



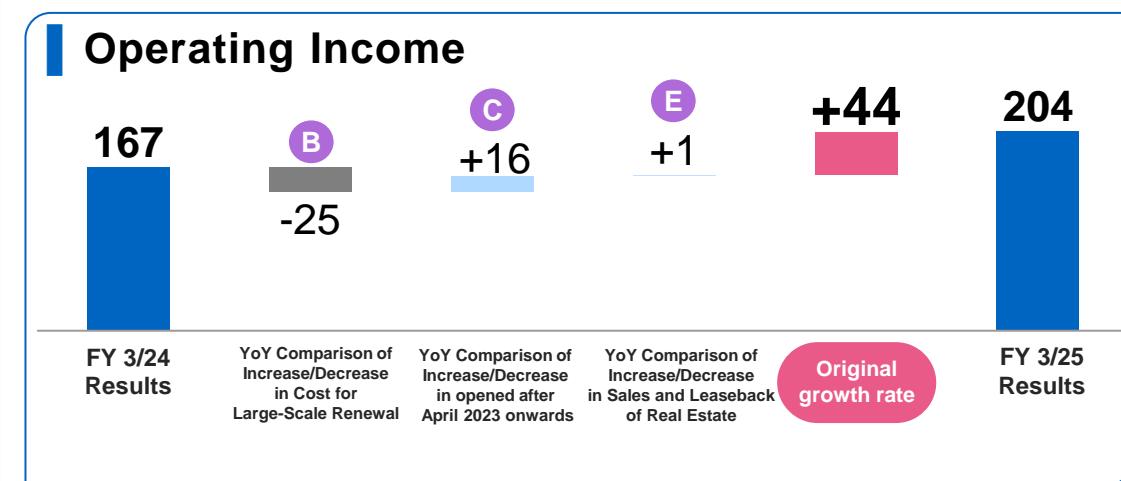
Kyoritsu Maintenance Co., Ltd.
Supplemental Material for Financial Results for FY 3/25

May 15, 2025

Overview of Consolidated Financial Results and Main Financial Indicators

(100 million yen)

	FY 3/24 Results (4/2023-3/2024)	FY 3/25 Forecast Feb 10 - Revised forecasts (4/2024-3/2025)	FY 3/25 Results (4/2024-3/2025)	YoY Comparison		Special Causes				YoY Comparison without Factors on the Left	
				A		B	C	D	E	A-B-C-D-E	
Net Sales	2,041	2,300	2,289	+248	+12.2%	-15	+59		+25	+178	+8.8%
Operating Income	167	210	204	+37	+22.6%	-25	+16		+1	+44	+26.7%
Ordinary Income*1	211	215	214	+3	+1.4%	-25	+16	-36	+1	+46	+22.1%
Net Income	124	140	145	+21	+17.3%						
EPS(yen)*2	159.1	179.3	186.5	+27.4	+17.2%						
Depreciation Expense	67	78	77	+9	+13.8%						
Cash Flow*3	191	218	222	+30	+16.1%						
Capital Investment	179	400	480	+301	+168.4%						



