

MORITO CO., LTD.
Presentation Materials for
the Second Quarter of Fiscal Year
Ending November 30, 2026,
Financial Results

Prime Market of TSE: 9837

July 2026

MORITO Where innovation is the norm

Message from the CEO

- **Net sales, operating profit, and ordinary profit achieved new all-time highs since the beginning of semi-annual disclosures, while gross profit ratio maintained the 30% range.**
- **The Apparel Business was affected by the consolidation of Ms.ID and MITSUBOSHI CORPORATION, and performance in accessories for athletic shoes for Japanese sports brands in Vietnam was strong.**
- **Strong performance in the ODM/OEM Business and expansion in kitchen appliance-related services resulted in solid trends in the Product Business.**
- **The Transportation Business showed resilience in Japan, while North America was affected by weak performance at some Japanese automotive manufacturers.**
- **Despite steady progress in first-half results, full-year forecasts remain unchanged based on a conservative assessment that factors in procurement risks and cost increases arising from the situations in the Middle East.**

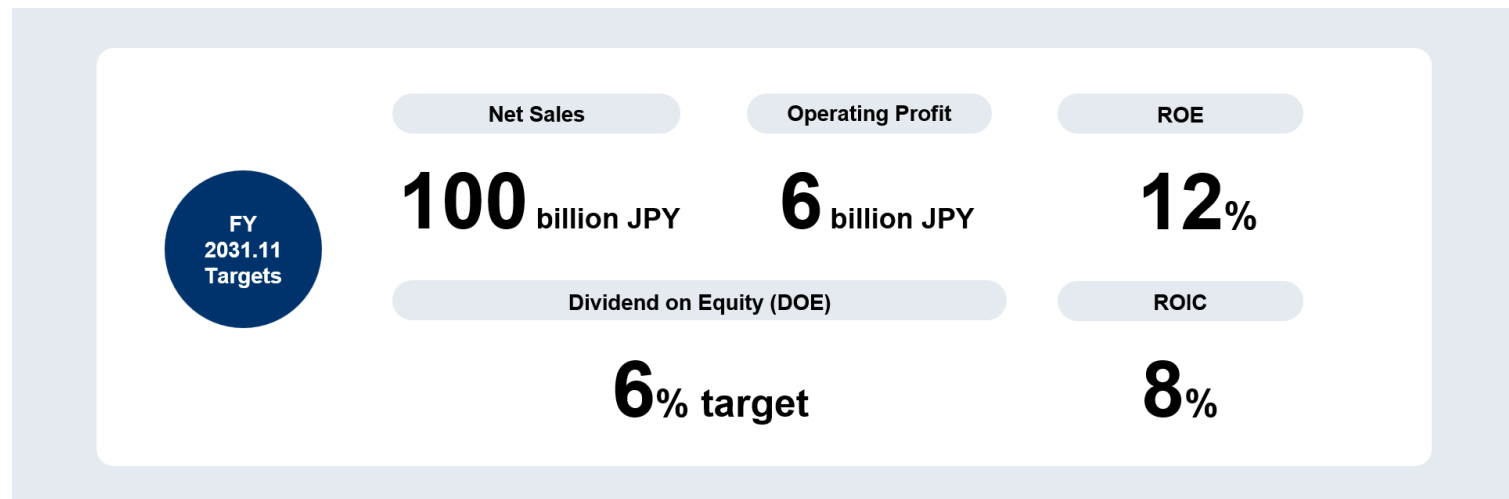
Formulation of the New Mid-term Management Plan

“ACTION 1000” for FY2027–FY2031



► Click here for more details on the New Mid-term Management Plan.

“ACTION 1000” embodies our commitment to achieving net sales of 100 billion JPY and an ROE of 12%, while embracing a “spirit of continuous challenge” and a “determination to drive transformation.”

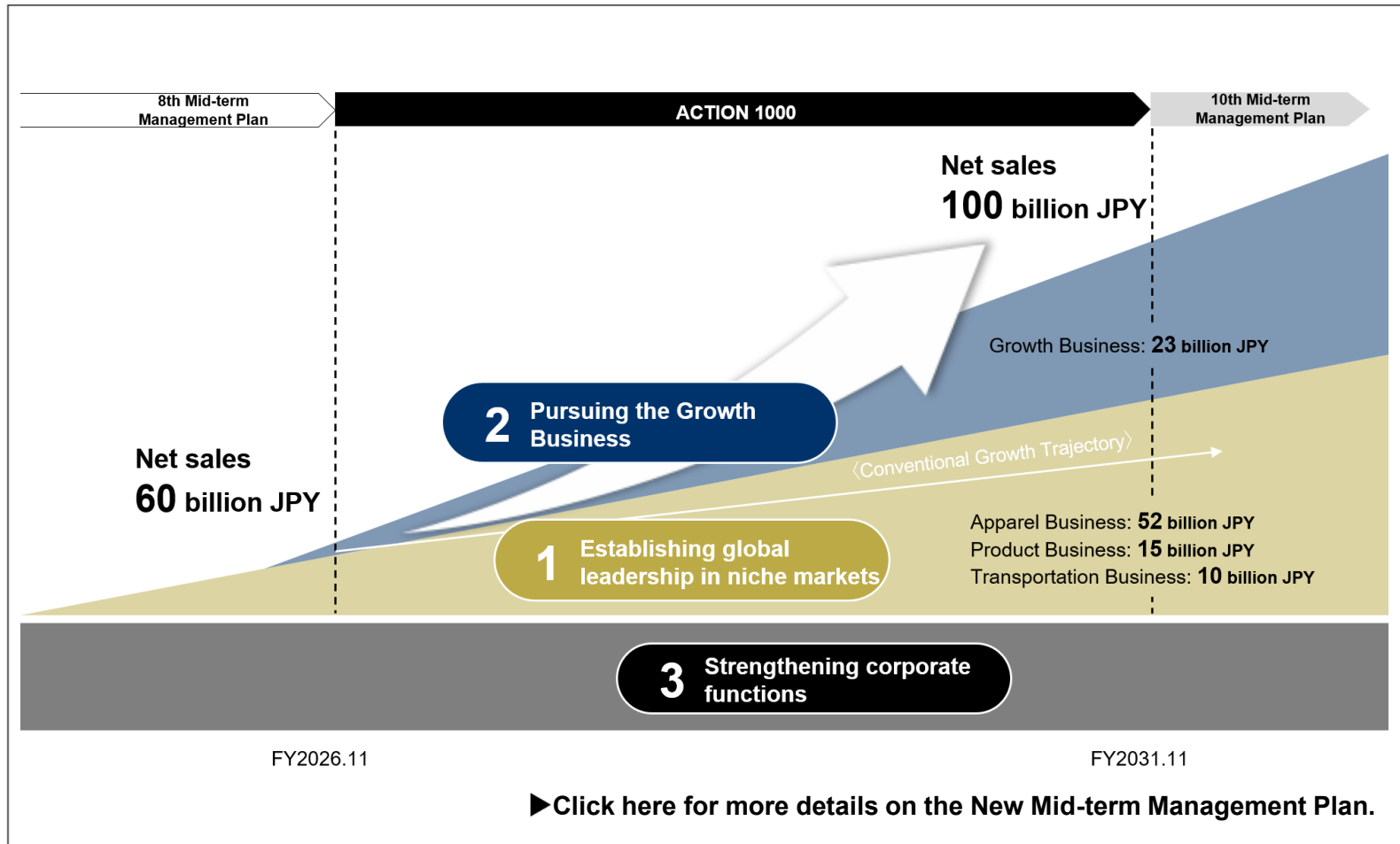


► Click here for the vision behind the New Mid-term Management Plan.

Growth Drivers of the New Mid-term Management Plan

“ACTION 1000”

Achieve 100 billion JPY in net sales by establishing global leadership and pursuing the Growth Business.



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1

FY2026.11 2Q Financial Results

FY2026 2Q Summary of Financial Results

(Million JPY)	(Reference) 2024.2Q	2025.2Q	2026.2Q	Y/Y	
				Increase/ Decrease	Percentage change
Net sales	23,749	25,805	33,068	+7,262	+28.1%
Gross profit	6,933	7,868	10,116	+2,247	+28.6%
(%)	(29.2%)	(30.5%)	(30.6%)		
Expenses	5,449	6,299	8,057	+1,758	+27.9%
(%)	(22.9%)	(24.4%)	(24.4%)		
Operating profit	1,483	1,568	2,058	+489	+31.2%
(%)	(6.2%)	(6.1%)	(6.2%)		
Ordinary profit	1,565	1,711	2,162	+451	+26.4%
(%)	(6.6%)	(6.6%)	(6.5%)		
Profit	1,393	2,346	1,645	-701	-29.9%
(%)	(5.9%)	(9.1%)	(5.0%)		

*Ms.ID has been consolidated since 2025.2Q, and MITSUBOSHI CORPORATION since 2025.3Q.

FY2026 2Q Major Factors for Y/Y Changes

Net sales, operating profit, and ordinary profit achieved new all-time highs since the beginning of semi-annual disclosures.

