favorable investment environment—delivered strong results, while business in the public, telecom, and manufacturing sectors also grew. Furthermore, the addition of System Product Co, Ltd.'s sales provided an incremental boost. Notably, high-value public-sector projects continued to contribute to profitability through the end of the quarter.

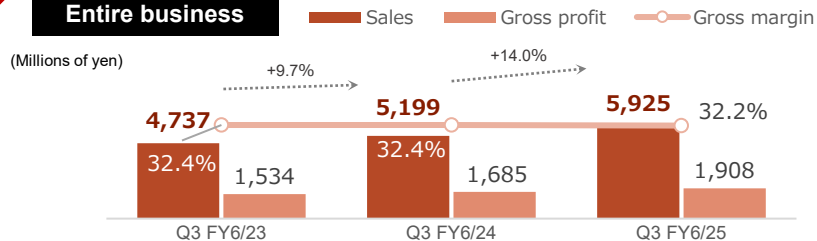
### ■ Operational Support

While the business steadily expanded its scope, particularly in cloud infrastructure development, the launch of new services such as Salesforce has been delayed. As a result, the business recorded year-on-year growth in sales with a slight increase in profit.



# Sales by Segment: Embedded Solutions Unit

## Entire business

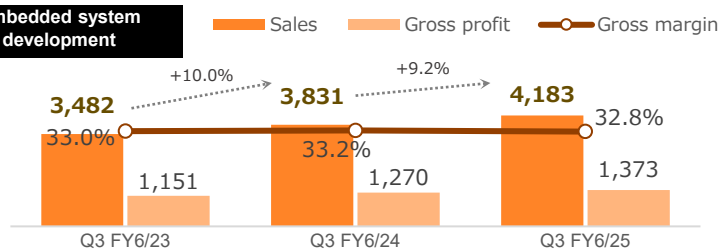


**Net sales: 5,925 million yen**  
**YoY change: +14.0%**

## < Segment-wide performance >

The segment experienced a significant year-on-year increase in both sales and profits. This was because automotive-related projects continued to perform well, since strong capital investment by automotive manufacturers remained unchanged, while these sales varied by subsegment. In addition, new business opportunities beyond the automotive sector, such as IoT-related projects, steadily expanded.

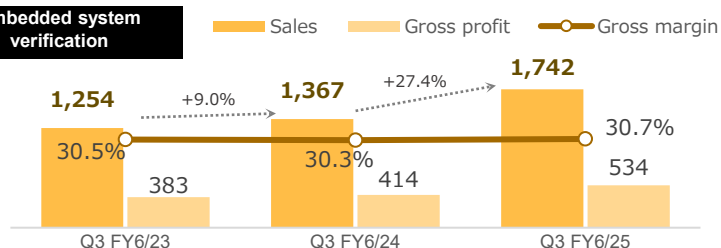
## Embedded system development



## ■ Embedded System Development

Both sales and profits increased year on year, as demand for automotive-related projects—particularly in R&D—remained strong, although sales in the semiconductor and mobile-related sectors temporarily leveled off, and IoT-related projects for home appliances also continued to grow.

## Embedded system verification



## ■ Embedded System Verification

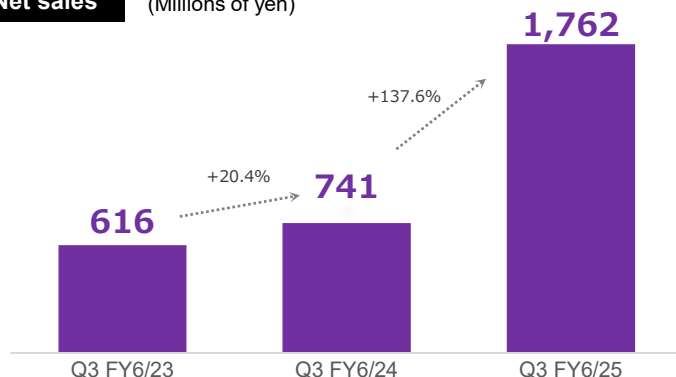
Both sales and profits significantly increased year on year. While industrial projects in areas such as pharmaceuticals and 5G experienced a temporary dip in the project cycle, we secured in-vehicle IVI projects from major component manufacturers and is planning PoC (Proof of Concept) testing using AI in collaboration with a leading manufacturer.



# Sales by Segment: Product Solutions Unit

## Net sales

(Millions of yen)



**Net sales: 1,762 million yen**  
**YoY change: +137.6%**

## < Segment-wide performance >

The segment saw a significant year-on-year increase in both sales and profits, driven by sales from system integration (SI) projects related to electronic contract services and the addition of Jungle Inc.'s sales of 563 million yen following its integration into the Group, in addition to the increased license sales.

### ■ WebARGUS (Cybersecurity Product)

License sales from existing clients continued to grow steadily, resulting in solid increases in both sales and profits. We launched a new service aligned with market needs in cybersecurity (see page 16).

### ■ xoBlos (Operational Efficiency Product)

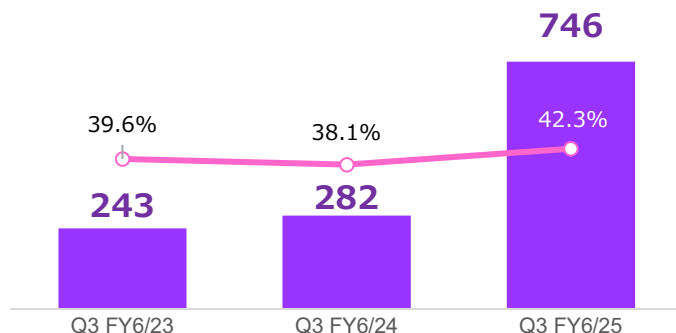
Both sales and profits increased year on year. This was due to cross-selling and horizontal expansion among existing clients, strengthened sales efforts—including participation in exhibitions—yielding positive results.

### ■ Other Products

“DD-CONNECT,” an electronic contract service, has seen strong demand particularly from major companies in the housing construction industry, where it is often adopted as part of full-package SI (System Integration) development. These projects are expected to continue over the long term. As for Jungle Inc., although the seasonal demand for New Year's card-related products subsided compared to Q2, the results remained within the expected range.

