Summary

# **Consolidated Financial Results** for the Fiscal Year Ended March 31, 2024 <JGAAP>

May 15, 2024

Company name: TAC CO., Ltd. Listing: Tokyo Stock Exchange Company code number: 4319 URL: https://www.tac-school.co.jp

Representative: Toshio Tada, Representative Director

Contact: Shoji Nonaka, Manager of IR department Tel: +81-3-5276-8913 Scheduled date of ordinary general meeting of shareholders: June 26, 2024

Scheduled date to commence dividend payments: June 27, 2024 Scheduled date to submit the annual securities report: June 27, 2024 Supplemental information for financial statements: Yes

Results briefing session: Yes (for investors and analysts)

(Amounts rounded down to the nearest million yen)

# 1. Consolidated financial results for the fiscal year ended March 2024 (From April 1, 2023 to March 31, 2024)

# (1) Consolidated financial results

(% indicates changes from the previous corresponding period)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Yen in Millions	%	Yen in Millions	%	Yen in Millions	%	Yen in Millions	%
FY2023 (Apr.1,2023-Mar.31,2024)	19,001	-3.6	-307	_	-329	_	-219	_
FY2022 (Apr.1,2022-Mar.31,2023)	19,711	-3.7	319	-22.8	324	-26.7	214	-51.7

(Note) Comprehensive income: FY 2023(2024/3) -221 million yen (-%), FY 2022(2023/3) 215 million yen (-54.2%)

	Profit per share	Fully diluted profit per share	Ratio of return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
FY2023 (Apr.1,2023-Mar.31,2024)	-12.12	_	-3.6	-1.6	-1.6
FY2022 (Apr.1,2022-Mar.31,2023)	11.69	_	3.5	1.5	1.6

<sup>(</sup>Note) Share of profit of entities accounted for using equity method: FY2023 (2024/3) 1 million yen, FY2022 (2023/3) -1 million yen

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Yen in Millions	Yen in Millions	%	Yen
FY2023 (As of Mar.31,2024)	20,790	5,872	28.2	323.28
FY2022 (As of Mar.31,2023)	20,795	6,203	29.8	341.58

(Note) Equity: FY 2023 (2024/3) 5,862 million yen, FY2022 (2023/3) 6,194 million yen

# (3) Consolidated statement of cash flow

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at the end of the period
	Yen in Millions	Yen in Millions	Yen in Millions	Yen in Millions
FY2023 (Apr.1,2023-Mar.31,2024)	-524	-43	206	5,745
FY2022 (Apr.1,2022-Mar.31,2023)	-28	436	-21	6,103

#### 2. Dividends

		Annual d	lividends p	Total amount		Ratio of		
	1st quarter	2nd quarter	3rd quarter	4th quarter	Total	of dividends (annual)	Payout ratio (consolidated)	dividends to net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Yen in Millions	%	%
FY2022 (Apr.1,2022-Mar.31,2023)	_	3.00	_	3.00	6.00	109	51.3	1.8
FY2023 (Apr.1,2023-Mar.31,2024)	-	3.00	-	3.00	6.00	108	1	1.8
FY 2024 (Forecast)		2.00	_	2.00	4.00		48.4	

# 3. Forecasts of consolidated financial results for the fiscal year ending March 2025 (From April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period)

	Net sales	3	Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Yen in Millions	%	Yen in Millions	%	Yen in Millions	%	Yen in Millions	%	Yen
Half year	10,112	-0.1	495	95.7	470	107.3	313	79.9	17.26
Full year	19,220	1.1	270	_	220	-	150	_	8.27

#### \* Notes

- (1) Significant changes in scope of consolidation (Changes in consolidated subsidiaries): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatements
  - (2)-1 Changes in accounting policies due to the revision of accounting standards: None
  - (2)-2 Changes in accounting policies other than (2)-1: None
  - (2)-3 Changes in accounting estimates: Yes
  - (2)-4 Restatements: None
- (3) Number of shares issued (common stocks)
  - (3)-1 Number of shares issued at the end of the fiscal year (including treasury shares)
  - (3)-2 Number of treasury shares at the end of the fiscal year
  - (3)-3 Average number of shares during the period

FY2023	18,504,000 shares	FY2022	18,504,000 shares
FY2023	370,168 shares	FY2022	370,168 shares
FY2023	18,133,832 shares	FY2022	18,366,031 shares

(Reference) Summary of the non-consolidated financial results

# 1. Non-Consolidated financial results for the fiscal year ended March 2024 (From April 1, 2023 to March 31, 2024)

# (1) Non-consolidated financial results

(% indicates changes from the previous corresponding period)

			`		•	•		. ,
	Net sales		Operating pr	ofit	Ordinary pr	ofit	Profit	
	Yen in Millions	%	Yen in Millions	%	Yen in Millions	%	Yen in Millions	%
FY2023 (Apr.1,2023-Mar.31,2024)	18,230	-3.9	-445	_	-407	-	-247	-
FY2022 (Apr.1,2022-Mar.31,2023)	18,972	-3.8	178	-22.4	235	-21.2	168	-51.6

	Profit per share	Fully diluted profit per share
	Yen	Yen
FY2023 (Apr.1,2023-Mar.31,2024)	-13.67	_
FY2022 (Apr.1,2022-Mar.31,2023)	9.20	_

# (2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Yen in Millions	Yen in Millions	%	Yen
FY2023 (As of Mar.31,2024)	18,937	4,268	22.5	235.37
FY2022 (As of Mar.31.2023)	19,006	4,640	24.4	255.92

(Note) Shareholders' equity: FY 2023 (2024/3) 4,268 million yen, FY 2022 (2023/3) 4,640 million yen

The above forecasts are based on the information available at this time and on assumptions deemed to be reasonable. Therefore, the actual financial results may differ significantly from the forcasts due to various factors.