	Y/Y	Major factors for changes (+) Factor for increase (-) Factor for decrease
Net sales	+7,262 million JPY +28.1%	(+) Full-year consolidation of Ms.ID and MITSUBOSHI CORPORATION (+) Healthcare products and kitchen appliance-related services were strong (+) Accessories for athletic shoes in Vietnam were strong (-) Decrease in the Transportation Business in China and the U.S.
Gross profit	+2,247 million JPY +28.6%	(+) Full-year consolidation of Ms.ID and MITSUBOSHI CORPORATION (+) Awareness about improving and maintaining gross profit ratio permeating across the company
Operating profit	+489 million JPY +31.2%	(+) Improvement in gross profit (+) Strong performance at MITSUBOSHI CORPORATION
Ordinary profit	+451 million JPY +26.4%	(+) Increase in operating profit (-) Decrease in foreign exchange gains
Profit	-701 million JPY -29.9%	(-) Gain on bargain purchase recognized as extraordinary income in the previous fiscal year (+) Increase in gain on sale of investment securities

FY2026 2Q Trends in Net Sales & Gross Profit Ratio

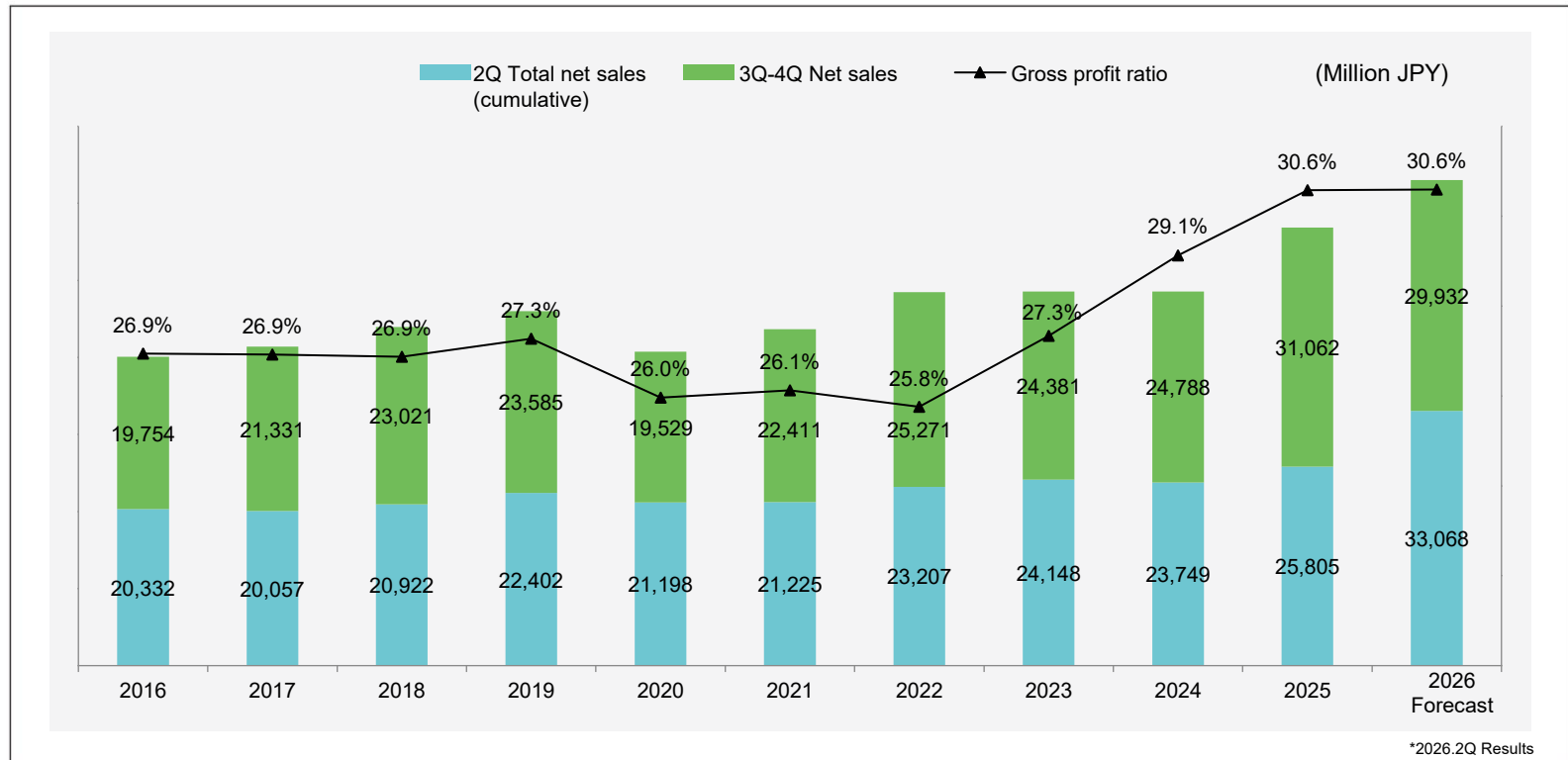
Gross profit ratio of existing businesses also remained high, excluding the two companies consolidated via M&A.

[Positive factors for gross profit ratio]

- Consolidation of Ms.ID
- Awareness about improving and maintaining gross profit ratio permeating across the company

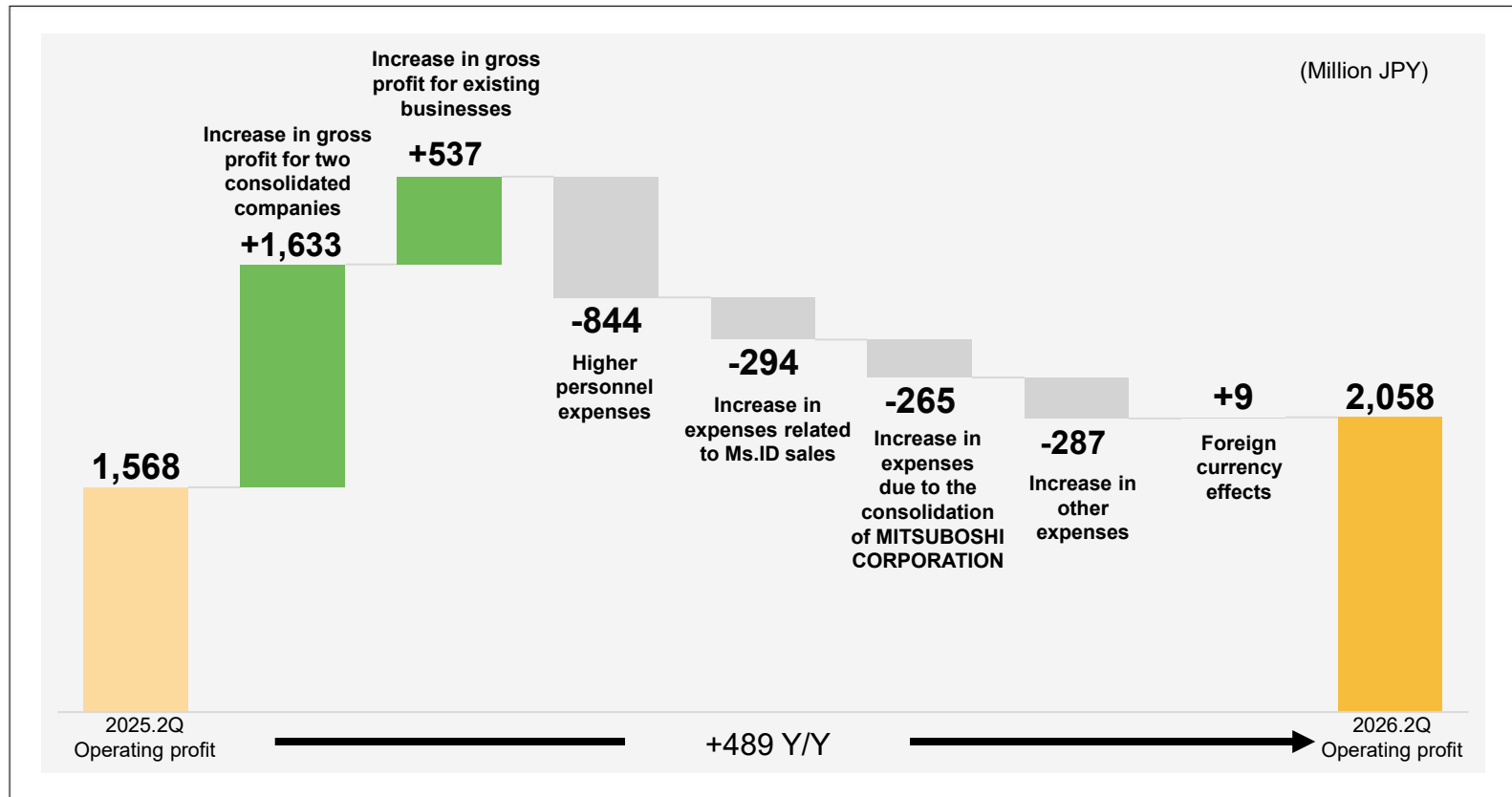
[Negative factors for gross profit ratio]

- Consolidation of MITSUBOSHI CORPORATION



FY2026 2Q Changes in Operating Profit (Y/Y)

The consolidation of Ms.ID and MITSUBOSHI CORPORATION contributed to profit. In particular, MITSUBOSHI CORPORATION performed better than expected, mainly driven by fan-equipped clothing. Although personnel expenses and M&A-related expenses increased, other expenses remained generally in line with the previous fiscal year, and the expense ratio was maintained.



FY2026 2Q Consolidated Balance Sheet

The consolidated balance sheet includes HISANAGA SEISAKUSHO, which joined the Group in April 2026.

(Million JPY)

	2025.4Q	2026.2Q
Assets		
Current assets	31,001	31,053 (+51)
Fixed assets	24,497	26,205 (+1,707)
Total assets	55,498	57,258 (+1,759)

	2025.4Q	2026.2Q
Liabilities		
Current liabilities	10,217	11,049 (+832)
Fixed liabilities	5,448	5,633 (+184)
Total liabilities	15,666	16,683 (+1,017)
Net assets		
Shareholders' equity	33,221	32,725 (-496)
Accumulated other comprehensive income	6,610	7,849 (+1,239)
Total net assets	39,832	40,574 (+742)
Total liabilities and net assets	55,498	57,258 (+1,759)

Equity ratio for FY2026 2Q: 70.9%
(FY2025: 71.8%)

FY2026 2Q Consolidated Cash Flow Statement

Operating cash flow improved following the implementation of the Revised Subcontract Act and through continued CCC improvement initiatives.

