

BOOKOFF GROUP HOLDINGS

Supplementary Financial Data for the Fiscal Year Ended May 2026 (FY5/2026)

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July 13, 2026

BOOKOFF GROUP HOLDINGS LIMITED

Securities code: 9278

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- ◆ In FY5/2026, the third year of the Medium-Term Management Plan, BOOKOFF GROUP HOLDINGS LIMITED (the "Company") and its consolidated subsidiaries (collectively, the "Group") continued to open new stores in each business and expand its operations. In BOOKOFF operations in Japan, the Group continued business investments aimed at building a sustainable operating structure, while promoting measures to prevent recurrence. Net sales exceeded the previous year's level in all businesses, and consolidated net sales totaled ¥130,123 million (109.2% year on year). Consolidated ordinary profit rose to ¥4,720 million (120.9% year on year), reflecting higher profit in BOOKOFF operations in Japan and the Premium services business. Ordinary profit reached a record high for the second consecutive fiscal year.
- ◆ Profit attributable to owners of parent increased to ¥2,763 million (131.5% year on year). The year-end dividend was revised upward by ¥6 from the initial forecast of ¥30 per share to ¥36 per share (compared with ¥25 in the previous fiscal year), marking an increase in dividends.
- ◆ For the fourth quarter alone (three months), consolidated ordinary profit was ¥853 million (186.0% year on year), and profit attributable to owners of parent was ¥426 million (336.9% year on year).
- ◆ In FY5/2027, the fourth year of the Medium-Term Management Plan, the Group expects increases in operating profit, ordinary profit, and profit attributable to owners of parent, driven by the expansion of large-scale store openings in BOOKOFF operations in Japan and higher profits in the overseas business and the Premium services business. The Company aims to achieve the final-year target of ¥5 billion in ordinary profit under the Medium-Term Management Plan (originally set for the fiscal year ending May 2028) one year earlier, in FY5/2027. The year-end dividend is planned to increase by ¥4 to ¥40 per share.

Consolidated Statement of Income

	FY5/2025 (Jun.1, 2024 – May.31, 2025)	% to net sales	FY5/2026 (Jun.1, 2025 – May.31, 2026)	% to net sales	YoY change (Amount)	YoY change (%)
	(Million yen)					
Net sales	119,205	100.0%	130,123	100.0%	+10,917	109.2%
Gross profit	67,751	56.8%	73,827	56.7%	+6,075	109.0%
SG&A expenses	64,302	53.9%	69,422	53.4%	+5,119	108.0%
Operating profit	3,448	2.9%	4,405	3.4%	+956	127.7%
Non-operating income	825	0.7%	760	0.6%	(64)	92.1%
Non-operating expenses	370	0.3%	445	0.3%	+74	120.2%
Ordinary profit	3,903	3.3%	4,720	3.6%	+816	120.9%
Extraordinary income	0	0.0%	161	0.1%	+160	21981.3%
Extraordinary losses	414	0.3%	485	0.4%	+71	117.3%
Profit before income taxes	3,490	2.9%	4,396	3.4%	+906	126.0%
Income taxes-current	1,296	1.1%	1,532	1.2%	+236	118.3%
Profit attributable to non-controlling interests	93	0.1%	100	0.1%	+7	107.6%
Profit attributable to owners of parent	2,101	1.8%	2,763	2.1%	+662	131.5%

BOOKOFF operations in Japan

At directly operated existing stores, net sales of trading cards/hobby goods, jewelry/watches/high-end brand bags, apparel, books and other items exceeded the previous year's level, and net sales for the full fiscal year totaled ¥112,665 million (108.0% year on year). Although selling, general and administrative expenses increased due to higher personnel expenses and other costs, gross profit increased in line with growth in existing store sales, resulting in segment profit of ¥6,369 million (119.1% year on year).

Premium services business

Against a backdrop of continued high precious metals market prices, net sales exceeded the previous year's level as purchase amounts at existing stores and events increased, and net sales for the full fiscal year totaled ¥8,527 million (118.8% year on year). Although selling, general and administrative expenses, including personnel expenses, increased, the increase in gross profit more than offset these costs, resulting in segment profit of ¥160 million (358.0% year on year).

Overseas business

At both BOOKOFF in the United States and Jalan Jalan Japan in Malaysia, net sales exceeded the previous year's level, supported by new store openings and contributions from stores opened in previous fiscal years, and net sales for the full fiscal year totaled ¥7,153 million (115.8% year on year). Segment profit was ¥691 million (99.5% year on year), reflecting upfront investments for new store openings such as warehouse expansions and higher costs from delays in store openings in the United States, despite strong existing store sales, as well as lower existing store sales in Malaysia than in the previous year.

