Summary

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 <JGAAP>

May 15, 2025

Company name: TAC CO., Ltd. Listing: Tokyo Stock Exchange Company code number: 4319 URL: https://www.tac-school.co.jp Representative: Toshio Tada, Representative Director Contact: Shoji Nonaka, Manager of IR department Tel: +81-3-5276-8913 Scheduled date of ordinary general meeting of shareholders: June 25, 2025 Scheduled date to commence dividend payments: June 26, 2025 Scheduled date to submit the annual securities report: June 24, 2025 Supplemental information for financial statements: Yes Results briefing session: Yes (for investors and analysts)

(Amounts rounded down to the nearest million yen)

## 1. Consolidated financial results for the fiscal year ended March 2025 (From April 1, 2024 to March 31, 2025)

(1) Consolidated financial results

(% indicates changes from the previous corresponding period)

|                                    | Net sales       |      | Operating profit |   | Ordinary profit |   | Profit attributable to<br>owners of parent |   |
|------------------------------------|-----------------|------|------------------|---|-----------------|---|--|---|
|                                    | Yen in Millions | %    | Yen in Millions  | % | Yen in Millions | % | Yen in Millions                            | % |
| FY2024<br>(Apr.1,2024-Mar.31,2025) | 19,196          | 1.0  | 725              | _ | 736             | _ | 467  | - |
| FY2023<br>(Apr.1,2023-Mar.31,2024) | 19,001          | -3.6 | -307             | _ | -329            | _ | -219                                       | _ |

(Note) Comprehensive income: FY 2024(2025/3) 450 million yen (-%), FY 2023(2024/3) -221 million yen (-%)

|                                    | Profit per share | Fully diluted profit per share | Ratio of return on<br>equity | Ratio of ordinary<br>profit to total<br>assets | Ratio of operating profit to net sales |
|------------------------------------|------------------|--------------------------------|------------------------------|--|--|
|                                    | Yen              | Yen                            | %                            | %  | %                                      |
| FY2024<br>(Apr.1,2024-Mar.31,2025) | 25.78            | _                              | 7.7                          | 3.5  | 3.8                                    |
| FY2023<br>(Apr.1,2023-Mar.31,2024) | -12.12           | _                              | -3.6                         | -1.6   | -1.6                                   |

(Note) Share of profit of entities accounted for using equity method: FY2024 (2025/3) -2 million yen, FY2023 (2024/3) 1 million yen

### (2) Consolidated financial position

|                               | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------------------|-----------------|-----------------|--------------|----------------------|
|                               | Yen in Millions | Yen in Millions | %            | Yen                  |
| FY2024<br>(As of Mar.31,2025) | 20,942          | 6,231           | 29.7         | 343.05               |
| FY2023<br>(As of Mar.31,2024) | 20,790          | 5,872           | 28.2         | 323.28               |

(Note) Equity: FY 2024 (2025/3) 6,220 million yen, FY2023 (2024/3) 5,862 million yen

### (3) Consolidated statement of cash flow

|                                    | Net cash provided by<br>(used in)<br>operating activities | Net cash provided by<br>(used in)<br>investing activities | Net cash provided by<br>(used in)<br>financing activities | Cash and cash<br>equivalents at the end<br>of the period |
|------------------------------------|---|---|---|--|
|                                    | Yen in Millions   | Yen in Millions   | Yen in Millions   | Yen in Millions  |
| FY2024<br>(Apr.1,2024-Mar.31,2025) | 1,387   | -711  | -449  | 5,970  |
| FY2023<br>(Apr.1,2023-Mar.31,2024) | -524  | -43   | 206   | 5,745  |

## 2. Dividends

|                                    | Annual dividends per share |                |                |                |       | Total amount             |                             | Ratio of                                     |
|------------------------------------|----------------------------|----------------|----------------|----------------|-------|--------------------------|-----------------------------|--|
|                                    | 1st<br>quarter             | 2nd<br>quarter | 3rd<br>quarter | 4th<br>quarter | Total | of dividends<br>(annual) | Payout ratio (consolidated) | dividends to<br>net assets<br>(consolidated) |
|                                    | Yen                        | Yen            | Yen            | Yen            | Yen   | Yen in Millions          | %                           | %  |
| FY2023<br>(Apr.1,2023-Mar.31,2024) | —                          | 3.00           | _              | 3.00           | 6.00  | 108                      | _                           | 1.8  |
| FY2024<br>(Apr.1,2024-Mar.31,2025) | —                          | 2.00           | _              | 2.00           | 4.00  | 72                       | 15.5                        | 1.2  |
| FY 2025 (Forecast)                 | —                          | 3.00           | Ι              | 4.00           | 7.00  |                          | —                           |  |

