

BOOKOFF GROUP HOLDINGS

Supplementary Financial Data for the Third Quarter of the Fiscal Year Ending May 2026 (3Q FY5/2026)

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April 13, 2026

BOOKOFF GROUP HOLDINGS LIMITED

Securities code: 9278

3Q FY5/2026 Overview of Consolidated Financial Results	• • • •	2
Segment Overview	• • • •	4
Progress on Measures to Prevent Fraudulent Activities	• • • •	6
BOOKOFF Operations in Japan Status of Existing Stores	• • • •	7
New Store Openings and Number of Stores in the Group	• • • •	9
New Initiatives for Future Growth	• • • •	13
Sales, Earnings and Dividend Forecasts for the Fiscal Year Ending May 2026	• • • •	15

- ◆ In FY5/2026, the third year of the Medium-Term Management Plan, net sales are expected to continue to increase, driven by growth at existing stores in BOOKOFF operations in Japan and new store openings in each business. In BOOKOFF operations in Japan, while advancing measures to prevent recurrence, the Group will continue to make business investments aimed at building a sustainable operating structure. On a consolidated basis, operating profit, ordinary profit and profit attributable to owners of parent are expected to increase.
- ◆ Net sales in each segment—BOOKOFF operations in Japan, Premium services business, Overseas business and Other businesses—exceeded the previous year’s level, and consolidated net sales for the first nine months totaled ¥95,782 million (108.4% year on year). Although selling, general and administrative expenses, including personnel expenses, increased, consolidated ordinary profit rose to ¥3,867 million (112.3% year on year), and profit attributable to owners of parent increased to ¥2,337 million (118.4% year on year), reflecting higher profit in BOOKOFF operations in Japan and the Premium services business.
- ◆ For the third quarter alone (three months), consolidated ordinary profit was ¥2,412 million (139.4% year on year), and profit attributable to owners of parent was ¥1,595 million (150.3% year on year).
- ◆ In BOOKOFF operations in Japan, both existing store sales and sales through EC channels remained strong during the third quarter, which is the peak season.
- ◆ In light of the third-quarter results, as well as upfront investments in the fourth quarter in BOOKOFF operations in Japan for large-scale store openings planned for the next fiscal year, the Company has revised upward its full-year consolidated earnings forecasts. This also reflects fluctuations in precious metals market prices and other factors in the Premium services business against a backdrop of unstable international conditions.

Consolidated Statement of Income

BOOKOFF GROUP HOLDINGS

(Million yen)

	3Q FY5/2025 (Jun. 1, 2024 – Feb.28, 2025)	% to net sales	3Q FY5/2026 (Jun.1, 2025 – Feb.28, 2026)	% to net sales	YoY change (Amount)	YoY change (%)
Net sales	88,380	-	95,782	-	+7,401	108.4%
Gross profit	50,237	56.8%	54,381	56.8%	+4,144	108.2%
SG&A expenses	47,088	53.3%	50,741	53.0%	+3,652	107.8%
Operating profit	3,148	3.6%	3,640	3.8%	+491	115.6%
Non-operating income	554	0.6%	562	0.6%	+8	101.5%
Non-operating expenses	257	0.3%	335	0.4%	+77	130.2%
Ordinary profit	3,445	3.9%	3,867	4.0%	+422	112.3%
Extraordinary income	0	0.0%	71	0.1%	+70	12562.3%
Extraordinary losses	119	0.1%	223	0.2%	+104	187.6%
Profit before income taxes	3,326	3.8%	3,714	3.9%	+388	111.7%
Income taxes-current	1,271	1.4%	1,290	1.3%	+19	101.5%
Profit attributable to non-controlling interests	80	0.1%	87	0.1%	+6	108.4%
Profit attributable to owners of parent	1,974	2.2%	2,337	2.4%	+362	118.4%

BOOKOFF operations in Japan

- ◆ In directly operated existing stores, net sales of trading cards/hobby goods, jewelry/watches/high-end brand bags, apparel, books and other items exceeded the previous year's level, and net sales for the first nine months totaled ¥83,118 million (107.3% year on year).

