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Consolidated Financial Results

For the third quarter of the fiscal year ending March 31, 2026 [JGAAP]

February 13, 2026

Company name: yutori, Inc.	Listing: Tokyo
Securities code: 5892	URL: https://yutori.tokyo/
Representative: Representative Director, President & CEO	Takanori Kataishi
Inquiries: Executive Officer & Manager of Corporate Division	Hideo Kiriyama (TEL) 03-6379-0667
Scheduled date to commence dividend payments: -	
Supplementary material on financial results: Yes	
Holding of financial results briefing: Yes	(Video streaming only)

(Rounded down to million yen)

1. Consolidated Financial Results for the third quarter of the fiscal year ending March 31, 2026 (April 1, 2025 to December 31, 2025)

(1) Consolidated Operating Results (Percentages indicate YoY changes)

	Net sales		Adjusted EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Third quarter of fiscal year ending March 31, 2026	10,491	89.5	1,189	75.4	878	78.6	834	73.6	255	22.5
Third quarter of fiscal year ended March 31, 2025	5,535	-	678	-	492	-	480	-	208	-

(Notes) Comprehensive income: Third quarter of fiscal year ending March 31, 2026: 490 Million yen [56.0%]
 Third quarter of fiscal year ended March 31, 2025: 314 Million yen [-%]

	Earnings per share	Diluted earnings per share
	Yen	Yen
Third quarter of fiscal year ending March 31, 2026	54.42	50.53
Third quarter of fiscal year ended March 31, 2025	44.42	41.38

(Notes)

1. Adjusted EBITDA = Operating profit + Depreciation + Amortization of goodwill + Stock-based compensation expenses + Amortization of security deposits + Interest expenses

2. Since we have been preparing consolidated financial statements since the interim period of the fiscal year ended March 2025, we have not included the YoY change rate for the third quarter of the fiscal year ended March 2025.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
Third quarter of fiscal year ending March 31, 2026	9,410	2,604	13.0
Fiscal year ended March 31, 2025	6,565	2,095	14.7

(Reference) Equity: As of December 31, 2025: 1,222 Million yen
 As of March 31, 2025: 970 Million yen

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2025	-	0.00	-	0.00	0.00
Fiscal year ending March 31, 2026	-	0.00	-		
Fiscal year ending March 31, 2026 (Forecast)			-	0.00	0.00

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026(April 1, 2025 to March 31, 2026)

(Percentages indicate YoY changes.)

	Net sales		Adjusted EBITDA		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Fiscal year ending March 31, 2026	13,100	57.7	1,415	47.9	1,050	56.5	970	50.2	400	27.4	85.2

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 2 (Company name: YZ, Inc., pool, Inc.)
 Excluded: 1 (Company name: Ewokaku Co., Ltd.)

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

- ① Changes in accounting policies due to revisions to accounting standards and other regulations : None
 ② Changes in accounting policies due to other reasons : None
 ③ Changes in accounting estimates : None
 ④ Restatement : None

(4) Number of issued shares (common shares)

① Total number of issued shares at the end of the period (including treasury shares)	Q3 of fiscal year ending March 2026	4,697,100 shares	Fiscal year ended March 2025	4,697,100 shares
② Number of treasury shares at the end of the period	Q3 of fiscal year ending March 2026	422 shares	Fiscal year ended March 2025	297 shares
③ Average number of shares outstanding during the period	Q3 of fiscal year ending March 2026	4,696,730 shares	Q3 of fiscal year ended March 2025	4,696,896 shares

※ Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

※ Proper use of earnings forecasts, and other special matters

-The forward-looking statements contained in this document are based on information currently available to the Company and certain assumptions that the Company deems reasonable, and do not constitute a guarantee of future performance. Actual results may differ materially from these forecasts due to various factors.

