



Digital Information Technologies Corporation

# **Financial Results for the Second Quarter of the Fiscal Year Ending June 2026**



**1** ——— **Q2 FY6/26 Financial Report**

**2** ——— **FY6/26 Business Forecasts**

**3** ——— **Vision for 2030 and Medium-Term Management Plan**  
(Excerpt from materials disclosed on August 8, 2025)

**4** ——— **Appendix**



# Q2 FY6/26 Overview of Financial Results

- Net sales increased by 8.0% YoY, while operating profit decreased by 1.9% YoY, resulting in higher sales but lower profit. In light of the uncertain business environment—particularly in the automotive industry—and strategic investments, we had planned from the beginning of the fiscal year for higher sales and lower profit. However, net sales growth exceeded our initial forecast (up 5.9%), and the decline in operating profit was significantly smaller than originally projected (down 12.5%).
- In the Product Solutions Unit, sales declined as planned following the termination of sales of the New Year greeting card software by our subsidiary Jungle Inc. Meanwhile, although external headwinds were anticipated in the Embedded Solutions Unit, recovery efforts through proactive sales activities enabled the segment to maintain sales growth. Other businesses generally performed solidly.
- Although progress against the full-year forecast has been favorable, we have decided to leave the full-year plan unchanged, given the continued uncertainty in the business environment.

## Key Performance

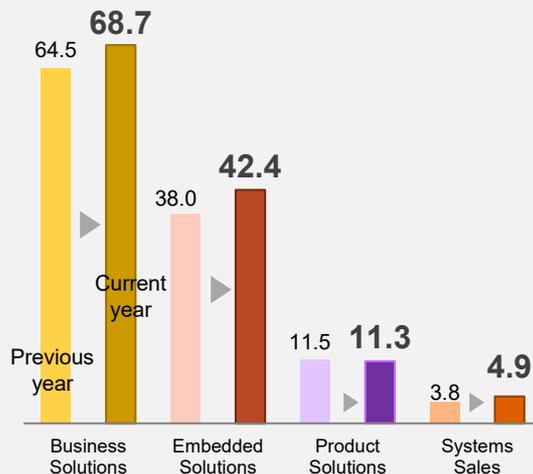
**Net sales: 12,753 million yen**  
(+8.0% YoY)

**Operating profit:**  
**1,570 million yen**  
(-1.9% YoY)

**Operating profit margin:**  
**12.3%**  
(-1.3ppt. YoY)

## Sales by Business

(100 million yen)



## Progress vs. Full-Year Forecast

Full-year forecast:  
26.0 billion yen



**Net sales**

Full-year forecast:  
3.05 billion yen



**Operating profit**



# Q2 FY6/26 Summary of Financial Results

- Despite an uncertain business environment—including the strategic withdrawal of the mainstay New Year greeting card software in the Product Solutions Unit and a decline in the proportion of high-value projects in the Embedded Solutions Unit due to U.S. trade policies—recovery initiatives and proactive demand capture in other businesses drove net sales to 102% of the initial plan and operating profit to 112.1% of the plan, exceeding expectations.

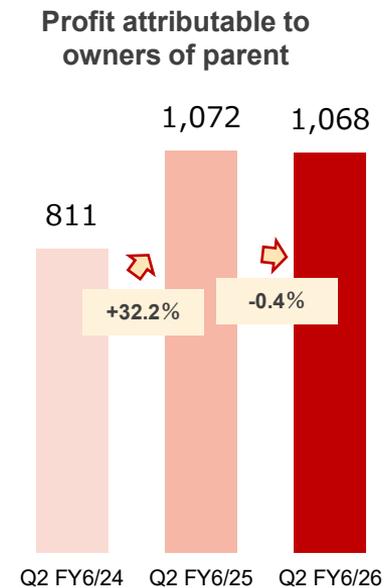
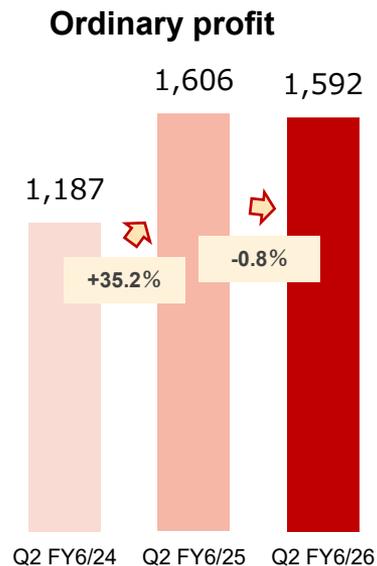
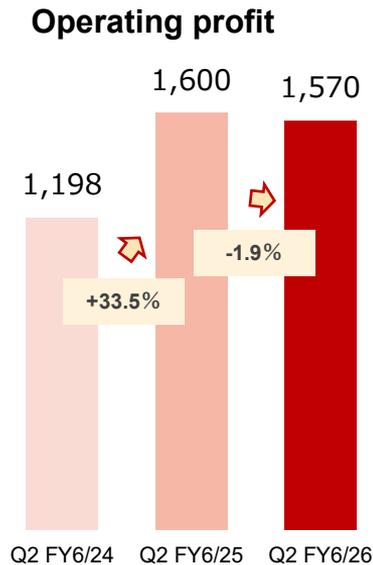
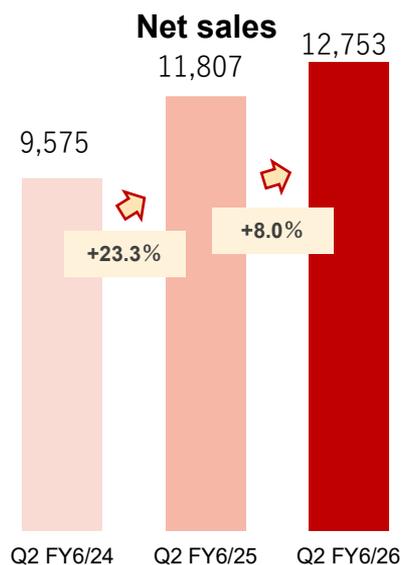
(Millions of yen)	FY6/25 Q2 Result	Composition %	FY6/26 Q2 Result	Composition %	YoY %	FY6/26 Q2 Forecast	Vs. Forecast %
<b>Net sales</b>	<b>11,807</b>	100.0%	<b>12,753</b>	100.0%	+8.0%	<b>12,500</b>	102.0%
<b>Gross profit</b>	<b>3,029</b>	25.7%	<b>3,134</b>	24.6%	+3.5%	-	-
<b>SG&amp;A</b>	<b>1,429</b>	12.1%	<b>1,564</b>	12.3%	+9.5%	-	-
<b>Operating profit</b>	<b>1,600</b>	13.6%	<b>1,570</b>	12.3%	-1.9%	<b>1,400</b>	112.1%
<b>Ordinary profit</b>	<b>1,606</b>	13.6%	<b>1,592</b>	12.5%	-0.8%	<b>1,400</b>	113.7%
<b>Profit attributable to owners of parent</b>	<b>1,072</b>	9.1%	<b>1,068</b>	8.4%	-0.4%	<b>1,000</b>	106.8%



# Q2 FY6/26 Financial Highlights

■ Net sales reached a record high. Although profit declined YoY, it remained at a high level.

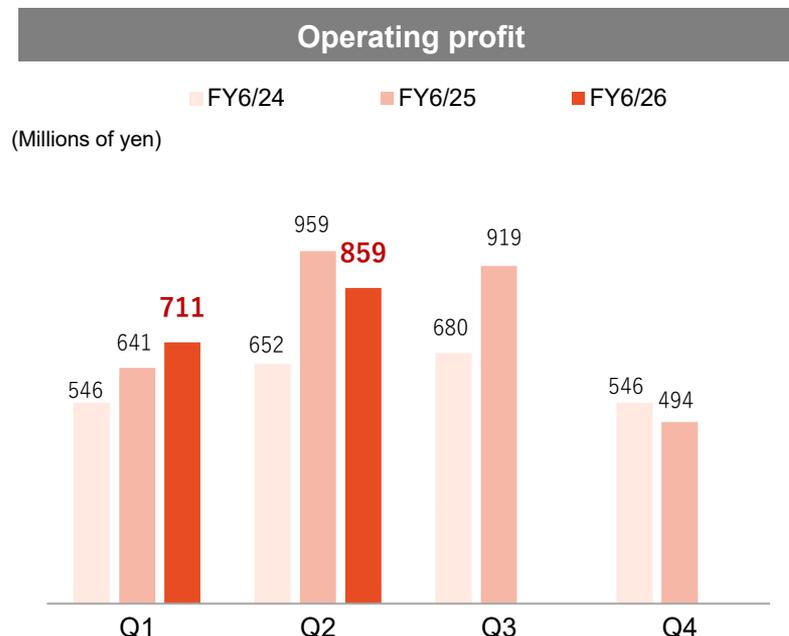
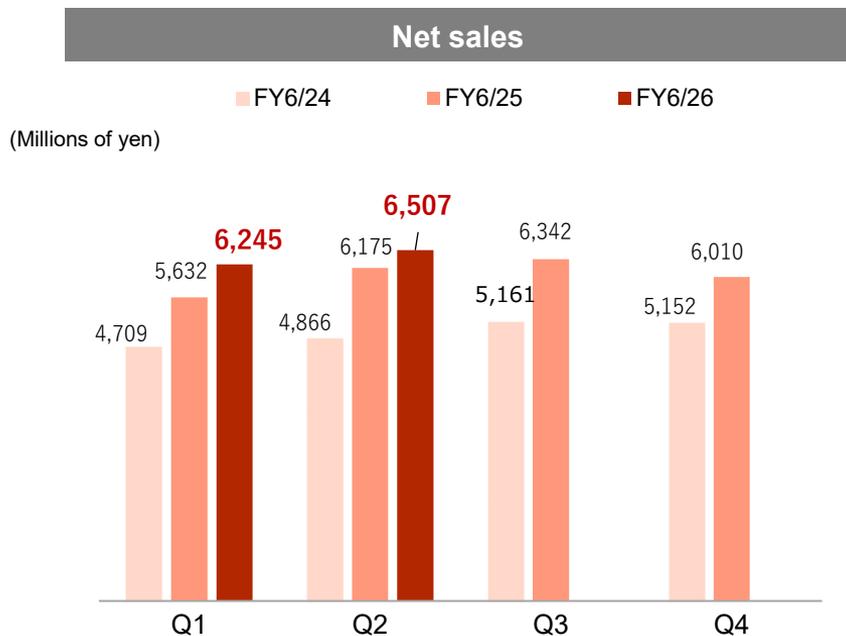
(Millions of yen)





# Changes in Quarterly Net Sales & Operating Profit

- Quarterly net sales reached record highs for both the first and second quarters.
- Operating profit was impacted by negative factors anticipated at the beginning of the fiscal year as well as upfront strategic investments; however, it remained at a high level.



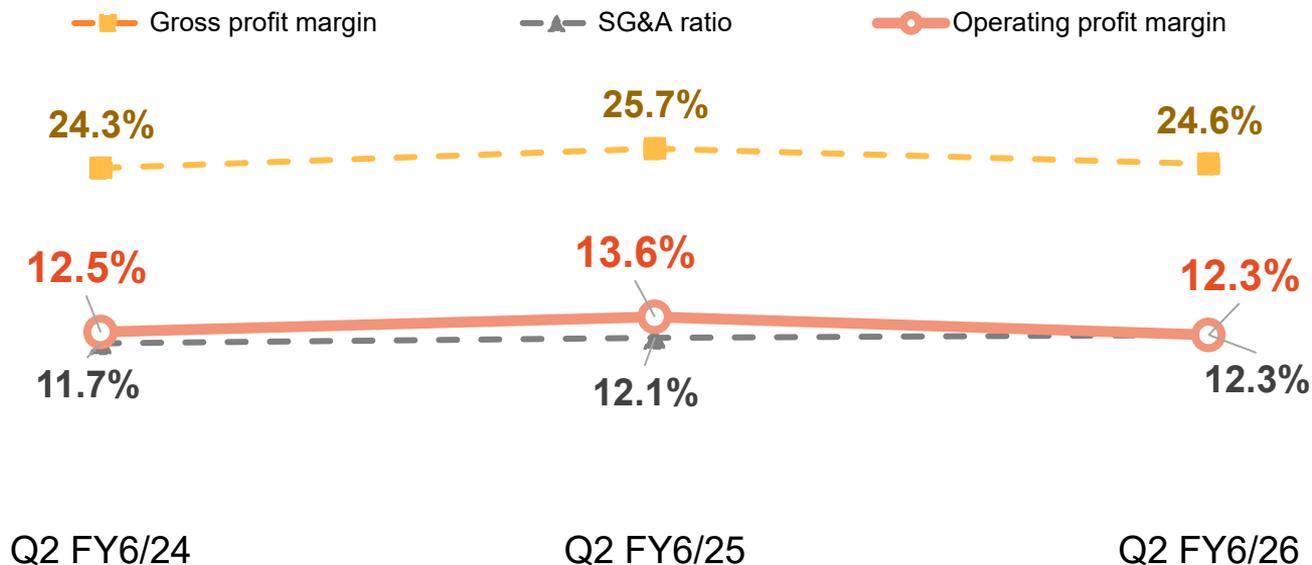
Note: Operating profit typically declines in Q4 due to seasonal factors such as the onboarding of new employees and year-end bonuses.