<sup>\*</sup> This "Consolidated Financial Results" are outside the scope of the audit.

<sup>\*</sup> Explanation of proper use of financial forecasts and other special notes:

# Consolidated financial statements and notes

# (1) Consolidated balance sheet

	(Yen in Thousands)	
	FY2022 (As of March 31, 2023)	FY2023 (As of March 31, 2024)
Assets		
Current assets		
Cash and deposits	6,103,857	5,745,728
Accounts receivable - trade	3,835,409	4,259,617
Securities	200,000	_
Merchandise and Finished goods	467,535	601,275
Work in process	38,993	5,723
Raw materials and supplies	372,397	329,702
Other	588,720	683,554
Allowance for doubtful accounts	-2,672	-2,872
Total current assets	11,604,241	11,622,728
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	1,889,428	1,788,086
Machinery, equipment and vehicles, net	2,901	1,738
Tools, furniture and fixtures, net	267,486	230,981
Land	2,744,159	2,744,159
Leased assets, net	69,046	90,898
Total property, plant and equipment	4,973,022	4,855,864
Intangible assets		
Other	231,137	303,489
Total intangible assets	231,137	303,489
Investments and other assets		
Investment securities	579,264	532,733
Investments in capital of subsidiaries and associates	0	_
Deferred tax assets	424,711	620,279
Long-term time deposits	100,000	100,000
Guarantee deposits	2,133,262	2,012,262
Insurance funds	626,382	642,965
Other	148,981	126,327
Allowance for doubtful accounts	-25,782	-25,779
Total Investments and other assets	3,986,819	4,008,789
Total non-current assets	9,190,978	9,168,143
Total assets	20,795,219	20,790,872

		(Yen in Thousands
	FY2022 (As of March 31, 2023)	FY2023 (As of March 31, 2024)
Liabilities		
Current Liabilities		
Notes and accounts payable - trade	495,021	580,431
Short-term loans payable	1,400,000	1,500,000
Current portion of long-term loans payable	828,645	2,417,684
Income taxes payable	40,962	37,440
Provision for loss on abandonment of sales return	333,995	377,550
Provision for bonuses	202,241	183,826
Asset retirement obligations	67,381	56,498
Advances received	5,483,604	5,462,715
Other	1,894,416	1,836,970
Total current liabilities	10,746,269	12,453,117
Non-current liabilities		
Long-term loans payable	3,069,926	1,732,258
Long-term accounts payable - directors' retirement benefits	25,077	25,077
Provision for repairs	37,300	37,300
Asset retirement obligations	658,138	599,748
Other	55,183	71,328
Total non-current liabilities	3,845,626	2,465,712
Total liabilities	14,591,895	14,918,830
Net assets		
Shareholders' equity		
Capital stock	940,200	940,200
Capital surplus	790,547	790,547
Retained earnings	4,515,132	4,186,563
Treasury shares	-75,155	-75,155
Total shareholders' equity	6,170,725	5,842,155
Accumulated other comprehensive income	-	
Valuation difference on available-for-sale securities	-17,487	-33,460
Foreign currency translation adjustment	40,918	53,576
Total accumulated other comprehensive income	23,431	20,115
Non-controlling interests	9,167	9,771
Total net assets	6,203,324	5,872,042
Total liabilities and net assets	20,795,219	20,790,872
		20,100,072

# (2) Consolidated statement of income and consolidated statement of comprehensive income (Consolidated statement of income)

(Yen in Thousands) FY2022 FY2023 (Apr.1,2022-Mar.31,2023) (Apr.1,2023-Mar.31,2024) Net sales 19,001,497 19,711,739 Cost of sales 11,979,343 12,012,969 Gross profit 7,732,396 6,988,527 Selling, general and administrative expenses 7,413,355 7,295,940 Operating profit (loss) 319,041 -307,412 Non-operating income Interest income 8.765 7,181 Dividend income 36 117 Commission income 5,255 5,652 Gain on sale of investment securities 3,499 Gain on investments in investment securities 2.372 15,576 Share of profit of entities accounted for using equity method 1,180 Insurance claim income 25,816 Other 6,960 4,333 Total non-operating income 49,206 37,541 Non-operating expenses Interest expenses 34,300 33,092 Commission expenses 7,466 8,090 Share of loss of entities accounted for using equity method 1,475 Foreign exchange losses 9,207 Other 479 9,708 Total non-operating expenses 43,722 60,099 Ordinary profit (loss) 324,525 -329,970 Extraordinary income Gain on liquidation of investment securities 13,224 Total extraordinary income 13,224 Extraordinary losses Loss on sales and retirement of non-current assets 2,369 13,912 Impairment loss 15,441 6,499 Loss on valuation of investment securities Loss on valuation of investments in capital of subsidiaries and 6,385 associates Total extraordinary losses 24,196 20,412 Profit (loss) before income taxes 300,329 -337,158 Income taxes - current 135,441 69,664 Income taxes - deferred -51,200 -188,518 Total income taxes 84,241 -118,853 Profit (loss) 216,087 -218,304 Profit attributable to non-controlling interests 1,346 1.461 Profit (loss) attributable to owners of parent 214,740 -219,766

# (Consolidated statement of comprehensive income)

		(Terriii Tileacariae)
	FY2022 (Apr.1,2022-Mar.31,2023)	FY2023 (Apr.1,2023-Mar.31,2024)
Profit (loss)	216,087	-218,304
Other comprehensive income		
Valuation difference on available-for-sale securities	-1,664	-15,973
Foreign currency translation adjustment	1,272	12,657
Total other comprehensive income	-391	-3,316
Comprehensive income	215,695	-221,621
(Breakdown)		
Comprehensive income attributable to owners of parent	214,349	-223,082
Comprehensive income attributable to non-controlling interests	1,346	1,461

