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August 8, 2025

Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under Japanese GAAP)

Company name: FRANCE BED HOLDINGS CO., LTD.

Listing: Tokyo Stock Exchange

Securities code: 7840

URL: https://francebed-hd.co.jp

Representative: Shigeru Ikeda, Representative Director, Chairman and President

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Scheduled date to commence dividend payments:

Preparation of supplementary material on financial results:

None
Holding of financial results briefing:

None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sale	es	Operating profit		Ordinary p	rofit	Profit attribut owners of p	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2025	14,362	(3.0)	781	(24.1)	791	(23.7)	477	(26.9)
June 30, 2024	14,815	6.0	1,031	3.9	1,038	3.0	653	5.9

Note: Comprehensive income For the three months ended June 30, 2025: \$\frac{\pmathbf{3}}{4}\$ million [(34.8)%] For the three months ended June 30, 2024: \$\frac{\pmathbf{5}}{4}\$ million [0.1%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
June 30, 2025	14.13	13.70
June 30, 2024	18.92	18.39

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
June 30, 2025	67,984	38,667	56.8	1,158.65
March 31, 2025	70,888	40,607	57.2	1,175.06

Reference: Equity

As of June 30, 2025: \quad \qu

2. Cash dividends

	Annual dividends per share						
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended March 31, 2025	_	17.00	_	23.00	40.00		
Fiscal year ending March 31, 2026	_						
Fiscal year ending March 31, 2026 (Forecast)		17.00	1	24.00	41.00		

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sale	es	Operating p	perating profit Ordinary profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2026	62,300	2.8	4,750	1.1	4,750	1.3	3,050	3.5	88.25

Note: Revisions to the earnings forecasts most recently announced: None

* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	34,747,500 shares
As of March 31, 2025	34,747,500 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	1,374,790 shares
As of March 31, 2025	189,920 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2025	33,767,690 shares
Three months ended June 30, 2024	34,537,561 shares

- * Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit corporation: None
- * Explanation regarding appropriate use of earnings forecasts, and other special matters Caution regarding forward-looking statements

This document contains forward-looking statements including performance forecasts based on information available to the Company at the time of disclosure and certain assumptions that the Company believes to be reasonable. The Company makes no assurances as to their outcomes. Actual performance may differ substantially from these forecasts owing to a wide range of factors.

Attached Material

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1. Summary of Operating Results, etc.

(1) Summary of Operating Results for the Three Months Ended June 30, 2025

During the three months ended June 30, 2025 (the "period under review"), the Japanese economy was on a path to gradual recovery due to improvement in corporate earnings and the income environment. At the same time, however, the situation remains uncertain due to factors such as stagnant consumer spending resulting from continued rising prices and the trend of U.S. trade policy.

Under these circumstances, the Group formulated a medium-term management plan encompassing three years beginning in April 2024, and has accordingly been working to create corporate value through sustainability management aimed at realizing a sustainable society, while enhancing its operations by continuing to intensively allocate its management resources in the senior-care business.

In the period under review, the core welfare equipment rental business remained strong against the backdrop of a continuously expanding market environment, and showed steady growth. In addition, property transactions for hotels were strong, supported by demand for robust capital investment. However, transactions for hospitals and elderly care facilities saw marked delays in orders due to cautious stances on capital investment resulting from the impact of soaring prices. Furthermore, the Home Furnishings and Health Business trended weakly as new housing starts decreased significantly for three consecutive months year on year, compounded by a decrease in the number of customers visiting furniture stores due to the decline in consumer confidence in durable consumer goods.

As a result, in terms of operating results of the Group, net sales amounted to 14,362 million yen, down 3.0% year on year, operating profit amounted to 781 million yen, down 24.1% year on year, ordinary profit amounted to 791 million yen, down 23.7% year on year, and profit attributable to owners of parent amounted to 477 million yen, down 26.9% year on year.

