

BOOKOFF GROUP HOLDINGS

Supplementary Financial Data for the First Quarter of the Fiscal Year Ending May 2026 (1Q FY5/2026)

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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BOOKOFF GROUP HOLDINGS LIMITED

Securities code: 9278

1Q FY5/2026 Overview of Consolidated Financial Results	• • • •	2
Segment Overview	• • • •	4
Progress on Measures to Prevent Fraudulent Activities	• • • •	6
BOOKOFF Operations in Japan Status of Existing Stores	• • • •	7
New Store Openings and Number of Stores in the Group	• • • •	9
Medium-term Management Policies Targets for Earnings Growth Forecasts of Sales, Earnings, and Dividends for the Fiscal Year Ending May 2026	• • • •	12

- ◆ In the fiscal year ending May 2026, which is the third year of our medium-term management policies, we expect continued growth in net sales, driven by same-store sales growth in our BOOKOFF operations in Japan and new store openings across all segments. While promoting measures to prevent recurrence in our BOOKOFF operations in Japan, we will also continue to invest in building a sustainable structure. Supported by increased profits from our overseas business, consolidated operating profit, ordinary profit, and profit attributable to owners of parent are all expected to increase year on year.
- ◆ Consolidated net sales for the first quarter were ¥29,511 million (104.3% y-o-y), while consolidated ordinary profit was ¥586 million (49.1% y-o-y).
Net sales exceeded the level of the previous year in both our BOOKOFF operations in Japan and our overseas business. In our BOOKOFF operations in Japan, same-store sales in June and July were weaker than expected. While marketing and corporate activities had been temporarily restrained in the previous fiscal year due to responses to the investigation of the misconduct incident, operations returned to normal in the current fiscal year, resulting in higher expenses and a decline in ordinary profit compared with the previous year. In the Premium services business, profit also decreased year on year, mainly because the purchase volume did not reach the necessary level.
- ◆ Due to the impact of a loss on the sale of investments in an affiliated company and other factors associated with the transfer of our equity interest in Kazakhstan, profit attributable to owners of parent was ¥193 million (33.5% y-o-y).
- ◆ The full-year earnings forecast remains unchanged from the figures announced on July 10, 2025.

Consolidated Statement of Income

	1Q FY5/2025 (Jun. 1, 2024 – Aug.31, 2024)	% to net sales	1Q FY5/2026 (Jun.1, 2025 – Aug.31, 2025)	% to net sales	YoY change (Amount)	YoY change (%)
	(Million yen)					
Net sales	28,292	-	29,511	-	+1,219	104.3%
Gross profit	16,214	57.3%	16,822	57.0%	+608	103.8%
SG&A expenses	15,101	53.4%	16,340	55.4%	+1,238	108.2%
Operating profit	1,112	3.9%	482	1.6%	(629)	43.4%
Non-operating income	178	0.6%	189	0.6%	+11	106.3%
Non-operating expenses	96	0.3%	85	0.3%	(10)	89.2%
Ordinary profit	1,194	4.2%	586	2.0%	(607)	49.1%
Extraordinary income	-	0.0%	0	0.0%	0	-
Extraordinary losses	22	0.1%	98	0.3%	+76	434.8%
Profit before income taxes	1,172	4.1%	488	1.7%	(683)	41.7%
Income taxes-current	556	2.0%	268	0.9%	(287)	48.3%
Profit attributable to non-controlling interests	37	0.1%	25	0.1%	(11)	68.3%
Profit attributable to owners of parent	577	2.0%	193	0.7%	(384)	33.5%

BOOKOFF operations in Japan

In our directly managed existing stores, sales of trading cards and hobby items, apparel, precious metals, watches, brand-name bags, and books exceeded the level of the previous year, resulting in net sales of ¥25,858 million for the first quarter (104.3% y-o-y). On the other hand, same-store sales in June and July were weaker than expected, and while marketing and corporate activities had been temporarily restrained in the previous fiscal year due to responses to the investigation of the misconduct incident, operations returned to normal in the current fiscal year. As a result, expenses increased, and segment profit was ¥1,123 million (78.4% y-o-y).

Premium services business

Sales of jewelry, precious metals, watches, and brand-name bags were lower than in the previous year, resulting in net sales of ¥1,626 million for the first quarter (92.1% y-o-y). Although the purchase volume exceeded the level of the previous year, it did not reach the required level, leading to a shortage of merchandise available for sale. As a result, gross profit fell below the level of the previous year, and segment profit was a loss of ¥144 million (compared with a segment profit of ¥31 million in the same period of the previous year).

Overseas business

In both “BOOKOFF” in the United States and “Jalan Jalan Japan” in Malaysia, new store openings contributed to sales, resulting in net sales of ¥1,595 million for the first quarter (114.1% y-o-y). On the other hand, due in part to lower same-store sales in Malaysia compared with the previous year, segment profit was ¥214 million (79.6% y-o-y).

