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May 15, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: FRANCE BED HOLDINGS CO., LTD.
 Listing: Tokyo Stock Exchange
 Securities code: 7840
 URL: <https://francebed-hd.co.jp>
 Representative: Shigeru Ikeda, Representative Director, Chairman and President
 Inquiries: Akihiko Osada, Director (in charge of Accounting/General Affairs Group)
 Telephone: +81-3-6741-5501
 Scheduled date of annual general meeting of shareholders: June 24, 2025
 Scheduled date to commence dividend payments: June 25, 2025
 Scheduled date to file annual securities report: June 23, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2025	60,561	2.3	4,696	2.3	4,686	0.6	2,946	(5.9)
March 31, 2024	59,151	0.9	4,587	2.3	4,657	3.8	3,134	15.9

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥3,713 million [9.1%]
 For the fiscal year ended March 31, 2024: ¥3,402 million [54.8%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	85.28	76.89	7.4	6.7	7.7
March 31, 2024	87.28	86.85	8.2	6.9	7.7

Reference: Share of profit (loss) of entities accounted for using equity method
 For the fiscal year ended March 31, 2025: ¥22 million
 For the fiscal year ended March 31, 2024: ¥34 million

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	70,888	40,607	57.2	1,175.06
March 31, 2024	68,575	38,211	55.7	1,106.37

Reference: Equity
 As of March 31, 2025: ¥40,607 million
 As of March 31, 2024: ¥38,211 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	7,448	(4,929)	(2,498)	13,223
March 31, 2024	7,829	(5,616)	633	13,202

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2024	–	17.00	–	22.00	39.00	1,372	44.6	3.6
Fiscal year ended March 31, 2025	–	17.00	–	23.00	40.00	1,382	46.9	3.5
Fiscal year ending March 31, 2026 (Forecast)	–	17.00	–	24.00	41.00		46.4	

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2026	62,300	2.8	4,750	1.1	4,750	1.3	3,050	3.5	88.25

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	34,747,500 shares
As of March 31, 2024	38,397,500 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2025	189,920 shares
As of March 31, 2024	3,859,837 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	34,552,595 shares
Fiscal year ended March 31, 2024	35,907,080 shares

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

* Explanation regarding appropriate use of earnings forecasts, and other special matters

Caution regarding forward-looking statements

This document contains forward-looking statements including performance forecasts based on information available to the Company at the time of disclosure and certain assumptions that the Company believes to be reasonable. The Company makes no assurances as to their outcomes. Actual performance may differ substantially from these forecasts owing to a wide range of factors.

How to obtain supplementary material on financial results

The Company is scheduled to make a presentation of financial results for institutional investors and securities analysts on Thursday, May 29, 2025. The presentation's handout materials will be posted on the Company's website by the day before the presentation.

Consolidated Financial Statements

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	10,702	7,223
Notes receivable - trade	488	365
Accounts receivable - trade	9,452	9,275
Electronically recorded monetary claims - operating	1,066	1,161
Securities	6,000	10,000
Merchandise and finished goods	5,960	6,517
Work in process	380	454
Raw materials and supplies	2,095	2,315
Other	1,078	1,173
Allowance for doubtful accounts	(40)	(2)
Total current assets	37,184	38,483
Non-current assets		
Property, plant and equipment		
Assets for lease	5,313	5,475
Accumulated depreciation	(3,654)	(3,799)
Assets for lease, net	1,659	1,676
Buildings and structures	18,556	18,753
Accumulated depreciation	(11,990)	(12,485)
Buildings and structures, net	6,566	6,268
Machinery, equipment and vehicles	5,787	5,829
Accumulated depreciation	(4,537)	(4,579)
Machinery, equipment and vehicles, net	1,250	1,249
Tools, furniture and fixtures	3,451	3,550
Accumulated depreciation	(3,014)	(3,160)
Tools, furniture and fixtures, net	436	390
Land	7,211	6,914
Leased assets	14,673	14,531
Accumulated depreciation	(11,035)	(10,813)
Leased assets, net	3,637	3,717
Construction in progress	108	405
Total property, plant and equipment	20,870	20,621
Intangible assets		
Goodwill	691	457
Leased assets	358	204
Software	665	520
Other	20	119
Total intangible assets	1,736	1,301
Investments and other assets		
Investment securities	535	326
Long-term loans receivable	62	52
Deferred tax assets	1,639	1,718
Retirement benefit asset	5,437	7,203
Other	1,137	1,228
Allowance for doubtful accounts	(82)	(89)
Total investments and other assets	8,730	10,440
Total non-current assets	31,336	32,363

