

October 23, 2025

To whom it may concern:

Company name Needs Well Inc.
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Exchange Prime Market)
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Notice Regarding Revision to Consolidated Financial Results Forecast for the Fiscal Year Ending September 30, 2025

Needs Well Inc. (the “Company”) provides notice that, at a meeting of the Board of Directors held today, it revised the full year consolidated results forecast for the fiscal year ending September 30, 2025 (October 1, 2024 to September 30, 2025) announced on July 15, 2025 in light of recent performance trends and other factors, as follows.

1. Revision of consolidated financial results forecast

Revisions in figures of the full year consolidated results forecast for the fiscal year ending September 30, 2025 (October 1, 2024 to September 30, 2025)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Profit per share
Previous forecast (A) (announced on July 15, 2025)	Millions of yen 10,600	Millions of yen 1,400	Millions of yen 1,400	Millions of yen 1,043	Yen 27.53
Revised forecast (B)	10,032	1,155	1,169	885	23.36 *
Changes (B – A)	-567	-244	-230	-157	
Changes (%)	-5.3	-17.4	-16.5	-15.1	
(Reference) Consolidated Results for the previous fiscal year ended September 30, 2024	9,549	1,185	1,208	809	21.15
Year-on-year changes for (B) (%)	105.1	97.5	96.8	109.3	

* “Profit per share” in “Revised forecast (B)” is calculated based on the average number of shares during the period ending September 30, 2025.

2. Reasons for revision in figures of the consolidated financial results forecast

The Company expects net sales and profit to fall below its previous forecast due to several factors. These include the postponement of certain public-sector projects originally scheduled for this fiscal year to the next, based on coordination with clients and project progress; a significant base salary increase for management personnel as a strategic investment for future growth; and higher-than-expected costs associated with the shareholder benefit program newly introduced in the fiscal year ending September 30, 2025.

Nevertheless, the Company expects to maintain an ordinary profit margin of over 10%, in line with its target. Excluding the impact of the shareholder benefit program, operating profit and ordinary profit are projected to increase by approximately 10% year-on-year.

*The forecast above has been prepared based on the currently available information as of the date of disclosure of this material. Actual results may differ from forecasts due to various factors.

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