## Changes in Gross Margin/SG&A Expenses/Operating Profit Margin

- Although the gross profit margin trended downward due to the absence of high-value public-sector projects and a decline in the proportion of high-value projects affected by U.S. trade policies in the Business Solutions Unit, we appropriately controlled other SG&A expenses while continuing strategic investments. As a result, the SG&A-to-sales ratio remained at roughly the same level as the previous year, and profit margins stayed at a high level.

Ratio of Each Profit Item and SG&A to Net Sales



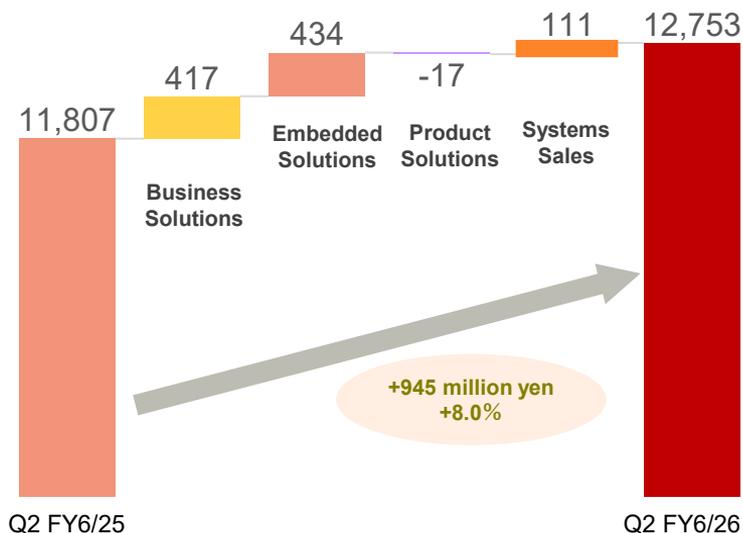


# Factors behind Changes in Net Sales and Operating Profit (YoY)

- In addition to the core Business Solutions and Embedded Solutions businesses, the Systems Sales Business drove overall sales growth.
- Operating profit declined despite efforts to restrain SG&A expenses, as we prioritized strategic investments. (Excluding strategic investment expenses, operating profit increased YoY.)

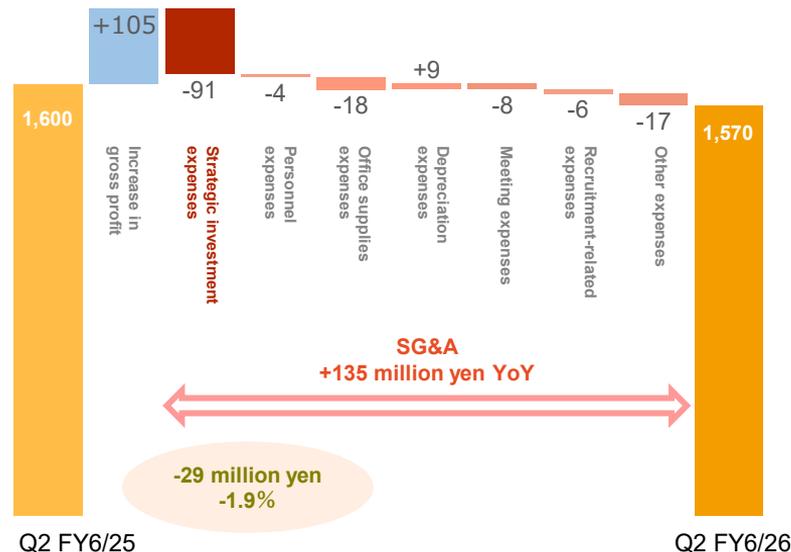
## Net sales

(Millions of yen)



## Operating profit

(Millions of yen)





# Performance by Business Segment

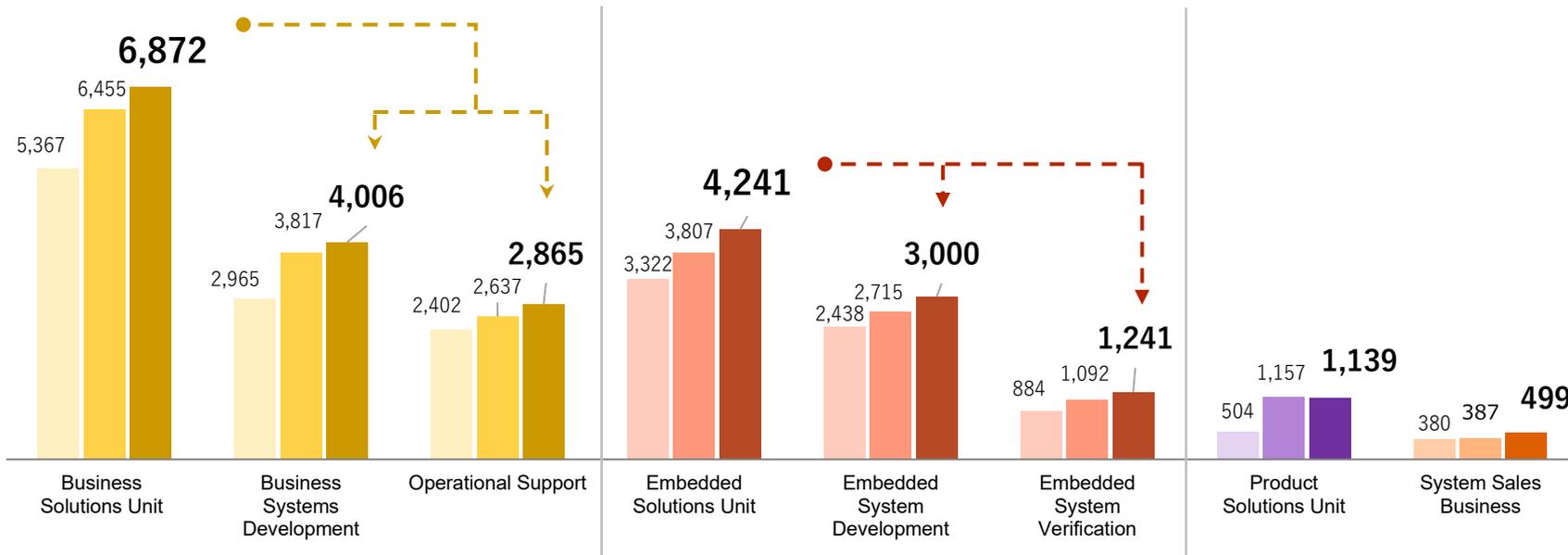


# Sales by Business Segment

- In the Embedded Solutions Unit, although IT investment by a major customer declined, increased orders from other automotive-related customers and security projects related to Europe's Cyber Resilience Act (CRA) more than offset the impact, resulting in higher sales and profit exceeding the plan.
- The Product Solutions Unit, which discontinued sales of its New Year greeting card software, recorded a slight decrease in sales YoY.

## Quarterly Sales by Business

(From left to right: Q2 FY6/24, Q2 FY6/25, Q2 FY6/26)





# Business Segments and Composition of Sales

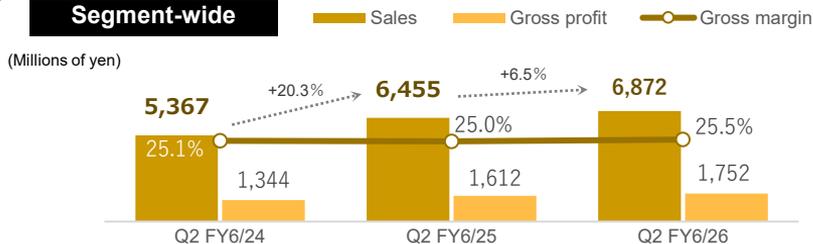
- There were no significant changes in the sales composition of the Business Solutions and Embedded Solutions units.
- In the Product Solutions Unit, sales of the discontinued New Year greeting card software had historically peaked toward the year-end due to seasonality. As a result, the absence of this product had a more pronounced impact in the first half, leading to a temporary decline in composition; however, performance progressed in line with expectations.

Sales composition by business segment	Classification	Q2 FY6/24	Q2 FY6/25	Q2 FY6/26
<b>Software Development Business</b>		<b>96.0%</b>	<b>96.7%</b>	<b>96.1%</b>
<b>Business Solutions Unit</b>	Business Bases	<b>56.1%</b>	<b>54.7%</b>	<b>53.9%</b>
Business System Development		55.2%	59.1%	58.3%
Operational Support		44.8%	40.9%	41.7%
<b>Embedded Solutions Unit</b>	Business Bases	<b>34.7%</b>	<b>32.2%</b>	<b>33.3%</b>
Embedded System Development		73.4%	71.3%	70.7%
Embedded System Verification		26.6%	28.7%	29.3%
<b>Product Solutions Unit</b>	Growth Field	<b>5.3%</b>	<b>9.8%</b>	<b>8.9%</b>
<b>Systems Sales Business</b>	Business Bases	<b>4.0%</b>	<b>3.3%</b>	<b>3.9%</b>



# Sales by Segment : Business Solutions Unit

## Segment-wide



**Net sales : 6,872 million yen**  
**YoY change : +6.5%**

## Business System Development



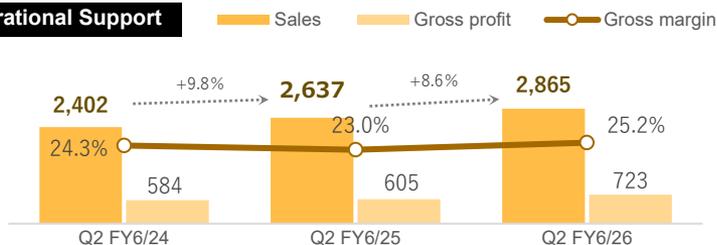
### <Segment-wide performance>

We steadily captured the strong demand and expanded higher value-added services in operational support business. As a result, the entire business and each segment achieved higher sales and profit.

### ■ Business System Development

Although the temporary surge in public-sector projects seen in the previous fiscal year subsided, recovery in telecommunications, pharmaceutical, and ERP-related projects more than offset the decline. As a result, the segment achieved modest but steady growth in both sales and profit YoY. In addition, the utilization of generative AI in project development has steadily accumulated results, and related expertise has been compiled into formal guidelines.

## Operational Support



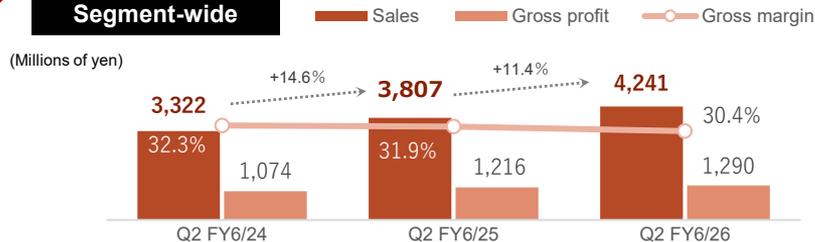
### ■ Operational Support

Through expanding share at major customers and enhancing higher value-added services such as data analytics, the business returned to a growth trajectory and achieved higher sales and profit. Profit growth outpaced net sales growth, marking a further step-up in the business model.



# Sales by Segment : Embedded Solutions Unit

## Segment-wide



**Net sales : 4,241 million yen**  
**YoY change : +11.4%**

## <Segment-wide performance>

Although automotive-related business was inevitably affected by U.S. trade policies, diversified project acquisition across multiple industries and contributions from embedded system verification enabled the segment to achieve higher sales and profit exceeding the plan.

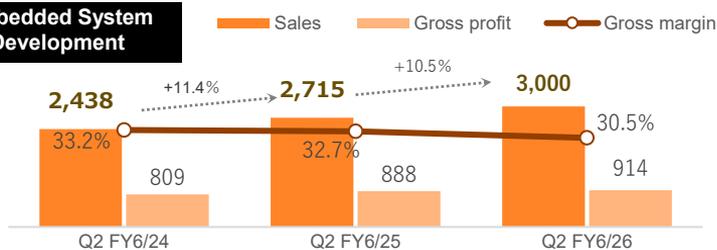
## ■ Embedded System Development

The gross profit margin declined due to reduced IT investment by major high-value automotive and semiconductor customers. However, project acquisition in other customers and fields enabled the segment to maintain double-digit sales growth. In particular, security projects related to Europe's Cyber Resilience Act (CRA) expanded steadily.

## ■ Embedded System Verification

In Japan, the segment was affected by the earlier-than-expected completion of an automotive IVI project. However, expansion of automotive verification projects in the United States resulted in double-digit growth in both net sales and gross profit. Preparations are underway to launch AI-powered test process automation services.