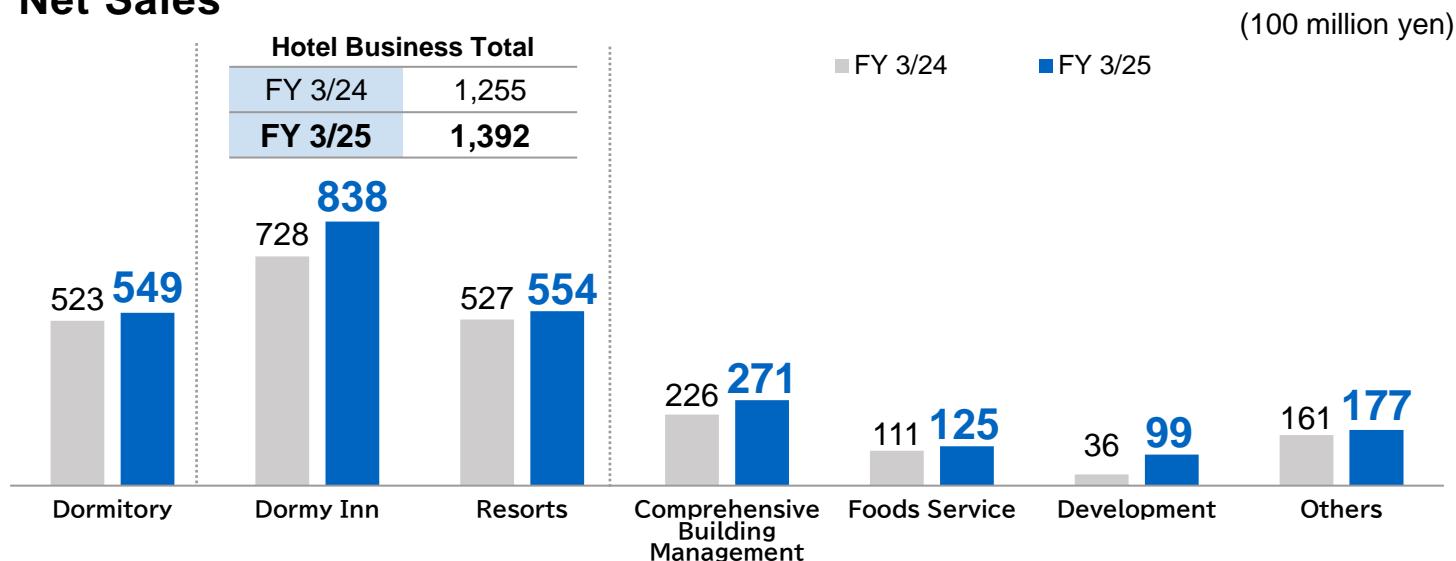
*1 5,020 million yen of Equity in earnings was recorded on equity method investment gain(gain from negative goodwill) in the fiscal year ending 2024 and 1,330 million yen of Equity in earnings of affiliated companies was recorded in the fiscal year ending 2025 due to the acquisition of COSMOS INITIA Co.,Ltd

