



Financial Materials for FY2026 2Q

Cyber Security Cloud, Inc.

Aug 14, 2026

TSE Growth Market : 4493

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Overview of Results for FY2026 2Q

ARR (Annual Recurring Revenue) **P6**

5.27 Billion Yen

YoY : +15.5%

Revenue (Cumulative 2Q) **P7**

2.77 Billion Yen

YoY : +14.6%

Operating Profit (Cumulative 2Q) **P5**

0.61 Billion Yen

YoY : +30.0%

Q2 Topics **P12~18**

- Expanding threats from Frontier AI※ and growing corporate need for countermeasures
- AI threat countermeasures required by government and financial authorities, and CSC's coverage
- Service expansion into the "Security for AI" domain
- Launch of the new AI product "AI MONBAN" in June 2026
- Feature enhancements and a new pricing plans for "Shadankun," No.1 in domestic market share
- Initiatives to enhance corporate value

※ Frontier AI: the most capable general-purpose AI models at the leading edge of development at any given time

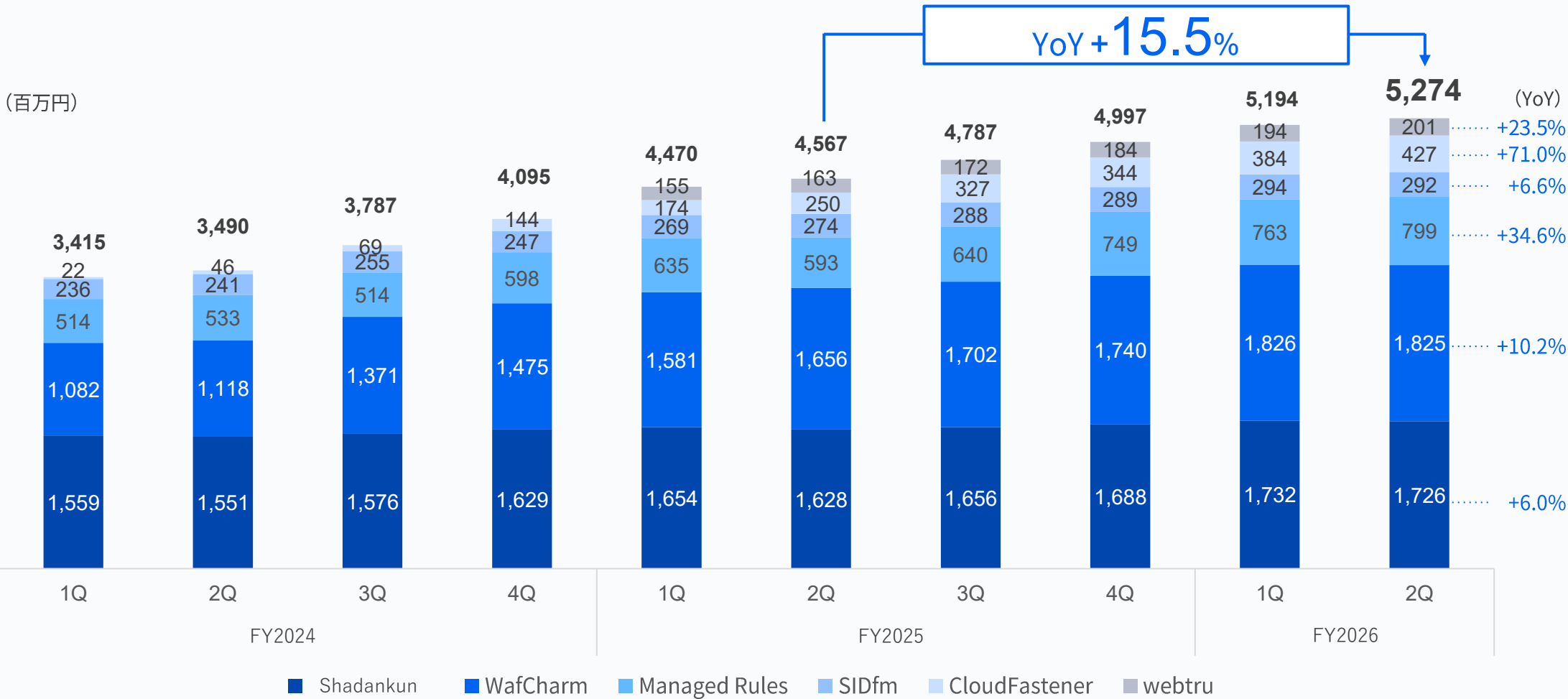
Overview of Results

- Revenue of 2.77 bn yen (+14.6% YoY) and operating profit of 0.61 bn yen (+30.0% YoY)
- Broadly on track against the FY12/2026 full-year forecast of 6.0 bn yen in revenue and 1.2 bn yen in operating profit

(Millions of yen)	(Consolidated) FY2025 Q2	(Consolidated) FY2026 Q2	YoY	(Consolidated) FY2026 Forecast	Progress Rate
Revenue	2,418	2,771	+14.6%	6,000	46.2%
Gross Profit	1,556	1,849	+18.8%	—	—
Operating Profit	476	619	+30.0%	1,200	51.6%
Operating Profit Margin	19.7%	22.4%	+2.6pt	20.0%	—
Ordinary Profit	428	649	+51.5%	1,200	54.1%
Profit Attributable to Owners of Parent	311	447	+43.7%	865	51.7%

Variation in ARR

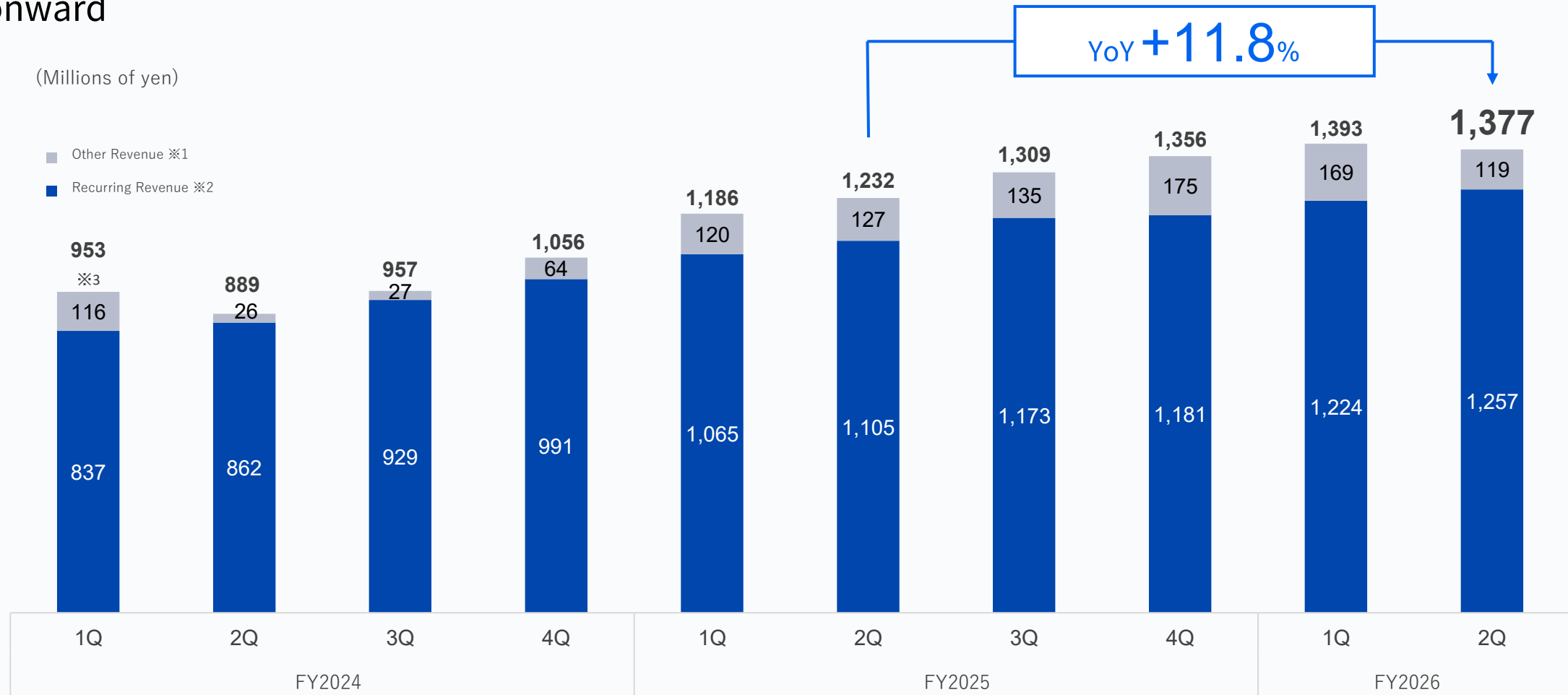
- Company-wide ARR grew 15.5% YoY
- Price revisions take effect for multiple products from Q3, which is expected to lift ARR further



ARR: Annual Recurring Revenue. This is calculated by annualizing MRR (Monthly Recurring Revenue), which is the total recurring revenue earned monthly from existing customers, as of the end of the relevant month, by multiplying it by 12.
the number of users and churn rates for "Shadankun (攻撃遮断くん)" and "WafCharm", "(2) Our Features: Stable Revenue Structure."