## Embedded System Development



## Embedded System Verification

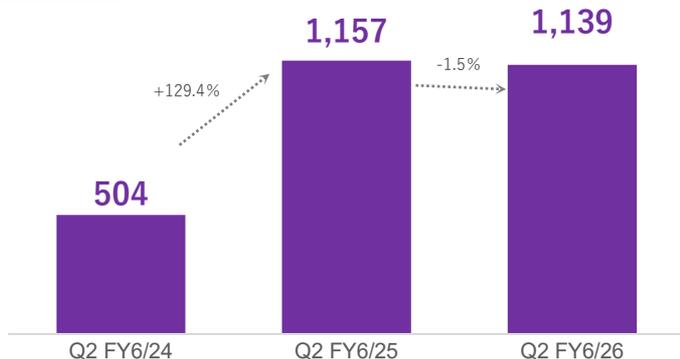




# Sales by Segment : Product Solutions Unit

## Net sales

(Millions of yen)



**Net sales : 1,139 million yen**

**YoY change : -1.5%**

### <Segment-wide performance>

The number of license sales and peripheral development projects related to electronic contract services increased steadily. However, sales and profits decreased due to the effect of termination of New Year greeting card software sales.

#### ■ WebARGUS (Cybersecurity Product)

The number of licenses continued to accumulate steadily. Vulnerability assessment services expanded smoothly as market recognition increased. Developed "RezOT," a security solution for embedded devices.

#### ■ xoBlos (Operational Efficiency Product)

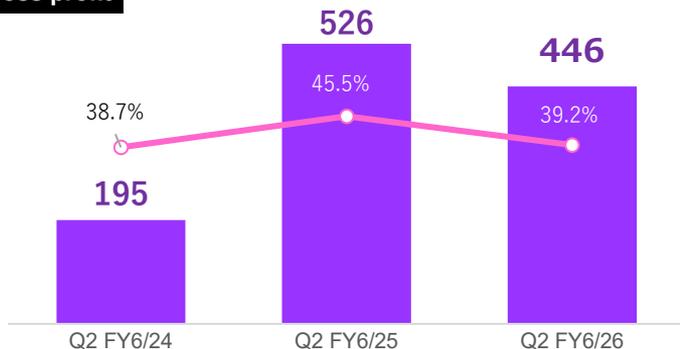
Lead customers acquired through exhibitions and other channels are being steadily converted. Preparing a new product specialized in extracting Excel-based forms by leveraging certain xoBlos functions.

#### ■ Other Products

The electronic contract service "DD-CONNECT" expanded primarily in the housing and construction sector, including system integration (SI) development. Jungle Inc. achieved significant growth in corporate products; however, overall sales and profit declined due to the discontinuation of New Year greeting card software.

## Gross profit

■ Gross profit    ● Gross margin

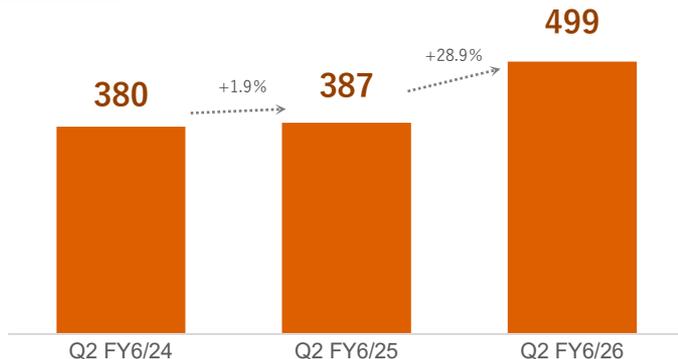




# Sales by Segment : Systems Sales Business

## Net sales

(Millions of yen)



**Net sales : 499 million yen**  
**YoY change : +28.9%**

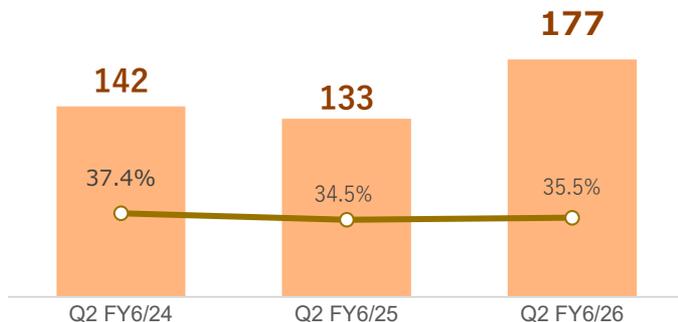
## < Segment-wide performance >

Sales and profits increased significantly, supported by the contribution of the Hokuriku sales office business inherited in the second half of the previous fiscal year—now fully reflected from the first half of this fiscal year—as well as the capture of PC replacement demand driven by Windows 11 migration.

- Performance from the newly inherited Hokuriku base contributed to results.
- Steady capture of PC demand following the end of support for the legacy Windows OS last October also contributed to the performance.

## Gross profit

— Gross profit — Gross margin





# Balance Sheet

- No significant changes from the end of the previous fiscal year. The equity ratio remained high at 72.3%.

	End-Jun. 2025	End-Dec. 2025	Change
Cash and deposits	5,354	5,619	265
Accounts receivable and contract assets	3,736	3,941	205
Work in progress	196	153	-42
Others	187	354	166
<b>Total current assets</b>	<b>9,474</b>	<b>10,069</b>	<b>594</b>
Property, plant and equipment	188	191	3
Intangible assets	691	603	-88
Investments and other assets	916	1,034	117
<b>Total non-current assets</b>	<b>1,797</b>	<b>1,828</b>	<b>31</b>
<b>Total assets</b>	<b>11,271</b>	<b>11,897</b>	<b>626</b>

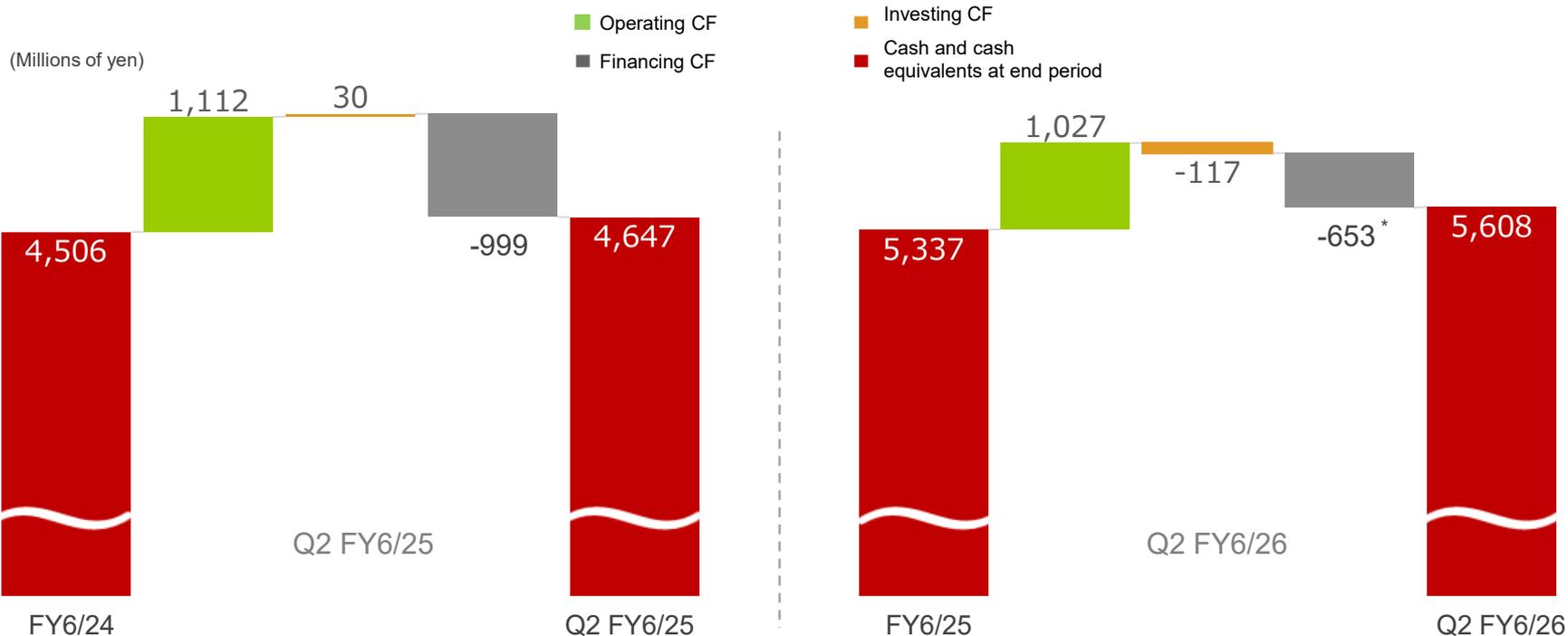
(Millions of yen)  
\*Rounded down to the nearest million yen

	End-Jun. 2025	End-Dec. 2025	Change
Accounts payable-trade	857	848	-8
Income taxes payable	527	579	51
Others	1,407	1,472	65
<b>Total current liabilities</b>	<b>2,791</b>	<b>2,900</b>	<b>109</b>
Provision for share awards	208	200	-7
Others	89	78	-11
<b>Total non-current liabilities</b>	<b>297</b>	<b>278</b>	<b>-18</b>
<b>Total liabilities</b>	<b>3,088</b>	<b>3,179</b>	<b>90</b>
Capital stock	453	453	—
Capital surplus	460	601	140
Retained earnings	7,268	7,663	395
<b>Total net assets</b>	<b>8,182</b>	<b>8,718</b>	<b>536</b>
<b>Total liabilities and net assets</b>	<b>11,271</b>	<b>11,897</b>	<b>626</b>



# Cash Flows

■ Operating cash flow increased significantly in line with higher sales and profit, resulting in a strong cash position.



\*In FY6/25, cash and cash equivalents decreased by 23 million yen due to a change in the fiscal year-end of a consolidated subsidiary, while foreign currency translation adjustments increased by 37 million yen.



## Topic: Development of Security Solution “RezOT” for Embedded IoT Devices

- Developed “RezOT,” a cybersecurity solution for network-connected embedded IoT devices.
- Currently optimizing RezOT for target IoT devices while preparing early market launch and the establishment of a sales expansion framework.
- In the future, discussions are underway to collaborate with global-class industrial robot manufacturers and other partners, aiming to establish RezOT as a de facto standard in industrial cybersecurity.

### 1 Security Measures Becoming Essential in Embedded Development

- As countermeasures against security risks in embedded and IoT devices, the era of “Security by Design”—embedding security measures from the system design stage—has arrived.

### 2 Beyond Prevention: Detection and Recovery Are Critical

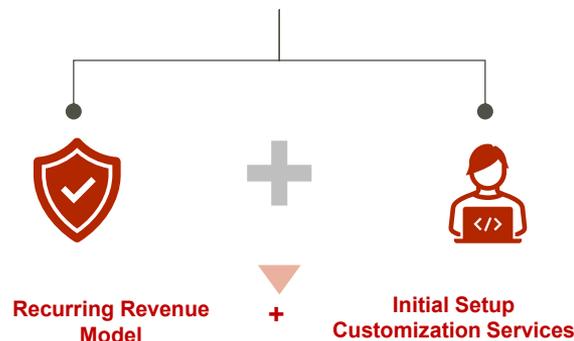
- Even when security measures are incorporated at the design stage, increasingly sophisticated cyberattacks make it difficult to prevent all threats. Therefore, detection and recovery capabilities are also essential.
- We have accumulated expertise in security products based on “WebARGUS,” which can instantly detect system tampering and enable rapid recovery.

### 3 Growing Demand for Security-Enabled Embedded Devices and Software

- Demand is expected to expand for security products that can provide end-to-end capabilities—from detection and response to recovery—and can be embedded from the early stages of development.

### The Future Envisioned with RezOT

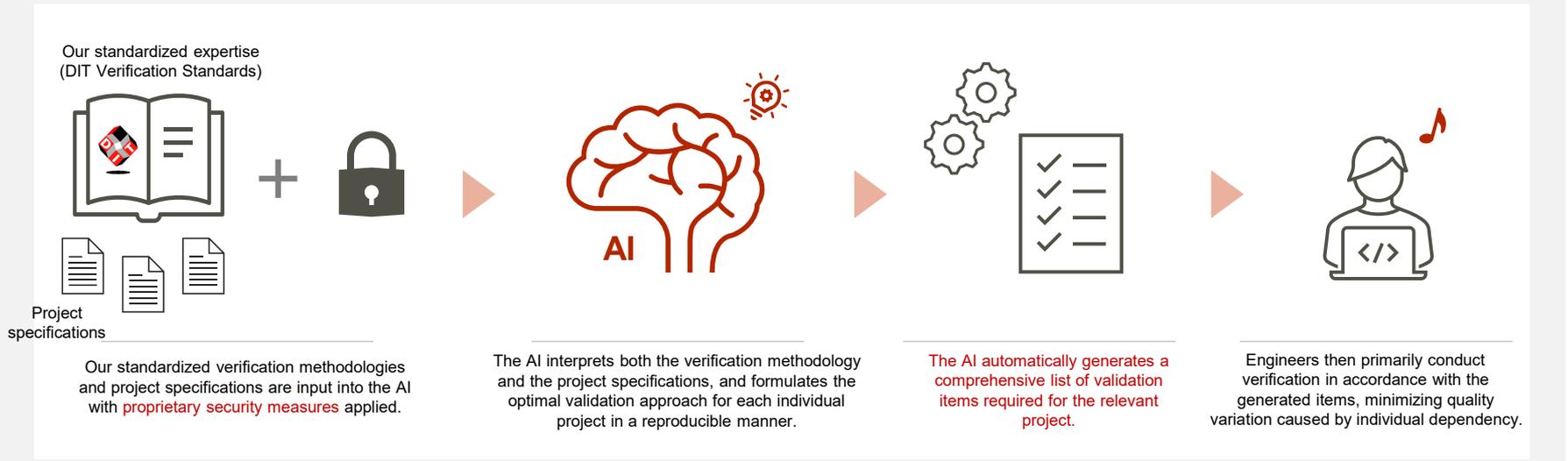
**RezOT**  
レ ジ オ ッ ト  
(Resilient Operational Technology)



## Topic: AI Utilization / Standardizing Quality Assurance Services with AI

- We are commercializing AI-driven QA (Quality Assurance) process, which has traditionally tended to rely heavily on individual expertise in IT development.
- By training AI on our standardized development know-how and project specifications, the AI designs the optimal test process for each project. Engineers then conduct quality verification based on the automatically generated validation items, enabling us to standardize what has traditionally been a highly individualized QA domain into a highly reproducible process. Inquiries for this service are already increasing.
- Looking ahead, we plan to build a highly secure QA platform capable of handling more confidential information, with the aim of expanding it horizontally as a QA infrastructure platform for manufacturers and other companies requiring high levels of confidentiality.

