

Consolidated Monthly Sales Growth (year-on-year)

In July, in the Hotel business, although there was a decline in the Osaka area—where the Osaka Kansai Expo was held last year—due to a post-event lull, sales reached 3,578 million yen, up 30% from the same month of the previous year. This was largely driven by improved occupancy rates at “Sapporo Hotel by Granbell,” higher ADR at “Ginza Hotel by Granbell,” and the revenue boost resulting from the acquisition of “Hotel Zuiho” and “Akiu Grand Hotel.”

In the Cosmetics and Health Food business, although the number of new customers acquired through the direct-to-consumer cosmetics business increased from the same month of the previous year, the number of recurring customers decreased. As a result, sales reached 671 million yen, down 19% from the same month of the previous year.

In the Wine business, the acquisition of new customers through the EC channel was strong, resulting in sales of 893 million yen, up 25% from the same month of the previous year.

As a result, consolidated group sales for July totaled 17,382 million yen, up 6% from the same month of the previous year.

[FY ending March 31, 2027] From April 2026 to March 2027

(Unit: million yen)

		July 2026 (single month)				July 2026 (cumulative total)			
		Current year results	Previous year results	YoY Change		Current year results	Previous year results	YoY Change	
G r o w t h	Hotels	3,578	2,744	+834	+30%	11,410	8,847	+2,563	+29%
	Income, Solar	711	666	+45	+7%	2,842	2,638	+204	+8%
	Property Subtotal	4,289	3,410	+879	+26%	14,252	11,486	+2,767	+24%
	Cosmetics & Health Food	671	824	-153	-19%	2,817	3,246	-429	-13%
	Gourmet	1,354	1,250	+104	+8%	5,113	4,942	+171	+3%
	Wine	893	712	+181	+25%	3,549	3,078	+471	+15%
	Nurse-related	894	925	-31	-3%	4,134	4,230	-96	-2%
	Specialty mail-order Subtotal	3,812	3,711	+101	+3%	15,613	15,496	+117	+1%
	Growth Subtotal	8,102	7,122	+980	+14%	29,866	26,982	+2,884	+11%
S u s t a i n a b i l i t y	Kimono-related	1,615	1,569	+46	+3%	5,045	5,092	-47	-1%
	Apparel & Goods	5,329	5,406	-77	-1%	24,964	25,110	-146	-1%
	Other	422	470	-47	-10%	1,765	2,350	-585	-25%
	Sustainability Subtotal	7,366	7,445	-78	-1%	31,774	32,552	-778	-2%
Database Utilization		1,914	1,837	+76	+4%	7,811	7,289	+522	+7%
Consolidated Total		17,382	16,404	+978	+6%	69,450	66,823	+2,628	+4%

(NOTE)

1.This data is calculated on basis before adjustment.

2.Overseas hotels sales are not included in the Property segment.

3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.

4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.

5.Sales of Hotel Zuiho and Akiu Grand Hotel are included in Hotels segment from October 2025.

6. Effective from fiscal year 2026, the results of Restaurant Operations and Golf Course Operations are reclassified from Hotels segment to Other segment. Prior year comparatives have also been reclassified to conform to the current year's presentation.

7.Sales of Toranomon Holic Hotel is included in Hotels segment from May 2026.

8.Sales of Kussharo Prince Hotel is included in Hotels segment from June 2026.

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