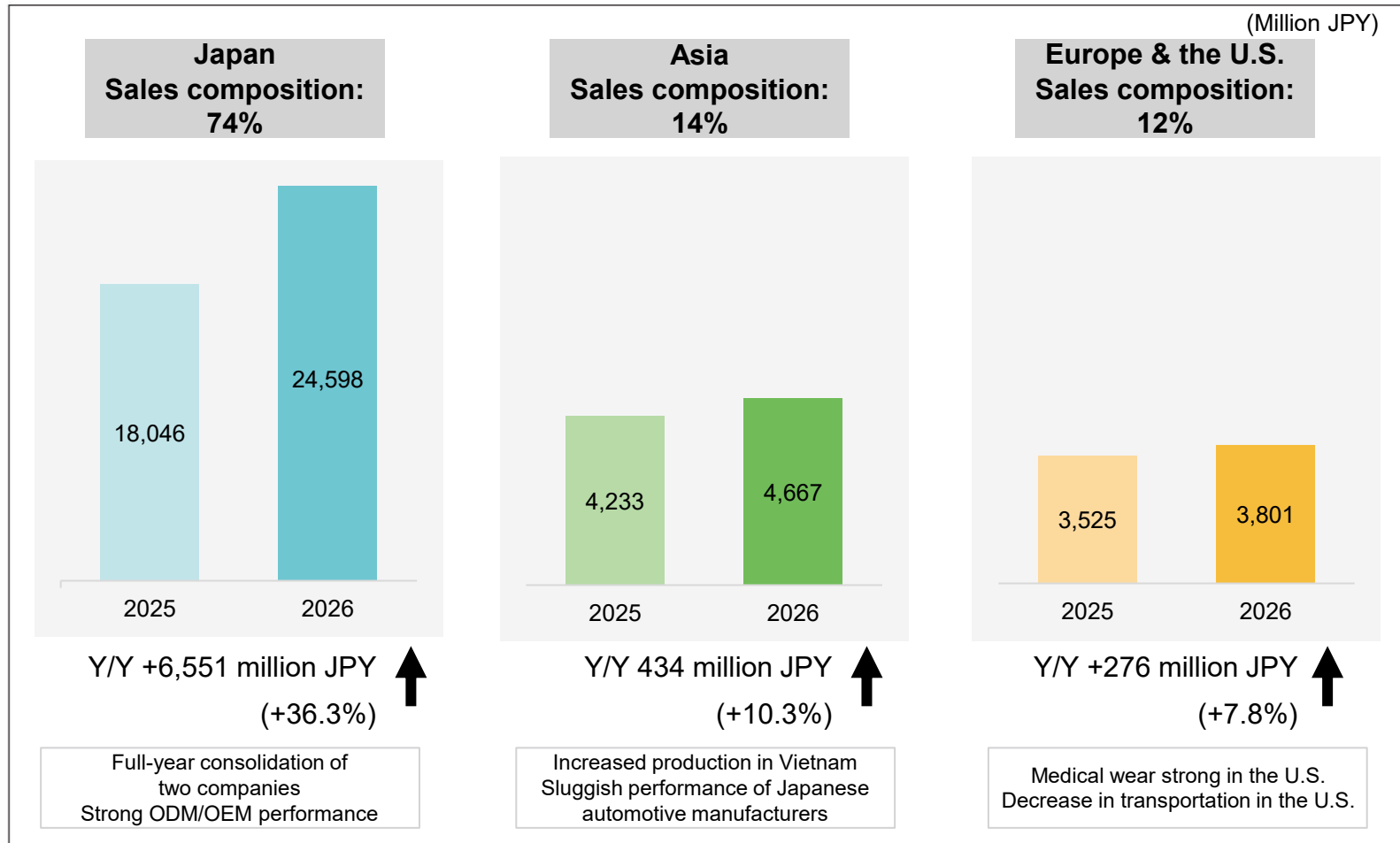
(Million JPY)

	2025.2Q	2026.2Q
Cash and cash equivalents at beginning of period	15,460	9,401
Cash flows from operating activities	1,334	3,501
Cash flows from investing activities	(5,393)	383
Cash flows from financing activities	(1,302)	(2,967)
Effect of exchange rate change on cash and cash equivalents	112	311
Net increase (decrease) in cash and cash equivalents	(5,248)	1,228
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	-	-
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	-	-
Cash and cash equivalents at end of period	10,211	10,630

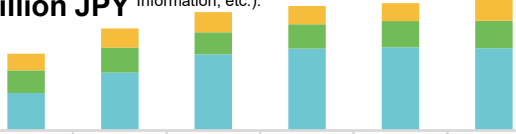
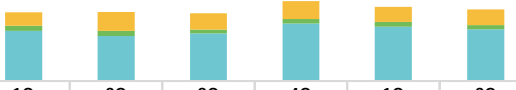
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FY2026.11 2Q Segment Information

FY2026 2Q Net Sales and External Environment by Region

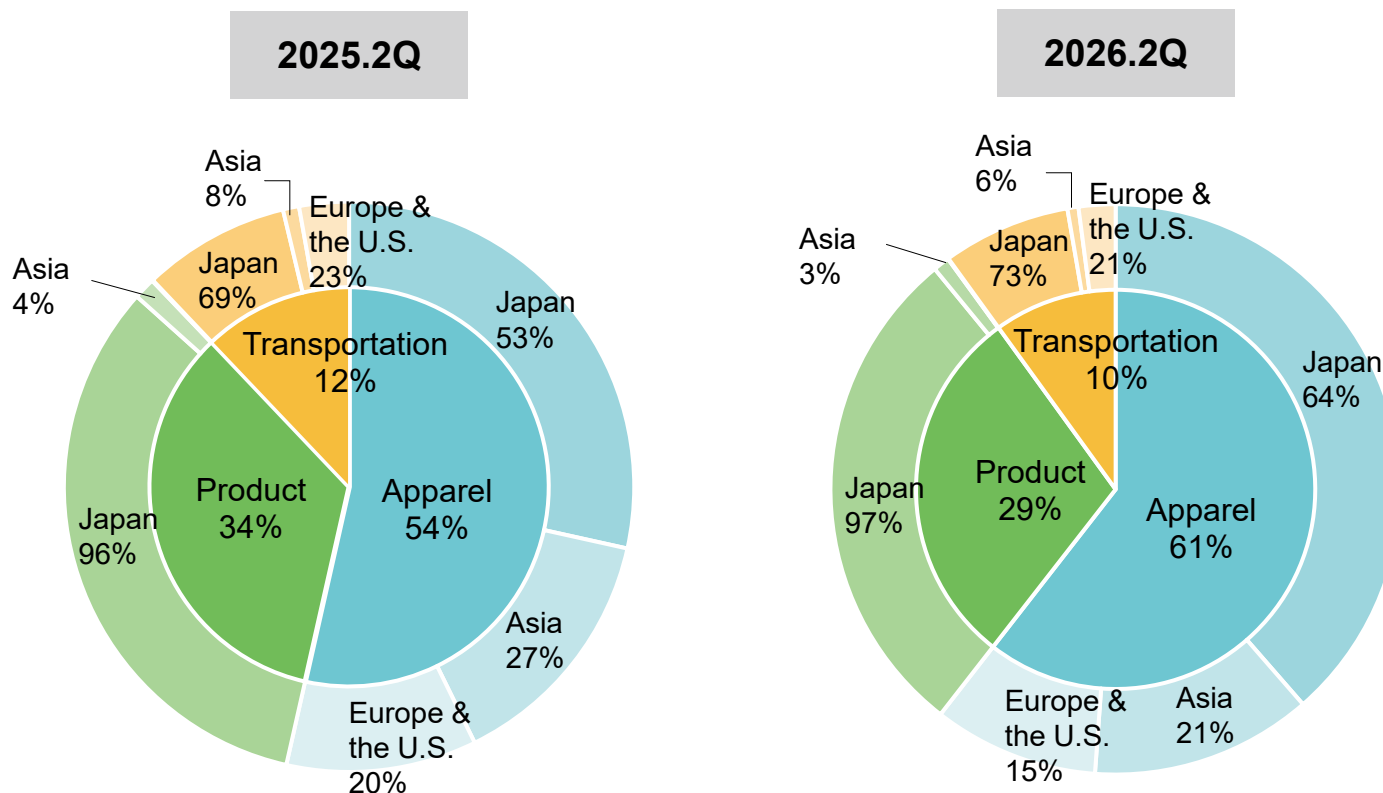


FY2026 2Q Net Sales and Comments by Business

Net sales		Y/Y	Comments																																			
Apparel Business 20,016 million JPY																																						
*Net sales in Asia and Europe and the U.S. include "other revenue" stated in Financial Results (Segment Information, etc.).																																						
		+6,201 million JPY +44.9%	[Japan] (-) Weak sales of materials for fashion apparel (+) Consolidation of Ms.ID and increase in silver accessories (+) Consolidation of MITSUBOSHI CORPORATION and increase in uniform-related materials (+) Increase in accessories for high-end bags and bear spray [Asia] (-) Decrease in accessories for kids and baby wear in Hong Kong (+) Increase in accessories for casual wear in China (+) Increase in accessories for Japanese sports brand shoes in Vietnam [Europe and the U.S.] (+) Increase in accessories for medical wear in the U.S. (+) Increase in accessories for workwear in Europe																																			
	<table><tr><th></th><th>1Q</th><th>2Q</th><th>3Q</th><th>4Q</th><th>1Q</th><th>2Q</th></tr><tr><th></th><th colspan="4">2025</th><th colspan="2">2026</th></tr><tr><td>Europe & the U.S.</td><td>1,297</td><td>1,489</td><td>1,551</td><td>1,421</td><td>1,381</td><td>1,718</td></tr><tr><td>Asia</td><td>1,750</td><td>1,929</td><td>1,692</td><td>1,855</td><td>2,039</td><td>2,115</td></tr><tr><td>Japan</td><td>2,884</td><td>4,463</td><td>5,881</td><td>6,329</td><td>6,412</td><td>6,348</td></tr></table>		1Q	2Q	3Q	4Q	1Q	2Q		2025				2026		Europe & the U.S.	1,297	1,489	1,551	1,421	1,381	1,718	Asia	1,750	1,929	1,692	1,855	2,039	2,115	Japan	2,884	4,463	5,881	6,329	6,412	6,348		
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Product Business 9,752 million JPY																																						
*Net sales in Asia include "other revenue" stated in Financial Results (Segment Information, etc.).																																						
		+882 million JPY +9.9%	[Japan] (+) Strong performance overall (+) Increase in healthcare products, stationery and game-related products, products for one-coin shops, and products designed to beat the summer heat (+) Increase in kitchen appliance rental, sales, and cleaning business																																			
	<table><tr><th></th><th>1Q</th><th>2Q</th><th>3Q</th><th>4Q</th><th>1Q</th><th>2Q</th></tr><tr><th></th><th colspan="4">2025</th><th colspan="2">2026</th></tr><tr><td>Europe & the U.S.</td><td>1</td><td>10</td><td>0</td><td>0</td><td>0</td><td>11</td></tr><tr><td>Asia</td><td>161</td><td>154</td><td>143</td><td>166</td><td>157</td><td>148</td></tr><tr><td>Japan</td><td>4,509</td><td>4,032</td><td>3,988</td><td>4,685</td><td>5,011</td><td>4,423</td></tr></table>		1Q	2Q	3Q	4Q	1Q	2Q		2025				2026		Europe & the U.S.	1	10	0	0	0	11	Asia	161	154	143	166	157	148	Japan	4,509	4,032	3,988	4,685	5,011	4,423		
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Transportation Business 3,298 million JPY																																						
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		+179 million JPY +5.7%	[Japan] (+) Increase in automotive interior components for Japanese automotive manufacturers [Asia] (-) Decrease in automotive interior components for Japanese automotive manufacturers in China [Europe and the U.S.] (+) Increase in automotive interior components for Japanese automotive manufacturers in Europe (-) Decrease in automotive interior components for some Japanese automotive manufacturers in the U.S.																																			
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(Reference) FY2026 2Q Sales Composition by Region & Business