### Concept of the AI Validation Platform “Qualicia”





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# FY6/26 Full-year Business Forecasts

- Corporate IT investment appetite is expected to remain strong this fiscal year, with both sales and profits reaching record highs, marking the 16th consecutive year of increases in sales and profits.
- At the gross profit level, we expect a certain increase in profit driven by higher unit prices and contributions from proprietary solutions. However, due to salary increases and the execution of upfront investments for the launch of new security services, operating profit and below are projected to show only a slight increase compared with the previous fiscal year.
- Although progress toward the full-year forecast at the end of the first half has been favorable, we have decided to maintain the initial plan in light of the continued uncertainty in the business environment, particularly in the automotive industry.

(Millions of yen)	FY6/25 Result	Composition %	FY6/26 Forecast	Composition %	YoY %	H1 Results	H1 Progress Rate
<b>Net sales</b>	<b>24,159</b>	100.0%	<b>26,000</b>	100.0%	+7.6%	12,753	49.1%
<b>Operating profit</b>	<b>3,013</b>	12.5%	<b>3,050</b>	11.7%	+1.2%	1,570	51.5%
<b>Ordinary profit</b>	<b>3,027</b>	12.5%	<b>3,050</b>	11.7%	+0.7%	1,592	52.2%
<b>Profit attributable to owners of parent</b>	<b>2,178</b>	9.0%	<b>2,200</b>	8.5%	+1.0%	1,068	48.6%

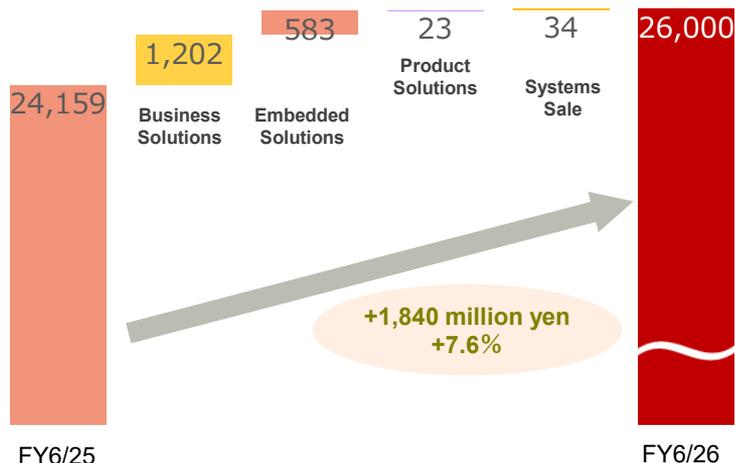


# Key KPIs (Net Sales / Operating Profit / Margin)

- Strong demand in the Business Solutions Unit is expected to drive overall sales growth.
- Profit margins are expected to decline due to the impact of various upfront investments and related factors.

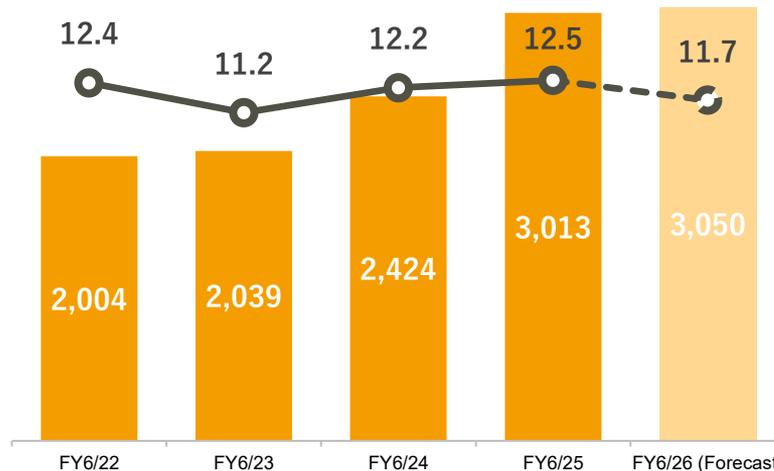
## Net sales

(Millions of yen)



## Operating profit/Operating profit margin

Operating profit (million yen)    Operating profit margin (%)





# Business Forecasts by Segment

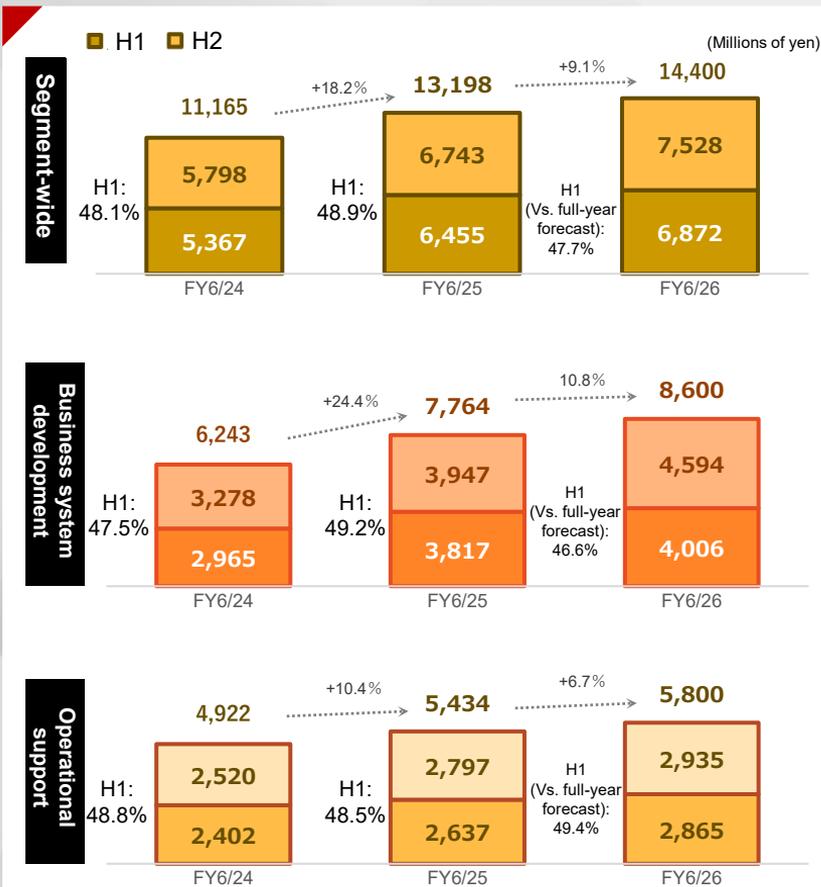
- All business segments are expected to outperform the previous fiscal year's results.
- For the Product Solutions Unit, while projects are steadily accumulating, both sales and profits are expected to show only slight increases, reflecting strengthened upfront investments and the decline in sales of New Year's card software.

(Millions of yen)

Segment	FY6/25 Net Sales (Result)	FY6/26 Net Sales (Forecast)	Pct. change %	Composition
<b>Software Development Business</b>	23,292	25,100	7.8%	96.5%
Business Solutions Unit	13,198	14,400	9.1%	55.4%
Embedded Solutions Unit	7,816	8,400	7.5%	32.3%
Product Solutions Unit	2,277	2,300	1.0%	8.8%
<b>Systems Sales Business</b>	866	900	3.9%	3.5%
<b>Total</b>	24,159	26,000	7.6%	100.0%



# Sales by Segment : Business Solutions Unit



**Net sales: 14,400 million yen**  
**YoY change: +9.1%**

### < Segment-wide performance >

IT investment is expected to continue growing steadily, and by responding appropriately to market changes and customer needs, the segment is expected to achieve record-high results.

### ■ Business System Development

Amid market changes driven by the advancement of AI, we will pursue a proposal-based business model that works alongside customers, while entering high-demand fields to improve profitability.

### ■ Operational Support

In addition to expanding share among existing customers, we aim to expand our business by building services and solutions that leverage our strengths.

\*The H2 figures for the current fiscal year forecast are calculated simply by subtracting H1 actual results from the full-year forecast.



# Priority Measures by Segment : Business Solutions Unit

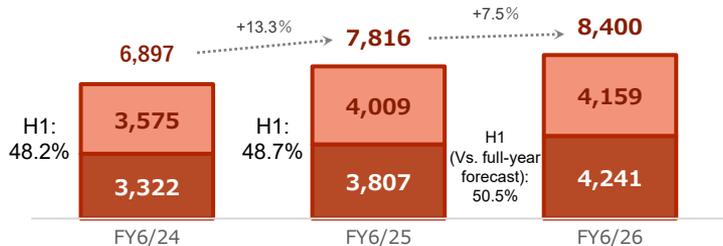
Priority measures	H1 Results	Initiatives in H2
Focus on rebuilding the business model (side-by-side consulting, AI consulting, low-code development, agile development, etc.) to deliver new value to customers.	Generative AI guidelines were formalized based on implementation results across multiple projects. Agile development was expanded to existing customers. AI initiatives have also been highly evaluated by customers, progressing from the proof-of-concept stage to full-scale operational deployment.	Strengthen the promotion of “co-creation”-based value delivery for both existing and new customers. Expand the provision of integrated offering services(*) that comprehensively cover all phases from upstream processes onward. * A service model that provides consulting, development, and operations in an integrated manner, starting from solving customer challenges.
Establish a team of professionals specializing in financial business operations, one of the Company’s strong fields.	In financial-sector projects, actual activities were limited as project launches were delayed due to changes in customer-side planning.	Rebuild the organizational structure through appropriate personnel allocation in anticipation of multiple financial projects commencing. Ensure smooth project execution.
In operational support, provide DX promotion support and solution services that help customers improve operational efficiency and enhance added value.	At major customers, DX-related support—including data analytics and cybersecurity—was highly evaluated, leading to expansion of high-value, high-unit-price services.	Continued efforts to expand high-value-added services.
Expand development and operational structures for a major telecommunications group, which are key customers.	In operational support, steadily expanded the organizational structure. In system development, leveraged increasing project opportunities and deepening customer relationships to participate more actively in upstream processes.	Continue expanding the structure in operational support while enhancing upstream, accompaniment-type services in system development to increase order opportunities.
Build cooperative structures with Group subsidiaries in both system development and operational support, and maximize synergies.	In operational support, collaboration with Simplism Co. progressed. In system development, partial collaboration with System Products Co., Ltd commenced.	Continue strengthening partnerships in operational support. Expand collaboration with System Products Co., Ltd. in the system development domain.
Improve estimation accuracy and strengthen project management capabilities.	Improvements progressed across QCD (Quality, Cost, Delivery), resulting in enhanced profitability across contract-based projects.	Further enhance estimation accuracy and project management capabilities. Accelerate the development of PM (Project Manager) talent.
Utilize regional bases as “Advanced Nearshore Development Centers” and expand orders from local companies.	The Matsuyama base, now in its 13th year, expanded its organizational structure. The Hakodate and Hokuto bases, in their second year, began operations as AI, Agile, and DX service hubs.	Continue strengthening functions as advanced nearshore development centers leveraging cutting-edge technologies, while promoting the utilization of local talent.



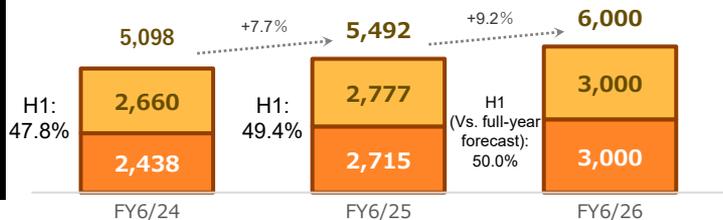
# Sales by Segment : Embedded Solutions Unit

(Millions of yen)

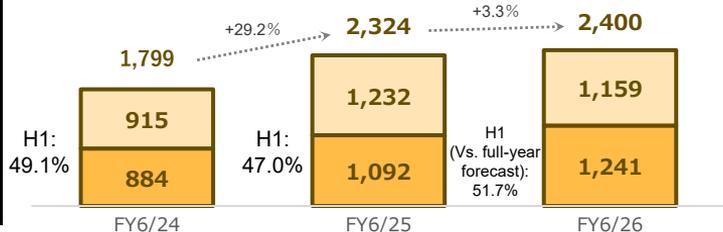
Segment-wide



Embedded system development



Embedded system verification



**Net sales : 8,400 million yen**  
**YoY change : +7.5%**

< Segment-wide performance >

Although the automotive and semiconductor fields, which have driven growth, are expected to reach a plateau, we maintain a conservative outlook. Nevertheless, through business sophistication and the provision of services that integrate both development and verification, further increases in sales and profits are anticipated.

