Digital Information Technologies Corporation

Financial Results for the Fiscal Year Ended June 2026

JPX-NIKKEI Mid Small

FY6/26 Financial Highlights

- Amid continued uncertainty surrounding the outlook for the Embedded Solutions Unit due to U.S. trade policies and revisions to investment plans by automakers, we steadily captured resilient corporate demand for IT investment.
- Although growth in net sales and operating profit was moderate, both reached record highs, marking the 16th consecutive fiscal year of higher sales and profits.

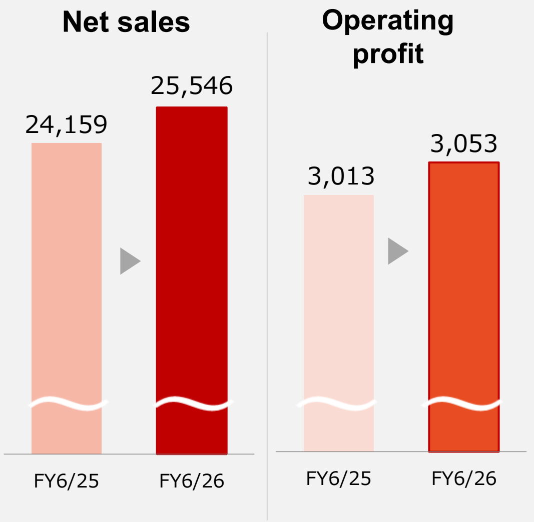
Key Performance

Net sales: 25,546 million yen (+5.7% YoY)

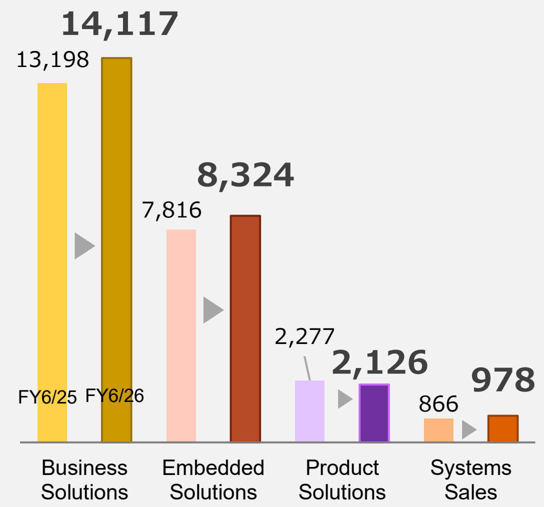
Operating profit: 3,053 million yen (+1.3% YoY)

Operating profit margin: 12.0% (-0.5ppt. YoY)

YoY Change



Sales by Business



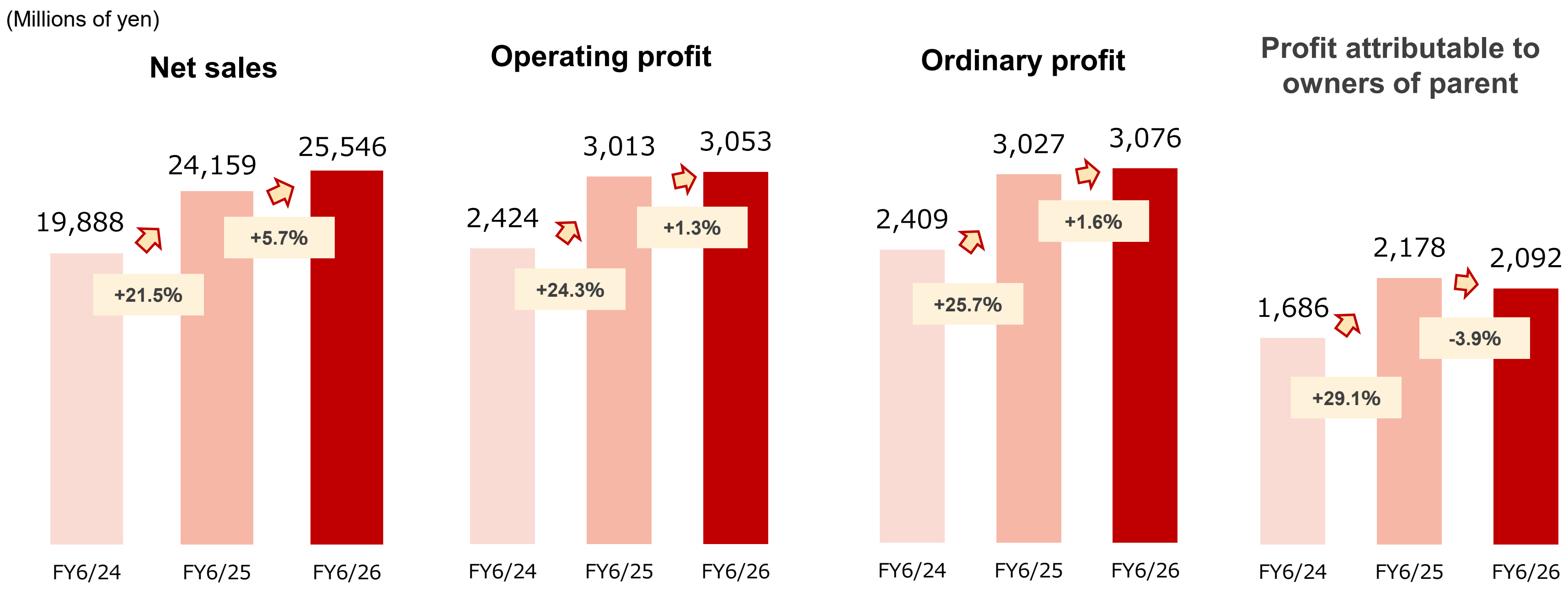
FY6/26 Summary of Financial Results

- Net sales, operating profit, and ordinary profit all exceeded the previous fiscal year's results. Meanwhile, in line with our initial plan, we increased growth investments in the development of AI and strategic products, resulting in a 0.5 percentage point year-on-year decline in the operating profit margin.
- Compared with the plan, net sales fell slightly short of target, while operating profit came in as planned despite absorbing an increase in SG&A expenses associated with strategic investments.
- Profit fell below plan, mainly due to the recording of an impairment loss of 77 million yen on investment securities held in a capital and business alliance partner as an extraordinary loss.

(Millions of yen)	FY6/25 Result	% of Sales	FY6/26 Result	% of Sales	YoY %	FY6/26 Forecast	Vs. Forecast %
Net sales	24,159	100.0%	25,546	100.0%	+5.7%	26,000	-1.7%
Gross profit	6,145	25.4%	6,425	25.2%	+4.5%	-	-
SG&A	3,131	13.0%	3,372	13.2%	+7.7%	-	-
Operating profit	3,013	12.5%	3,053	12.0%	+1.3%	3,050	+0.1%
Ordinary profit	3,027	12.5%	3,076	12.0%	+1.6%	3,050	+0.9%
Profit attributable to owners of parent	2,178	9.0%	2,092	8.2%	-3.9%	2,200	-4.9%

Three-Year Trends in Net Sales and Profits

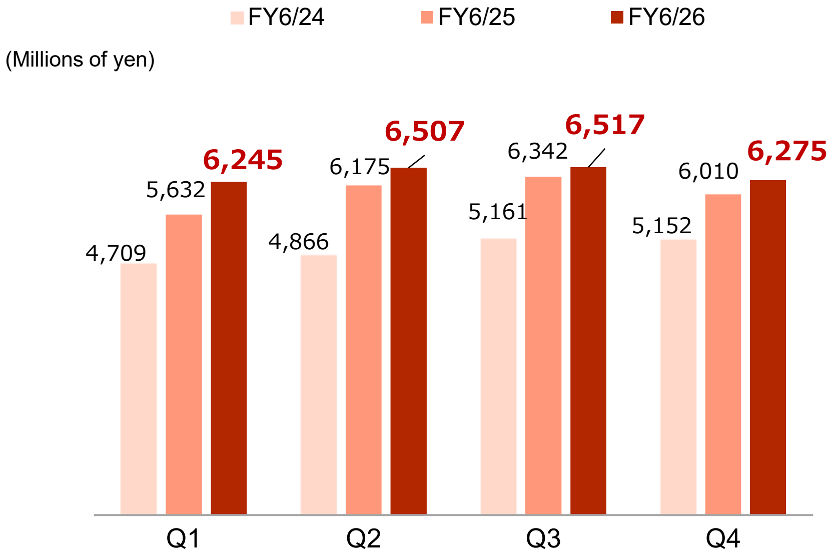
- Net sales, operating profit, and ordinary profit all reached record highs.
- Profit attributable to owners of parent decreased slightly due to the recording of extraordinary losses.



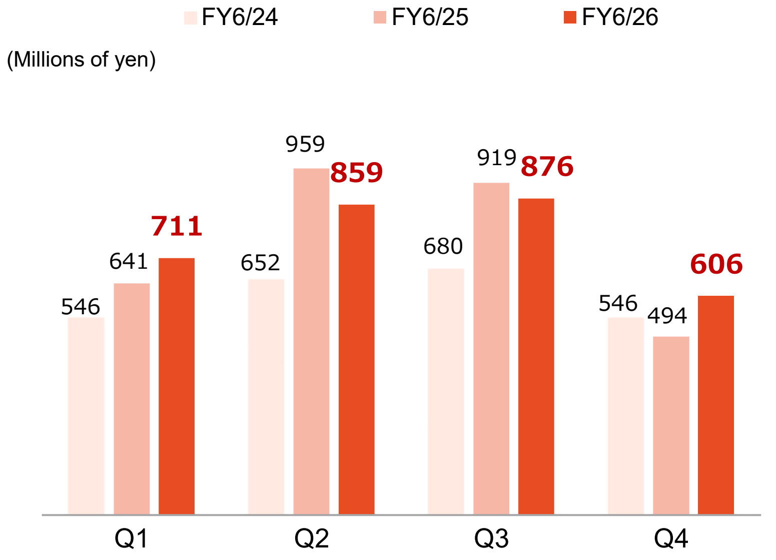
Changes in Quarterly Net Sales & Operating Profit

- Despite varying growth rates across segments, net sales steadily reached record highs for the respective reporting period in each quarter.
- Operating profit temporarily declined year on year in Q2 and Q3 due to planned upfront investments, but increased for the full year.

Net sales



Operating profit

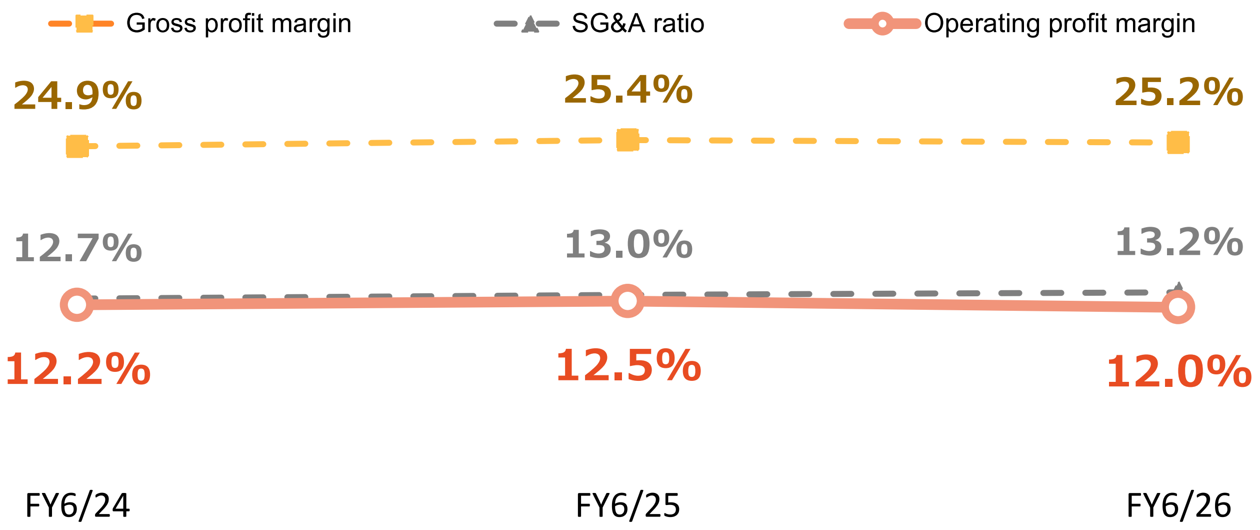


* Operating profit tends to decline in Q4 due to seasonal factors, including costs associated with onboarding new employees and fiscal year-end allowances.