*2 The Company carried out a stock split on April 1, 2024, at a ratio of two shares per one common share. Accordingly, EPS have been calculated presuming that this stock split was carried out at the start of fiscal year ending March 31, 2024.

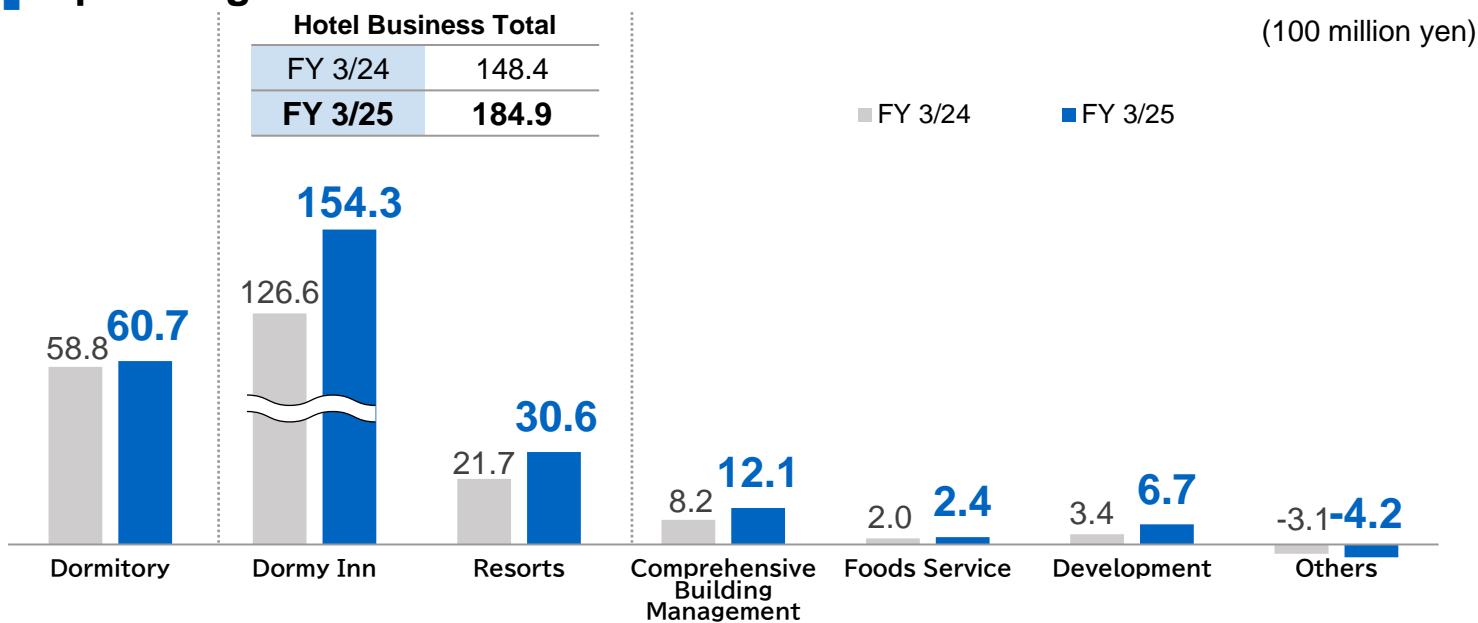
*3 Cash Flow: Net Income + Depreciation Expense