■ Embedded System Development

While maintaining existing businesses, we aim for steady growth by participating in functional safety operations for automotive systems, expanding into IoT device security, and entering non-automotive fields.

■ Embedded System Verification

We will take verification business a step further, expanding into new areas such as Dev/Ops, with the goal of evolving into a business that provides consistent quality services from upstream to downstream, thereby pursuing business expansion.

\* DevOps (Development & Operations): a methodology for continuously carrying out both software development and operations, enabling rapid development and delivery.

\* The H2 figures in the current fiscal year forecast are calculated simply by subtracting H1 actual results from the full-year forecast.



# Priority Measures by Segment : Embedded Solutions Unit

Priority measures	H1 Results	Initiatives in H2
Pursue expansion and stabilization in the automotive, IoT, and semiconductor fields through integrated proposals that combine both development and verification.	Integration between embedded development and verification organizations progressed, with integrated “development + verification” orders becoming the mainstream. We promoted integrated development projects for mid-sized projects in the control equipment field for measurement and instrumentation.	Promote the integrated “development + verification” proposal as a core strength of the Company and pursue sustainable business expansion.
In the automotive domain, in addition to infotainment (IVI, CDC-related) and ECU, aim to participate in new areas such as SDV (Software-Defined Vehicles) and functional safety.	In addition to IVI, the meter domain expanded. In the ECU domain, projects related to two-wheeler ECUs and electric power steering progressed. Entered into a capital and business alliance with Micware Co., Ltd.	Continue expanding the automotive domain, which is our area of strength. Leverage the capital and business alliance with Micware to expand development and verification capabilities in the IVI domain.
Build track records by addressing domestic and overseas security regulations, such as CRA for Europe and JC-STAR for Japan.	Preventive security projects involving encryption and authentication in the embedded domain progressed, with net sales exceeding the previous fiscal year. Initiated R&D for a security update tool to support compliance with Europe’s Cyber Resilience Act (CRA).	Continue focusing on the security domain as a key strength. Build the foundation for expanding regulation-compliance projects and promote sales activities in anticipation of tool completion.
Expand business in the Chubu region, targeting automakers (OEMs) and major Tier 1 suppliers.	Amid changes in development and procurement environments surrounding OEMs and Tier 1 suppliers, new project expansion was limited, and the Chubu region structure remained largely unchanged.	Closely monitor customer trends, including development and procurement environments, and explore business opportunities in the Chubu region.
Establish a scheme to build quality in the upstream phase and verify quality in the downstream phase, and work to build track records in secured projects.	Applied the DIT standardized verification process to contracted projects.	Continue applying the standardized process to ongoing projects while updating the standard framework through feedback and accumulating implementation track records.
Promote standardization of verification operations and automation utilizing AI and RPA, while also expanding into new verification domains such as business systems and industrial equipment.	Conducted a proof-of-concept (PoC) for AI utilization in the testing process with a manufacturing customer. Verified effectiveness and received high evaluation from the client.	Expand the highly evaluated AI-based testing approach horizontally as a new service offering. Further expand into business application verification domains.
In North America, where automotive-related business is steadily expanding, broaden the scope from IVI to ADAS to drive further growth.	Despite the significant impact of U.S. policy changes, business scale expanded steadily, particularly in the IVI domain.	Although future visibility remains limited as Japanese OEM customers adjust their U.S. development strategies, we will strengthen the organizational structure during this period to prepare for future growth.



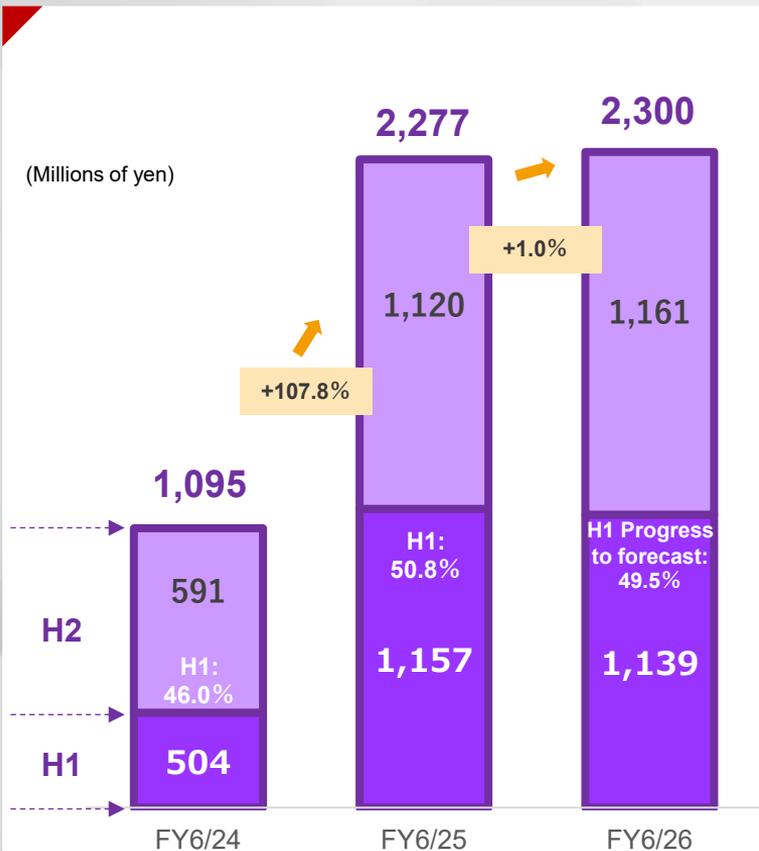
# Priority Measures by Segment : Embedded Solutions Unit

## Glossary

IVI (In-Vehicle Infotainment)	An integrated information and entertainment system that combines navigation, audio, smartphone connectivity, and internet access within the vehicle. Provides entertainment and information functions to improve convenience and comfort while driving.
CDC (Cockpit Domain Controller)	A central control unit that integrates and manages in-vehicle infotainment systems, driver assistance functions, and safety features around the driver's seat. Traditionally, multiple ECUs (Electronic Control Units) existed separately; the CDC consolidates these into a single platform, improving system efficiency, reducing costs, and enhancing the in-vehicle experience.
SDV (Software Defined Vehicle)	A next-generation concept of vehicles in which functions and performance can be modified or added through software. Unlike traditional hardware-defined functions, software updates via OTA (Over-The-Air) communication allow vehicles to evolve into "drivable smart devices."
ECU (Electronic Control Unit)	An onboard electronic control unit that manages various functions such as engine, braking, and power steering.
CRA (EU Cyber Resilience Act)	A regulation established by the European Union (EU) concerning cybersecurity, requiring hardware and software products to comply with security requirements throughout their entire lifecycle, from design to disposal.
JC-STAR (Japan Cyber-Security Technical Assessment Requirements)	A certification and labeling system in Japan based on technical cybersecurity requirements for IoT devices. A third party evaluates and certifies that a product meets certain security standards, and a label (mark) is granted to indicate the product is "secure."
ADAS (Advanced Driver Assistance Systems)	A collective term for technologies and functions aimed at improving vehicle safety and driver support. By using cameras and sensors, ADAS enables functions such as collision avoidance assistance, lane-keeping support, and traffic sign recognition, thereby reducing driver workload and preventing accidents.



# Sales by Segment : Product Solutions Unit



**Net sales : 2,300 million yen**  
**YoY change : +1.0%**

**<Segment-wide performance>**

Although the seasonality associated with Jungle Inc.'s New Year's card software will no longer contribute in the second half, we aim to achieve higher sales than in the first half on an overall basis.

**■ WebARGUS (Cybersecurity Product)**

Expand subscription license sales through new customer acquisition among mid-sized companies. Plan to release new products aligned with evolving market needs in the security domain.

**■ xoBlos (Operational Efficiency Product)**

Actively promote sales opportunities leveraging the "xoBlos Implementation Package." Explore new solutions combining xoBlos with AI technologies.

**■ Other Products**

The electronic contract service "DD-CONNECT" aims to secure large-scale projects primarily in the construction and real estate industries and expand recurring revenue. Fully engage in businesses utilizing AI and drone technologies. At Jungle Inc., focus on B2B products to drive sales growth.

\*The H2 figures for the current fiscal year forecast are calculated simply by subtracting H1 actual results from the full-year forecast.



# Priority Measures by Segment : Product Solutions Unit

## WebARGUS

Priority measures	H1 Results	Initiatives in H2
<p>In addition to large projects that require long lead times to contract, the Company is actively deploying the DSP (DIT Security Platform) for SMEs launched in FY2024, steadily building recurring revenue.</p>	<p>Through initiatives to raise awareness of DSP, the number of companies expressing interest has gradually increased.</p>	<p>Strengthen advertising and promotional activities, including web-based initiatives, to further enhance recognition and expand orders.</p>
<p>Alongside the expansion of proprietary security services, the Company will focus on increasing sales of its highly regarded vulnerability assessment service.</p>	<p>Obtained certification of compliance with the “Information Security Service Standards.” The number of engagements has increased steadily.</p>	<p>Further enhance the quality and delivery framework of the highly rated vulnerability assessment services to drive order expansion.</p>
<p>Through the expansion of “Sentinel WebARGUS,” a product launched in earnest in July that blocks file tampering in real time, the Company will help reduce damages from ransomware attacks.</p>	<p>Web initiatives, including a corporate website renewal, contributed to a steady increase in customer inquiries.</p>	<p>Against the backdrop of increasing ransomware incidents, position our offerings as essential ransomware countermeasure products through strengthened sales initiatives and aim to expand orders.</p>
<p>Against the backdrop of trends in the European CRA and Japan’s JC-STAR, demand for the IoT version of WebARGUS—based on the concept of system resilience (self-detection and self-repair)—is rising. The Company is actively investing toward its commercialization and market launch.</p>	<p>In September, we announced “RezOT,” a security solution for embedded devices, and commenced customization development for implementation in IoT devices.</p>	<p>Through collaboration with partners, we are validating the operational performance of RezOT while advancing preparations for market launch.</p>



# Priority Measures by Segment : Product Solutions Unit

## xoBlos

Priority measures	H1 Results	Initiatives in H2
<p>Expand the number of customers through the introduction of low-priced starter packs, followed by upselling to increase licenses and revenues.</p>	<p>By introducing low-priced starter packs that standardizes initial costs, barriers to adoption were reduced. As a result, the number of implementations increased, while upselling and horizontal expansion progressed through greater recognition of the product's value.</p>	<p>Focus on upselling and horizontal expansion among customers that have already adopted the package. Aim to secure large-scale projects and expand the number of licenses.</p>
<p>Provide training and technical support to existing customers and drive upselling to expand sales and profits.</p>	<p>Upselling progressed through regular follow-ups with existing customers and the development of paid training and technical support programs.</p>	<p>Continue regular engagement with existing customers. Enhance and strengthen training and technical support programs to further expand upselling opportunities.</p>
<p>Build expertise in side-by-side support for new customers, promoting continued use and horizontal expansion.</p>	<p>Accompaniment-style support has been highly evaluated, particularly by new customers pursuing in-house development, contributing to increased adoption.</p>	<p>Further strengthen accompaniment-style support. Promote horizontal expansion among existing customers with in-house development orientation and accelerate adoption by new customers.</p>
<p>Prepare to launch new solutions, such as automation models incorporating AI technology, SaaS models for SMEs, and models for municipalities.</p>	<p>Confirmed the feasibility of various solutions and developed "xFormly," a SaaS product for SMEs that automatically converts Excel data into CSV format, as the first initiative.</p>	<p>Launch xFormly by February and commence sales under a SaaS model. As part of group synergy initiatives, leverage Jungle Inc.'s e-commerce platform to support sales expansion.</p>



# Priority Measures by Segment : Product Solutions Unit

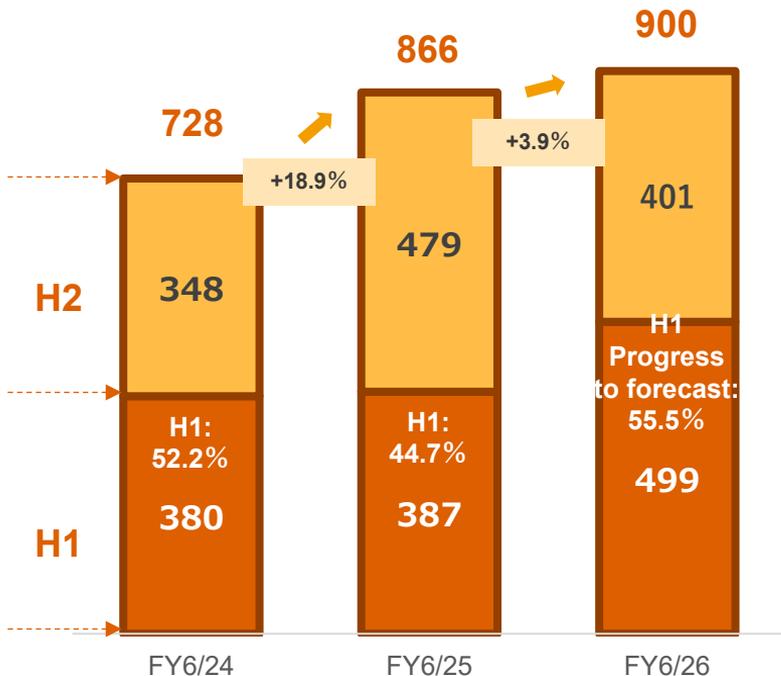
## DD-CONNECT, DX Business, and Jungle Inc.