# 3. Forecasts of consolidated financial results for the fiscal year ending March 2026 (From April 1, 2025 to March 31, 2026)

(% indicates changes from the previous corresponding period)

|           | Net sales       |     | Operating profit |     | Ordinary profit |      | Profit attributable to owners of parent |      | Profit per share |
|-----------|-----------------|-----|------------------|-----|-----------------|------|---|------|------------------|
|           | Yen in Millions | %   | Yen in Millions  | %   | Yen in Millions | %    | Yen in Millions                         | %    | Yen              |
| Half year | 10,240          | 1.0 | 830              | 0.8 | 810             | -4.0 | 535                                     | -7.4 | 29.50            |
| Full year | 19,260          | 0.3 | 740              | 1.9 | 700             | -5.0 | 470                                     | 0.5  | 25.92            |

## \* Notes

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies, changes in accounting estimates, and restatements

(2)-1 Changes in accounting policies due to the revision of accounting standards: None

(2)-2 Changes in accounting policies other than (2)-1: None

(2)-3 Changes in accounting estimates: Yes

(2)-4 Restatements: None

(3) Number of shares issued (common stocks)

- (3)-1 Number of shares issued at the end of the fiscal year (including treasury shares)
- (3)-2 Number of treasury shares at the end of the fiscal year
- (3)-3 Average number of shares during the period

| FY2024 | 18,504,000 shares | FY2023 | 18,504,000 shares |
|--------|-------------------|--------|-------------------|
| FY2024 | 370,168 shares    | FY2023 | 370,168 shares    |
| FY2024 | 18,133,832 shares | FY2023 | 18,133,832 shares |

(Reference) Summary of the non-consolidated financial results

# 1. Non-Consolidated financial results for the fiscal year ended March 2025 (From April 1, 2024 to March 31, 2025)

(1) Non-consolidated financial results

|                                    | (% indicates changes from the previous corresponding period |      |                  |   |                 |   |                 |   |  |
|------------------------------------|---|------|------------------|---|-----------------|---|-----------------|---|--|
|                                    | Net sales   |      | Operating profit |   | Ordinary profit |   | Profit          |   |  |
|                                    | Yen in Millions   | %    | Yen in Millions  | % | Yen in Millions | % | Yen in Millions | % |  |
| FY2024<br>(Apr.1,2024-Mar.31,2025) | 18,396  | 0.9  | 529              | - | 593             | _ | 387             | - |  |
| FY2023<br>(Apr.1,2023-Mar.31,2024) | 18,230  | -3.9 | -445             | _ | -407            | _ | -247            | — |  |

|                                    | Profit per share | Fully diluted profit per share |
|------------------------------------|------------------|--------------------------------|
|                                    | Yen              | Yen                            |
| FY2024<br>(Apr.1,2024-Mar.31,2025) | 21.38            | _                              |
| FY2023<br>(Apr.1,2023-Mar.31,2024) | -13.67           | _                              |

(2) Non-consolidated financial position

| ( )                           | •               |                 |              |                      |
|-------------------------------|-----------------|-----------------|--------------|----------------------|
|                               | Total assets    | Net assets      | Equity ratio | Net assets per share |
|                               | Yen in Millions | Yen in Millions | %            | Yen                  |
| FY2024<br>(As of Mar.31,2025) | 19,038          | 4,548           | 23.9         | 250.85               |
| FY2023<br>(As of Mar.31,2024) | 18,937          | 4,268           | 22.5         | 235.37               |

(Note) Shareholders' equity: FY 2024 (2025/3) 4,548 million yen, FY 2023 (2024/3) 4,268 million yen

\* This "Consolidated Financial Results" are outside the scope of the audit.

\* Explanation of proper use of financial forecasts and other special notes:

The above forecasts are based on the information available at this time and on assumptions deemed to be reasonable. Therefore, the actual financial results may differ significantly from the forcasts due to various factors.

