



July 30, 2025

Company Name:	Ubicom Holdings, Inc.
Representative:	Masayuki Aoki, Representative Director and President (Securities code: 3937; TSE Prime Market)
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AIS Co., Ltd. and Medical Force Inc. Signed OEM Agreement
“Mighty QUBE® Hybrid” Provided to Cloud-Based EMR “medicalforce”
to Strengthen Insurance-Covered Medical Service Functionality

AIS Co., Ltd. (Head Office: Chiyoda-ku, Tokyo; President and CEO: Masayuki Aoki; hereinafter “AIS”), a consolidated subsidiary of our company, has begun providing its “Mighty QUBE® Hybrid” on an OEM basis to the cloud-based electronic medical record (EMR) system “medicalforce,” developed and offered by medicalforce Inc. (Head Office: Shinagawa-ku, Tokyo; CEO: Shoichi Hatanaka; hereinafter “medicalforce”), a company that specializes in EMR and appointment management systems for self-pay clinics. The OEM provision commenced on July 29, 2025.



1. Background and Future Outlook

“medicalforce”, the cloud-based electronic medical record (EMR) system offered by medicalforce, enables centralized management of clinic operations across a wide range of specialties, including self-pay clinics, plastic surgery, and gynecology. In February 2024, it significantly strengthened its support for insurance-covered services through integration with “Web ORCA”, the cloud version of the standard medical billing software provided by the Japan Medical Association. The system has already been adopted by approximately 600 clinics, and further expansion is expected as more self-pay medical institutions begin incorporating insurance-covered services.

“Mighty QUBE® Hybrid”, offered by our company, leverages over 30 years of accumulated medical database knowledge and AI technology to generate probable diagnoses in real time based on input data such as prescriptions, injections, and test orders. This helps prevent human errors, including incorrect prescriptions and missed diagnoses, thereby enhancing patient safety while simultaneously improving operational efficiency for healthcare professionals. Through this OEM

agreement, these high-value-added functions are fully bundled into “medicalforce”, further enhancing its insurance-related functionality. We believe this collaboration will not only support greater sophistication in insurance service features, but also contribute to physician workstyle reforms, clinic management optimization, and the resolution of broader social challenges.

This OEM model marks the second such partnership, following the 2024 provision of “Mighty QUBE® Hybrid” to “homis”, a cloud-based EMR specialized in home healthcare developed by MedicalInformatics Co., Ltd. As a result, the system is expanding its reach across a diverse range of care settings, including home healthcare, self-pay services, and insurance-covered medical care.

Looking ahead, we aim to accelerate the rollout of “Mighty QUBE® Hybrid” within the clinic segment, targeting both existing and new “medicalforce” users. Through this OEM initiative, we are projecting an average annual revenue growth of 116% in this segment from FY2025 through FY2027.

2. About “Mighty QUBE® Hybrid” – Real-Time Ordering Check Software Integrated with EMR

“Mighty QUBE® Hybrid” is a real-time ordering check solution designed to prevent medical errors such as incorrect prescriptions or missing diagnoses during order entry or EMR input. The system cross-checks disease names and drug indications in real time based on a highly reliable database utilized by approximately 20,000 medical institutions in our group’s client base. As our most advanced product, “Mighty QUBE® Hybrid” supports both cloud and on-premises deployment, contributing to enhanced medical safety, improved operational efficiency for physicians, and cost reduction in hospitals.

3. About “medicalforce” – All-in-One SaaS for Clinics

“medicalforce” is an all-in-one SaaS platform tailored for clinics, offering a wide range of features that align with clinical workflows, including EMR, appointment scheduling, billing, payments, and inventory management. Its appointment management functions streamline operations by reducing time spent on phone-based scheduling by approximately two-thirds. Additionally, the platform supports integration with LINE and provides optimized scheduling features to help clinics boost their revenue. As of today, “medicalforce” has been implemented in over 600 clinics across Japan, regardless of their size or specialty.

4. About Ubicom Holdings, Inc. and AIS Co., Ltd.

Ubicom Holdings, Inc. is a unique business innovation company committed to creating groundbreaking IT solutions through the power of “People” × “Technology.” Guided by this corporate philosophy, we promote digital transformation (DX) across our key strategic markets: medical, finance/public, automotive, PC (MFP), AI/IoT, core enterprise systems, and real estate.

Our consolidated subsidiary AIS Co., Ltd. leads our medical business domain and is a pioneer in providing subscription-based, AI-powered IT solutions that support the management and operational efficiency of hospitals and clinics. AIS offers products such as “MightyChecker® EX”, a claim inspection system that supports physicians' workstyle reform, and “Mighty QUBE® Hybrid”, a system integrated with EMR. Now entering the “Second Growth Phase” of the Ubicom Group, AIS is leveraging its extensive customer base of over 21,000 medical institutions, medical databases, and intellectual property, accumulated over 30 years, to expand new platform businesses. One such initiative includes the launch of an “Insurance Knowledge Platform” for life and non-life insurance companies.

Recently, AIS has also provided its “MightyChecker® EX” engine and the medical cloud service “SonaM” to NIHON KYOIKU CREATE Co., Ltd., a company engaged in medical staffing services. Together, they have developed a remote inspection platform that enables online claim inspections (reception checks) for contracted medical institutions through the company’s BPO centers.

- Trade name : Ubicom Holdings, Inc.
- Name of representative : Masayuki Aoki, Representative Director and President
- Establishment date : December 8, 2005
- Address : 〒102-0082 7F Ichiban chou Tokyu Bldg., 21 Ichiban-cho, Chiyoda-ku, Tokyo
- Description of Business : Providing medical IT solutions such as receipt inspection, medical safety support, data analysis, cloud services, development support, and consulting to hospitals and clinics throughout Japan. Embedded software/application development, testing/quality assurance services with a long track record, and in recent years, the development of unique solutions incorporating 3A technology (AI Artificial Intelligence / Analytics Analysis / Automation/RPA Automation).
- U R L : <https://www.ubicom-hd.com/>

- Trade name : AIS Co., Ltd.
- Name of representative : Masayuki Aoki, Representative Director and President
- Establishment date : February 13, 1986
- Address : 〒102-0082 7F Ichiban chou Tokyu Bldg., 21 Ichiban-cho, Chiyoda-ku, Tokyo
- Description of Business : Providing development, sales, contracted development, and consultation services for medical information system software products for hospitals, other medical institutions, and related facilities.
- U R L : <https://www.tais.co.jp/>

5. About medicalforce Inc.

Develops and provides EMR and appointment management systems for self-pay clinics.

- Trade name : medicalforce Inc.
- Name of representative : Shoichi Hatanaka, CEO
- Establishment date : November, 2020
- Address : 〒141-0031 4F, Sumitomo Fudosan Nishi-Gotanda Building, 3-6-21 Nishi-Gotanda, Shinagawa-ku, Tokyo
- Description of Business : Develops and provides EMR and appointment management systems for self-pay clinics.
- U R L : <https://corp.medical-force.com/>

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