Variation in Revenue

- Other revenue declined due to the absence of a large Q1 project recorded in the previous fiscal year, while recurring revenue from each product grew steadily
- With price revisions applied, the accumulation of recurring revenue is expected to accelerate from Q3 onward



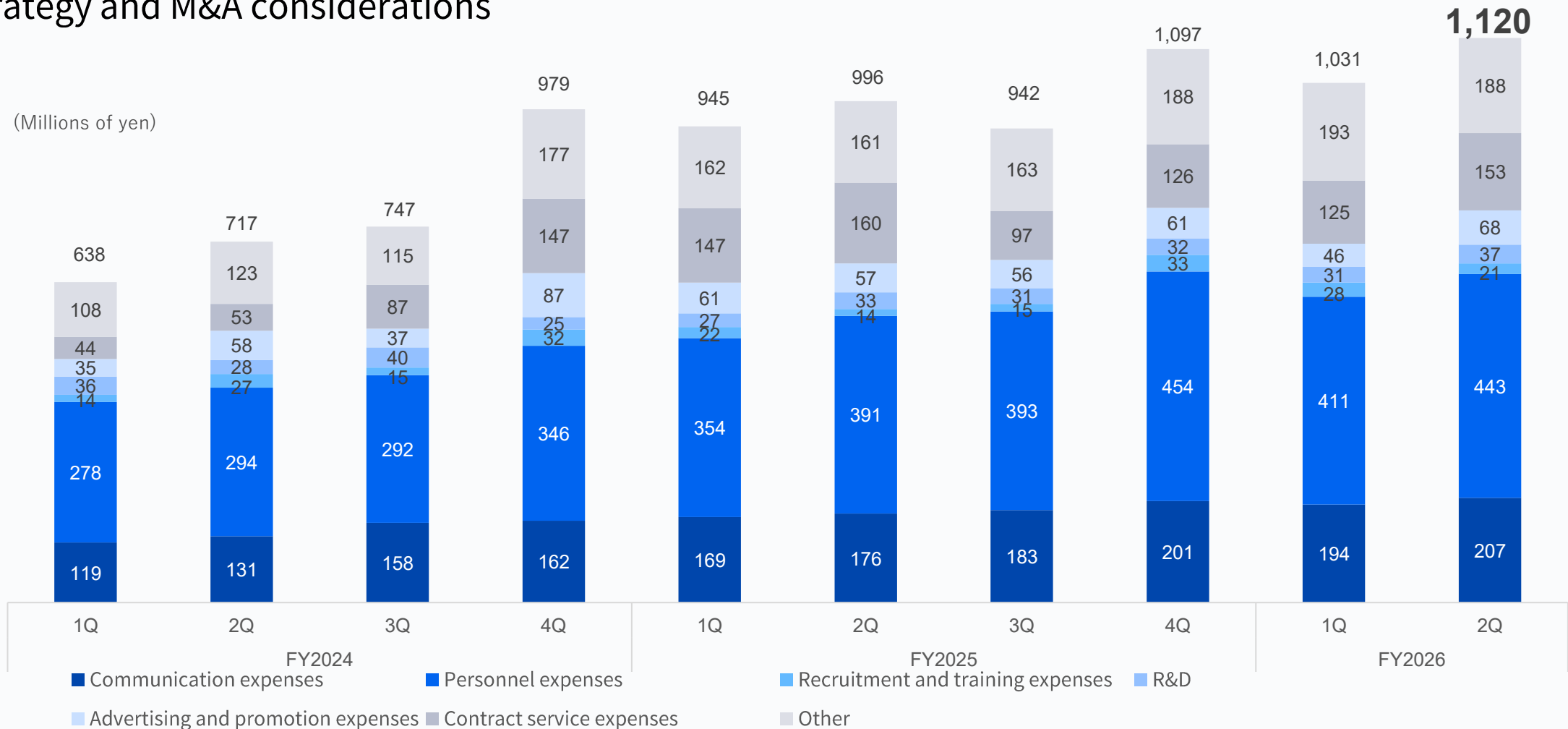
※1 Total revenue including spot contracts such as initial installation fees, vulnerability assessments, and contract development projects

※2 Total MRR of Shadankun, WafCharm, Managed Rules, SIDfm, CloudFastener, and webtru

※3 Includes approximately 70 million yen in projects related to the Digital Agency's Government Cloud

Operating Costs (Cost of Revenue and SG&A)

- Personnel expenses rose with the expansion of our workforce, and communication expenses rose with wider internal use of AI
- Outsourcing expenses increased as we used external resources to accelerate execution of the growth strategy and M&A considerations

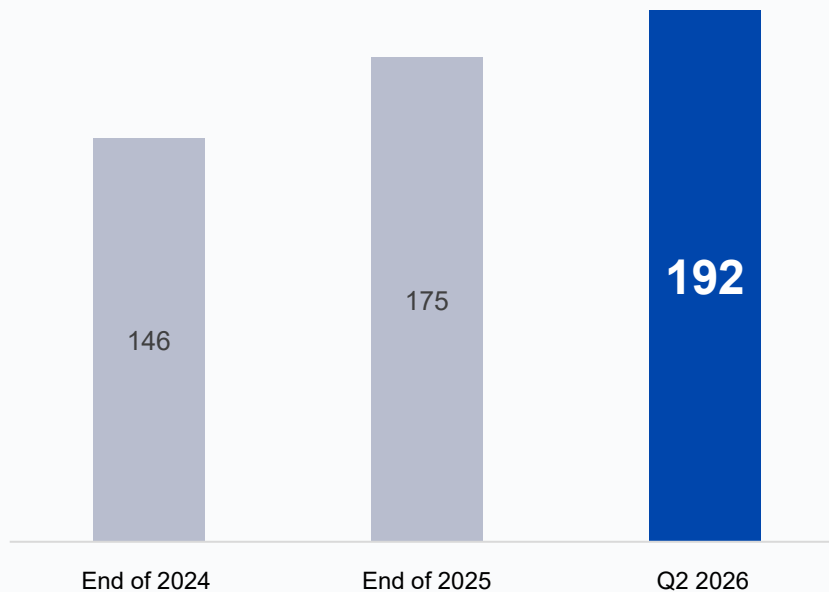


Trend in Number of Employees

- Headcount increased by 17 from the end of the previous fiscal year on the back of active recruitment
- Five new graduates (the third cohort) joined in April 2026; we continue hiring for future growth

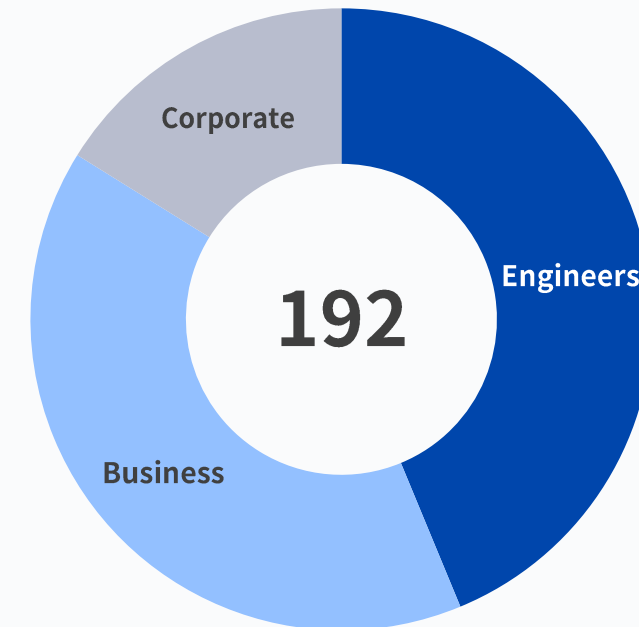
Trends in Number of Employees※

(Number of people)



※Headcount includes temporary staff and represents the combined figure for the Japanese and U.S. entities. Generative Technology has been a consolidated subsidiary since 2024, and DataSign since 2025

FY2026 2Q Personnel Composition



(reference) Statement of Income

(Millions of yen)	FY2024				FY2025				FY2026		YoY
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	
Revenue	953	889	957	1,056	1,186	1,232	1,309	1,356	1,393	1,377	+11.8%
Cost of Revenue	263	294	346	433	423	438	416	472	444	477	+8.9%
Gross profit	690	595	611	623	762	793	893	883	949	900	+13.4%
Gross profit margin	72.4%	66.9%	63.9%	59.0%	64.3%	64.4%	68.2%	65.2%	68.1%	65.3%	+0.9pt
SG&A	375	420	404	546	521	557	525	625	586	643	+15.3%
Operating profit	315	174	207	76	240	235	367	258	362	256	+8.9%
Operating profit margin	33.1%	19.6%	21.7%	7.2%	20.3%	19.1%	28.1%	19.1%	26.0%	18.7%	-0.5pt
Ordinary profit	342	206	149	134	210	218	376	287	382	266	+22.1%
Net Income Attributable to Owners of the parent	235	137	98	103	162	148	256	254	261	185	+24.5%

(reference) Consolidated Balance Sheet and Cash Flow Statement

(Millions of yen)	FY2024 Full Year	FY2025 Full Year	FY2026 2Q
Current Assets	2,212	4,680	4,477
Fixed Asset	804	1,152	1,120
Total Assets	3,016	5,833	5,598
Current Liabilities	1,020	1,212	1,024
Fixed Liabilities	290	198	20
Total Liabilities	1,310	1,411	1,044
Net Assets	1,706	4,421	4,553
Total liabilities and Net Assets	3,016	5,833	5,598

(Millions of yen)	FY2025 Full Year	FY2026 2Q
Cash Flows from Operating Activities	1,004	260
Cash Flows from Investing Activities	-426	-19
Cash Flows from Financing Activities	1,707	-827
Net Increase (Decrease) in Cash and Cash Equivalents	2,316	-561
Cash and Cash Equivalents at Beginning of Period	1,667	3,983
Cash and Cash Equivalents at End of Period	3,983	3,422

2

Topics in FY2026 2Q

- AI is driving a sharp rise in the volume and speed of attacks, making conventional operations insufficient for defense
- On top of the vulnerability management long required, the AI era further elevates the importance of defense

Expanding Threats from AI



Surge in Vulnerabilities

Vulnerabilities once difficult to detect can now be found in large numbers within a short period



Attacks Exploiting AI

AI enhances attack capabilities, increasing the number and speed of attacks

Challenges for Companies



Unclear Prioritization

Too many vulnerabilities to determine which to address first



Limited Resources

Constrained staffing and time make fixing every vulnerability impractical



Delays Translate Directly into Risk

Vulnerabilities left unpatched remain continuously exposed to attack

Key Countermeasures and CSC's Services

Hands-On Security Support **CloudFastener**



Protection That Blocks Attacks



攻撃遮断くん Waf Charm



Vulnerability Management



GENERATIVE TECHNOLOGY SIDfm

Our strength lies in supporting clients across both protection and vulnerability management as threats evolve