Effective from the first quarter of the fiscal year ended March 31, 2025, the fiscal year-end of HOMECARE SERVICE YAMAGUCHI Co., Ltd., a consolidated subsidiary, has been changed from October 31 to March 31 in alignment with the consolidated balance sheet date. The fiscal period for said consolidated subsidiary is to encompass the five months from February 1, 2024 to June 30, 2024, with respect to the first quarter of the fiscal year ended March 31, 2025 due to this change in the fiscal year-end, and the effect associated with this change in the fiscal year-end has been adjusted through the quarterly consolidated statement of income.

Said consolidated subsidiary posted net sales of 415 million yen, operating profit of 71 million yen, ordinary profit of 73 million yen, and profit before income taxes of 72 million yen for the period from February 1, 2024 to March 31, 2024. In regards to the Group's year on year changes excluding this impact, net sales decreased by 38 million yen, down 0.2% year on year, operating profit decreased by 177 million yen, down 18.5% year on year, and ordinary profit decreased by 173 million yen, down 18.0% year on year.

The performance of each business segment for the period under review is described below:

(i) Medical Services Business

In the core welfare equipment rental business, amid the increasing population of late elderly persons as the baby-boomer generation turns 75 years or older, we increased our number of bed rentals to elderly persons who need low-level care (needed support condition and condition of need for long-term care level 1) in order to meet the demand for home care for elderly persons who need medium- to high-level care under the long-term care insurance system, and also hired sales personnel to increase the number of continual rental contracts and upgraded our fleet of delivery vehicles. Additionally, we steadily implemented the succession of many contracts and thereby contributed to the expansion of rental sales through the customer transfer initiatives, which are our main focus. For wholesale transactions for welfare equipment rental business operators, we are continuing sales promotions of the wholesale-only "RaKuDa" bed and are achieving results in opening new sales channels.

In regard to transactions for hospitals and elderly care facilities, as previously stated, the number of orders for the period under review undershot forecasts. However, we are achieving the number of

orders projected for the second quarter onward at a pace on par with each year, and are thus on a recovery trajectory.

In the linen supply business, demand has expanded against the backdrop of increased hygiene awareness since the COVID-19 pandemic, and in order to address this, we implemented capital investments to capture demand, including the opening of a new linen factory in Shizuoka Prefecture in April 2025.

As a result, the Medical Services Business recorded net sales of 9,608 million yen, down 3.2% year on year, and ordinary profit of 643 million yen, down 22.3% year on year.

In regards to the year on year changes excluding the impact associated with the change of fiscal year for the aforementioned consolidated subsidiary, net sales increased by 92 million yen, up 0.9% year on year, and ordinary profit decreased by 112 million yen, down 14.8% year on year.

(ii) Home Furnishings and Health Business

In the Home Furnishings and Health Business, as the number of furniture stores in Japan continues to decrease, under the concept of "continued daily cleanliness," we focused on the sales of merchandise with high added value, such as the "BODY CONDITIONING MATTRESS," a new product whose upper padding can be washed in cold water, and, the "LT Cushion," a new product from the "LIFE TREATMENT" core product series which balances cleanliness and comfort and is closely connected with times of healing, mainly through our 33 showrooms across the country. However, as previously stated, the business is being subjected to challenging circumstances.

In sales for hotels, we generated strong sales particularly with respect to beds and furniture amid increasingly active capital investment in hotels as the number of foreign visitors to Japan until June 2025 exceeding 20 million.

As a result, the Home Furnishings and Health Business posted net sales of 4,625 million yen, down 2.6% year on year, and ordinary profit of 175 million yen, down 19.1% year on year.