# (3) Consolidated statement of changes in net assets

Previous fiscal year (April 1, 2022 - March 31, 2023)

3 (1		,				
		Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of current period	940,200	790,547	4,411,415	-25	6,142,138	
Changes of items during period						
Dividends of surplus			-111,023		-111,023	
Profit (loss) attributable to owners of parent			214,740		214,740	
Purchase of treasury shares				-75,130	-75,130	
Net changes of items other than shareholders' equity						
Total changes of items during period	_	_	103,717	-75,130	28,586	
Balance at end of current period	940,200	790,547	4,515,132	-75,155	6,170,725	

	Accumulated other comprehensive income			Non-	Total net
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	controlling interests	assets
Balance at beginning of current period	-15,822	39,645	23,823	8,710	6,174,672
Changes of items during period					
Dividends of surplus					-111,023
Profit (loss) attributable to owners of parent					214,740
Purchase of treasury shares					-75,130
Net changes of items other than shareholders' equity	-1,664	1,272	-391	457	65
Total changes of items during period	-1,664	1,272	-391	457	28,652
Balance at end of current period	-17,487	40,918	23,431	9,167	6,203,324

Current fiscal year (April 1, 2023 - March 31, 2024)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	940,200	790,547	4,515,132	-75,155	6,170,725
Changes of items during period					
Dividends of surplus			-108,802		-108,802
Profit (loss) attributable to owners of parent			-219,766		-219,766
Purchase of treasury shares					_
Net changes of items other than shareholders' equity					
Total changes of items during period	_	_	-328,569	_	-328,569
Balance at end of current period	940,200	790,547	4,186,563	-75,155	5,842,155

	Accumulate	Accumulated other comprehensive income			
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	controlling interests	Total net assets
Balance at beginning of current period	-17,487	40,918	23,431	9,167	6,203,324
Changes of items during period					
Dividends of surplus					-108,802
Profit (loss) attributable to owners of parent					-219,766
Purchase of treasury shares					_
Net changes of items other than shareholders' equity	-15,973	12,657	-3,316	603	-2,712
Total changes of items during period	-15,973	12,657	-3,316	603	-331,282
Balance at end of current period	-33,460	53,576	20,115	9,771	5,872,042