AI threat countermeasures required by government and financial authorities, and CSC's coverage



- In line with the government's "YATA-Shield" policy*, the Financial Services Agency and the Bank of Japan have requested financial institutions and others to address AI-driven threats
- Since the request was published, we have won several deals and have multiple opportunities in progress

The nine items requested by the FSA and the Bank of Japan (summarized by CSC)

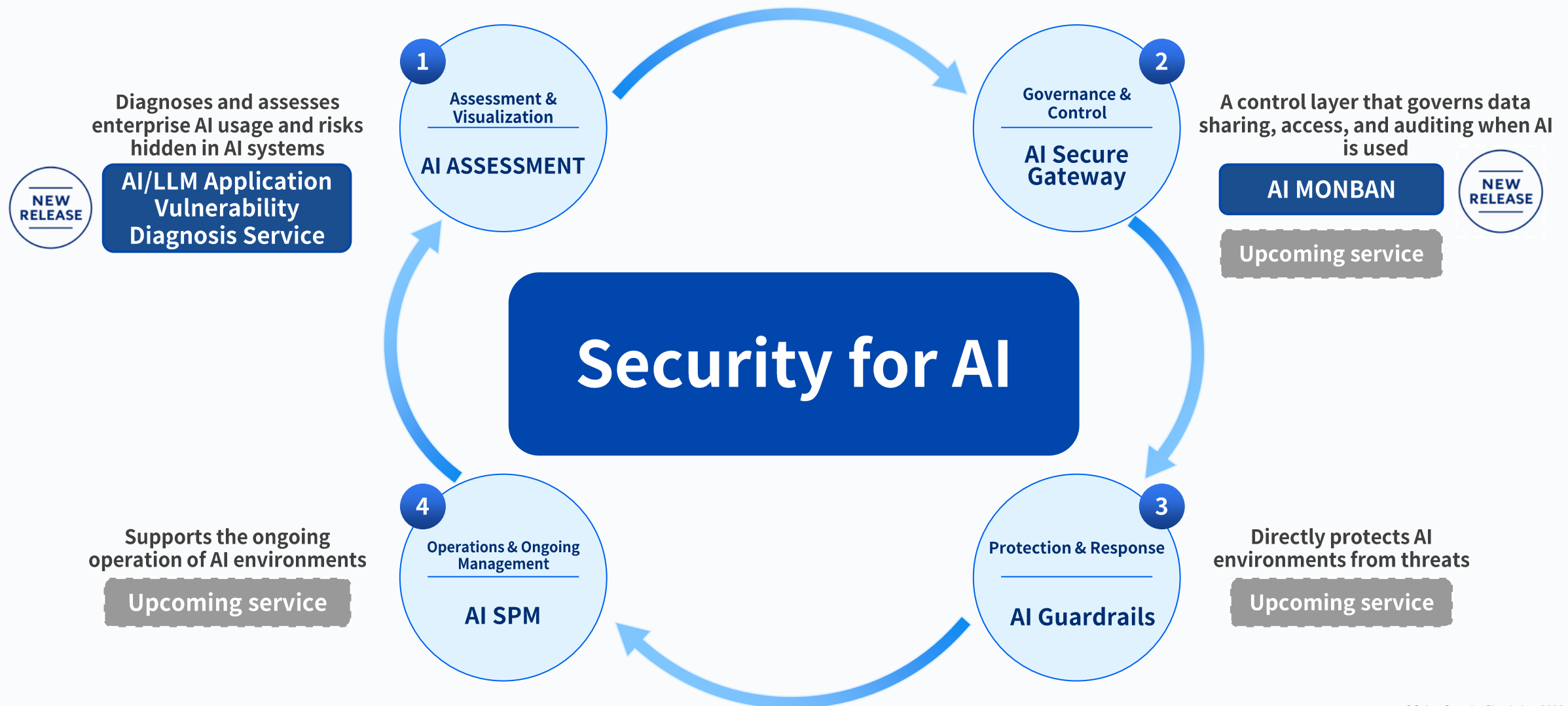
1	Treat the response to frontier AI as a management-level issue	Foundation
2	Identify the services and IT systems to be addressed as a priority	Phase 1: Assess
3	Resolve technical debt in the identified assets	
4	Add human resources for patch application	Phase 2: Fix
5	Review the terms of maintenance contracts with vendors	
6	Make the patching process risk-based	Phase 3: Protect
7	Strengthen measures beyond patching	
8	Prepare for outages of priority services and IT systems	Phase 4: Prepare
9	Maintain and strengthen external collaboration	

CloudFastener	SIDfm	Shadankun	WafCharm	GENERATIVE TECHNOLOGY
AI x security experts provide hands-on support across all items				
	○			
	○			
				○
	○			
		○	○	

With both in-house developed products and advanced hands-on support, CSC can address the entire set of requests consistently

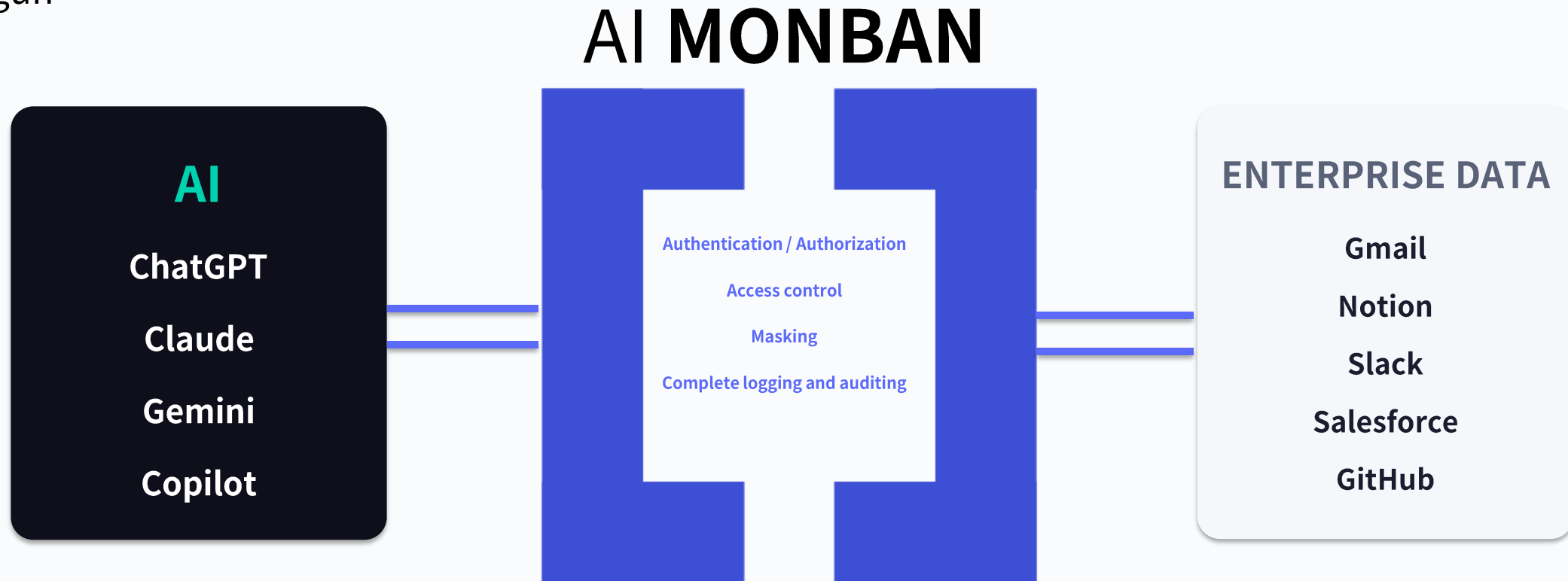
Service expansion into the "Security for AI" domain

- Began bringing to market new security services that address the emerging risks of expanding AI use
- Released AI MONBAN in June 2026 and the AI/LLM application vulnerability diagnosis service in July 2026



Launch of the new AI product "AI MONBAN" in June 2026

- An AI governance platform that sits between internal systems and AI models to visualize, control, and audit enterprise AI use
- Since launch, inquiries have expanded, mainly among large enterprises, and trial deployments have begun



As enterprise AI adoption moves into full swing, demand is materializing in the new market for "AI governance"

Feature enhancements and a new pricing plans for "Shadankun," No.1 in domestic market share

- Launched the next-generation Shadankun with enhanced protection and operational management features in June 2026
- Aiming to raise the win rate, reduce churn, and capture new customer segments through the new pricing plans

Launch of Web/DDoS Security Type Neo

Enhanced protection and operational features

 SSL証明書の発行・自動更新 SSL certificate issuance and automatic renewal	 管理画面の刷新と帯域の可視化 Redesigned management console and bandwidth visualization	 権限管理の強化 Enhanced access control
 DDoS攻撃対策機能の強化 Enhanced DDoS attack protection	 Bot対策ルールの実装 Implementation of bot mitigation rules	 IP制限・GeoIP制限機能の即時反映 Immediate application of IP and GeoIP restrictions

New pricing plans

WebセキュリティタイプNeo Web Security Type Neo 月額（税抜） 80,000円~ From JPY 80,000/month	DDoSセキュリティタイプNeo DDoS Security Type Neo 月額（税抜） 90,000円~ From JPY 90,000/month
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Enhanced value proposition and a broader target market

Higher win rate

Aiming to raise the win rate through stronger defense against increasingly sophisticated and diverse attacks, plus features that streamline operational management

Lower churn rate

Encouraging longer-term use by updating frequently requested features and reducing the operational burden

Acquisition of new customer segments

Introducing new plans that small and mid-sized websites can adopt easily, capturing customers that previously held back on price

Enhanced features are already proving decisive in winning deals, which we will translate into greater results from Q3 onward

Initiatives to enhance corporate value

- Executed share buybacks totaling 0.43 bn yen
- Promoting value sharing between employees and shareholders by raising the subsidy rate of the employee shareholding association