## Gross margin

■ Gross profit    ● Gross margin

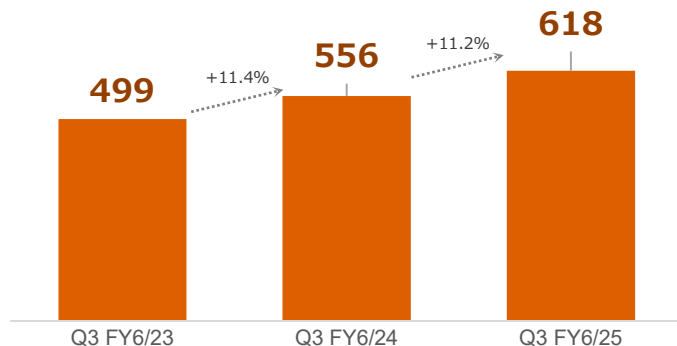




# Sales by Segment: Systems Sales Business

## Net sales

(Millions of yen)



**Net sales: 618 million yen**  
**YoY change: +11.2%**

## < Segment-wide performance >

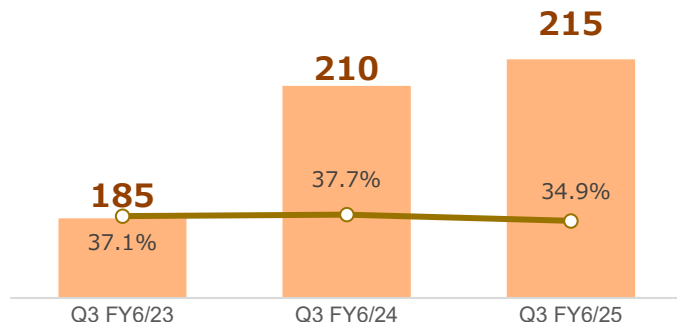
The segment achieved a year-on-year increase in both sales and profits, thanks to the effect of establishment of new offices, although there was a temporary decline in demand following the rush caused by the introduction of new systems such as the Electronic Bookkeeping Act and the Qualified Invoice System.

- While the surge in demand for "Rakuichi" driven by the new system rollout has subsided, sales increased year on year following Q2, partly due to the business succession of a new office in the Hokuriku region. These sales absorbed expenses such as goodwill amortization, operating profit increased in Q3, reversing the decline seen in Q2.

## Gross margin

Gross profit

Gross margin





# Balance Sheet

- The equity ratio remains at a high level of 68.9%.

	End-Jun. 2024	End-Mar. 2025	Change
Cash and deposits	4,615	4,435	-180
Accounts receivable and contract assets	3,579	4,220	640
Work in progress	120	108	-12
Others	220	281	61
<b>Total current assets</b>	<b>8,536</b>	<b>9,045</b>	<b>509</b>
Property, plant and equipment	207	193	-14
Intangible assets	862	739	-123
Investments and other assets	610	801	190
<b>Total non-current assets</b>	<b>1,680</b>	<b>1,733</b>	<b>53</b>
<b>Total assets</b>	<b>10,217</b>	<b>10,779</b>	<b>562</b>

(Millions of yen)  
\*Rounded down to the nearest million yen

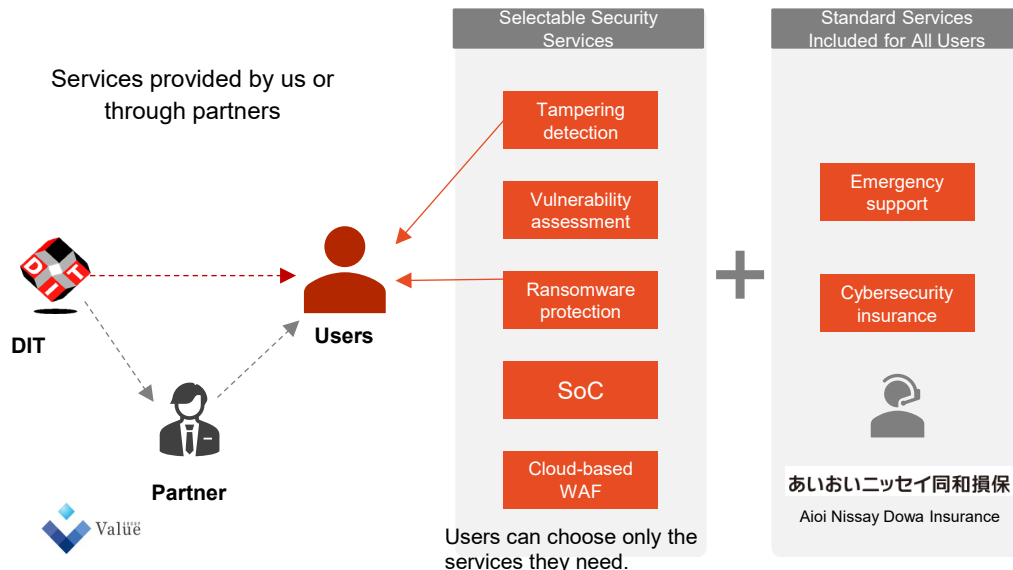
	End-Jun. 2024	End-Mar. 2025	Change
Accounts payable-trade	733	992	259
Income taxes payable	495	547	52
Others	1,445	1,362	-83
<b>Total current liabilities</b>	<b>2,673</b>	<b>2,902</b>	<b>228</b>
Long-term borrowings	179	48	-131
Provision for share awards	175	196	20
Others	129	99	-29
<b>Total non-current liabilities</b>	<b>485</b>	<b>342</b>	<b>-142</b>
<b>Total liabilities</b>	<b>3,158</b>	<b>3,245</b>	<b>86</b>
Capital stock	453	453	—
Capital surplus	459	460	1
Retained earnings	6,145	6,620	474
<b>Total net assets</b>	<b>7,058</b>	<b>7,534</b>	<b>476</b>
<b>Total liabilities and net assets</b>	<b>10,217</b>	<b>10,779</b>	<b>562</b>



# Topics: Launch of DIT Security Platform

- On March 31, we launched the DIT Security Platform, an integrated cyber security solution.
- This platform allows mid-sized companies to selectively use various security services offered by our company. By including a free insurance service in partnership with a third party, the platform lowers the barriers to adoption and aims to capture the growing demand for security solutions.