Breakdown of Net Sales and Operating Income by Business Segments

Net Sales



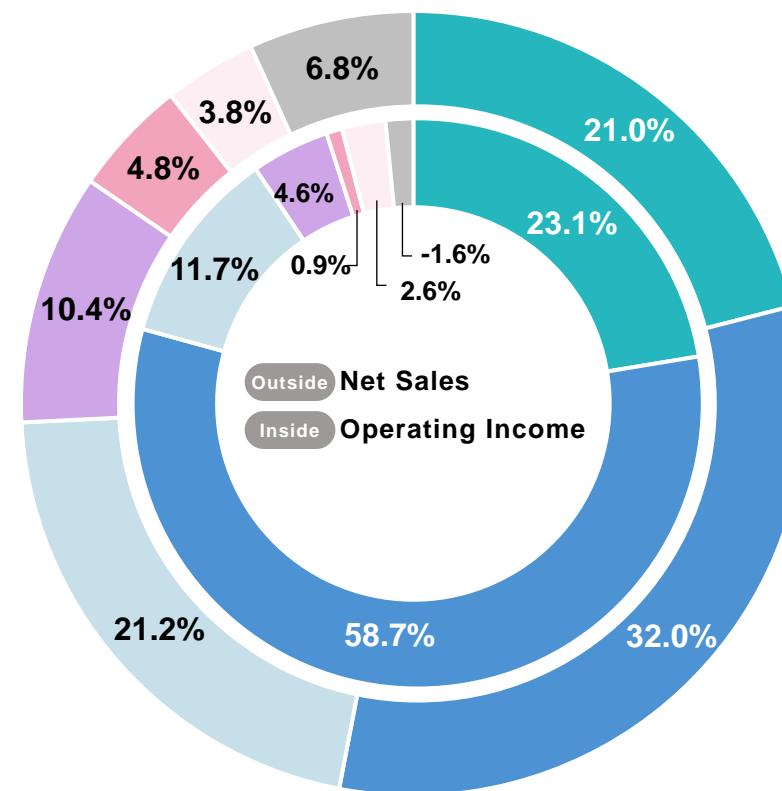
Operating Income

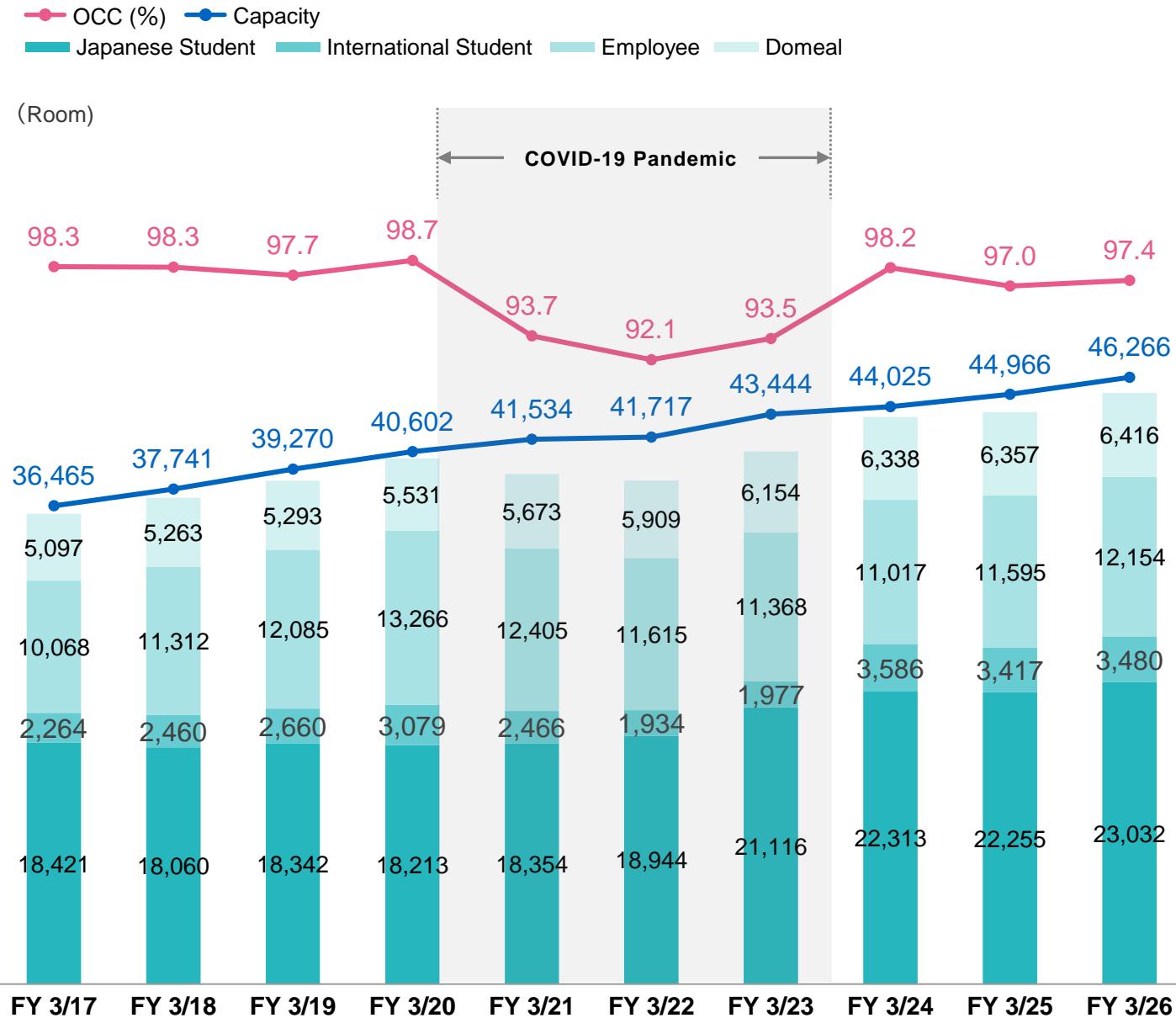


Breakdown by Segments FY 3/25

(Before eliminations of intersegment transactions)

- Dormitory
- Dormy Inn
- Resorts
- Comprehensive Building Management
- Foods Service
- Development
- Others