Share Buyback

Completed the buyback by the end of July, advancing a capital policy aimed at sustainably enhancing corporate value

Acquisition period	Amount acquired (upper limit)	Shares acquired (upper limit)
May 25, 2026 – July 24, 2026	431.5 million yen (450 million yen)	250,000※1 shares (250,000 shares)

※1 Equivalent to 2.43% of total shares issued (excluding treasury shares)

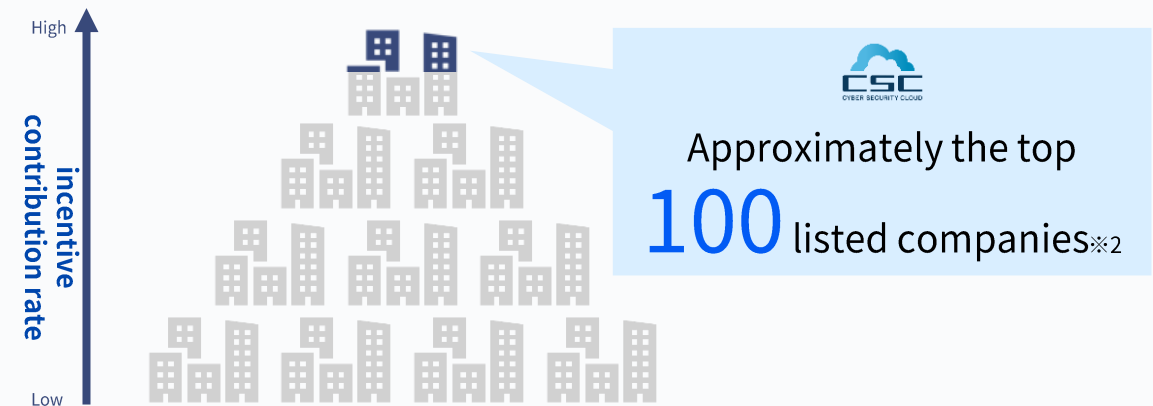
Increase in the Employee Shareholding Association Subsidy Rate

Encourages employee share ownership to share value with shareholders and fosters a sense of participation in enhancing corporate value over the medium to long term

Subsidy rate

15% → **30%**

(Effective from the September 2026 contribution)



※2 : Tokyo Stock Exchange, "FY2024 Survey Results on Employee Stock Ownership Plans"

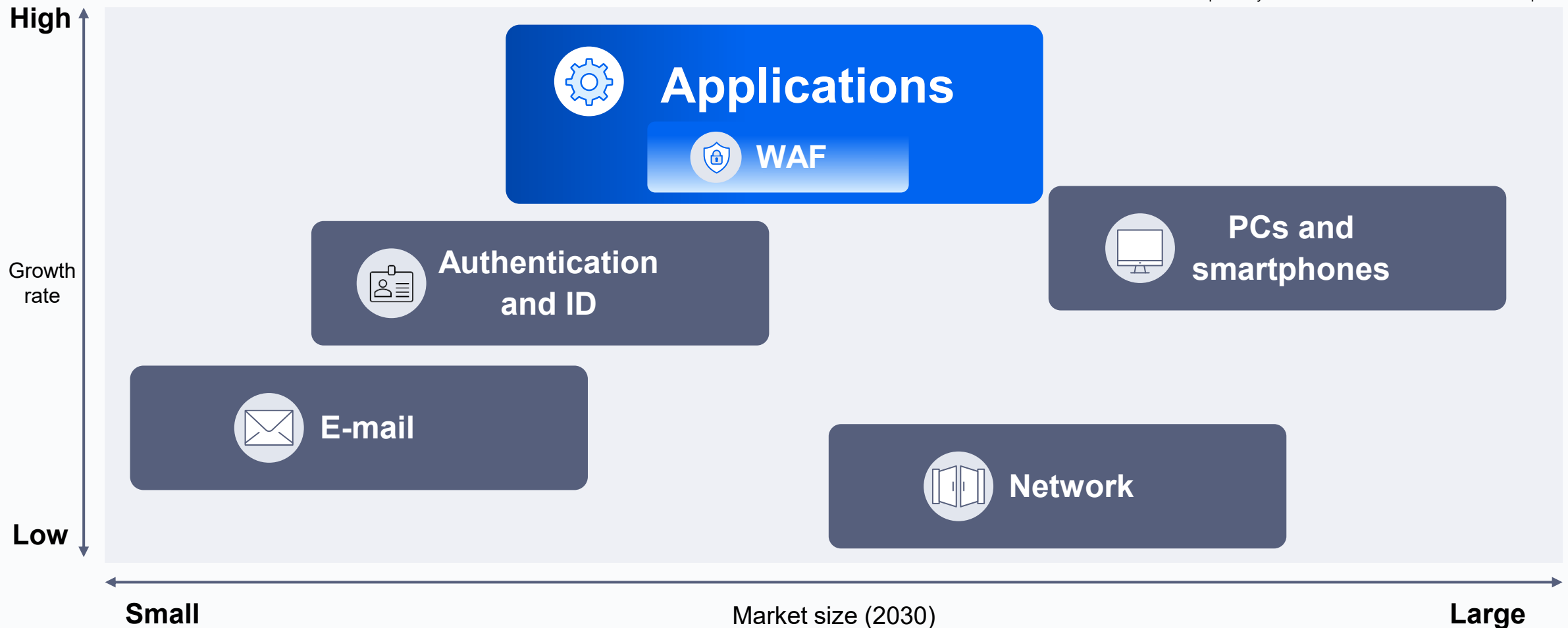
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Growth Strategy (Reference)

CSC's Main Arena in the Cybersecurity Market

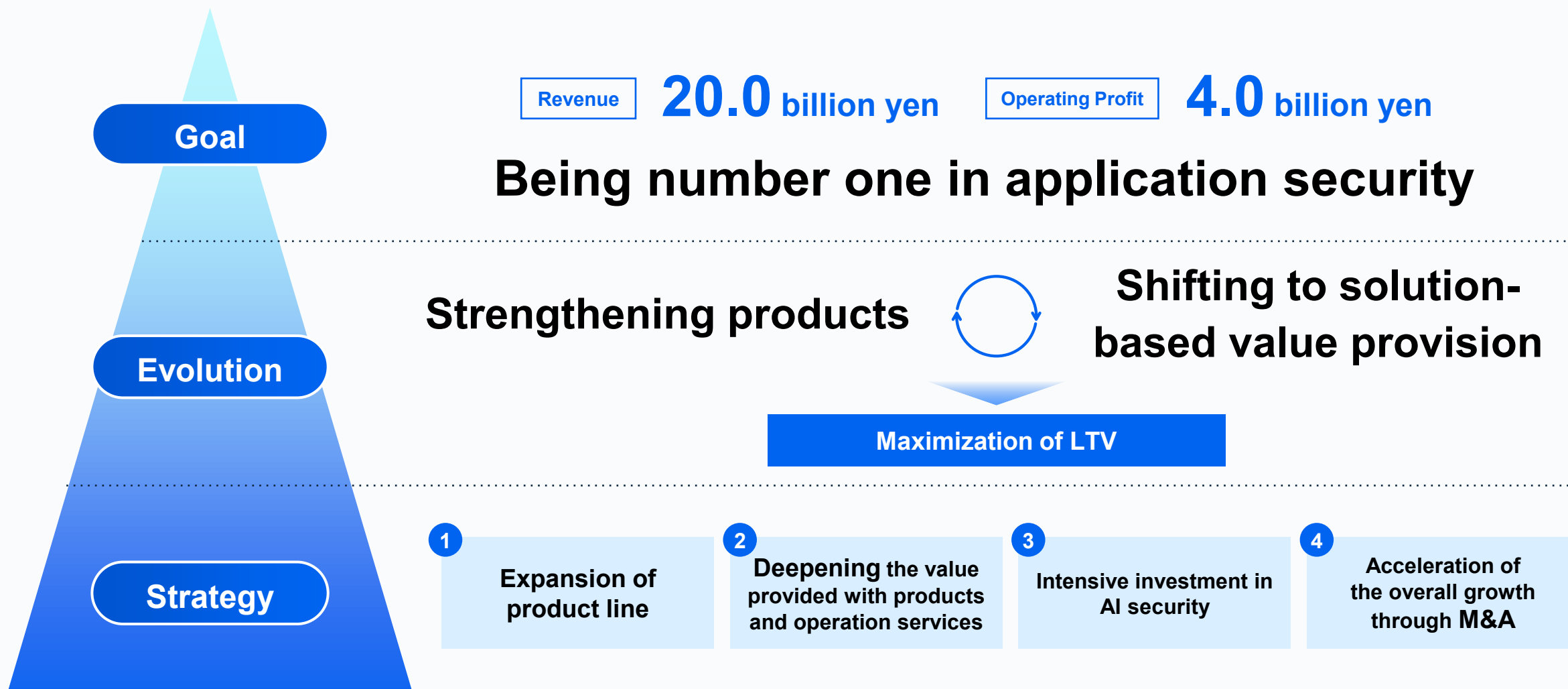
CSC is expanding its business domains in the area of applications, starting from WAF, its previous main arena. CSC aims to achieve continued growth in the domain with a relatively high growth rate in the cybersecurity market.