(2) Summary of Financial Position for the Three Months Ended June 30, 2025

Assets

Total assets decreased by 2,904 million yen from the end of the previous fiscal year ("the previous year-end"), to 67,984 million yen as of June 30, 2025. Current assets were down 2,751 million yen to 35,732 million yen from the previous year-end. This was primarily due to decreases of 1,147 million yen in trade receivables and 2,000 million yen in securities, which were partially offset by an increase of 335 million yen in inventories. Non-current assets decreased by 149 million yen from the previous year-end to 32,214 million yen. This result was primarily due to the purchase, depreciation and amortization of property, plant and equipment, and intangible assets and a decrease in deferred tax assets which is included in investments and other assets.

Liabilities

Total liabilities decreased by 964 million yen from the previous year-end to 29,317 million yen. This result was primarily due to decreases of 605 million yen in trade payables and 1,577 million yen in income taxes payable, which were partially offset by an increase of 1,658 million yen in accrued expenses.

Net assets

Net assets decreased by 1,939 million yen from the previous year-end to 38,667 million yen. This was primarily due to decreases resulting from the 794 million yen payment of dividends from surplus and 1,500 million yen purchase of treasury shares, which was partially offset by the 477 million yen profit attributable to owners of parent.

As a result, the equity-to-asset ratio decreased from 57.2% at the previous year-end to 56.8%.

(3) Explanation of Forward-looking Statements Including Consolidated Earnings Forecasts

The consolidated earnings forecasts that we announced in the Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 on May 15, 2025 remain unchanged.

2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheet

	=	(Millions of y
	As of March 31, 2025	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	7,223	7,200
Notes and accounts receivable - trade, and contract assets	9,640	8,344
Electronically recorded monetary claims - operating	1,161	1,310
Securities	10,000	8,000
Merchandise and finished goods	6,517	6,748
Work in process	454	435
Raw materials and supplies	2,315	2,438
Other	1,173	1,256
Allowance for doubtful accounts	(2)	(2)
Total current assets	38,483	35,732
Non-current assets		
Property, plant and equipment		
Land	6,914	6,915
Other, net	13,707	13,964
Total property, plant and equipment	20,621	20,879
Intangible assets	,	,
Goodwill	457	398
Other	844	776
Total intangible assets	1,301	1,175
Investments and other assets	10,440	10,158
Total non-current assets	32,363	32,214
Deferred assets	41	38
Total assets	70,888	
<u>-</u>	70,888	67,984
iabilities		
Current liabilities	2.66	2.225
Notes and accounts payable - trade	2,666	2,235
Electronically recorded obligations - operating	2,018	1,843
Short-term borrowings	1,540	1,540
Current portion of long-term borrowings	290	290
Income taxes payable	1,677	100 815
Provision for bonuses	1,642 15	613
Other provisions	13	14
Asset retirement obligations Other		
	5,680	7,596
Total current liabilities	15,546	14,439
Non-current liabilities	1.500	1.500
Bonds payable	1,500	1,500
Convertible-bond-type bonds with share acquisition	5,039	5,037
rights		
Long-term borrowings	4,520	4,475
Provisions	99	95
Retirement benefit liability	405	411
Asset retirement obligations	361	362
Other	2,808	2,996
Total non-current liabilities	14,734	14,877
Total liabilities	30,281	29,317

(Millions of yen)

	As of March 31, 2025	As of June 30, 2025
Net assets		
Shareholders' equity		
Share capital	3,000	3,000
Retained earnings	35,418	35,100
Treasury shares	(205)	(1,705)
Total shareholders' equity	38,213	36,395
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(33)	(30)
Deferred gains or losses on hedges	(10)	(19)
Remeasurements of defined benefit plans	2,437	2,320
Total accumulated other comprehensive income	2,393	2,271
Total net assets	40,607	38,667
Total liabilities and net assets	70,888	67,984

