# Monthly Sales Flash Report April 2025

# ■Monthly Sales Update – BOOKOFF Operations in Japan

Existing store sales in BOOKOFF Operations in Japan increased by 3.3% year on year (total store sales increased by 2.9%). Net sales of trading cards/hobby goods, apparel, software media, books and other categories exceeded those of the same month last year, contributing to the overall growth in existing store sales.

### ■YoY Change in Net Sales at Directly Operated Stores – BOOKOFF Operations in Japan

	2024				2025							
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing stores	107.3%	102.0%	107.2%	107.2%	102.4%	105.4%	104.9%	106.1%	103.7%	102.8%	103.3%	
All stores	108.9%	103.8%	108.7%	108.3%	103.2%	105.5%	105.2%	106.1%	103.4%	103.0%	102.9%	
Difference from previous year on weekends and holidays	+2	(2)	+1	+1	(1)	0	(1)	0	0	0	0	

### ■YoY Change in Net Sales at Directly Operated Stores (from the First Month of the Previous Fiscal Year) – BOOKOFF Operations in Japan

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing	FY5/2024	113.0%	109.1%	106.6%	104.0%	102.3%	106.8%	106.7%	103.5%	108.5%	110.7%	105.7%	102.8%
stores	FY5/2025	107.3%	102.0%	107.2%	107.2%	102.4%	105.4%	104.9%	106.1%	103.7%	102.8%	103.3%	

# ■New Directly Operated Stores

April 17, 2025 BOOKOFF SUPER BAZAAR Ito-Yokado Hachioji Store

Hachioji City, Tokyo

# ■Number of Group Stores

		2024				2025							
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
BOOKOFF Operations	Directly Operated	386	388	388	388	384	384	384	380	380	377	378	
in Japan	Franchised	368	367	367	367	367	367	367	367	367	367	367	
BOOKOFF Operations in Japan Total		754	755	755	755	751	751	751	747	747	744	745	
Premium Services Business		45	47	48	49	50	51	51	52	52	52	52	
Overseas Business	Directly Operated	26	28	28	31	32	33	33	34	34	36	36	
	Franchised	6	6	6	7	7	7	8	8	8	8	8	
Overseas Business Total		32	34	34	38	39	40	41	42	42	44	44	
Other		5	5	5	6	6	6	6	6	6	6	6	
Total for Chain		836	841	842	848	846	848	849	847	847	846	847	

### NOTE

- \* The figures presented in this document are preliminary and subject to revision in future updates. Please note that, unlike consolidated net sales and other financial figures, these numbers have not been audited by an independent accounting auditor.
- \* This document also presents the actual number of stores as of the end of the current month. As the fiscal year-end of certain subsidiaries differs from that of the consolidated accounting period, the number of stores may differ from those disclosed in consolidated financial reports.
- \* This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.