*Prepared by CSC based on various market research reports



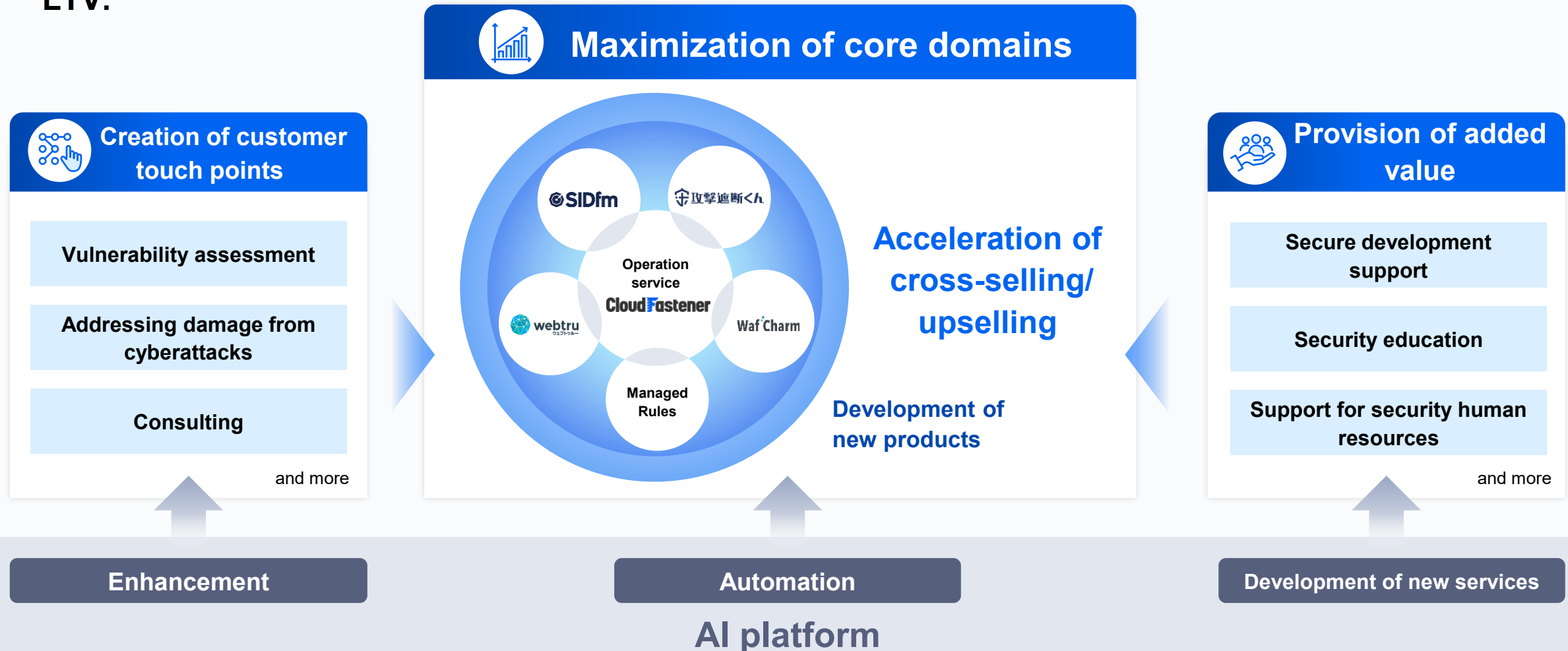
Growth Policy and Implementation Strategy for 2030

CSC will accelerate growth through a combination of product enhancement and the transition to comprehensive solutions, making itself number one in the field of application security.



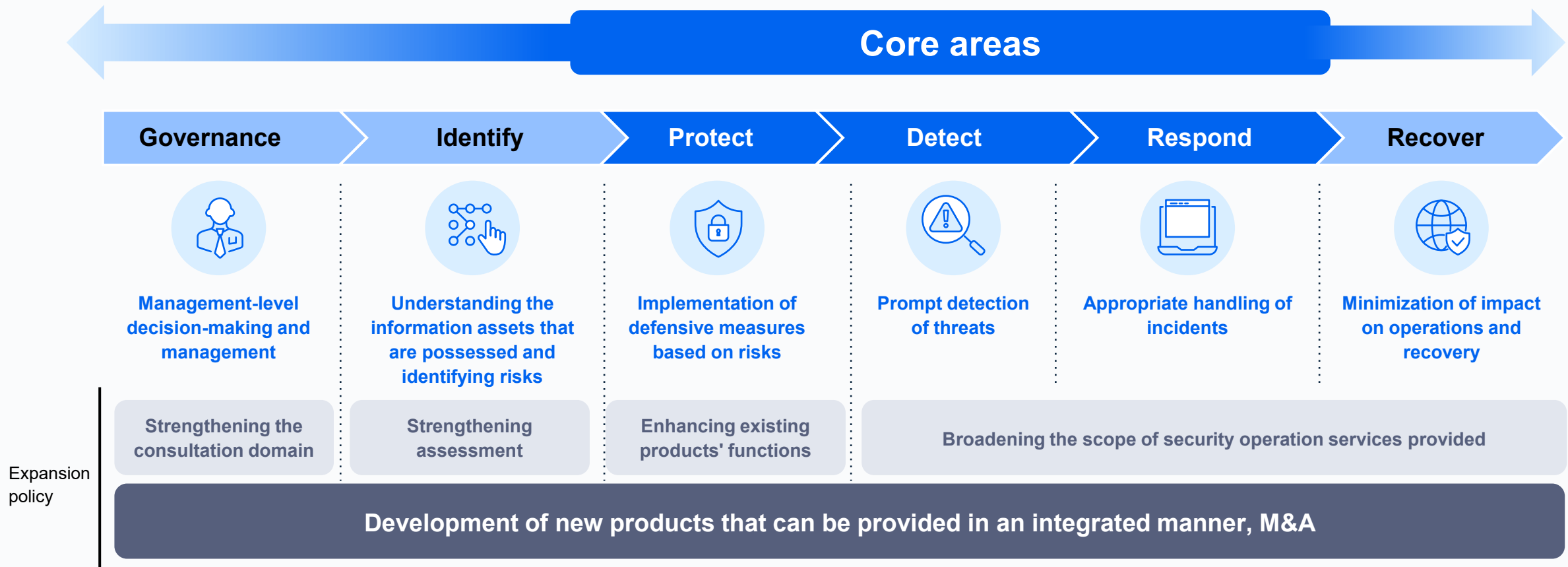
Business Growth Model Centered on the Maximization of LTV

CSC will establish a growth model to push forward with integrated initiatives which range from the creation of customer touch points to the enhancement of the value it provides and the maximization of LTV.



Strategy (1) Expansion of the Product Line

CSC will expand the value it provides from core domains to the overall value chain. CSC will cover a wide range of domains to cater to the needs of diverse customers.



Strategy (2) Deepening Value Provided via Products and Operation Services

CSC will shift to a high value-added model by integrating products and operation services and changing its product structure into a structure that facilitates cross-selling and upselling.

Initiatives to maximize the number of high-ARPU customers

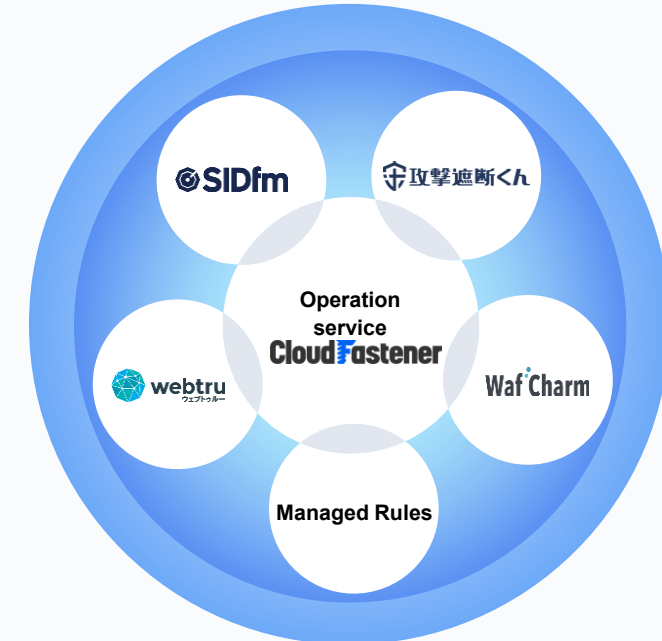
ARR 10 million yen+
48 companies (December 31, 2025)