Although selling, general and administrative expenses increased due to higher personnel expenses and system-related costs, including system equipment renewals, gross profit increased in line with growth in existing store sales, resulting in segment profit of ¥5,091 million (115.3% year on year).

Premium services business

- ◆ Against a backdrop of continued high precious metals market prices and other factors, net sales exceeded the previous year's level as purchase amounts increased, and net sales for the first nine months totaled ¥6,280 million (120.7% year on year).

Although selling, general and administrative expenses, including personnel expenses, increased, the increase in gross profit more than offset these costs, resulting in segment profit of ¥114 million (492.5% year on year).

Overseas business

- ◆ At both BOOKOFF in the United States and Jalan Jalan Japan in Malaysia, net sales exceeded the previous year's level, supported by new store openings and contributions from stores opened in previous fiscal years, and net sales for the first nine months totaled ¥5,142 million (113.0% year on year).

Segment profit was ¥477 million (82.7% year on year), reflecting higher upfront investments for store openings in the United States, including an increase in headcount and warehouse expansion, as well as lower existing store sales in Malaysia than in the previous year.

(Million yen)

Business Segment		3Q FY5/2025 (Jun. 1, 2024 – Feb.28, 2025)	3Q FY5/2026 (Jun.1, 2025 – Feb.28, 2026)	YoY change (Amount)	YoY change (%)
BOOKOFF operations in Japan	Net sales	77,490	83,118	+5,627	107.3%
	Segment profit	4,417	5,091	+674	115.3%
Premium services business	Net sales	5,202	6,280	+1,078	120.7%
	Segment profit	23	114	+90	492.5%
Overseas business	Net sales	4,548	5,142	+593	113.0%
	Segment profit	576	477	(99)	82.7%
Other businesses	Net sales	1,138	1,241	+102	109.0%
	Segment profit	(169)	(237)	(68)	-
Adjustment (Corporate)	Segment profit	(1,403)	(1,578)	(174)	-
Consolidated total	Net sales	88,380	95,782	+7,401	108.4%
	Ordinary profit	3,445	3,867	+422	112.3%

Progress on Measures to Prevent Fraudulent Activities

In November 2024, BOOKOFF GROUP HOLDINGS LIMITED announced measures to prevent the recurrence of misconduct. In addition to strengthening preventive controls, the Company will strengthen detective controls (checks) and foster an environment that deters misconduct by thoroughly reinforcing a company-wide commitment to eliminating fraudulent acts. As of the end of FY5/2025, the high-priority recurrence prevention measures had been completed.

In FY5/2026, the Company expects to complete the installation of additional security cameras and the employee survey. The Company will also continue to implement fraud prevention measures through system enhancements and measures related to strengthening store operation staffing.

Measures to prevent recurrence: Structure 1	Measures to prevent recurrence: Structure 2	Measures to prevent recurrence: Structure 3	Measures to prevent recurrence: Structure 4
Review of operational rules and strengthening of systems	Reinforce checking activities concerning business operation controls	Review of personnel allocation and evaluation criteria	Compliance and improvement of corporate ethics
Workplace measures addressing the methods used in the recent misconduct incident (Strengthening preventive controls)	Measures to prevent and promptly detect misconduct (Strengthening detective controls and checking activities)	Measures to enhance the effectiveness of implementing recurrence prevention initiatives	

FY5/2026 Quarterly YoY Comparison

	1Q	2Q	1H	3Q	3Q (First nine months)	4Q	FY5/2026
Net sales	104.0%	109.1%	106.5%	108.6%	107.3%		
number of customers	100.4%	101.2%	100.8%	100.7%	100.8%		
Purchase Amount	112.5%	102.8%	107.2%	110.3%	108.3%		
number of customers for purchase	105.2%	98.0%	101.3%	98.8%	100.4%		




