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## **Summary of Consolidated Financial Results** for the Six Months Ended September 30, 2023 (Based on Japanese GAAP)

November 10, 2023

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023) (1) Consolidated operating results (cumulative)

(1) Consolidated operating results (cumula	Percentage	es indica	te year-on-year c	hanges				
	Net sales		Operating pr	ofit	Ordinary pro	ofit	Profit attributa owners of pa	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2023	30,576	11.1	1,498	157.6	1,656	115.7	942	216.1
Six months ended September 30, 2022	27,526	17.5	581	(39.8)	768	(24.8)	298	(59.4)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2023	36.66	36.66
Six months ended September 30, 2022	11.63	11.63

### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2023	35,392	15,937	42.0
As of March 31, 2023	35,858	15,636	40.8

### 2. Cash dividends

		Annual dividends per share						
	1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end T							
	Yen	Yen	Yen	Yen	Yen			
Year ended March 31, 2023	-	0.00	-	27.00	27.00			
Year ending March 31, 2024	-	0.00						
Year ending March 31, 2024 (Forecast)			_	28.00	28.00			

### 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes									
	Net sales		Net sales Operating profit O		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	62,000	4.1	3,000	22.8	3,000	10.4	1,900	13.1	73.90

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4. Notes				
(1) Changes in significant subsidiaries during th	e six months ended Septen	nber 30, 2023	No	
(changes in specified subsidiaries resulting i	NO			
(2) Application of special accounting methods for	No			
(3) Changes in accounting policies, changes in a	ccounting estimates, and r	estatement of prior period finan	cial statemen	ts
Changes in accounting policies due to revis	sions to accounting standar	ds and other regulations:	No	
Changes in accounting policies due to othe	No			
Changes in accounting estimates:			No	
Restatement of prior period financial stater		No		
(4) Number of issued shares (common shares)				
Total number of issued shares at the end of	the period (including treas	sury shares)		
As of September 30, 2023	1	25,710,145 shares		
Number of treasury shares at the end of the	period			
As of September 30, 2023	2,022,477 shares	As of March 31, 2023		2,022,477 shares

Average number of shares during the period (cumulative from the beginning of the fiscal year)							
Six months ended September 30, 2023	25,710,145 shares	Six months ended September 30, 2022	25,643,533 shares				

# Quarterly consolidated financial statements Consolidated balance sheets

		(Thousands of yen
	As of March 31, 2023	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	11,162,826	10,565,71
Notes and accounts receivable - trade, and contract assets	9,321,191	7,920,29
Investments in leases	233,228	209,48
Merchandise and finished goods	797,645	929,66
Work in process	89,276	159,25
Raw materials and supplies	292,580	234,54
Accounts receivable - other	1,908,205	1,985,38
Other	1,442,680	1,712,60
Allowance for doubtful accounts	(109,065)	(126,50
Total current assets	25,138,568	23,590,44
Non-current assets		
Property, plant and equipment	1,644,015	2,314,36
Intangible assets		
Goodwill	1,734,942	1,595,63
Other	1,309,836	1,460,30
Total intangible assets	3,044,779	3,055,93
Investments and other assets		
Investment securities	2,252,156	2,283,83
Distressed receivables	2,304,814	2,309,71
Deferred tax assets	1,999,800	1,960,53
Other	1,754,492	2,152,39
Allowance for doubtful accounts	(2,280,097)	(2,274,23
Total investments and other assets	6,031,166	6,432,24
Total non-current assets	10,719,960	11,802,54
Total assets	35,858,529	35,392,99
Liabilities	55,656,525	
Current liabilities		
Notes and accounts payable - trade	7,303,448	6,086,19
Short-term borrowings	1,925,368	2,242,93
Accounts payable - other	3,062,465	3,229,31
Income taxes payable	636,701	594,12
Provision for bonuses	738,035	738,70
Provision for bonuses for directors (and other officers)	216,463	151,51
Other	3,043,925	2,948,43
Total current liabilities	16,926,407	15,991,22
-	10,920,407	13,991,22
Non-current liabilities	100.000	100.00
Bonds payable	100,000	100,00
Long-term borrowings	162,786	213,18
Retirement benefit liability	2,796,915	2,803,16
Provision for retirement benefits for directors (and other officers)	65,543	46,92
Deferred tax liabilities	5,242	11,48
Liabilities from application of equity method	29,574	21,84
Other	135,147	267,80
Total non-current liabilities	3,295,208	3,464,40
Total liabilities	20,221,615	19,455,62

	(Thousands of yen)
As of March 31, 2023	As of September 30, 2023
4,150,294	4,150,294
2,653,732	2,658,182
8,407,909	8,656,306
(1,194,473)	(1,194,473
14,017,463	14,270,310
624,611	551,033
16,681	59,620
(26,417)	(24,237
614,874	586,415
19,224	18,917
985,351	1,061,724
15,636,913	15,937,368
35,858,529	35,392,995
	4,150,294 2,653,732 8,407,909 (1,194,473) 14,017,463 624,611 16,681 (26,417) 614,874 19,224 985,351 15,636,913

## Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

## **Consolidated statements of income (cumulative)**

		(Thousands of yen)
	Six months ended	Six months ended
	September 30, 2022	September 30, 2023
Net sales	27,526,418	30,576,636
Cost of sales	18,126,069	19,474,541
Gross profit	9,400,349	11,102,094
Selling, general and administrative expenses	8,818,795	9,604,051
Operating profit	581,554	1,498,042
Non-operating income		
Interest income	2,553	2,773
Dividend income	26,828	15,776
Share of profit of entities accounted for using equity method	80,367	98,765
Other	91,159	72,836
Total non-operating income	200,910	190,151
Non-operating expenses		
Interest expenses	9,424	8,591
loss on retirement of long-term prepaid expenses	-	17,933
Other	4,866	5,015
Total non-operating expenses	14,290	31,540
Ordinary profit	768,173	1,656,653
Extraordinary income		
Gain on sale of investment securities	138	12,930
Gain on sale of non-current assets	-	318
Compensation for forced relocation	_	77,578
Gain on reversal of asset retirement obligations	_	19,440
Other	322	307
Total extraordinary income	460	110,574
Extraordinary losses		
Loss on sale and retirement of non-current assets	112	47,088
Loss on valuation of investment securities	70	-
– Total extraordinary losses	182	47,088
Profit before income taxes	768,452	1,720,139
Income taxes - current	346,335	565,307
Income taxes - deferred	92,486	76,226
Total income taxes	438,822	641,533
Profit –	329,630	1,078,606
Profit attributable to non-controlling interests	31,478	136,034
Profit attributable to owners of parent	298,152	942,571

## Consolidated statements of comprehensive income (cumulative)

		(Thousands of yen)
	Six months ended	Six months ended
	September 30, 2022	September 30, 2023
Profit	329,630	1,078,606
Other comprehensive income		
Valuation difference on available-for-sale securities	22,373	(73,578)
Remeasurements of defined benefit plans, net of tax	1,740	2,179
Share of other comprehensive income of entities accounted	12 180	42 020
for using equity method	43,480	42,939
Total other comprehensive income	67,594	(28,459)
Comprehensive income	397,224	1,050,147
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	365,746	914,112
Comprehensive income attributable to non-controlling interests	31,478	136,034

### Consolidated statements of cash flows

		(Thousands of yen) Six months ended September 30, 2023
	Six months ended September 30, 2022	
Cash flows from operating activities		
Profit before income taxes	768,452	1,720,139
Depreciation	564,273	623,070
Amortization of goodwill	158,235	157,815
Increase (decrease) in allowance for doubtful accounts	(131,603)	10,608
Increase (decrease) in provision for bonuses	(99,516)	169
Increase (decrease) in provision for bonuses for directors (and	(116,075)	(64,947
other officers)	(110,010)	
Increase (decrease) in retirement benefit liability	36,931	9,396
Increase (decrease) in provision for retirement benefits for	_	(18,614
directors (and other officers)		(10,011
Interest and dividend income	(29,382)	(18,549
Interest expenses	9,424	8,591
Share of loss (profit) of entities accounted for using equity method	(80,367)	(98,765
Loss (gain) on sale and retirement of non-current assets	112	46,770
Loss (gain) on sale of investment securities	(138)	(12,930
Decrease (increase) in trade receivables and contract assets	1,081,307	1,519,678
Decrease (increase) in inventories	46,578	(114,589
Decrease (increase) in prepaid expenses	(263,821)	(263,021
Increase (decrease) in trade payables	(227,897)	(1,329,303
Increase (decrease) in accrued consumption taxes	(124,155)	(97,713
Increase (decrease) in accounts payable - other	(195,886)	213,260
Other, net	(31,285)	(307,568
Subtotal	1,365,184	1,983,496
Interest and dividends received	29,924	19,231
Interest paid	(9,534)	(8,857
Income taxes paid	(646,116)	(640,477
Net cash provided by (used in) operating activities	739,457	1,353,392
Cash flows from investing activities		
Purchase of property, plant and equipment	(70,593)	(598,837
Purchase of intangible assets	(341,448)	(412,736
Purchase of investment securities	(211,446)	(5,083
Proceeds from sale of investment securities	3,287	55,090
Proceeds from purchase of shares of subsidiaries resulting in		
change in scope of consolidation	108,530	42,664
Loan advances	(710)	(40,590
Proceeds from collection of loans receivable	16,304	5,869
Payments of guarantee deposits	(4,372)	(416,551
Other, net	8,814	46,897
Net cash provided by (used in) investing activities	(491,635)	(1,323,277

		(Thousands of yen)
	Six months ended September 30, 2022	Six months ended September 30, 2023
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	122,000	349,400
Repayments of long-term borrowings	(73,510)	(177,721)
Dividends paid	(664,553)	(692,287)
Dividends paid to non-controlling interests	(59,451)	(64,947)
Other, net	(57,063)	(75,781)
Net cash provided by (used in) financing activities	(732,579)	(661,336)
Effect of exchange rate change on cash and cash equivalents	15,370	11,030
Net increase (decrease) in cash and cash equivalents	(469,386)	(620,191)
Cash and cash equivalents at beginning of period	10,066,272	11,055,419
Cash and cash equivalents at end of period	9,596,885	10,435,227