		(Million yen)			
Business Segment		1Q FY5/2025 (Jun.1, 2024 – Aug.31, 2024)	1Q FY5/2026 (Jun.1, 2025 – Aug.31, 2025)	YoY change (Amount)	YoY change (%)
BOOKOFF operations in Japan	Net sales	24,794	25,858	+1,064	104.3%
	Segment profit	1,431	1,123	(308)	78.4%
Premium services business	Net sales	1,766	1,626	(139)	92.1%
	Segment profit	31	(144)	(175)	-
Overseas business	Net sales	1,398	1,595	+197	114.1%
	Segment profit	269	214	(55)	79.6%
Other businesses	Net sales	333	430	+96	129.0%
	Segment profit	(51)	(68)	(17)	133.3%
Adjustment (Corporate)	Segment profit	(486)	(538)	(51)	110.5%
Consolidated total	Net sales	28,292	29,511	+1,219	104.3%
	Ordinary profit	1,194	586	(607)	49.1%

In November 2024, BOOKOFF GROUP HOLDINGS LIMITED (the “Company”) announced that, as measures to prevent fraudulent activities, it would strengthen not only preventive controls but also detective controls (checks), and foster an environment that deters misconduct by reinforcing a company-wide commitment to eradicating fraud. High-priority measures were completed by the end of the fiscal year ending May 2025.

In the fiscal year ending May 2026, the Company plans to continue implementing measures such as the installation of additional security cameras and employee surveys, as well as measures related to system upgrades for fraud prevention and reinforcement of store operation personnel.

Measures to prevent recurrence: Structure 1	Measures to prevent recurrence: Structure 2	Measures to prevent recurrence: Structure 3	Measures to prevent recurrence: Structure 4
Review of operational rules and strengthening of systems	Reinforce checking activities concerning business operation controls	Review of personnel allocation and evaluation criteria	Compliance and improvement of corporate ethics
Workplace measures addressing the methods used in the recent misconduct incident (Strengthening preventive controls)	Measures to prevent and promptly detect misconduct (Strengthening detective controls and checking activities)	Measures to enhance the effectiveness of implementing recurrence prevention initiatives	

FY5/2026 Quarterly YoY Comparison

	1Q	2Q	1H	3Q	3Q (First nine months)	4Q	FY5/2026
Net sales	104.0%						
number of customers	100.4%						
Purchase Amount	112.5%						
number of customers for purchase	105.2%						

(Reference.) FY5/2025 Quarterly YoY Comparison

	1Q	2Q	1H	3Q	3Q (First nine months)	4Q	FY5/2025
Net sales	105.5%	104.9%	105.2%	105.0%	105.1%	103.3%	104.6%
number of customers	103.9%	103.6%	103.7%	101.6%	103.0%	100.2%	102.3%
Purchase Amount	90.9%	100.0%	95.7%	104.6%	98.7%	105.0%	100.4%
number of customers for purchase	97.8%	99.8%	98.9%	100.2%	99.3%	99.6%	99.4%

Product name	Net sales				Purchase Amount			
	1Q period		First three months		1Q period		First three months	
	YoY change	% to net sales	YoY change	% to net sales	YoY change	% to net sales	YoY change	% to net sales
Books	102.3%	22.7%	102.3%	22.7%	102.5%	14.2%	102.5%	14.2%
Software Media (CDs,DVDs and games)	97.2%	21.4%	97.2%	21.4%	104.0%	21.7%	104.0%	21.7%
Apparel	108.0%	11.0%	108.0%	11.0%	109.0%	8.6%	109.0%	8.6%
Jewelry/watches/high-end brand bags	108.4%	9.2%	108.4%	9.2%	117.4%	15.9%	117.4%	15.9%
Trading cards/hobby goods	111.0%	22.8%	111.0%	22.8%	127.1%	28.7%	127.1%	28.7%
Home appliances/smart phones	98.9%	5.0%	98.9%	5.0%	109.4%	6.0%	109.4%	6.0%
Sporting and outdoor goods	103.0%	3.4%	103.0%	3.4%	104.1%	3.7%	104.1%	3.7%
Other	104.0%	4.5%	104.0%	4.5%	109.5%	1.2%	109.5%	1.2%

New Store Openings for the Group ①

Premium services business

(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	Izutsuya Nakama Shop Store		Jul. 18, 2025	Nakama City, Fukuoka Prefecture	-	1Q period
Directly operated	Nihombashi Takashimaya S.C. Store		Jul. 25, 2025	Chuo-ku, Tokyo	-	1Q period

Overseas business

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	NOHO Store		March. 28, 2025	* USA	47 tsubo	1Q period
Directly operated	Mesa Mall Nilai Store		May. 23, 2025	* Malaysia	282 tsubo	1Q period

*As the fiscal year-end of overseas subsidiaries differs from the consolidated accounting period, “Jalan Jalan Japan” lists stores that opened between April 2025 and June 2025, and “BOOKOFF USA” lists stores that opened between March 2025 and May 2025.

