



May 14, 2025

To All Concerned Parties

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Notice of Revision of Consolidated Earnings Forecast

Based on recent business performance trends and other factors, we at this moment announce our consolidated earnings forecast for the fiscal year ending December 31, 2025, which was announced on February 14, 2025, as follows.

Note

1. Revision of consolidated financial forecast for the second quarter (January 1, 2025 - June 30, 2025)

	Net sales	Operating profit before amortization of goodwill	Operating p r o f i t	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecast (A)	Millions of yen 48,274	Millions of yen 3,974	Millions of yen 3,275	Millions of yen 3,061	Millions of yen 1,540	Yen 52.70
Revised forecast (B)	49,000	4,973	4,275	4,055	2,130	72.83
C h a n g e (B - A)	725	1,000	1,000	993	589	
Change (%)	1.5	25.1	30.5	32.4	38.2	
(Reference) Actual results in the previous period (Fiscal year ended June 30, 2024)	28,720	2,806	2,420	2,307	1,210	42.32

2.Revision of Full-year Consolidated Earnings Forecast (January 1, 2025 - December 31, 2025)

	Net sales	Operating profit before amortization of goodwill	Operating p r o f i t	Ordinary profit	Profit attributable to owners of parent	Net income per share
Previously announced forecast	Millions of yen 99,790	Millions of yen 7,897	Millions of yen 6,500	Millions of yen 6,100	Millions of yen 3,330	Yen 113.89
(A)	55,750	7,097	0,500	0,100	5,550	115.09
Revised forecast (B)	100,000	8,897	7,500	6,970	3,790	129.60
C h a n g e (B - A)	210	1,000	1,000	870	460	
Change (%)	0.2	12.7	15.4	14.3	13.8	
(Reference) Actual results in the previous period (Fiscal year ended December 31, 2024)	59,973	5,567	4,733	4,198	2,411	83.97

(Note)

• The Company conducted a 2-for-1 stock split of shares of common stock on January 1, 2025 in accordance with a resolution of the Board of Directors meeting held on November 14, 2024. Accordingly, net income per share is calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

• Operating profit before amortization of goodwill = Operating profit + Amortization of goodwill + Amortization of Customer related assets

3. Reason for revision

During the three months ended March 31, 2025, both the Group's home visit purchase business and the Group's store purchase business performed well in terms of purchases and sales. Rext HD, which was newly consolidated P/L from this fiscal year, achieved profit progress that exceeded the plan due to early manifestation of PMI such as inventory integration with BuySell and optimization of sales channels, and sales progressed better than planned.

In addition, as a result of strategically leveraging each group company's strengths in the group's home visit purchase business and store purchase business, the number of visits per appraiser increased and labor productivity per store improved, and personnel costs were reduced as a result of a review of personnel plans. In addition, the integration costs with Rext HD and strategic investment costs, which were budgeted conservatively at the beginning of the fiscal year, were reduced to the optimal level to be invested in the current fiscal year.

Based on the above, we have revised our consolidated earnings forecasts for the first half of the current fiscal year and for the full year.

(Note) The above forecasts are based on information currently available and certain assumptions deemed reasonable.

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