		(Million yen)			
Business Segment		FY5/2025 (Jun.1, 2024 – May.31, 2025)	FY5/2026 (Jun.1, 2025 – May.31, 2026)	YoY change (Amount)	YoY change (%)
BOOKOFF operations in Japan	Net sales	104,309	112,665	+8,356	108.0%
	Segment profit	5,347	6,369	+1,022	119.1%
Premium services business	Net sales	7,177	8,527	+1,350	118.8%
	Segment profit	44	160	+115	358.0%
Overseas business	Net sales	6,176	7,153	+976	115.8%
	Segment profit	694	691	(3)	99.5%
Other businesses	Net sales	1,542	1,776	+233	115.2%
	Segment profit	(259)	(325)	(66)	-
Adjustment (Corporate)	Segment profit	(1,923)	(2,174)	(251)	-
Consolidated total	Net sales	119,205	130,123	+10,917	109.2%
	Ordinary profit	3,903	4,720	+816	120.9%

In November 2024, the Company announced measures to prevent the recurrence of fraudulent activities by strengthening preventive controls, reinforcing detective controls (checks) to discover improper behavior, and establishing an uncompromising stance regarding the elimination of improper activities throughout the BOOKOFF Group.

As of the end of May 2026, measures such as fraud prevention through system modifications, the installation of additional security cameras, and employee surveys have been completed. Meanwhile, measures related to strengthening store operation staffing have already been planned and are being implemented, and these initiatives are expected to continue on an ongoing basis. The Company will continue to implement these recurrence prevention measures while appropriately evaluating and monitoring their overall effectiveness.

Measures to prevent recurrence: Structure 1	Measures to prevent recurrence: Structure 2	Measures to prevent recurrence: Structure 3	Measures to prevent recurrence: Structure 4
Review of operational rules and strengthening of systems	Reinforce checking activities concerning business operation controls	Review of personnel allocation and evaluation criteria	Compliance and improvement of corporate ethics
Workplace measures addressing the methods used in the recent misconduct incident (Strengthening preventive controls)	Measures to prevent and promptly detect misconduct (Strengthening detective controls and checking activities)	Measures to enhance the effectiveness of implementing recurrence prevention initiatives	

FY5/2026 Quarterly YoY Comparison

	1Q	2Q	1H	3Q	3Q (First nine months)	4Q	FY5/2026
Net sales	104.0%	109.1%	106.5%	108.6%	107.3%	109.7%	107.9%
number of customers	100.4%	101.2%	100.8%	100.7%	100.8%	100.5%	100.7%
Purchase Amount	112.5%	102.8%	107.2%	110.3%	108.3%	115.2%	110.2%
number of customers for purchase	105.2%	98.0%	101.3%	98.8%	100.4%	100.2%	100.4%

(Reference.) FY5/2025 Quarterly YoY Comparison

	1Q	2Q	1H	3Q	3Q (First nine months)	4Q	FY5/2025
Net sales	105.5%	104.9%	105.2%	105.0%	105.1%	103.3%	104.6%
number of customers	103.9%	103.6%	103.7%	101.6%	103.0%	100.2%	102.3%
Purchase Amount	90.9%	100.0%	95.7%	104.6%	98.7%	105.0%	100.4%
number of customers for purchase	97.8%	99.8%	98.9%	100.2%	99.3%	99.6%	99.4%

Product name	Net sales				Purchase Amount			
	4Q period		FY5/2026		4Q period		FY5/2026	
	YoY change	% to net sales	YoY change	% to net sales	YoY change	% to net sales	YoY change	% to net sales
Books	104.4%	21.0%	103.7%	21.3%	99.8%	12.8%	97.2%	13.2%
Software Media (CDs,DVDs and games)	105.8%	21.0%	101.7%	20.7%	105.9%	20.9%	98.5%	20.9%
Apparel	105.5%	12.0%	107.2%	11.9%	107.4%	8.8%	105.2%	9.2%
Jewelry/watches/high-end brand bags	98.3%	8.3%	113.9%	9.6%	124.6%	17.0%	125.5%	17.5%
Trading cards/hobby goods	124.4%	25.0%	117.1%	23.4%	128.5%	29.3%	122.4%	28.4%
Home appliances/smart phones	113.0%	5.1%	107.5%	5.0%	124.6%	6.6%	112.0%	6.2%
Sporting and outdoor goods	108.6%	3.2%	103.4%	3.6%	107.1%	3.5%	103.2%	3.6%
Other	114.9%	4.3%	108.8%	4.6%	106.7%	1.1%	102.8%	1.1%

BOOKOFF operations in Japan

(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	TRIAL Isesaki Chuo Store		Nov. 6, 2025	Isesaki City, Gunma	761 tsubo	2Q period
Directly operated	CiiNA CiiNA Kotoni Store		Dec. 10, 2025	Sapporo, Hokkaido	282 tsubo	3Q period
Directly operated	Yumemachi Narashinodai Mall Store		Feb. 5, 2026	Funabashi City, Chiba	617 tsubo	3Q period
Directly operated	Tachikawa Sakae Store		Mar. 14, 2026	Tachikawa City, Tokyo	153 tsubo	4Q period
Directly operated	Yokohama Vivre Store		Mar. 20, 2026	Yokohama City, Kanagawa	123 Tsubo	4Q period
Directly operated	Noda Store		Apr. 9, 2026	Noda City, Chiba	770 Tsubo	4Q period