## Overview of DIT Security Platform



## Key Features

- ✓ Users can select only the necessary security services—such as tampering detection and vulnerability assessment—based on their needs. Each service is available at a low monthly cost of 20,000 to 30,000 yen, reducing the burden of implementation.
- ✓ Cybersecurity insurance is included for all users through a partnership with Aioi Nissay Dowa Insurance. The insurance premium is fully covered by our company, allowing users to adopt the services with minimal risk.
- ✓ 24/7/365 phone support is included at no extra charge. In emergencies, users will be connected to specialized service providers, ensuring reliable support.
- ✓ We plan to expand through partner companies such as Value Agent Co., Ltd., with a target of over 200 client installations by the next fiscal year.



## Other Topics

### 2025 Welcoming Ceremony Held



- On April 1, we held the 2025 welcoming ceremony for new employees.
- A record-high 99 new graduates joined our company.
- We will continue to aim for the recruitment of around 100 new graduates each year.

### TOYOKOH Listed on the Tokyo Stock Exchange



- TOYOKOH Inc., in which our company invested in 2018, was listed on the Tokyo Stock Exchange Growth Market in March 2025. (At the time of approval, we held a 1.1% equity stake.)
- The initial investment was made with a view to jointly developing a business model combining TOYOKOH's laser cleaning services with our IT and IoT technologies.



**1 — Q3 FY6/25 Financial Report**

**2 — FY6/25 Business Forecasts**

**3 — Vision for 2030 and Medium-term Management Plan**  
(Partially extracted from the financial results materials disclosed on August 9, 2024)

**4 — Appendix**



# FY6/25 Full-year Business Forecasts

- As we steadily captured the demand from solid corporate investment appetite, full-year performance is expected to reach record-high levels.
- Although profits are progressing steadily as of Q3, we remain unchanged our full-year consolidated forecasts, which were revised upward on February 14, due to two factors: a seasonal increase in costs in Q4; uncertainty surrounding future orders stemming from U.S. trade policy developments.

	FY6/24 Result	Composition %	FY6/25 Forecast (Revised on Feb. 14)	Composition %	YoY %	Progress rate as of Q3
(Millions of yen)						
<b>Net sales</b>	<b>19,888</b>	100.0%	<b>24,000</b>	100.0%	20.7%	75.6%
<b>Operating profit</b>	<b>2,424</b>	12.2%	<b>2,900</b>	12.1%	19.6%	86.9%
<b>Ordinary profit</b>	<b>2,409</b>	12.1%	<b>2,900</b>	12.1%	20.4%	87.0%
<b>Profit attributable to owners of parent</b>	<b>1,686</b>	8.5%	<b>1,943</b>	8.1%	15.2%	85.9%



# Business Forecasts by Segment

- All businesses in the Software Development Business continue to perform well, exceeding initial expectations, with progress tracking strongly.
- In the Product Solutions Unit, the seasonal demand surge for Jungle Inc.'s products will taper off in Q4, but this has been factored into the current plan.

(Millions of yen)

Sales by Business Segment	FY6/24 Result	FY6/25 Forecast	Pct. change %	Progress rate as of Q3
<b>Software Development Business</b>	19,159	23,200	21.1%	75.6%
Business Solutions Unit	11,165	13,100	17.3%	75.1%
Embedded Solutions Unit	6,897	7,900	14.5%	75.0%
Product Solutions Unit	1,095	2,200	100.9%	80.1%
<b>Systems Sales Business</b>	728	800	9.9%	77.4%
<b>Total</b>	19,888	24,000	20.7%	75.6%

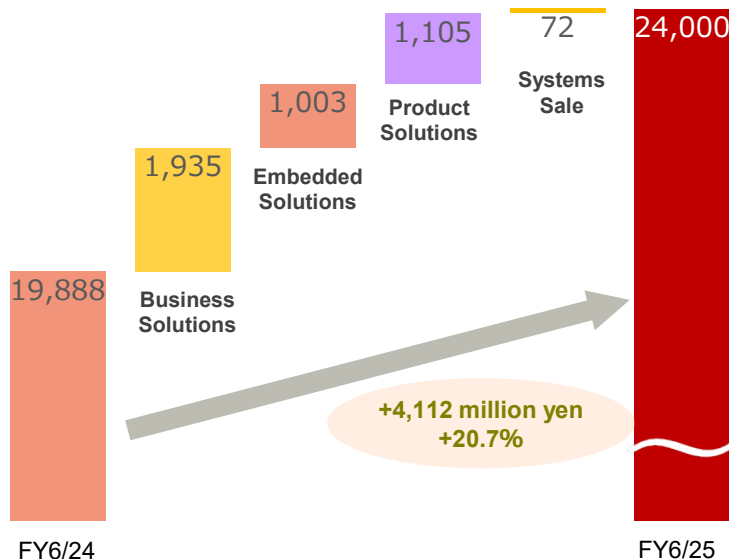


# Key KPIs (Net Sales / Operating Profit / Margin)

- Sales and profit growth expected across all business segments, led by the Business Solutions Unit.
- Profit margin also expected to reach record-high levels, driven by the contribution of the Product Solutions Unit.

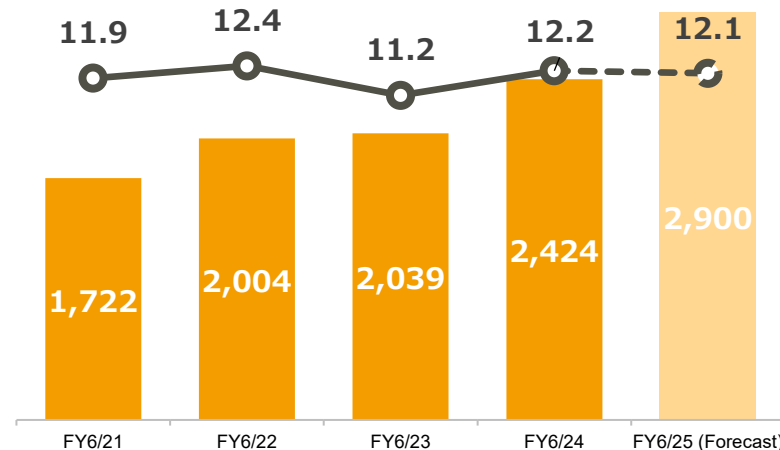
## Net sales

(Millions of yen)