Priority measures	H1 Results	Initiatives in H2
Expand subscription licenses and SI services through large-scale orders for DD-CONNECT.	Secured orders from major housing and construction companies. Both SI services and subscription license sales increased steadily.	Continue targeting the housing, construction, and real estate sectors. Promote proposals including SI services and aim to secure large-scale orders.
Leverage expertise accumulated in agile × low-code development to strengthen organizational capabilities and increase orders.	Have secured multiple large-scale projects and are advancing development. However, challenges have arisen due to a shortage of personnel.	Strengthen the development structure to resolve challenges and ensure stable project execution.
Make customer proposals and conduct PoCs related to AI development and drone autonomous operation, while strengthening the development framework.	Advanced efforts toward practical application of drone technologies, including proposals to large-scale amusement facilities utilizing 3D spatial projection technology. Proposed automated pesticide spraying and bear monitoring solutions in the southern Hokkaido region.	Leverage increasing requests from local governments to advance commercialization of drone technologies.
In southern Hokkaido, launch region-specific services that address local needs, such as AI-based diagnostics for aging water pipes, thereby contributing both to regional revitalization and social contribution.	Conducted a field test in December in Hokuto City for water pipe deterioration diagnostics, confirming its effectiveness, and entered into a comprehensive partnership agreement with Ricoh Japan and Money Forward to promote DX in the southern Hokkaido region.	Expand the water pipe deterioration diagnostics service to other municipalities and promote commercialization. Utilize the comprehensive partnership agreement to propose new DX-related initiatives and strengthen sales activities.
While the termination of New Year's card software sales by Jungle Inc., a product sales subsidiary, will have some impact on sales, the effect on profits is expected to be offset. By strengthening the product lineup for corporate clients, the Company aims to secure profits at a level comparable to the previous year.	Although a decline in profit due to the discontinuation of New Year greeting card software was anticipated, strong performance in corporate products significantly mitigated the impact. As a result, profit declined YoY but remained within the scope of the plan.	Despite the impact from the discontinuation of New Year greeting card software, aim to secure profit levels exceeding the previous fiscal year, supported by the high profitability of corporate products.



# Sales by Segment : Systems Sales Business

(Millions of yen)



**Net sales: 900 million yen**  
**YoY change: +3.9%**

## <Segment-wide performance>

We aim to achieve higher sales and profit through a strengthened sales structure and the utilization of newly developed regions.

- Continue strengthening proposals to SMEs that have been slow to respond to the new regulatory requirements(\*) and secure revenue by providing after-sales support services to companies that have already implemented the solutions.
- Reinforce support to ensure that the newly inherited Hokuriku region becomes a sustainably profitable base.

(\*) The Qualified Invoice System and the Electronic Bookkeeping Act

\* The H2 figures in the current fiscal year forecast are calculated simply by subtracting H1 actual results from the full-year forecast.

\*\* The Systems Sales Business primarily sells "Rakuichi," a core business and management support system for SMEs developed by CASIO HUMAN SYSTEMS CO., LTD.



# Priority Measures by Segment : Systems Sales Business

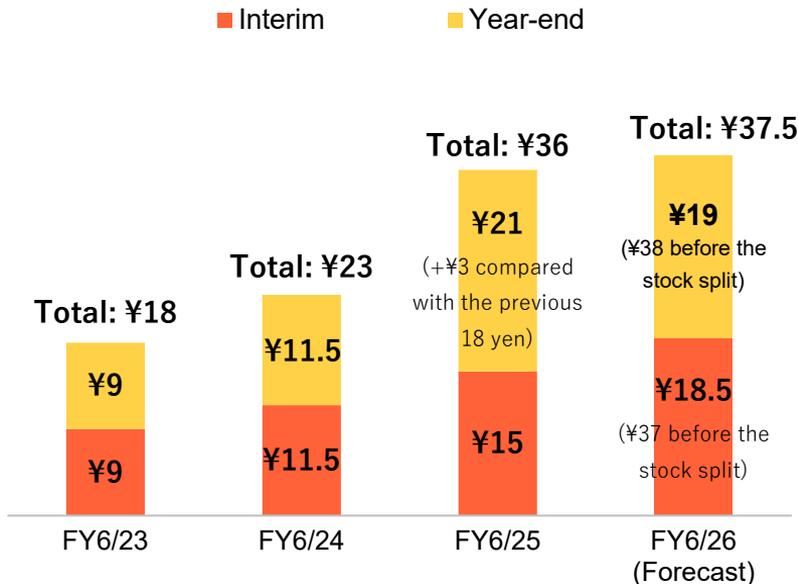
Priority measures	H1 Results	Initiatives in H2
<p>At the Hokuriku offices, prioritize replacement sales to inherited customers.</p>	<p>At the Hokuriku sales offices (Kanazawa and Toyama), established in December 2024, we introduced the sales and proposal methodologies proven at our subsidiary DMS. This facilitated DX promotion among previously untapped customers, resulting in steady progress.</p>	<p>Continue customer follow-ups while initiating new market development. Strengthen sales activities and further contribute to the regional economy.</p>
<p>Strengthen cross-selling of products and services such as multifunction devices, UTM, “Rakuraku Page,” and business phones, according to customers’ business environments.</p>	<p>Against the backdrop of favorable market trends driven by the widespread adoption of Windows 11 and related upgrades, PC sales and UTM (Unified Threat Management) security products exceeded the plan.</p>	<p>Continue expanding cross-selling of security products, network equipment, and related solutions through ongoing customer follow-up activities.</p>
<p>Reinforce the sales structure to develop new customers, focusing on recurring revenue cloud systems, and implement proposal-based sales to capture whitespace opportunities among customers.</p>	<p>While leads have been secured primarily through outbound sales activities (visits, phone outreach, etc.), the current framework has not yet reached a level sufficient to transform the business model.</p>	<p>Strengthen the sales organization and proactively approach customers’ untapped areas (“white spaces”). Aim to transform the business model with a focus on expanding stock-type (recurring) products.</p>



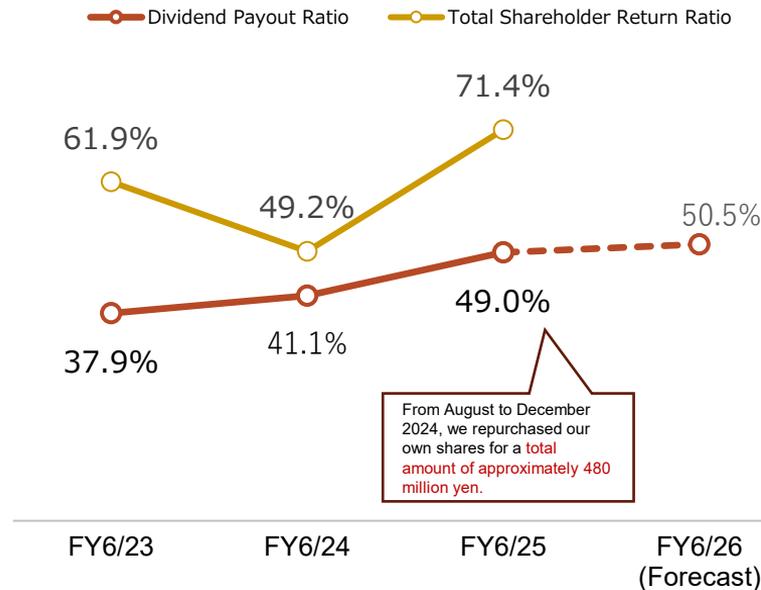
# Shareholder Returns

- Implemented a 1-for-2 stock split effective January 1, 2026.
- For FY6/26, we forecast an annual dividend of 37.5 yen per share on a post-split basis. We will continue to prioritize proactive shareholder returns, including share buybacks, as a key management policy.

**Annual Dividend per Share (Post-Split Basis)\***



**Dividend Payout Ratio and Total Shareholder Return Ratio**



\*Dividend payout ratio = Total dividends paid ÷ Profit attributable to owners of parent  
 \*Dividends are presented on a retroactively adjusted basis reflecting the stock split.



**1** ——— **Q2 FY6/26 Financial Report**

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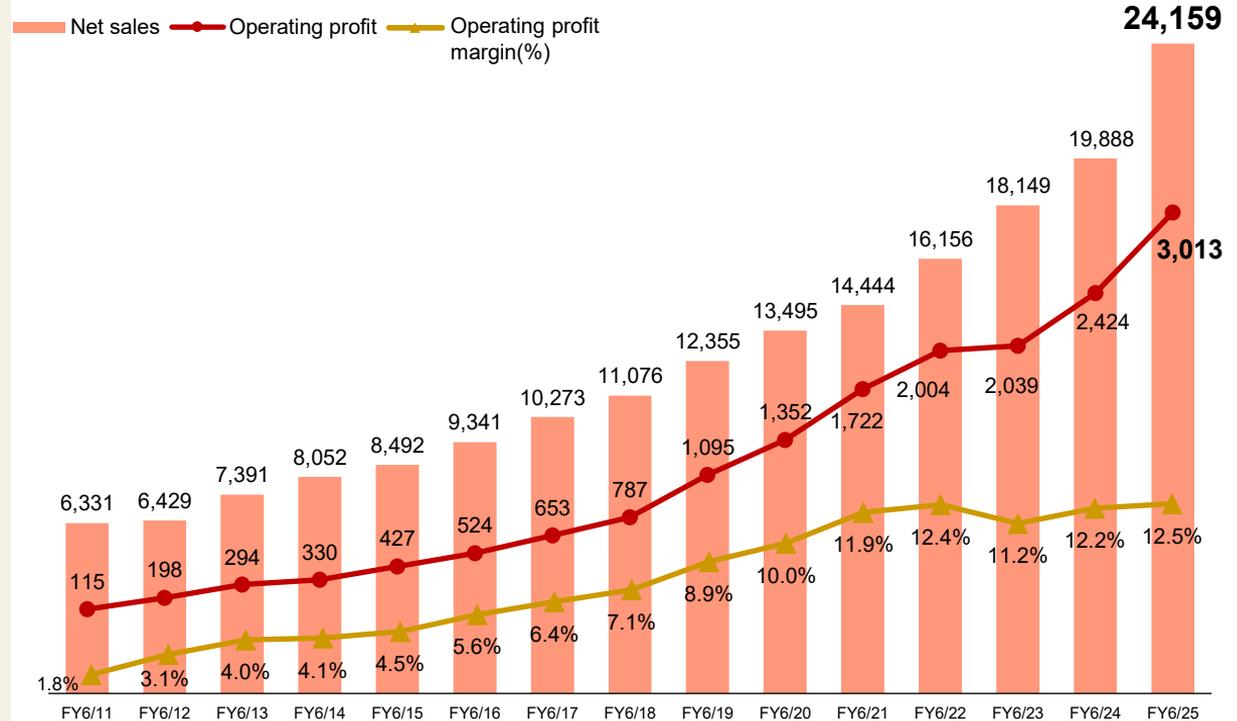
**4** ——— **Appendix**



# Performance Trends

**Achieved 15 consecutive years of higher sales and profits.**

- Realized substantial growth by capturing robust demand and executing M&A
- Reaching a level that nearly achieved the medium-term plan targets formulated last year about one year ahead of schedule.





# Purpose

Our company will grow as one team by expressing the linkage between our corporate philosophy and the reason for our existence in the purpose in the New Medium-term Management Plan.

## Purpose

Enrich people's lives by supporting <sup>Digital</sup>the digitized society (changes) that <sup>Information Technology</sup>continues to “evolve” with the power of IT (responsiveness) .

## Mindset that DIT values

**Provide value that can adapt to changes of the times**

**- Enhance Customer Value !**

### We value the responsiveness to changes.

Responsiveness to changes means that we will not be content with the status quo, but always take on challenges because of a sense of urgency that we will easily get left behind the times if we do not take measures to adapt to changes as the world keeps changing.

We will engage in businesses and provide services that can adapt to changes in the current of the times and the trend in technology.

As the immediate step, we will clarify the direction that we will move in by developing a long-term vision that can accommodate changes, such as development of innovative technology including generative AI, the aging society with a declining birthrate and a decrease in the working population, and work style reforms and diversifying lifestyles, and strive for continuous growth.