The percentage for Japan in the Apparel Business increased due to the consolidation of Ms.ID and MITSUBOSHI CORPORATION.



*FY2026 2Q net sales for the Apparel business in Asia, for the Apparel Business in Europe & the U.S., for the Product business in Asia, and for the Transportation business in Europe & the U.S. include "other revenue" stated in Financial Results (Segment Information, etc.).

(Reference) FY2026 2Q Net Sales by Segment

(Million JPY)

2026 results						
	1Q	2Q	First-half total	Composition	Increase/Decrease	Percentage change
Japan	12,652	11,946	24,598	74.4%	+6,551	+36.3%
Asia	2,311	2,355	4,667	14.1%	+434	+10.3%
Europe & the U.S.	1,717	2,083	3,801	11.5%	+276	+7.8%
Total	16,681	16,386	33,068	100.0%	+7,262	+28.1%

2025 results									
	1Q	2Q	First-half total	3Q	4Q	Full year	Composition	Increase/Decrease	Percentage change
Japan	8,532	9,514	18,046	10,944	12,319	41,310	72.6%	+8,298	+25.1%
Asia	2,028	2,204	4,233	1,922	2,125	8,280	14.6%	-92	-1.1%
Europe & the U.S.	1,600	1,924	3,525	1,922	1,827	7,275	12.8%	+123	+1.7%
Total	12,161	13,643	25,805	14,790	16,271	56,867	100.0%	+8,330	+17.2%

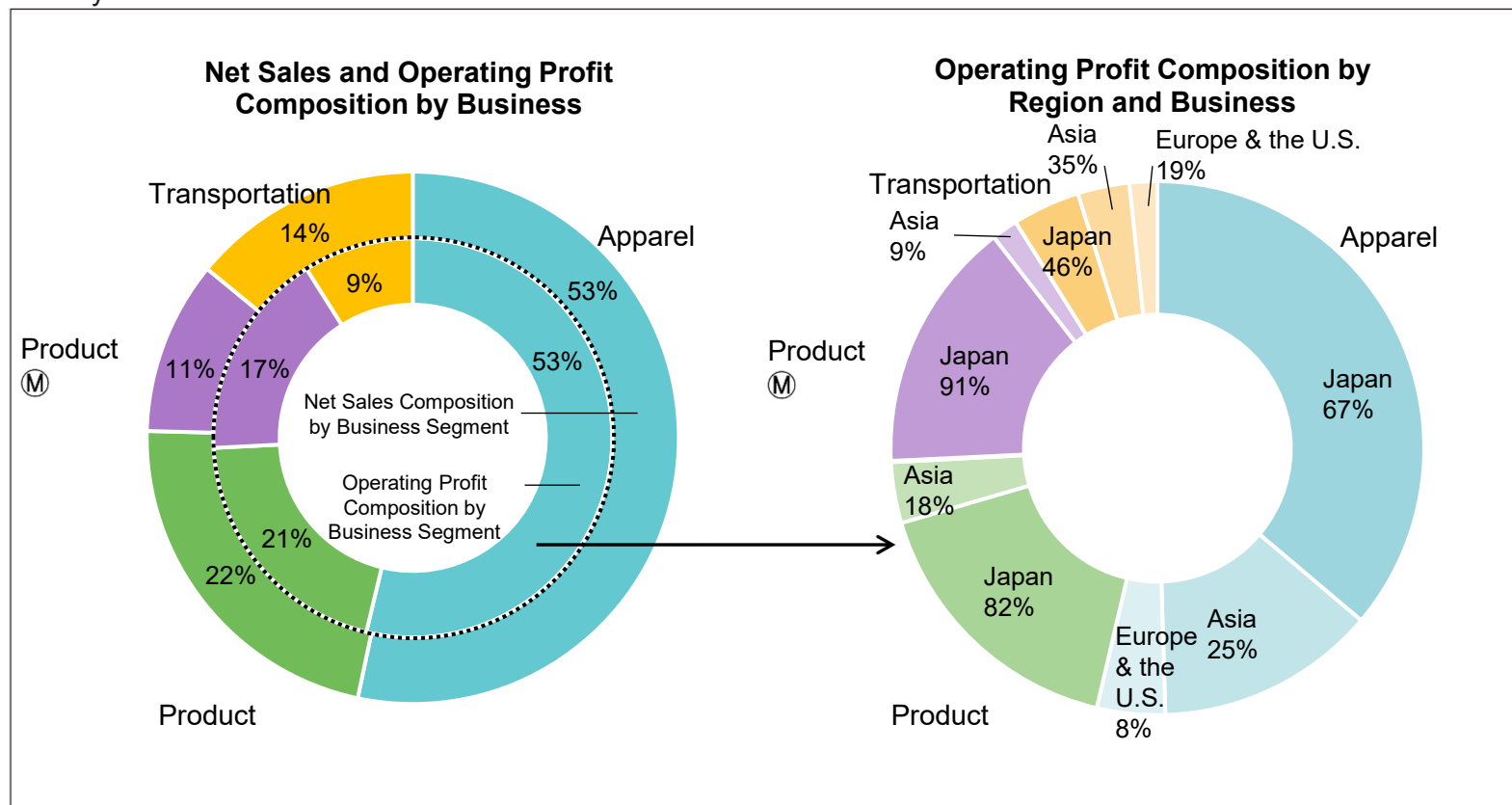
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(Reference) Operating Profit by Business Segment

FY2025 2Q Net Sales and Operating Profit Composition by Business and Region

In presenting segment profit, businesses related to products that have been added to the MORITO Group through acquisitions or other means are classified as Product $\text{\textcircled{M}}$. Specific company names for Product $\text{\textcircled{M}}$ are listed on p20.

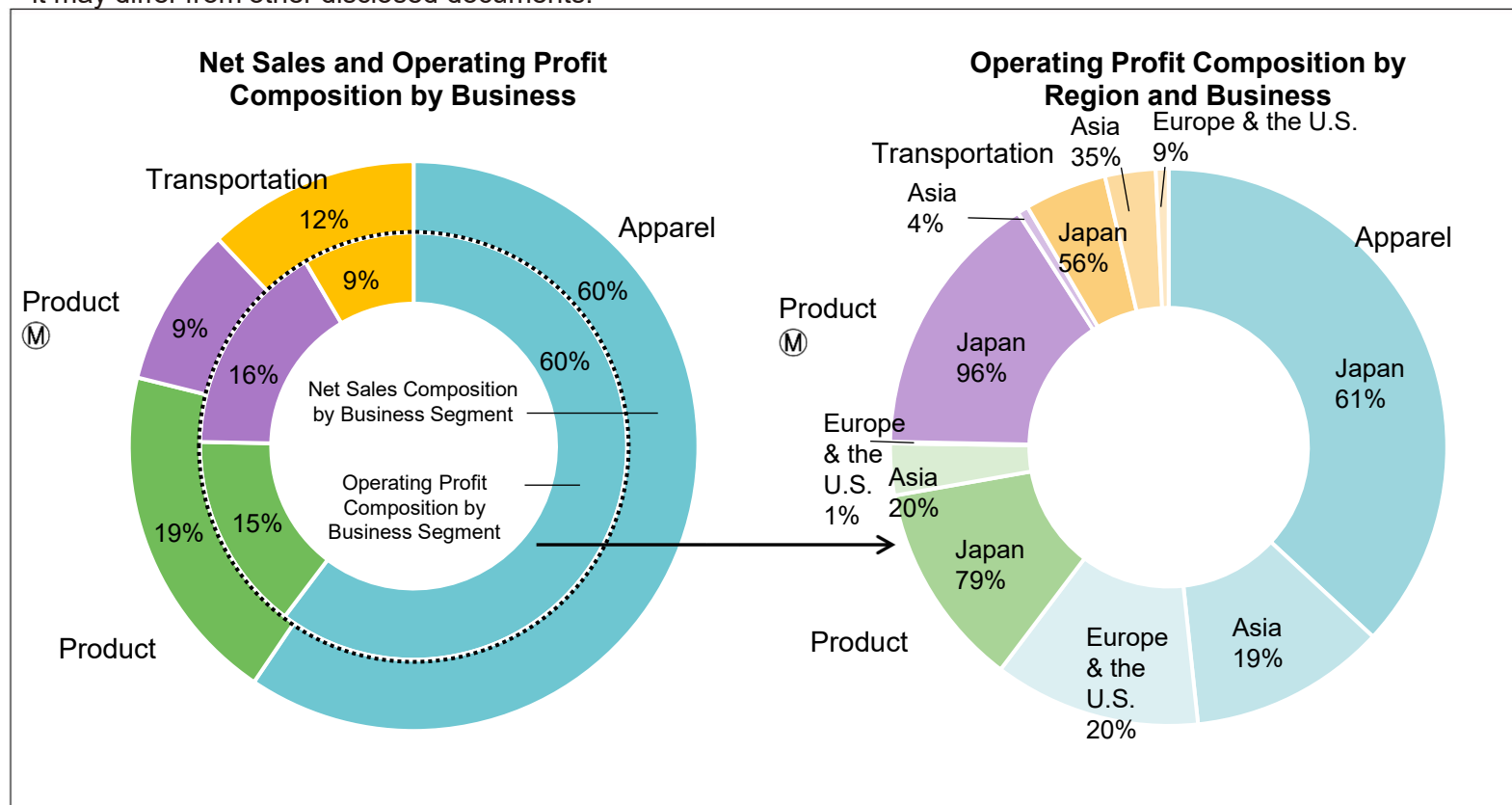
*The composition is based on figures before the elimination of intercompany transactions and goodwill amortization, and it may differ from other disclosed documents.