Changes in Gross Margin / SG&A Expenses / Operating Profit Margin

- The gross profit margin declined by 0.2 percentage points, reflecting a decrease in highly profitable projects in the Embedded Solutions Unit amid changes in the automotive market, as well as higher costs in the Product Solutions Unit.
- Meanwhile, the SG&A ratio rose by 0.2 percentage points as we stepped up investments for future growth, including the development of AI and strategic products.
- As a result, the operating profit margin declined by 0.5 percentage points but remained at a stable level.

Ratio of Each Profit Item and SG&A to Net Sales

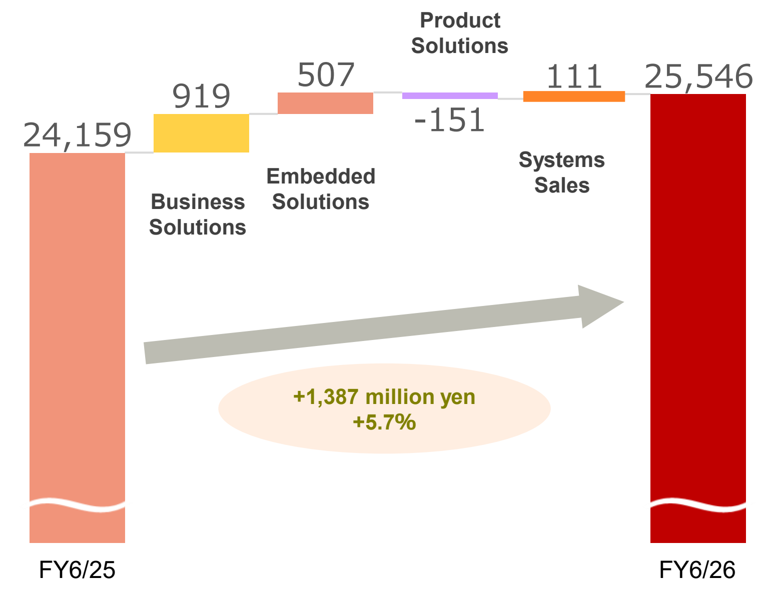


Factors behind Changes in Net Sales and Operating Profit (YoY)

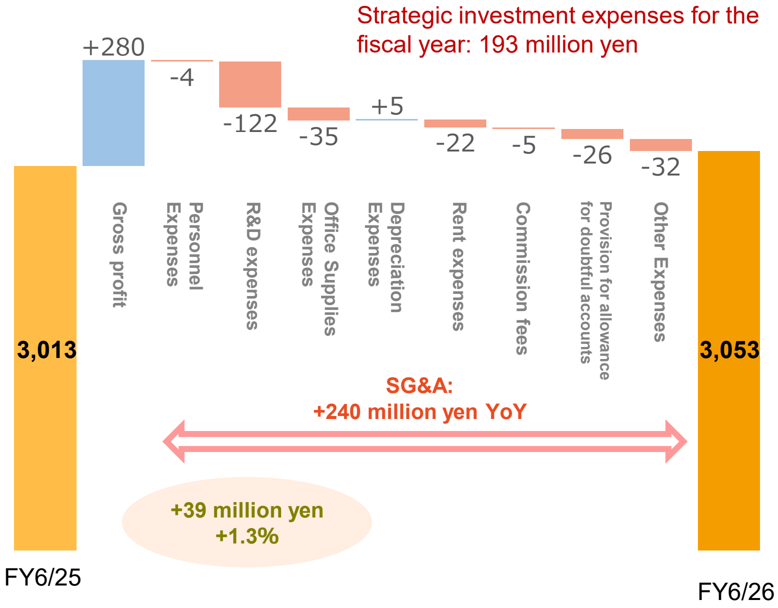
- Net sales declined in the Product Solutions Unit, partly due to the withdrawal from sales of New Year's card software, while the other three businesses remained solid.
- Operating profit increased despite absorbing strategic investments in R&D and the expansion of head office floor space.

(Millions of yen)

Net sales



Operating profit



Performance Summary by Segment

- In the Software Development Business, net sales fell 2.1% short of plan, as higher sales in the Business Solutions Unit and Embedded Solutions Unit were offset by lower sales in the Product Solutions Unit. Segment profit was broadly in line with the previous fiscal year.
- The Systems Sales Business achieved its plan and recorded increases in both net sales and profit, supported in part by a full-year contribution from the Hokuriku office.

(Millions of yen)

Segment		Item	FY6/25 Result	FY6/26 Result	YoY %	FY6/26 Forecast	Vs. Forecast %
Software Development Business		Net sales	23,294	**24,566**	+5.5%	25,100	-2.1%
	Business Solutions Unit	〃	13,198	**14,117**	+7.0%	14,400	-2.0%
	Embedded Solutions Unit	〃	7,817	**8,324**	+6.5%	8,400	-0.9%
	Product Solutions Unit	〃	2,277	**2,126**	-6.6%	2,300	-7.6%
		Segment profit	2,934	**2,918**	-0.6%	-	
Systems Sales Business		Net sales	909	**978**	+7.5%	900	+8.7%
		Segment profit	80	**134**	+69.0%	-	

Net sales represent sales to external customers after elimination of intersegment transactions.

Business Segments and Composition of Sales

- The Business Solutions Unit steadily captured robust demand, increasing its share of sales by 0.7 percentage points. The Embedded Solutions Unit remained broadly in line with the previous fiscal year.
- The Product Solutions Unit's share of sales declined by 1.1 percentage points year on year, partly due to the withdrawal from sales of New Year's card software.

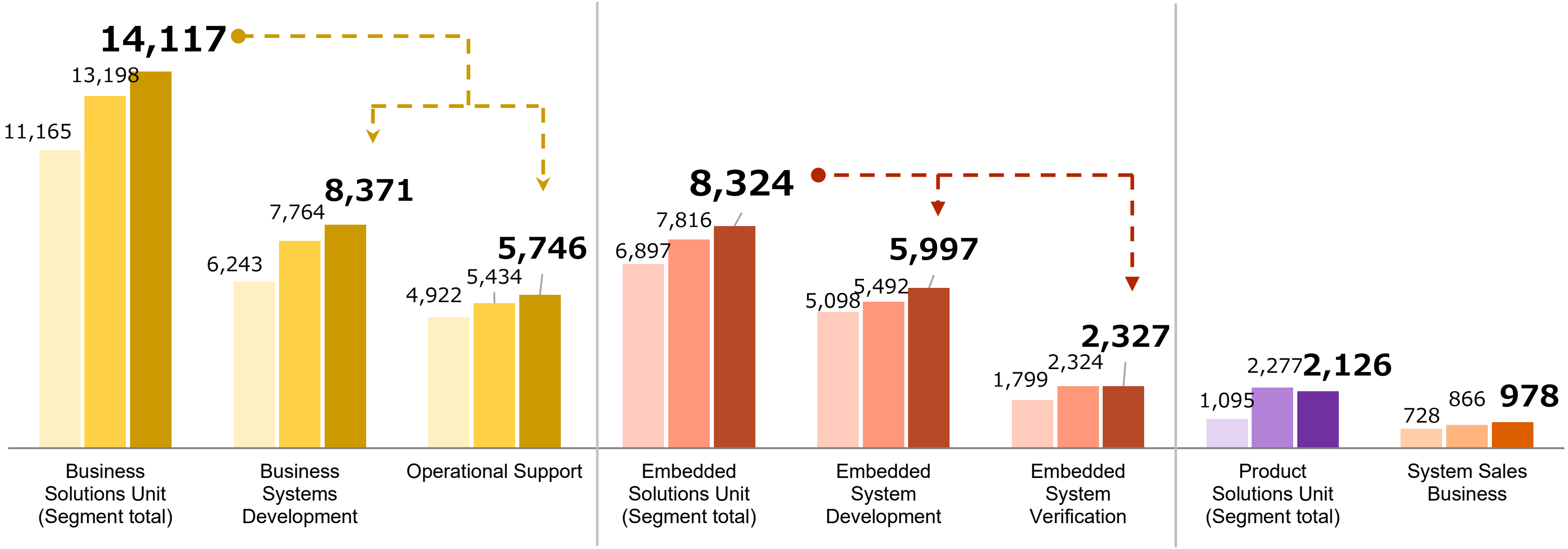
Sales composition by business segment	Classification	FY6/24	FY6/25	FY6/26
Software Development Business		**96.3%**	**96.4%**	**96.2%**
Business Solutions Unit	Business Bases	**56.1%**	**54.6%**	**55.3%**
Business System Development		55.9%	58.8%	59.3%
Operational Support		44.1%	41.2%	40.7%
Embedded Solutions Unit	Business Bases	**34.7%**	**32.4%**	**32.6%**
Embedded System Development		73.9%	70.3%	72.0%
Embedded System Verification		26.1%	29.7%	28.0%
Product Solutions Unit	Growth Field	**5.5%**	**9.4%**	**8.3%**
Systems Sales Business	Business Bases	**3.7%**	**3.6%**	**3.8%**

Sales by Business Segment

- The Business Solutions Unit and Embedded Solutions Unit, which underpin our stable earnings base, continued to grow steadily.
- The Systems Sales Business also expanded, with all businesses except the Product Solutions Unit achieving record-high net sales.

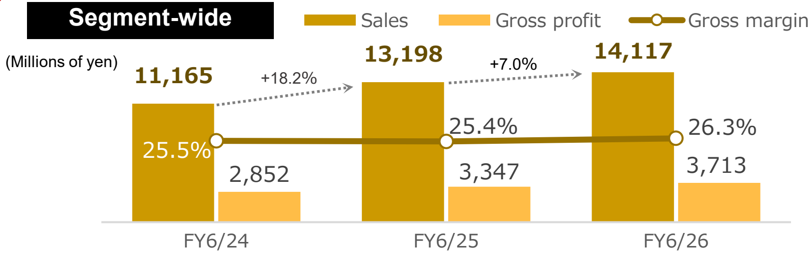
Quarterly Sales by Segment and Its Breakdown

(From left to right: FY6/24, FY6/25, FY6/26)

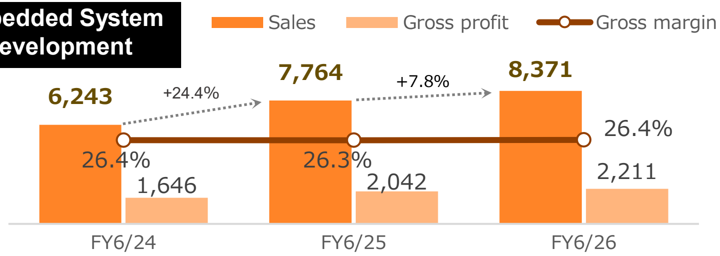


Sales by Segment : Business Solutions Unit

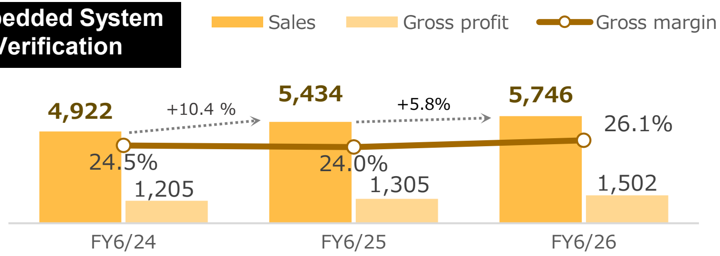
Segment-wide



Embedded System Development



Embedded System Verification



Net sales: 14,117 million yen
YoY change: +7.0%

< Segment-wide performance >

Steadily captured robust demand, driving a 7.0% year-on-year increase in net sales. Profitability also improved, with gross profit rising 10.9%, outpacing net sales growth.