## Operating profit / Operating profit margin

Operating profit (million yen) — Operating profit margin (%)

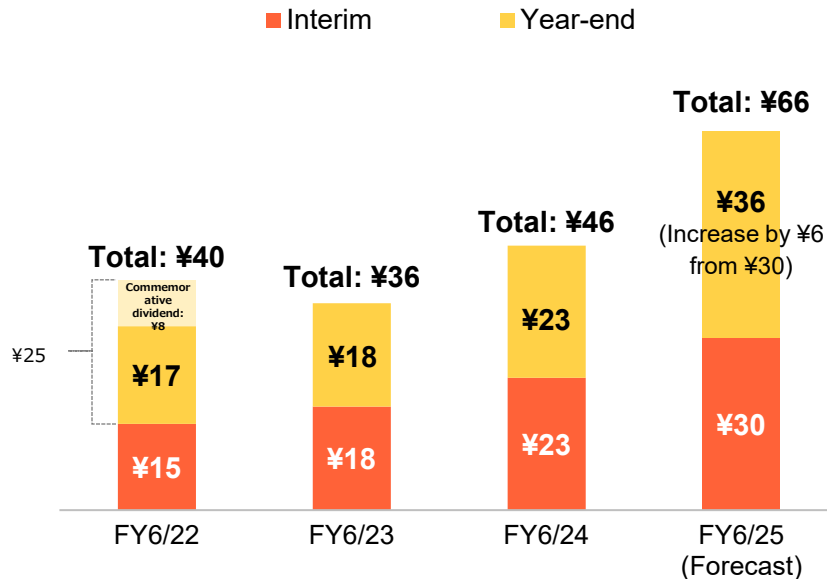




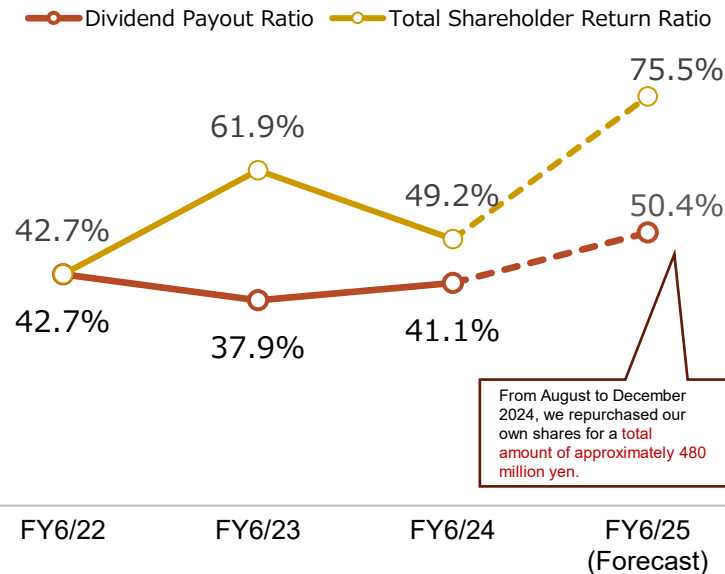
# Shareholder Returns

- Annual dividend per share remains unchanged at 66 yen, as revised upward on February 14.
- From August to December last year, we also repurchased 240,000 shares of its own stock, totaling approximately 480 million yen.

## Annual Dividend per Share



## Dividend Payout Ratio and Total Shareholder Return Ratio





**1 ——— Q3 FY6/25 Financial Report**

**2 ——— FY6/25 Business Forecasts**

**3 ——— Vision for 2030 and Medium-term Management Plan**  
(Partially extracted from the financial results materials disclosed on August 9, 2024)

**4 ——— Appendix**



# Purpose

Our company will grow as one team by expressing the linkage between our corporate philosophy and the reason for our existence in the purpose in the New Medium-term Management Plan.

## Purpose

**Enrich people's lives** by supporting <sup>Digital</sup>the digitized society (changes) that <sup>Information Technology</sup>continues to “evolve” with **the power of IT** (responsiveness).

## Mindset that DIT values

### Provide value that can adapt to changes of the times

#### - Enhance Customer Value !

#### We value the responsiveness to changes.

Responsiveness to changes means that we will not be content with the status quo, but always take on challenges because of a sense of urgency that we will easily get left behind the times if we do not take measures to adapt to changes as the world keeps changing.

We will engage in businesses and provide services that can adapt to changes in the current of the times and the trend in technology.

As the immediate step, we will clarify the direction that we will move in by developing a long-term vision that can accommodate changes, such as development of innovative technology including generative AI, the aging society with a declining birthrate and a decrease in the working population, and work style reforms and diversifying lifestyles, and strive for continuous growth.

We believe that our mission is to contribute to society and enrich the lives of our stakeholders from all walks of life by achieving the aforementioned.





# Management targets

## Challenge 500

## Challenge to sales of 50 billion yen !

	Results in FY6/24		Targets for FY6/30 Including new businesses, M&A, etc.
Net sales	19.8 billion yen	➡	Over 50 billion yen
Operating profit	2.42 billion yen	➡	Over 5 billion yen
			From FY6/25 onward
Dividend payout ratio	41.1%	➡	Over 50%