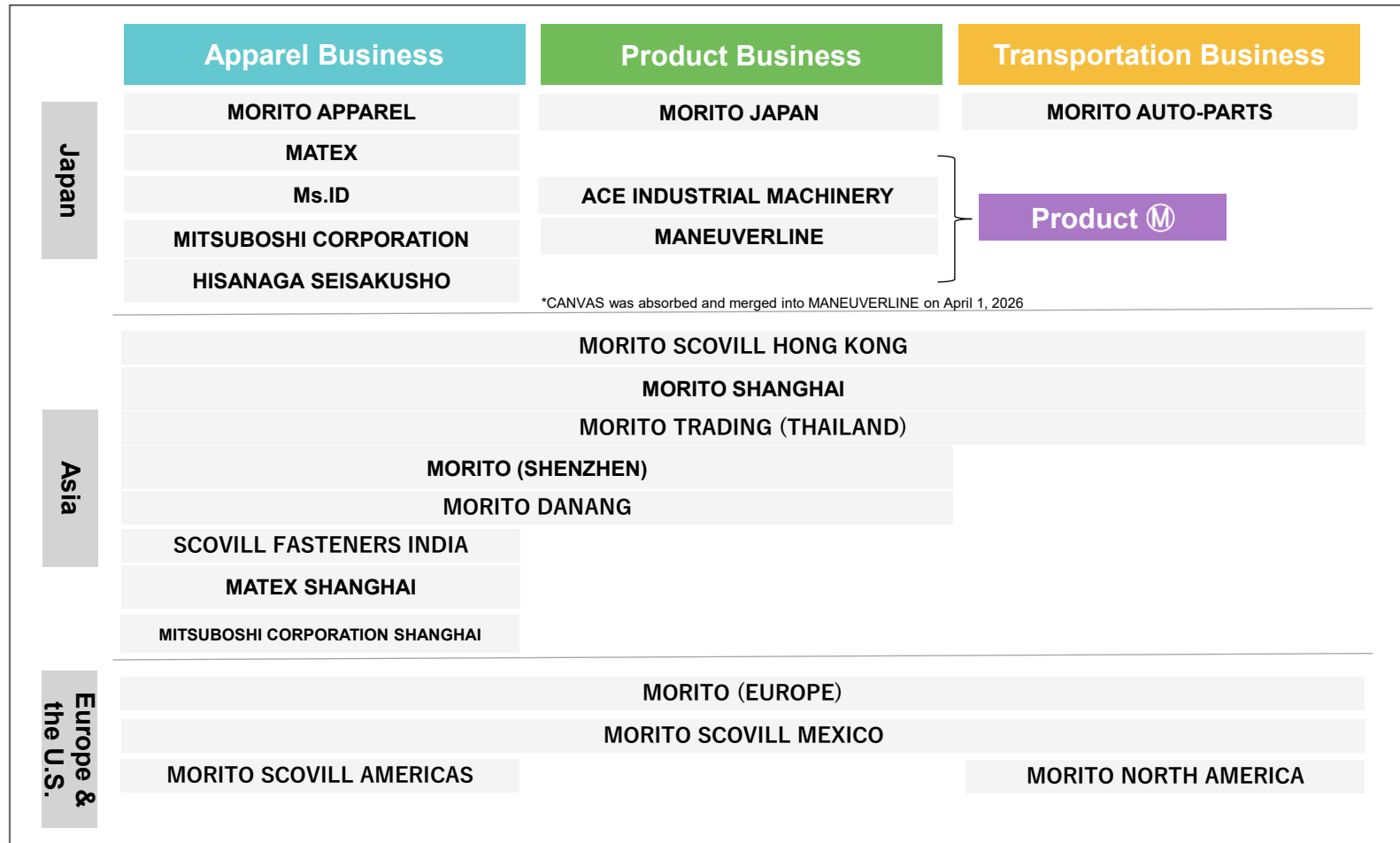
FY2026 2Q Net Sales and Operating Profit Composition by Business and Region

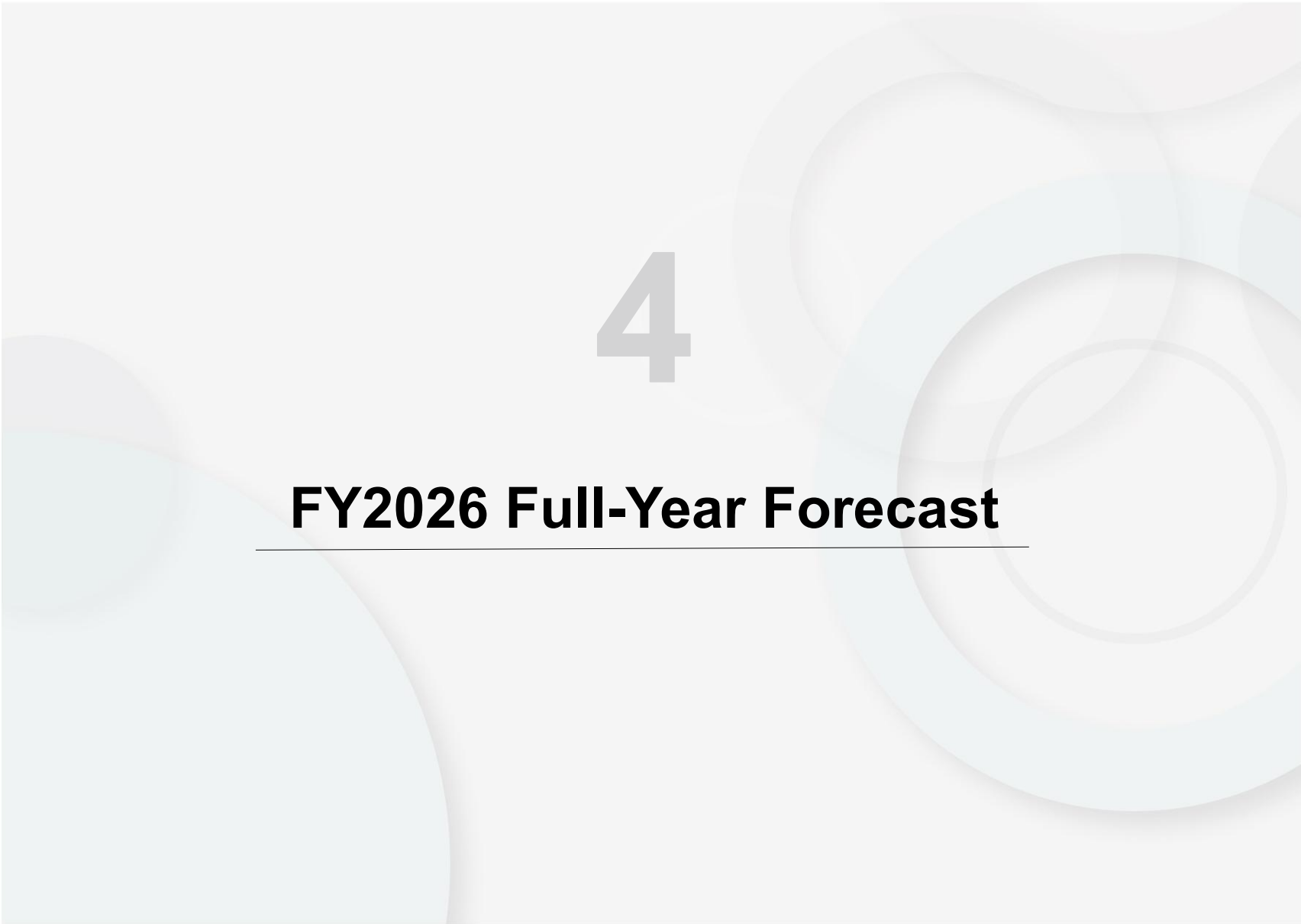
The Apparel Business in Japan was increased by two consolidated companies. Product , such as kitchen appliance-related services and action sports, and the domestic Transportation Business also contributed to profits.

*The composition is based on figures before the elimination of intercompany transactions and goodwill amortization, and it may differ from other disclosed documents.



Group Companies by Segment





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FY2026 Full-Year Forecast

FY2026 2Q Forecast & Progress

Across all businesses, procurement risks and higher procurement costs resulting from the situation in the Middle East remain a concern. Although no material disruption to business operations is currently expected, the full-year forecast remains unchanged at this time based on a conservative assessment of these risks.