# Consolidated financial statements and notes

(1) Consolidated balance sheet

|  |                                  | (Yen in Thousands                |
|--|----------------------------------|----------------------------------|
|  | FY2023<br>(As of March 31, 2024) | FY2024<br>(As of March 31, 2025) |
| Assets                                 | · · · · · ·                      | ,                                |
| Current assets                         |                                  |                                  |
| Cash and deposits                      | 5,745,728                        | 6,470,565                        |
| Accounts receivable - trade            | 4,259,617                        | 3,903,582                        |
| Merchandise and finished goods         | 601,275                          | 685,459                          |
| Work in process                        | 5,723                            | 22,600                           |
| Raw materials and supplies             | 329,702                          | 306,692                          |
| Other                                  | 683,554                          | 622,48                           |
| Allowance for doubtful accounts        | -2,872                           | -2,32                            |
| Total current assets                   | 11,622,728                       | 12,009,05                        |
| Non-current assets                     |                                  |                                  |
| Property, plant and equipment          |                                  |                                  |
| Buildings and structures, net          | 1,788,086                        | 1,683,28                         |
| Machinery, equipment and vehicles, net | 1,738                            | 1,42                             |
| Tools, furniture and fixtures, net     | 230,981                          | 211,16                           |
| Land                                   | 2,744,159                        | 2,744,15                         |
| Leased assets, net                     | 90,898                           | 72,50                            |
| Total property, plant and equipment    | 4,855,864                        | 4,712,53                         |
| Intangible assets                      |                                  |                                  |
| Other                                  | 303,489                          | 325,55                           |
| Total intangible assets                | 303,489                          | 325,55                           |
| Investments and other assets           |                                  |                                  |
| Investment securities                  | 532,733                          | 502,67                           |
| Deferred tax assets                    | 620,279                          | 589,16                           |
| Long-term time deposits                | 100,000                          | 100,00                           |
| Guarantee deposits                     | 2,012,262                        | 1,975,71                         |
| Insurance funds                        | 642,965                          | 644,40                           |
| Other                                  | 126,327                          | 109,21                           |
| Allowance for doubtful accounts        | -25,779                          | -25,77                           |
| Total Investments and other assets     | 4,008,789                        | 3,895,39                         |
| Total non-current assets               | 9,168,143                        | 8,933,48                         |
| Total assets                           | 20,790,872                       | 20,942,54                        |

|   |                                  | (Yen in Thousands)               |
|---|----------------------------------|----------------------------------|
|   | FY2023<br>(As of March 31, 2024) | FY2024<br>(As of March 31, 2025) |
| Liabilities   |                                  |                                  |
| Current Liabilities   |                                  |                                  |
| Notes and accounts payable - trade                          | 580,431                          | 459,689                          |
| Short-term loans payable                                    | 1,500,000                        | 2,200,000                        |
| Current portion of long-term loans payable                  | 2,417,684                        | 1,023,004                        |
| Income taxes payable  | 37,440                           | 200,212                          |
| Provision for loss on abandonment of sales return           | 377,550                          | 301,286                          |
| Provision for bonuses                                       | 183,826                          | 188,592                          |
| Asset retirement obligations                                | 56,498                           | 110,769                          |
| Advances received   | 5,462,715                        | 5,512,759                        |
| Other   | 1,836,970                        | 1,974,163                        |
| Total current liabilities                                   | 12,453,117                       | 11,970,478                       |
| Non-current liabilities                                     |                                  |                                  |
| Long-term loans payable                                     | 1,732,258                        | 2,109,284                        |
| Long-term accounts payable - directors' retirement benefits | 25,077                           | 25,077                           |
| Provision for repairs                                       | 37,300                           | 37,300                           |
| Asset retirement obligations                                | 599,748                          | 517,751                          |
| Other   | 71,328                           | 51,297                           |
| Total non-current liabilities                               | 2,465,712                        | 2,740,710                        |
| Total liabilities   | 14,918,830                       | 14,711,188                       |
| Net assets  |                                  |                                  |
| Shareholders' equity  |                                  |                                  |
| Capital stock   | 940,200                          | 940,200                          |
| Capital surplus   | 790,547                          | 790,547                          |
| Retained earnings   | 4,186,563                        | 4,563,376                        |
| Treasury shares   | -75,155                          | -75,155                          |
| Total shareholders' equity                                  | 5,842,155                        | 6,218,968                        |
| Accumulated other comprehensive income                      |                                  |                                  |
| Valuation difference on available-for-sale securities       | -33,460                          | -49,887                          |
| Foreign currency translation adjustment                     | 53,576                           | 51,702                           |
| Total accumulated other comprehensive income                | 20,115                           | 1,814                            |
| Non-controlling interests                                   | 9,771                            | 10,569                           |
| Total net assets  | 5,872,042                        | 6,231,353                        |
| Total liabilities and net assets                            | 20,790,872                       | 20,942,542                       |