Aim for more than **500** companies

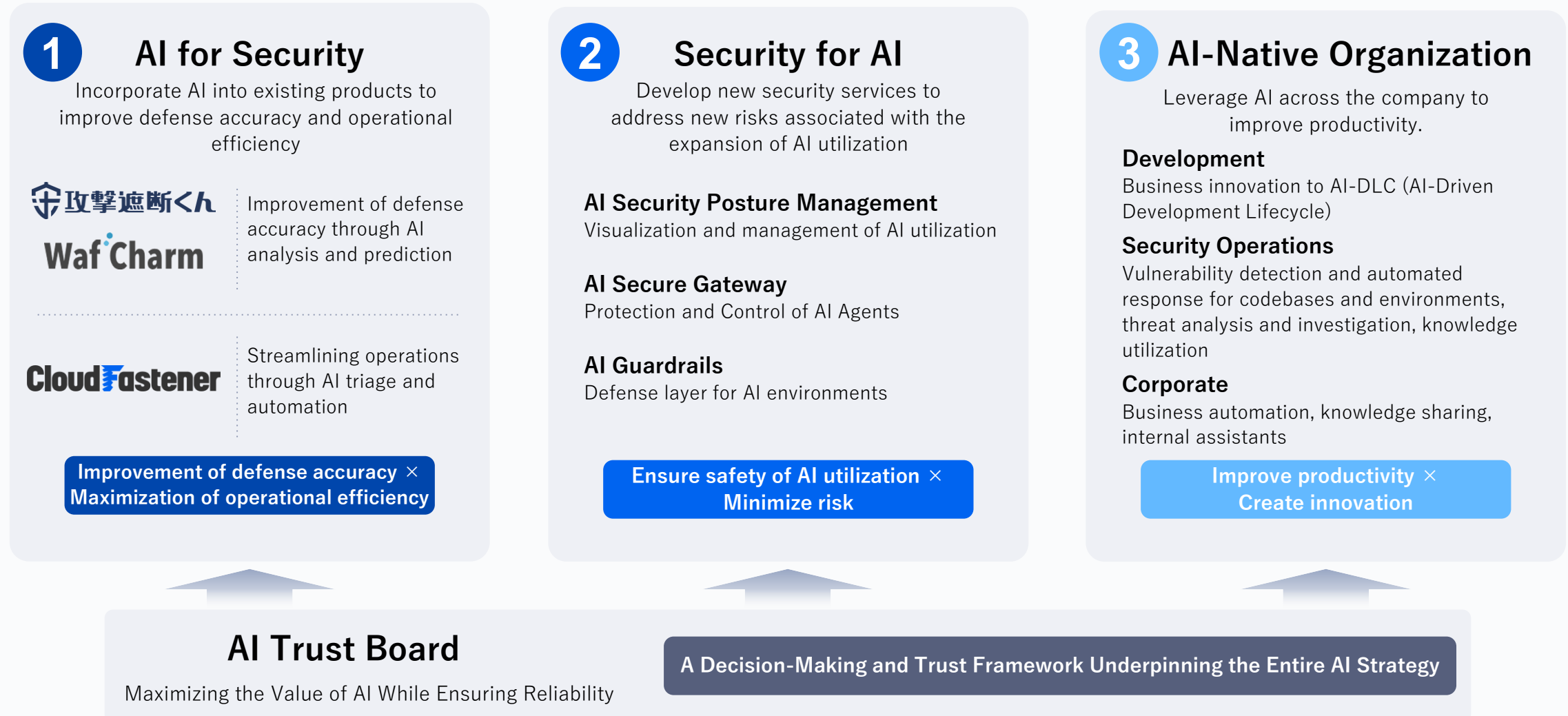
Specific measures

- Integrating brands to make them known as a single brand and unify the user flows
- Establishing a high value-added model bundling multiple products and operation services
- Designing a pricing model commensurate with the value provided



Strategy (3) Intensive Investment in AI Security

- We are advancing three key initiatives: enhancing security through AI, developing services to ensure the safe use of AI, and promoting company-wide adoption of AI
- Driven by new security needs in the AI era, we aim to create value through AI



Strategy (4) Acceleration of Overall Growth through M&A

It is necessary to accelerate growth through M&A to quickly become number one in application security and achieve revenue of 20.0 billion yen.

CSC aims to enhance the value it provides and reinforce its earnings structure instead of just increasing sales and expanding its customer base.

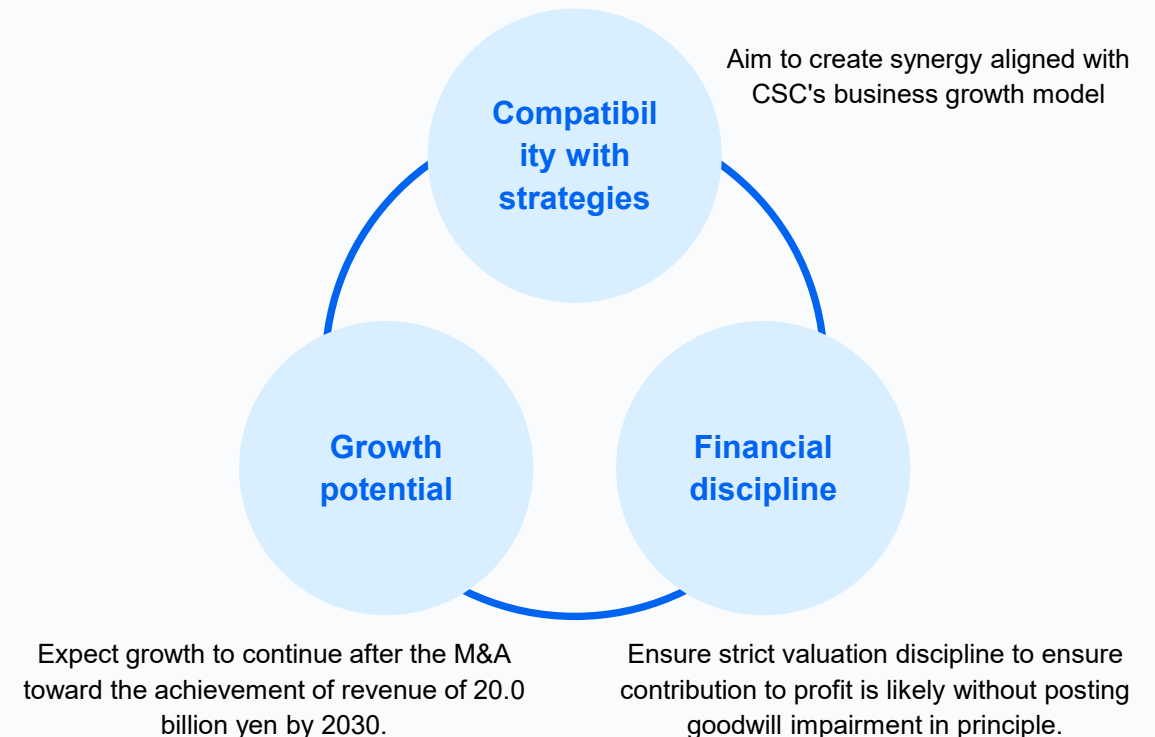


Purposes of M&A

Goal	Leverage to enhance the value of business
Maximization of core domains	Acquiring services based on the premise of cross-selling and simultaneously improving ARPU and profitability
Creation of customer touch points	Acquiring a customer base and sales channels to accelerate expansion to new customers and new markets
Provision of added value	Acquiring high-level functions and expertise to increase differentiation and profitability



Implementation policy



Strategy (4) Statuses of the Growth of Businesses After M&A

Through a total of three M&A activities, CSC has reinforced its foundation for the growth of business and steadily achieved revenue, profit and customer acquisition targets.



*Softek (December 2020)

ARR Approx. 2x
(FY2020→FY2025)

**Vulnerability
assessment service**

*Softek (December 2020)

Revenue Approx. 2x
(FY2020 full-year revenue --> FY2025 full-year revenue)



*Generative Technology (October 2024)

Revenue 1.8x
(FY2023 full-year revenue --> FY2025 full-year revenue)



*DataSign (March 2025)

ARR +18%
(FY2024→FY2025)

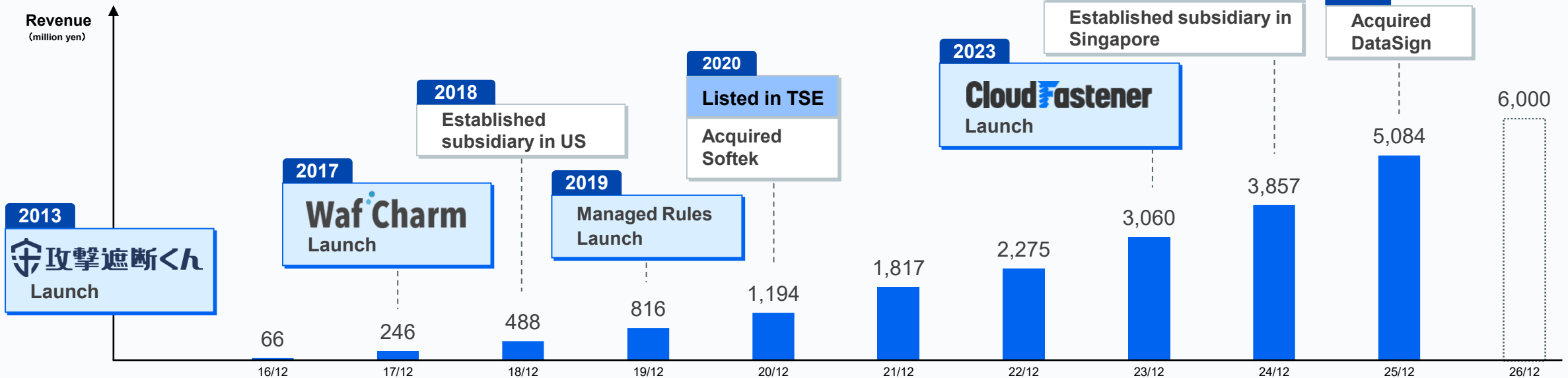
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Corporate Profile

Company name	Cyber Security Cloud, Inc.
Date of establishment	August 11, 2010
Representatives	Toshihiro Koike, Representative Director, President, and CEO Yoji Watanabe, Representative Director and CTO
Location	13th floor of JR Tokyu Meguro Bldg., 3-1-1 Kamiosaki, Shinagawa-ku, Tokyo
Business description	Development and provision of cyber security services
Group companies	Cyber Security Cloud Inc. (USA) Cyber Security Cloud Pte. Ltd. (Singapore) Generative Technology Inc. DataSign Inc

Corporate Philosophy

**To create a secure cyberspace
that people around the world can
use safely**



A management team with extensive experience and deep knowledge of SaaS development and cloudsecurity technologies to drive growth

Representative Directors



Toshihiro Koike,
Representative Director, President, and CEO

- Born in 1983. Graduated from Faculty of Law, Konan University
- 2006 Joined Recruit HR Marketing Kansai (now Recruit)
- 2016 Appointed COO and Director of the Japanese subsidiary of AppSocially Inc. of the U.S., a communication tool SaaS developer
- 2018 Founded ALIVAL Corporation (now M&A Navi)
- 2021 Appointed President and CEO of the Company



Yoji Watanabe,
Representative Director, CTO

- Born in 1975. Graduated from Faculty of Science and Engineering, Meiji University
- Engaged in research and development of cloud systems, real-time distributed processing and anomaly detection at a major IT company
- 2016 Joined the Company; served as CTO and a Director
- 2021 Appointed as Representative Director and CTO

Director

Masafumi Kurata, Director and CFO

- Certified Public Accountant. Joined the Company in 2017 after working for Taiyo LLC.
- Appointed as a Director in 2019

Executive Officer

Hayato Kiriya, Executive Officer

- Engaged in the security business at Amazon Web Services Japan
- Visiting Associate Professor, Graduate School of Management, GLOBIS University (current)
- 2024: Joined the Company. Appointed CEO of Cyber Security Cloud Pte. Ltd. (Singapore subsidiary) (current)

Outside Directors

Hiroshi Kurihara, Outside Director

- Served as President and Representative Director of Fuji Xerox Co.
- Chairman, Japan Telework Association (current position)

