

Monthly Sales Flash Report
May 2025

■Monthly Sales Update – BOOKOFF Operations in Japan

Existing store sales in BOOKOFF Operations in Japan increased by 3.7% year on year (total store sales increased by 3.3%).
Net sales of trading cards/hobby goods, apparel, books, software media, and other categories exceeded those of the same month last year, contributing to the overall growth in existing store sales.

■YoY Change in Net Sales at Directly Operated Stores – BOOKOFF Operations in Japan

	2024							2025				
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing stores	107.3%	102.0%	107.2%	107.2%	102.4%	105.4%	104.9%	106.1%	103.7%	102.8%	103.3%	103.7%
All stores	108.9%	103.8%	108.7%	108.3%	103.2%	105.5%	105.2%	106.1%	103.4%	103.0%	102.9%	103.3%
Difference from previous year on weekends and holidays	+2	(2)	+1	+1	(1)	0	(1)	0	0	0	0	+1

■YoY Change in Net Sales at Directly Operated Stores (from the First Month of the Previous Fiscal Year) – BOOKOFF Operations in Japan

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing stores	FY5/2024	113.0%	109.1%	106.6%	104.0%	102.3%	106.8%	106.7%	103.5%	108.5%	110.7%	105.7%	102.8%
	FY5/2025	107.3%	102.0%	107.2%	107.2%	102.4%	105.4%	104.9%	106.1%	103.7%	102.8%	103.3%	103.7%

■New Directly Operated Stores

May 23, 2025	Jalan Jalan Japan Mesa Mall Nilai Store	Malaysia
May 27, 2025	Rehello Kiyosumi-sirakawa Store	Koto-ku, Tokyo

■Number of Group Stores

		2024							2025				
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
BOOKOFF Operations in Japan	Directly Operated	386	388	388	388	384	384	384	380	380	377	378	376
	Franchised	368	367	367	367	367	367	367	367	367	367	367	368
BOOKOFF Operations in Japan Total		754	755	755	755	751	751	751	747	747	744	745	744
Premium Services Business		45	47	48	49	50	51	51	52	52	52	52	53
Overseas Business	Directly Operated	26	28	28	31	32	33	33	34	34	36	36	37
	Franchised	6	6	6	7	7	7	8	8	8	8	8	8
Overseas Business Total		32	34	34	38	39	40	41	42	42	44	44	45
Other		5	5	5	6	6	6	6	6	6	6	6	6
Total for Chain		836	841	842	848	846	848	849	847	847	846	847	848

NOTE

- * The figures presented in this document are preliminary and subject to revision in future updates. Please note that, unlike consolidated net sales and other financial figures, these numbers have not been audited by an independent accounting auditor.
- * This document also presents the actual number of stores as of the end of the current month. As the fiscal year-end of certain subsidiaries differs from that of the consolidated accounting period, the number of stores may differ from those disclosed in consolidated financial reports.
- * This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.