■ Business System Development

- Higher sales and profit were achieved as growth in telecommunications projects and a recovery in ERP- and pharmaceutical-related projects offset the impact of a decline following high-value public-sector projects in the previous fiscal year.
- Expanded the use of generative AI tools tailored to customer needs, while accumulating expertise and developing a foundation for their effective utilization.

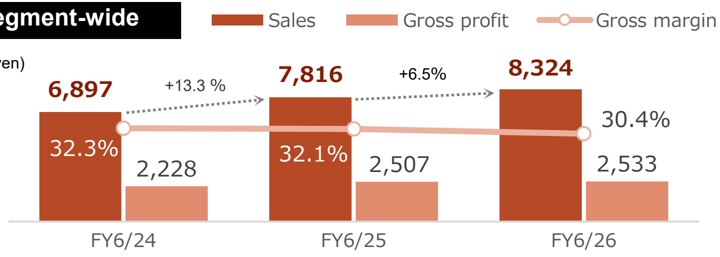
■ Operational Support

- In addition to expanding our share of business with major customers, value-added services such as cloud infrastructure development, data analytics, and Microsoft Power Platform-related services grew. This further strengthened our stable earnings base and significantly improved the gross profit margin.

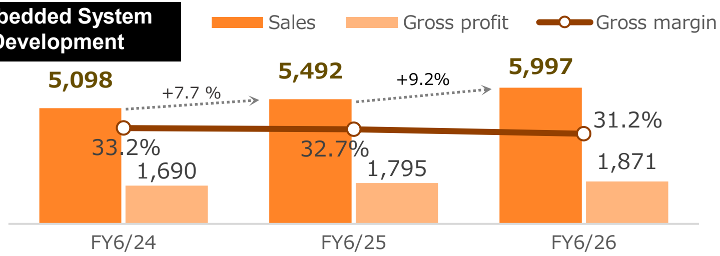
Sales by Segment : Embedded Solutions Unit

Segment-wide

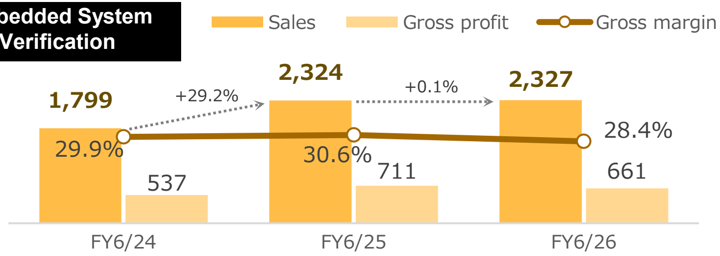
(Millions of yen)



Embedded System Development



Embedded System Verification



Net sales: 8,324 million yen

YoY change: +6.5%

< Segment-wide performance >

Despite a further weakening in demand from the core automotive sector from Q3 onward, we steadily built up projects in non-automotive fields and achieved higher sales and profit. Meanwhile, the gross profit margin declined by 1.7 percentage points year on year due to a change in the project mix.

■ Embedded System Development

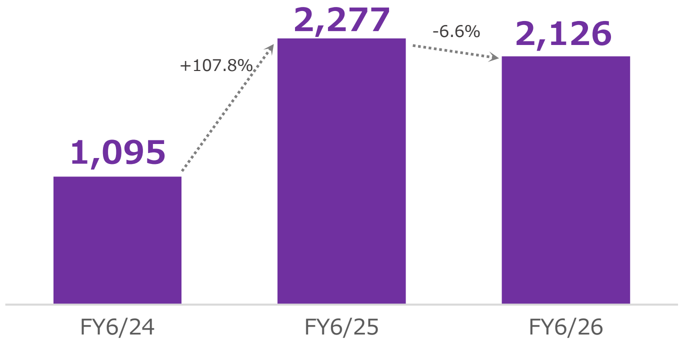
- The impact of restrained IT investment by major customers in the automotive and semiconductor sectors was offset by growth in projects in other fields, including industrial equipment, resulting in higher sales and profit.

■ Embedded System Verification

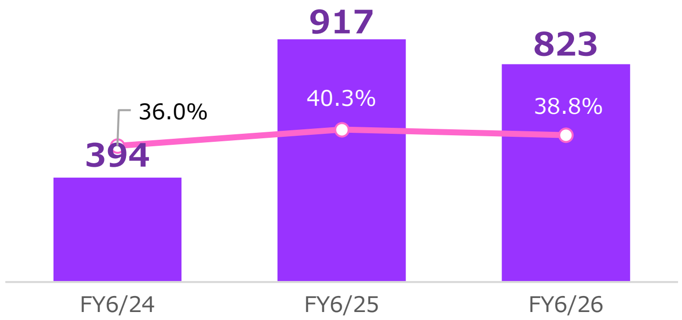
- In addition to the early completion of a large-scale automotive testing project, our U.S. subsidiary was affected from Q3 onward by Japanese companies reviewing their EV investment plans. Net sales remained broadly in line with the previous fiscal year, while gross profit declined.
- Continued to develop opportunities in non-embedded fields and launched sales activities for AI-powered test automation services.

Sales by Segment : Product Solutions Unit

Net sales (Millions of yen)



Gross profit



Net sales：2,126 million yen
YoY change: -6.6%

< Segment-wide performance >

Net sales decreased 6.6% year on year, reflecting the discontinuation of New Year's card software sales and a pullback following sales of perpetual xoBlos licenses in the previous fiscal year. Additional work related to electronic contract system integration also weighed on earnings, resulting in a 10.2% decline in gross profit and a 1.5 percentage point decrease in the gross profit margin.

[Cyber Security Products and Services: WebARGUS, etc.]

- Sales of WebARGUS licenses and vulnerability assessment services increased.
- For "RezOT," an IoT security solution, we continued preparations for development toward implementation in actual devices through collaboration with partner companies.

[Business Efficiency Solutions: xoBlos, etc.]

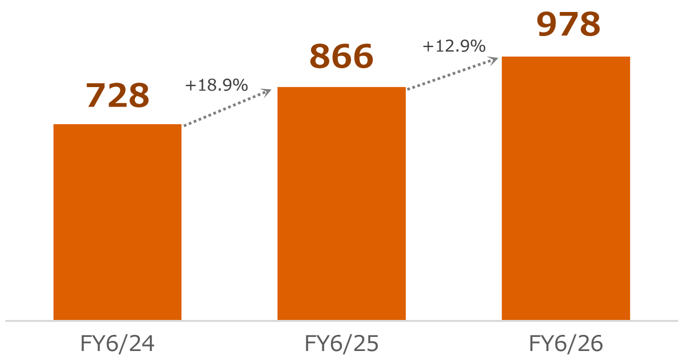
- Although xoBlos was affected by a pullback following sales of perpetual licenses in the previous fiscal year, we continued to steadily acquire new customers. In April, we launched sales of "xFormly," a data structuring tool.

[Other Products]

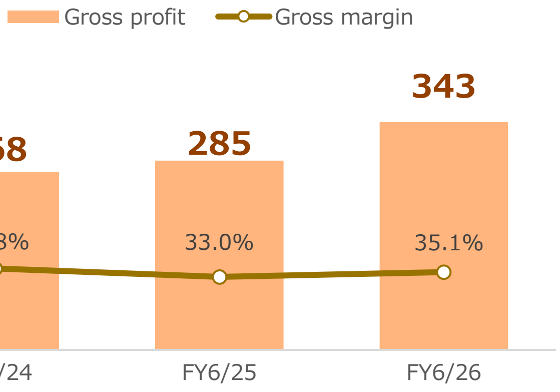
- Of the two projects requiring additional work related to electronic contract system integration, one has been completed, while the other is continuing with the customer's agreement. Provisions were recorded to limit the impact on the next fiscal year.
- Jungle Inc. significantly improved profitability, driven by growth in products for corporate customers.

Sales by Segment : Systems Sales Business

Net sales (Millions of yen)



Gross profit



Net sales : 978 million yen
YoY change: +12.9%

< Segment-wide performance >

In addition to the establishment of the sales structure at the Hokuriku sales office, whose business was transferred to us in the second half of the previous fiscal year, results benefited from capturing PC demand associated with the migration to Windows 11 and revisions to maintenance fees for “Rakuichi.”

Net sales increased 12.9% year on year, while gross profit rose 20.4%, with the gross profit margin improving by 2.1 percentage points.

- The Systems Sales Business primarily sells “Rakuichi,” a core business system developed by Casio Human Systems Co., Ltd. that supports business operations and management at small and medium-sized enterprises.

Balance Sheet

- Total assets and net assets increased, driven by growth in cash and deposits and retained earnings. Liabilities remained broadly unchanged from the end of the previous fiscal year, while the equity ratio remained high at 73.7%, reflecting continued financial soundness.

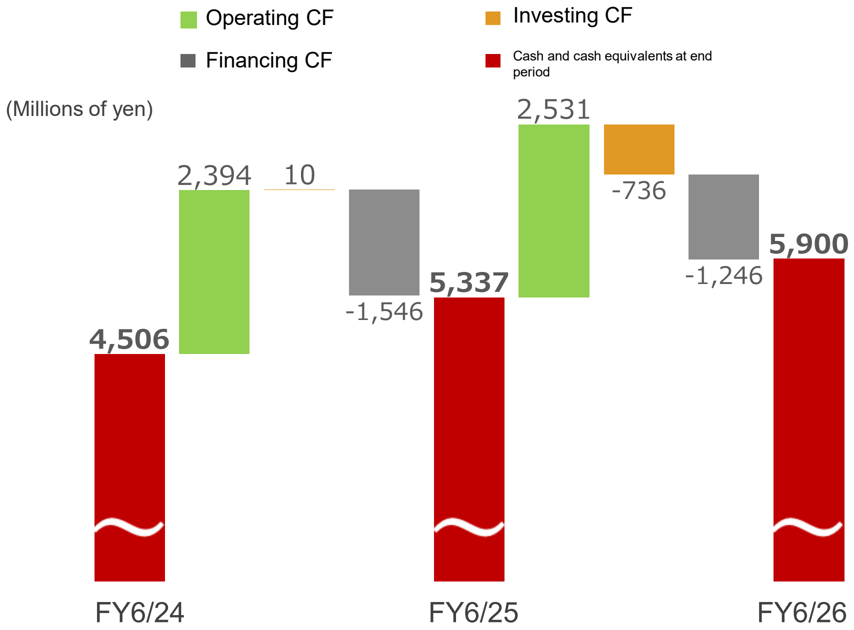
(Millions of yen)

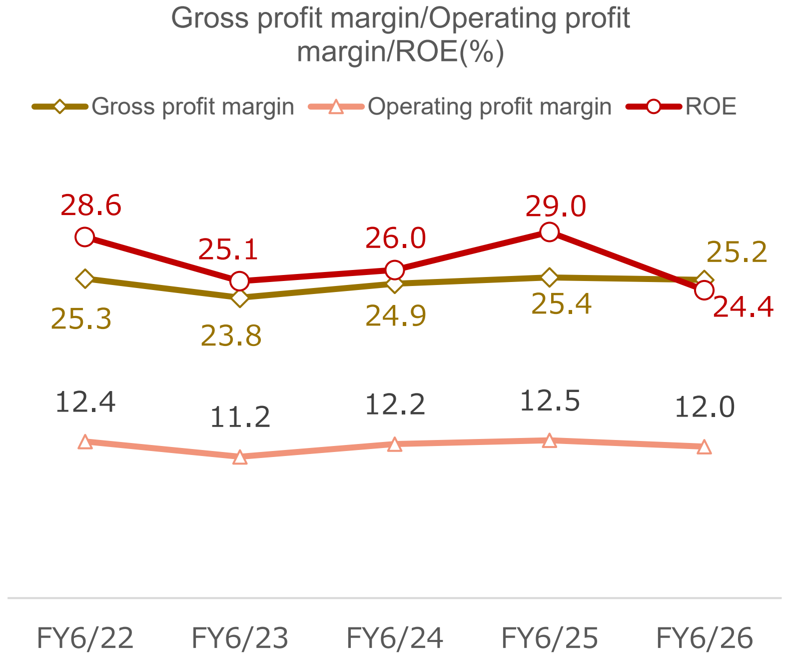
	End-Jun. 2025	End-Jun. 2026	Change
Cash and deposits	5,354	6,167	813
Accounts receivable and contract assets	3,585	3,500	-84
Work in progress	196	163	-33
Others	337	413	75
Total current assets	**9,474**	**10,245**	**771**
Property, plant and equipment	188	224	36
Intangible assets	691	516	-175
Investments and other assets	916	1,304	387
Total non-current assets	**1,797**	**2,045**	**248**
Total assets	**11,271**	**12,290**	**1,019**

	End-Jun. 2025	End-Jun. 2026	Change
Accounts payable-trade	857	825	-31
Income taxes payable	527	575	48
Others	1,407	1,391	-16
Total current liabilities	**2,791**	**2,791**	**0**
Provision for share awards	208	215	7
Others	89	101	11
Total non-current liabilities	**297**	**316**	**19**
Total liabilities	**3,088**	**3,108**	**19**
Capital stock	453	453	–
Capital surplus	460	601	140
Retained earnings	7,268	8,127	858
Total net assets	**8,182**	**9,181**	**999**
Total liabilities and net assets	**11,271**	**12,290**	**1,019**

Cash Flows

- Although investing cash flow recorded a net outflow of 736 million yen, mainly due to purchases of investment securities, operating cash flow remained strong at 2,531 million yen, increasing the year-end cash balance to 5,900 million yen.
- ROE declined 4.6 percentage points year on year to 24.4%, reflecting an increase in shareholders' equity and a decrease in net income due to extraordinary losses, but remained at a high level.