# (4) Consolidated statement of cash flows

Cash flows from operating activities         FY2022 (Apr.12022-Mars.12028)         FY2023 (Apr.12022-Mars.12028)           Profit (loss) before income taxes         300,329         .337,158           Depreciation         417,592         408,876           Impairment loss         15,441         .————————————————————————————————————	(4) Consolidated statement of easil flows	(Yen in Thousands)	
Profit (loss) before income taxes   300,329   -337,158			
Profit (loss) before income taxes         300,329         337,168           Depreciation         417,592         408,876           Impairment loss         15,441         —           Increase (decrease) in allowance for doubtful accounts         5,339         19,75           Increase (decrease) in provision for bonuses         5,090         -18,415           Increase (decrease) in provision for loss on abandonment of sales return         31,777         43,555           Interest and dividend income         -8,801         -7,299           Insurance claim income         -25,816         —           Insurance claim income         2,25,816         —           Interest expenses         34,300         33,092           Commission expenses         7,466         8,099           Share of loss (profit) of entities accounted for using equity method         1,475         -1,180           Loss (gain) on sales and reterment of non-current assets         2,369         13,912           Loss (gain) on investments in investment securities         -2,372         -15,576           Loss (gain) on iliquidation of investment securities         -2,372         -15,576           Loss (gain) on valuation of investment securities         -3,862         -423,762           Decrease (increase) in notes and accounts receivable - trad		(Apr.1,2022-Mar.31,2023)	(Apr.1,2023-Mar.31,2024)
Depreciation	· · · · · · · · · · · · · · · · · · ·	000.000	007.450
Impairment loss			
Increase (decrease) in allowance for doubtful accounts	·		408,876
Increase (decrease) in provision for bonuses   5,090   1-18,415     Increase (decrease) in provision for loss on abandonment of sales return   31,777   43,555     Interest and dividend income   -25,816   -7,299     Insurance claim income   -25,816   -8,801   -7,299     Insurance claim income   -25,816   -8,801   -7,299     Insurance claim income   -4,466   8,090     Share of loss (profit) of entities accounted for using equity method   1,475   -1,180     Loss (gain) on sales and retirement of non-current assets   2,369   13,912     Loss (gain) on sale of investment securities   -3,499     Loss (gain) on illeuidation of investment securities   -2,372   -15,576     Loss (gain) on illeuidation of investment securities   -4,349     Loss (gain) on illeuidation of investment securities   -4,2372   -13,224     Loss (gain) on valuation of investment securities   -4,2391   -57,775     Loss (gain) on valuation of investment securities   -4,2391   -57,775     Decrease (increase) in inventories   -8,2391   -57,775     Decrease (increase) in inventories   -8,2391   -57,775     Decrease (increase) in other receivable   -11,201   -57,116     Increase (decrease) in other securities   -20,099   85,221     Increase (decrease) in other liabilities   -2,2394   -427,161     Increase (decrease) in other liabilities   -2,2394   -427,161     Increase (decrease) in other liabilities   -2,2394   -427,161     Intrest and dividend income received   -3,436   -33,436     Interest and dividend income received   -3,436   -33,436     Increase (decrease) in other liabilities   -2,2399     Proceeds from compensation for fored relocation   -2,28,562   -524,052     Cash flows from investing activities   -2,28,562   -524,052     Cash flows from investing activities   -2,28,562   -524,052     Proceeds from subsidy income   -2,28,562   -33,333     Net cash provided by (used in) operating activities   -4,285   -33,243     Proceeds from sale and redemption of investment securities   -4,28,50   -4,28,50     Purchase of intangible assets   -104,330   -	·		_
Increase (decrease) in provision for loss on abandonment of sales return   31,777   43,555   Interest and dividend income   -7,299   Insurance claim income   -25,816   -7,299   Interest expenses   34,300   33,092   Commission expenses   7,466   8,090   3,090   3,000	•		
Interest and dividend income   -7,299     Insurance claim income   -25,816       Interest expenses   34,300   33,092     Commission expenses   7,466   8,090     Share of loss (profit) of entities accounted for using equity method   1,475   -1,180     Loss (gain) on sales and retirement of non-current assets   2,369   13,912     Loss (gain) on sales of investment securities   -   - 3,499     Loss (gain) on investments in investment securities   -2,372   -15,576     Loss (gain) on injudication of investment securities   -   - 13,224     Loss on valuation of investment securities   -   -   6,499     Decrease (increase) in investment securities   -   -   6,499     Decrease (increase) in investment securities   -   -   6,499     Decrease (increase) in investment securities   -   -   -   -   -   -   -   -   -	` , '		
Insurance claim income   25,816   34,300   33,090     Interest expenses   7,466   8,090     Share of loss (profit) of entities accounted for using equity method   1,475   -1,180     Loss (gain) on sales and retirement of non-current assets   2,369   13,912     Loss (gain) on sale of investment securities   -2,372   -15,576     Loss (gain) on investments in investment securities   -2,372   -15,576     Loss (gain) on indudation of investment securities   -2,372   -15,576     Loss (gain) on valuation of investment securities   -7   -13,224     Loss on valuation of investment securities   -7   6,499     Decrease (increase) in notes and accounts receivable - trade   -253,362   -423,763     Decrease (increase) in investment securities   -7   6,499     Decrease (increase) in investment securities   -82,391   -57,775     Decrease (increase) in investment securities   -1,201   -15,7116     Increase (decrease) in notes and accounts payable - trade   -20,089   85,221     Increase (decrease) in other liabilities   -2,0,089   85,221     Increase (decrease) in other liabilities   -2,0,678   -44,7161     Interest and dividend income received   -20,678   -427,161     Interest and dividend income received   -34,436   -33,043     Income taxes paid   -28,562   -524,052    Cash flows from investing activities   -2,266   -5,24,052    Cash flows from investing activities   -2,266   -5,24,052    Pyroceeds from compensation for forced relocation   -123,629   -92,550    Purchase of intangible assets   -100,000   -2,000    Purchase of intangible assets   -104,330   -156,573    Proceeds from sales and redemption of securities   -1,26,500    Purchase of intangible assets   -104,330   -156,573    Proceeds from sales and redemption of investment securities   -1,23,629   -92,550    Purchase of intangible assets   -104,330   -156,573    Proceeds from investing activities   -2,20,401   -43,837    Proceeds from collect		•	
Interest expenses         34,300         33,092           Commission expenses         7,466         8,090           Share of loss (profit) of entities accounted for using equity method         1,475         -1,180           Loss (gain) on sales and retirement of non-current assets         2,369         13,912           Loss (gain) on sales of investment securities         -         -3,499           Loss (gain) on liquidation of investment securities         -         -13,224           Loss (gain) on valuation of investment securities         -         -         -13,224           Loss (gain) on valuation of investment securities         -         -         -6,499           Decrease (increase) in inventories         -         -         -6,499           Decrease (increase) in inventories         -         -         -23,763           Decrease (increase) in inventories         -         -25,362         -423,763           Decrease (increase) in inventories         -         -20,089         85,221           Increase (decrease) in inventories         -         -20,089         85,221           Increase (decrease) in other receivable         -11,201         -57,176         -57,176           Increase (decrease) in advances received         -10,009         -2,20,689         1,422         -2			-7,299
Commission expenses         7,466         8,090           Share of loss (profit) of entities accounted for using equity method         1,475         -1,180           Loss (gain) on sales and retirement of non-current assets         2,369         13,912           Loss (gain) on sales and retirement securities         -         -3,499           Loss (gain) on investments in investment securities         -         -13,224           Loss (gain) on valuation of investment securities         -         -13,224           Loss (gain) on valuation of investments in capital of subsidiaries and associates         6,385         -           Loss (gain) on valuation of investments securities         -         6,499           Decrease (increase) in retire and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in retire and accounts receivable - trade         -253,362         -423,763           Increase (decrease) in other receivable         11,201         -57,716           Increase (decrease) in other receivable         11,201         -57,716           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,282           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773			_