# (2) Consolidated statement of income and consolidated statement of comprehensive income (Consolidated statement of income)

|   | FY2023<br>(Apr.1,2023-Mar.31,2024) | FY2024<br>(Apr.1,2024-Mar.31,2025) |
|---|------------------------------------|------------------------------------|
| Net sales   | 19,001,497                         | 19,196,936                         |
| Cost of sales   | 12,012,969                         | 11,488,856                         |
| Gross profit  | 6,988,527                          | 7,708,080                          |
| Selling, general and administrative expenses                  | 7,295,940                          | 6,982,140                          |
| Dperating profit (loss)                                       | -307,412                           | 725,940                            |
| Non-operating income  |                                    |                                    |
| Interest income   | 7,181                              | 7,668                              |
| Dividend income   | 117                                | 134                                |
| Commission income   | 5,652                              | 5,009                              |
| Gain on sale of investment securities                         | 3,499                              | _                                  |
| Gain on investments in investment securities                  | 15,576                             | -                                  |
| Share of profit of entities accounted for using equity method | 1,180                              | -                                  |
| Insurance claim income  | —                                  | 45,354                             |
| Other   | 4,333                              | 4,267                              |
| Total non-operating income                                    | 37,541                             | 62,435                             |
| Ion-operating expenses  |                                    |                                    |
| Interest expenses   | 33,092                             | 41,154                             |
| Commission expenses   | 8,090                              | 7,852                              |
| Share of loss of entities accounted for using equity method   | _                                  | 2,159                              |
| Foreign exchange losses                                       | 9,207                              | -                                  |
| Other   | 9,708                              | 374                                |
| Total non-operating expenses                                  | 60,099                             | 51,539                             |
| Ordinary profit (loss)  | -329,970                           | 736,83                             |
| Extraordinary income  |                                    |                                    |
| Gain on liquidation of investment securities                  | 13,224                             | -                                  |
| Total extraordinary income                                    | 13,224                             |                                    |
| Extraordinary losses  |                                    |                                    |
| Loss on sales and retirement of non-current assets            | 13,912                             | 16,000                             |
| Impairment loss   | _                                  | 36,94                              |
| Loss on valuation of investment securities                    | 6,499                              | 1,52                               |
| Total extraordinary losses                                    | 20,412                             | 54,473                             |
| Profit (loss) before income taxes                             | -337,158                           | 682,362                            |
| ncome taxes - current   | 69,664                             | 174,230                            |
| ncome taxes - deferred  | -188,518                           | 39,307                             |
| otal income taxes   | -118,853                           | 213,538                            |
| Profit (loss)   | -218,304                           | 468,824                            |
| Profit attributable to non-controlling interests              | 1,461                              | 1,342                              |
|   | -219,766                           | 467,482                            |

# (Consolidated statement of comprehensive income)

|  |                                    | (Yen in Thousands)                 |
|--|------------------------------------|------------------------------------|
|  | FY2023<br>(Apr.1,2023-Mar.31,2024) | FY2024<br>(Apr.1,2024-Mar.31,2025) |
| Profit (loss)  | -218,304                           | 468,824                            |
| Other comprehensive income                                     |                                    |                                    |
| Valuation difference on available-for-sale securities          | -15,973                            | -16,427                            |
| Foreign currency translation adjustment                        | 12,657                             | -1,873                             |
| Total other comprehensive income                               | -3,316                             | -18,300                            |
| Comprehensive income   | -221,621                           | 450,524                            |
| (Breakdown)  |                                    |                                    |
| Comprehensive income attributable to owners of parent          | -223,082                           | 449,181                            |
| Comprehensive income attributable to non-controlling interests | 1,461                              | 1,342                              |
|  |                                    |                                    |

# (3) Consolidated statement of changes in net assets

Previous fiscal year (April 1, 2023 - March 31, 2024)

(Yen in Thousands)

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|---|----------------|----------------------|-------------------|-----------------|----------------------------|--|--|--|
|   |                | Shareholders' equity |                   |                 |                            |  |  |  |
| Γ   | Capital stock  | Capital surplus      | Retained earnings | Treasury shares | Total shareholders' equity |  |  |  |
| Balance at beginning of current<br>period               | 940,200        | 790,547              | 4,515,132         | -75,155         | 6,170,725                  |  |  |  |
| Changes of items during period                          |                |                      |                   |                 |                            |  |  |  |
| Dividends of surplus                                    |                |                      | -108,802          |                 | -108,802                   |  |  |  |
| Profit (loss) attributable to<br>owners of parent       |                |                      | -219,766          |                 | -219,766                   |  |  |  |
| Net changes of items other<br>than shareholders' equity |                |                      |                   |                 |                            |  |  |  |
| Total changes of items during<br>period                 | _              | _                    | -328,569          | _               | -328,569                   |  |  |  |
| Balance at end of current period                        | 940,200        | 790,547              | 4,186,563         | -75,155         | 5,842,155                  |  |  |  |

