









yen in current liabilities such as short-term borrowings and notes and accounts payable - trade, despite a decline of 354 million yen in non-current liabilities such as long-term borrowings.

(Net assets)

Net assets amounted to 45,811 million yen at the end of the first quarter under review, which was an increase of 1,540 million yen from the end of the previous fiscal year. This resulted mainly from increases of 930 million yen in other comprehensive income, including foreign currency translation adjustment and 591 million yen in retained earnings, respectively.

(3) Management's discussion of consolidated operating results forecast and other forecasts

The consolidated results forecasts for the fiscal year ending December 31, 2024, remain the same as those stated on February 14, 2024.

## Consolidated Quarterly Financial Statements

### Consolidated Quarterly Balance Sheets

(Millions of yen)

	As of December 31, 2023	As of March 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	17,119	17,372
Notes and accounts receivable - trade	12,112	14,066
Securities	505	407
Merchandise and finished goods	6,807	6,302
Work in process	3,709	4,190
Raw materials and supplies	10,338	10,832
Income taxes refund receivable	240	239
Other	1,868	2,115
Allowance for doubtful accounts	△66	△64
Total current assets	52,635	55,462
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	3,468	3,485
Machinery, equipment and vehicles, net	404	406
Tools, furniture and fixtures, net	943	967
Land	2,529	2,547
Construction in progress	212	271
Right-of-use assets	249	250
Total property, plant and equipment	7,807	7,927
Intangible assets		
Patent right	194	173
Trademark right	257	241
Customer-related intangible assets	332	292
Goodwill	946	1,010
Other	646	632
Total intangible assets	2,377	2,350
Investments and other assets		
Investment securities	1,621	1,547
Long-term loans receivable	20	24
Deferred tax assets	2,022	2,108
Other	674	677
Allowance for doubtful accounts	△31	△32
Total investments and other assets	4,306	4,324
Total non-current assets	14,491	14,602
Total assets	67,127	70,065

(Millions of yen)

	As of December 31, 2023	As of March 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	2,792	3,599
Short-term borrowings	4,921	6,439
Current portion of long-term borrowings	1,792	1,492
Accounts payable - other	1,718	1,966
Income taxes payable	1,002	659
Provision for bonuses	812	704
Other	2,670	2,598
Total current liabilities	15,710	17,462
Non-current liabilities		
Long-term borrowings	3,931	3,518
Deferred tax liabilities	639	696
Deferred tax liabilities for land revaluation	22	22
Retirement benefit liability	1,528	1,531
Provision for retirement benefits for directors (and other officers)	139	149
Other	884	873
Total non-current liabilities	7,145	6,791
<b>Total liabilities</b>	<b>22,855</b>	<b>24,253</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	2,798	2,798
Capital surplus	7,579	7,568
Retained earnings	34,388	34,980
Treasury shares	△3,589	△3,493
Total shareholders' equity	41,177	41,853
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	△53	84
Revaluation reserve for land	△5	△5
Foreign currency translation adjustment	2,744	3,535
Remeasurements of defined benefit plans	△19	△17
Total accumulated other comprehensive income	2,665	3,596
Share acquisition rights	412	345
Non-controlling interests	16	16
<b>Total net assets</b>	<b>44,271</b>	<b>45,811</b>
<b>Total liabilities and net assets</b>	<b>67,127</b>	<b>70,065</b>

## Consolidated Quarterly Statements of Income

(Millions of yen)

	Three months ended March 31, 2023	Three months ended March 31, 2024
Net sales	13,822	15,464
Cost of sales	6,593	7,790
Gross profit	7,229	7,673
Selling, general and administrative expenses	5,477	5,918
Operating profit	1,751	1,755
Non-operating income		
Interest income	18	24
Dividend income	2	3
Gain on investments in investment partnerships	26	—
Foreign exchange gains	—	201
Rental income	7	7
Insurance return	5	0
Share of profit of entities accounted for using equity method	17	—
Subsidy income	0	0
Other	29	12
Total non-operating income	107	250
Non-operating expenses		
Interest expenses	15	16
Foreign exchange losses	81	—
Rental expenses	2	2
Share of loss of entities accounted for using equity method	—	2
Other	4	2
Total non-operating expenses	105	24
Ordinary profit	1,753	1,981
Extraordinary income		
Gain on sale of non-current assets	4	1
Total extraordinary income	4	1
Extraordinary losses		
Loss on sale and retirement of non-current assets	1	0
Loss on valuation of investment securities	—	223
Total extraordinary losses	1	224
Profit before income taxes	1,756	1,758
Income taxes - current	394	546
Income taxes - deferred	178	△89
Total income taxes	573	457
Profit	1,183	1,301
Profit (loss) attributable to non-controlling interests	0	△0
Profit attributable to owners of parent	1,182	1,301