Share of loss (profit) of entities accounted for using equity method         1,475         -1,180           Loss (gain) on sales and retirement of non-current assets         2,369         13,912           Loss (gain) on sale of investment securities         -         -3,499           Loss (gain) on livestments in investment securities         -         -15,576           Loss (gain) on liquidation of investment securities         -         -           Loss (gain) on valuation of investments securities         -         6,895           Loss (gain) on valuation of investments securities         -         6,895           Loss (gain) on valuation of investments securities         -         6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in inventories         -82,391         -57,776           Decrease (increase) in inventories         -82,391         -57,776           Decrease (increase) in inventories         -82,391         -57,776           Increase (decrease) in valuation inventories         -20,089         85,221           Increase (decrease) in valuation inventing valuation inventing valuation inve	*		
Loss (gain) on sales and retirement of non-current assets         2,369         13,912           Loss (gain) on sale of investment securities         -         -3,499           Loss (gain) on liquidation of investment securities         -         -15,576           Loss (gain) on liquidation of investment securities         -         -13,224           Loss on valuation of investment is capital of subsidiaries and associates         6,385         -           Loss (gain) on valuation of investment securities         -         6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in other sand accounts payable - trade         -20,089         85,221           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest expenses paid         10,126         8,773           Increase spid         -34,436         -33,043           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation <td>·</td> <td></td> <td></td>	·		
Loss (gain) on sale of investment securities         -3,499           Loss (gain) on investments in investment securities         -2,372         -15,576           Loss (gain) on liquidation of investments securities         -         -13,224           Loss on valuation of investments in capital of subsidiaries and associates         6,385         -           Loss (gain) on valuation of investment securities         -         6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in other receivable         11,201         -57,775           Decrease (increase) in other receivable         11,201         -57,775           Increase (decrease) in other receivable         -10,009         85,221           Increase (decrease) in other seceived         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         34,436         -33,043           Income taxes refund         102         28,993           Proceeds from subsidy income         4,285         33	. ,		
Loss (gain) on investments in investment securities         -2,372         -15,576           Loss (gain) on liquidation of investment securities         -         -13,224           Loss on valuation of investments in capital of subsidiaries and associates         6,895         -           Loss (gain) on valuation of investment securities         -         6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in advances received         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest expenses paid         -34,436         -33,043           Increast expenses paid         -34,436         -33,043           Income taxes paid         306,496         -           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562 <td></td> <td>2,369</td> <td></td>		2,369	
Loss (gain) on liquidation of investment securities         - 13,224           Loss on valuation of investments in capital of subsidiaries and associates         6,385         -           Loss (gain) on valuation of investment securities         - 6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         423,763           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in notes and accounts payable - trade         -20,889         85,221           Increase (decrease) in other acceived         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -34,436         -33,043           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         4,285         332	· · · · · · · · · · · · · · · · · · ·	_	•
Loss on valuation of investments in capital of subsidiaries and associates         6,385         —           Loss (gain) on valuation of investment securities         —         6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in notes and accounts payable - trade         -20,089         85,221           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         38,666         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         —         20	,	-2,372	
Loss (gain) on valuation of investment securities         —         6,499           Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in inventories         -82,391         -57,776           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in notes and accounts payable - trade         -20,089         85,221           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,26         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -34,436         -33,043           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         30,6496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -28,562         -524,052           Porceeds from sale and redemption of securities         -100,000         — <td>\<del>-</del></td> <td>_</td> <td>-13,224</td>	\ <del>-</del>	_	-13,224
Decrease (increase) in notes and accounts receivable - trade         -253,362         -423,763           Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in notes and accounts payable - trade         -20,089         85,221           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -34,436         -33,043           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         -28,562         -524,052           Cash flows from investing activities         -28,562         -524,052           Payments into time deposits         -100,000         -           Proceeds from sale and redemption of securities         -         200,000           Purchase of intangible assets         -104,330         -156,573           Proceeds	·	6,385	_
Decrease (increase) in inventories         -82,391         -57,775           Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in notes and accounts payable - trade         -20,089         85,221           Increase (decrease) in other liabilities         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest expenses paid         -34,436         -33,043           Income taxes paid         -33,866         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         366,496         -           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -         20,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales a		_	
Decrease (increase) in other receivable         11,201         -57,116           Increase (decrease) in notes and accounts payable - trade         -20,089         85,221           Increase (decrease) in advances received         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         11,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -34,436         -33,043           Income taxes refund         102         28,993           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -28,562         -524,052           Payments into time deposits         -100,000         -           Proceeds from sale and redemption of securities         -         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible a			
Increase (decrease) in notes and accounts payable - trade         -20,089         85,221           Increase (decrease) in advances received         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -         200,000           Payments into time deposits         -100,000         -           Proceeds from sale and redemption of securities         -         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible as	Decrease (increase) in inventories		
Increase (decrease) in advances received         -460,095         -20,889           Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         -7         13,224           Payments for guarantee deposits         -2,041         -43,837           Proceeds from iliquidation of	Decrease (increase) in other receivable		
Increase (decrease) in other liabilities         27,761         -85,136           Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -33,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -28,562         -524,052           Payments into time deposits         -100,000         —           Proceeds from sale and redemption of securities         —         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         —         13,224           Payments for guarantee deposits </td <td>Increase (decrease) in notes and accounts payable - trade</td> <td>-20,089</td> <td></td>	Increase (decrease) in notes and accounts payable - trade	-20,089	
Other, net         20,678         14,428           Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -100,000         -           Payments into time deposits         -100,000         -           Proceeds from sale and redemption of securities         -         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         -         13,224           Payments for guarantee depos	Increase (decrease) in advances received	-460,095	-20,889
Sub-total         23,549         -427,161           Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -100,000         —           Payments into time deposits         -100,000         —           Proceeds from sale and redemption of securities         -286,305         -133,931           Payments for restoration         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         -2,041         -43,837           Proceeds from collection of guarantee deposits         828,771         135,532	Increase (decrease) in other liabilities	27,761	