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Net sales	14,815	14,362
Cost of sales	6,766	6,295
Gross profit	8,049	8,066
Selling, general and administrative expenses	7,018	7,284
Operating profit	1,031	781
Non-operating income		
Interest income	3	14
Dividend income	3	3
Share of profit of entities accounted for using equity method	5	_
Other	28	24
Total non-operating income	39	42
Non-operating expenses		
Interest expenses	20	18
Other	11	15
Total non-operating expenses	32	33
Ordinary profit	1,038	791
Extraordinary income		
Gain on sale of non-current assets	0	0
Total extraordinary income	0	0
Extraordinary losses		
Loss on sale of non-current assets	1	=
Loss on retirement of non-current assets	4	1
Total extraordinary losses	5	1
Profit before income taxes	1,032	789
Income taxes - current	70	53
Income taxes - deferred	308	258
Total income taxes	378	311
Profit	653	477
Profit attributable to owners of parent	653	477

Quarterly Consolidated Statement of Comprehensive Income

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Profit	653	477
Other comprehensive income		
Valuation difference on available-for-sale securities	(7)	2
Deferred gains or losses on hedges	14	(8)
Remeasurements of defined benefit plans, net of tax	(115)	(116)
Total other comprehensive income	(108)	(122)
Comprehensive income	544	354
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	544	354
Comprehensive income attributable to non-controlling interests	-	_

(3) Notes Regarding Quarterly Consolidated Financial Statements Notes on Segment Information, etc.

Information on net sales and profit (loss) by reporting segment

Three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

(Millions of yen)

						(or j .)
	Re	eporting segme	ent				Amounts
	Medical Services	Home Furnishings and Health	Total	Other (Note 1)	Total	Adjustments (Note 2)	reported on quarterly consolidated statement of income (Note 3)
Net sales							
Sales to external customers	9,931	4,752	14,684	131	14,815	_	14,815
Internal sales among segments or transfers	1	43	44	2	47	(47)	_
Total	9,932	4,796	14,729	134	14,863	(47)	14,815
Segment profit (loss)	829	216	1,046	1	1,047	(9)	1,038

Three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

(Millions of yen)

						(,
	R	eporting segme	ent				Amounts
	Medical Services	Home Furnishings and Health	Total	Other (Note 1)	Total	Adjustments (Note 2)	reported on quarterly consolidated statement of income (Note 3)
Net sales							
Sales to external customers	9,608	4,625	14,233	128	14,362	-	14,362
Internal sales among segments or transfers	1	52	53	3	56	(56)	_
Total	9,610	4,677	14,287	131	14,418	(56)	14,362
Segment profit (loss)	643	175	819	0	820	(29)	791

Notes: 1. The "Other" segment is a business segment not included in any of the reporting segments and includes such businesses as real estate leasing.

2. The details of "Adjustments" are as follows:

Segment profit (loss)

(Millions of yen)

Segment prom (1888)		(1.11110115 01) 011)
	Three months ended June 30, 2024	Three months ended June 30, 2025
Elimination of inter-segment transactions	349	354
Corporate revenue and expenses*	(359)	(383)
Total	(9)	(29)

^{*} Corporate revenue and expenses are primarily revenue and expenses that do not belong to the reporting segments pertaining to the company submitting the consolidated financial statements.

Notes Regarding Significant Changes in the Amount of Shareholders' Equity

The Company conducted a purchase of 1,184,800 treasury shares based on a resolution adopted at the Board of Directors meeting held on May 15, 2025.

As a result, treasury shares increased by 1,499 million yen in the period under review, to 1,705 million yen at the end of the period under review.

Segment profit (loss) is adjusted to be consistent with ordinary profit reported in the quarterly consolidated statements of income.

Notes Regarding the Going Concern Assumption

Not applicable

Notes Regarding Quarterly Consolidated Statement of Cash Flows

A quarterly consolidated statement of cash flows has not been prepared for the three months ended June 30, 2025. Depreciation (including amortization of intangible assets excluding goodwill) and amortization of goodwill for the three months ended June 30, 2024 and June 30, 2025 are as follows:

		(Millions of yen)
	Three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)	Three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)
Depreciation	1,309	1,269
Amortization of goodwill	58	58