We believe that our mission is to contribute to society and enrich the lives of our stakeholders from all walks of life by achieving the aforementioned.



The Company will continue to pursue its 2030 Vision under the slogan:  
“Aiming to Break 50, 50, and 50!”

## Three 50s

Net sales

**50** billion

Operating profit

**50** hundred million

Dividend payout ratio

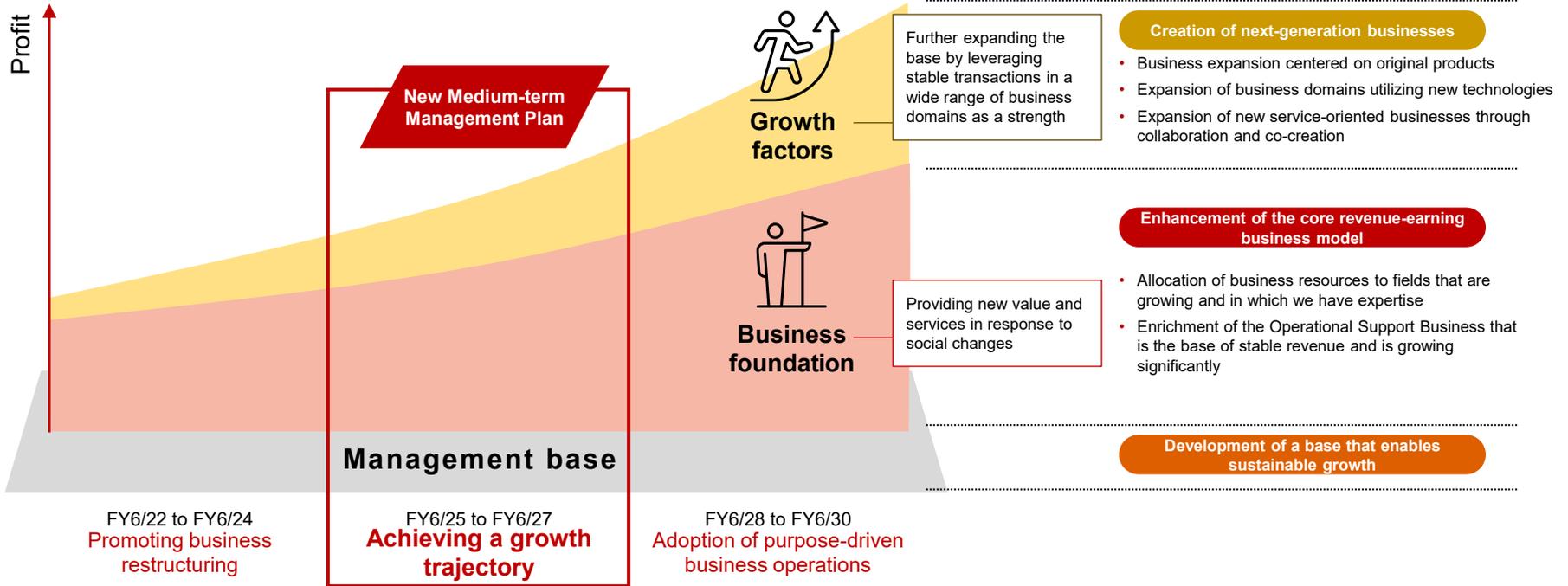
**50** %

**Aiming to Break 50, 50, and 50!**



# Medium-to-Long-term Growth Model

We will further strengthen the “2-axis business promotion,” which has supported growth up to the present time, and promote further expansion of our business foundation and the provision of new value and services.





# Update of Medium-Term Plan Targets

In line with strong business performance, the FY6/26 targets (current fiscal year) have been revised upward.

FY6/27 targets are maintained on a provisional basis due to uncertain demand conditions at present (non-financial indicators remain unchanged).

Financial targets	Numerical targets(KPI)		
	FY6/25 Result	FY6/26	FY6/27
Net sales	<b>24.1 billion yen</b> <small>(Initial target: 22 billion yen)</small>	<b>26 billion yen</b> <small>(Former target: 24.2 billion yen)</small>	<b>26.7 billion yen</b> <small>(Unchanged)</small>
Operating profit	<b>3.01 billion yen</b> <small>(Initial target: 2.6 billion yen)</small>	<b>3.05 billion yen</b> <small>(Former target: 2.87 billion yen)</small>	<b>3.2 billion yen</b> <small>(Unchanged)</small>
Operating profit margin	<b>12.5%</b> <small>(Initial target: 11.8%)</small>	<b>11.7%</b> <small>(Former target: 11.9%)</small>	<b>12.0%</b> <small>(Unchanged)</small>
ROE	Maintain <b>25% or higher</b>		
Dividend payout ratio	<b>50% or higher</b>		

## Non-financial targets (FY6/27)

Ratio of women in managerial positions	<b>20% or higher</b>
Number of newly acquired advanced IT qualifications	<b>Double</b>
Attendance ratio of purpose-related training	<b>100%</b>
Increase in "AAA" human resources	
<small>*Achieve through the utilization of a target management system and talent management tools</small>	



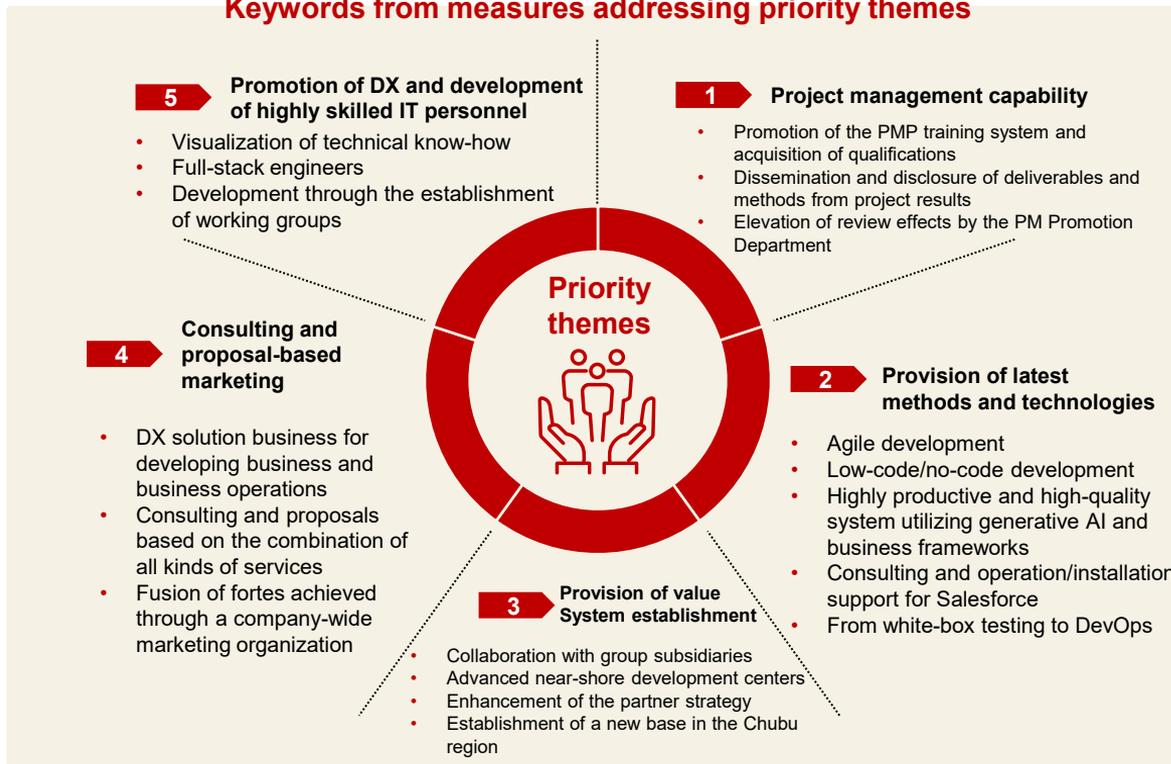
# Strategy 1: Business Foundation

Further elevate the capability to co-create value and market competitiveness to reinforce the core revenue-earning business model

**Acknowledged challenges from the previous Medium-term Management Plan**

- I** Shift to a service proposal-based business model
- II** Strengthening frontline capabilities through investments in human resources
- III** Capability to solve social issues through the promotion of digital reform

**Keywords from measures addressing priority themes**





# Strategy 2: Growth Factors

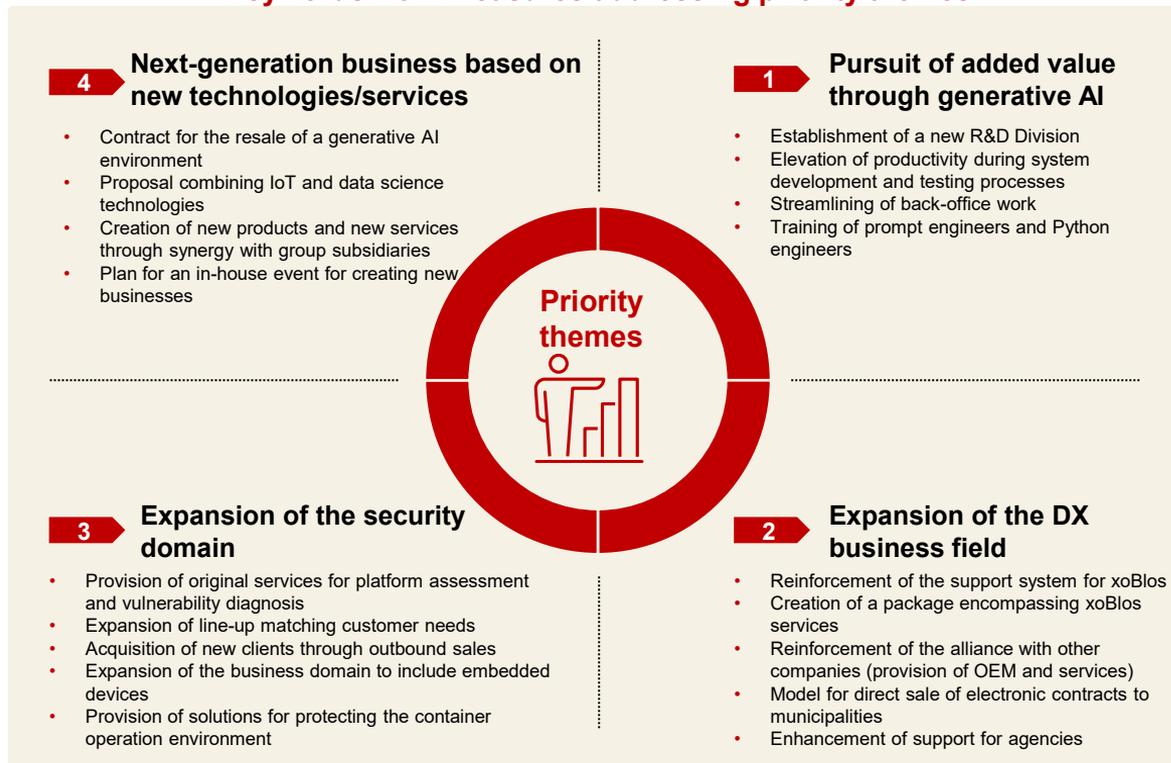
Swiftly grasp the constantly evolving digitalized society to grow the Merchandise Business early and create next-generation business

**Acknowledged challenges from the previous Medium-term Management Plan**

**IV** Improvement of responsiveness to changes in trends and new technologies

**V** Acceleration of growth of the Merchandise Business by enhancing our product appeal which captures the needs of the market

## Keywords from measures addressing priority themes





# Strategy 3: Management Base

Respond to all kinds of changes in the environment to establish a management base that allows for sustainable growth

## Acknowledged challenges

- vi Further reinforcement of the management base that will allow for sustainable growth
- vii Promotion of ESG initiatives
- viii Clarification of fields for investment for growth and actual investments



Set up company-wide committees to launch initiatives focusing on priorities.





# M&A Strategy

Proactively engage in M&A to achieve “Challenge 500.”

(Net sales of 50 billion yen and operating income of 5 billion yen by FY6/30)

## Role of M&A

Further reinforce the fusion of “**Business foundation**,” “**Growth factors**,” and “**Strengthening our management base**.”

### Business foundation

- Upgrade of existing businesses
- Cross-selling and upselling utilizing the sales channels of existing businesses

### Growth factors

- Development of new sales channels
- Enhancement of marketing know-how, product planning and selling capability
- Acquisition of cutting-edge technologies and know-how for specialized business operations

### Strengthening our management base

- Hiring excellent engineers
- Elevation of employee awareness

Achieve a **Win-Win** relationship for both the M&A target company and DIT stakeholders.

## Achievements and vision



		Company (business unit)									
		BS	eB	SB	ES	NN	QE	EM	xoB	ITS	DX
Business Solutions Unit	Business system development	●	●			●		●			
	Operational support			●							
Embedded Solutions Unit	Product development				●	●					
	Product verification						●				
Product Solutions Unit	Original product								●	●	●
	System sales							●			

System Products Co., Ltd  
システム・プロダクト株式会社

Field to be further reinforced

SIMPLISM.INC

Field to be further reinforced

DIT AMERICA, LLC.  
Digital Information Technologies Corporation

DITマーケティングサービス株式会社  
DIT Marketing Services Co., Ltd.