Yoshinori Ikura, Outside Director

- Attorney at law; worked at AZX Law Office and Kairos Sogo Law Office before becoming Representative of Ikura Sogo Law Office (current position)

Revenue CAGR

33.6%

*2020 to 2025

Number of users

6,000+

*As of December 31, 2025

Overseas ARR ratio

10.6%

*As of December 31, 2025

Number of countries in
which the Group
provides services

More than
100

*As of December 31, 2025

Operating Income Margin

21.7%

*FY2025 full year

Number of customers
with an ARR of more
than 10 million yen

48 companies

*As of December 31, 2025

Annual numbers attacks
that are defended against
that CSC has data for

More than **2** billion

*Calculated based on the number of attacks
detected in 2025

Number of monthly
security alerts per
company

More than **6** million

*Calculated based on customers who were using
CloudFastener in December 2025

Average age*¹

36.9 years old



Number of employees*¹

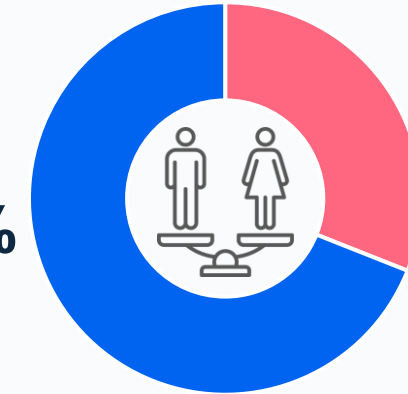
175



Gender ratio*¹

Male

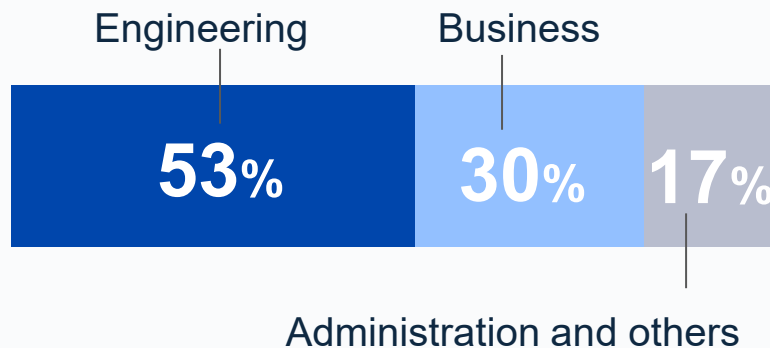
69%



Female

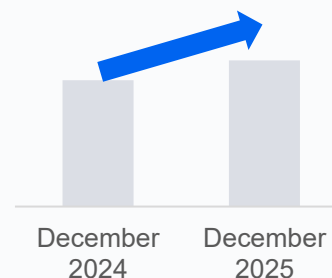
31%

Job category composition*¹

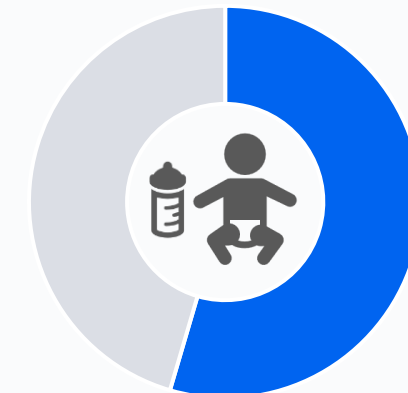


Pay increase percentage*²

7.7%



Percentage of eligible male employees taking childcare leave*³



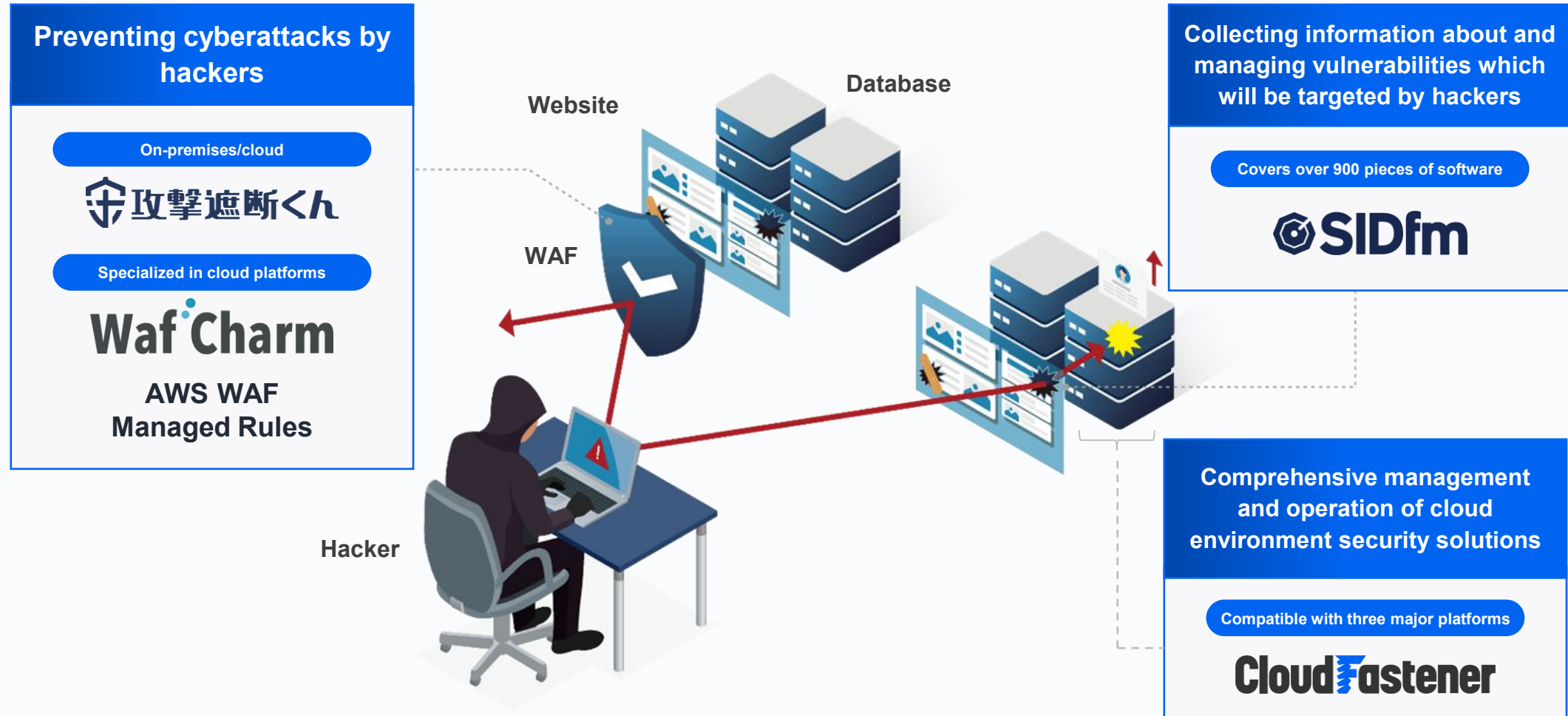
54.5%

*¹ As of December 31, 2025

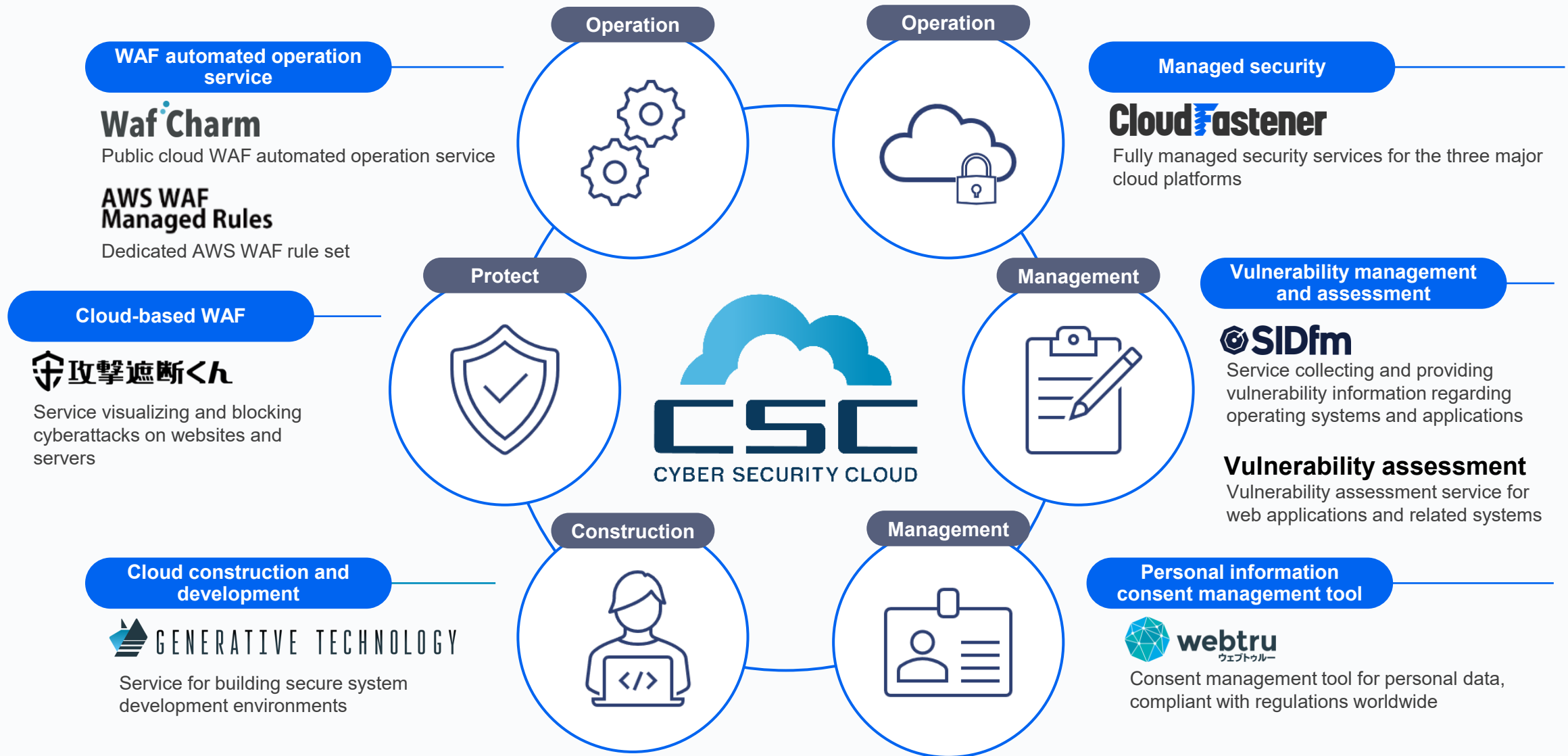
*² Aggregated based on employees who belonged to the Group in January 2025

*³ Number of male employees who took childcare leave, etc. during the 2024 to 2025 period/number of male employees whose spouses gave birth

CSC provides ways to protect corporate websites and web services from attacks by hackers, fix vulnerabilities, and comprehensively manage and operate cloud environment security solutions.



