



2026/6/15

Code 9997 (PRIME) Belluna Co., Ltd

Consolidated Monthly Sales Growth (year-on-year)

In May, the Hotel business grew due to improved occupancy rates at “Sapporo Hotel by Granbell” and higher ADR at “Ginza Hotel by Granbell,” as well as the acquisition of “Hotel Mizuho” and “Akiu Grand Hotel.” As a result, sales were 2,922 million yen, up 30% from the same month of the previous year. Furthermore, as shown on P.23 of the “Corporate Presentation For FY March 2026” disclosed on June 5, the impact of reduced accommodation demand due to travel advisories urging Chinese tourists to refrain from travel remains limited at this time.

In the Apparel & Goods business, sales decreased due to factors such as one fewer shipping day compared to the previous period. As a result, sales were 6,563 million yen, down 5% from the same month of the previous year.

As a result, consolidated group sales for May totaled 17,280 million yen, down 2% from the same month of the previous year.

[FY ending March 31, 2027] From April 2026 to March 2027

(Unit: million yen)

		May 2026 (single month)				May 2026 (cumulative total)			
		Current year results	Previous year results	YoY Change		Current year results	Previous year results	YoY Change	
G r o w t h	Hotels	2,922	2,245	+677	+30%	5,007	3,918	+1,089	+28%
	Income, Solar	720	686	+34	+5%	1,416	1,316	+100	+8%
	Property Subtotal	3,642	2,931	+711	+24%	6,423	5,234	+1,188	+23%
	Cosmetics & Health Food	662	820	-159	-19%	1,397	1,671	-274	-16%
	Gourmet	1,194	1,291	-98	-8%	2,390	2,467	-77	-3%
	Wine	781	759	+22	+3%	1,775	1,554	+221	+14%
	Nurse-related	936	1,009	-73	-7%	2,268	2,331	-63	-3%
	Specialty mail-order Subtotal	3,572	3,880	-308	-8%	7,830	8,022	-193	-2%
	Growth Subtotal	7,214	6,811	+403	+6%	14,252	13,256	+996	+8%
S u s t a i n a b i l i t y	Kimono-related	1,227	1,204	+23	+2%	1,942	2,023	-82	-4%
	Apparel & Goods	6,563	6,883	-320	-5%	13,245	13,258	-13	-0%
	Other	463	788	-325	-41%	905	1,355	-450	-33%
	Sustainability Subtotal	8,252	8,874	-622	-7%	16,092	16,637	-544	-3%
Database Utilization		1,814	1,864	-50	-3%	3,700	3,644	+57	+2%
Consolidated Total		17,280	17,549	-269	-2%	34,045	33,537	+508	+2%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of OTARU GRANBELL HOTEL are included in Hotels segment from July 2025.
- 6.Sales of Hotel Zuiho and Akiu Grand Hotel are included in Hotels segment from October 2025.
7. Effective from fiscal year 2026, the results of Restaurant Operations and Golf Course Operations are reclassified from Hotels segment to Other segment. Prior year comparatives have also been reclassified to conform to the current year's presentation.
- 8.Sales of Toranomom Holic Hotel is included in Hotels segment from May 2026.

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