(Million JPY)

	2026 2Q Results	2026 Full-Year Forecast	Progress
Net sales	33,068	63,000	52.5%
Operating profit	2,058	3,500	58.8%
(%)	6.2%	5.6%	
Ordinary profit	2,162	3,700	58.4%
(%)	6.5%	5.9%	
Profit	1,645	3,000	54.8%
(%)	5.0%	4.8%	

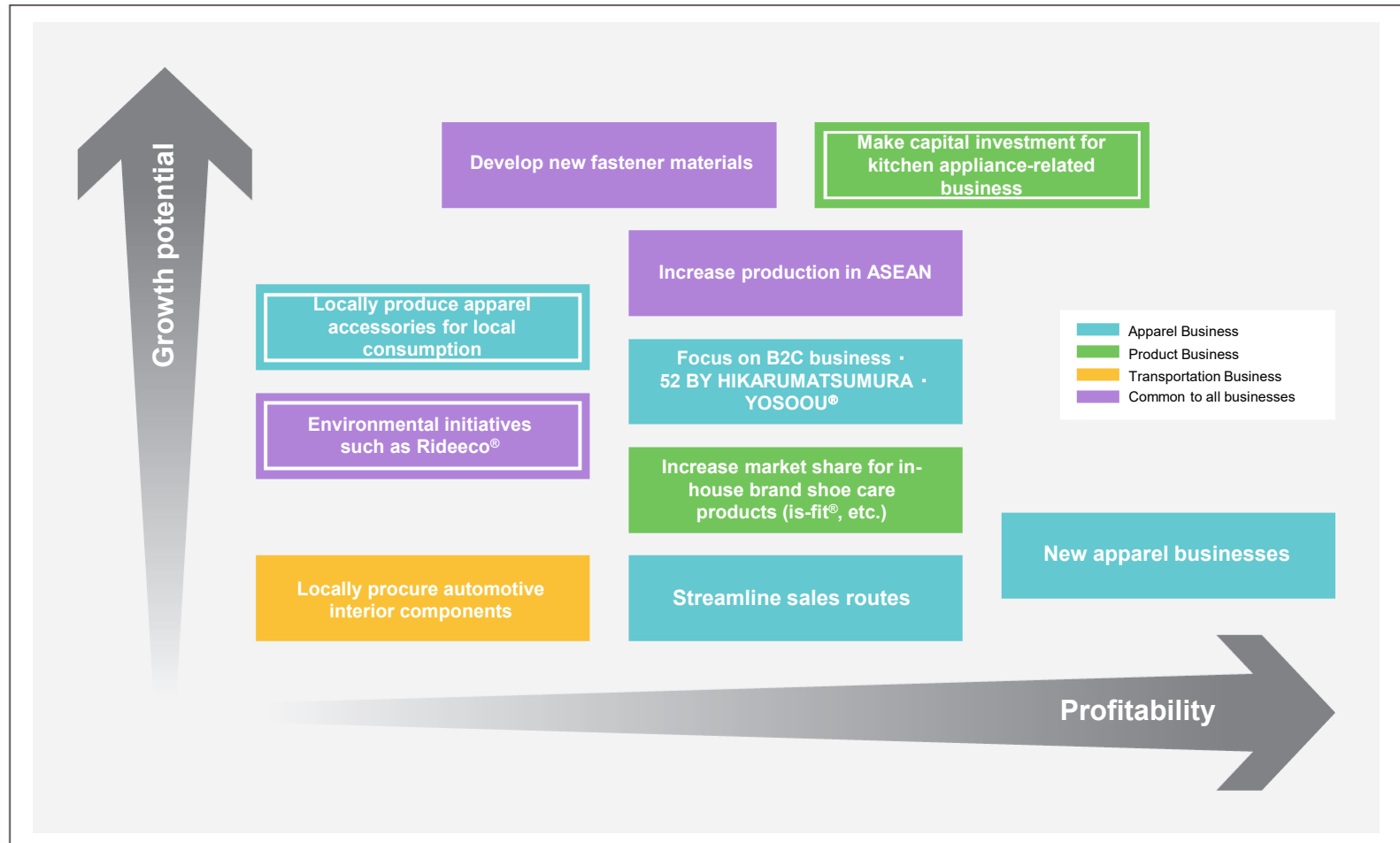
FY2026 Outlook for the Second Half

Apparel Business	Japan	Procurement risks and higher procurement costs for certain materials will remain a concern due to the situation in the Middle East. Price negotiations will continue as appropriate. Demand for fashion apparel will remain sluggish, while demand for fan-equipped clothing will moderate in the second half. Accessories for high-end bags and casual wear, as well as silver accessories, will remain strong.
	Asia	Sales of accessories for casual wear in the Japanese and Chinese domestic markets will remain strong and increase year on year for the full year.
	Europe & the U.S.	Sales will be steady mainly for workwear and medical wear.
Product Business	Japan	Healthcare products and stationery products will progress steadily, despite concerns about higher procurement costs due to the weaker yen and the situation in the Middle East. Kitchen appliance-related services business will remain solid. Active sports-related products will be reinforced through organizational changes.
	Asia	No significant increase or decrease is expected.
Transportation Business	Japan	Despite the impact of model changes in the existing businesses, aim to achieve year-on-year growth by securing projects centered on core products such as nets and straps.
	Asia	The market will be tough due to slumping sales of Japanese automotive manufacturers in China.
	Europe & the U.S.	Sales are expected to fall below the initial forecast due to the weak performance of some Japanese automotive manufacturers in the U.S.

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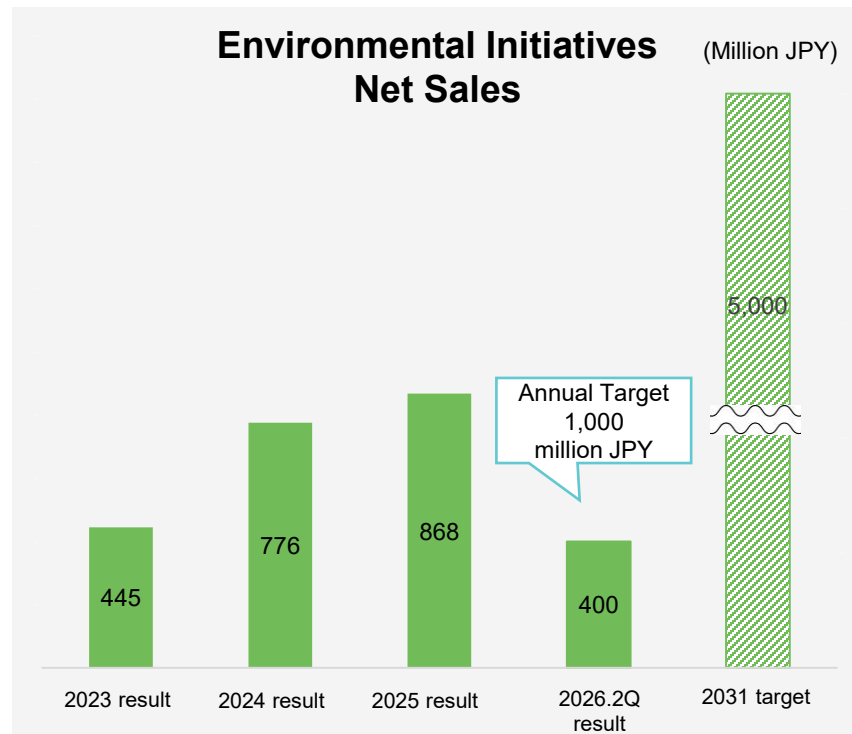
Business Topics

(Reference) Overview of the Growth Strategy for Achieving the 8th Mid-term Management Plan



8th Mid-term Management Plan: Environmental Initiatives

Projects have been secured through the expansion of materials made from discarded fishing nets and mono-materials, and adoption is expected to expand beyond the apparel industry. Under the new Mid-term Management Plan, Group-wide initiatives aimed at global expansion are being strengthened to drive further growth.



* Figures for 2022–2025 represent cumulative net sales for the full year, while the figure for 2026 represents cumulative net sales through 2Q.

Planned staff uniforms for Kyoto Aquarium using environmentally friendly materials.



8th Mid-term Management Plan: Environmental Initiatives

HISANAGA SEISAKUSHO, which joined the MORITO Group in April 2026, has adopted environmentally friendly non-cyanide plating for the surface treatment of metal snap fasteners to provide color, corrosion resistance, and abrasion resistance.

The technology is seeing strong demand, particularly for baby wear applications.



*noncya is a registered trademark of
HISANAGA SEISAKUSHO.

What is non-cyanide plating?

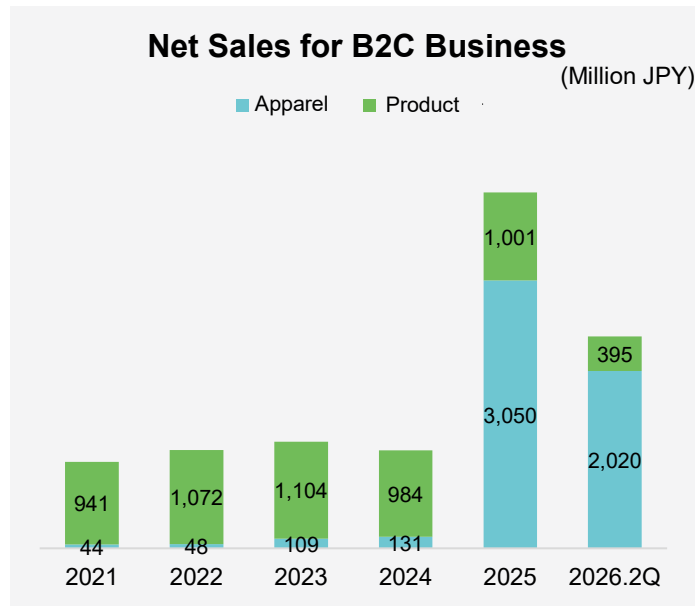
Non-cyanide plating is a plating technology that does not use highly toxic cyanide compounds during the plating process.

It not only helps protect the health and safety of factory workers, but also reduces the risk of cyanide gas generation at wastewater treatment facilities and lowers the environmental burden of wastewater treatment.

Certified to ISO9001, ISO14001,
and OEKO-TEX® STANDARD 100.

8th Mid-term Management Plan: Focus on B2C Business

We have conducted B2C operations mainly in the Apparel Business (52 BY HIKARUMATSUMURA and YOSOOU®) and the Product Business (is-fit® and ZAT®). Since we consolidated Ms.ID in 2Q FY2025, the B2C business expanded. The Group is leveraging Ms.ID's know-how to create synergies with its existing brands through initiatives such as information sharing among Group companies.