(Reference.) FY5/2025 Quarterly YoY Comparison

	1Q	2Q	1H	3Q	3Q (First nine months)	4Q	FY5/2025
Net sales	105.5%	104.9%	105.2%	105.0%	105.1%	103.3%	104.6%
number of customers	103.9%	103.6%	103.7%	101.6%	103.0%	100.2%	102.3%
Purchase Amount	90.9%	100.0%	95.7%	104.6%	98.7%	105.0%	100.4%
number of customers for purchase	97.8%	99.8%	98.9%	100.2%	99.3%	99.6%	99.4%

Product name	Net sales				Purchase Amount			
	3Q period		First nine months		3Q period		First nine months	
	YoY change	% to net sales	YoY change	% to net sales	YoY change	% to net sales	YoY change	% to net sales
Books	105.3%	21.3%	103.4%	21.5%	96.2%	13.1%	96.2%	13.4%
Software Media (CDs,DVDs and games)	102.3%	20.0%	100.3%	20.5%	100.6%	21.0%	95.7%	20.8%
Apparel	105.8%	11.3%	107.8%	11.8%	104.6%	9.4%	104.4%	9.4%
Jewelry/watches/high-end brand bags	123.0%	10.0%	119.5%	10.0%	139.8%	18.7%	125.8%	17.6%
Trading cards/hobby goods	114.8%	23.6%	114.6%	22.9%	112.6%	27.5%	119.9%	28.0%
Home appliances/smart phones	108.6%	5.0%	105.6%	4.9%	117.1%	6.0%	107.2%	6.0%
Sporting and outdoor goods	99.6%	4.1%	102.0%	3.7%	102.0%	3.4%	101.8%	3.7%
Other	112.5%	4.7%	107.0%	4.7%	98.9%	1.0%	101.3%	1.1%

New Store Openings for the Group ①

BOOKOFF operations in Japan

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	TRIAL Isesaki Chuo Store		Nov. 6, 2025	Isesaki City, Gunma	761 tsubo	2Q period
Directly operated	CiiNA CiiNA Kotoni Store		Dec. 10, 2025	Sapporo, Hokkaido	282 tsubo	3Q period
Directly operated	Yumemachi Narashinodai Mall Store		Feb. 5, 2026	Funabashi City, Chiba	617 tsubo	3Q period






Premium services business

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	Izutsuya Nakama Shop Store		Jul. 18, 2025	Nakama City, Fukuoka	-	1Q period
Directly operated	Nihombashi Takashimaya S.C. Store		Jul. 25, 2025	Chuo-ku, Tokyo	-	1Q period
Directly operated	Kashiwa Takashimaya Station Mall Store		Sep. 13, 2025	Kashiwa City, Chiba	-	2Q period
Directly operated	Ashiya-Montetmer Store		Nov. 1, 2025	Ashiya City, Hyogo	-	2Q period
Directly operated	Tenjin Chikagai Store		Jan. 23, 2026	Fukuoka City, Fukuoka	-	3Q period

New Store Openings for the Group ②

Overseas business

(1tsubo=3.31 square meters)



Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	NOHO Store		Mar. 28, 2025	USA	47 tsubo	1Q period
Directly operated	Mesa Mall Nilai Store		May. 23, 2025	Malaysia	282 tsubo	1Q period
Directly operated	Galleria Kotaraya Store		Aug. 2, 2025	Malaysia	104 tsubo	2Q period
Directly operated	Wangsa Maju Store		Sep. 4, 2025	Malaysia	239 tsubo	2Q period
Directly operated	Summit USJ Store		Oct. 17, 2025	Malaysia	593 tsubo	3Q period

*As the fiscal year-end of overseas subsidiaries differs from the consolidated accounting period, “Jalan Jalan Japan” lists stores that opened between April 2025 and December 2025, and “BOOKOFF USA” lists stores that opened between March 2025 and November 2025.