**We will achieve three "50" targets with the new slogan "Aiming to Break 50, 50, and 50!"**

## New slogan

**Net sales**

**50** billion

**Operating profit**

**50** hundred million

**Dividend payout ratio**

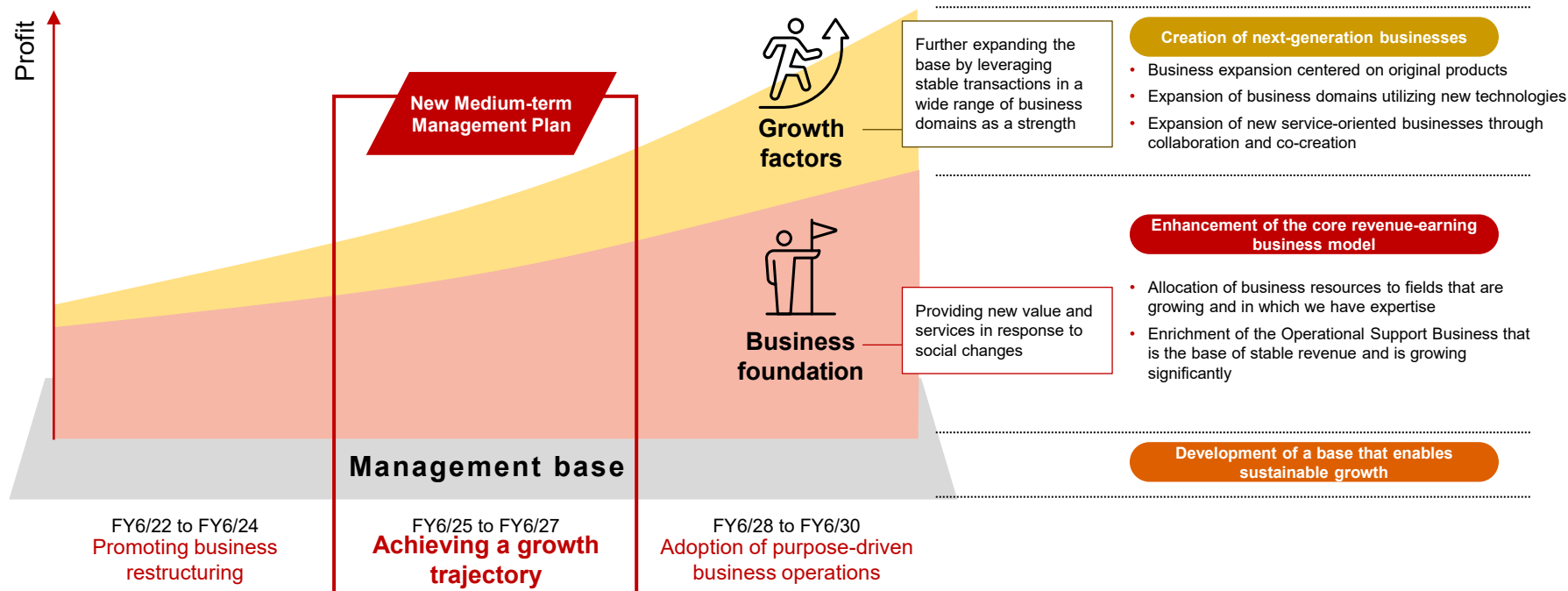
**50** %

**Aiming to Break 50, 50, and 50!**



# Medium-to long-term growth model

We will further strengthen the “2-axis business promotion,” which has supported growth up to the present time, and promote further expansion of our business foundation and the provision of new value and services.





# Management targets of the Medium-term Management Plan

## Financial targets

### Numerical targets (KPI)

	FY6/24		FY6/25	FY6/26	FY6/27	
Net sales	19.8 billion yen	→	24 billion yen	24.2 billion yen (Considering revision)	26.7 billion yen (Considering revision)	CAGR 10.3%
Operating profit	2.42 billion yen	→	2.9 billion yen	2.87 billion yen (Considering revision)	3.2 billion yen (Considering revision)	CAGR 9.7%
Operating profit margin	12.2%	→	11.8%	11.9%	12.0%	
ROE	26.0%	→	Maintain 25% or higher			
Dividend payout ratio	41.1%	→	50% or higher			

## Non-financial targets (FY6/27)

Ratio of women in managerial positions

**20% or higher**

Number of newly acquired advanced IT qualifications

**Double**

Attendance ratio of purpose-related training

**100%**

Increase in “AAA” human resources

\*Achieve through the utilization of a target management system and talent management tools

# Strategy 1: Business foundation

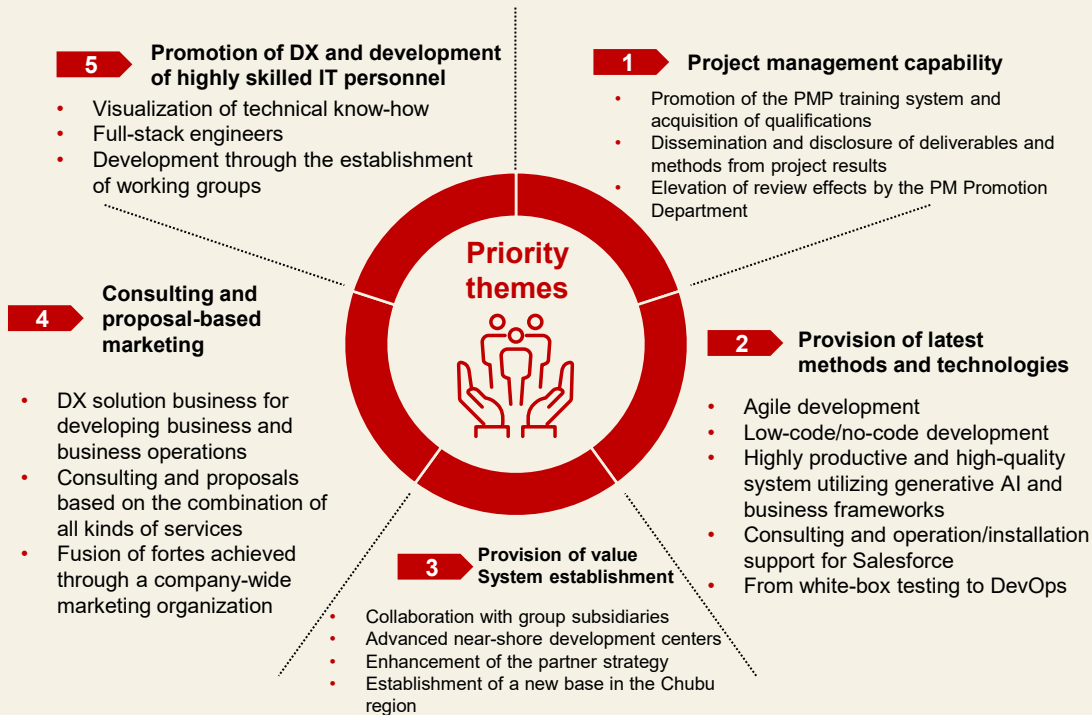
Further elevate the capability to co-create value and market competitiveness to reinforce the core revenue-earning business model