|   | Accumulate   | ive income                                 | Non-  | Total net                |           |  |
|---|--|--|---|--------------------------|-----------|--|
|   | Valuation difference on<br>available-for-sale securities | Foreign currency<br>translation adjustment | Total accumulated other<br>comprehensive income | controlling<br>interests | assets    |  |
| Balance at beginning of current<br>period               | -17,487  | 40,918                                     | 23,431  | 9,167                    | 6,203,324 |  |
| Changes of items during period                          |  |  |   |                          |           |  |
| Dividends of surplus                                    |  |  |   |                          | -108,802  |  |
| Profit (loss) attributable to<br>owners of parent       |  |  |   |                          | -219,766  |  |
| Net changes of items other<br>than shareholders' equity | -15,973  | 12,657                                     | -3,316  | 603                      | -2,712    |  |
| Total changes of items during<br>period                 | -15,973  | 12,657                                     | -3,316  | 603                      | -331,282  |  |
| Balance at end of current period                        | -33,460  | 53,576                                     | 20,115  | 9,771                    | 5,872,042 |  |

## Current fiscal year (April 1, 2024 - March 31, 2025)

(Yen in Thousands)

|   | Shareholders' equity |                 |                   |                 |                            |  |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|--|
|   | Capital stock        | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |  |
| Balance at beginning of current<br>period               | 940,200              | 790,547         | 4,186,563         | -75,155         | 5,842,155                  |  |
| Changes of items during period                          |                      |                 |                   |                 |                            |  |
| Dividends of surplus                                    |                      |                 | -90,669           |                 | -90,669                    |  |
| Profit (loss) attributable to<br>owners of parent       |                      |                 | 467,482           |                 | 467,482                    |  |
| Net changes of items other<br>than shareholders' equity |                      |                 |                   |                 |                            |  |
| Total changes of items during<br>period                 | _                    | _               | 376,812           | _               | 376,812                    |  |
| Balance at end of current period                        | 940,200              | 790,547         | 4,563,376         | -75,155         | 6,218,968                  |  |

|   | Accumulate   | Non-                                       | Total net                                       |                          |           |
|---|--|--|---|--------------------------|-----------|
|   | Valuation difference on<br>available-for-sale securities | Foreign currency<br>translation adjustment | Total accumulated other<br>comprehensive income | controlling<br>interests | assets    |
| Balance at beginning of current<br>period               | -33,460  | 53,576                                     | 20,115  | 9,771                    | 5,872,042 |
| Changes of items during period                          |  |  |   |                          |           |
| Dividends of surplus                                    |  |  |   |                          | -90,669   |
| Profit (loss) attributable to<br>owners of parent       |  |  |   |                          | 467,482   |
| Net changes of items other<br>than shareholders' equity | -16,427  | -1,873                                     | -18,300   | 798                      | -17,502   |
| Total changes of items during<br>period                 | -16,427  | -1,873                                     | -18,300   | 798                      | 359,310   |
| Balance at end of current period                        | -49,887  | 51,702                                     | 1,814   | 10,569                   | 6,231,353 |

# (4) Consolidated statement of cash flows

|   | FY2023                          | FY2024   |
|---|---------------------------------|----------|
|   | ۲۲2023 (Apr.1,2023-Mar.31,2024) |          |
| ash flows from operating activities                                       |                                 |          |
| Profit (loss) before income taxes   | -337,158                        | 682,36   |
| Depreciation  | 408,876                         | 383,33   |
| Impairment loss   | _                               | 36,94    |
| Increase (decrease) in allowance for doubtful accounts                    | 197                             | -54      |
| Increase (decrease) in provision for bonuses                              | -18,415                         | 4,76     |
| Increase (decrease) in provision for loss on abandonment of sales return  | 43,555                          | -76,26   |
| Interest and dividend income  | -7,299                          | -7,80    |
| Insurance claim income  | _                               | -45,35   |
| Interest expenses   | 33,092                          | 41,15    |
| Commission expenses   | 8,090                           | 7,85     |
| Share of loss (profit) of entities accounted for using equity method      | -1,180                          | 2,15     |
| Loss (gain) on sales and retirement of non-current assets                 | 13,912                          | 16,00    |
| Loss (gain) on sale of investment securities                              | -3,499                          | -        |
| Loss(gain) on investments in investment securities                        | -15,576                         | -        |
| Loss (gain) on liquidation of investment securities                       | -13,224                         | -        |
| Loss (gain) on valuation of investment securities                         | 6,499                           | 1,52     |
| Decrease (increase) in notes and accounts receivable - trade              | -423,763                        | 355,96   |
| Decrease (increase) in inventories  | -57,775                         | -78,04   |
| Decrease (increase) in other receivable                                   | -57,116                         | 60,19    |
| Increase (decrease) in notes and accounts payable - trade                 | 85,221                          | -120,70  |
| Increase (decrease) in advances received                                  | -20,889                         | 50,04    |
| Increase (decrease) in other liabilities                                  | -85,136                         | 124,70   |
| Other, net  | 14,428                          | 5,92     |
| Sub-total   | -427,161                        | 1,444,20 |
| Interest and dividend income received                                     | 8,773                           | 9,08     |
| Interest expenses paid  | -33,043                         | -40,96   |
| Income taxes paid   | -101,947                        | -62,38   |
| Income taxes refund   | 28,993                          | 37,51    |
| Proceeds from subsidy income  | 332                             | 25       |
| Net cash provided by (used in) operating activities                       | -524.052                        | 1,387,70 |
| ash flows from investing activities                                       |                                 | 1,001,10 |
| Payments into time deposits   | _                               | -500,00  |
| Proceeds from sale and redemption of securities                           | 200,000                         | -000,00  |
| Purchase of property, plant and equipment                                 | -133,931                        | -111,02  |
| Payments for restoration  | -92,550                         | -114,22  |
| Purchase of intangible assets   | -156,573                        | -81,80   |
| Proceeds from sales and redemption of investment securities               | 35,515                          | -01,00   |
| Proceeds from liquidation of investment securities                        | 13,224                          | -        |
| Payments for guarantee deposits   | -43,837                         | -146,60  |
| Proceeds from collection of guarantee deposits                            | 135,532                         | 182,04   |
| Proceeds from conection of guarantee deposits Purchase of insurance funds | 155,552                         | -135,00  |
|   |                                 |          |
| Proceeds from maturity of insurance funds                                 | 1 000                           | 195,35   |
| Other, net<br>Net cash provided by (used in) investing activities         | -1,000<br>-43,620               | -711,26  |