* In FY6/25, the effect of exchange rate changes on cash and cash equivalents was negative 28 million yen. In FY6/26, the effect was 37 million yen, while a change in cash and cash equivalents resulting from a change in the fiscal year-end of a consolidated subsidiary was negative 23 million yen.

FY6/27 Full-year Earnings Forecasts

- We expect to steadily capture resilient DX demand, which continues to expand across both offensive and defensive areas, throughout our business domains. Net sales and profits at each level are projected to grow by around 4% year on year, as we aim to achieve our 17th consecutive fiscal year of higher sales and profits.
- We are moving our “AI-Integrated Model Model,” a key growth lever, into the implementation phase. We will continue investing at a level comparable to the previous fiscal year in the utilization of generative AI and the development of strategic products, further strengthening our foundation for medium- to long-term growth.

(Millions of yen)	FY6/26 Result	% of Sales	FY6/27 Forecast	% of Sales	YoY %
Net sales	25,546	100.0%	26,700	100.0%	+4.5%
Operating profit	3,053	12.0%	3,200	12.0%	+4.8%
Ordinary profit	3,076	12.0%	3,200	12.0%	+4.0%
Profit attributable to owners of parent	2,092	8.2%	2,190	8.2%	+4.6%

FY6/27 H1 Earnings Forecasts

- For the first half, taking into account adjustments to automotive software investment budgets associated with Japanese automakers’ revisions to development plans for next-generation vehicle models, net sales are forecast to increase 1.9% year on year. Operating profit is forecast to decrease 6.1%, reflecting continued investment in the utilization of generative AI and the development of strategic products.
- We aim to narrow the decline in profit by steadily capturing revenue opportunities and maintaining rigorous cost control.

(Millions of yen)	H1 FY6/26 Result	% of Sales	H1 FY6/27 Forecast	% of Sales	YoY %	First-Half Progress vs. Full-Year Forecast
Net sales	12,753	100.0%	13,000	100.0%	+1.9%	48.7%
Operating profit	1,570	12.3%	1,475	11.3%	-6.1%	46.1%
Ordinary profit	1,592	12.5%	1,475	11.3%	-7.4%	46.1%
Profit attributable to owners of parent	1,068	8.4%	1,010	7.8%	-5.4%	46.1%

Earnings Forecasts by Segment

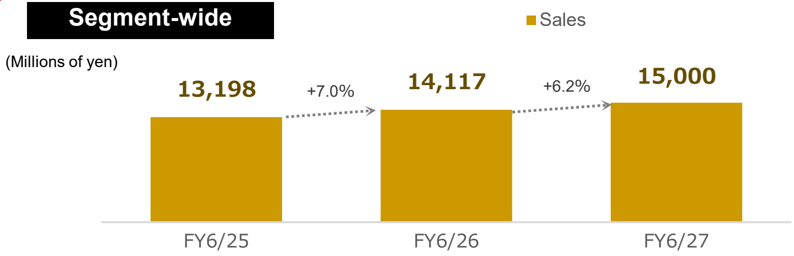
- While net sales are expected to increase across all businesses, the Embedded Solutions Unit is planned to grow 0.9% year on year, conservatively factoring in the impact of reduced automotive-related investment.
- The Product Solutions Unit, which recorded lower sales in the previous fiscal year, aims to recover through growth in proprietary products and AI- and DX-related projects, targeting net sales of 2.3 billion yen, in line with the previous fiscal year's plan.

(Millions of yen)

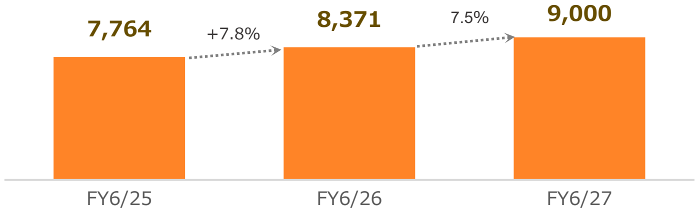
Segment	FY6/26 Net sales (Result)	FY6/27 Net sales Forecast	Pct. Change %	% of Sales
Software Development Business	24,566	25,700	+4.6%	96.3%
Business Solutions Unit	14,117	15,000	+6.2%	56.2%
Embedded Solutions Unit	8,324	8,400	+0.9%	31.5%
Product Solutions Unit	2,126	2,300	+8.3%	8.6%
Systems Sales Business	978	1,000	+2.2%	3.7%
Total	25,546	26,700	+4.5%	100.0%

Sales by Segment : Business Solutions Unit

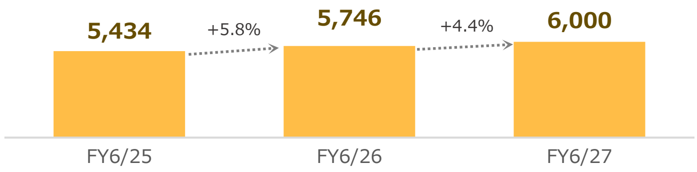
Segment-wide



Business System Development



Operational Support



Net sales　: 15,000 million yen
YoY change: +6.2%

< Segment-wide performance >

We plan a 6.2% year-on-year increase in net sales by steadily capturing robust IT demand, particularly for modernization. We will leverage generative AI and low-code/no-code technologies to enhance the value of our proposals and improve productivity.

■ Business System Development

- Accelerate our transformation into a collaborative SIer that works alongside customers through partnerships with other companies that bring complementary strengths.
- Build a track record and expertise in AI-driven development to further improve productivity.

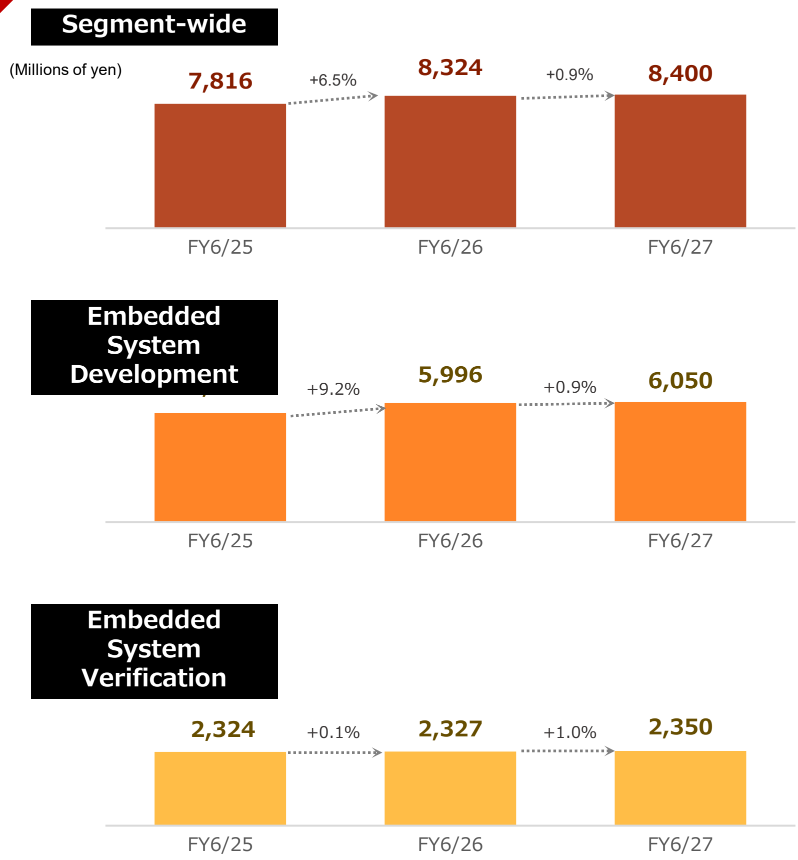
■ Operational Support

- Strengthen our earnings base by expanding our share of business with major customers.
- Expand support for cloud infrastructure development and automation utilizing Microsoft Power Platform.

Priority Measures by Segment: Business Solutions Unit

Priority measures
Transform the business model by strengthening capabilities in upstream processes and consulting, shifting toward a collaborative, co-creation model that works alongside customers.
Shift from a labor-intensive model to a value-creation model by transitioning toward AI-powered businesses, including AI-driven development and AI services.
Rebuild the financial services business, where we have extensive experience and a strong track record, while developing teams of professionals in our areas of expertise to expand our stable business base.
Build a team of cloud architects and provide cloud environment services centered on DX. Expand hands-on DX support combining Microsoft Power Platform with AI and other technologies.
Establish a framework for collaboration with Group subsidiaries in both system development and operational support to maximize synergies.
Enhance our value delivery capabilities through advanced nearshore operations utilizing locations such as Ehime and Hakodate, as well as through our AI Development Center.

Sales by Segment : Embedded Solutions Unit



Net sales : 8,400 million yen
YoY change: +0.9%

< Segment-wide performance >

Although uncertainty remains over investment trends in the automotive and semiconductor sectors, we plan a 0.9% year-on-year increase in net sales by deepening relationships with major customers and developing opportunities in non-automotive fields.

■ **Embedded System Development**

- In addition to expanding projects for IoT and industrial equipment, develop opportunities in the defense, aviation, and aerospace sectors.
- Continue proposals to help customers comply with cybersecurity regulations and frameworks, including the EU Cyber Resilience Act (CRA) and JC-STAR.

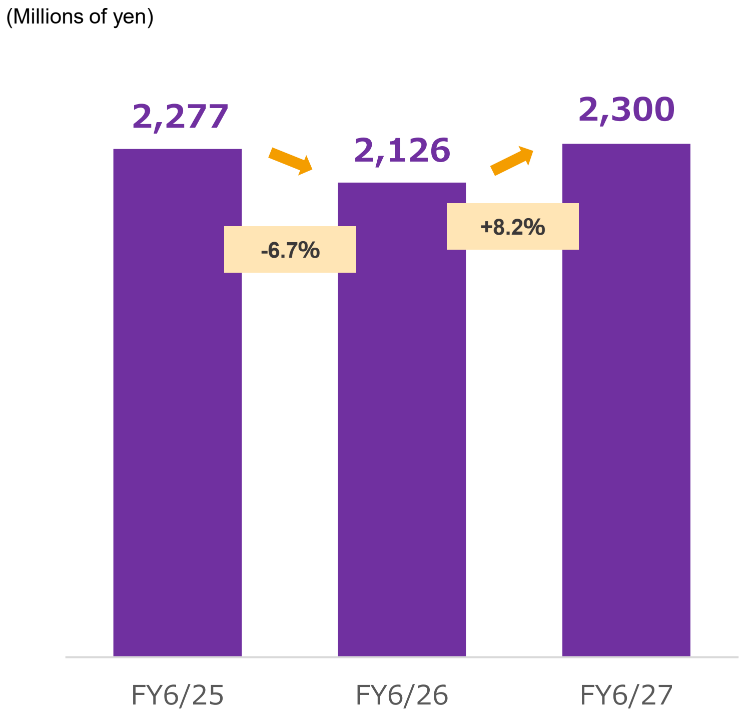
■ **Embedded System Verification**

- Leverage our automotive testing expertise as a foundation for expanding into the business systems domain.
- Fully roll out “Qualicia,” our AI testing service, accelerating our evolution into a quality services business.