## Acknowledged challenges from the previous Medium-term Management Plan

- I** Shift to a service proposal-based business model
- II** Strengthening frontline capabilities through investments in human resources
- III** Capability to solve social issues through the promotion of digital reform



## Keywords from measures addressing priority themes





## Strategy 2: Growth factors

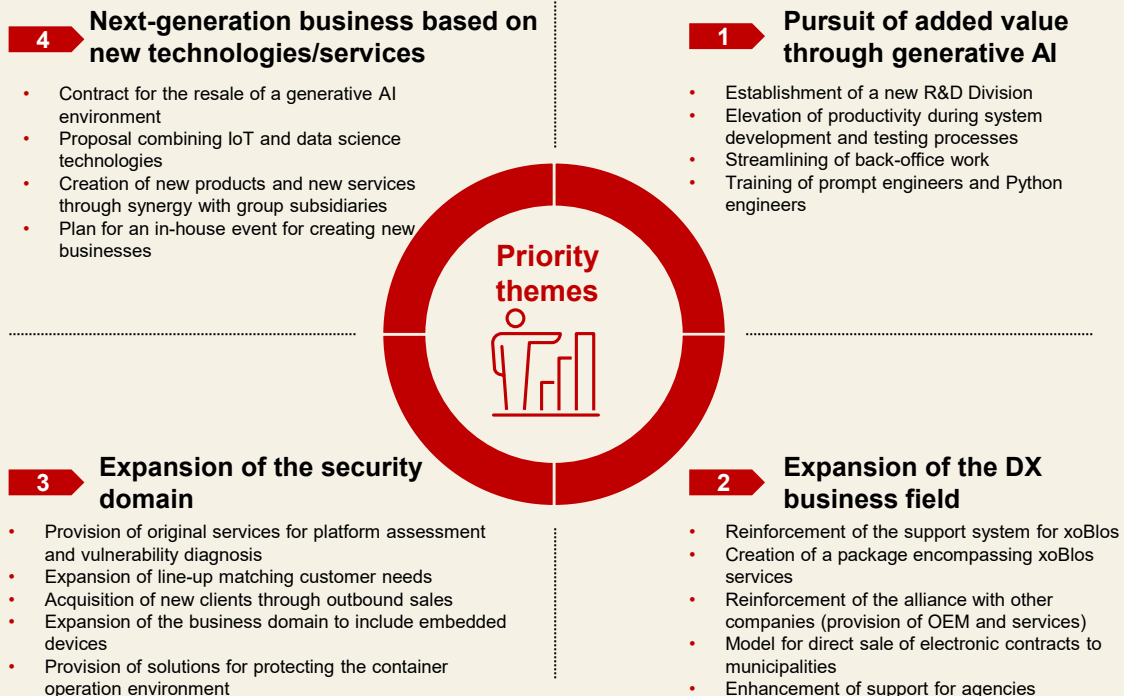
**Swiftly grasp the constantly evolving digitalized society to grow the Merchandise Business early and create next-generation business**

**Acknowledged challenges from the previous Medium-term Management Plan**

**IV** Improvement of responsiveness to changes in trends and new technologies

**V** Acceleration of growth of the Merchandise Business by enhancing our product appeal which captures the needs of the market

### Keywords from measures addressing priority themes





## Strategy 3: Management base

Respond to all kinds of changes in the environment to establish a management base that allows for sustainable growth

### Acknowledged challenges

- VI Further reinforcement of the management base that will allow for sustainable growth
- VII Promotion of ESG initiatives
- VIII Clarification of fields for investment for growth and actual investments



Set up company-wide committees to launch initiatives focusing on priorities.



# M&A Strategy

Proactively engage in M&A to achieve “Challenge 500.”

(Net sales of 50 billion yen and operating income of 5 billion yen by FY6/30)

## Role of M&A

Further reinforce the fusion of “**Business foundation**,” “**Growth factors**,” and “**Strengthening our management base**.”

### Business foundation

- Upgrade of existing businesses
- Cross-selling and upselling utilizing the sales channels of existing businesses

### Growth factors

- Development of new sales channels
- Enhancement of marketing know-how, product planning and selling capability
- Acquisition of cutting-edge technologies and know-how for specialized business operations

### Strengthening our management base

- Hiring excellent engineers
- Elevation of employee awareness

Achieve a **Win-Win** relationship for both the M&A target company and DIT stakeholders.

## Achievements and vision



		Company (business unit)									
		BS	eB	SB	ES	NN	QE	EM	xoB	ITS	DX
Business domains	Business Solutions Unit	Business system development	●	●		●		●			
		Operational support		●							
	Embedded Solutions Unit	Product development			●	●					
		Product verification					●				
	Product Solutions Unit	Original product							●	●	●
		System sales						●			

System Products Co., Ltd  
システム・プロダクト株式会社

Field to be further reinforced

SIMPLISM.INC

Field to be further reinforced

DIT AMERICA, LLC.  
Digital Information Technologies Corporation

DIT マーケティングサービス株式会社  
DIT Marketing Services Co., Ltd.