-The quarterly consolidated financial statements have been prepared in accordance with the standards for the preparation of quarterly financial statements, etc. set forth in Article 4, Paragraph 1 of the Tokyo Stock Exchange, Inc. and the accounting standards for quarterly financial statements generally accepted in Japan (however, the omissions specified in Article 4, Paragraph 2 of the standards for the preparation of quarterly financial statements, etc. have been applied).

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2025	As of December 31, 2025
Assets		
Current assets		
Cash and deposits	983,419	1,404,744
Accounts receivable - trade	480,312	1,077,499
Merchandise	1,608,050	2,626,887
Prepaid expenses	87,218	141,172
Other	714,137	1,110,388
Total current assets	3,873,137	6,360,692
Non-current assets		
Property, plant and equipment	613,437	1,010,454
Intangible assets		
Software	57,982	55,400
Goodwill	900,814	775,974
Trademark right	749,146	689,986
Total intangible assets	1,707,943	1,521,362
Investments and other assets		
Shares of subsidiaries and associates	7,530	60,305
Deferred tax assets	51,551	39,337
Other	311,947	418,394
Total investments and other assets	371,028	518,036
Total non-current assets	2,692,410	3,049,853
Total assets	6,565,547	9,410,546

(Thousands of yen)

	As of March 31, 2025	As of December 31, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	481,831	626,122
Short-term borrowings	937,400	2,184,985
Current portion of long-term borrowings	429,564	661,888
Accounts payable - other	345,389	480,077
Income taxes payable	112,695	350,156
Provision for bonuses	37,010	38,941
Other	163,558	326,125
Total current liabilities	2,507,449	4,668,296
Non-current liabilities		
Long-term borrowings	1,657,595	1,795,873
Asset retirement obligations	125,953	197,503
Deferred tax liabilities	179,351	144,744
Total non-current liabilities	1,962,899	2,138,121
Total liabilities	4,470,349	6,806,418
Net assets		
Shareholders' equity		
Share capital	198,532	198,532
Capital surplus	202,216	202,216
Retained earnings	566,683	822,594
Treasury shares	(557)	(1,081)
Total shareholders' equity	966,874	1,222,261
Share acquisition rights	78,288	97,053
Non-controlling interests	1,050,035	1,284,813
Total net assets	2,095,198	2,604,128
Total liabilities and net assets	6,565,547	9,410,546

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the Nine-Month Period ended December 31, 2025

(Thousands of yen)

	For the nine months ended December 31, 2024	For the nine months ended December 31, 2025
Net sales	5,535,055	10,491,542
Cost of sales	2,132,048	3,945,032
Gross profit	3,403,007	6,546,510
Selling, general and administrative expenses	2,910,978	5,667,587
Operating profit	492,029	878,922
Non-operating income		
Interest income	136	4,299
Commission income	1,642	3,469
Outsourcing service income	4,500	1,000
Other	4,739	3,639
Total non-operating income	11,017	12,408
Non-operating expenses		
Interest expenses	17,086	47,700
Other	5,387	9,507
Total non-operating expenses	22,473	57,207
Ordinary profit	480,573	834,124
Extraordinary income		
Gain on sale of non-current assets	27	-
Total extraordinary income	27	-
Extraordinary losses		
Loss on retirement of non-current assets	5,644	10,805
Impairment losses	-	5,444
Total extraordinary losses	5,644	16,249
Profit before income taxes	474,956	817,874
Income taxes - current	162,484	349,577
Income taxes - deferred	(2,024)	(22,042)
Total income taxes	160,459	327,535
Profit	314,496	490,338
Profit attributable to non-controlling interests	105,869	234,778
Profit attributable to owners of parent	208,626	255,560

Quarterly Consolidated Statement of Comprehensive Income
For the Nine-Month Period ended December 31, 2025

(Thousands of yen)

	For the nine months ended December 31, 2024	For the nine months ended December 31, 2025
Profit	314,496	490,338
Comprehensive income	314,496	490,338
(Breakdown)		
Comprehensive income attributable to owners of parent	208,626	255,560
Comprehensive income attributable to non-controlling interests	105,869	234,778