Other businesses

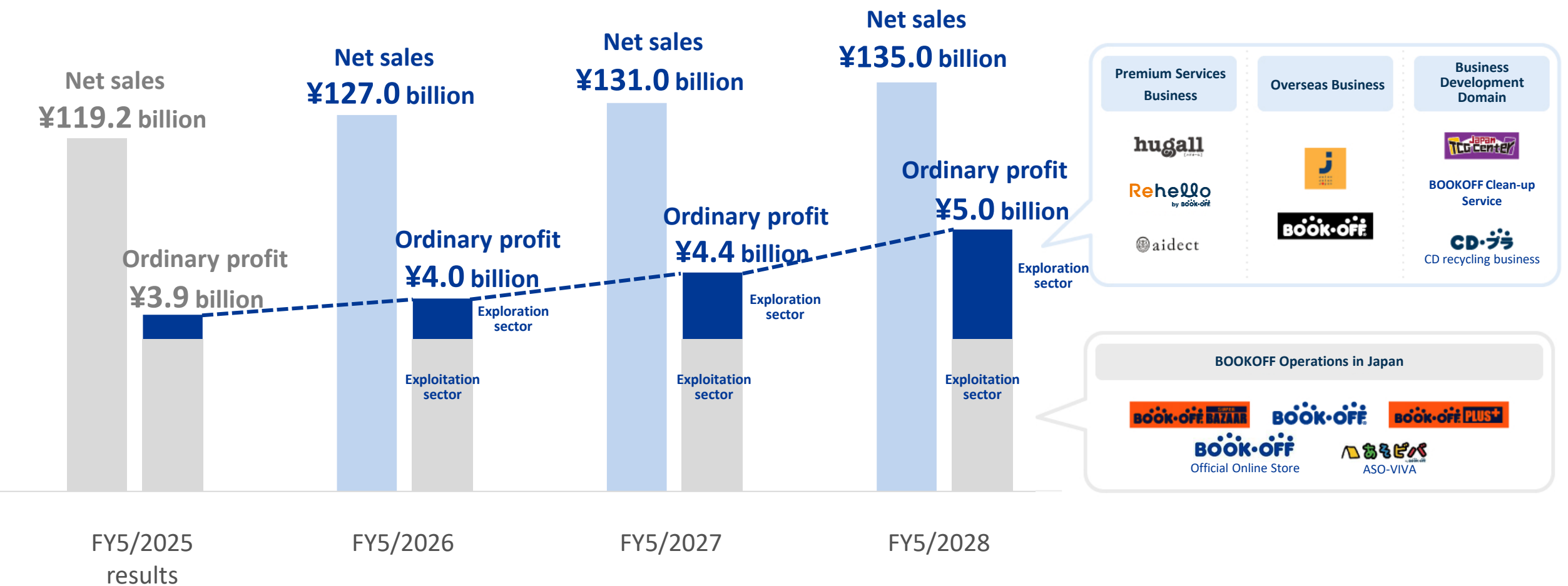
(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	Hachioji Ekimae Store		Jun. 21, 2025	Hachioji City, Tokyo	41 tsubo	1Q period

Year and month of operation		Year 2025			Year 2026								
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
BOOKOFF operations in Japan total		741	742	741									
BOOKOFF operations in Japan	Directly operated	374	373	381									
	Franchised	367	369	360									
Premium services business		52	54	54									
Overseas business total		45	45	45									
Overseas business	Directly operated	33	33	34									
	Franchised	12	12	11									
Other business		7	7	7									
Total for Group Stores		845	848	847									

*Number of stores in the current consolidated accounting period because the fiscal year end of overseas subsidiaries differs from the consolidated fiscal year end.

FY5/2028: Net sales of ¥135.0 billion and ordinary profit of ¥5.0 billion.



Forecasts of sales, Earnings, and Dividends for the Fiscal Year Ending May 2026

			(Million yen)	
	FY5/2025 Result	FY5/2026 Forecast	Change (amount)	Change (%)
Net sales	119,205	127,000	+7,794	106.5%
Operating profit	3,448	3,800	+351	110.2%
Ordinary profit	3,903	4,000	+96	102.5%
Profit attributable to owners of parent	2,101	2,200	+98	104.7%
Dividend per share	25YEN	30YEN	+5YEN	120.0%

- ✓ In the fiscal year ending May 2026, which is the third year of our medium-term management policies, net sales are expected to continue increasing, driven by same-store sales growth in our BOOKOFF operations in Japan and new store openings across all business segments.
- ✓ While promoting measures to prevent recurrence in our BOOKOFF operations in Japan, we will continue to invest in building a sustainable structure. Supported by increased profits from our overseas business, consolidated operating profit, ordinary profit, and profit attributable to owners of parent are all expected to increase year on year.
- ✓ The full-year earnings forecast remains unchanged from the figures announced on July 10, 2025.
- ✓ The year-end dividend is planned to increase by ¥5 from the previous fiscal year to ¥30 per share.

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