#### TAC CO.,Ltd Consolidated Financial Results for the FY2024(April 1, 2024 - March 31, 2025)

|   | ſ                                  | <u>Yen in Thousands)</u>           |
|---|------------------------------------|------------------------------------|
|   | FY2023<br>(Apr.1,2023-Mar.31,2024) | FY2024<br>(Apr.1,2024-Mar.31,2025) |
| Cash flows from financing activities                        |                                    |                                    |
| Net increase (decrease) in short-term loans payable         | 100,000                            | 700,000                            |
| Proceeds from long-term loans payable                       | 1,200,000                          | 1,500,000                          |
| Repayments of long-term loans payable                       | -948,629                           | -2,517,654                         |
| Cash dividends paid   | -108,392                           | -90,383                            |
| Dividends paid to non-controlling interests                 | -857                               | -544                               |
| Repayments of lease obligations                             | -28,410                            | -33,217                            |
| Other, net  | -7,090                             | -8,102                             |
| Net cash provided by (used in) financing activities         | 206,619                            | -449,901                           |
| Effect of exchange rate change on cash and cash equivalents | 2,922                              | -1,703                             |
| Net increase (decrease) in cash and cash equivalents        | -358,129                           | 224,836                            |
| Cash and cash equivalents at the beginning of the period    | 6,103,857                          | 5,745,728                          |
| Cash and cash equivalents at the end of the period          | 5,745,728                          | 5,970,565                          |

## (5) Note for Consolidated Financial Statement

(Going-Concern Assumption)

None

### (Changes in accounting estimates)

(Change in estimates of asset retirement obligation)

Based on the new information of recent restorations, we changed the estimates of our asset retirement obligation that was recorded as restoration obligations based on the real estate lease contracts of our school buildings for the current consolidated fiscal year. The increase of ¥41,943 thousand due to the change in the estimate is added to the asset retirement obligation balance before the change.

There is no impact on operating profit, ordinary profit, and profit before income taxes due to the change in the estimates for the current consolidated fiscal year.

(Segment information)

1. Summary of reporting segments

TAC's reporting segments are components of the company about which separate financial information is available that is evaluated regularly by the board of directors in deciding how to allocate resources and in assessing performance.

TAC principally plans and operates preparatory courses to acquire license qualifications and is divided into four reporting segments: "Personal Education", "Corporate Training", "Publishing" and "Manpower Business". Classifications are based on similarity of target market and type of products.

Details of each segment are as follows:

- Personal Education segment: Preparatory courses for individual members including working people and university students.
- Corporate Training segment: Training programs to acquire license qualifications and specialized knowledge required for work in private companies, accounting firms, universities and colleges, etc.
- Publishing segment: Sales of original textbooks using the know-how accumulated over the years through personal education and corporate training programs at bookstores and university co-ops, and sales of various books at each school.
- · Manpower Business segment: Manpower placement, manpower dispatching and job advertisement

### 2. Methods to determine net sales, profit or loss, assets, liabilities and other items by reporting segment

The accounting methods used for reporting segment complies with the accounting policy used for reporting the consolidated financial statements.