Interest and dividend income received         10,126         8,773           Interest expenses paid         -34,436         -33,043           Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         -           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -         200,000           Payments into time deposits         -100,000         -           Proceeds from sale and redemption of securities         -         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         -         13,224           Payments for guarantee deposits         -2,041         -43,837           Proceeds from collection of guarantee deposits         828,771         135,532	Other, net	20,678	14,428
Interest expenses paid         -34,436         -33,043           Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         —         200,000           Payments into time deposits         —         200,000           Proceeds from sale and redemption of securities         —         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         —         13,224           Payments for guarantee deposits         -2,041         -43,837           Proceeds from collection of guarantee deposits         828,771         135,532           Proceeds from maturity of insurance funds         49,376         —	Sub-total Sub-total	23,549	-427,161
Income taxes paid         -338,686         -101,947           Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -100,000         —           Payments into time deposits         -100,000         —           Proceeds from sale and redemption of securities         —         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         —         13,224           Payments for guarantee deposits         -2,041         -43,837           Proceeds from collection of guarantee deposits         828,771         135,532           Proceeds from maturity of insurance funds         49,376         —           Other, net         —         -1,000	Interest and dividend income received	10,126	8,773
Income taxes refund         102         28,993           Proceeds from compensation for forced relocation         306,496         —           Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -100,000         —           Payments into time deposits         -100,000         —           Proceeds from sale and redemption of securities         —         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         —         13,224           Payments for guarantee deposits         -2,041         -43,837           Proceeds from collection of guarantee deposits         828,771         135,532           Proceeds from maturity of insurance funds         49,376         —           Other, net         —         -1,000	Interest expenses paid	-34,436	-33,043
Proceeds from compensation for forced relocation306,496—Proceeds from subsidy income4,285332Net cash provided by (used in) operating activities-28,562-524,052Cash flows from investing activities-100,000—Payments into time deposits-100,000—Proceeds from sale and redemption of securities—200,000Purchase of property, plant and equipment-286,305-133,931Payments for restoration-123,629-92,550Purchase of intangible assets-104,330-156,573Proceeds from sales and redemption of investment securities174,36335,515Proceeds from liquidation of investment securities-13,224Payments for guarantee deposits-2,041-43,837Proceeds from collection of guarantee deposits828,771135,532Proceeds from maturity of insurance funds49,376—Other, net—-1,000	Income taxes paid	-338,686	-101,947
Proceeds from subsidy income         4,285         332           Net cash provided by (used in) operating activities         -28,562         -524,052           Cash flows from investing activities         -100,000         -           Payments into time deposits         -100,000         -           Proceeds from sale and redemption of securities         -         200,000           Purchase of property, plant and equipment         -286,305         -133,931           Payments for restoration         -123,629         -92,550           Purchase of intangible assets         -104,330         -156,573           Proceeds from sales and redemption of investment securities         174,363         35,515           Proceeds from liquidation of investment securities         -         13,224           Payments for guarantee deposits         -2,041         -43,837           Proceeds from collection of guarantee deposits         828,771         135,532           Proceeds from maturity of insurance funds         49,376         -           Other, net         -1,000	Income taxes refund	102	28,993
Net cash provided by (used in) operating activities  Cash flows from investing activities  Payments into time deposits  Proceeds from sale and redemption of securities  Payments of property, plant and equipment  Payments for restoration  Purchase of intangible assets  Purchase of intangible assets  Proceeds from sales and redemption of investment securities  Proceeds from liquidation of investment securities  Proceeds from liquidation of investment securities  Proceeds from collection of guarantee deposits  Proceeds from maturity of insurance funds  Other, net  Payments for guarantee deposits activities  Possets  Payments for guarantee deposits  Proceeds from maturity of insurance funds	Proceeds from compensation for forced relocation	306,496	_
Cash flows from investing activities Payments into time deposits Proceeds from sale and redemption of securities Purchase of property, plant and equipment Purchase of intangible assets Purchase of intangible assets Purchase of intangible assets Proceeds from sales and redemption of investment securities Proceeds from liquidation of investment securities Proceeds from collection of guarantee deposits Proceeds from collection of guarantee deposits Proceeds from maturity of insurance funds Other, net Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from maturity of insurance funds Payments for guarantee deposits Proceeds from funds Pay	Proceeds from subsidy income	4,285	332
Payments into time deposits -100,000 - Proceeds from sale and redemption of securities -286,305 -133,931 -286,305 -133,931 -286,305 -133,931 -292,550 -123,629 -92,550 -104,330 -156,573 -104,330 -156,573 -104,330 -156,573 -104,36	Net cash provided by (used in) operating activities	-28,562	-524,052
Proceeds from sale and redemption of securities — 200,000 Purchase of property, plant and equipment — 286,305 — 133,931 Payments for restoration — 123,629 — 92,550 Purchase of intangible assets — 104,330 — -156,573 Proceeds from sales and redemption of investment securities — 174,363 —	Cash flows from investing activities		
Purchase of property, plant and equipment -286,305 -133,931 Payments for restoration -123,629 -92,550 Purchase of intangible assets -104,330 -156,573 Proceeds from sales and redemption of investment securities 174,363 35,515 Proceeds from liquidation of investment securities - 13,224 Payments for guarantee deposits -2,041 -43,837 Proceeds from collection of guarantee deposits 828,771 135,532 Proceeds from maturity of insurance funds - 0ther, net - 1,000	Payments into time deposits	-100,000	_
Payments for restoration -123,629 -92,550  Purchase of intangible assets -104,330 -156,573  Proceeds from sales and redemption of investment securities 174,363 35,515  Proceeds from liquidation of investment securities - 13,224  Payments for guarantee deposits -2,041 -43,837  Proceeds from collection of guarantee deposits 828,771 135,532  Proceeds from maturity of insurance funds 49,376  Other, net -1,000	Proceeds from sale and redemption of securities	_	200,000
Purchase of intangible assets -104,330 -156,573 Proceeds from sales and redemption of investment securities 174,363 35,515 Proceeds from liquidation of investment securities - 13,224 Payments for guarantee deposits -2,041 -43,837 Proceeds from collection of guarantee deposits 828,771 135,532 Proceeds from maturity of insurance funds 49,376 - Other, net - 1,000	Purchase of property, plant and equipment	-286,305	-133,931
Proceeds from sales and redemption of investment securities174,36335,515Proceeds from liquidation of investment securities—13,224Payments for guarantee deposits-2,041-43,837Proceeds from collection of guarantee deposits828,771135,532Proceeds from maturity of insurance funds49,376—Other, net—-1,000	Payments for restoration	-123,629	-92,550
Proceeds from liquidation of investment securities — 13,224 Payments for guarantee deposits — -2,041 -43,837 Proceeds from collection of guarantee deposits 828,771 135,532 Proceeds from maturity of insurance funds 49,376 — Other, net — -1,000	Purchase of intangible assets	-104,330	-156,573
Payments for guarantee deposits -2,041 -43,837  Proceeds from collection of guarantee deposits 828,771 135,532  Proceeds from maturity of insurance funds 49,376 -  Other, net -1,000	Proceeds from sales and redemption of investment securities	174,363	35,515
Proceeds from collection of guarantee deposits  Proceeds from maturity of insurance funds  Other, net  828,771  49,376 1,000	Proceeds from liquidation of investment securities	_	13,224
Proceeds from maturity of insurance funds 49,376 — Other, net — -1,000	Payments for guarantee deposits	-2,041	-43,837
Other, net	Proceeds from collection of guarantee deposits	828,771	135,532
	Proceeds from maturity of insurance funds	49,376	_
Net cash provided by (used in) investing activities 436,204 -43,620	Other, net	_	-1,000
	Net cash provided by (used in) investing activities	436,204	-43,620