Priority Measures by Segment: Embedded Solutions Unit

Priority measures
Integrate embedded system development and testing to provide end-to-end value across the entire development process, from upstream to downstream.
In addition to deepening our presence in the core automotive field, develop new business domains such as defense, aviation, and aerospace, building experience and a proven track record.
Capture growing demand for compliance with cybersecurity regulations and frameworks in Japan and overseas, establishing cybersecurity as a key business strength.
Build a track record in business system testing across the financial, distribution, public, and manufacturing IT sectors, developing it into a core pillar of the testing business.
Advance the testing business through the full-scale rollout of AI-powered testing automation and standardization services, including Qualicia and Q-Compass.
Deepen relationships with existing automotive customers and develop opportunities in non-automotive fields in North America.

Sales by Segment : Product Solutions Unit



Net sales : 2,300 million yen
YoY change: +8.2%

< Segment-wide performance >

Steadily build recurring revenue and establish an earnings model that is less dependent on human resources. We plan an 8.2% year-on-year increase in net sales, marking a recovery from the decline in the previous fiscal year.

[Cyber Security Products and Services: WebARGUS, etc.]

- Strengthen sales of WebARGUS and SentinelARGUS to capture growing market demand.
- Aim for the early market launch of RezOT and establishment of its business model through collaboration with partner companies.

xoBlos (Operational Efficiency Product)

- In addition to sales of xoBlos and xFormly, provide hands-on support services leveraging these products as a starting point for the development of a data management platform.

Other Products

- Expand direct sales of electronic contract services and pursue related SI projects and projects for local governments.
- At Jungle Inc., expand sales of products for corporate customers, including Data Migration Box.

Priority Measures by Segment: Product Solutions Unit　1/2

Priority measures
[Security Products and Services]
Promote sales of “Sentinel ARGUS,” a ransomware protection solution.
Leverage our inclusion in the IPA’s “List of Services Compliant with the Information Security Service Standards” to expand sales of our in-house platform assessment and vulnerability assessment services.
Launch “RezOT,” a security solution for embedded devices, and work with partner companies to achieve implementation in embedded products.
[Business Efficiency Solutions]
Acquire a large number of small-scale projects with low initial implementation costs to shorten lead times and increase the number of licenses sold. Strengthen training and technical support following implementation to drive upselling.
Provide a platform that enables companies to utilize data securely and efficiently by combining data preparation with xFormly, data processing and integration with xoBlos, and integration with AI and security technologies.

Priority Measures by Segment: Product Solutions Unit 2/2

Priority measures

[DD-CONNECT, DX Business, and Jungle Inc.]

For SI projects requiring additional work, adhere to the revised schedules agreed with customers while expanding our share of business with those customers.

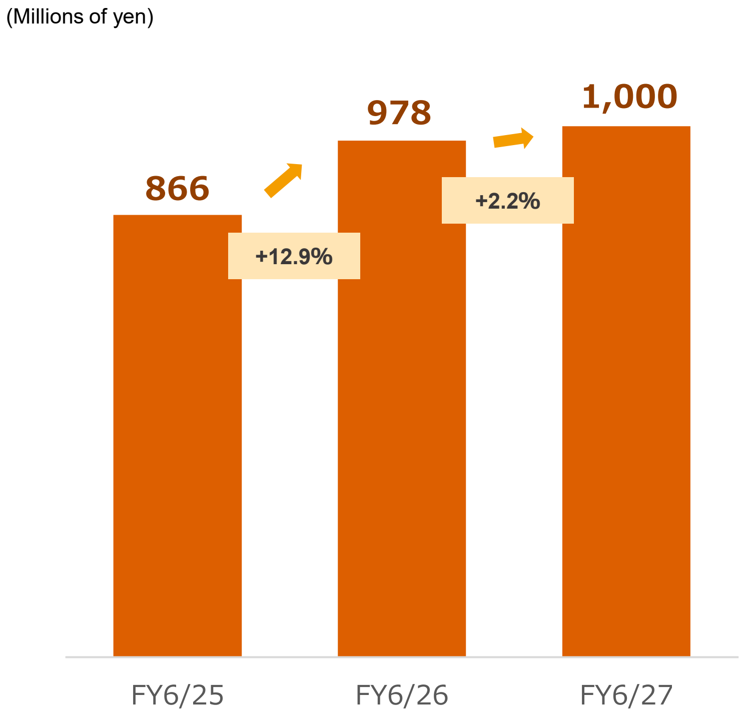
Expand direct sales of the "DD-CONNECT" electronic contract service, achieve adoption by local governments, and secure related SI development projects associated with the implementation of electronic contracting.

Implement an AI-powered image analysis service for social infrastructure (sewer pipelines) and expand its deployment to local governments.

Promote proof-of-concept projects for next-generation agriculture combining drones and IT, as well as smart agriculture trials through industry-government-academia collaboration.

Expand sales of products for corporate customers (Data Migration Box / PDF Xchange / Disk Deleter) at Jungle Inc., our product sales subsidiary.

Sales by Segment: Systems Sales Business



Net sales : 1,000 million yen
YoY change: +2.2%

< Segment-wide performance >
Backed by a stable base of repeat customers, net sales are planned to increase 2.2% year on year. Given the continued decline in the number of small businesses in the market, we will further strengthen our earnings base by shifting from a transaction-based revenue model to one centered on recurring revenue.

- Evolve our support framework into a "Customer Success" model and strengthen cross-selling through hands-on support tailored to each customer's business environment.
- Acquire new customers by expanding sales of the new version of "Rakuichi," which features enhanced order management, CMS, and e-commerce integration capabilities in areas of strong demand.

* The Systems Sales Business primarily sells "Rakuichi," a core business system developed by Casio Human Systems Co., Ltd. that supports business operations and management at small and medium-sized enterprises.

Priority Measures by Segment: Systems Sales Business

Priority measures

Evolve our support framework into a "Customer Success" model and maintain high retention rates for existing services through hands-on customer support.

Strengthen cross-selling of products and services beyond Rakuichi, including multifunction printers, UTM, and Rakuraku Page, tailored to each customer's business environment.

Expand the sales organization and acquire new customers, primarily for recurring-revenue cloud systems.

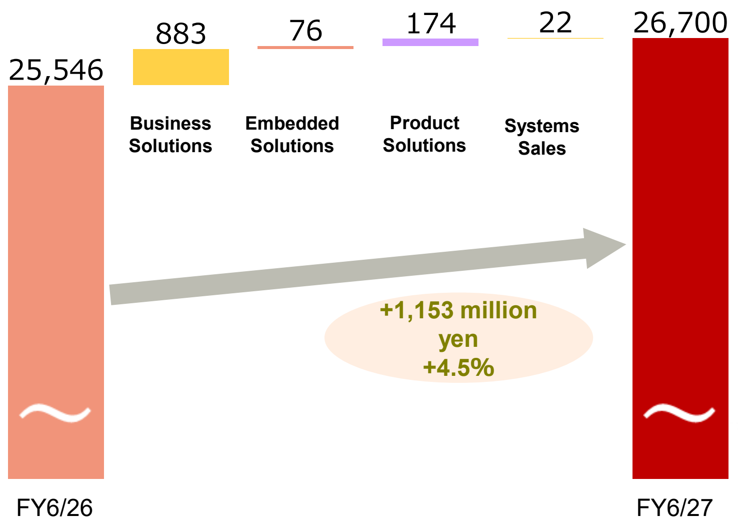
UTM (Unified Threat Management): A network security system that integrates multiple security functions.

Key KPIs (Net Sales / Operating Profit / Margin)

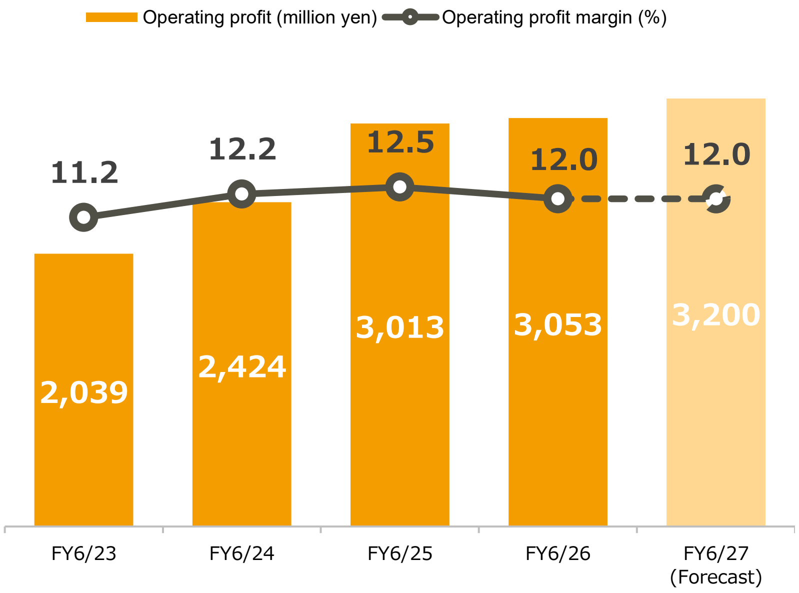
- The Business Solutions Unit and Product Solutions Unit, where demand remains strong, are expected to drive growth, with net sales planned to increase 4.5% year on year.
- While continuing to improve productivity, we will maintain upfront investments for future growth. Operating profit is forecast to increase 4.8% year on year, with the operating profit margin expected to remain broadly unchanged from the previous fiscal year at 12.0%.