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Deferred assets		
Bond issuance costs	53	41
Total deferred assets	53	41
Total assets	68,575	70,888

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	2,844	2,666
Electronically recorded obligations - operating	2,002	2,018
Short-term borrowings	2,070	1,540
Current portion of long-term borrowings	290	290
Lease liabilities	2,540	2,322
Income taxes payable	479	1,677
Accrued consumption taxes	235	323
Contract liabilities	234	221
Provision for bonuses	1,567	1,642
Provision for bonuses for directors (and other officers)	17	15
Asset retirement obligations	–	14
Other	2,863	2,813
Total current liabilities	15,144	15,546
Non-current liabilities		
Bonds payable	1,500	1,500
Convertible-bond-type bonds with share acquisition rights	5,049	5,039
Long-term borrowings	4,810	4,520
Lease liabilities	2,064	1,997
Deferred tax liabilities	22	20
Provision for retirement benefits for directors (and other officers)	149	90
Provision for contingent loss	8	8
Retirement benefit liability	446	405
Asset retirement obligations	360	361
Other	808	790
Total non-current liabilities	15,219	14,734
Total liabilities	30,363	30,281
Net assets		
Shareholders' equity		
Share capital	3,000	3,000
Retained earnings	37,755	35,418
Treasury shares	(4,170)	(205)
Total shareholders' equity	36,584	38,213
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(20)	(33)
Deferred gains or losses on hedges	37	(10)
Remeasurements of defined benefit plans	1,609	2,437
Total accumulated other comprehensive income	1,626	2,393
Total net assets	38,211	40,607
Total liabilities and net assets	68,575	70,888

(2) Consolidated statement of income and consolidated statement of comprehensive income
Consolidated statement of income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	59,151	60,561
Cost of sales	27,261	27,505
Gross profit	31,889	33,056
Selling, general and administrative expenses	27,302	28,359
Operating profit	4,587	4,696
Non-operating income		
Interest income	8	34
Dividend income	12	7
Share of profit of entities accounted for using equity method	34	22
Compensation income	40	37
Other	136	103
Total non-operating income	233	205
Non-operating expenses		
Interest expenses	83	76
Compensation expenses	36	87
Other	42	52
Total non-operating expenses	163	215
Ordinary profit	4,657	4,686
Extraordinary income		
Gain on sale of non-current assets	8	0
Gain on sale of investment securities	214	-
Total extraordinary income	222	0
Extraordinary losses		
Loss on sale of non-current assets	-	45
Loss on retirement of non-current assets	170	7
Loss on valuation of investment securities	0	16
Loss on sale of investment securities	-	4
Impairment losses	-	14
Total extraordinary losses	171	88
Profit before income taxes	4,708	4,599
Income taxes - current	1,284	2,105
Income taxes - deferred	289	(453)
Total income taxes	1,574	1,652
Profit	3,134	2,946
Profit attributable to owners of parent	3,134	2,946

Consolidated statement of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	3,134	2,946
Other comprehensive income		
Valuation difference on available-for-sale securities	1	(12)
Deferred gains or losses on hedges	24	(47)
Remeasurements of defined benefit plans, net of tax	242	827
Total other comprehensive income	268	767
Comprehensive income	3,402	3,713
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	3,402	3,713
Comprehensive income attributable to non-controlling interests	—	—

(3) Consolidated statement of changes in equity

FY2024 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,000	1	38,706	(4,941)	36,766
Changes during period					
Dividends of surplus			(1,333)		(1,333)
Profit attributable to owners of parent			3,134		3,134
Purchase of treasury shares				(2,000)	(2,000)
Disposal of treasury shares		3		14	18
Cancellation of treasury shares		(2,756)		2,756	–
Transfer from retained earnings to capital surplus		2,752	(2,752)		–
Net changes in items other than shareholders' equity					
Total changes during period	–	(1)	(951)	771	(181)
Balance at end of period	3,000	–	37,755	(4,170)	36,584