(Yen in Thousand		<u>Yen in Thousands)                                    </u>
	FY2022 (Apr.1,2022-Mar.31,2023)	FY2023 (Apr.1,2023-Mar.31,2024)
Cash flows from financing activities	( #III , 1011 III III III III III III III III II	(
Net increase (decrease) in short-term loans payable	100,000	100,000
Proceeds from long-term loans payable	1,000,000	1,200,000
Repayments of long-term loans payable	-897,292	-948,629
Purchase of treasury shares	-75,543	_
Cash dividends paid	-110,702	-108,392
Dividends paid to non-controlling interests	-889	-857
Repayments of lease obligations	-29,594	-28,410
Other, net	-7,090	-7,090
Net cash provided by (used in) financing activities	-21,113	206,619
Effect of exchange rate change on cash and cash equivalents	756	2,922
Net increase (decrease) in cash and cash equivalents	387,285	-358,129
Cash and cash equivalents at the beginning of the period	5,716,572	6,103,857
Cash and cash equivalents at the end of the period	6,103,857	5,745,728

#### (5) Note for Consolidated Financial Statement

(Going-Concern Assumption)

None

(Changes in accounting estimates)

(Change in estimates of asset retirement obligation)

Based on the new information of recent restorations, we changed the estimates of our asset retirement obligation that was recorded as restoration obligations based on the real estate lease contracts of our school buildings for the current consolidated fiscal year. The increase of ¥31,867 thousand due to the change in the estimate is added to the asset retirement obligation balance before the change.

There is no impact on operating loss, ordinary loss, and loss before income taxes due to the change in the estimates for the current consolidated fiscal year.

(Segment information)

#### 1. Summary of reporting segments

TAC's reporting segments are components of the company about which separate financial information is available that is evaluated regularly by the board of directors in deciding how to allocate resources and in assessing performance.

TAC principally plans and operates preparatory courses to acquire license qualifications and is divided into four reporting segments: "Personal Education", "Corporate Training", "Publishing" and "Manpower Business". Classifications are based on similarity of target market and type of products.

Details of each segment are as follows:

- Personal Education segment: Preparatory courses for individual members including working people and university students.
- Corporate Training segment: Training programs to acquire license qualifications and specialized knowledge required for work in private companies, accounting firms, universities and colleges, etc.
- Publishing segment: Sales of original textbooks using the know-how accumulated over the years through
  personal education and corporate training programs at bookstores and university co-ops, and sales of various
  books at each school.
- · Manpower Business segment: Manpower placement, manpower dispatching and job advertisement

## 2. Methods to determine net sales, profit or loss, assets, liabilities and other items by reporting segment

The accounting methods used for reporting segment complies with the accounting policy used for reporting the consolidated financial statements.

In the business of TAC, total tuition fees are paid by the student upon application for a particular course which is credited to tuition advances (liability) and reduced to recognize sales on an accrual basis in the relevant accounting periods (monthly basis) in which the service is provided to the student. Sales recorded in the income statement are sales subsequent to adjustment of tuition advances (sales on an accrual basis). Unless applications for educational courses are made, no transfer will be made from tuition advances. Accordingly, we attach great importance to sales before adjustment of tuition advances (sales on a cash basis) for business management purposes. For this reason, sales and operating profit/loss before adjustment of tuition advances (cash basis) are used for reporting segments.

Profit by reporting segment is stated on operating profit basis. Intersegment profit or transfer is based on market prices.

3. Information about net sales, profit or loss, assets, liabilities and other items by the reporting segments and the breakdown of revenue

Previous fiscal year (April 1, 2022 - March 31, 2023)

(Yen in Thousands)

	Reporting segments				
	Personal Education	Corporate Training	Publishing	Manpower Business	Total
Net sales					
Goods or services transferred at a point in time	25,394	865,129	4,426,410	116,126	5,433,060
Goods or services transferred over time	9,946,494	3,558,324	_	357,568	13,862,387
Revenue from contracts with customers	9,971,889	4,423,453	4,426,410	473,694	19,295,448
External customers	9,971,889	4,423,453	4,426,410	473,694	19,295,448
Intersegment and transfer	2,286	_	46	44,298	46,631
Total	9,974,175	4,423,453	4,426,456	517,993	19,342,079
Segment profit(loss)	-1,074,686	966,208	1,216,665	70,031	1,178,219
Other					
Depreciation	282,320	54,742	15,099	8,857	361,019
Amortization of goodwill					

(Note) Segment assets are not reported as they are not allocated to segments.