New Store Openings for the Group ③

Other businesses

(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	Hachioji Ekimae Store		Jun. 21, 2025	Hachioji City, Tokyo	41 tsubo	1Q period
Directly operated	Chiba Ekimae Store		Oct. 16, 2025	Chiba City, Chiba	38 tsubo	2Q period

Number of Group Stores

Year and month of operation		Year 2025					Year 2026						
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
BOOKOFF operations in Japan total		741	742	740	739	735	732	733	729	727			
BOOKOFF operations in Japan	Directly operated	374	373	380	379	375	373	374	372	370			
	Franchised	367	369	360	360	360	359	359	357	357			
Premium services business		52	54	53	54	53	54	53	53	53			
Overseas business total		44	45	45	45	46	47	47	47	47			
Overseas business	Directly operated	36	37	37	33	34	35	35	35	35			
	Franchised	8	8	8	12	12	12	12	12	12			
Other business		7	7	7	7	8	8	8	8	8			
Total for Group Stores		844	848	845	845	842	841	841	837	835			

*Number of stores included in the current consolidated accounting period, as the fiscal year-end of overseas subsidiaries differs from the consolidated fiscal year-end.



Expand customer touchpoints in consumers' daily lives and aim to realize a "society where things are not thrown away" in Japan and overseas

Business alliance agreement

① Strengthen purchasing operations

Leverage the FamilyMart store network to expand reuse opportunities in locations close to consumers

② Expand store openings and strengthen customer traffic

Promote store expansion and strengthen customer traffic in the premium services business by leveraging ITOCHU Corporation's group assets

③ Promote overseas business expansion

Leverage ITOCHU Corporation's overseas network to drive overseas business expansion

④ Create new businesses

Create new businesses and services by leveraging both companies' customer bases and service platforms

Capital alliance agreement

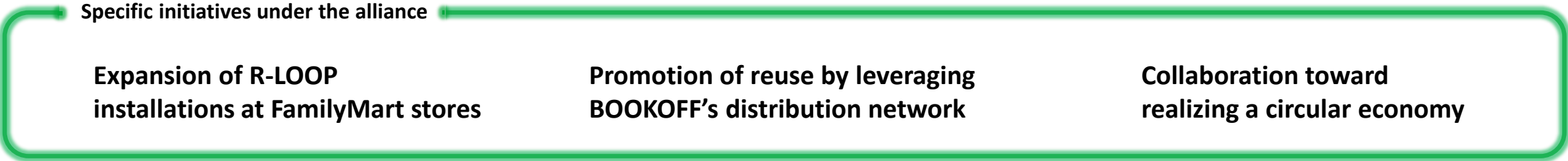
- ✓ ITOCHU Corporation has already acquired 879,000 shares of the Company, representing 5.01% of voting rights, through off-market transactions with the Company's shareholders (Shogakukan, Shueisha and Kodansha).

① Initiatives to strengthen purchasing operations: Installing R-LOOP at FamilyMart stores