* Figures for 2022–2025 represent cumulative net sales for the full year, while the figure for 2026 represents cumulative net sales through 2Q.

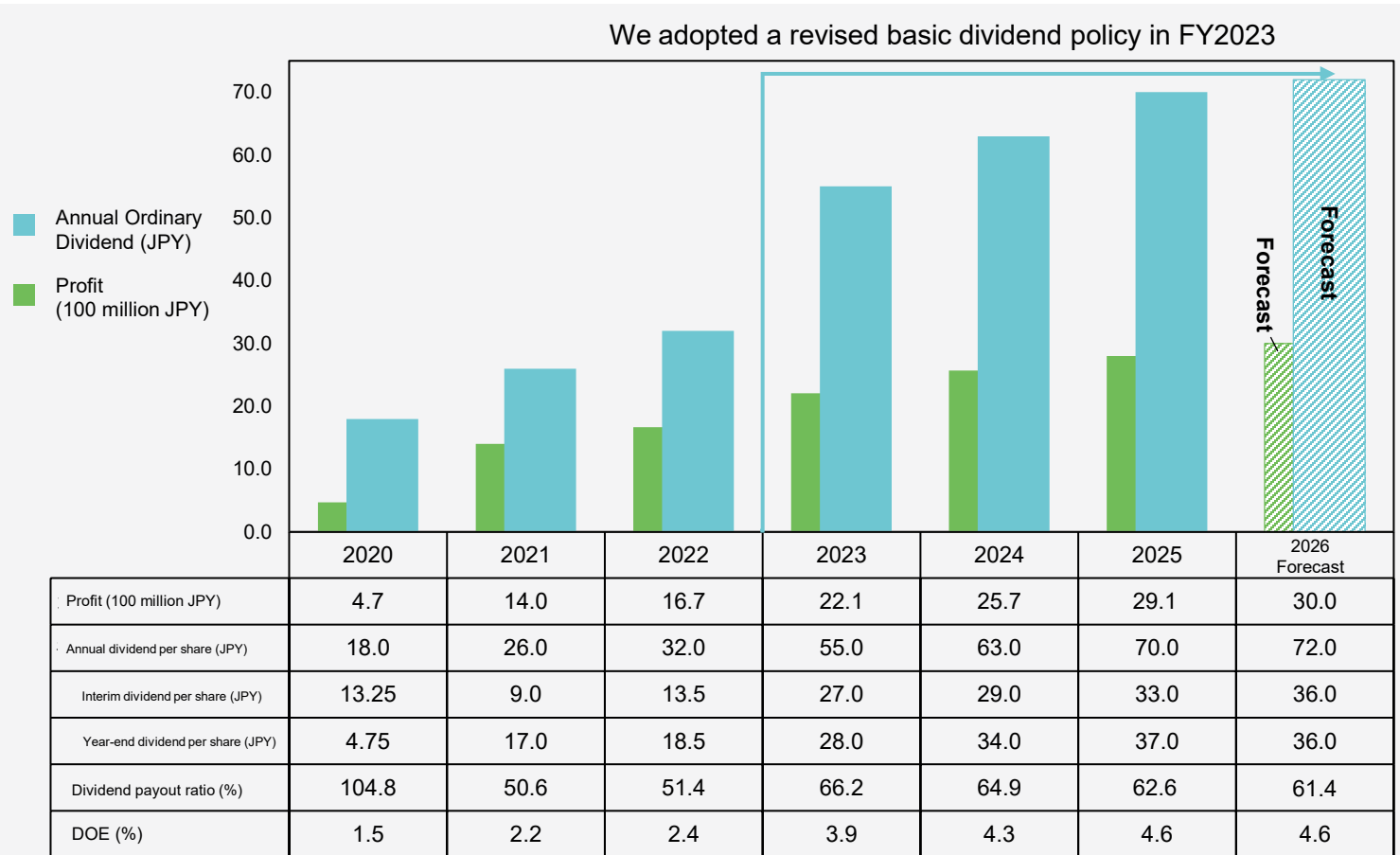


6

Shareholder Returns

Trends of Dividend, Dividend Payout Ratio & DOE

The annual dividend is expected to increase by 2 JPY from the previous fiscal year, meaning dividends will have been up for six consecutive fiscal years since FY2020.



Revision to the Basic Dividend Policy (Effective from FY2027)

A revision to the basic dividend policy was approved as part of the capital policy under the new Mid-term Management Plan.

Current Policy

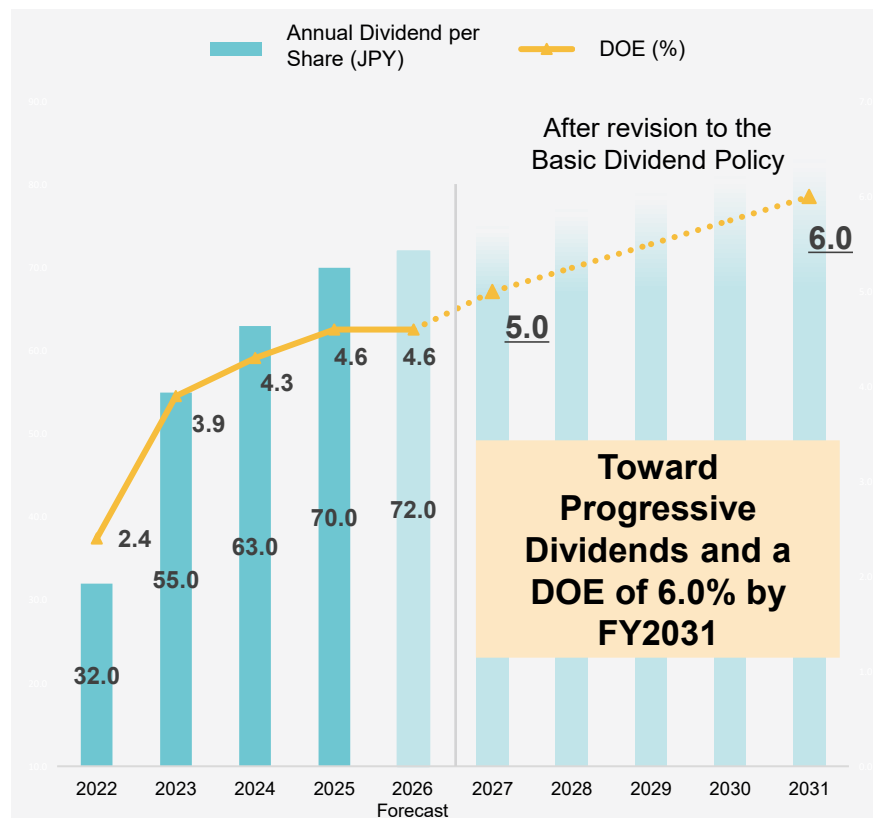
- Realize stable and continuous dividend payments
- DOE standard of 4.0%
- Dividend payout ratio of 50% or more
- + Continue to consider buying back shares whenever necessary and canceling them appropriately



FY2027 Onward

- Maintain stable and continuous dividends and pursue a **progressive dividend policy**
- DOE standard of **5.0%**
Target DOE of 6.0% by FY2031
- Dividend payout ratio of 50% or more
- + Continue to consider buying back shares whenever necessary and canceling them appropriately

*In a fiscal year with a significant fluctuation in after-tax profit attributable to owners of parent due to special factors such as extraordinary income or losses, the dividend amount will be determined in consideration of the corresponding impact.



* The annual dividend and DOE from FY2027 onward are shown for illustrative purposes only and do not represent actual figures.

Decision on Matters Concerning Share Repurchase

On July 14, 2026, the Board of Directors resolved the following matters concerning the repurchase of shares.

Reason for share repurchase

We will buy back shares to implement our flexible capital policy aligned with changes in the business environment (i.e., improve ROE through the control of net assets) and as part of our shareholder return policy.

Details of matters concerning share repurchase

Total number of shares to be repurchased	300,000 shares (maximum) Ratio to total shares issued (excluding treasury shares): 1.2%
Total share repurchase cost	600 million JPY (maximum)
Repurchase period	July 16, 2026, to January 12, 2027