Current fiscal year (April 1, 2023 - March 31, 2024)

(Yen in Thousands)

	Reporting segments				
	Personal Education	Corporate Training	Publishing	Manpower Business	Total
Net sales					
Goods or services transferred at a point in time	32,248	821,102	4,246,722	117,841	5,217,914
Goods or services transferred over time	9,730,990	3,624,605	_	358,516	13,714,111
Revenue from contracts with customers	9,763,238	4,445,707	4,246,722	476,357	18,932,026
External customers	9,763,238	4,445,707	4,246,722	476,357	18,932,026
Intersegment and transfer	2,482	_	128	33,815	36,426
Total	9,765,720	4,445,707	4,246,850	510,172	18,968,452
Segment profit(loss)	-1,029,170	1,011,882	847,943	63,397	894,053
Other					
Depreciation	280,036	49,343	16,088	3,731	349,200
Amortization of goodwill	_	_			_

(Note) Segment assets are not reported as they are not allocated to segments.

4. Difference between the total amounts of the reporting segments and the amounts of the consolidated financial statements, and the main components of the difference (matters related to adjustment of difference)

(Yen in Thousands)

Net sales	Previous fiscal year	Current fiscal year
ivet sales	(Apr.1, 2022 - Mar.31, 2023)	(Apr.1, 2023 - Mar.31, 2024)
Total net sales of the reporting segments	19,342,079	18,968,452
Adjustment of tuition advances	416,291	69,471
Elimination of Intersegment transactions	-46,631	-36,426
Net sales of the consolidated financial statements	19,711,739	19,001,497

Drafit (loca)	Previous fiscal year	Current fiscal year
Profit (loss)	(Apr.1, 2022 - Mar.31, 2023)	(Apr.1, 2023 - Mar.31, 2024)
Total operating profit of the reporting segments	1,178,219	894,053
Adjustment of tuition advances	416,291	69,471
Corporate expenses *	-1,275,469	-1,270,937
Operating profit (loss) of the consolidated financial statements	319,041	-307,412

<sup>\* &</sup>quot;Corporate expenses" are mainly general administration expenses that do not belong to any reporting segments.

### (Related information)

Previous fiscal year (April 1, 2022 - March 31, 2023)

1. Information by each product and service

Descriptions are omitted since similar information is reported in the "Segment information".

#### 2. Geographical information

#### (1) Net sales

Descriptions are omitted since net sales to external customers in Japan exceed over 90% of net sales reported on the consolidated statement of income.

### (2) Property, plant and equipment

Descriptions are omitted since amount of the property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment in the consolidated balance sheet.

#### 3. Information by each major customer

Descriptions are omitted since no single customer accounts for 10% or more of the net sales in the consolidated statement of income.

Current fiscal year (April 1, 2023 - March 31, 2024)

1. Information by each product and service

Descriptions are omitted since similar information is reported in the "Segment information".

#### 2. Geographical information

#### (1) Net sales

Descriptions are omitted since net sales to external customers in Japan exceed over 90% of net sales reported on the consolidated statements of income.

### (2) Property, plant and equipment

Descriptions are omitted since amount of the property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment in the consolidated balance sheet.

#### 3. Information by each major customer

Descriptions are omitted since no single customer accounts for 10% or more of the net sales in the consolidated statement of income.

(Information related to impairment on non-current assets by each reporting segment)

Previous fiscal year (April 1, 2022 - March 31, 2023)

In the personal education segment, impairment loss on construction (buildings and structures) and tools, furniture and fixtures that are no longer expected to be used due to reduced floor space is ¥15,441 thousand. The impairment loss, posted as extraordinary loss, has not been allocated to reporting segments.

Current fiscal year (April 1, 2023 - March 31, 2024)

None

(Information on amortization of goodwill and unamortized balance by each reporting segment)

Previous fiscal year (April 1, 2022 - March 31, 2023)

None

Current fiscal year (April 1, 2023- March 31, 2024)

None

(Information on gain on negative goodwill by each reporting segment)

Previous fiscal year (April 1, 2022 - March 31, 2023)

None

Current fiscal year (April 1, 2023 - March 31, 2024)

None

(Revenue recognition)

Information that breaks down revenue from contracts with customers is as presented in "Notes (Segment Information)".

# (Per share information)

	Previous fiscal year (Apr.1, 2022 - Mar.31, 2023)	Current fiscal year (Apr.1, 2023 - Mar.31, 2024)
Net assets per share	¥ 341.58	¥ 323.28
Profit (loss) per share	¥ 11.69	¥ -12.12

#### (Note)

1. Fully diluted profit per share is not stated since TAC does not have residual securities.

# 2. The basis of calculations of profit (loss) per share is as follows:

	Previous fiscal year (Apr.1,2022-Mar.31,2023)	Current fiscal year (Apr.1,2023-Mar.31,2024)
Profit (loss) attributable to owners of parent (Yen in thousands)	214,740	-219,766
Amount not attributable to common stockholders (Yen in thousands)	_	_
Profit (loss) attribute to owners to parent related to common stock (Yen in thousands)	214,740	-219,766
Average number of shares outstanding during the year (shares)	18,366,031	18,133,832

# 3. The basis of calculations of net assets per share is as follows:

	Previous fiscal year (Mar.31, 2023)	Current fiscal year (Mar.31, 2024)
Total net assets (Yen in thousands)	6,203,324	5,872,042
Amount deducted from the total net assets (Yen in thousands)	9,167	9,771
[Non-controlling interests (Yen in thousands)	(9,167)	(9,771)
Net assets related to common stock (Yen in thousands)	6,194,156	5,862,271
Number of common stock used to calculate net asset per share at the end of the fiscal year (shares)	18,133,832	18,133,832

(Significant subsequent events)

None