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	(22)	12	1,367	1,358	38,124
Changes during period					
Dividends of surplus					(1,333)
Profit attributable to owners of parent					3,134
Purchase of treasury shares					(2,000)
Disposal of treasury shares					18
Cancellation of treasury shares					–
Transfer from retained earnings to capital surplus					–
Net changes in items other than shareholders' equity	1	24	242	268	268
Total changes during period	1	24	242	268	87
Balance at end of period	(20)	37	1,609	1,626	38,211

FY2025 (from April 1, 2024 to March 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,000	–	37,755	(4,170)	36,584
Changes during period					
Dividends of surplus			(1,347)		(1,347)
Profit attributable to owners of parent			2,946		2,946
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares		4		25	29
Cancellation of treasury shares		(3,940)		3,940	–
Transfer from retained earnings to capital surplus		3,936	(3,936)		–
Net changes in items other than shareholders' equity					
Total changes during period	–	–	(2,336)	3,965	1,628
Balance at end of period	3,000	–	35,418	(205)	38,213

	Accumulated other comprehensive income				Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of period	(20)	37	1,609	1,626	38,211
Changes during period					
Dividends of surplus					(1,347)
Profit attributable to owners of parent					2,946
Purchase of treasury shares					(0)
Disposal of treasury shares					29
Cancellation of treasury shares					–
Transfer from retained earnings to capital surplus					–
Net changes in items other than shareholders' equity	(12)	(47)	827	767	767
Total changes during period	(12)	(47)	827	767	2,395
Balance at end of period	(33)	(10)	2,437	2,393	40,607

(4) Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	4,708	4,599
Depreciation	5,363	5,094
Impairment losses	–	14
Amortization of goodwill	237	234
Loss (gain) on sale of non-current assets	(8)	44
Loss on retirement of non-current assets	170	7
Increase (decrease) in allowance for doubtful accounts	(1)	(30)
Increase (decrease) in provision for bonuses	28	75
Increase (decrease) in provision for bonuses for directors (and other officers)	0	(1)
Increase (decrease) in retirement benefit liability	(61)	(40)
Decrease (increase) in retirement benefit asset	(362)	(539)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	8	(59)
Loss (gain) on sale of investment securities	(214)	4
Loss (gain) on valuation of investment securities	0	16
Interest and dividend income	(21)	(42)
Interest expenses	83	76
Share of loss (profit) of entities accounted for using equity method	(34)	(22)
Decrease (increase) in trade receivables	(499)	205
Decrease (increase) in inventories	(52)	(851)
Increase (decrease) in trade payables	319	(161)
Increase (decrease) in accrued expenses	59	(131)
Other, net	(146)	(87)
Subtotal	9,579	8,403
Interest and dividends received	20	34
Interest paid	(82)	(89)
Income taxes paid	(1,688)	(900)
Net cash provided by (used in) operating activities	7,829	7,448

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from investing activities		
Purchase of property, plant and equipment	(4,546)	(4,736)
Proceeds from sale of property, plant and equipment	9	319
Purchase of securities	(7,000)	(7,500)
Proceeds from redemption of securities	6,000	7,000
Proceeds from sale of investment securities	234	0
Purchase of shares of subsidiaries and associates	–	(54)
Proceeds from sale of shares of subsidiaries and associates	–	247
Purchase of investments in other securities of subsidiaries and associates	(31)	–
Proceeds from collection of loans receivable	7	9
Purchase of intangible assets	(218)	(214)
Payments for asset retirement obligations	(71)	–
Other, net	1	0
Net cash provided by (used in) investing activities	(5,616)	(4,929)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(480)	(530)
Proceeds from long-term borrowings	1,200	–
Repayments of long-term borrowings	(200)	(290)
Redemption of bonds	(300)	–
Proceeds from issuance of convertible bond-type bonds with share acquisition rights	5,021	–
Purchase of treasury shares	(2,004)	(0)
Proceeds from sale and leaseback transactions	2,188	2,661
Repayments of lease liabilities	(3,460)	(2,995)
Dividends paid	(1,330)	(1,344)
Net cash provided by (used in) financing activities	633	(2,498)
Effect of exchange rate change on cash and cash equivalents	–	–
Net increase (decrease) in cash and cash equivalents	2,846	20
Cash and cash equivalents at beginning of period	10,355	13,202
Cash and cash equivalents at end of period	13,202	13,223