(Reference) Treasury stock holdings as of July 10, 2026

Total number of shares issued (excluding treasury shares): 25,312,791

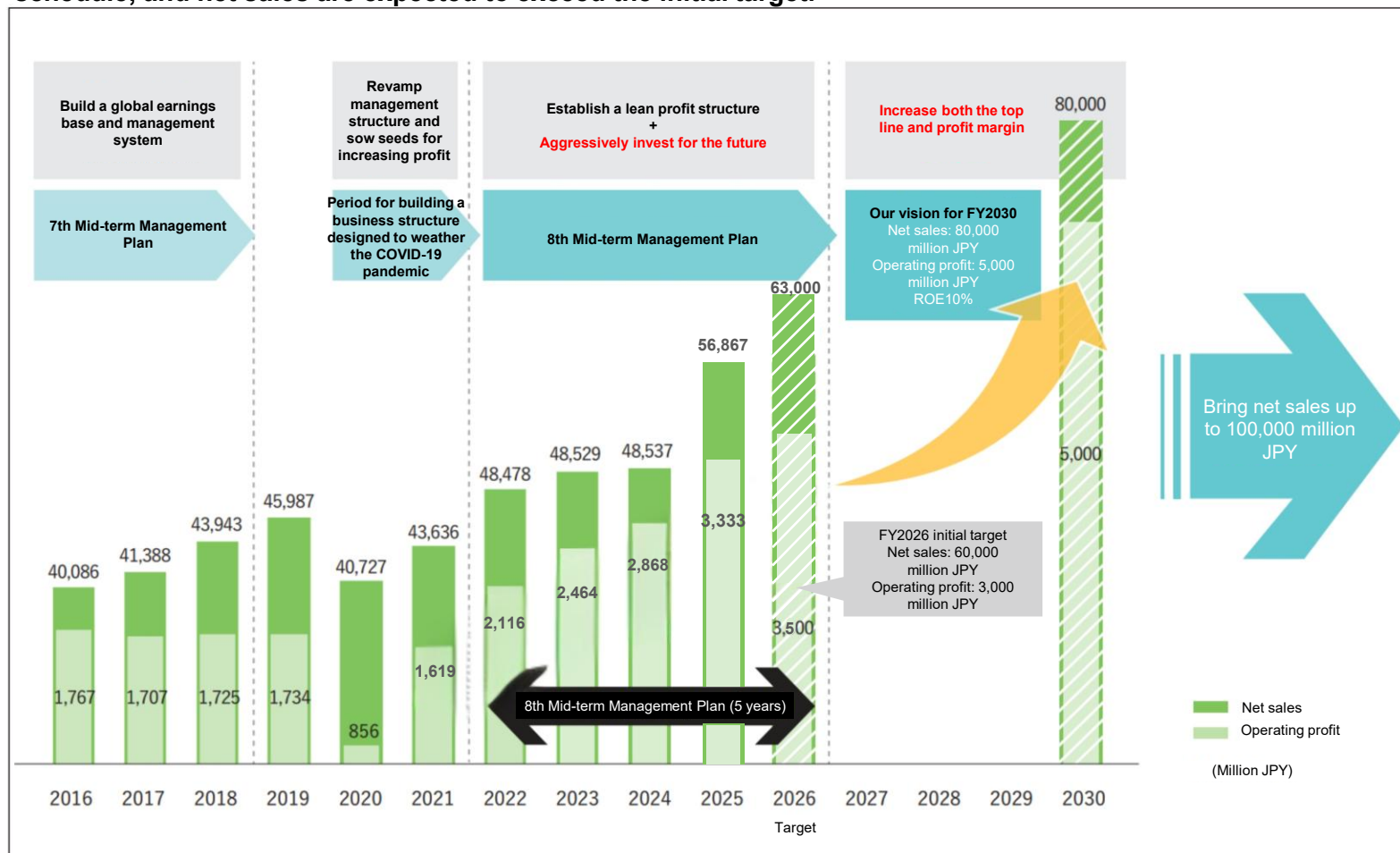
Number of treasury shares: 1,487,209

7

(Reference) 8th Mid-term Management Plan

Positioning of the 8th Mid-term Management Plan

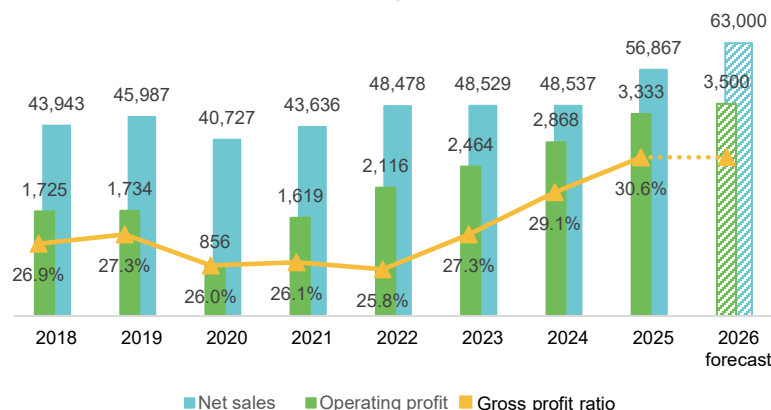
Period to sow seeds for further growth. The operating profit target of 3,000 million JPY has been achieved ahead of schedule, and net sales are expected to exceed the initial target.



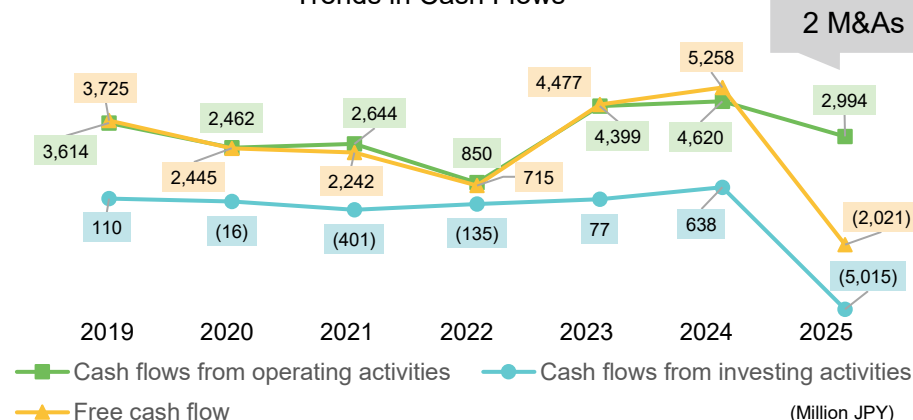
Progress in the 8th Mid-term Management Plan (FY2022 – FY2025) Results of Structural Reforms Following Company Split

Significant improvement in profit structure and cash flow

Trends in Net Sales, Operating Profit, and Gross Profit Ratio



Trends in Cash Flows



Issues at the beginning of the 8th Mid-term Management Plan

- Slowdown in operating profit growth
- Stagnation of sales expansion
- Lack of inventory and cost awareness

Cause: Lack of a healthy sense of urgency

- Stable earnings through businesses that complement one another
- Not enough investment in growth
- Cash-rich financial base



Countermeasure: Change values and culture ingrained in employees

Two pillars of the 8th Mid-term Management Plan

1. Establish a lean profit structure

→ In 2022, MORITO Japan Co., Ltd. was split into three companies by business segment.

Visualized issues in each business and reviewed unprofitable businesses [Post-split-off initiatives]

- Higher profit margin → Reviewed sales terms and conditions as well as bonuses
- Improvement of CCC/inventory → Established a new executive evaluation system using CCC

2. Formulate an investment strategy and aggressively invest for the future

→ Increased capital investment and carried out two M&As

8

(Reference) Company Profile

MORITO Group Values

Founding Principles

Active and Steadfast

Corporate Principle

**DESIGN YOUR BRIGHT FUTURE WITH OUR
VARIOUS PARTS.**

Corporate Vision

**Create MORITO's existence value,
Realize “New MORITO Group”**

Company Profile

- **Founded in 1908**

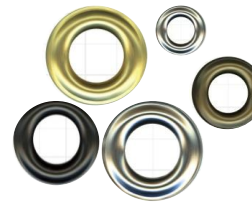
- Began operating in Osaka as a broker of eyelets and snap fasteners
- Later expanded operations mainly for sales of MAGIC TAPE® and other clothing accessories and automotive interior components.

- **Trading company with manufacturing functions**

- A specialized trading company that handles everything from planning and development to manufacturing, wholesale, and distribution
- Operating in 22 locations around the world

- **Operating three businesses**

- Apparel, product, and transportation businesses form the core of our operations
- Ratio of in-house production and procurement is 3:7



Eyelets

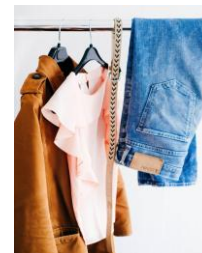


Snap fasteners



MAGIC TAPE®

*Eyelet: A metal ring attached to a hole in shoes, clothing, etc. through which a lace or cord is threaded



Operations by Business

Apparel Business

<Examples of products handled>



Snap fasteners



MAGIC TAPE®



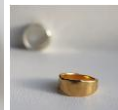
Buttons



Tape



Eyelets and shoelaces



In-house brand products

Applications

Casual wear/shoes
Sportswear/shoes
Workwear/shoes
Medical wear, baby wear
Formal wear/shoes
Bags and accessories
Ladies' wear

Product Business

<Examples of products handled>



MAGIC TAPE®



Grease filters



Insoles



Straps



Skateboards, snowboards, and surfboards



In-house brands

Applications

Insoles and shoe care products
Video equipment-related products such as camera/PC cases and mouse pads
Braces and supports, safety products, teaching tools and stationery
Skateboards, surfboards, etc.
Action sports products
Grease filter rental service

Transportation Business

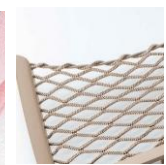
<Examples of products handled>



Snap fasteners



MAGIC TAPE®



Nets



Emblems



Trunk floor lining

Applications

Automotive interior components
Railway and Shinkansen interior components
Aircraft interior components

MORITO's Strengths

- **Lines of business for daily necessities, which are unaffected by trends**

Since we deal in parts for things that are vital to people's daily lives, many of our businesses are essentially immune to trends or economic downturns and can continue to operate as usual.

- **Stable performance with a diversified portfolio**

Operating worldwide with three core businesses focused on apparel, products, and transportation, we have maintained stable financial performance without falling into the red despite the impact of the oil crises (in the 1970s), the 2008 financial crisis, and the COVID-19 pandemic.

- **Enjoying high market share for various products targeting niche areas**

Many products dominate the market in their respective industries.

We have the top market share for metal snap fasteners in Japan, and the highest or second-highest in the world.

- **Global manufacturing, procurement, and sales capabilities**

In addition to our own locations, we have partner plants and distributors all over the world, giving us close proximity to our customers and the ability to respond to their every need.

MORITO's High Value-added Products: Product Examples

We develop original, value-added products that meet the needs of customers and consumers to win over customers looking for high functionality and quality. Here are some product lines that generate higher profit margins than standard products.



Product name: Raku Raku Kan[®]

This product combines a spring with a hook and bar closure to be used over the zipper on bottoms for formal wear, uniforms, etc.

When one's waist size expands after a meal, etc., it automatically stretches through the spring, thereby relieving tightness.

Product name: Tapey Snapper[®]

This product integrates plastic snaps into tape. It allows customers to eliminate the process of attaching plastic snaps at their sewing factory. Since all they have to do is just sew the tape onto the fabric, they don't have to invest in equipment for their factories. It's popular with baby and children's brands because it's safe and secure with little risk of falling out.



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We assume no responsibility whatsoever for any damages resulting from the contents.

The financial results forecasts and forward-looking statements in this presentation are made with information known as of the day of presentation and contain some potential risks and uncertainties. Therefore, please be aware that the content of the forecasts may differ significantly from actual results, due to various factors such as changes in the business environment.

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MORITO

Where innovation is the norm