

*Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.*

## Consolidated Financial Results

### For the first quarter of the fiscal year ending March 31, 2026 [JGAAP]

August 13, 2025

Company name: yutori, Inc.	Listing: Tokyo
Securities code: 5892	URL: <a href="https://yutori.tokyo/">https://yutori.tokyo/</a>
Representative: Representative Director, President & CEO	Takanori Kataishi
Inquiries: Executive Officer & Manager of Corporate Division	Hideo Kiriya (TEL) 03-6379-0667
Scheduled date to commence dividend payments:	-
Supplementary material on financial results:	Yes
Holding of financial results briefing:	Yes (Video streaming only)

(Rounded down to million yen)

#### 1. Consolidated Financial Results for the first quarter of the fiscal year ending March 31, 2026 (April 1, 2025 to June 30, 2025)

##### (1) Consolidated Operating Results

(Percentages indicate YoY changes)

	Net sales		Adjusted EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First quarter of fiscal year ending March 31, 2026	3,236	-	397	-	291	-	287	-	83	-
First quarter of fiscal year ended March 31, 2025	-	-	-	-	-	-	-	-	-	-

(Notes) Comprehensive income: First quarter of fiscal year ending March 31, 2026: 170 Million yen [ -%]  
First quarter of fiscal year ended March 31, 2025: - Million yen [ -%]

	Earnings per share	Diluted earnings per share
	Yen	Yen
First quarter of fiscal year ending March 31, 2026	17.76	16.50
First quarter of fiscal year ended March 31, 2025	-	-

(Notes)

- Adjusted EBITDA = Operating profit + Depreciation + Amortization of goodwill + Stock-based compensation expenses + Amortization of security deposits + Interest expenses
- Since we have been preparing consolidated financial statements since the interim period of the fiscal year ended March 2025, we have not included the YoY change rate for the first quarter of the fiscal year ending March 2026, nor the figures and YoY change rate for the first quarter of the fiscal year ended March 2025.

##### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
First quarter of fiscal year ending March 31, 2026	7,415	2,276	14.1
Fiscal year ended March 31, 2025	6,565	2,095	14.7

(Reference) Equity: As of June 30, 2025: 1,048 Million yen  
As of March 31, 2025: 970 Million yen

#### 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2025	-	0.00	-	0.00	0.00
Fiscal year ending March 31, 2026	-				
Fiscal year ending March 31, 2026 (Forecast)		0.00	-	0.00	0.00

(Note) Revision to the forecast for dividends announced most recently: None

### 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026(April 1, 2025 to March 31, 2026)

(Percentages indicate YoY changes.)

	Net sales		Adjusted EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal year ending March 31, 2026	11,000	32.4	1,245	30.0	880	31.1	840	31.1	400	27.1	85.2

(Note) Revision to the financial results forecast announced most recently: None

#### \* Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 2 (Company name: YZ, Inc. pool, Inc. )

Excluded: - (Company name: )

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

① Changes in accounting policies due to revisions to accounting standards and other regulations : None

② Changes in accounting policies due to other reasons : None

③ Changes in accounting estimates : None

④ Restatement : None

(4) Number of issued shares (common shares)

① Total number of issued shares at the end of the period (including treasury shares)	Q1 of fiscal year ending March 2026	4,697,100 shares	Fiscal year ended March 2025	4,697,100 shares
② Number of treasury shares at the end of the period	Q1 of fiscal year ending March 2026	346 shares	Fiscal year ended March 2025	297 shares
③ Average number of shares outstanding during the period	Q1 of fiscal year ending March 2026	4,696,786 shares	Q1 of fiscal year ended March 2025	4,696,905 shares

※ Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

※ Proper use of earnings forecasts, and other special matters

-The forward-looking statements contained in this document are based on information currently available to the Company and certain assumptions that the Company deems reasonable, and do not constitute a guarantee of future performance. Actual results may differ materially from these forecasts due to various factors.

-The quarterly consolidated financial statements have been prepared in accordance with the standards for the preparation of quarterly financial statements, etc. set forth in Article 4, Paragraph 1 of the Tokyo Stock Exchange, Inc. and the accounting standards for quarterly financial statements generally accepted in Japan (however, the omissions specified in Article 4, Paragraph 2 of the standards for the preparation of quarterly financial statements, etc. have been applied).

Quarterly Consolidated Financial Statements  
Quarterly Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2025	As of June 30, 2025
<b>Assets</b>		
Current assets		
Cash and deposits	983,419	938,271
Accounts receivable - trade	480,312	633,619
Merchandise	1,608,050	2,111,921
Prepaid expenses	87,218	113,439
Other	714,137	845,367
Total current assets	3,873,137	4,642,619
Non-current assets		
Property, plant and equipment	613,437	743,276
Intangible assets		
Software	57,982	60,214
Goodwill	900,814	858,948
Trademark right	749,146	729,426
Total intangible assets	1,707,943	1,648,589
Investments and other assets		
Shares of subsidiaries and associates	7,530	7,530
Deferred tax assets	51,551	42,266
Other	311,947	331,404
Total investments and other assets	371,028	381,200
Total non-current assets	2,692,410	2,773,066
Total assets	6,565,547	7,415,685

(Thousands of yen)

	As of March 31, 2025	As of June 30, 2025
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	481,831	628,410
Short-term borrowings	937,400	1,519,795
Current portion of long-term borrowings	429,564	429,564
Accounts payable - other	345,389	341,489
Income taxes payable	112,695	125,868
Provision for bonuses	37,010	30,713
Other	163,558	194,341
Total current liabilities	2,507,449	3,270,182
Non-current liabilities		
Long-term borrowings	1,657,595	1,550,204
Asset retirement obligations	125,953	151,076
Deferred tax liabilities	179,351	167,561
Total non-current liabilities	1,962,899	1,868,841
Total liabilities	4,470,349	5,139,024
<b>Net assets</b>		
Shareholders' equity		
Share capital	198,532	198,532
Capital surplus	202,216	202,216
Retained earnings	566,683	648,733
Treasury shares	(557)	(721)
Total shareholders' equity	966,874	1,048,760
Share acquisition rights	78,288	90,505
Non-controlling interests	1,050,035	1,137,395
Total net assets	2,095,198	2,276,661
<b>Total liabilities and net assets</b>	<b>6,565,547</b>	<b>7,415,685</b>

Quarterly Consolidated Statements of Income and Comprehensive Income  
Quarterly Consolidated Statement of Income  
For the three months ended June 30, 2025

(Thousands of yen)

	For the three months ended June 30, 2025
Net sales	3,236,839
Cost of sales	1,191,546
Gross profit	2,045,292
Selling, general and administrative expenses	1,753,928
Operating profit	291,363
Non-operating income	
Interest income	136
Commission income	3,647
Outsourcing service income	3,102
Other	3,590
Total non-operating income	10,476
Non-operating expenses	
Interest expenses	13,813
Other	673
Total non-operating expenses	14,486
Ordinary profit	287,353
Extraordinary losses	
Impairment losses	5,444
Total extraordinary losses	5,444
Profit before income taxes	281,909
Income taxes - current	113,278
Income taxes - deferred	(2,153)
Total income taxes	111,124
Profit	170,784
Profit attributable to non-controlling interests	87,359
Profit attributable to owners of parent	83,425

Quarterly Consolidated Statement of Comprehensive Income  
For the three months ended June 30, 2025

(Thousands of yen)

	For the three months ended June 30, 2025
Profit	170,784
Comprehensive income	170,784
(Breakdown)	
Comprehensive income attributable to owners of parent	83,425
Comprehensive income attributable to non-controlling interests	87,359