Our Lineup of Services



Specializing in the web security domain and focusing on domestically produced products and extensive support, we quickly gained customers.

Utilizing accumulated data and customer feedback in our development efforts, we provide multiple products with high defensive performance, reliability, and security.

Data

By taking advantage of the first-mover advantage and cloud computing, data has been accumulated quickly.

Structure

CSC has established a system in which all development, operation, and support operations are performed in-house in Japan. Support is available in Japanese 24 hours a day, 365 days a year.

Product recognition

Continues to hold the largest share of the Japanese market and to be highly recognized as a product from a publicly listed company

High defensive performance



An attack detection technology developed based on large amounts of data was incorporated into the product.

Customer needs-driven product development



The in-depth knowledge gained from ongoing relationships with customers and our own one-stop-shop system is reflected in our product development efforts.

Diverse proposals utilizing multiple products



Providing combinations of the best products for each customer's server environment

Achievements (example)



Largest share of domestic sales ^{*1}



Largest share of domestic sales ^{*2}

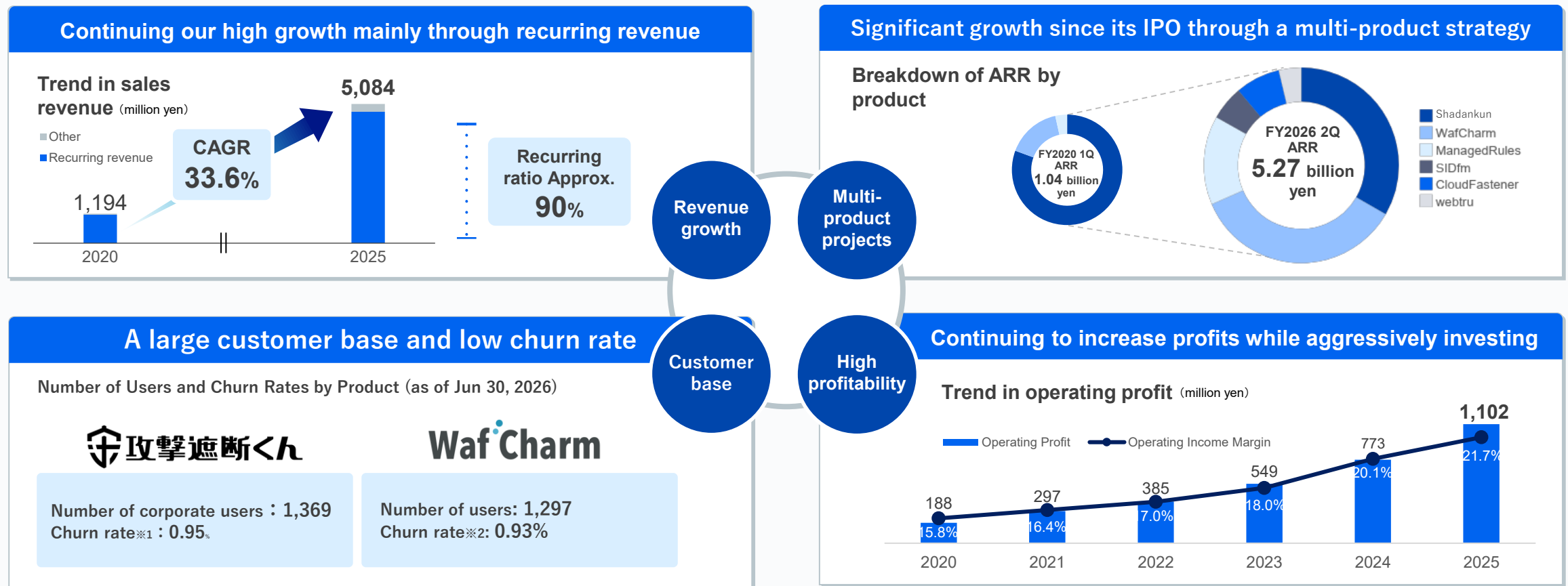
AWS WAF Managed Rules

Number of users
more than 100 countries,
4,035 ^{*3}

^{*1} Deloitte Tohmatsu MIC Research Institute Co., Ltd. "Current Status and Future Outlook of the External Threat Countermeasure Solution Market, Fiscal Year 2025"

^{*2} ITR "ITR Market View: Gateway Security Taisaku-gata SOC Service Shijou 2025 (gateway security measure-type SOC service market 2025)" ^{*3} As of December 31, 2025

We have continued to increase revenue and profit since the IPO while investing aggressively. The expansion of products for overseas markets and our diverse customer base also contribute to our stable profits.



※1 Calculated based on the average monthly MRR churn rate over the last 12 months (Churned MRR in the current month / Total MRR at the end of the previous month).

※2 Calculated based on the average monthly user churn rate over the last 12 months (Number of users churned in the current month / Total paid users at the end of the previous month).

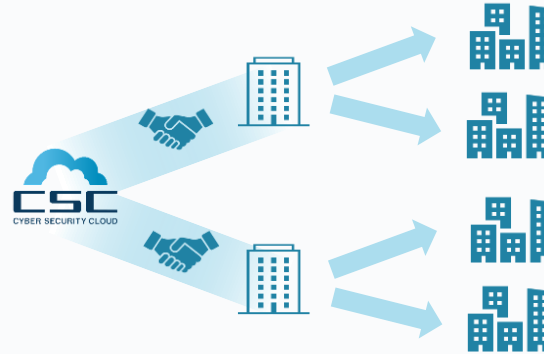
Direct sales



Listening to customer requests while providing careful support

- A strong team of experienced sales and marketing professionals
- Track record of serving approximately 3,000 companies

Partners



Ability to reach customers who are otherwise inaccessible to CSC

- Partner network of over 200 companies
- Robust relationships with AWS Premier Tier Services Partners

Marketplace



Users around the world can make purchases at any time

- Used in over 100 countries worldwide
- Recipient of the Marketplace Partner of the Year – APJ award

**By leveraging multiple sales channels,
CSC can deliver its products to a broader range of customers**

Companies That Have Used Our Services

Security needs are expanding for businesses of all sizes and types in all industries, leading to a wide range of companies using CSC's products.

Finance

SBI証券



Government Agencies and Independent Administrative Agencies

デジタル庁
Digital Agency

総務省 農林水産省
Ministry of Internal Affairs and Communications Ministry of Agriculture, Forestry and Fisheries
宇宙航空研究開発機構(JAXA)
Japan Aerospace Exploration Agency (JAXA)

IPA(情報処理推進機構)
Information-technology Promotion Agency, Japan (IPA)

IT and Services



株式会社ベネッセコーポレーション

TECHORUS

coconala

ENECHANGE

ACworks

iRidge

Media, E-commerce, and Others

ほほ日
istyle
集英社

Retail, Food Service, and Food

AIN GROUP



Transportation and Construction

ANA

子どもたちに贈れるしごとを。
SHIMIZU CORPORATION
清水建設

Manufacturing

Pioneer



日本新薬

Competent Sales Partners Supporting Sales of Our Services

CSC offers products to a wide range of users through numerous sales partners.
Moving forward, CSC aims to expand its sales network by acquiring additional sales partners.

Sler distributors



富士通Japan株式会社



ダイワボウ情報システム株式会社



鈴与ソフトウェア株式会社



IT infrastructure developers and MSPs^{*1}



Internet Initiative Japan



さくらクラウド
SAKURA CLOUD



GLOBAL SECURITY EXPERTS



5G Innovations



Future Spirits

AWS Premier Tier Service Partners^{*2}

(Of 15 companies, 13 companies are our partners.)



FUJISOFT



Challenging Tomorrow's Changes



日立システムズ



TOKAIコミュニケーションズ



Serverworks



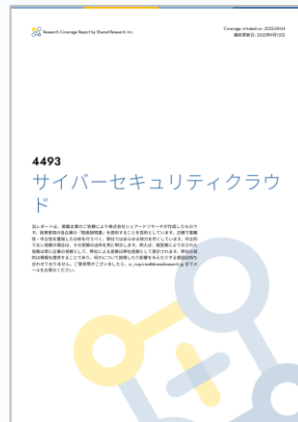
TIS
TIS INTEC Group

One other company

^{*1} Managed Service Providers (MSPs) are service vendors that maintain, operate, and monitor IT systems.

^{*2} First-tier partners of AWS that possess expertise in designing and establishing AWS workloads and contribute significantly to the expansion of the businesses of many clients.

Shared Research*



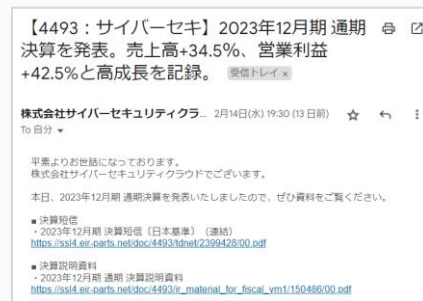
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To create a secure cyberspace that people around the world can use safely