In the business of TAC, total tuition fees are paid by the student upon application for a particular course which is credited to tuition advances (liability) and reduced to recognize sales on an accrual basis in the relevant accounting periods (monthly basis) in which the service is provided to the student. Sales recorded in the income statement are sales subsequent to adjustment of tuition advances (sales on an accrual basis). Unless applications for educational courses are made, no transfer will be made from tuition advances. Accordingly, we attach great importance to sales before adjustment of tuition advances (sales on a cash basis) for business management purposes. For this reason, sales and operating profit/loss before adjustment of tuition advances (cash basis) are used for reporting segments. Profit by reporting segment is stated on operating profit basis. Intersegment profit or transfer is based on market prices.

3. Information about net sales, profit or loss, assets, liabilities and other items by the reporting segments and the breakdown of revenue

| (Yen | in T | housands) |
|------|------|-----------|
|------|------|-----------|

|  | Reporting segments    |                       |            |                      |            |
|--|-----------------------|-----------------------|------------|----------------------|------------|
|  | Personal<br>Education | Corporate<br>Training | Publishing | Manpower<br>Business | Total      |
| Net sales  |                       |                       |            |                      |            |
| Goods or services transferred at a point in time | 32,248                | 821,102               | 4,246,722  | 117,841              | 5,217,914  |
| Goods or services transferred over time          | 9,730,990             | 3,624,605             | _          | 358,516              | 13,714,111 |
| Revenue from contracts with customers            | 9,763,238             | 4,445,707             | 4,246,722  | 476,357              | 18,932,026 |
| External customers                               | 9,763,238             | 4,445,707             | 4,246,722  | 476,357              | 18,932,026 |
| Intersegment and transfer                        | 2,482                 | —                     | 128        | 33,815               | 36,426     |
| Total  | 9,765,720             | 4,445,707             | 4,246,850  | 510,172              | 18,968,452 |
| Segment profit(loss)                             | -1,029,170            | 1,011,882             | 847,943    | 63,397               | 894,053    |
| Other  |                       |                       |            |                      |            |
| Depreciation                                     | 280,036               | 49,343                | 16,088     | 3,731                | 349,200    |
| Amortization of goodwill                         | —                     | —                     | —          | —                    |            |

(Note) Segment assets are not reported as they are not allocated to segments.

#### Current fiscal year (April 1, 2024 - March 31, 2025)

(Yen in Thousands)

|  | Reporting segments    |                       |            |                      |            |
|--|-----------------------|-----------------------|------------|----------------------|------------|
|  | Personal<br>Education | Corporate<br>Training | Publishing | Manpower<br>Business | Total      |
| Net sales  |                       |                       |            |                      |            |
| Goods or services transferred at a point in time | 43,429                | 828,895               | 4,381,140  | 147,460              | 5,400,926  |
| Goods or services transferred over time          | 9,858,913             | 3,646,651             | _          | 335,956              | 13,841,521 |
| Revenue from contracts with<br>customers         | 9,902,343             | 4,475,546             | 4,381,140  | 483,417              | 19,242,447 |
| External customers                               | 9,902,343             | 4,475,546             | 4,381,140  | 483,417              | 19,242,447 |
| Intersegment and transfer                        | 2,066                 | —                     | 40         | 24,632               | 26,739     |
| Total  | 9,904,409             | 4,475,546             | 4,381,181  | 508,049              | 19,269,187 |
| Segment profit(loss)                             | -196,145              | 1,135,388             | 993,184    | 74,327               | 2,006,754  |
| Other  |                       |                       |            |                      |            |
| Depreciation                                     | 271,628               | 37,282                | 17,458     | 2,776                | 329,146    |
| Amortization of goodwill                         | —                     | —                     | —          | —                    | —          |

(Note) Segment assets are not reported as they are not allocated to segments.

4. Difference between the total amounts of the reporting segments and the amounts of the consolidated financial statements, and the main components of the difference (matters related to adjustment of difference)

|  |                              | (Yen in Thousands)           |
|--|------------------------------|------------------------------|
| Net sales  | Previous fiscal year         | Current fiscal year          |
|  | (Apr.1, 2023 - Mar.31, 2024) | (Apr.1, 2024 - Mar.31, 2025) |
| Total net sales of the reporting segments          | 18,968,452                   | 19,269,187                   |
| Adjustment of tuition advances                     | 69,471                       | -45,510                      |
| Elimination of Intersegment transactions           | -36,426                      | -26,739                      |
| Net sales of the consolidated financial statements | 19,001,497                   | 19,196,936                   |

| Drofit (loco)  | Previous fiscal year         | Current fiscal year          |
|--|------------------------------|------------------------------|
| Profit (loss)  | (Apr.1, 2023 - Mar.31, 2024) | (Apr.1, 2024 - Mar.31, 2025) |
| Total operating profit of the reporting segments                 | 894,053                      | 2,006,754                    |
| Adjustment of tuition advances                                   | 69,471                       | -45,510                      |
| Corporate expenses *   | -1,270,937                   | -1,235,303                   |
| Operating profit (loss) of the consolidated financial statements | -307,412                     | 725,940                      |