**Consolidated Quarterly Statements of Comprehensive Income**

(Millions of yen)

	Three months ended March 31, 2023	Three months ended March 31, 2024
Profit	1,183	1,301
Other comprehensive income		
Valuation difference on available-for-sale securities	49	137
Foreign currency translation adjustment	297	792
Remeasurements of defined benefit plans, net of tax	4	5
Total other comprehensive income	351	935
Comprehensive income	1,534	2,236
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,533	2,236
Comprehensive income attributable to non-controlling interests	0	0

## Notes on the Consolidated Financial Statements

[Notes related to of going concern assumptions]

No items to report

[Notes regarding significant changes in shareholders' equity accounts]

No items to report

[Segment Information]

1.Three months ended Mar. 31, 2023 (From Jan. 1 to Mar. 31, 2023)

(1)Net Sales and Profit(Loss) by Reportable Segment

(Millions of yen)

	Reportable Segment				Other Business (Note 1)	Total	Adjustments (Note 2)	Consolidated total (Note 3)
	SS Business	IA Business	EMS Business	Total				
Net Sales								
Security Sensors	3,921	-	-	3,921	-	3,921	-	3,921
Automatic Door Sensors	1,733	-	-	1,733	-	1,733	-	1,733
Social and Environment	463	-	-	463	-	463	-	463
FA-related	-	2,608	-	2,608	-	2,608	-	2,608
MVL-related	-	3,501	-	3,501	-	3,501	-	3,501
IPC-related	-	1,107	-	1,107	-	1,107	-	1,107
MECT-related	-	230	-	230	-	230	-	230
Other	-	-	128	128	126	255	-	255
Revenue from Contracts with Customers	6,119	7,448	128	13,695	126	13,822	-	13,822
Unaffiliated customers	6,119	7,448	128	13,695	126	13,822	-	13,822
Intersegment transfer	16	14	3,294	3,326	16	3,342	(3,342)	-
Total	6,136	7,462	3,422	17,021	143	17,164	(3,342)	13,822
Segment profit(Loss)	694	955	239	1,889	(13)	1,875	(124)	1,751

(Notes) 1.The "Others" category incorporates operations not included in business segments reported, and includes software development, operation and management of sports clubs and other businesses.

2.Adjustment of (124) million yen for segment profit (loss) includes elimination of inter-segment transactions and unallocated corporate expenses.

3.Adjustments are made to reconcile segment profit (loss) to operating profit presented in the consolidated statements of operations.

2.Three months ended Mar. 31, 2024 (From Jan. 1 to Mar. 31, 2024)

(1)Net Sales and Profit(Loss) by Reportable Segment

(Millions of yen)

	Reportable Segment				Other Business (Note 1)	Total	Adjustments (Note 2)	Consolidated total (Note 3)
	SS Business	IA Business	EMS Business	Total				
Net Sales								
Security Sensors	4,674	-	-	4,674	-	4,674	-	4,674
Automatic Door Sensors	1,806	-	-	1,806	-	1,806	-	1,806
Social and Environment	593	-	-	593	-	593	-	593
FA-related	-	1,951	-	1,951	-	1,951	-	1,951
MVL-related	-	3,368	-	3,368	-	3,368	-	3,368
IPC-related	-	1,223	-	1,223	-	1,223	-	1,223
MECT-related	-	1,546	-	1,546	-	1,546	-	1,546
Other	-	-	175	175	123	299	-	299
Revenue from Contracts with Customers	7,075	8,089	175	15,341	123	15,464	-	15,464
Unaffiliated customers	7,075	8,089	175	15,341	123	15,464	-	15,464
Intersegment transfer	16	2	2,120	2,139	10	2,149	(2,149)	-
Total	7,091	8,092	2,296	17,480	133	17,614	(2,149)	15,464
Segment profit(Loss)	1,165	729	(169)	1,725	(11)	1,714	41	1,755

(Notes) 1.The "Others" category incorporates operations not included in business segments reported, and includes software development, operation and management of sports clubs and other businesses.

2.Adjustment of 41 million yen for segment profit (loss) includes elimination of inter-segment transactions and unallocated corporate expenses.

3.Adjustments are made to reconcile segment profit (loss) to operating profit presented in the consolidated statements of operations.

4.Starting from the first three month of the fiscal year under review, the classification method for the breakdown of earnings in the reportable segment has changed. For example, in the SS Business, the social and environment -related, which had been included in the Security Sensors and Other previously, is presented as Social and Environment-related due to its rising significance from business volume perspectives.

The information on breakdown of earnings for the first quarter of the previous consolidated fiscal year presented herein has been prepared according to the revised classification.