Net sales

(Millions of yen)



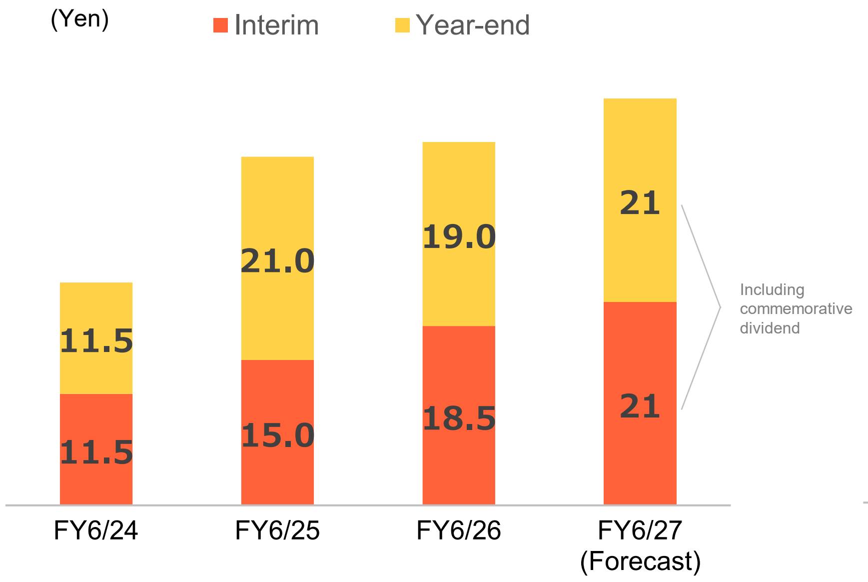
Operating profit / Operating profit margin



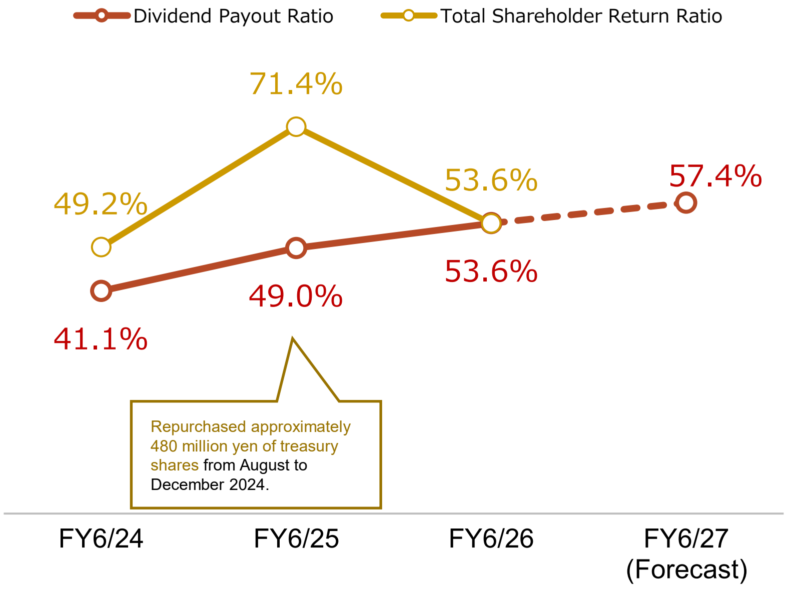
Shareholder Returns

- A 2-for-1 stock split was conducted effective January 1, 2026. The annual dividend for FY6/26 is planned to be 37.5 yen per share on a post-stock-split basis.
- For FY6/27, we forecast an annual dividend of 42 yen per share, comprising an ordinary dividend of 39.5 yen (an increase of 2 yen) and a 45th anniversary commemorative dividend of 2.5 yen, representing a total increase of 4.5 yen. The payout ratio is forecast at 57.4%.
- We will continue to actively enhance shareholder returns, including through stable and continuous dividend payments.

Annual Dividend per Share (Post-Split Basis)*



Dividend Payout Ratio and Total Shareholder Return Ratio



* Payout ratio = Total dividends paid ÷ Net income attributable to owners of parent * Dividends are presented on a retroactively adjusted basis to reflect the stock split.

FY2026 Strategic Initiatives

Restructure our business around AI and accelerate monetization as a hands-on AI/DX integrator

Changing Customer Needs

Declining demand for general-purpose skills such as coding

Growing demand for talent combining deep industry and business expertise with the ability to leverage AI

Four Priority Areas Supporting Our Path to Success

- **AI-driven development**
- **Quality assurance and testing**
- **Data utilization platforms**
- **Cybersecurity technologies**

Our differentiation lies not in "AI itself," but in the combination of industry expertise, four priority areas, and our ability to work alongside customers

Leverage FDEs to capture customer insights and needs and translate them into proprietary services

[Current Expected Timeline for Structural Changes]

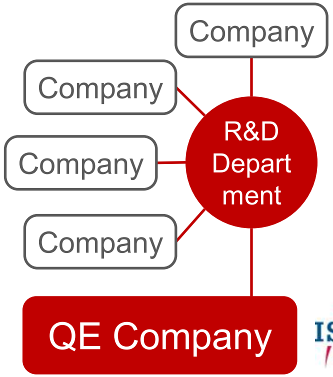
	2026	2027–2028	2029–2030 and Beyond
Our Industry	✓ Trials and adoption of AI-driven development and automated testing	✓ Expansion of use cases for autonomous AI agents ✓ Full-scale shift toward in-house development by advanced user companies	✓ Full-scale shift toward in-house development by user companies
DIT	✓ Deploy AI-driven development in actual projects ✓ Develop a service delivery model combining industry expertise with four priority areas	✓ Monetize support for customers' in-house development through a collaborative, co-creation approach ✓ Shift toward upstream and testing domains that are less susceptible to substitution by combining industry expertise with quality assurance and other capabilities	✓ Establish a knowledge-intensive model as a hands-on AI/DX integrator and maximize profitability ✓ Transition toward recurring revenue centered on AI agent operations and quality assurance

2026 → 2027 → 2028 → 2029 → 2030 and Beyond

FDE (Forward Deployed Engineer): An engineer who works directly with customers to identify on-site needs and translate them into the development of proprietary services.

New Service born from FDE-led Data Validation with Customers

- Our Framework for Promoting AI Utilization



DX認定

- **The R&D Department serves as a hub for promoting AI utilization across the Company.**
- Research on emerging technologies, knowledge sharing, etc.

ISTQB Platinum Partner International Software Testing Qualifications Board

- Expanding the business by leveraging our strengths in system quality assurance and testing
- Certified as a Platinum Partner of ISTQB, an international software testing certification organization (71 certified professionals)

FY2025 Achievements in QE

✓ **Developed "Q-Compass," a standardized testing framework that transforms our extensive testing expertise into digital assets**

✓ **Built "Qualicia," an AI-powered testing platform that generates optimal test cases**

- FDE-Led Initiative

Approached a long-standing customer with a proposal to evaluate the effectiveness of generative AI using data from past projects.

Secured the opportunity to conduct the evaluation on the condition that confidential information contained in the test data be masked.

Achieved a 75% improvement in efficiency through the evaluation

Received positive feedback from the customer while also identifying a **need for data masking in manufacturing operations, where customers are reluctant to have AI process confidential information.**

- Collaboration Between the R&D Department and Companies

? AI is already being used in testing services by other companies. The challenge is how to differentiate our offering.

The key requirement was to achieve both **data protection and usability:**

✓ Keep confidential information masked

✓ Preserve the data in a form that can still be used for analysis

✓ Enable analysis results to be incorporated back into business operations

➢ **Developed a data masking tool that enables data to be restored to its original form entirely within an on-premises environment, with a PoC planned.**

Creating services that only DIT can deliver, built on years of working hands-on alongside customers at their operations
We will continue to expand these initiatives through collaboration across our companies.

Three Priority Strategies

	Business Segment	Key Initiatives
1. Transform the Business Model Through AI-Driven Development and Generative AI to Deliver Higher Value Leverage AI to improve development productivity while accelerating the shift from traditional time-and-materials contracts based on person-months to value-based fixed-price contracts.	Business System Development Operational Support Embedded System Development	• Roll out across the organization the successful AI-driven development models and expertise already proven in our core business units. • Provide hands-on business efficiency support in the IT infrastructure domain by using AI to automate operations and digitize and preserve frontline expertise. • Apply AI to embedded development processes with stringent security requirements.
2. Build Solutions Combining DIT's Unique Strengths with AI Develop and deploy solutions that leverage our expertise in cybersecurity, independent verification, and other areas to address emerging quality and security challenges arising from the growing adoption of AI.	Embedded System Verification Product Solutions Unit	• Establish an AI quality assurance business through the rollout of "Q-Compass," a standardized testing framework that transforms our extensive testing expertise into digital assets, and "Qualicia," our AI-powered testing platform. • Expand the use of our on-premises "Data Masking Tool" in the manufacturing sector. • Expand deployment of "RezOT," cybersecurity software for embedded devices.
3. Create New Businesses and Develop New Markets Accelerate the integration of AI into existing products and the deployment of AI solutions in areas such as regional revitalization to create next-generation businesses.	Product Solutions Unit Systems Sales	• Use our Southern Hokkaido base as a hub for proof-of-concept initiatives and expand new AI-centered businesses in areas such as image recognition and autonomous drone operation. • Add AI assistant capabilities to our key products.

Expanding Our "Regional Revitalization × AI/DX Solutions" Model Nationwide, Using Southern Hokkaido as a Proof-of-Concept Hub

- At the Hakodate Branch of the DX Business Research Lab (established in 2023) and the Hokuto AI Satellite Office (established in 2025), we are working with local governments and partner companies to promote regional digitalization by applying cutting-edge DX technologies, including AI and drones, to public infrastructure and primary industries.

Proof-of-concept for AI-powered image analysis of sewer pipelines using floating IoT devices

➢ Entered into a four-party agreement with Hokuto City, DAIKO XTECH Co., Ltd., and Diand Co., Ltd. to conduct a proof-of-concept test of AI-powered image analysis technology for sewer pipelines.

Unlike conventional self-propelled camera systems, separating the image capture and assessment processes is expected to reduce on-site working time, an advantage that received positive feedback during the trial.

Announced "SoraDX," a next-generation agricultural support service combining drones and IT

➢ In collaboration with Hokuto City, presented an agricultural support initiative at the Southern Hokkaido Agricultural New Technology Presentation, utilizing data and visualization of farmland conditions and crop growth.

Drone-based pesticide spraying achieved 12 times the operational efficiency of manual spraying using powered sprayers. We have also begun recruiting farmers to participate in the initiative.

- ✓ Roll out the "Regional Revitalization × AI Utilization Model" developed in Southern Hokkaido to local governments nationwide, starting with Ehime and Kansai, where we have business bases.
- ✓ Established a new Business Development Promotion Department under the Product Solutions Unit Headquarters to accelerate the rollout of new businesses and services in collaboration with each company.

A Key Defense Against AI-Driven Attacks — "RezOT" Security Solution for Embedded Devices

RezOT

Designed for all internet-connected devices operating in mission-critical environments

(Released in September 2025)

Conventional Security Products

Detection → Defense

Unable to respond to unknown attacks

RezOT: Security solution capable of responding to unknown attacks

Detection → Recovery

Instantly restores tampered data in less than 0.1 seconds

An IoT version of our "WebARGUS" product, which specializes in detecting and restoring website tampering

- Enables faster response when used in conjunction with SBOM management and operations
- Currently working with partner companies to optimize the solution while pursuing early market rollout and establishing a framework for broader sales expansion

* Images shown are for illustrative purposes only.

Use Case 01

Industrial Equipment and Robots

Use Case 02

Medical Devices

Use Case 03

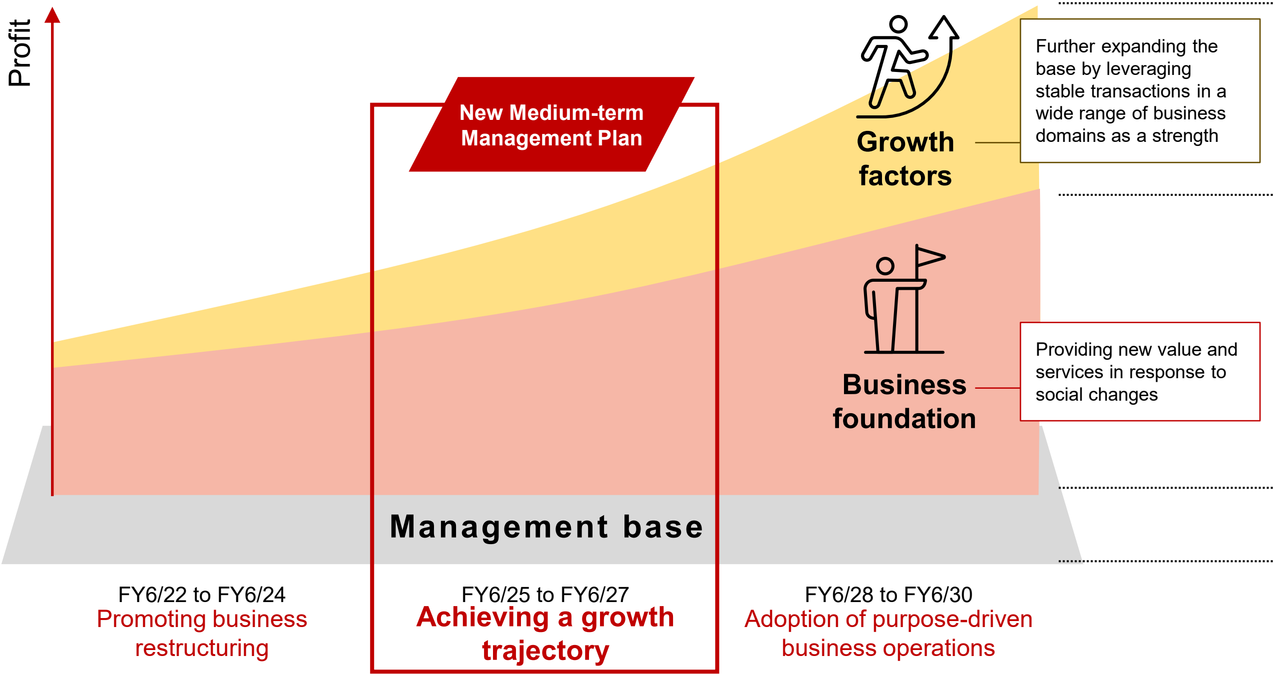
Drones and Construction Machinery

A year to restructure our business around AI from both offensive and defensive perspectives and accelerate monetization as a hands-on AI/DX integrator

SBOM (Software Bill of Materials): Information used to provide visibility into and manage software components

Medium-to-Long-term Growth Model

Under our purpose, "Enrich people's lives by supporting the digitized society (changes) that continues to "evolve" with the power of IT (responsiveness)," we will further strengthen the "Two-Axis Business Strategy" that has driven our growth to date, while further expanding our business foundation and creating new value and services.