**Jungle**

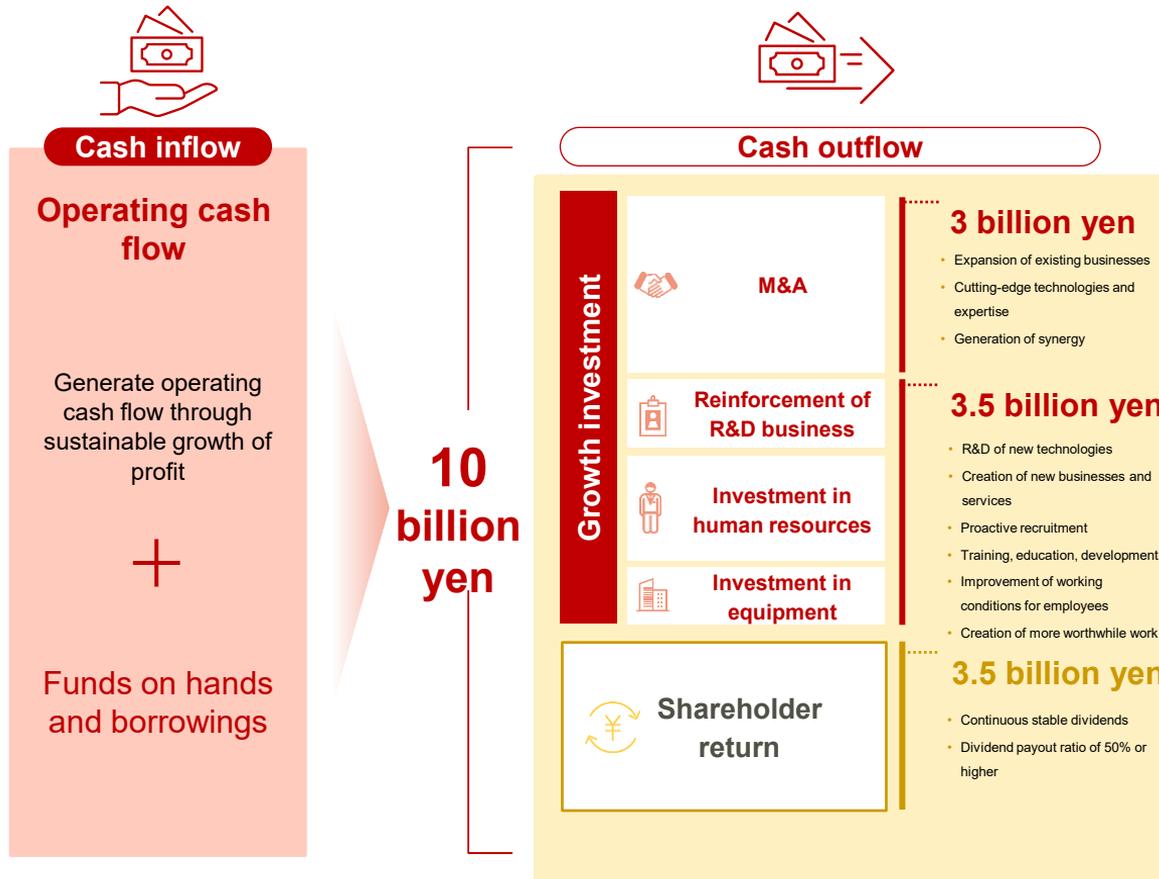
Field to be further reinforced

DITマーケティングサービス株式会社  
DIT Marketing Services Co., Ltd.



# Cash Allocation

- Make proactive investments for growth from the medium/long-term perspective to work toward continuous elevation of value.
- As for shareholder return, we will raise the target dividend payout ratio to 50% or higher, stably provide dividends and comprehensively consider and discuss increase of dividends.
- Take into account the market environment, etc. to make judgment concerning acquisition of treasury stocks.





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(Excerpt from materials disclosed on August 8, 2025)

**4** ——— **Appendix**



# Corporate Data

Trade name:	Digital Information Technologies Corporation
Establishment:	January 4, 2002
Contents of business:	Development of business systems, development and verification of embedded systems, system operation services, sales of in-house developed software, and system sales business
Location of head office:	5F, FORECAST Sakurabashi, 4-5-4 Hacchobori, Chuo-ku, Tokyo
Capital stock:	453,156 thousand yen (As of June 30, 2025)
Fiscal year end:	June 30
Number of employees	1,630 (non-consolidated: 1,319) (As of December 31, 2025)
	Satoshi Ichikawa, Representative Director and President
Directors:	2 other internal directors and 4 outside directors 1 full-time auditor and 2 outside auditors (As of September 30, 2025)
Group companies:	DIT Marketing Service Co., Ltd., DIT America, LLC., simprium inc., System Products Co.,Ltd., Jungle, Inc.



March 2004: Joined the Company  
 July 2007: Executive Officer, General Manager, Corporate Planning Division  
 July 2010: Executive Officer, General Manager of Business Division  
 September 2012: Director and Executive Director, General Manager of Corporate Planning Department and Product Planning and Development Department  
 July 2015: Managing Director, General Manager of Business Division  
 July 2016: Representative Director and Senior Managing Executive Officer  
 July 2018: Representative Director and President



**JPX-NIKKEI Mid Small**

Included in the JPX-Nikkei Mid and Small Cap Index\* for FY2025

\* This index is applicable from August 29, 2025, to August 28, 2026.



# Domestic and Overseas Development Bases and the Number of Employees

## Hakodate Branch, DX Business Laboratory (6 employees)

379-32, Kikyo-cho, Hakodate-shi, Hokkaido  
(Other: Hokuto AI Satellite)



## East Japan Center (13 employees)

4-6-1 Tsutsujigaoka Miyagino-ku, Sendai-shi, Miyagi



## Osaka Office

**(225 employees)**

1-5-16 Edobori, Nishi-ku, Osaka-shi  
(Other: Osaka Development Center)



## Ehime Office (82 employees)

7-1-21, Mibancho, Matsuyama-shi, Ehime



## Kawasaki Office (263 employees)

1-2-4, Sunago, Kawasaki-ku, Kawasaki-shi, Kanagawa



## Head Office

**(730 employees)**

4-5-4, Hatchobori, Chuo-ku, Tokyo  
(Other: Hacchobori Satellite Office)



## DIT Marketing Services (62 employees)

2-10-2, 9F, Nihon Seimei Otowa Building, Otowa, Bunkyo-ku, Tokyo  
(Other: Yokohama, Kimitsu, Makuhari, Takasaki, Shizuoka Office)



## simplism inc. (105 employees)

1-13-8, Yoyogi, Shibuya-ku, Tokyo  
(Other: Tachikawa Office)



## JUNGLE, Inc. (8 employees)

2-2-1 Kanda Nishiki-cho, Chiyoda-ku, Tokyo



©GENKOSHA Co./Harunori Noda

## System Products Co., Ltd. (88 employees)

4-4-9, Nihonbashi-Hongokucho, Chuo-ku, Tokyo

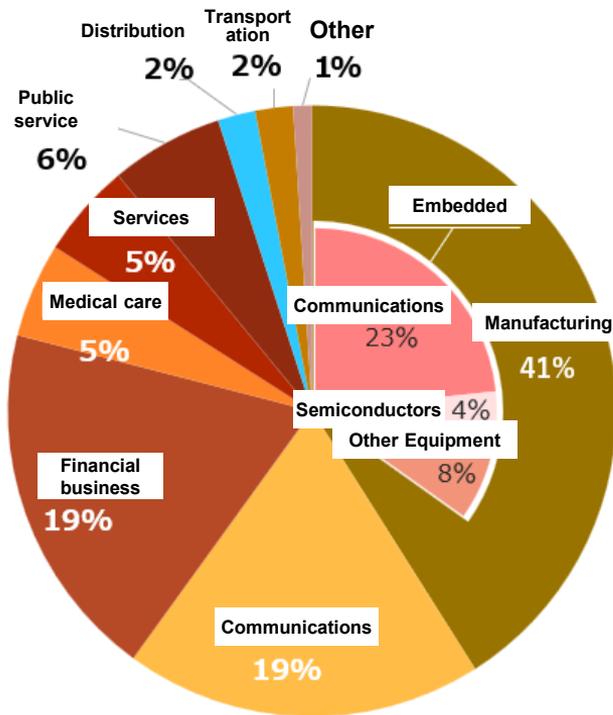


**DIT America**  
**(48 employees)**



# Customer Base

## Sales Composition by Industry\*



\* Results for FY6/25

## ■ DIT Group has approx. 2,900 customer companies

- Major customers include listed companies and their affiliates in the Software Development Business and SMEs in the Systems Sales Business.
- **Sales Composition by Industry in the Software Development Business (left chart)**
  - Including information systems subsidiaries, sales for end users accounted for 80% of total sales.



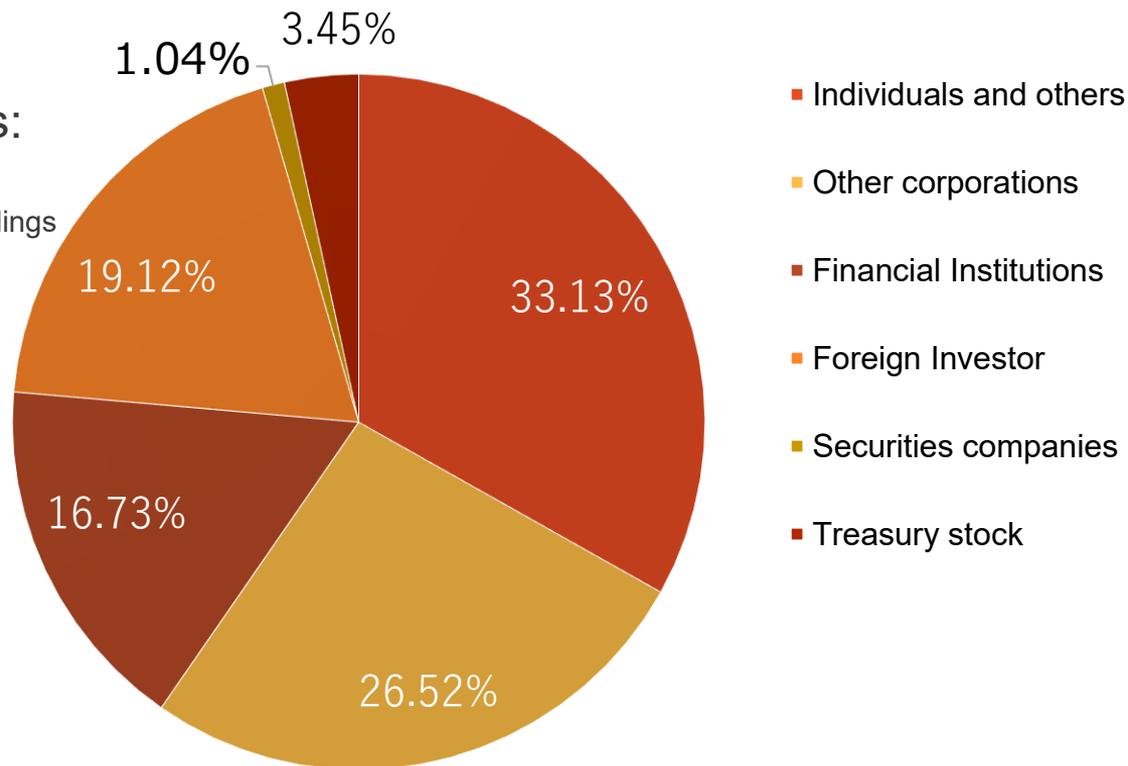
# Shareholder Composition

End of Dec. 2025

Number of shareholders:

4,552 persons

\*The graph is based on number of holdings





# Initiatives toward sustainability

- Contribute to sustainable society by promoting the DX of society in core businesses and solving social issues by introducing original products.

- Set up a Sustainable Committee and engage in activities to achieve the purpose of “enriching people’s lives.”

## Relevant SDGs



### Addressing social issues through original products

- Solve social issues by introducing security products (WebARGUS), products related to the work style reform (xoBlos) and products for paperless business operation (DD-CONNECT).

WebARGUS xoBlos DD-CONNECT

### Environmental conservation

- Promote in-house shift to paperless administration, and visualize the amount of used electricity and paper.
- Disclose TCFD initiatives.
- Consider collaboration with municipalities in the blue carbon business.



### D&I

- Improve the ratio of women in managerial positions.
- Recruit and promote capable persons regardless of gender, nationality, etc.

### Elevation of well-being

- Develop a comfortable working environment compatible with diverse workstyles, and create worthwhile work.
- Enrich employee benefits and encourage health-oriented management.
- Promote initiatives for hearing the voices of employees.
- Invest for elevating human value.
- Improve working conditions of employees.

### Regional revitalization

- Revitalize regions by creating employment in the countryside.
- Engage in activities contributing to the region such as volunteering and participation in local events (in the district where the headquarters is located).



### Corporate governance

- Revise the system for the compensation for executives.
- Make information disclosure transparent and enriched.
- Reinforce the governance of group companies.

### Risk management

- Elevate quality by continuously revising BCP.
- Reinforce measures against cyber risks.



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