Premium services business

(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	Izutsuya Nakama Shop Store	hugall	Jul. 18, 2025	Nakama City, Fukuoka	-	1Q period
Directly operated	Nihombashi Takashimaya S.C. Store	aidect	Jul. 25, 2025	Chuo-ku, Tokyo	-	1Q period
Directly operated	Kashiwa Takashimaya Station Mall Store	hugall	Sep. 13, 2025	Kashiwa City, Chiba	-	2Q period
Directly operated	Ashiya-Montetmer Store	hugall	Nov. 1, 2025	Ashiya City, Hyogo	-	2Q period
Directly operated	Tenjin Chikagai Store	hugall	Jan. 23, 2026	Fukuoka City, Fukuoka	-	3Q period
Directly operated	KITTE Osaka Store	hugall	Mar. 23, 2026	Osaka City, Osaka	-	4Q period
Directly operated	Izutsuya Nogata Shop Store	hugall	Apr. 3, 2026	Nogata City, Fukuoka	-	4Q period

New Store Openings for the Group ③

BOOKOFF GROUP HOLDINGS

Overseas business

(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	NOHO Store		Mar. 28, 2025	USA	47 tsubo	1Q period
Directly operated	Mesa Mall Nilai Store		May. 23, 2025	Malaysia	282 tsubo	1Q period
Directly operated	Galleria Kotaraya Store		Aug. 2, 2025	Malaysia	104 tsubo	2Q period
Directly operated	Wangsa Maju Store		Sep. 4, 2025	Malaysia	239 tsubo	2Q period
Franchise	Globus Store		Oct. 4, 2025	Kazakhstan	145 tsubo	2Q period
Directly operated	Summit USJ Store		Oct. 17, 2025	Malaysia	593 tsubo	3Q period
Directly operated	HOUSTON Store		Dec. 11, 2025	USA	153 tsubo	4Q period
Directly operated	NOVI Store		Feb. 26, 2026	USA	112 tsubo	4Q period

*As the fiscal year-end of overseas subsidiaries differs from the Group's consolidated fiscal year, Jalan Jalan Japan (Malaysia) lists stores opened between April 2025 and March 2026, and BOOKOFF USA (United States) lists stores opened between March 2025 and February 2026. Franchise-operated Jalan Jalan Japan lists stores opened between June 2025 and May 2026.

Other businesses

(1tsubo=3.31 square meters)

Classification	Store Name	Store Packages	OPEN DATE	Location	Sales floor space	Consolidated period
Directly operated	Hachioji Ekimae Store		Jun. 21, 2025	Hachioji City, Tokyo	41 tsubo	1Q period
Directly operated	Chiba Ekimae Store		Oct. 16, 2025	Chiba City, Chiba	38 tsubo	2Q period
Directly operated	Hon-Atsugi Ekimae Store		Mar. 14, 2026	Atsugi City, Kanagawa	60 tsubo	4Q period
Directly operated	Kinshicho Marui Store		May 15, 2026	Sumida-ku, Tokyo	44 tsubo	4Q period

Number of Group Stores

Year and month of operation		Year 2025					Year 2026						
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
BOOKOFF operations in Japan total		741	742	740	739	735	732	733	729	727	727	729	723
BOOKOFF operations in Japan	Directly operated	374	373	380	379	375	373	374	372	370	370	371	366
	Franchised	367	369	360	360	360	359	359	357	357	357	358	357
Premium services business		52	54	53	54	53	54	53	53	53	54	54	54
Overseas business total		44	45	45	45	46	47	47	47	47	48	48	49
Overseas business	Directly operated	36	37	37	33	34	35	35	35	35	36	36	37
	Franchised	8	8	8	12	12	12	12	12	12	12	12	12
Other businesses		7	7	7	7	8	8	8	8	8	8	8	9
Group total		844	848	845	845	842	841	841	837	835	837	839	835

*Number of stores included in the current consolidated accounting period, as the fiscal year-ends of domestic consolidated subsidiaries and overseas subsidiaries differ from the consolidated fiscal year-end.

			(Million yen)	
	FY5/2026 Result	FY5/2027 Forecast	Change (amount)	Change (%)
Net sales	130,123	139,000	+8,876	106.8%
Operating profit	4,405	4,700	+295	106.7%
Ordinary profit	4,720	5,000	+280	105.9%
Profit attributable to owners of parent	2,763	2,800	+37	101.3%
Dividend per share	36YEN	40YEN	+4YEN	111.1%

- ✓ In FY5/2027, the fourth year of the Medium-Term Management Plan, the Group expects an increase in net sales, driven by continued growth at existing stores in BOOKOFF operations in Japan and the progress of new store openings in each business.
- ✓ In addition to the expansion of large-scale store openings in BOOKOFF operations in Japan, the Group expects increases in operating profit, ordinary profit, and profit attributable to owners of parent, driven by higher profits in the overseas business and the Premium services business.
- ✓ The Company aims to achieve the target of ¥5 billion in ordinary profit under the Medium-Term Management Plan (originally set for the final year ending May 2028) one year earlier, in FY5/2027.
- ✓ The year-end dividend is planned to increase by ¥4 to ¥40 per share (dividend payout ratio: 25.1%).

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