Creation of next-generation businesses

- Business expansion centered on original products
- Expansion of business domains utilizing new technologies
- Expansion of new service-oriented businesses through collaboration and co-creation

Enhancement of the core revenue-earning business model

- Allocation of business resources to fields that are growing and in which we have expertise
- Enrichment of the Operational Support Business that is the base of stable revenue and is growing significantly

Development of a base that enables sustainable growth

Medium-Term Plan Targets

- For FY6/27, the initial targets remain unchanged in light of the current uncertain demand environment. (Non-financial targets also remain unchanged.)

Financial targets

	FY6/25 Result	FY6/26Result	Target (KPI) FY6/27
Net sales	24.1 billion yen (Initial target: 22 billion yen)	25.5 billion yen (Initial target: 24.2 billion yen)	26.7 billion yen (Unchanged)
Operating profit	3.01 billion yen (Initial target: 2.6 billion yen)	3.05 billion yen (Initial target: 2.87 billion yen)	3.2 billion yen (Unchanged)
Operating profit margin	12.5% (Initial target: 11.8%)	12.0% (Initial target: 11.9%)	12.0% (Unchanged)
ROE	Maintain 25% or higher		
Dividend payout ratio	50% or higher		

Non-financial targets (FY6/27)

Ratio of women in managerial positions	20% or higher
Number of newly acquired advanced IT qualifications	Double
Attendance ratio of purpose-related training	100%

Increase the number of “AAA” talent
through the use of talent management tools

Strategy 1: Business Foundation

Further elevate the capability to co-create value and market competitiveness to reinforce the core revenue-earning business model

Acknowledged challenges from the previous Medium-term Management Plan

- I Shift to a service proposal-based business model
- II Strengthening frontline capabilities through investments in human resources
- III Capability to solve social issues through the promotion of digital reform

Keywords from measures addressing priority themes

1 Project management capability

- Promotion of the PMP training system and acquisition of qualifications
- Dissemination and disclosure of deliverables and methods from project results
- Elevation of review effects by the Quality Management Department

2 Provision of latest methods and technologies

- Agile development
- Low-code/no-code development
- Highly productive and high-quality system utilizing generative AI and business frameworks
- Consulting and operation/installation support for Salesforce
- From white-box testing to DevOps

3 Provision of value System establishment

- Collaboration with group subsidiaries
- Advanced near-shore development centers
- Enhancement of the partner strategy
- Establishment of a new base in the Chubu region

4 Consulting and proposal-based marketing

- DX solution business for developing business and business operations
- Consulting and proposals based on the combination of all kinds of services
- Fusion of fortes achieved through a company-wide marketing organization

5 Promotion of DX and development of highly skilled IT personnel

- Visualization of technical know-how
- Full-stack engineers
- Development through the establishment of working groups

Strategy 2: Growth Factors

Swiftly grasp the constantly evolving digitalized society to grow the Merchandise Business early and create next-generation business

Acknowledged challenges from the previous Medium-term Management Plan

- **Ⅳ** Improvement of responsiveness to changes in trends and new technologies
- **Ⅴ** Acceleration of growth of the Merchandise Business by enhancing our product appeal which captures the needs of the market

Keywords from measures addressing priority themes

4 Next-generation business based on new technologies/services

- Contract for the resale of a generative AI environment
- Proposal combining IoT and data science technologies
- Creation of new products and new services through synergy with group subsidiaries
- Plan for an in-house event for creating new businesses

1 Pursuit of added value through generative AI

- Establishment of a new R&D Division
- Elevation of productivity during system development and testing processes
- Streamlining of back-office work
- Training of prompt engineers and Python engineers

Priority themes

3 Expansion of the security domain

- Provision of original services for platform assessment and vulnerability diagnosis
- Expansion of line-up matching customer needs
- Acquisition of new clients through outbound sales
- Expansion of the business domain to include embedded devices
- Provision of solutions for protecting the container operation environment

2 Expansion of the DX business field

- Reinforcement of the support system for xoBlos
- Creation of a package encompassing xoBlos services
- Reinforcement of the alliance with other companies (provision of OEM and services)
- Model for direct sale of electronic contracts to municipalities
- Enhancement of support for agencies

Strategy 3: Management Base

Respond to all kinds of changes in the environment to establish a management base that allows for sustainable growth

Acknowledged challenges

- Ⅵ Further reinforcement of the management base that will allow for sustainable growth
- Ⅶ Promotion of ESG initiatives
- Ⅷ Clarification of fields for investment for growth and actual investments

Set up company-wide committees to launch initiatives focusing on priorities.

Cash Allocation

- Make proactive investments for growth from the medium/long-term perspective to work toward continuous elevation of value.
- As for shareholder return, we will raise the target dividend payout ratio to 50% or higher, stably provide dividends and comprehensively consider and discuss increase of dividends.
- Take into account the market environment, etc. to make judgment concerning acquisition of treasury stocks.

Cash inflow

Operating cash flow

Generate operating cash flow through sustainable growth of profit

＋

Funds on hands and borrowings

10 billion yen

Cash outflow

Growth investment

M&A — 3 billion yen (¥0.4bn)

- Expansion of existing businesses
- Cutting-edge technologies and expertise
- Generation of synergy

Reinforcement of R&D business / **Investment in human resources** / **Investment in equipment** — 3.5 billion yen (¥2.4bn)

- R&D of new technologies
- Creation of new businesses and services
- Proactive recruitment
- Training, education, development
- Improvement of working conditions for employees
- Creation of more worthwhile work

Shareholder return — 3.5 billion yen (¥2.4bn)

- Continuous stable dividends
- Dividend payout ratio of 50% or higher

* Figures in the callouts on the right represent cumulative results for the two fiscal years.

M&A Strategy

We will actively pursue M&A with a view to the AI era, rather than simply seeking to expand the scale of our business.

Role of M&A

Further reinforce the fusion of "Business foundation," "Growth factors," and "Strengthening our management base."

Business foundation

- Upgrade of existing businesses
- Cross-selling and upselling utilizing the sales channels of existing businesses

×

Growth factors

- Development of new sales channels
- Enhancement of marketing know-how, product planning and selling capability
- Acquisition of cutting-edge technologies and know-how for specialized business operations

×

Strengthening our management base

- Hiring excellent engineers
- Elevation of employee awareness

Achieve a Win-Win relationship for both the M&A target company and DIT stakeholders.

Achievements and vision

デジタル・インフォメーション・テクノロジー株式会社

Business domains		Company (business unit)										
		BS	eB	SB	ES	NN	QE	EM	xoB	ITS	DX	
Business Solutions Unit	Business system development	●	●			●		●				System Products Co., Ltd システム・プロダクト株式会社 / Field to be further reinforced
	Operational support			●								SIMPLISM.INC
Embedded Solutions Unit	Embedded system development				●	●						Field to be further reinforced
	Embedded system verification						●					DIT AMERICA, LLC. Digital Information Technologies Corporation
Product Solutions Unit	Original product								●	●	●	DITマーケティングサービス株式会社 DIT Marketing Services Co.,Ltd. / Jungle / Field to be further reinforced
	System sales							●				DITマーケティングサービス株式会社 DIT Marketing Services Co.,Ltd.

The Vision 2030 remains unchanged for the current fiscal year. However, in light of rapid advances in AI technology and the resulting changes in customer needs, we plan to prioritize enhancing added value when formulating the next Medium-Term Management Plan, while also considering revisions to certain targets.

Three 50s

Net sales	Operating profit	Dividend payout ratio
50 billion	50 hundred million	50 %

Aiming to Break 50, 50, and 50!

Corporate Data

Trade name:	Digital Information Technologies Corporation
Establishment:	January 4, 2002
Contents of business:	Development of business systems, development and verification of embedded systems, system operation services, sales of in-house developed software, and system sales business
Location of head office:	5F, FORECAST Sakurabashi, 4-5-4 Hacchobori, Chuo-ku, Tokyo
Capital stock:	453,156 thousand yen
Fiscal year end:	June 30
Number of employees	1,713 (non-consolidated: 1,404) (As of June 30, 2026)
Directors:	Satoshi Ichikawa, Representative Director and President 2 other internal directors and 4 outside directors 1 full-time auditor and 2 outside auditors
Group companies:	DIT Marketing Service Co., Ltd., DIT America, LLC., simprism inc., System Products Co.,Ltd., Jungle, Inc.

JPX-NIKKEI Mid Small

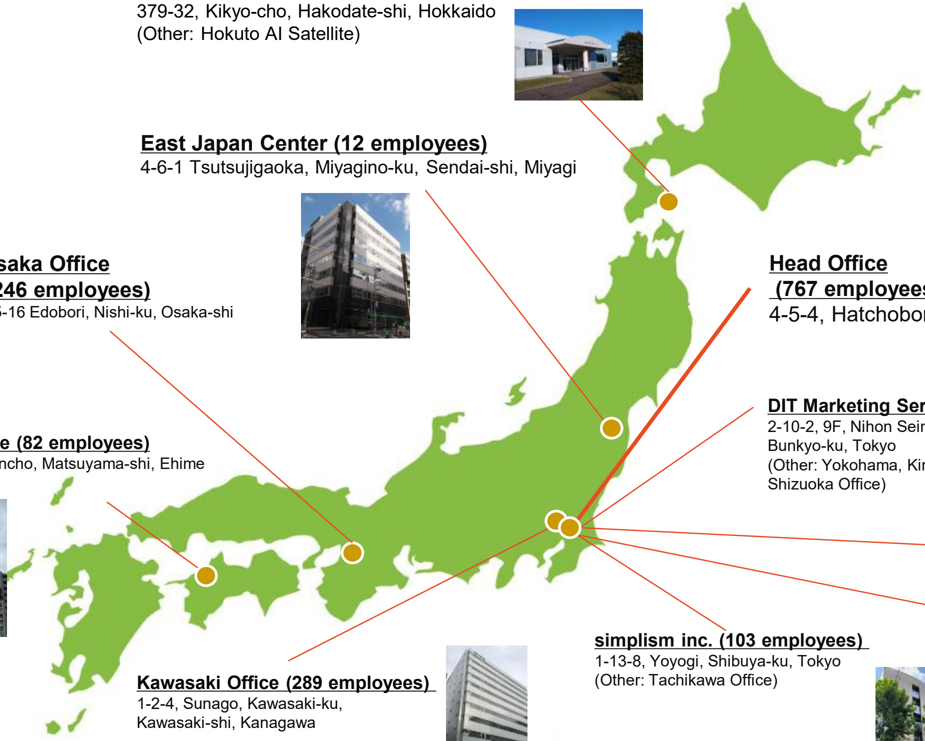
Included in the JPX-Nikkei Mid and Small Cap Index* for FY2025 and FY2026

* FY2025: Applicable from August 29, 2025 to August 28, 2026
FY2026: Applicable from August 31, 2026 to August 30, 2027