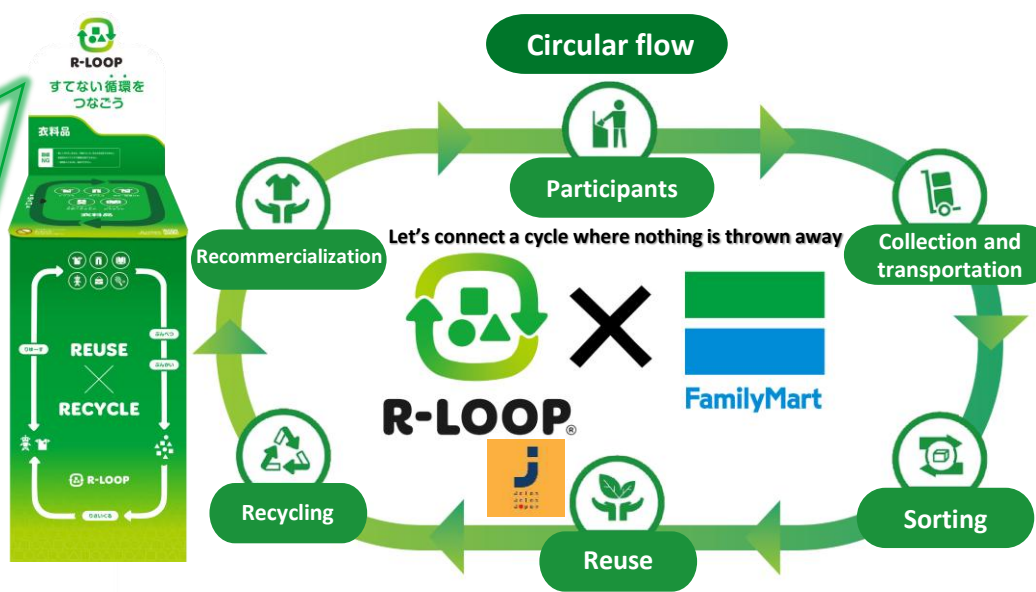
Enable easy reuse by simply dropping items into R-LOOP while shopping at FamilyMart
A pilot test will begin on Monday, April 13, 2026, at approximately 30 stores in Tokyo (Setagaya-ku and Sugunami-ku).



R-LOOP and FamilyMart's initiatives toward a circular society



R-LOOP Overview
A BOOKOFF and BPLab initiative that promotes a circular economy by allowing unwanted clothing and household goods from homes to be simply dropped into dedicated collection boxes for reuse and recycling



Apparel

- Tops
- Bottoms
- Coats Jackets
- Uniforms Sportswear
- Stained Damaged items OK

Items accepted by R-LOOP

- Fashion accessories / Household goods / Toy
- Stuffed toys
- Sports goods
- Household goods
- Fashion accessories
- Shoes Bags

► For more details, click here. ([Press Release: Reuse While Stopping by a Convenience Store](#))

Sales, Earnings and Dividend Forecasts for the Fiscal Year Ending May 2026

BOOKOFF GROUP HOLDINGS

(Million yen)

	FY5/2025 Result	FY5/2026 Previous Forecast	FY5/2026 Revised Forecast	Change from Previous Forecast	% of Previous Forecast
Net sales	119,205	127,000	128,000	+1,000	100.8%
Operating profit	3,448	3,800	4,000	+200	105.3%
Ordinary profit	3,903	4,000	4,300	+300	107.5%
Profit attributable to owners of parent	2,101	2,200	2,400	+200	109.1%
Dividend per share	25YEN	30YEN	30YEN	-	100.0%

- ✓ In FY5/2026, the third year of the Medium-Term Management Plan, net sales are expected to continue to increase, driven by growth at existing stores in BOOKOFF operations in Japan and new store openings in each business.
- ✓ In BOOKOFF operations in Japan and the premium services business, net sales outperformed assumptions. In particular, in BOOKOFF operations in Japan, both existing store sales and sales through EC channels remained strong during the third quarter, which is the peak season.
- ✓ In light of the third-quarter results, as well as upfront investments in the fourth quarter in BOOKOFF operations in Japan for large-scale store openings planned for the next fiscal year and fluctuations in precious metals market prices and other factors in the premium services business against a backdrop of unstable international conditions, the Company has revised upward its full-year earnings forecasts.
- ✓ The year-end dividend is planned at ¥30 per share, an increase of ¥5 from the previous fiscal year.

**Be a source of an enjoyable and prosperous life
for as many people as possible**

BOOKOFF GROUP HOLDINGS

Contact for more information about this presentation

Group Strategic Planning Department, BOOKOFF GROUP HOLDINGS LIMITED

Mail: irinfo@bookoff.co.jp

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