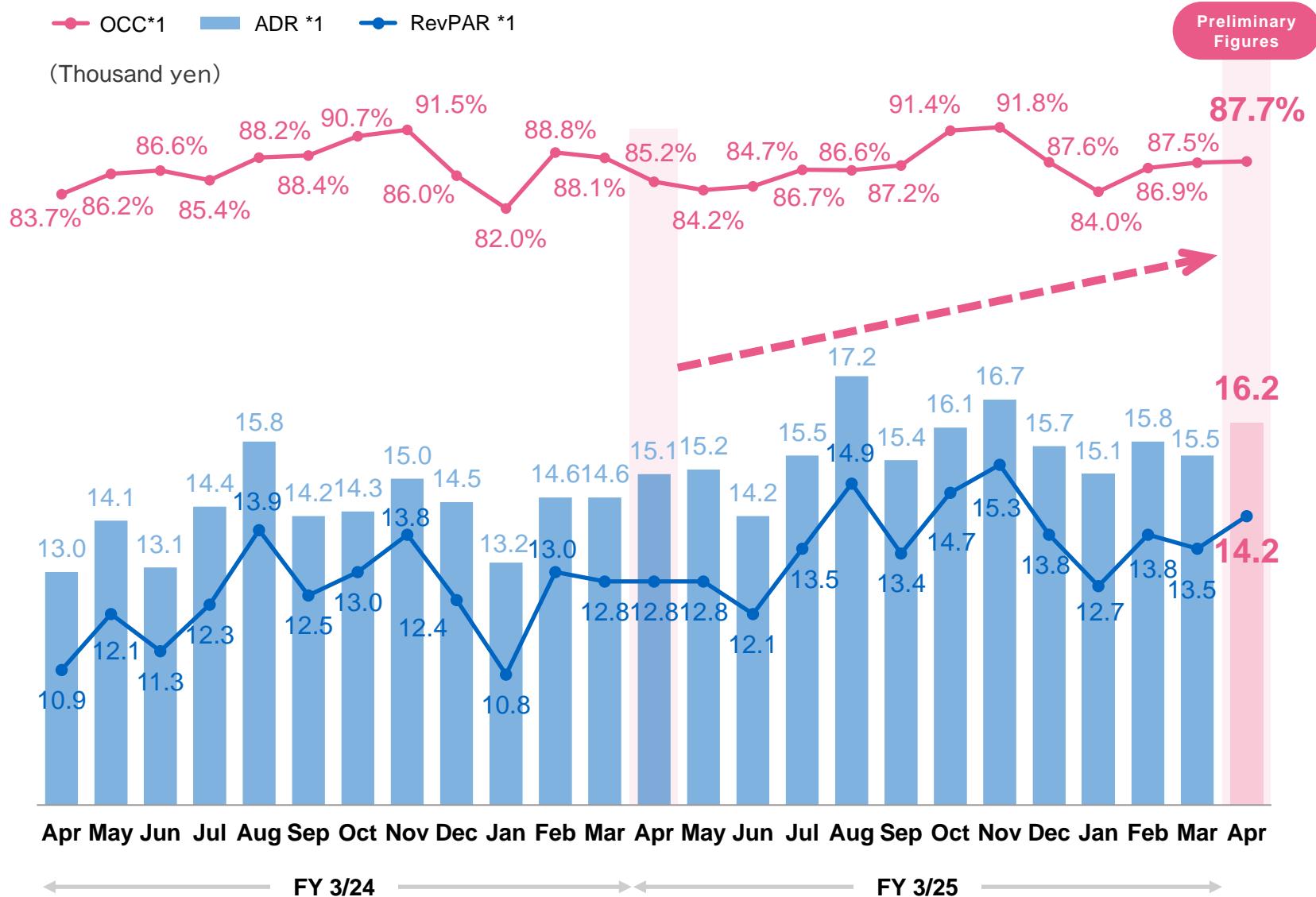




	FY 3/25	FY 3/26	YoY
Occupancy Ratio at the Beginning	97.0%	97.4%	+0.4pt
Number of Properties (Facilities)	526	536	+10
Number of Rooms	44,966	46,266	+1,300
Number of Rooms Occupied	43,624	45,082	+1,458

Breakdown of Occupied Rooms (Unit: room)

	FY 3/25	FY 3/26	YoY
Domeal	6,357	6,416	+59
Employee	11,595	12,154	+559
International Student	3,417	3,480	+63
Japanese Student	22,255	23,032	+777



OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	85.5	87.3	89.4	86.2	87.1
FY 3/25	84.7	86.8	90.2	86.1	87.0
YoY	-0.8pt	-0.5pt	+0.9pt	-0.1pt	-0.1pt