Satoshi Ichikawa, Representative Director and President

March 2004: Joined the Company
July 2007: Executive Officer, General Manager, Corporate Planning Division
July 2010: Executive Officer, General Manager of Business Division
September 2012: Director and Executive Director, General Manager of Corporate Planning Department and Product Planning and Development Department
July 2015: Managing Director, General Manager of Business Division
July 2016: Representative Director and Senior Managing Executive Officer
July 2018: Representative Director and President

Domestic and Overseas Development Bases and the Number of Employees



Hakodate Branch, DX Business Laboratory (8 employees)
379-32, Kikyo-cho, Hakodate-shi, Hokkaido
(Other: Hokuto AI Satellite)

East Japan Center (12 employees)
4-6-1 Tsutsujigaoka, Miyagino-ku, Sendai-shi, Miyagi

Osaka Office (246 employees)
1-5-16 Edobori, Nishi-ku, Osaka-shi

Ehime Office (82 employees)
7-1-21, Sanbancho, Matsuyama-shi, Ehime

Kawasaki Office (289 employees)
1-2-4, Sunago, Kawasaki-ku,
Kawasaki-shi, Kanagawa

Head Office (767 employees)
4-5-4, Hatchobori, Chuo-ku, Tokyo

DIT Marketing Services (61 employees)
2-10-2, 9F, Nihon Seimei Otowa Building, Otowa,
Bunkyo-ku, Tokyo
(Other: Yokohama, Kimitsu, Makuhari, Takasaki,
Shizuoka Office)

simplism inc. (103 employees)
1-13-8, Yoyogi, Shibuya-ku, Tokyo
(Other: Tachikawa Office)

JUNGLE, Inc. (8 employees)
2-2-1 Kanda Nishiki-cho, Chiyoda-ku, Tokyo

©GENKOSHA Co./Harunori Noda

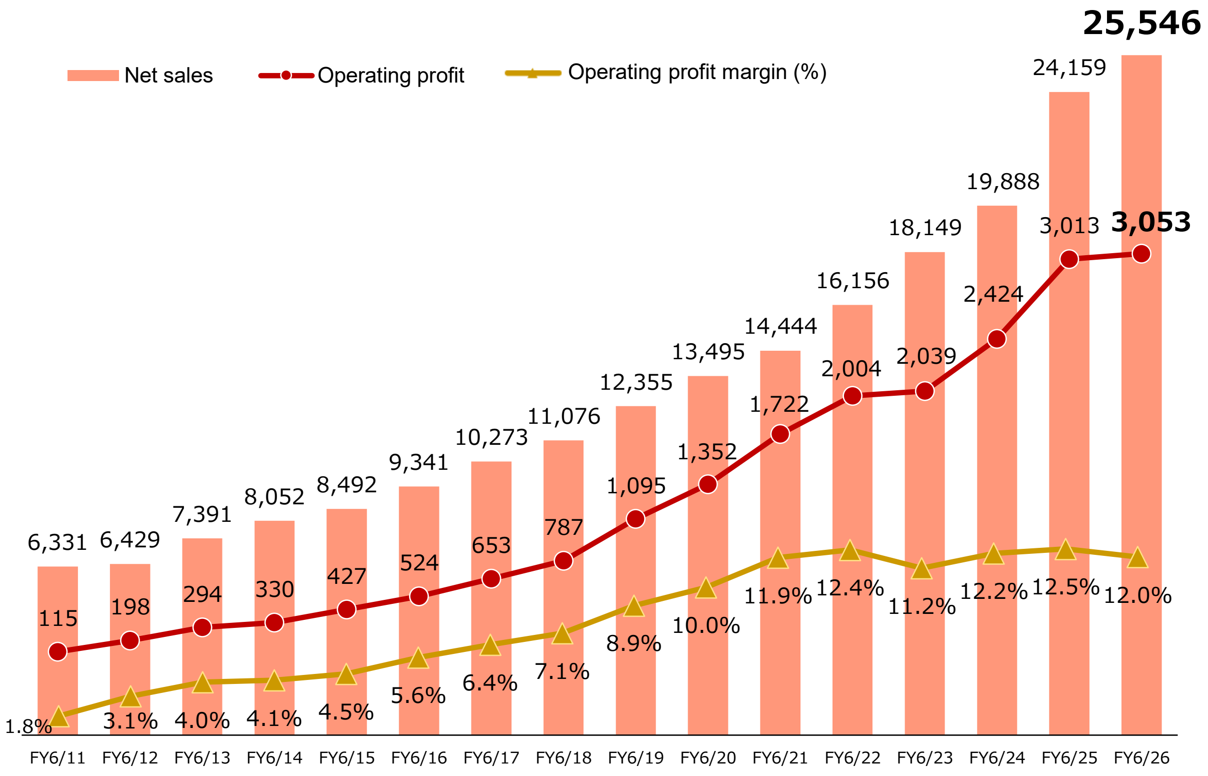
System Products Co., Ltd. (92 employees)
4-4-9, Nihonbashi-Hongokucho, Chuo-ku, Tokyo

DIT America (45 employees)

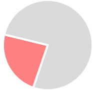
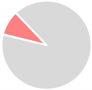
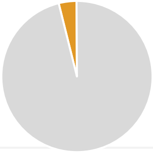
Financial Performance Trends

Achieved higher net sales and profits for the 16th consecutive fiscal year

- In FY6/26, despite continued uncertainty stemming from U.S. trade policies and the situation in the Middle East, we steadily captured IT investment demand and achieved growth in both net sales and profits.



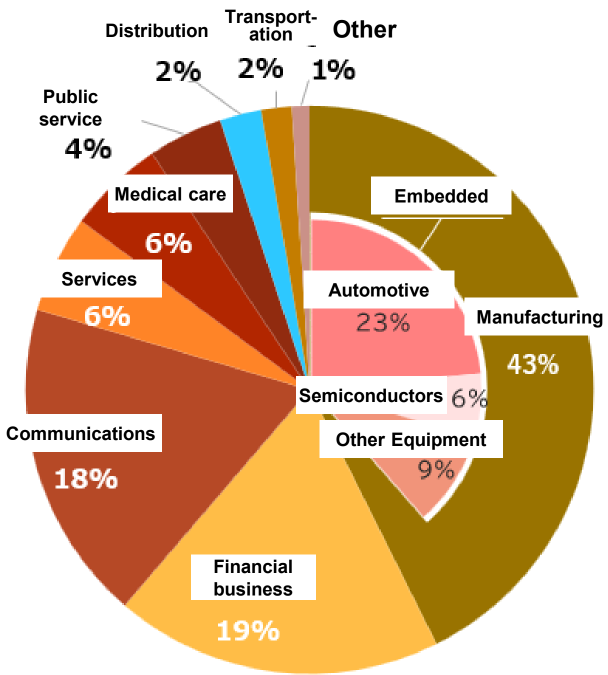
Net Sales Composition by Business Segment

Business Segment		% of Sales *	Business Activities		Positioning
Software Development Business	Business Solutions Unit	 55.3%	Business System Development	 32.8%	Core Business
			Operational Support	 22.5%	
	Embedded Solutions Unit	 32.6%	Embedded System Development	 23.5%	Core Business
			Embedded System Verification	 9.1%	
	Product Solutions Unit	8.3%	Development and sales of software products		Growth Area
Systems Sales Business		 3.8%	Sales of third-party systems		Core Business

* FY6/26 Full-Year Results

Customer Base

Sales Composition by Industry*



* Results for FY6/26

■ **DIT Group has**
approx. 2,900 customer companies

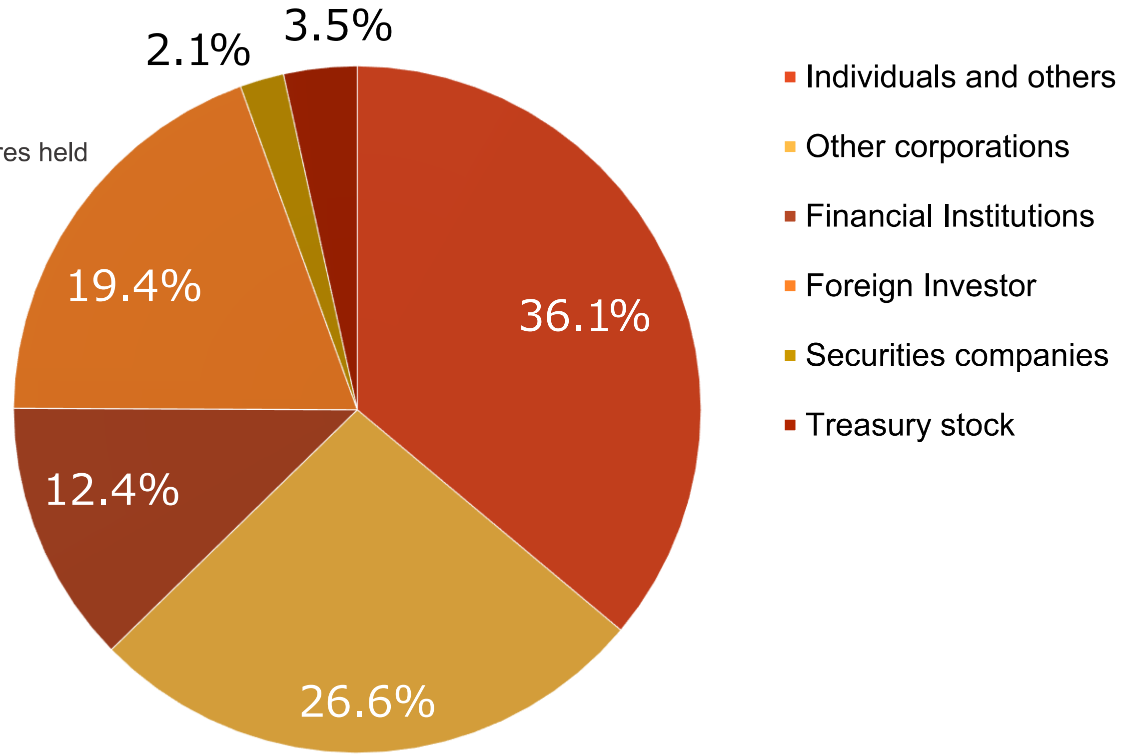
・Major customers include listed companies and their affiliates in the Software Development Business and SMEs in the Systems Sales Business.

■ **Sales Composition by Industry in the Software Development Business (left chart)**

・Including information systems subsidiaries, sales for end users accounted for **80%** of total sales.

Shareholder Composition

Number of shareholders
(As of June 30, 2026)
: 6,307
*The graph is based on the number of shares held



Initiatives Toward Sustainability

- Contribute to sustainable society by promoting the DX of society in core businesses and solving social issues by introducing original products.

- Set up a Sustainable Committee and engage in activities to achieve the purpose of “enriching people’s lives.”

Relevant SDGs

Environment	**Addressing social issues through original products**	• Solve social issues by introducing security products (WebARGUS) , products related to the work style reform (xoBlos) and products for paperless business operation (DD-CONNECT) . WebARGUS xoBlos DD-CONNECT DX認定 • Obtain certification as a DX Certified Business Operator, contributing to the digital transformation of society
	Environmental conservation	• Promote paperless operations within the Company and visualize and disclose electricity and paper consumption • Disclose initiatives in line with the TCFD and CDP frameworks and address related issues
Social	**D&I**	• Improve the ratio of women in managerial positions. • Recruit and promote capable persons regardless of gender, nationality, etc.
	Elevation of well-being	• Develop a comfortable working environment compatible with diverse workstyles, and create worthwhile work. • Enrich employee benefits and encourage health-oriented management. • Promote initiatives for hearing the voices of employees. • Invest for elevating human value. • Improve working conditions of employees.
	Regional revitalization	• Revitalize regions by creating employment in the countryside. • Engage in activities contributing to the region such as volunteering and participation in local events (in the district where the headquarters is located) .
Governance	**Corporate governance**	• Revise the system for the compensation for executives. • Make information disclosure transparent and enriched. • Reinforce the governance of group companies.
	Risk management	• Elevate quality by continuously revising BCP. • Reinforce measures against cyber risks.

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