**Jungle**

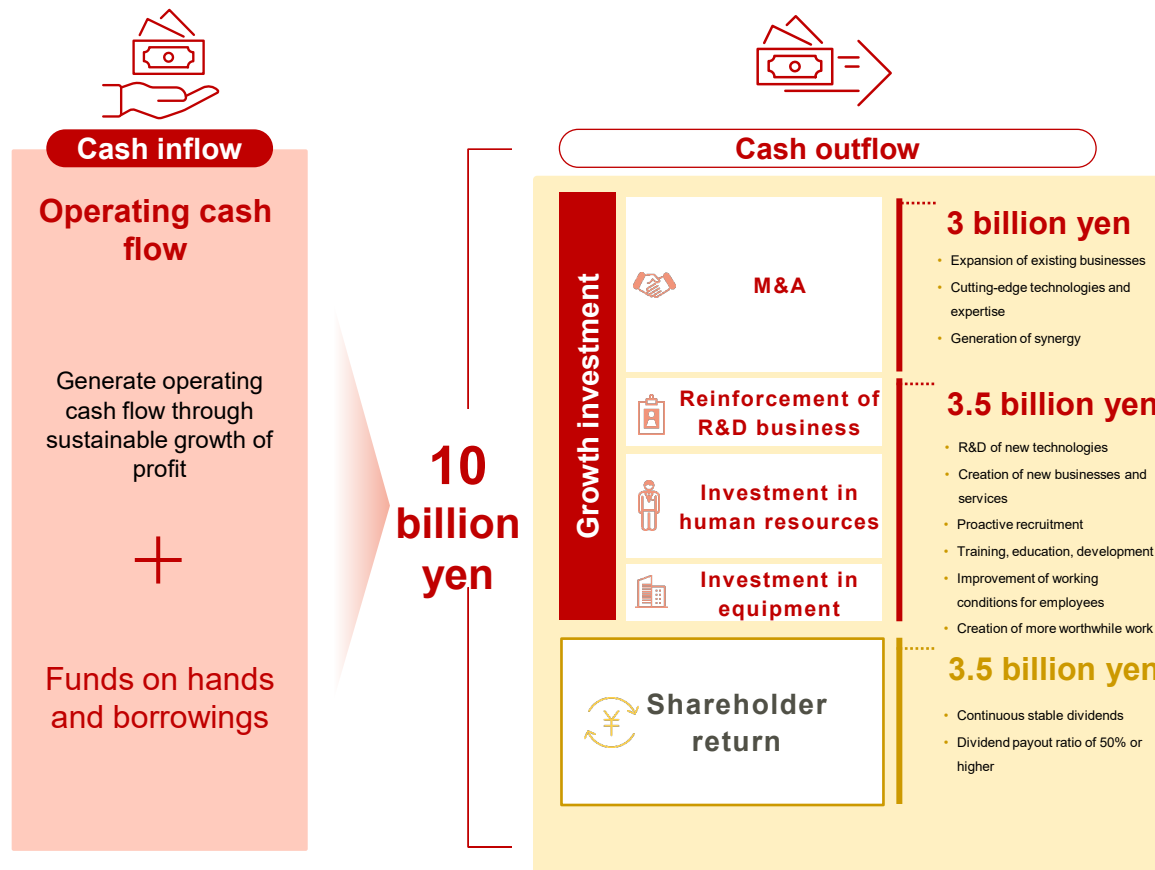
Field to be further reinforced

DIT マーケティングサービス株式会社  
DIT Marketing Services Co., Ltd.



# Cash allocation

- Make proactive investments for growth from the medium/long-term perspective to work toward continuous elevation of value.
- As for shareholder return, we will raise the target dividend payout ratio to 50% or higher, stably provide dividends and comprehensively consider and discuss increase of dividends.
- Take into account the market environment, etc. to make judgment concerning acquisition of treasury stocks.





**1 — Q3 FY6/25 Financial Report**

**2 — FY6/25 Business Forecasts**

**3 — Vision for 2030 and Medium-term Management Plan**  
(Partially extracted from the financial results materials disclosed on August 9, 2024)

**4 — Appendix**

# Corporate Data



Trade name: Digital Information Technologies Corporation

Establishment: January 4, 2002

Contents of business: Development of business systems, development and verification of embedded systems, system operation services, sales of in-house developed software, and system sales business

Location of head office: 5F, FORECAST Sakurabashi, 4-5-4 Hacchobori, Chuo-ku, Tokyo

Capital stock: 453,156 thousand yen (As of June 30, 2024)

Fiscal year end: June 30

Number of employees: 1,499 (non-consolidated: 1,204) (As of June 30, 2024)

Satoshi Ichikawa, Representative Director and President

Directors: 4 other internal directors and 4 outside directors  
1 full-time auditor and 2 outside auditors  
(As of September 30, 2024)

Group companies: DIT Marketing Service Co., Ltd., DIT America, LLC.,  
simprism inc., System Products Co.,Ltd., Jungle, Inc.



March 2004: Joined the Company  
July 2007: Executive Officer, General Manager, Corporate Planning Division  
July 2010: Executive Officer, General Manager of Business Division  
September 2012: Director and Executive Director, General Manager of Corporate Planning Department and Product Planning and Development Department  
July 2015: Managing Director, General Manager of Business Division  
July 2016: Representative Director and Senior Managing Executive Officer  
July 2018: Representative Director and President



**JPX-NIKKEI Mid Small**

Included in the JPX-Nikkei Mid  
and Small Cap Index\* for FY2024

\*This index is applicable from August 30, 2024, to August 28, 2025.



# Domestic and Overseas Development Bases and the Number of Employees

## Hakodate Branch, DX Business Laboratory (2 employees)

379-32, Kikyo-cho, Hakodate-shi, Hokkaido



## East Japan Center (11 employees)

4-6-1 Hayaoka, Miyagino-ku, Sendai-shi, Miyagi



## Osaka Office

**(204 employees)**

1-5-16 Edobori, Nishi-ku, Osaka-shi  
(Other: Osaka Development Center)



## Ehime Office (68 employees)

7-1-21, Mibancho, Matsuyama-shi,  
Ehime



## Kawasaki Office (243 employees)

1-2-4, Sunago, Kawasaki-ku,  
Kawasaki-shi, Kanagawa



## Head Office

**(676 employees)**

4-5-4, Hatchobori, Chuo-ku, Tokyo  
(Other: Hachobori Satellite Office)



## DIT Marketing Services (53 employees)

2-10-2, 9F, Nihon Seimei Otowa Building, Otowa, Bunkyo-ku, Tokyo  
(Other: Yokohama, Kimitsu, Makuhari, Takasaki, Shizuoka Office)



## simplism inc. (105 employees)

1-13-8, Yoyogi, Shibuya-ku, Tokyo  
(Other: Tachikawa Office)