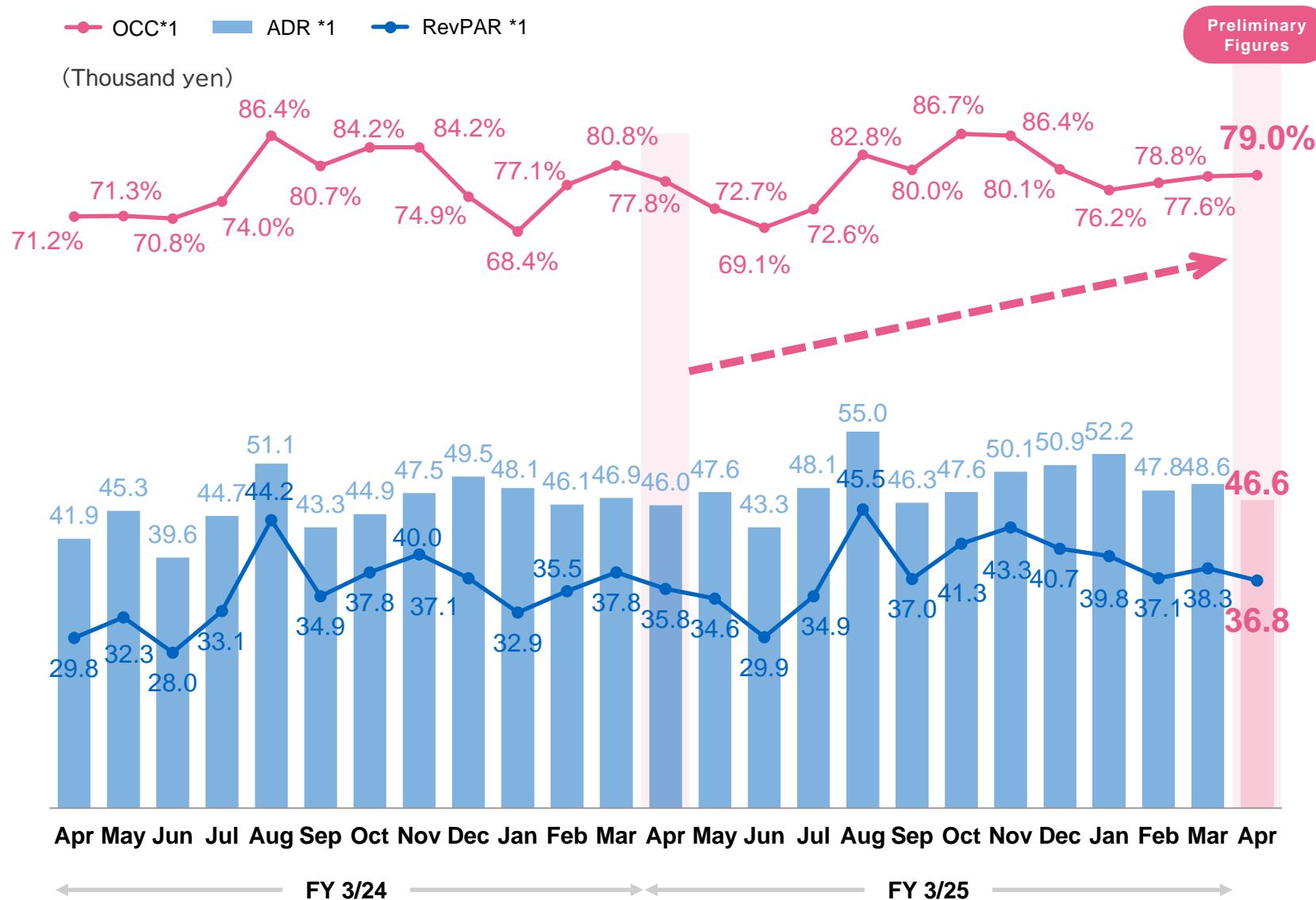
ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	13.4	14.8	14.6	14.2	14.3
FY 3/25	14.8	16.1	16.2	15.5	15.7
YoY	+1.4	+1.2	+1.5	+1.3	+1.3

RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	11.4	12.9	13.1	12.2	12.4
FY 3/25	12.6	13.9	14.6	13.3	13.6
YoY	+1.1	+1.0	+1.5	+1.1	+1.1

*1 The table above shows figures excluding hotels that opened in April 2023 or later, in order to enable comparison under the same conditions.



OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	71.1	80.4	81.1	75.4	77.1
FY 3/25	73.4	78.5	84.4	77.5	78.5
YoY	+2.2pt	-1.9pt	+3.3pt	+2.1pt	+1.4pt

ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	42.4	46.6	47.2	47.0	45.9
FY 3/25	45.8	50.0	49.5	49.5	48.8
YoY	+3.4	+3.3	+2.2	+2.5	+2.8

RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	30.1	37.5	38.3	35.4	35.4
FY 3/25	33.6	39.2	41.8	38.4	38.3
YoY	+3.4	+1.7	+3.4	+2.9	+2.9

*1 The table above shows figures excluding hotels that opened in April 2023 or later, in order to enable comparison under the same conditions.

Disclaimer

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