

Consolidated Monthly Sales Growth (year-on-year)

In August, in the Hotel business, although there was a decline in the Osaka area—where the Osaka Kansai Expo was held last year—due to a post-event lull, sales reached 4,280 million yen, up 24% from the same month of the previous year. This was largely driven by strong performance at “Sapporo Hotel by Granbell,” “Lake Toya Sun Palace Resort & Spa,” and “New Akan Hotel,” as well as the significant revenue boost resulting from the acquisition of “Hotel Zuiho,” “Akiu Grand Hotel,” and “Kussharo Prince Hotel.”

In the Wine business, the acquisition of new customers through the EC channel was strong, resulting in sales of 681 million yen, up 11% from the same month of the previous year.

As a result, consolidated group sales for August totaled 15,154 million yen, up 8% from the same month of the previous year.

[FY ending March 31, 2027] From April 2026 to March 2027

(Unit: million yen)

		August 2026 (single month)				August 2026 (cumulative total)			
		Current year results	Previous year results	YoY Change		Current year results	Previous year results	YoY Change	
G r o w t h	Hotels	4,280	3,452	+828	+24%	15,690	12,300	+3,391	+28%
	Income, Solar	704	669	+35	+5%	3,546	3,307	+239	+7%
	Property Subtotal	4,984	4,121	+863	+21%	19,237	15,607	+3,630	+23%
	Cosmetics & Health Food	749	801	-52	-7%	3,566	4,047	-482	-12%
	Gourmet	1,069	1,081	-12	-1%	6,183	6,023	+160	+3%
	Wine	681	613	+67	+11%	4,230	3,692	+538	+15%
	Nurse-related	674	681	-7	-1%	4,807	4,910	-103	-2%
	Specialty mail-order Subtotal	3,173	3,176	-4	-0%	18,786	18,673	+113	+1%
	Growth Subtotal	8,157	7,298	+859	+12%	38,022	34,280	+3,743	+11%
S u s t a i n a b i l i t y	Kimono-related	1,830	1,769	+61	+3%	6,875	6,861	+14	+0%
	Apparel & Goods	2,871	2,836	+36	+1%	27,836	27,946	-110	-0%
	Other	355	428	-73	-17%	2,120	2,778	-658	-24%
	Sustainability Subtotal	5,056	5,033	+24	+0%	36,830	37,585	-754	-2%
Database Utilization		1,941	1,676	+265	+16%	9,751	8,965	+787	+9%
Consolidated Total		15,154	14,006	+1,148	+8%	84,604	80,829	+3,775	+5%

(NOTE)

- 1.This data is calculated on basis before adjustment.
- 2.Overseas hotels sales are not included in the Property segment.
- 3.Sales of Ozio's overseas subsidiary are not included in the Cosmetics & Health Food segment.
- 4.Sales of JOB STUDIO, an overseas subsidiary are not included in the Nurse-related segment.
- 5.Sales of Hotel Zuiho and Akiu Grand Hotel are included in Hotels segment from October 2025.
6. Effective from fiscal year 2026, the results of Restaurant Operations and Golf Course Operations are reclassified from Hotels segment to Other segment. Prior year comparatives have also been reclassified to conform to the current year's presentation.
- 7.Sales of Toranomom Holic Hotel is included in Hotels segment from May 2026.
- 8.Sales of Kussharo Prince Hotel is included in Hotels segment from June 2026.

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