



May 14, 2026

To All Concerned Parties

Company Name: en Inc.
(Code: 4849, TSE Prime Market)
Representative: Michikatsu Ochi,
Representative Director, Chairman and
President
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Notice of Differences Between Forecasts for Consolidated Operating Results and Actual Results and Differences Between Non-consolidated Operating Results and Prior-Period Results

en Inc. (the “Company”) hereby announces the differences between the forecasts for the full-year consolidated operating results for the fiscal year ended March 31, 2026 announced on May 14, 2025 and the actual results announced today.

Although the Company does not disclose forecasts for non-consolidated operating results, it hereby announces the differences between non-consolidated operating results for the fiscal year ended March 31, 2026 and results for the prior period as well.

1. Differences between consolidated operating results forecasts and actual results for the fiscal year ending March 2026. (from April 1, 2025 to March 31, 2026)

(Unit: millions of yen, %)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share
Forecast previously announced on May 14, 2025 (A)	62,200	2,800	2,983	2,070	50.66yen
Actual results (B)	59,093	3,962	4,191	2,616	66.42yen
Change (B – A)	△3,107	1,162	1,208	546	—
Change (%)	△5.0	41.5	40.5	26.4	—
(Reference) Previous period results (Fiscal year ended March 2025)	65,678	5,892	5,943	7,628	186.76yen

Reason for differences

Net sales in the consolidated operating results for the full year fell below the plan, mainly due to efforts to improve investment efficiency in engage, amounting to 59,093 million yen, 5.0% below the plan.

Operating income totaled 3,962 million yen, 41.5% above the plan. Although net sales fell below the plan, this was due to reductions in selling, general and administrative expenses, including advertising expenses and personnel expenses, as a result of cost reductions implemented as part of structural reforms.

Ordinary income and profit attributable to owners of parent amounted to 4,191 million yen, 40.5% above the plan, and 2,616 million yen, 26.4% above the plan, respectively.

2. Differences between the full-year non-consolidated operating results for the fiscal year ended March 31, 2026 and prior-period results (from April 1, 2025 to March 31, 2026)

(Unit: millions of yen, %)

	Net sales	Operating income	Ordinary income	Profit	Earnings per share
Previous period results (Fiscal year ended March 2025) (A)	47,523	4,077	4,555	7,003	171.45yen
Actual results (B)	42,958	1,943	2,416	1,602	40.67yen
Change (B – A)	△4,564	△2,133	△2,139	△5,401	—
Change (%)	△9.6	△52.3	△47.0	△77.1	—

Reason for differences

Net sales in the non-consolidated operating results decreased 9.6% year on year to 42,958 million yen. This was due to the impact of efforts to improve investment efficiency in engage, as well as a decrease in the transaction unit price in [en]Career Change Info, resulting from the reduction of advertising expenses in the previous fiscal year.

Operating income and ordinary income decreased 52.3% year on year to 1,943 million yen and 47.0% year on year to 2,416 million yen, respectively. Although the Company implemented cost reductions as part of its structural reforms, these declines were mainly attributable to the significant decrease in net sales.

Profit decreased 77.1% year on year to 1,602 million yen. This was because, while the Company recorded a gain on sale of investment securities as extraordinary income in the previous fiscal year following the sale of shares of Timee, Inc., no significant gains or losses were recorded in the current fiscal year.

End