\* "Corporate expenses" are mainly general administration expenses that do not belong to any reporting segments.

(Related information)

Previous fiscal year (April 1, 2023 - March 31, 2024)

1. Information by each product and service

Descriptions are omitted since similar information is reported in the "Segment information".

- 2. Geographical information
- (1) Net sales

Descriptions are omitted since net sales to external customers in Japan exceed over 90% of net sales reported on the consolidated statement of income.

(2) Property, plant and equipment

Descriptions are omitted since amount of the property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment in the consolidated balance sheet.

3. Information by each major customer

Descriptions are omitted since no single customer accounts for 10% or more of the net sales in the consolidated statement of income.

Current fiscal year (April 1, 2024 - March 31, 2025)

1. Information by each product and service

Descriptions are omitted since similar information is reported in the "Segment information".

- 2. Geographical information
- (1) Net sales

Descriptions are omitted since net sales to external customers in Japan exceed over 90% of net sales reported on the consolidated statements of income.

(2) Property, plant and equipment

Descriptions are omitted since amount of the property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment in the consolidated balance sheet.

3. Information by each major customer

Descriptions are omitted since no single customer accounts for 10% or more of the net sales in the consolidated statement of income.

(Information related to impairment on non-current assets by each reporting segment)

Previous fiscal year (April 1, 2023 - March 31, 2024) None

Current fiscal year (April 1, 2024 - March 31, 2025) In the personal education segment, impairment loss on construction (buildings and structures) and tools, furniture and fixtures that are no longer expected to be used due to reduced floor space is ¥36,941 thousand. The impairment loss, posted as extraordinary loss, has not been allocated to reporting segments.

(Information on amortization of goodwill and unamortized balance by each reporting segment) Previous fiscal year (April 1, 2023 - March 31, 2024) None

Current fiscal year (April 1, 2024 - March 31, 2025) None

(Information on gain on negative goodwill by each reporting segment) Previous fiscal year (April 1, 2023 - March 31, 2024) None

Current fiscal year (April 1, 2024 - March 31, 2025) None

(Revenue recognition)

Information that breaks down revenue from contracts with customers is as presented in "Notes (Segment Information)".

(Per share information)

|                         | Previous fiscal year<br>(Apr.1, 2023 - Mar.31, 2024) | Current fiscal year<br>(Apr.1, 2024 - Mar.31, 2025) |
|-------------------------|--|---|
| Net assets per share    | ¥ 323.28   | ¥ 343.05  |
| Profit (loss) per share | ¥ -12.12   | ¥ 25.78   |

(Note)

1. Fully diluted profit per share is not stated since TAC does not have residual securities.

2. The basis of calculations of profit (loss) per share is as follows:

|  | Previous fiscal year<br>(Apr.1,2023-Mar.31,2024) | Current fiscal year<br>(Apr.1,2024-Mar.31,2025) |
|--|--|---|
| Profit (loss) attributable to owners of parent (Yen in thousands)                      | -219,766   | 467,482   |
| Amount not attributable to common stockholders (Yen in thousands)                      | —  | —   |
| Profit (loss) attribute to owners to parent related to common stock (Yen in thousands) | -219,766   | 467,482   |
| Average number of shares outstanding during the year (shares)                          | 18,133,832                                       | 18,133,832                                      |

3. The basis of calculations of net assets per share is as follows:

|   | Previous fiscal year<br>(Mar.31, 2024) | Current fiscal year<br>(Mar.31, 2025) |
|---|--|---------------------------------------|
| Total net assets (Yen in thousands)   | 5,872,042                              | 6,231,353                             |
| Amount deducted from the total net assets (Yen in thousands)  | 9,771                                  | 10,569                                |
| [Non-controlling interests (Yen in thousands)   | (9,771)                                | (10,569)                              |
| Net assets related to common stock (Yen in thousands)   | 5,862,271                              | 6,220,783                             |
| Number of common stock used to calculate net asset per share at the end of the fiscal year (shares) | 18,133,832                             | 18,133,832                            |

(Significant subsequent events)

None