## JUNGLE, Inc. (9 employees)

2-2-1 Kanda Nishiki-cho, Chiyoda-ku, Tokyo



©GENKOSHA Co./Harunori Noda

## System Products Co., Ltd. (88 employees)

4-4-9, Nihonbashi-Hongokuchō, Chuo-ku, Tokyo

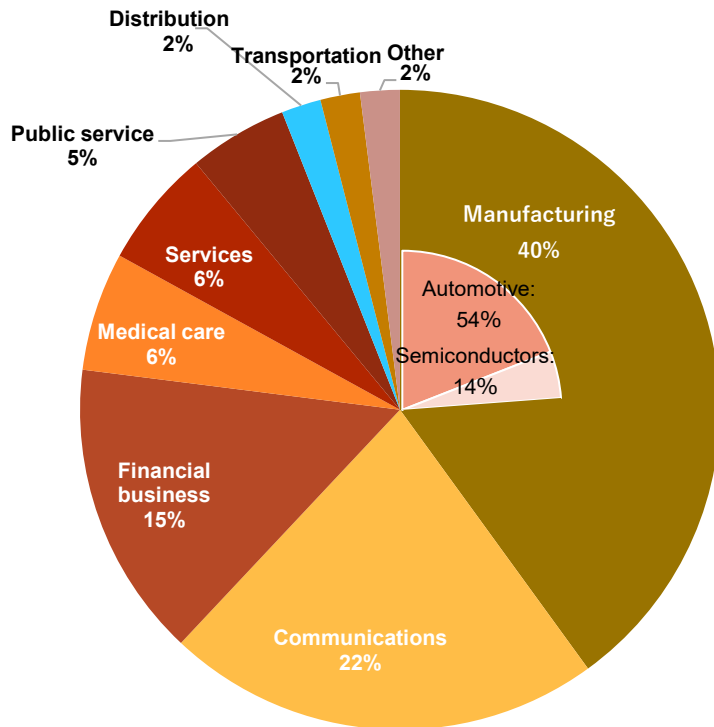


**DIT America  
(40 employees)**

# Customer Base



## Sales Composition by Industry



## ■ DIT Group has approx. 2,800 customer companies

- Major customers include listed companies and their affiliates in the Software Development Business and SMEs in the Systems Sales Business.

## ■ Sales Composition by Industry in the Software Development Business (left chart)

- Including information systems subsidiaries, sales for end users accounted for 80% of total sales.



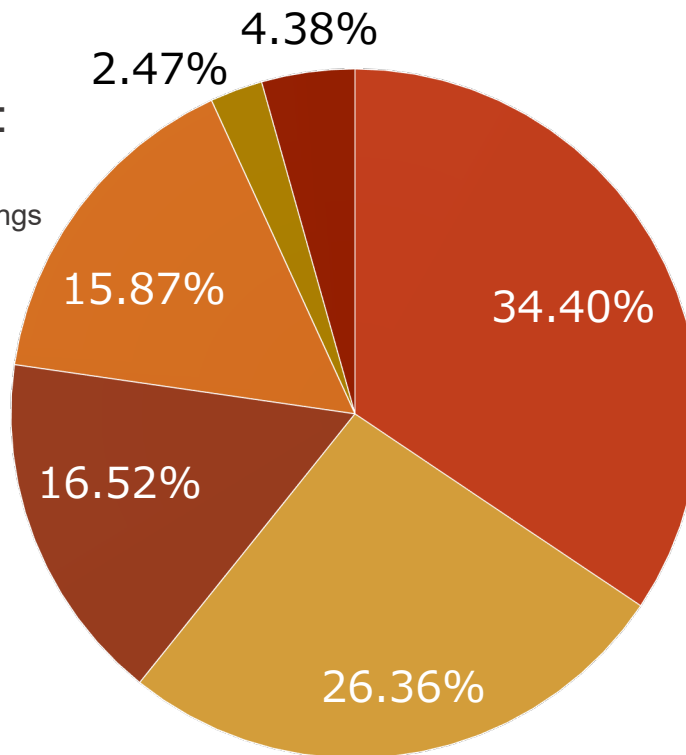
# Shareholder Composition

End of Dec. 2024

Number of shareholders:

4,176 persons

\*The graph is based on number of holdings



- Individuals and others
- Other corporations
- Financial Institutions
- Foreign Investor
- Securities companies
- Treasury stock



# Initiatives toward sustainability

- Contribute to sustainable society by promoting the DX of society in core businesses and solving social issues by introducing original products.
- Set up a Sustainable Committee and engage in activities to achieve the purpose of “enriching people’s lives.”

## 関連するSDGsのゴール



### Addressing social issues through original products

- Solve social issues by introducing security products (WebARGUS), products related to the work style reform (xoBlos) and products for paperless business operation (DD-CONNECT).

WebARGUS xoBlos DD-CONNECT

### Environmental conservation

- Promote in-house shift to paperless administration, and visualize the amount of used electricity and paper.
- Disclose TCFD initiatives.
- Consider collaboration with municipalities in the blue carbon business.



### D&I

- Improve the ratio of women in managerial positions.
- Recruit and promote capable persons regardless of gender, nationality, etc.

### Elevation of well-being

- Develop a comfortable working environment compatible with diverse workstyles, and create worthwhile work.
- Enrich employee benefits and encourage health-oriented management.
- Promote initiatives for hearing the voices of employees.
- Invest for elevating human value.
- Improve working conditions of employees.

### Regional revitalization

- Revitalize regions by creating employment in the countryside.
- Engage in activities contributing to the region such as volunteering and participation in local events (in the district where the headquarters is located).



### Corporate governance

- Revise the system for the compensation for executives.
- Make information disclosure transparent and enriched.
- Reinforce the governance of group companies.

### Risk management

- Elevate quality by continuously revising BCP.
- Reinforce measures against cyber risks.



**Contact information:**

**Manabu Enomoto**  
**IR Division, Corporate Planning Division**  
**TEL: 03-6311-6532 FAX: 03-6311-6521**  
**E-mail: [ir\\_info@ditgroup.jp](mailto:ir_info@ditgroup.jp)**

- The content of these materials is based on generally accepted economic and social conditions and certain assumptions that we deem reasonable. However, the content of these materials may change without notice due to changes in the business environment or other factors.
- The information provided in this presentation contains forward-looking statements. These forward-looking statements are based on current expectations, estimates and assumptions that involve risks. These statements are subject to uncertainties that could cause actual results to differ materially from those described in these statements.
- Such risks include, but are not limited to, general domestic and international economic conditions, such as general industry and market conditions, interest rate and currency exchange rate fluctuations.
- We shall not be obligated to update or revise any forward-looking statements contained in this report, even if there is any new information or future events.